

NEWS OF *Thunderbirds*



JIM PHILLIPS RECEIVES
MAYER AWARD
FOR



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July 1961

THE AMERICAN INSTITUTE FOR FOREIGN TRADE

THUNDERBIRD FIELD I

PHOENIX, ARIZONA

Jim Phillips Wins Award

JAMES O. B. PHILLIPS '47, A Thunderbird who has distinguished himself in the field of international business in Brazil, was the recipient of the 1961 Jonas Mayer American Business Enlightenment Award at the May commencement exercises. Jim serves as general manager for Braniff International Airways in Brazil. Braniff flew him to Phoenix to personally accept the award, which was presented to him by AIFT President Carl A. Sauer.

Noteworthy among those achievements which have reflected great credit on the cause of American international commerce and on himself is his establishment, with his wife, of a school for children from the slums, or "favelas" of Rio de Janeiro. Both Jim and Jenny have received widespread recognition in Latin America for this humanitarian effort.

The "Favela School" grew from their simple conviction that "if you educate a child, he will be better equipped to help himself, his country, and the world."

The unremitting struggle of the Phillips against illiteracy in the slums of Brazil began in November 1959, when they first discussed their concern and their plan with the Rev. Firmin Finn, an American priest who is director of a Catholic school in Rio. Guided and assisted by the sympathetic priest, the young couple set up classes for the "favela" youngsters at the Escola Sao Francisco de Assis when the classrooms are not in regular use by Escola students.

Favela School classes started on March 15, 1960, with 126 children ranging in age from seven to fifteen years and with three teachers. Curriculum of the school includes the Portuguese ABC's, the basic rules of health and cleanliness, and daily courses in religion.

Continuing operation of the Favela School has been made possible by contributions from local Brazilian and American business firms. Recently, a hot-lunch program has been added. Enrollment has risen to its present 150. The educability of these impoverished and illiterate youngsters has been so conclusively proved that plans are underway to add two more grades and three more teachers.

RICK ROBERTS, AIFT Vice President, himself a one time winner of this distinguished award, and a resident of Brazil for several years, commented that "no one person serving American business interests abroad has more unequivocally earned this honor. I know personally of his achievement toward the elevation of U. S. business prestige in Latin America."

★★★ Memo from the President ★★★

This spring and summer, for the front office and some of the faculty, have been the busiest, most pressure-ridden period in AIFT's history (or in my life, for that matter). We have embarked on so many new developments that keeping them all moving against deadline requires 12-14 hour days, 7 days a week.

Student fees go up \$600 in February, with opportunity to finance \$800 of the total through a cooperative arrangement between AIFT and the Valley National Bank of Arizona. Simultaneously, at least two new courses will be added: one on the Communist Economic Offensive (which Dr. Schurz is describing elsewhere) and one on Comparative Accounting Practices. For the latter you overseas graduates can help Paul Wilson immensely by sending anything pertinent on the accounting procedures required by other governments, etc. Two-week seminars for businessmen (no language) will take their place beside the Key Man Courses in January. Recruiting for next year has been intensified by pinpoint methods, and it looks as though the new AIFT college recruiter will be an AIFT alumnus.

The catalogue and the short-course brochure have been thoroughly redone, and now have sparkle they lacked. We are even working on an ad in Playboy, figuring that we should appear "where the boys are." Several high-calibre men are interested in joining the faculty in the business field, but announcement right now would be premature. A proposal for outside help in setting up a foreign marketing research lab (with merchandise) is awaiting decision from the outside source.

During 1961-'62 AIFT will explore the feasibility of augmenting the student body with foreign students and foreign employees of U. S. firms abroad (your comments invited!).

Those ideas come from various sources including the Board of Directors and Trustees (being enlarged) and from inside AIFT, e.g., V.P. Rick Roberts '48, as well as from you graduates. To the limit of our powers, we will implement all good ideas, even though for this next year we have seriously extended our necks financially. AIFT must and will go onward and upward.

You overseas alums can help by sending color movie slips, 16 mm., of yourself on the job. The AIFT story is an overseas success story, not a campus story. Let's promote it by showing you active overseas, on campuses, on TV, for clubs, and wherever we can. But it's you we have to show!

Best wishes to you all.

MEMO FROM DR. SCHURZ

We intend to initiate a new course in the middle of the next school year under the title "NATIONALISM AND THE SOVIET TRADE OFFENSIVE."

It will be a one hour-a-week one semester lecture course, and will deal with the methods used by the Soviet Union and its satellite countries, and by China, in their struggle for economic advantage in international trade and investment. It has nothing to do with the anti-Communist crusades that are a current vogue in the States, but is designed to be a factual presentation of what Communist competition may mean to an American businessman overseas. We plan to bring in as lecturers an outside group of specialists in the various phases of Communist economics.

In order to make the course as useful as possible, I would like to have from AIFT alumni in foreign countries accounts of any cases of Communist business methods which they may have encountered or observed. I would be most grateful for any cooperation which you can give us in this matter.

THUNDERBIRDS SERVE AS TRADE FAIR AMBASSADORS

When the 1961 Chicago International Trade Fair opens on July 25th, there will be forty-four Thunderbird graduates and students serving on the trade information staff.

Their job will be to provide general trade information to buyers and the public, help process trade inquiries in the Trade Information and Service Center, ease the communication problems with foreign exhibitors, act as liaison between exhibitors, buyers and the Trade Information Center, escort visitors, and supervise exhibit areas. They also will assist at the Chicago World Marketing and Inter-American Industries Conference, to be held concurrently with the Fair.

Burt McKee, '60, was on campus a few weeks ago to interview candidates for the jobs. Burt works with the Chicago Association of Commerce and Industry, which sponsors the Fair.

Thunderbirds will be dressed in similar slacks and sport coats with a patch on the coat showing they represent the Association of Commerce and Industry as advisers.

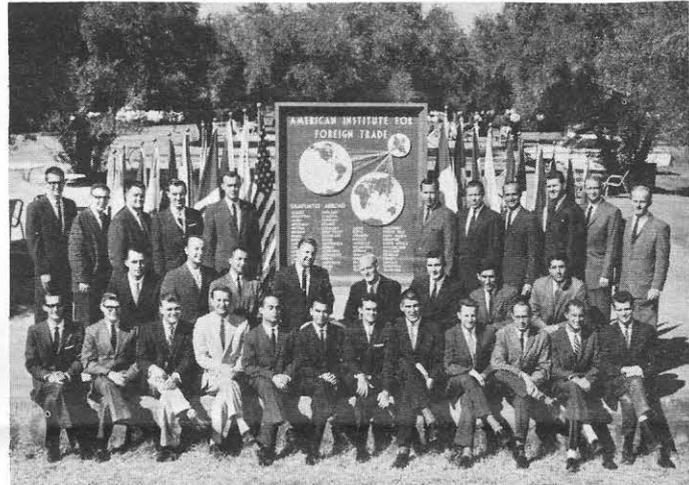
The Trade Fair now is in its third year. Heretofore, it has been mainly an import fair. This year it is 50-50 imports and exports, and it more like the classical European Trade fairs. Some 3,000 exhibits will be housed in the 25 to 30 government pavilions. Such countries as Great Britain, France, Poland, Yugoslavia, the City of Berlin and many others will be represented.

At the request of Fair authorities, AIFT has set up a booth in the center of the exhibit area. Managed by Joe DeCola, June '61, the booth is a showcase of Institute wares. It is easily recognizable by a decor which imitates the celebrated flag stand that has served as the backdrop to Thunderbird affairs ranging from ambassadorial speeches to commencement exercises. Available at the counter of the booth is AIFT literature, chief features of which are the spanning new catalogue and a newly-published brochure which describes for industry the revamped 6-weeks' Key Man Course and the recently-inaugurated 2-weeks' wintertime Overseas Assignment Seminars (world regional orientation for domestically-experienced executives assigned to overseas posts).

The Fair extends from July 25 through August 10.

MRS. WILLIAM L. SCHURZ' summer sojourn in Europe was interrupted by illness. She is recovering in the Salvator Mundi International Hospital in Rome, and we are happy to report that she expects to be discharged within the next week or so.

MRS. AMANDA HENDERSON, AIFT housekeeper since 1946, is seriously ill in St. Joseph's Hospital, 350 West Thomas Road (Room 414), Phoenix, Ariz. She is fondly remembered by our many Thunderbirds, who, we are certain, will want to send their best wishes.



THESE ARE THE MEN who will keep the language barrier and misunderstanding of different national customs from fouling up the Chicago International Trade Fair.

CAMPUS VISITORS

Amanda Hunsaker, Bob Castillo, Joe Rubay and family, Jim Daly, Joe and Bebe Bender, Jim Hitchcock, Burt McKee, Peter Wolken, Barbara and Ted Johnson, Gil Kyte and wife, Earl Nissen, Floyd Lingle, the Vince Bradys, Tom Hulton (interviewing for Max Factor), Jim Phillips, Donnell Crain, Tom Rogers, Dave King, Avery McCarthy, Russ Keely and Fred Parmentier (interviewing for American Foreign Insurance Assoc.).

MATRIMONY

CONGRATULATIONS and BEST THUNDERBIRD WISHES to John and Val Kieser, the Tom Morses, Narce and Dorothy Caliva, the Jim Hugheses, the Sheldon Moricks, the Ernie Paradas, the Peter Van Nesses, Dick and Adelle Bowen, the Tony Vlahideses, the Bill Martins, Dick and Josfina Perrenot, Gary and Barbara Sisler, Mark and Margot Ross and the Jim Cushings.

BIRTHS

IT'S A BOY for the Chet Nicholises, Bob Bielbys, Dick Fredenburghs, Jerry Gaarders, Dave Laughlins, Bob Davidsons, Bob Newmans, Gene Osments, Murray Ehlerses, Bob Knuths, Carl Diedas, Roger Walkes, Tim Munnnes, Vern Meyers, Ed Botsfords, Tom Mangans, Jon Sargents, Dick Denkers, Bill Hutchinsons, Al Vornsands, Jorge Carerras, Paul Haynies, Norman Hugheses and the Bob Strattons.

IT'S A GIRL for the Kent Smiths, Bill Kneedlers, Craig Beirstos, Fred Thornes, Mark Antinuicis, Jack Shermans, Conrad Hernandezes, Gene Cantores, Bob Goods, Selwyn Graveses, Graham Ruffs, Herb Mendelsohns, Joe Starks, Irvin Markses, Gerry Kangases, Dick Enochsons, Ed Garlands, Gail Fraties, Phil Thompsons, Cody Marshs, Chan Parkinsons, Ron Jensens, Bob Bombardes, Herbert Adamases, Steve DeBarrys, John Millers, Ham Detheros, Ted Bihuniaks, and the George Liddicoats.

ALUMNI CHAPTER NEWS



MEXICO CITY THUNDERBIRDS enjoy a lawn party at the home of the Virgil Carlsons

DOWN MEXICO WAY, Thunderbirds are never too busy to take time out for a little fun, relaxation and reminiscing. The male members of the association frequently get together for a noon luncheon, and their entire families join in occasions such as the recent taco lawn party at the home of the Virgil Carlsons.

Oscar Morales serves as secretary for the group, but he has neglected to send us his Mexico City address; therefore, we suggest that newcomers in the area get in touch with Bob Tanner at Goodrich, Dalton, Little & Riquelme, Apartado Postal 93, Mexico City.

THAILAND THUNDERBIRDS CONVENE

Russ Sexauer reports that with a contingent of eight Thunderbirds in Bangkok, Thailand, they think it is high time to organize a real live AIFT Alumni Chapter. We congratulate the group on their efforts thus far, and on their proposed plans for the future. We hope to hear more from the Thailand Thunderbirds before the next issue of the bulletin goes to press.

BAY AREA ALUMS WELCOME MAY 1961 GRADUATES

The attendance at the Bay Area "Welcome Reception for the May 1961 Class" was a well-deserved tribute to the committee members who worked long hours and put forth considerable effort in reviving the Chapter and in rounding up the Area Thunderbirds for the June 8th party. We have heard nothing but favorable and enthusiastic reports from those who attended the reception.

Well over one hundred AIFTERS were packed into the Sky Room at Hamm's Brewery (capacity limited to 65). Special added attractions were Larry Finney, acting alumni director, who was on hand to greet the guests; Emily Brown, whose annual two-week stint of army training fortunately brought her to San Francisco, and Senorita Lea de Noronha, who just happened to be visiting friends in the city.

For the time being, the Chapter will operate strictly on a social basis, without the formality of a Constitution and By-Laws. A chairman will be appointed at each meeting to take over the responsibilities of planning the succeeding party.

Doug Parrish will be in charge of the next affair, and while no definite plans have been made and no date has been set, his committee is toying with the idea of a Bay Cruise later this summer.

The committee has asked that Bay Area Thunderbirds cooperate by reporting all address changes, so that no one will be missed when notices are sent out. Also, those who are new in the area or who were omitted from the invitation list for the June 8th party, please get in touch with Bob Good, 1356 Plymouth Avenue, San Francisco 14, California, or with Dave Berkey at Planters Supply, 3000 Buskirk Avenue, Walnut Creek, California - Telephone Yellowstone 4-4172.

NEW YORK - We have had no report from the New York Chapter on the June 23rd reception for the May '61 graduates. We did hear from one of the ninety-nine in attendance, who labeled the affair a "roarin' success."

Around the World

1947 Returning from a trip to the Far East and Alaska, JIM SANDIFER writes: ". . . I did see FISHER (Clarence '52) who has just been made vice president and general manager of Firestone in the Philippines. I had dinner at GENE PIERCE's home in Anchorage, Alaska. I saw ALLAN ROUNTON '48 in the Philippines and went with him to the hospital to visit his wife who had just delivered their third child. When I get out my little black book I'll send the names of other AIFT'ers I met and visited merely in passing their offices." . . . JIM MAHER writes from Lisbon in April: "I am departing from Lisbon on Monday, leaving the family here temporarily and shall be in the New York area until I am relocated. My wife and I have loved Portugal for the past 7½ years and we hate the thought of departure. We see the KELLOGGS and CAVANAUGHS '58 now and again; however, both husbands travel quite a bit. . . ." JIM was formerly with Radio Free Europe. . . . Through JIM PHILLIPS we learned of the death of SIDNEY PAINTER, from a heart attack, in Rio on April 13th. . . . AL WRIGHT is a registered representative of the Wilford Investment Company in La Mesa, California. . . . BRUCE REMER, managing partner of Remer's Gifts in the Park Central Mall in Phoenix, reports that he is opening his fourth store in the Chris-Town Shopping Center in Phoenix. Others stores are in College Grove and Mission Valley, California. . . . WES SNYDER writes: "My plan for 'A Free Enterprise Approach to Latin American Assistance' has been accepted by Sen. Smathers of Florida and I plan to appear before the Fulbright Committee." . . . HERBERT ADAMS has accepted a position as sales manager, Latin American Division, of the Hunter-Douglas International Corporation. Said company manufactures, licenses and markets aluminum venetian blinds. . . . CHUCK EDMISTON reports that FRED GEE is manager of the McAllister Hotel in downtown Miami, Florida. . . . BILL TUNNELL has been transferred to the Canal Zone by USOM. . . . BOB ZAPF writes from Costa Rica: "Ida Mae and I had six weeks of home leave in the Bay Area, returning here by way of New York and Miami, on March 1st. All's well with us. our two bassets, twoairedales, 3 parrots and macaw." . . . GEORGE DIETZ has resigned his position with the American Farm Bureau Federation and is returning to the States.

1948 GENE SULLIVAN has been named sales manager of Goodyear-Peru. . . . DICK PALTENGI is the owner and manager of the Richard Earl Associates - hotel and travel representatives. The office is located at 210 Post Street in San Francisco. . . . BILL EICHELBERGER is assistant service officer of the County Veteran Service Commission in Venice, Florida, and would like to see Thunderbirds in that area. Bill visited Jamaica and Nassau last year and is off for Panama in August. . . . ROGER WALKE was ordained as a Unitarian Minister last December and is acting minister of the First Unitarian Church of San Jose in Albany, California. . . . The TIM WARNERS are enjoying a home leave and expect to visit AIFT the latter part of the summer.

1949 GERRY MARUGG has accepted a position with the Aerojet-General Corporation as supervisor of purchasing operations. Gerry has

been elected to the Monrovia Unified School District Board, and was listed in the 1960 Who's Who in the West for the second year. . . . STEPHEN DEBARRY is superintendent of manufacturing of the Royer Foundry & Machine Company in Dallas, Pennsylvania. The DEBARRY's have three children. . . . FLOYD LINGLE has been in the States on home leave from his position with the Swift Australian Co. . . . JACK CARLSON is elementary school principal of the Downey, California, Unified School District.

1950 STERLING BOYCE writes: "Attended the National Security Forum at the War College, Air Univ., Maxwell Air Force Base, Alabama, as one of some 50 civilian guest participants. It was a wonderful but sobering insight into the current world situation." . . . ALTON ASHLEY is a security salesman for Dempsey-Tegeler and Company in Austin, Minnesota. . . . the JOE BENDERS have been visiting Bebe's parents in Phoenix. The Benders have been in Sao Paulo with Pfizer. . . . After ten years abroad, the DENMAN STANFIELDS are back in the States, and will spend the next four years in Washington, D.C., where Denman will serve as Assistant Chief, Protection and Representation Divisions (Office of Special Consular Services) of the Department of State. . . . TOM HIMES has accepted a position with Allis-Chalmers International, and after a short training period will be assigned to the Far East. . . . RAY WEAVER has been elected to serve a second two-year term as a Tucson City Councilman. . . . BOB HAMMOND writes from Tucson, Arizona: "Son, Scott Marshall born November 15, 1960, makes two boys and two girls. Just opened a new office to celebrate my fifth year with State Farm Insurance. Elected President of Pima Junior Chamber of Commerce. Would like to hear from CLIFF BEVENS, BOB RUMMELL, DON APPLIGATE and JOHN H. DOWNEY." . . . CORRINE HOLM MILTON writes: "Active in International Relations group, give talks, am taking many southwest trips by 4-wheel drive vehicle into Mexico for the Museum of which my husband and I are members. Third baby boy (Alan) necessitated another move but we are still in Arcadia, California." . . . BOB PECK, recently assigned to Tijuana, Mexico, claims that his position as manager of Woolworth de Mexico there leaves no time for boredom - he operates his store seven days and seven nights a week. . . . WAYNE CROOKS has accepted a position as export manager of the Clarke Floor Machine Company in Muskegon, Michigan.

1951 BILL HANNA, who received a Ph.D., at the University of California in 1958, is an assistant professor of American colonial history at the University of Michigan. . . . KEN KNAUER has accepted a position with the Southern Arizona Bank and Trust Company. Ken recently received a personal commendation from Governor Paul Fannin for his efforts and accomplishments in the Arizona-Mexico West Coast Trade Commission program. . . . HARRY DEFAZIO reports: "Just arrived here - opening up new office for construction division in Panama." Harry is with the Utah International Construction Company. . . . FRED JEROY has been named Director President of ESBIC operations in Brazil.

1952 JACK and VANEDA HUEPMAN are residing in Findlay, Ohio, where Jack is division manager of the Cooper Tire and Rubber Company. . . . TOM MANGAN, sales manager for Walker & Lee in Anaheim, California, reports - another office, a white cadillac and a lovely baby boy. . . . The GEORGE CUMPSTONS have been transferred to Santiago, Chile, by ARMCO International. They expect to be there for the next year after which they will return to the States on home leave.

. . . CHARLES KONOPA complains that while his position as fieldman for Sears, Roebuck and Company takes him to nearly every state, he has yet to revisit Arizona. . . . AL PRUETT has accepted a position in the reservation division of the P & O Orient Lines in San Francisco. . . . A note from ROGER McPHERSON in Maracaibo: "Saw ED LEHOVEN in Caracas. See NORM BLACKIE now and then also. See lots of T-birders and like to. Will try to see the school when in Arizona this fall." . . . BOB TONNE, West Coast sales representative for the Dean Milk Company, reports that they now have three boys and 2 girls. The Tonnes live in Livermore, California.

1953 The JOHN LAMBERTS are back in Rio and John has been named application engineer - Nuclear Energy Equipment with General Electric, S.A., and specializing in Power Reactor stations. John writes: "I will soon be teaching a course in 'Introduction to Nuclear Reactors' here at the company, and perhaps later at the University. Also, I am on the directive council of the Associacao Brasileira de Computadores Electronics. . . . Nancy and I are now taking French lessons at the Maison de France. . . . I went with friends one weekend to visit a proposed nuclear site way down the coast, accessible only by boat. When we got there, there was no canoe in sight to go ashore in, so I had to jump in the water, holding my camera above my head, and wade ashore. Fully clothed, of course, as I had to beat through the jungle, cross a stream and climb a hill, where a fire had cleared the bush and gave a fine view of the valley. Of course, we brought our aqua-lungs and cameras on the expedition, and found just off shore that the bottom was inhabited by thousands of sting rays. We had never seen them in such clear water and had a great time bothering them." . . . ED GARCIA has resigned his position with Continental Can Company to go into business with a friend. Their company, ATEC International Corporation, will operate out of Zurich, Switzerland, and deal primarily in sales of kraft liner, paper, newsprint and pulp to all of Western Europe. . . . PAUL BELL has accepted a position with Hornblower and Weeks, stock brokers, in New York City. . . . GENE BENZ is assistant manager of the Auto Club of Southern California, and resides in San Pedro. . . . EARL NISSEN is a self-employed manufacturers' representative and intends to operate from Carefree, Arizona, in the near future. . . . SAMMY NEBLETT, who is currently employed as a traveling auditor by The Brunswick Corporation, writes: ". . . Spent last weekend in NYC and plan on doing same this weekend. Saw CALLEY, MAY, HARRY SMITH, etc. CALLEY goes to Panama in June." . . . NORM BAILEY stopped off in San Jose, Costa Rica, a few weeks ago to see JIM STANLEY. . . . CHUCK WOOD, Far East manager of Mead Johnson International, arrived in Hong Kong on April 21, and reports Hong Kong is a fabulous place, although there is a shortage of office space, water, schools, housing, warehousing, clubs, etc., CHUCK saw VERNE and PENNY NAZAREK in Tokyo enroute to his new assignment. . . . TOM GRAHAM is assistant principal of the Ritter School in Tempe, Arizona, and TRUDY is working as a public health nurse for Maricopa County. The Grahams have three children. . . . GEORGE BENZON reports: "Ran across SAM NEBLETT while he was performing with the Shrine Circus while it was in Rockford (Illinois) and we discussed old times. He is looking forward to the show tour in Mexico." . . . ELLIOTT EAVES has been transferred from Santiago, Chile, to Rio by J. Walter Thompson.

1954 TED and EAREARA JOHNSON of San Gabriel, California, were United California Bank delegates to the B.A.F.T. convention in Colorado Springs, and included a trip to Phoenix in their itinerary. . . . CHUCK BUSBEY has accepted a position with the Gross Manufacturing Company in Monrovia, California, and the BUSBEYS have settled in nearby Arcadia. . . . DAVE BURGER is working on his Ph.D. at the University of Texas. . . . TIM O'SHEA turned up in Lima, Peru, where he has been assigned as field engineer by EIMCO International. . . . DICK CLARKE has been promoted to assistant cashier and lending officer of the Latin American division of the Bank of America in San Francisco. . . . DAVE WIST is branch manager of the Underwood Corporation in El Paso, Texas. . . . GAIL FRATIES has been appointed manager for Venezuela by the Insurance Company of North America. . . . KARL HEITKOTTER writes: "Traveling five and six months per year. Going to England, Scandinavia, Zurich, Portugal and North Africa in August. . . ." . . . FRANK MARTINOLI has returned from a trip to Italy, and is currently employed in the advertising department of Radio Station W.E.R.L. in Westerly, Rhode Island. . . . From BOB SENKFOR in Asuncion, Paraguay, comes: "My wife, my three year old son and myself are thoroughly enjoying our life here. The city itself is charming and picturesque. We have all become Latin enough to demand our siestas at noon and our cafe con leche for breakfast. We spend our free hours out on the river fishing for Dorado -- one of the world's best freshwater game fish." . . . JIM NOEL reports that he was an usher at NORM BAILEY's '53 wedding. . . . DICK HARRIS writes: "Our department (photo products) has a new product which our group has been developing domestic markets for during the past year. Results have been excellent. Will be doing market survey for Latin American areas probably within the next six months. Hope to see many T'birds during my travels." Dick is with E.I. du Pont. . . . JOE CERQUEIRA complains that his new Phillip Morris assignment in Panama has him travelling from the Pacific Ocean to the Atlantic Ocean every day. . . . WALKER REID brings us up to date with: "I discontinued graduate school at the University of Wisconsin a year ago, before which I had pursued an acting career in New York and summer stock. For over a year now I have been a TV announcer here. I am marrying Deborah Johnson of Chicago in August. We'll live where TV takes us." . . . GERD LORENZ has been transferred to Beirut, Lebanon, by International Harvester Company.

1955 The JUAN FORSTERS expect to spend the next five years in Montevideo with the Catholic Relief Service. JUAN writes: "Our work is that of organizing large food distribution programs and it grows more complex every day. JIM NOEL '54 is handling a good sized program in Colombia for us. I saw him at our annual meeting in Lima in February. Very few Thunderbirds in this area. I see BOB COONEY '53 at the American Association luncheons twice a month." . . . BOB STEINMETZ has been named general sales manager of Firestone Philippines, and reports that he is extremely happy and gratified to be with Firestone and among such wonderful people in the Philippines. . . . DICK SMILEY, underwriter for New York Life Insurance Company, has sold over one million dollars worth of group life insurance so far this year. DICK is also assistant superintendent of Sunday School, and says they are very active and happy in Salt Lake City. . . . TOM EARNETT is right back where he started after

graduation - he is back with Grant Advertising and has been named a vice president in charge of Grant's Brazilian operations. . . . The May, 1961, issue of Sterling's Newsreel contained pictures of DENIS GAVANAS '58, newly assigned to El Salvador; VERN MEYER '60, now based in Trinidad; and DICK HALL, a newcomer to Sterling, now completing his field training in Mexico. . . . JOHN THOMSON, general manager of U. S. Industries de Mexico, writes: "Several months ago I appeared on Mexican version of TV program 'To Tell the Truth' because of the South American canoe trip. My wife also appeared as liking travel, having been born in Tunisia, raised in Morocco, married in New York, etc." . . . ART BILLINGS has accepted a position as export analyst of the Collier Carbon and Chemical Corporation, manufacturer of commercial fertilizers for export to Mexico, Peru and Chile. The BILLINGS live in Santa Monica, California. . . . ANN and JACK LOCKLEDGE are planning a move to Doylestown, Pennsylvania, where JACK will be teaching this Fall. . . . From JIM CUSHING comes: "Married, September 3, 1960. My wife is of Portuguese ancestry and bilingual. (My 'residual' Spanish has developed a Michigan, Oklahoma, California, Portuguese accent.) Also have acquired a 7 month-old 80 pound German Shepherd who thinks he is people rather than dog." . . . The CHARLIE YOSTS have moved to St. Louis, and CHARLIE continues to occasionally travel to Europe for Monsanto Chemical. . . . DICK PUNNETT is shipping administrator for Spenker Kellogg and Sons, Inc., in Buffalo. . . . VAN STILLEY is attending the New York University School of Law, but says he is "itching" to get back to North Africa. . . . After five years in Tokyo, JOE MCGINNIS is enjoying a new assignment in Nagoya, a growing city of about two million, and the only city in Japan having an abundance of wide, straight streets.

1956 DAVE PARKINSON, who has been transferred to Bangkok, Thailand, by Standard-Vacuum, vacationed in Srinagar, Kashmir, and writes: "Kashmir is truly the 'Switzerland of the East' as people say. You live on houseboats at Dal and Nagin lakes and travel by water." . . . After two years in Puerto Rico, the BILL TIERNAYS have been transferred to San Jose, Costa Rica, where BILL has been busy opening a new office for Colgate-Palmolive. They would enjoy seeing Thunderbirds in the area. . . . CHARLES SWARTS has been assigned to Rome, Italy, by Caterpillar Overseas, S.A., but will travel all of Southern Europe, North and West Africa. . . . DICK MENELEY is a management engineer with The Martin Company in Boulder, Colorado. . . . BOB KARNES received his LL.B. from the University of Tulsa, and was admitted to the State Bar in August, 1960. BOB is a claims adjuster for the United States Fidelity and Guaranty Company. . . . JOE HOPKINS reports: "Completed requirements for a Master's Degree in business administration at Xavier University in Cincinnati, prior to leaving for Venezuela last September. Will receive the degree in June. We are enjoying the second tour in Caracas." . . . DICK POBST has been assigned to Buenos Aires as finance representative for Caterpillar Americas Company. . . . BOB CHRISTENSEN has been promoted to export sales manager of Willson Products Division of Ray-O-Vac Company. The Christensens have purchased a new home in Reading, Pennsylvania. . . . DONNA LOU BORGNE is attending summer school at the University of Hawaii, and will be staying at the Reef Hotel from June 24th to August 7th. . . . FRANK and MIMI KENNEDY have purchased a lot in the country club district of Shelbyville, Tennessee, and plan to build soon.

. . . HARRY KRATTOVILLE is export manager for Graflex, Inc., in Fairport, New York, and KINGSTON FLETCHER has been named advertising manager of Procter & Gamble de Venezuela in Caracas. . . . WALT GILLIS reports: "I have spent a great deal of time this year in Djakarta, Indonesia, which has necessitated two trips 'around the world.' I am planning to return about July 1. Peggy accompanied me on the last trip and we had a wonderful time roaming around for five weeks. . . . I also entered a Procter & Gamble contest and won second prize - a 1961 Thunderbird, fully equipped." . . . JOE LOCKMAN has been appointed manager of the Panama and Canal Zone operations of Mutual of Omaha. . . . The NARCE CALIVAS honeymooned at Gibraltar on the Mediterranean, and later took a month's trip to Tangier, Casablanca, and the Canary Islands. . . . NORM CAPPS has been transferred to Buenos Aires by Wilson & Cia. . . . ADDISON LUCE writes: "At present, I am in Milan on the last leg of a business trip to Europe which began last August, and in a few days I shall be returning to New York. . . . Having watched most of my classmates go abroad with their various jobs while I stayed in New York, I finally got off the ground last summer and went to Holland to represent the Hanover Bank at an international banking conference. Following that, I settled briefly in Brussels for three months, making a special study of the Belgian banking system and general economic condition of the country. From Christmas, 1960, until mid-April I have been living in Paris, and briefly touring the provinces. By the way, I met two recent Thunderbird grads who had just arrived in Paris with Chase Manhattan. For the past three weeks, I have been on a very rushed trip through Switzerland, Greece and Italy, calling on our correspondents and clients" . . .

1957 A report from BOB HORNSTEIN in May: "I've finally made it overseas, and this Sunday will step on an Airitalia flight, first stop Milano, Italy. From there, it's down to Genoa by train where I shall set up headquarters for a three-year stay on the Mediterranean Sea with American Express. I shall be a liaison between our company and the Sixth Fleet of the U.S. Navy and will have the job of soliciting business (shore excursions for the sailors) from the Chaplains assigned to the Fleet and who interest the sailors in taking these 'educational' side trips when the Fleet hits various Med ports. In following the Fleet, I will be going to such ports as Naples, Leghorn, Cannes, Nice, Barcelona, Gibraltar and Lisbon, and will be speaking Spanish, French and Italian in the course of my travels." . . . JOHN LOVE has been named manager for Central America and Panama operations of Mead Johnson International, with headquarters in San Jose, Costa Rica. . . . AL KELLY writes from Arequipa, Peru: ". . . I am still working for General Milk Company. My job title is assistant superintendent in charge of the condensery. This means that we get the milk in at one end and ship the condensed evaporated milk out the other end. As you might expect, most of our production goes to Lima but we never get there, and when we do we are so busy buying things and eating good steaks that we still have not seen much of the city." . . . BELMONT HAYDEL is planning a three weeks' trip through Mexico and possibly as far south as Guatemala. . . . KIKO and KAY GAITAN have been transferred to Guayaquil, Ecuador, where KIKO serves as general sales manager for International Milling Company's new feed division. . . . TED TROY is back in the States and has joined McCann-Erickson's Los Angeles staff as an account executive. . . . From DOUG BUCKMASTER we learned that the HERB BARTLETTS will be leaving Fullerton, California, to go to the Northwest. HERB will resume his teaching career in Washington in September. . . . ALEX BOGGIO writes:

"For the past two years since returning from Italy, I have been acting as sales agent for an Italian manufacturer of artificial plants, covering all of California and selling exclusively to wholesale and decorating contractors. As a side line, I have bought some land in Brazil with some Italian friends. We have great plans and a lot of faith in the potential of Brazil." . . . The TIM REEDS will be off for Venezuela this summer on assignment for First National City Bank of New York. . . . BILL HUTCHINSON and family have been in the States on home leave. BILL is a sales engineer for Mine Safety Appliances in Lima, Peru. . . . The JON SARGENTS are living in Los Angeles, where JON is a special agent for the Northwestern Mutual Life Insurance Company. . . . RAY BARKER is employed in the inbound freight division of the Moore-McCormack Lines in San Francisco. . . . BILL RUSH writes from Fribourg, Switzerland: "We arrived here two months ago and with the number of U. S. branches here in Switzerland it should be full of Thunderbirds, but I haven't yet found any. PHYL and I have found a lovely apartment with a view of the Alps. We feel very lucky as housing is most difficult to find here." . . . United Shoe Machinery Corporation has transferred GEORGE GRADY from Mexico City to a position in the international division in Boston, as an assistant to the director of finance. . . . A note from PHIL THOMPSON in Chicago: "Elizabeth Marie Thompson, age 8 months, the sweetest thing a Texan ever produced! Hawk Model is enjoying a large upturn in exports. It's possible that DICK MATES and I may get overseas after all." . . . BILL WITHERS reports that he is doing extra work on TV and in the movies to keep the "wolf away from the door" while he is working on a doctorate in psychoanalytic psychology at the California Institute of Psychology in Los Angeles. . . . The news of the birth of a daughter to the TIM MUNNS was so long delayed in reaching the alumni office that Tim Munns III arrived before we had an opportunity to give Nina Helen due recognition in the Alumni Bulletin. Just to set you straight, the Munns now have a boy and a girl. . . . JIM DYER writes: "Had a few ho-hos with BILL OGILVIE '52, BILL GARGIULO and JACK LOVE last month during our managers' conference. Going to Brazil and Argentina next month -- just returned from chasing kangaroos in Australia." . . . DON ROBERTSON has returned from a "flite-around-the-world" and reports having seen DERRILL ALEXANDER in San Francisco, NICK BLESER and DEAN WARNER in Dallas, LYLE FREDRICKSON in Ceylon, and RON BAKER and DEREK LIECTY in New York. . . . JOE GATTI is spending the summer in Europe - studying art in Florence, and visiting the galleries in Paris, Madrid, Stuttgart, Vienna and Rome. Upon his return, JOE will open a studio-gallery in Scottsdale, Arizona.

1958

CONNIE HERNANDEZ, assistant plant superintendent of Carnation de Mexico's operations in Queretaro, reports that he works with WES GILES, and that he recently visited the OSCAR MORALES in Mexico City. . . . BOB VECELLIO has been transferred from New York to Los Angeles, as a sales representative for General Milk Company. . . . HERB ROE has accepted a position as cost accountant with International Products Corporation in Asuncion, Paraguay. . . . RAY MORGAN has joined the Mutual of Omaha boys as a training consultant. . . . The DOUG CHRISTOPHERS expect to be transferred to Swift do Brazil the first of August. The CHRISTOPHERS have been living in Colorado Springs, Colorado. . . . JESSE WEAVER, Paraguayan branch manager of Capivary, Inc., reports that he

is planting 60,000 covas of shaded coffee. . . . PHIL DAVIS has accepted a position as assistant export manager of Varian Associates, a fast growing electronics firm with subsidiaries in Canada and Switzerland. The company is located in Palo Alto, California. . . . LOU DRIVER left Cessna Aircraft to become vice president of sales of Sanderson Films, Inc. . . . CHARLIE FRIEND, vice president of Friend-Smith & Company in San Juan, Puerto Rico, writes: "Manufacturers' representatives and distributors to the retail drug and department stores. Business looks very promising, and we are always on the lookout for new accounts." . . . STU BROLLY is a flight test engineer for Lockheed Missile and Space program. STU says that since he couldn't get to Latin America - he is now trying for the moon! . . . NANCY (MATHIAS) EDWARDS and her husband, an assistant professor of English at the University of California at Riverside, will spend 1962 in Europe. . . . BOB NEWMAN is in the real estate business in Sherman Oaks, California. . . . RICK PITTMAN brings us up to date with: "I was married Thanksgiving, 1959, to Nancy Jennings of Medford, Oregon. See HENRY SCHULTZ '56 often, STAN ALLEN once in a while, as I do NOBU KAWAKAMI. Met JERRY and BERNICE HUGHES '60. He is with the California Casualty Company as a claims adjuster and investigator." . . . BILL SIGAL is further expanding his architectural enterprise to include 200 units of public housing in St. Croix, Marina in St. Thomas, and a shopping center in Puerto Rico. . . . HAM and CHARLOTTE DETHERO and their young daughter, Dinah Lee, hope to spend a part of their long-awaited home leave in Europe. . . . On a recent swing through Central America, GORDON TILLOTSON ran across DENIS GAVANAS, AL FRITZNER, JOHN BARNETT '60 and GIL DEL REAL. . . . PETE VOS has recovered from a severe attack of hepatitis and is able to be on the road again. The VOSES made a trip to Holland last year to visit PETE'S parents. . . . EVIN PERDUE entered Memphis State University in June to complete requirements for a Masters in Education. . . . DAVE and PEGGY BROWN have been transferred to Hato Rey, Puerto Rico, by Borg-Warner International. . . . WALT WAECHTER, assistant manager export sales of the Campbell Soup Company, reports that recent trips to the West Indies and Latin America have brought him into contact with RAY YOUNG and TERRY McGRATH '59. . . . HEATON RANDALL will be teaching Russian and Spanish in the Shoreline Public Schools, Seattle, Washington, come September. . . . After two years in San Juan, Puerto Rico, WALT BUSTARD has been transferred to Caracas, Venezuela, by the Chase Manhattan Bank. . . . GERRY KELLEY, export sales manager for General Milk Company, made a business trip to Central America in February and March, and expects to make a further trip in July - this time covering both Central America and western South America.

1959

PAUL MILLER writes from Barcelona, Spain: "Was in Paris in August - home for Christmas, and then back to Spain to learn Spanish. Anticipate returning to U.S. by Xmas 1961." . . . ED FERNANDEZ is resident manager for the Associate Export Corporation in Tokyo. . . . Upon completion of his summer's work at Middlebury College in Vermont, PETER LISS will enroll at the University of Madrid in Spain. . . . BOB SCHMELTZ had moved from the Bucyrus-Erie office in Milwaukee to the New York office, where he will serve as sales representative. . . . PETE MERRITT plans to enter L.S.U. upon completion of his military training in September. . . . JIM BONNAR has been promoted to staff assistant, Inter-

national division of the Kellogg Company, in Battle Creek, Michigan. . . . DAVE HUGHES has been named manager of the United Seamen's Service center on Kharg Island, Persian Gulf. . . . DAVE YOUMANS writes: "I have travelled sixteen countries to date. I like Uruguay the best of the southern countries. Our Argentina operation is growing and the future is bright. May be shipped to new lands after 1961." . . . PAUL HAYNIE has accepted a position with the Kohler Company in Sheboygan, Wisconsin. . . . BILL and PATTI KNEEDLER, who have been in Buenos Aires for the past two years, will be in the States on home leave this summer - returning to the States via the Orient, Hawaii and the Philippines. . . . LOU PORTA, assistant personnel manager for the Peter Kiewit Sons's Company, reports: "Most of my work has been up in the Arctic. Did get to Europe last summer and saw PAUL MILLER and GEORGE CLEMENTS in Paris. Plan to be in Europe again this summer. Still trying to get to Latin America. I hear from PAUL MILLER and JOHN FARNAN occasionally." . . . A note from ROLF LIEBERGESELL in Detroit: "The four AIFTERS with Chrysler are still very much alive and about to embark on a promising overseas career. At the end of June we will all finish our M.B.A.'s from Wayne State University. JOHN VARRI and PETER SCHRATTER will leave for Geneva, Switzerland, around June 1, and I will follow about September 1. At the same time KEN CAVE will go either to Venezuela or Argentina." . . . PAUL BISSINGER is employed as regional representative for the J. Barth Company in San Francisco. . . . ERIC BEERMAN is back in the States and plans to further his education toward a Masters and, possibly, a Ph.D. . . . The JERRY GAARDERS have been transferred to Guatemala City to replace DENIS GAVANAS, who has been assigned to El Salvador, both with Sterling International. . . . HOBY CALTRIDER writes from Waukesha, Wisconsin: "I had a pleasant chat with BOB BROWN '59 at the Milwaukee World Trade Club meeting. He is now with Mercury International, an outboard motor boat engine manufacturer at Fond du Lac, Wisconsin." . . . DON PIERSON is completing requirements for a Masters in Education at ASU, and plans to begin teaching in September. . . . RAY CREDAZZI reports: "Still working in Bloomfield, New Jersey, and hoping to go overseas soon. Will get my citizenship sometime in June, and will be ready to go after that." . . . GENE OSMENI sends the following message to his colleagues: "Making money hand over fist in the stock market. New accounts invited from near and far - specializing in overseas accounts." . . . LEE MADLAND is working on his Masters at Stanford University. . . . DON BELL and TOM TRACY share an apartment in Bogota. DON travels for J. D. Marshall International and TOM is the service representative for Cummins Diesel in Bogota. . . . The CHET NICHOLS are back in San Diego and CHET is employed as an investment officer at the San Diego Trust and Savings Bank. . . . The FRED THORNES are enjoying life in Agana, Guam, where FRED is office manager of the Navy Exchange center. . . . The TONY VLAHIDES and the DAVE KOENIGS are neighbors on Staten Island, New York. . . . UGENE ANDERSON has resigned his position with Murphy Diesel to accept employment as assistant to the export manager of Cleaver-Brooks Company in Milwaukee, Wisconsin. . . . DON BOHNING writes from Hollywood, Florida: "Cuban situation has been of prime concern in this area. The Miami Herald has been sending people to the Caribbean and Central America. Wish I were one of them, but too many veteran top flight reporters. We're enjoying Florida and would like to see some

AIFTERS." DON may not have made it to Cuba, but he has been honored by being named Hollywood bureau chief of The Miami Herald. . . . DICK and RUTH BISSING will spend the next few months in Missouri, where Dick will be assistant manager of the Kansas City division office of International Milling. . . . HARRY GRIFFITHS brings us up to date on the Goodyear trainees: "Well, the bottom finally dropped out and Goodyear assigned eight of us all at once. I will be the field representative for Chile, Bolivia and Ecuador, stationed in Santiago. STAN WEBB is going to South Africa, and then to South Rhodesia. LOREN SMITH to Brussels. WALLY LIFE to Mexico. Both Anne and I are excited over the whole thing and looking forward to it a lot." . . . When the March bulletin finally reached the HAL FANNINGS they were delighted to learn that their classmates, WALT and VIRGINIA BATES, lived in the same town with them - Kaneohe, Hawaii. HAL writes: "We looked them up and had a fine time reminiscing. The following week we had a phone call from JOHN PARSONS, who was passing through with his wife and son, on their way back to Okinawa, where he is with United Seamen's Service. They had a whirlwind tour of the Islands and were off for Japan. Also had lunch one day with FRANK WADLEIGH '49. Hawaii truly seems to be a crossroads for AIFT and we are always glad to see any of them - just call 241-698." . . . DAVE HALVERSON has settled in Los Angeles and is employed as an account executive with Merrill Lynch, Pierce, Fenner and Smith. . . . NEIL SAMUELS, sales trainee with American Photocopy Equipment Company in Chicago, reports that MORRIS BUCKWALTER and PETE WARNOCK visited them this Spring. . . . The GLENN EVANS have been in Norway since last December on a Standard Oil of New Jersey assignment. . . . KEN DRAIGH is employed as a market research statistician with the L. W. Frohlich Company in New York.

TERRY ROSS expected to leave for Japan 1960 in May on assignment for American Foreign Insurance Association. . . . The BOB BIELBYS have been transferred to Santurce, Puerto Rico, for the Armstrong Cork Company. . . . DIANE de ROLLIN will begin work with the National Security Agency in Washington, D.C., in September. . . . BUD SCHAEFFER, who has recently joined the staff of McCann-Erickson in New York, writes: "After leaving Thunderbird, I spent 6 months in the U. S. Army, which took me up to March 1961. While in the Army at Ft. Dix, New Jersey, I became close friends with the nephew of Lyndon Johnson. I was invited down to Washington for the inauguration last January as a guest of the Johnsons. I met the Kennedys and Sam Rayburn. I stayed at the home of Stanley Grand of the State Department for five days. I had the honor of being in the President's box at the Ball. I spent last weekend with PIERRE HANSOT at his home in Darien, Connecticut." . . . RAY and JO MEZA sailed on the 9th of June for an American Foreign Insurance assignment in Buenos Aires, Argentina. . . . MACK HOPKINS has been assigned to Hong Kong, where he will join CHUCK WOOD '53, as Far East representative for Mead Johnson International. CHUCK is manager of the Hong Kong office. . . . CHUCK GIST is really living it up in Rio - but reports that his Spanish is rapidly going, but his Portuguese is coming right along. . . . RON STEVENSON has accepted a position in the Chicago office of the Continental Can Company. . . . Recent visitors of FRANK KLINE's in Washington, D.C., include DON NOBLE, GERRY and JANE KANGAS, BOB and MARIE DUTCHER and JOHN PURDIN. FRANK is the Washington representative of the Lockheed Aircraft Corporation. . . . The LES PODGORNYS expect to leave for Tokyo in August. LES will be assistant to the sales manager

in charge of Emery Air Freight operations in Japan, Hong Kong, and the Philippines. . . . DAVE WALLACE has returned to New York and has accepted a position with General Motors Overseas Operations. . . . BILL JOHNSON writes from Sao Paulo: "Lots of travel (1,000 km/week by jeep). Will be seeing JOHN and BEV TSATSOS in Recife soon. PHYLLIS and BEV can have a long-awaited visit. MANY FNCBers arriving. ROGER BARNETT was here last week." . . . JIM WORTHINGTON has been assigned to FNCB's Brazilian department - but still no definite word on the overseas assignment. . . . TOM FORD is a guest of Uncle Sam these days - he is a recruit in the U. S. Army. . . . JIM POWELL, sales assistant for Food Machinery Chemical Corporation, has been assigned to handle all sales into the Middle East, Australia, New Zealand and Europe. . . . The DICK DENKERS will be moving to St. Louis in July with Monsanto Chemical. . . . When the ED MONGAN's '49 purchased the Cordova Realty Company in Rancho Cordova, California, they found that one of their tenants was FRED MUELLER, and that the FRED HEITMANS '48 lived just a few blocks away. . . . CARL and JOYCE DIEDA have moved to Lynwood, California, where CARL is a salesman for the Earle M. Jorgensen Company. . . . MAL GOODE writes from Appleton, Wisconsin: "STU COLT and RUDI STELLING '57 are also working for Allis-Chalmers International. STU and RUDI are in Milwaukee at the main office." . . . DAN RUEHLMAN has joined Sverdrup & Parcel & Associates as a field engineer, and is working on a missile base near Denver, Colorado, and may get an opportunity to go to Thailand after the base is completed. . . . TOM WOOD reports that all goes well with the J. Walter Thompson Thunderbirds - JOHN CARTER, JIM STONER '61 and TOM - and further tells us that RON BAKER and his wife spent their two-weeks' vacation in Spain. As TOM says - "It must be wonderful working for an airline."

1961 Reporting first on the February class: JOE CLARK has accepted a position with the U. S. Department of Agriculture in Washington, D.C. . . . LT. CHARLES WORKMAN stopped on campus before taking off for Guam, where he will serve as a meteorologist with the U. S. Navy. . . . STEVE UCHIDA also stopped by before leaving for Tokyo. . . . FRANK HARRIS is employed in the public relations department of AiResearch in Phoenix, as editor of the employees' newspaper The AiReporter. . . . MIKE STEVENS is completing degree requirements in Latin America Area Studies at Arizona State University. . . . CLEM WEHNER '60 writes from Colon: "There are so many Thunderbirds in Panama that we outnumber the pelicans and seagulls. We sometimes see each other at feeding time, but for the most part we stick to our own roosts. BOB KIDNEY and I work with La Cis Universal de Perfumeria Francesa, S.A., which, in essence, means Chanel." . . . VAN MOLLER has accepted a position as administrative assistant to the vice president of Symington Wayne International in New York. . . . A note from MEL BETHKE in New York: "All is going very well indeed. BOB FULLER, BILL WILLIAMS, BOB DUTCHER and I are currently in the bank's commercial credit department. Our Thunderbird background is coming in mighty handy. FNCB has a new home - 399 Park Avenue." . . . PAUL MURDOCK is employed by Dun and Bradstreet in San Francisco, and DAVE HODGIN has accepted employment with Paul Hardman, Inc., the eighth largest construction firm in the U.S. Dave serves as assistant to the vice president in charge of foreign operations. . . . TED AGUILERA has opened a cut-rate liquor store in Pueblo, Colo.

BOB TANKERSLEY and AL PUCHNER tied for the Alfred Knight Scholarship Award. Recipients of this award could not be determined until all grades had been tabulated. . . . Walking away "WITH HONORS" for maintaining an over-all grade point average of 1.3 or better were - BILL BENNETT, JOHN COOPER, PETER DIEHL, JOHN HAASE, LEWIS J. MAVIGLIA, WARREN MORRIS, PETER OSBORNE, ANDRE PERRY, AL PUCHNER, DICK SMITH and BOB TANKERSLEY. . . . The Placement Office reports that the following May '61 graduates have accepted firm offers; HOWARD ADAMS and JIM PAULINO, The Deming Company; BOB AMYOT and DICK DRON, Inter-governmental Committee for European Migration; DAVE DEVORE and CHUCK AVER, Goodyear International; DICK PAGNALL, Standard Oil of New Jersey; BOB BARNES, BOB BECK, BOB FETNER, TOM McWILLIAMS, AL PUCHNER and BILL SCEARCE, Chase Manhattan Bank; DUANE BELLMORE, R. J. Reynolds Tobacco Company; GEORGE BENSON, BOB GARRISON, RALEPH GOODRUM and WAYNE HARRIS, American Foreign Insurance Association; KEN BENNETT, DANA MARBLE, VERLYN MILLER and GREG ST. ROMAIN, Army & Air Force Exchange Service; JIM BLACK and JOHN GUNNERSON, Strassenburgh Labs; PAUL BLACK and DELMAR GRANMO, Firestone International; TOM BREWER, Charles E. Frost & Company; BILL CAMPBELL, J. Walter Thompson Company; JOHN COLE, Nissen International; JOHN COOPER, ANDRE PERRY, and BOB TANKERSLEY, First National City Bank of New York; STEVE DELATORRE, Beloit Iron Works; JOHN EGAN, National Foreign Trade Council; DICK HALE, Union Carbide International; ROGER HAYES, Security First National Bank; DAVID HOLMES, Central Colombo Americano; JOE KOSAR, self-employed; JERRY LEWIS, Platka-Export; JOHN MAIER, Brown and Williamson Tobacco Corporation; PAUL MARKOFF, Concord Electronics Corporation; LEWIS MAVIGLIA, DAVE MAYO and BOB SHELOR, International Milling Company; GENE MILLER and JOHN WILBUR, General Milk Company; PETE OSBORNE, G. D. Searle and Company; JIM PARKER and TED ROBB, H. J. Heinz Company; JOHN QUAGLINO, Montgomery Ward Company; TOM SCHETTER, H. K. Ferguson Company; ERROL SCHNIDER, Bank of America; JOHN SCHULTZ, Catholic Relief Services; TOM SHEEHAN, Everett Steamship Company; BOB SHEP, Max Factor & Company; JIM SWEENEY, East Asia Publishing Company; and LEIGHTON WILLGERODT, Hercules Powder Company. While awaiting a report from his Foreign Service application, HAL COLEEAUGH has taken a temporary position at Whittier College as a research fellow and course supervisor. . . . Also, we just received a card from CHUCK GOODWIN stating that he had taken a position as sales engineer with Ingersoll-Rand Company in New York. . . . BOB AMYOT reports that he expects to be in Switzerland by August 1st. . . . In reporting his association with Concord Electronics, PAUL MARKOFF writes: "Hit on a fantastic opportunity with Concord and have given up all plans for business of my own, at least for now. Great, intriguing job, with much travel coming up soon. Living well too, right off the Sunset Strip in Hollywood."

KEY MEN Participants in Key Man Course #33 in Spanish were: Mr. and Mrs. William Ryan from E. I. du Pont de Nemours; Mr. Ralph K. O'Connor from Willys Motors and Miss Irene Gromatzky (individual). . . . A note from the STANLEY SUSANS in La Paz, Bolivia: "Have organized the first YMCA camp in Bolivia. Now planning temporary program use of site just purchased for new buildings." . . . As previously reported, DICK TURNER (former AIFT professor) is now the Executive Director of the United States Inter-American Council; however, we neglected to give his address. You can reach DICK at 15 Park Row, New York 38, New York, - or better still call him - BE 3-3950.