



THE AMERICAN INSTITUTE FOR FOREIGN TRADE



ALUMNI BULLETIN

VOLUME 4—No. 1

THUNDERBIRD, PHOENIX, ARIZONA

OCTOBER, 1950

TWO YEAR COURSE OFFERED

The long-awaited plan to provide a second full year at Thunderbird Field for students desiring to take more advanced and more specialized work has become a reality this year. Under the new program, the Institute offers two courses of study. The first of these is called Course I. The student must take 32 semester hours of work, successfully completed over a period of two semesters, at which point he receives the basic certificate. He is then eligible to enter Course II, in which he will take 32 additional semester hours, pointed towards some particular aspect of foreign trade. Credits given for previous college work may enable the student to complete Course II in a shorter time. Students who complete Course II successfully will be granted an advanced certificate.

This change in the curriculum means not only an opportunity for well qualified students to get more advanced work at Thunderbird—it also means that students who may have doubted their ability to learn enough about foreign trade in only two semesters can now give more time to their studies. Yes, it is approved for G. I.'s and is included in the new contract with the Veterans Administration.

Inasmuch as the alumni of AIFT are its best salesmen and promoters, why not get out and tell people about this expansion of the curriculum.

ALUMNI ELECTION RESULTS

AIFT alumni all over the world have just elected six of their members to serve on the Executive Council of the AIFT Alumni Association as representatives of each class. The individuals you have selected are as follows:

James B. Boyce, class of 1947, 9 Rockefeller Plaza; New York, New York, (Time-Life International)—Robert L. Bean, class of 1948, 1356 Jarvis Avenue; Chicago 26, Illinois, (Wonder Orange Company)—Lloyd C. Clark, class of January, 1949, 1627 W. Rome; Phoenix, Arizona, (Phoenix Gazette)—Kenneth C. Snyder, class of June, 1949, 1740 Pacific Avenue; San Francisco, California, (Batten, Barton, Durstine and Osborn)—Sterling L. Boyce, class of January, 1950, (Mexico) c/o Mr. Lloyd Kenney: 1101 N. Division Street; Creston, Iowa, (Sterling Products International)—Robert O. Larimer, class of June, 1950, 1570 Oak Avenue; Evanston, Illinois (Signode Steel Company).

These men are expected to set the guiding policy for the Alumni Association in all its future functions and services. Those alumni who have specific views about what the Alumni Association should or should not do should make their wishes known to their class representatives, either directly or through the alumni office at the Institute.

FROM YOUR ALUMNI DIRECTOR

Here we are at the beginning of the fifth year of instruction at AIFT. We find that our alumni are making quite a name for themselves and for AIFT in the field of Foreign Trade. We find that some companies use AIFT as their prime source of new employees for their export-import departments. We find an enthusiasm among the alumni for this Institute and for what it has given them that cannot be matched by any other school. We also find that our present student body is seriously depleted in numbers from what we need to operate without financial loss. This is a problem that faculty, administration, the present student body, and alumni must all face squarely. All groups will have to work together actively to insure AIFT's future and the future of everything she stands for. Some of you already have ideas as to what you as alumni can do. We suggest that these ideas be made known to your representatives on the Executive Council of your Alumni Association so that they can act on them as quickly and as efficiently as possible.

The rather large stack of correspondence that accumulated through the summer months has been waded through and answered. Now we would like to present as many news items as possible.

CLASS OF 1947

While in California this summer, we attended two alumni gatherings in San Francisco and ran into the following alumni from the class of 1947; Tony Roybal, finishing up his work at Golden Gate College; Mr. and Mrs. Robert Zapf, with California Spray Chemical Company in Richmond; Sam Ilitzkey of the Empire Foreign Traders; John Bridge with American President Lines—John is awaiting transportation to Hongkong; Barney Olsen with Morse Export Company; and Whitman Alger who is with the Lee Arter Company. We had a letter from Cecil Bacheller telling of his attendance at the University of Michigan doing graduate work in Spanish and his plans to spend the required year abroad next year. Many of you will remember Ginny Harrington, formerly on the switchboard here on the campus. She has been appointed manager of Seligman and Latz store in Havana, Cuba. Camille Thibeaux and Miss Virginia Pelicio were married in Havana, Cuba, on August 5, 1950. He has been with the First National Bank of Boston in Havana since leaving the Institute. George Walters has been commissioned to Lieutenant in the Air Corps and is at present at Wright-Patterson AFB, Dayton, Ohio. As many of you will recall, George spent over a year as an enlisted man with the Air Force in Rio. Walt Moore is back in Chicago with Sears, Roebuck and Company. Having spent a year or so with Sears in

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FACULTY AND STAFF CHANGES

Each year, through the medium of the Alumni Bulletin, we try to keep the alumni up to date on the individuals serving on the faculty and administrative staff. This year we find that where we have lost some old faces, we have added some new members as well as regain a couple of veterans. Members of the class of 1948 and 1949 will be pleased to know that Miss Laura Tarquinio and Dr. Wesley Frost have returned to their old positions here at AIFT. Old friends that have left us for other parts include Señor Jaime Malagon, who has returned to his native Colombia, and Merwin L. Bohan, who is at present doing special work for the U.S. Government in England. Mr. Bohan is expected back here next spring for a short course in his specialty. Dr. Hibbs is still on leave of absence from the Institute and is in Washington on a special assignment with the Air Force. The Spanish section of the language staff has been enhanced by the addition of Señor and Señora Francisco L. Gaona, from Mexico City. Sr. Gaona holds the rank of assistant professor, and his charming wife, that of instructor. They came to Thunderbird from Yale University, where Sr. Gaona was a member of the faculty from 1947 until this year. Charles L. Luedtke, a graduate of George Washington and Georgetown Universities, an agricultural economist with thirty years of experience in the Department of State and the Department of Commerce, has joined the staff in the position of Research Counselor. This is a new position in the scheme of things and should prove of extreme value to students conducting research projects.

Over on the administration side of the fence, we find that Gerald L. Covey, an Oregonian with an M.A. in Business Administration from USC, has taken Ruth Miller's place as Registrar. You will remember that Ruth was married last spring and is now living in Quivira Lake, Kansas City, Kansas. Alice Hyde married Frank Hughes of the class of '49 here in Phoenix last June, and they are now living in Lansing, Michigan. Alice's place as Resident Nurse has been taken by Miss Jean Myers from Dauphin, Manitoba, Canada. Clarence O. "Ty" Cobb, class of '48, is our new Director of Placement, replacing Arthur Smith, who has taken a position as Personnel Director for the Reynolds Metals Company plant in Phoenix. Ty is a graduate of Annapolis, and was a Lieutenant Colonel in the Marine Corps until shortly before he enrolled at AIFT in the fall of 1947. Sorry as we were to see Art go, we all have the utmost confidence in Ty's ability to do an outstanding job. Miss Emily C. Brown has been appointed Public Relations Director. Until recently a leading UP correspondent in Southeast Asia, Emily has already made quite a splash in local publicity affairs, and we look for continued and improved publicity from her office. All of you will remember Vernell Bootz, Berger's pleasant and capable secretary. Vernell has decided to spend all of her time as a housewife and before long as a proud parent. Vernell's place was taken by Mrs. Lora Parker.

**The THUNDERBIRD is coming out in a completely new format this year
We think you will like it.
Same Rates:
\$3.00 Domestic: \$4.00 Foreign**

FROM YOUR ALUMNI DIRECTOR

(Continued)

Mexico City—Walt has high hopes of returning to Latin America. A long awaited letter from Brian McKiernan places him with the Army at Fort McPherson, Georgia. Mac promises to get around to sending us a pithy word or two for publication in the Bulletin someday. This would be most welcome and fitting, as Mac is the founder of one of our strong traditions—namely, that of C-7. We saw Steve Hutnek and his bride in San Francisco. He spent a year or so in Mexico with those well known and almost legendary characters—Rog Brothers, Bud Lynott, and John Madrid. Steve is back with Essco, the company he was originally with after leaving the Institute. Bob and Vi Michael are back from Brazil. Bob has left Moore-McCormack Lines to acquire more education at New York University. We finally got a nice letter from Joe Bono (remember the Slovic-Bono routine) from Havana, Cuba. The Bonos had just had the Oscar Langstons over for a knock-down spaghetti and meatball plus red wine dinner. Joe graced us with this performance back in 1947 -- Ummmm -- Good! Stanley Krantz and Florence Geist were married June 22, 1950. Jolly and Jackie Backer, on vacation from Venezuela, were visitors at AIFT. Jolly is with Phillips Petroleum Company there and remains very enthusiastic about life in South America. Ed Graham dropped in on a quick trip from Wichita, Kansas, where he is with Boeing Airplane Company doing technical writing. Bill Bierer continues as purchasing agent here at the Institute. Robert Marisa is back from France and is teaching Spanish at the Douglas Senior High School in Douglas, Arizona. Bill and Betsy Ryan got back to Phoenix in August from Caracas. They arrived in time for a son to be born here. Bill has just been sent to the Chicago office, and Betsy is sticking around waiting for further developments. Neil Davis visited AIFT; Neil is still with Continental Oil in Ponca City, Oklahoma. A recent letter from Lester Kemp tells us that he is sailing October 13 for Venezuela where he will represent International Business Machines.

I enjoyed a Martini lunch with Ben Schaefer at the San Francisco Press Club this summer. It's a wonderful climate for that sort of thing. Ben, along with "Smoky" Killen, remain top alumni promoters of new students here at the Institute.

CLASS OF 1948

During our stay in Berkeley this summer, we renewed many friendships with the members of the class of '48. We had a few enjoyable visits with Pete and Elsa Mayor (Bruce Jonathan, No. 2 boy has just arrived) at their apartment and picnicking in the Berkeley Hills. Ham Greene was a frequent visitor of the Mayors, and we saw him too. Ham was running his own business in San Bruno, but our latest news is that Uncle Sam has lowered the boom and he is one of the lads in khaki. The alumni meeting turned up such worthies as John Nazro, Bill Doyle, Wally Olson, back from Mexico, Frank Griswold, Jack Teubner, Frank Hartman, and Fred and Lucille MacDonnell. Ed Wilson came up on occasional visits from San José where he was taking further teacher-training work. We also saw Bill Henley who is with the Foreign Department of the American Trust Company. Here on the campus, we have just lately had a visit from Bill Ellett who has returned from Venezuela to

Tucson, Arizona, and Tracy and Lee Hastings who were on a very short vacation jaunt from Akron where Tracy is with Firestone International Corporation. Mr. and Mrs. Chester Beaman also paid us a short visit while on vacation from his work in Germany with the U. S. State Department.

We had a long letter from Dave Gregory from Los Angeles where he is attending the University of Southern California working on his Bachelors Degree in Foreign Trade. You may remember that Dave spent some thirteen months on Guam working for the army. He and his Uncle are now associated in an export-import business in Los Angeles. Bob Schweitzer checked in from Rio De Janeiro where he is happily employed with Automatic Telephones Limited of Brazil. Bob puts the Alumni Directory to good use in his travels. George Miller dropped us a line from Mexico City College where he is completing his work and expecting to return to Detroit. Mr. and Mrs. Delmar Norman announce the arrival of Nancy Alsen on May 19, 1950, in Canton, Ohio. Del is with Goodyear Tire & Rubber Co. Tom and Lillian Sherwin have replaced Don Lenertz for Procter & Gamble in Soerabaja, Java. Our last note from Don placed him in Cincinnati awaiting assignment in Latin America. Ed Burns dropped by to see us in June. Ed was on his way to Mexico City, where he is attending Mexico City College. Jack Knight is on an extensive trip through the Near and Far East. Our last contact with Jack was from Bombay. He is with the Signode Steel Strapping Company. Ty Cobb is the new placement Director here at the Institute. He and his family are living in Phoenix where Ty has just purchased a new home. We heard through the Notines that Walt Lekis is manager of the Dictaphone Department of Albert E. Lee, Inc. in San Juan. Bob Clarke has returned to San Jose, Calif. from Brazil on account of his health but expects to return.

CLASS OF FEB. 1949

The class of Feb. '49 seems to be pretty well represented in the San Francisco Area. We were forever running into Jim Heinecke. Jim has acquired an attractive wife and a rather strenuous job with American President Lines. Hal Kallerup has remained very active in the San Francisco AIFT Alumni Chapter up to the time that the Air Force gave him the nod. Not two weeks later, Uncle Sam beckoned to Dunc Hasson, Hal's roommate. We have not yet heard of their specific assignments. We dropped in to see Lloyd Clark and his new bride last week. Home cooking seems to agree with Lloyd, as he has gained about eighteen pounds in the last four months. It was wonderful to see Roy and Merry Wilkins again. Roy is with General Paint Corporation in the Foreign training program. Merry helps the budget out by working at Gump's Gift Shop in San Francisco. We also saw Bob Edwards who is with Traders and General Insurance Company in Oakland and Rebecca Koerting with Metropolitan Life Insurance Company in San Francisco. We have heard rumors that Walt and Phyllis Leonard are giving up their position in Cleveland with C. O. Brandes Co. to live in "The Valley of the Sun". A notice from the Bill Springers, now in Sal Salvador with the Sydney Ross Company, announces the birth of Christine Elyse on August 30, 1950. Another of those fabulous Notine letters, partially reproduced elsewhere in the Bulletin, informs us that they remain highly

elated with their lot in San Juan. Of particular interest was their roof garden party, complete with rumba band, given as a "despedida" for Jack Hall who has been transferred to Mexico City with National City Bank. Tom Lodico and Miss Elaine Batell of Compton, California, were married September 2, 1950. Tom is with the Chrysler Corporation in Los Angeles and is planning to visit us here for the Phoenix Alumni Reunion in December. A little note from Keith Rowe tells us of his transfer from Rio to São Paulo with the First National Bank of Boston. The Bill Sohles are in the San Francisco area, with a Richmond address. When we saw Bill earlier in the summer, he was job hunting, having completed his work at the University of Mexico.

We regret to announce the death of
ROBERT C. MOSELEY
Bob was killed in an automobile accident in
Salt Lake City, Utah; August 12, 1950

CLASS OF JUNE 1949

There are a lot of '49ers in California, and we got to see the following this summer: Tom Scott with General Paint Company; Mr. and Mrs. Paul Miller presently with American Petroleum Institute, but awaits a foreign service call from the State Department; George Nichols and wife; Stan Gilbert in the International Department of the Standard Oil Company of California; Bill and Lorene Harsh still training with the Crosley Corporation; and Neil Clarke with the Atkins-Kroll Company. We, of course, saw Ken and Kim Snyder often during the summer. Ken has landed the job he has always wanted—namely, advertising with Batten, Barton, Durstine and Osborn in the San Francisco office of the agency. Mell and Lou Valen had us over for one of Lou's delicious Spanish dinners just before we returned home. Mell is in a training program with the Continental Can Company. Leon Demee attended one of the Alumni Reunions. He is located in San José with Sears, Roebuck and Company. Leon also came through here about a week ago on vacation to visit with his wife's folks in Bisbee, Arizona. We had a nice long letter from Dave and Jean Moir. They are at present in Portland, Maine, with the Otis Elevator Company for an additional three or four months of training prior to their assignment in South America. They suspect they will be sent to Bogotá sometime in December. Major John L. Frisbee has completed his work in International Relations at Georgetown and has been assigned as Instructor in modern history at the U. S. Military Academy at West Point. Rowley Lascelles has completed his company's project in Talcahuano and has returned to Pittsburgh. He has high hopes of receiving another Latin American assignment in the near future. We received an announcement from Mr. and Mrs. James Shea announcing the arrival of James Glenn on August 16, 1950. A note from Bill Ross in Seattle, Washington, with Fisher Flouring Mills Company, reports that Jerry Mason, employed by the same company in the domestic sales department, has been transferred to Oakland, California, as a salesman. Addison Skaggs is manager of the Addressograph Multigraph Department of Albert E. Lee & Sons, Inc. in San Juan, Puerto Rico. Bob Hatch has been transferred from Houston to the Dallas office of Braniff International Airways, Inc. He enjoys the work very much, although

he is very eager for a transfer into Latin America, particularly after his vacation trip to Lima, Peru, last January. Irv and Liz Taylor are busy in Union Lake, Michigan, as sidewalk superintendents for their new house now under construction. Dr. Schurz saw Dick Pfeiffer's parents in Claremont this summer. They reported that Dick and Frank Mordecai have leased some 200 acres of land between Managua and Nicaragua and are growing cotton. They borrowed their capital from a bank in Managua, with a local American as security. Neither of them knew anything about cotton when they started. Dick is engaged to marry a local Nicaraguan girl. We all wish more students had as much courage—and we don't mean the Nicaraguan girl! A note from Bob Hohmann places him with the Manufacturers Trust Company in New York. He ran into Chuck Hoffman who had just come in from Puerto Rico for a six month domestic assignment with National City Bank.

CLASS OF FEB. 1950

There hasn't been much news from the Feb. '50 class recently. We did get a note from Sterling Boyce written from Vera Cruz, Mexico. He is with Sterling

Products International and has been in Mexico for a month, undergoing a three months' training program prior to probable assignment in Brazil. He reports seeing George Miller and his Mexican wife. George is with the same organization. We have various and sundry communications from Gunner Johnson, the old marble champ, on his trials and tribulations in job hunting. Gunner seems to be satisfactorily located with the B. F. Goodrich Company in Akron in a training program heading toward ultimate foreign assignment. Paul Titus and Bob Everett were due to leave this summer for Buenos Aires with the National City Bank of New York. Ralph Gettig is located with Cardinal Steel Supply Company in Cleveland, Ohio. Bob and Eleanor Keffler have a baby girl, born on August 27, 1950. Bob is in New York with Wilmot Castle Company.

CLASS OF JUNE 1950

Over ninety tracer cards from the class of June 1950 have been returned to us. This is about half the number we sent out, and we are wondering what has happened to the others. In order to save space and yet print as many facts as possible, we are going to list, without flourish, such specific information as we have.

CLASS OF 1950

CLAYTON A. ALLEN; American Express Co.; Milwaukee, Wisconsin.

DICK ANDERSON; The Fresnillo Company, Zacatecas, Mexico.

DON APPLGATE; National City Bank; Santiago, Chile.

DAVE BARNHART; U.S. Department of State; Fortaleza, Brazil.

DAVE BELAIRE; Republic Pictures International Corp.; Long Beach, Calif.

BOB BERTOCCHI; Rocke International Corp.; Springfield, Mass.

CLIFF BEVENS; Goodyear Tire & Rubber Company; Akron, Ohio.

JOHN BIEHL; National City Bank; Bayside, L.I., New York.

GEORGE BJERKLIE; Bank of California; San Francisco, Calif.

RALPH BOWER; University of New Mexico; Albuquerque, N.M.

DICK BRAME; Army & Air Force Exchange Service; Germany.

JAMES BUEHRING; Harry Ferguson Incorporated; Pontiac, Michigan.

DICK BUPP; University of Southern California; Los Angeles, Calif.

JACK BYRD; Irving Trust Company; New York 25, New York.

ROY CALLAWAY; Wyeth Incorporated; Mundelein, Illinois.

JIM CLARK; The Simmons Company; Kenosha, Wisconsin.

JIM COATS; J. I. Case Company; Racine, Wisconsin.

JOHN CONANT; Student; Duluth, Minnesota.

BOB CONNOLLY; Clark Equipment Co.; Oak Park, Illinois.

LAURA L. DAKIN; University of Wyoming, Laramie, Wyoming.

JOE DeCOSTA; University of Miami; Miami 46, Florida.

HELEN DEMAN; U.S. Department of State; Ferndale 20, Michigan.

JOHN DENNISON; The Harrower Laboratories, Inc.; Glendale, California.

FRED DeROEVER; Raymond Concrete Pile Co.; Hammond, Ind.

BILL DeSMITH; Armour & Company; Redwood City, Calif.

ROBERT DODD; United Fruit Co.; Honduras.

CARL DODGE; American Agricultural Chemical Co.; Sackets Harbor, N.Y.

CHANDLER ECHOLS; International Paper & Type Co.

JOHN EGAN; Student; University of Arizona.

VIRGINIA (FARLEY) FISHER; Housewife, Forest Hills, L.I., New York.

JOHN FISHER; Chemical Bank & Trust Co.; Forest Hills, L.I., New York.

TICKIE ELSTON; Juluis Garfinckel & Company; Washington 7, D.C.

JACK FLYNN; Sherwin Williams Export Division, South Orange, N.J.

COLIN FORD; Goodyear Tire & Rubber Company; Columbus, Ohio.

BOB FRETSE; National City Bank; San Juan, Puerto Rico.

DON GARDNER; Student; Arizona State College.

CLYDE GARRARD; Student; University of Utah.

GEORGE GAMBRILL; The Chase National Bank; New York, New York.

ARMAND GASTELO; Gillette Safety Razor Co.; Charlestown, Mass.

MAL GLEASON; First National Bank of Boston; Rio de Janeiro, Brazil.

JAMES GOLDSBOROUGH; National City Bank; New York, New York.

SELWYN GRAVES; Student; Pomona College; Alhambra, California.

MILTON GUSS; San Antonio Light & Power; San Antonio, Texas.

RAY HAGEN; Goodyear Tire & Rubber Company; Akron, Ohio.

BOB HAMMOND; Firestone Tire & Rubber Co. Int'l.; Phoenix, Arizona.

BILL HARMA; Freight Forwarding; New York, New York.

BILL HARRIS; Wilson and Company; Chicago, Illinois.

HAROLD HARTGERINK; Eli Lilly & Company; Plymouth, Mass.

CARL HARVEY; Student; Michigan State College.

BOB HASTEY; Rand McNally & Company; Chicago 10, Illinois.

JOHN HAYMOND; Sherwin-Williams Co.; Santa Monica, California.

VIRGIL HEIDBRINK; Farming; Ireton, Iowa.

RALPH HENRY; War Department; Boonton, New Jersey.

BILL HEWETT; White Motors; San Francisco, Calif.

GEORGE HUBERTY; Law School; San Andreas, California.

GEORGE HUYER; National Paper & Type Company; New York 1, New York.

JOHN INGMUNDSON; Nash-Kelvinator; Detroit, 32, Michigan.

BOYD JOHNSON; W. R. Grace Company; New York.

STAN JOHNSON; Student; University of Calif.; Berkeley, California.

TOM KEM; Sterling Products Int'l.; Caldwell, New Jersey.

BOB LARIMER; Signode Steel Strapping Company; Evanston, Illinois.

DON LEGRAND; Otis McCallister & Co.; Albany, California.

DON LOPEZ; Kraft Foods Company; Caracas, Venezuela.

ROY LOUGHBOROUGH; Jones & Laughlin, Pittsburgh 28, Penn.

DALE LUCAL; U.S. Rubber Company; Berea, Ohio.

ED LYNCH; Coin Machine Co.; San Diego, California.

BOB LYNES; B. F. Goodrich Int'l.; Akron 12, Ohio.

JIM McCLELLAND; Lempco Products Incorporated; Oak and, California.

ARTHUR MAHAK; E. W. Bliss Co.; New York, New York.

GEORGE MALCOLM; Chase National Bank; New York, New York.

JIM MARKLEY; Union Trust Co. of Cincinnati, Cincinnati 5, Ohio.

JOE MASTERSON; American Foreign Insurance Assoc.; New York, New York.

DICK MEAD; Chrysler Export Corporation; Detroit, Michigan.

JEFFREY MILAN; W. R. Grace & Company; New York City, New York.

JOHN MERTZ; Farmer Bros. Coffee Co.; Los Angeles 37, California.

CHARLES MITCHELL; Osgood Co. and General Excavator Co.; Marion, Ohio.

ARTHUR MOORE; Atkins, Kroll, & Co.; San Francisco, Calif.

SAMUEL MOORE; American Tobacco Company.

DICK MORRISON; Traveling in Europe.

DUANE MOWRY; Bank of America; San Francisco, Calif.

CHARLES MUSE; The Sherwin-Williams Co.; Atlanta, Georgia.

BILL OLIVER; Joshua Powers, Inc.; Los Angeles, California.

BOB NELSON; First National Bank; Minneapolis, Minnesota.

SHELMAN OLSON; Wilson & Company; Hayward, California.

DON PERRIN; United Pacific Indemnity Co.; Whittier, California.

ROY PETERSON; B. F. Goodrich Co.; Santa Ana, California.

BOB PLAZIBAT; Rand McNally & Co.; Chicago, Illinois.

ARMAN PRESSEL; Swift & Company; Sussex at Hampton, Virginia.

HARRY PROTZELER; A. O. Smith Corporation; Milwaukee, Wisconsin.

HANK RALICKI; Standard Brands Int'l.; New York, New York.

LUIS RAMIREZ; Student; University of Arizona.

KEN RANDALL; Freezer-Fresh Products Corp.; Phoenix, Arizona.

BILL RAPP; W. R. Warner, Brooklyn, New York.

CHARLES REID; Blythe-Mills Co.; San Juan, Puerto Rico.

SHERIDAN RISLEY; Churchill Weavers; Berea, Kentucky.

ALVIN ROBINS; Sterling Products Int'l.; Rockville Centre, New York.

JEAN ROCKWELL; Royal Typewriter Co.; New York, New York.

GRAHAM RUFF; McKesson & Robbins Inc.; Fresno, California.

BOB RUMMELL; The Chase National Bank; New York 3, New York.

STEVE RYAN; U.S. Rubber Company; New York 19, New York.

GEORGE SCHAEFER; International Packers Ltd.; Chicago, Illinois.

PETER SCOTT; United Fruit Co.; Mobile, Alabama.

MARV SHADWICK; Pacific Mutual Life Insurance Co.; San Jose 10, California.

BILL SHERMAN; Sears, Roebuck & Co.; Escondido, California.

BARBARA SHAMANSKY; Time-Life Incorporated; New York City, N.Y.

LIZ SITES; B. Altman Company; New York, New York.

JIM SMITH; U.S. Department of State; West Springfield, Mass.

DENMAN STANFIELD; U.S. Department of State; Washington, D.C.

BILL THOMPSON; First National Bank of Arizona; Picacho, Arizona.

JOHN THROM; Chase National Bank; Manhattan, NYC.

JIM TONG; Reynolds Insurance Co.; Caracas, Venezuela.

JOE TOOKE; W. R. Grace and Company; New York, New York.

DICK TREMPER; The Parafine Companies Inc.; San Francisco, Calif.

CALVIN VAN PELT; M. & M. Wood Working Co.; Portland 13, Oregon.

BOB VINCENT; Minnesota Mining & Mfg. Co.; St. Paul 6, Minnesota.

MELL WALK; Swift & Company; Chicago, Illinois.

RAY WEAVER; Cooper-Bessemer Corp; Mt. Vernon, Ohio.

VERNON WIGGINS; Remington Rand Inc.; Tona-wanda, New York.

BILL WILKIE; Union Carbide & Carbon Corp; Spruce Pine, N. Carolina.

JOHN WILSON; International Packers, Ltd.; Chicago 3, Illinois.

RALPH WILSON; B. F. Goodrich Agency; Phoenix, Arizona.

JOE WYBLE; Mississippi Shipping Co. Inc.; New Orleans, Louisiana.

DAN WITCHER; Sterling Products, Int'l.; Upper Montclair, New Jersey.

MIKE ZVONKOVIC; The Texas Co.; Branford, Connecticut.

EXCERPTS FROM ALUMNI LETTERS

Rockville Center, New York

—I see a few of the gang pretty often. Jack Rivers is waiting for a visa to get into South Africa. Joe Masterson is with American Foreign Insurance now. I see or talk to McKelvey pretty often. Talked to Bob Frehse on the phone. I guess it's about time we started working up a big whingding.—

—I've got a new address for you—175 Maple Avenue.—

A. G. Robins '50

* * * *

Guadeloupe, French West Indies

—Toward the middle of June, I left Trinidad for Tobago, a wonderful and charming Island, as yet unspoiled. Returned to Trinidad in July and remained there until the end of August when I flew to Panama via Venezuela and Colombia. Unfortunately, I missed meeting Tom Burns (Jan. '49) by a few hours. Had to get back to Trinidad after two days in Ancon and Balboa.

Two weeks ago I left Trinidad for Martinique, where I stayed about ten days, and then arrived here in Pointe a Pitre, Guadeloupe. Next Monday I am returning to Martinique where I shall stay another week before going back to Trinidad. From Trinidad I plan to visit Granada and Barbados, two other British Islands.—

Bernhard Edgar '49

Buenos Aires, Argentina

—I think that we have here one of the largest congregation of TB'ers in Latin America, all told about 15 or 16. Among them are at present Bruce Marshall, Clarence Wasson, John Vernon, Les Wakefield, Bill Thomas and two new trainees with the City Bank, George Dietz with the Embassy and also Ross Mechling, Larry Bocci and Pete Watson with private companies, Ted Harpham visiting from Rio, Bill Rector with City Bank, and Bill Oliver, Dwight Steffen and myself with the Boston Bank. We occasionally get together and have a few quick ones and reminisce of the happy swimming pool life we left in Phoenix.—

Charlie Palm J'49

* * * *

Boston, Massachusetts

—Although I'm at present in a domestic status, i.e., working as a "floater" (teller), from one branch bank to another in Boston, I was called in by the Passport Officer to have a birth certificate mailed to me, (and presented to the bank) a physical exam for this next Friday and shots to be scheduled, a passport application blank handed to me for my own inspection, a parenthesis after my name which read (BRAZIL), and a note to me to begin classes soon in the language of Brazil (Port.)—when I had studied Spanish at the Institute—Regards to all.

Mal Gleason '50

New York, New York

—First of all I must tell you the news that is foremost in our thoughts. After training one year and rotating through all departments at Chase National Bank in New York, and working and more extensive training in the Foreign Department, Bill has finally received the good word that we have awaited for 'lo these many moons . . . namely, that he is being assigned to the office of representative, Chase National Bank; Mexico, D.F. We are both very, very happy about the whole thing and only hope that we can make the best of such a wonderful opportunity. We are tentatively scheduled to depart for Mexico about the last week of July, so you can readily see that we are knee-deep in packing and all the things that go with moving out of the country.

I might add at this point that as long as we had to be domestic-tied for two years, it was nice that New York has been our home. We've had just loads of opportunities to see lots of Thunderbirds. We saw Red and Ruth Smithberg off in November when they departed for Chile; the Bob Brocks before they moved to Ciudad Trujillo; the "Willie" Notines during their sojourn here before moving to San Juan, P. R.; Earl Osborne on his two visits to New York the last of which was his last stop before making an extensive tour of Latin America; Allan and Eloise Terho on their visit to Al's home last summer; more recently Wally Lekis during a brief stay in the City here before flying to San Juan on Friday last; "Buck" Holt during his March '50 visit to N.Y.; the Robert Beans and many others who attended the Alumni party here in November '49 which, of course, included our own Mrs. Schurz and Mr. Dunne.—

—We would want you to know also that we have appreciated receiving the Alumni Bulletins which have been our main source of news of the school and classmates.—

Martha and Bill Paden '48

* * * *

Lakewood 7, Ohio

—My initial training is divided into two or three parts. At present I am in the National Carbon factory of Cleveland, Ohio, for one month, trying to learn how different types of batteries are made. Next, I will be transferred to domestic sales for approximately three or four months somewhere in our southeastern district.—

—Upon completion of the above training program, I report into the main office in New York City. From there, I will be shipped overseas. Where? — I don't know for sure. It may be India or North Africa. I will be glad to let you know when I am sure.

W. B. Wilkie '50

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Manila, Philippines

—I would appreciate your changing my mailing address from Bank of America, Tokyo, Japan to Bank of America, Manila, Philippines. I came down to the Philippines from Japan in April. I spent a couple of days in Hongkong and while there saw George Barrie who is with American Express. Bill Martin just recently arrived in Manila for a tour with General Paint. I see him every once in a while here at the club.—

Alfred F. Miossi, Jr. '48

Maracaibo, Venezuela

—All joking aside, I have spent a wonderful almost-a-year here in Maracaibo and like it very much. A few weeks back I went calling on some friends of mine and who should answer the door but Tom Burns, class of Jan. '49. You can imagine our mutual surprise, especially since I had only a week before received a copy of the Bulletin wherein it stated he was in Japan. He is still here and we have had some pleasant visits. Earle Osborn had called me some weeks earlier and we had dinner together which was about the extent of our Pan American Day celebration here. Bill Carter is across the lake and I see him occasionally as well as Ted Brill who is now in the States on vacation. George Barley and Mike Sabella are also here in this camp and I see them every day although I hardly know the latter of the two. I also met Dave Moring at Christmas time. Incidentally, I am enclosing a not-too-glamorous snapshot of Tom and me with an appropriate backdrop of palms and swimming pool—so you see, even the pools at Thunderbird are an important indoctrination item.—

—I am leaving here the end of this month for San Jose, Costa Rica, via Barranquilla and Panama where I shall stop a couple of days. In San Jose, I will be visiting with Srta. Elsa Orozco and will also be attending the summer school at the Universidad de Costa Rica. From there I plan to spend a week or ten days in Mexico City where there are also a lot of "Pájaros" and then on to Indiana for a short time.—

Jim Lee '49

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Guadalajara, Mexico

—It was thru the good word of AIFT '48 Bill Conroy that I got the job I now have with the Pepsi Cola Company here in Mexico, and with which I am very satisfied. When I returned from South America, I hit the New York area to find a position that would take me back. I had quite a few interviews many of which were arranged thru suggestions by Mr. Arthur Smith of the AIFT Placement Division. Then I received a letter from Bob MacCachren my ex-roommate from the Institute. He told me to look up Bill Conroy who lives in New York and is export manager of the Venezuelan market of Pillsbury. I had lunch with Bill and he casually mentioned that it might be a good idea to contact Pepsi Cola which I did and soon after was hired.—

—Since coming to Mexico I have had the pleasure of meeting several AIFT'ers: the Brownells, Wally Olsen, Gordon McKillican from the class of '48, Mr. Clay and Egan from last year's class. I have received letters from Tom Wahl and Jim LaGasa whom Jack Seibert and myself visited in Lima. Also we made visits to Jack Savage and Ken Coleman in Rio de Janeiro when we were there. We saw Bruce Marshall in Buenos Aires several times and had frequent visits from Jim Thomas while we were living in Montevideo. In Santiago, Chile, I had the pleasure of running into Pauline Bock and in Havana, Cuba, I met Mr. Wakefield from the class of '47 so I have not been out of contact.—

John Warner ex'48

Marion, Ohio

—I'm now with both the Osgood Company and the General Excavator Company as the assistant export manager. The two companies both manufacture power shovels and cranes and are integrated, along with two steel foundries, into an organization with common management only. Our export services both company's products. The title sounds big, I know, but actually our export department numbers only three. Mr. Fred W. Raab, manager, myself, and one secretary. We could use another hand actually, but the three of us will have to carry the load, I suppose. We ship machines and spare parts (my department) all over the world and have principal distributors in most of the larger countries of South America and the rest of the world. During the time, 7 weeks, I've been here, I've come to know all these distributors through correspondence and in a year or 18 months, I'll be qualified to make trips out of the country. Right now I have to learn their method of doing things and become absolutely familiar with the machines we manufacture. Both companies would be considered relatively small, but from what I've seen so far, this is the type of company with which a new man in the export business should get his ground schooling and start. I perform almost all the functions you can dream of concerning making shipments and preparing documents. It's been hard at first, but is becoming increasingly easy as I familiarize myself with all the various problems involved. The point I'm trying to make is that by doing these many things, I'm getting a thorough knowledge of the export business from this end, after which I'll be better prepared to take a job with foreign residence in a company manufacturing a product similar to ours. This type of experience cannot be had in a very large firm.—

Cliff Mitchell '50

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Pittsburgh, Pennsylvania

—Left Gordon Young, wife, and son in charge of Concepcion when I left and by due effort talked the company out of a short vacation leaving Santiago. So started off right by skiing at Farellones just outside Santiago. Flew then to Antofagosta and La Paz spending a short while both places. Then flew to Lima where I had supper with Ev Schoenberg and family. From there a hop, skip, and jump to Guayaquil, Quito and Cali where I met Wes Snyder. Spent another day in Medellin and from there to Panama. Flying through Managua, called up Maxie Schmutter. Then on to Guatemala City and Mexico where I couldn't find anybody. Finally home to Pittsburgh and back to the salt mines.—

Rowley H. Lascelles '49

Kenya Colony, British East Africa

—As we left the school that day, we both felt that it had been a year well spent. The superb language training, the sound business instruction, and the pleasant and profitable hours spent absorbing some of Dr. Schurz' vast fund of knowledge of life and culture overseas had given us that much-needed confidence to start a new business career with a large export company.—

—No young American can help but be intrigued by the glamour associated with living and working in foreign lands. Everything assists in building up this illusion. It begins with the reading of our first geography books in grammar school and continues with magazine articles on "far away places with strange sounding names". In time, it becomes quite easy to picture yourself on that beach of white sand with palm trees swaying in the breeze overhead, or riding in a rickshaw through an Oriental bazaar, or sipping an iced coffee at a sidewalk cafe while a strangely garbed minstrel plays wierd, haunting music on some unusual instrument. By helping to dispel some of these flights of fancy, and by replacing them with usable suggestions for a pleasant life abroad, the Institute performs one of its most valuable functions for its students.

It appears to me that it would be most difficult for any graduate of the Institute, after having had the opportunity of studying under the excellent guidance of the faculty there, to be unable to fit himself gracefully and pleasantly into the way of life of his overseas home.—

Bill Mitchell '47

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Managua, Nicaragua

—As to my attitude towards the "Service", I say in all sincerity that I am thoroughly satisfied. I still consider myself in on the ground floor of a very wonderful profession with opportunities galore for advancement. I don't think I will ever become wealthy in this sort of work—honestly that is—but, I do have a security setup in this work well nigh without comparison in private industry. I enjoy the associations I have been thrown together with (referring to the people within the Embassy) and I hope that as time goes by, I will make more of the same at other posts. Although there are many Americans who are quick to draw a comparison between life in a post and Army life, this is a hasty and ridiculous conclusion.—

Max Schmutter '49

San Juan, Puerto Rico

Jersey City 5, New Jersey

—Yes, the name is more permanently “Mama” than ever as I gave birth to my 2nd little girl on May 11th here in San Juan. This was another Thunderbird gal as they have no restrictions on guests here in maternity and when I finally awakened from the ether, these are the faces I saw surrounding my bedside—Gail and Frank Bunts, Gail and Addison Skaggs, Ginny Phillips (who had a grand baby boy the following week) Mary and Sherwin Helms, Flip Dauenhauer, J. T. Hall and Jim Dickerson. How cozy can one get in maternity? So Will donned a black tie in mourning for the son who was a daughter, and they crowned me with a wreath of gardenias to overcome the smell of ether while we ran the gamut of little girl names. Flip finally struck the note and we decided on “Stacie Denice” to couple with “Stefanie Thayer”—so now the Notines are tongue tied and hoarse as the casa echos with Stefie—no—Stacie—Stefie—Stacie—etc.

—Today Sher Helms hears when he will rejoin the Army as a Major in Intelligence—he was called back last week for a chat—Frank Bunts just came back from two weeks active duty with the Reserve and both he and Tom Bell have been made “pro-managers” for National City Bank here—not bad, eh? The Skaggs have opened a business on the side, selling zippo lighters and a new line of plastic luggage here. Jim Dickerson leaves for New York City next week for a three month training period there with N.C.B. He’ll join Chuck Hoffman there. Al and Ann Wright were with all the AIFTers at a party at the Navy Beach Club last night and Walter Lekis awaits Mary here in San Juan where he’s joined Addison Skaggs at Albert E. Lee, Inc. Carl Studer also joined us here where he’s doing something in construction. Frank Holman and Pat Cambell are due here for a vacation and Pat threw a cocktail party in June to say farewell to Vera and John Roberts enroute to Bogotá, Colombia.—

The Notines J’49

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Addis Ababa, Ethiopia

—During the past two years, we have thought and talked about AIFT very frequently. We are sincerely proud to have been among the first students (2nd year) and wish we could do more to express our gratitude in a concrete way than is presently possible. Certainly we don’t hesitate to spread the word where ever possible and perhaps in a small way that will have its effect.—

Dave Kilmer ’48

—I want to thank you very much for sending me the list of names of our alumni in Mexico. At the bottom of this page you can see the lines we shall handle in the store. Several things I purchased while in Mexico last summer lend themselves admirably to a “merchandising campaign” in a set-up such as mine. I believe that my area can absorb several hundred dollars worth of imports each year; at the least. By having a buyer down there we can eliminate the jobbers and other middle men. There ought to be a good buck in it all the way ’round. Having studied under Bill Shacterian I shall naturally use the National City Bank of N.Y. for my credit transactions. Also thanks to Mr. Wilson I shall be able to keep my own books.—

—Last week I gave a talk on Mexico to the local high school Spanish Club; with records that I brought back as an aid. The news has spread that there is an expert on Mexico in town. The local Chamber of Commerce has been sounding me out to speak at the local Lions and Rotary Club luncheons. Of course, I am encouraging this type of publicity; it’s good for business. Thanks to Doctor Schurz, I am well prepared to carry it thru. Although I am not in “the field” as I would very much like to be; the work I took at AIFT is terrific background for the campaign I am waging to make my shop a center of the “quality” trade.—

Samuel Bloom ’49

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Concepcion, Chile

—Looks like I can never keep you up to date on addresses. However, I guess I’m not alone in that. I think the last one that I gave you was from Monterrey. From there, we went to Merida, Yucatan, Mexico, where we spent about four months. We were due to be sent to Peru, but when we arrived in Mexico City we were told that was off. Since that was the case we had a little time to kill, and managed to see some of the sights. These included such well known AIFTers as Professor Murphy, Alice Hyde with her new husband, and also Sam Rivituso and Bob Ross. Seems that Mexico City is the center of activities for a lot of former students.—

—When we finally got the word that we were coming down here, we were very pleased, as we had always heard so many nice things about Chile. On the way we managed to work in a four day layover in Lima. We had dinner with the Schoenbergs there, and they like their work with National City very much. We spent two weeks in Santiago before coming on down here.

With my headquarters here in Concepcion, I will travel all over southern Chile. From Talca in the north to Punta Arenas in the south. Have already covered a bit of the territory, and expect to get in a trip to the Island of Chiloe as soon as the weather eases up a little bit.—

Gordon C. Young ’49