

THE THUNDERBIRD

Summer/Fall 1980



Inside:

Two AGSIM Professors Tackle Business Ethics:
What's Acceptable . . . or Unacceptable in the International Community?

CONTENTS

- 2 **Business Ethics**
What is considered "ethical" in the international business community
- 5 **Special Report**
Increasing productivity for the international executive
- 6 **News**
Tracing a tradition; Career Services' success stories; Department data; T-Birds set up scholarship
- 9 **Que Pasa?**
Busy month for New York Chapter . . . alumni meet in Saudi Arabia . . . Houston has a party
- 10 **Campus Speakers**
Carter's assistant gives advice to women, Rockefeller speaks to alumni and finance class
- 12 **Contacts**
Roster of resource persons and alumni association representatives
- 14 **Update**
Who's doing what where
- 19 **Focus on the Library**
Services from the library available to students and graduates



Jean Gilbert Hawkins and Tom Bria

Volume 80, No. 1

THE THUNDERBIRD

Quarterly magazine of the American Graduate School of International Management

- Director, Alumni Relations:** Tom Bria
- Editor:** K. Jean Gilbert Hawkins
- Special Correspondent:** Al Ilch
- Staff:** Catherine Benoit, Donna Cleland, Mary Motz, Gertrude Muloli and Sonya Varea (A special thanks to Dawn Wardle-Corley, outgoing editor)
- Photographers:** Paul Fox, Steve L. Hawkins, Glen B. Hagenbach, Beate Arnestad Rod, Pierre Tissier
- Design:** Pat Kenny, Gray Day Graphics, Phoenix

Front cover: *Night at Thunderbird, the Career Services Center and Alumni Building illuminated. Photo, which won second place in the color photograph division of The Thunderbird magazine's photo contest, by Paul Fox, '80*

Back cover: *The colorful balloon races at AGSIM. Photo by Pat Kenny.*

A Time for Change

"Change is a reflection of order."

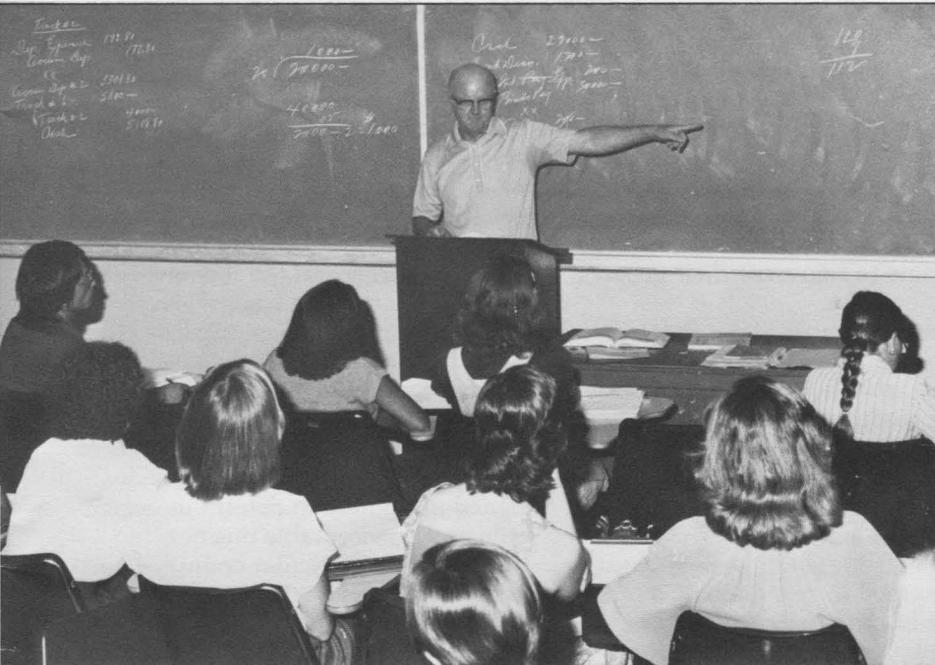
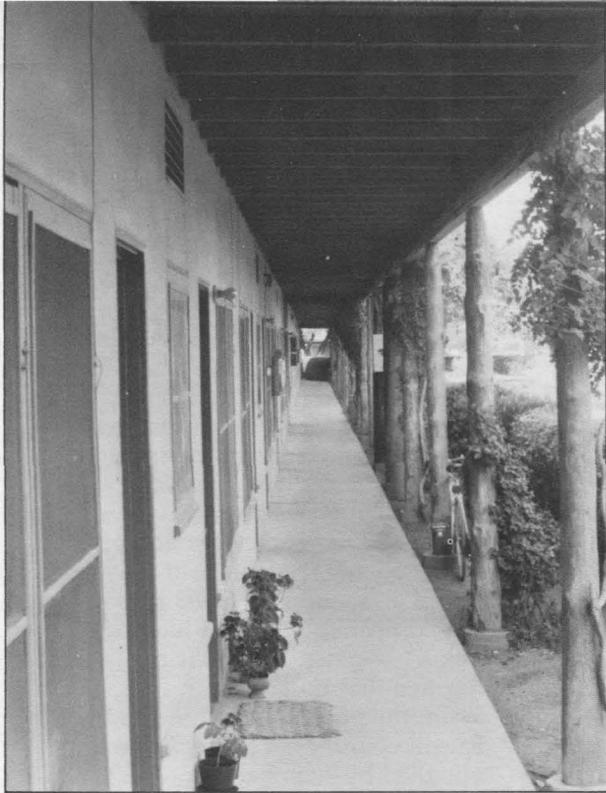
This statement of oriental wisdom appeared in an article I was reading some weeks ago. At first, the notion had little if any meaning, but as time passed I was able to relate it, more and more, to events around me here at Thunderbird. The awareness finally arrived that Thunderbird is a very ordered place. All of us here are totally immersed in change!

Contrary to popular conception, institutions of higher education are, in fact, extremely conservative organizations. Generally, those in power (mostly faculty) are motivated by the system to preserve the institution in its current state. Thunderbird is a notable exception to this norm for collegiate behavior. Perhaps due to the school's continual search for the balance of academic solidity with pragmatic relevance, Thunderbird has been changing.

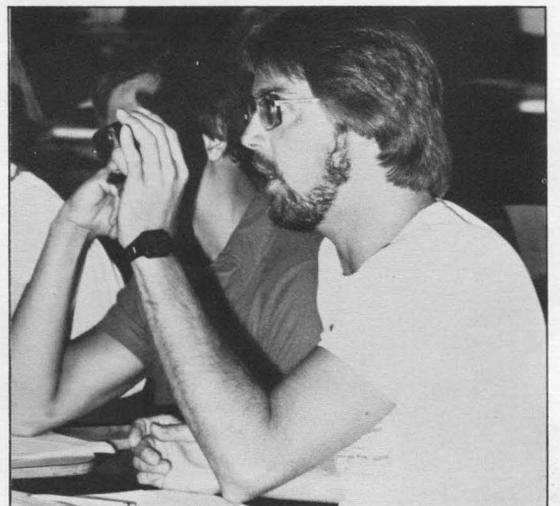
The amount of change became quite clear when, on a recent trip, I was introduced by alumni on several occasions as being from the American Institute for Foreign Trade. AIFT was two names ago! When I stopped to consider that the name change was only a surface reflection of a much broader and more meaningful upheaval in the school's educational program — and that some alumni were not aware of this simple name-changing fact — a problem was clearly defined: Many alumni do not know what Thunderbird has become.

This issue of The Thunderbird magazine is the first in a series which will address this problem head-on. There will be articles, photos, news stories . . . and anything else imaginable . . . to bring the reality of the American Graduate School of International Management to you. I sincerely hope you will have time to get to know your school again. Also that you will find the experience enjoyable and become even more optimistic about our future. You are the product of Thunderbird — continue to share in shaping our future. Know us.

Thomas R. Bria
Director of Alumni Relations



And Now: Back to School



Business Ethics— A Question of Culture

"Fernando is quality control manager for a large soup canning company. A report comes in of one of the employees getting sick after eating a can of cream of spinach soup. Fernando traces the soup back to a contaminated batch. Only 1,000 cases have been sold to the public. He is assured by the company physician that any sickness will not last more than one or two hours and will likely be diagnosed as a mild case of indigestion. He decides not to mention the incident as required by government regulations."

By K. Jean Gilbert Hawkins

There's nothing wrong with Fernando's business behavior, according to AGSIM students from three different countries.

But there appears to be a disparity between the students' personal attitudes and their business "ethics," because in a complete turnaround these same students generally found Fernando's actions unacceptable from a personal standpoint.

Controversial responses to a typical question involving international business ethics . . . and informative answers for two AGSIM professors.

Marshall Geer III, Ph.D., dean of the faculty and professor of economics; and Robert T. Moran, Ph.D., associate professor of International Studies, are working together on an international business ethics project to identify different cultural perceptions of simulated unethical behavior.

The sample question involving Fernando's decision as quality control manager was developed from Dr. Gary Shirts' simulation game "Where Do You Draw the Line: An Ethics Game,"

which has been used in high school and college classes. Moran, who knows Shirts, took this particular game and, with Geer, modified it to internationalize the situations.

Beginning this spring the two professors met with a couple of separate groups of students from the American Graduate School of International Management—one composed of 11 Japanese students while the other group consisted of three students from Mexico, two from Spain and three from Venezuela.

These students were given 25 questions about different incidents and were told to discuss their answers with the members of their group to reach agreement. Choosing from the responses "acceptable," "unacceptable," "somewhat acceptable" or "somewhat unacceptable," the students were told to answer each question three times—from a business person's point of view, from a general public point of view and from the consensus of the individual students to represent their group's majority opinion.

For example, most Mexican business persons would find Fernando's behavior acceptable, according to the group of students from Mexico. Their reason was that business people in Mexico "would try to get away with it because no one died" after eating the contaminated soup.

Students from Spain were slightly more skeptical of Fernando as a representative of the Spanish business community, claiming his behavior

would be "somewhat acceptable."

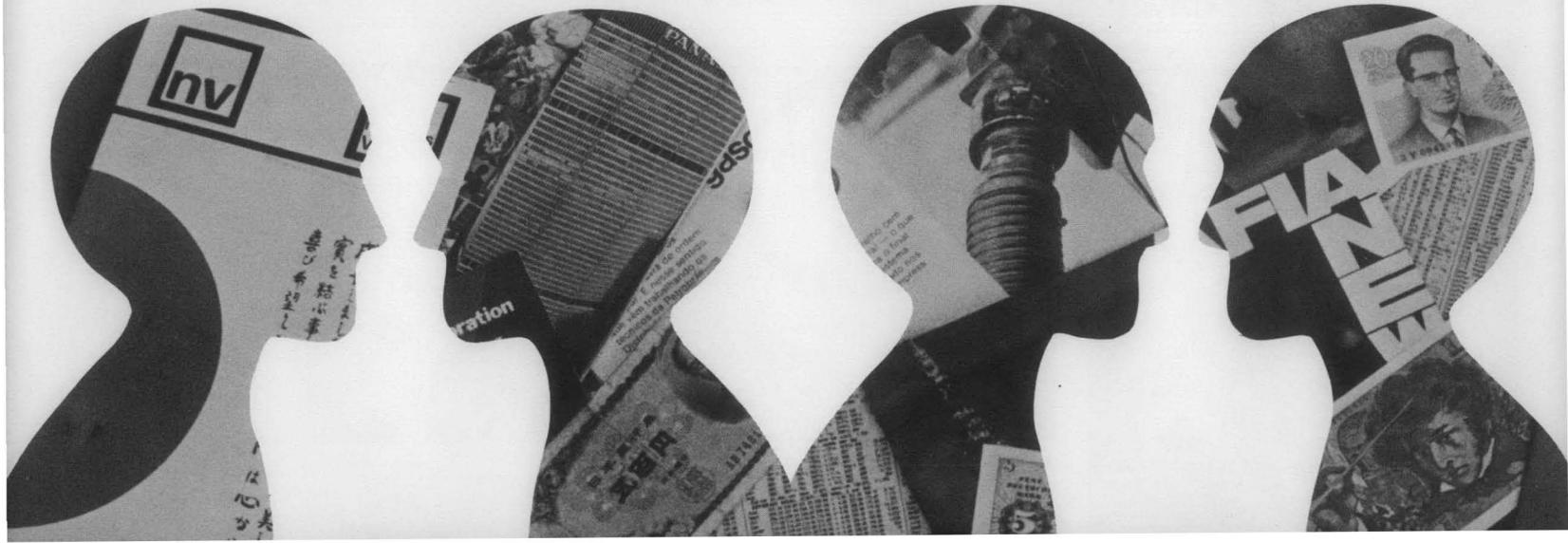
Responses by a group of AGSIM students from Japan to a similar situation where "Miss Fukui" was quality control manager were the same as the Spanish students' answers: Most Japanese business persons would find this behavior "somewhat acceptable." The Japanese students said they believed a Japanese business person would probably behave like "Miss Fukui" because "no one is really harmed that much."

On the other hand, students from a fourth country—Venezuela—were appalled by such behavior, whether it be from a business, general public or individual standpoint. "They thought any kind of cheating or deception was not appropriate—unacceptable—behavior."

According to Geer, both he and Moran had "realistic stereotypes we were working from so when the responses we got seemed 'weird, unusual . . . strange,' we followed up those responses with more questions and the sessions lasted for more than an hour when they could have lasted 40 minutes or less."

Moran kept notes of the answers while Geer posed the questions. The two professors were interested in the responses to the set of 25 questions on different behaviors, which were designed ultimately to determine acceptable and unacceptable business behavior in a particular country's business community.

But the two men were also fascinated by the reactions to the questions them-



selves . . . and to the reasons behind the students' answers to the test.

One question, for example, detailed the situation of a person who went back-packing during a time of extreme fire hazard, Geer said. The hiker saw all the signs cautioning against building a fire, but the camper built one anyway. However, despite the camper's disobeying the signs not to set a fire, nothing happened and the camp fire was put out after being used.

The Japanese and Mexican students found this behavior unacceptable, but for different reasons, according to Geer.

In Japan, land is a scarce resource and this camper's behavior represents disregard for the potential danger of having a forest destroyed by fire, Geer said. The students from Mexico believed the same about scarce land and trees, but because Latin America has a history of its forest land being denuded during the Spanish conquests, Geer added.

"What this boils down to," Geer explained, "is that we are looking for the idea of 'sin' but best couched in business terminology, and for good examples from an individual, company and government standpoint."

In the sample question of a hiker building an illegal, but undetected campfire, Geer and Moran could have reached an erroneous conclusion if they had based their conclusion on the answer and not the reason behind the answer. In this case, both groups, according to Geer, were more concerned about the fire hazard than about the act of disobeying a sign saying not to build fires.

The questions, therefore, are designed to show what is "ethical"—defined by Moran as ". . . knowing the difference between right and wrong,

good and bad, evil and the opposite of evil."

Knowledge of ethics in a particular country, Geer said, improves executives' awareness as to what is acceptable and unacceptable behavior in the assigned country. Ethics illustrate cross cultural differences and can help explain why a business person behaves in a particular way in a given situation. Ability to understand this behavior also aids the foreign business person in knowing how to react under future similar circumstances.

For example, in Mexico it is customary to give a government official a "mordida," or "bribe" to speed up the bureaucratic process, according to Geer. Giving a government worker money would never be considered in the U.S., he explained. But in Mexico, it is a common practice because the government officials aren't paid enough so they get their extra money from "mordida."

When Geer was living in Mexico, his auto license plates expired and he ordered new ones from Colorado. They arrived in Mexico and he went to the local Mexican post office to pick them up. The Mexican government workers couldn't find the license plates. Geer decided to offer a "mordida" even though there is no custom charge for license plates but because "this expedited matters." The license plates were soon found and turned over to Geer.

The point is, Geer added, "if a business person isn't perceptive, he or she may end up bribing everyone, giving everyone a 'mordida'."

Both Moran and Geer are concerned about what AGSIM students should be taught about business ethics in a foreign country. Geer said he is often asked during his speaking engagements

if Thunderbird students are taught not to accept what might be considered "bribes" in the U.S.

It is a difficult question for him to answer, he said—not from a simple yes-or-no standpoint, but from an international perspective. It is important that the students become informed about other countries' business behaviors, that they not be naive. Many AGSIM graduates enter the international business community and must be prepared to deal with different situations. Emphasizing the need to be truthful, Geer said, a business person could get into trouble if he or she is not aware of these differences in business behavior.

Moran added that "wrong" in the U.S. is generally determined by the individual's conscience, from something "internal." But in other countries the answer to the question of whether an employee will lie or cheat or bribe or steal will often depend on that worker's loyalty to the country, the company, the family unit or to the government—in other words, some "external" factor.

For example, the two professors noticed a vast difference in the responses from the two groups to the question about the quality control manager's handling of contaminated soup. Their individual responses appeared to be prompted by something internal, but when asked to respond from a business person's standpoint, they seemed to determine their answers based on some external factor.

The students from Mexico found fault with Fernando's behavior because they said—as individuals, not as business persons—they're "against deceiving the public in this particular way."

The students from Japan also said



"We are looking for the idea of 'sin' but best couched in business terminology."—Geer

that although the behavior would be acceptable in the business community, their own personal opinion was that Miss Fukui's decision to withhold information about the contaminated soup was unacceptable.

The quality control manager's behavior was also unacceptable to the students from Spain and Venezuela, from their personal standpoint.

"We at Thunderbird are to teach the students how to function in foreign countries. In order to accomplish this, the professors must know how the system operates. No matter how you cut it," Moran added, "we won't be effective unless we know how to operate in a foreign country."

Addressing the delicate issues of ethics and morality, Moran added: "We must not violate any ethical standards—personal or legal in the U.S.—but still conform to a certain extent, more or less, to the standards in other countries, and that may be difficult for people in the United States."

As an example, Moran cited a parallel situation practiced and accepted by business persons in different countries. In the United States, entertainment—which Moran called "warm up" exercises to facilitate business transactions—may be a game of golf or racketball played between the two companies' representatives. But when there are no golf courses or racketball courts in a country, where do the business people go, what do they use for a substitute?

In some countries it is customary instead to bring a gift to the prospective client or customer. Or the offer of a "lubricating fee," said Moran, is extended and this custom may be compared to a commission.

Geer described a company with which he is familiar that requires its employees to sign a code of ethics to avoid possible charges of unethical behavior. Yet, according to Geer, these employees may still practice other habits since they must compete against Europeans or Asians, for example, who are conducting business in a different manner than what might be described in that company's code of ethics.

Many of these facts were gleaned from the discussions after the students had answered Moran's and Geer's questionnaire.

But then when asked if they thought the questionnaire would be helpful, some of the Japanese students said they thought it was interesting, but unnecessary because "everyone already knows



Dean Marshall Geer III working together with Professor Robert T. Moran to identify different cultural perceptions of simulated unethical behavior.



about these types of situations."

To illustrate his disagreement, Geer told them about an Oriental student who brought a gift to a professor in the U.S. Geer said in the Orient it is customary for a student to bring a gift to a teacher. But in the U.S., college professors don't accept gifts. In fact, Geer told the skeptical Japanese students, such a practice is considered offensive because such gift-giving is regarded by the professor as an effort by the student to bribe the professor into giving the student a good grade.

The Japanese students said they weren't aware of the difference in custom, said Geer. This points out that people may assume they know everything about a particular culture but then find through some embarrassing or unfortunate incident that the assumption was false.

The results of this project, Geer said, will be for campus as well as for corporate use.

The classes at AGSIM, he added, will be provided with the ethics project's findings so that Thunderbird students will learn how business ethics of a country can affect business transactions. The project will also enrich the

management curriculum and enhance the cross-culture communication classes at AGSIM.

For corporations, the project could be used in what Geer termed a passive or active manner to prepare company officials who will work overseas through AGSIM's InterCom program. If, for example, a management team were being sent to Mexico, they could watch video-tapes of Moran's and Geer's ethics discussions and observe what Geer termed the students' "manifestations of the ethical differences" of foreign countries.

On a more active level, the project's questions could be used to stimulate discussion of different customs in an actual business relationship. Geer cited a situation of one corporation setting up a border project where Mexican and U.S. engineers would be working on the same task. A test using the ethics project as a foundation could be administered to the engineers to illustrate the profound different backgrounds and the cross-cultural conflicts that could occur during such a situation. In this case, Geer added, ethics is the key to cross-cultural differences and would serve as a means to get the two groups of engineers involved with each other and to be aware of what to expect.

At this stage of the project, Moran and Geer have no record or video-tape of the discussions. They hope to refine the questions, reducing the number of queries from 25 to five, and to have the questions translated into more languages. Although they eventually hope to question students from Africa, the Middle East and Europe, their current plans involve preparing questions on business ethics in specific Latin American and Asian countries because Moran and Geer may easily draw upon the experiences of AGSIM students from those countries.

Once they have refined the questions and are satisfied with the translations, the two professors hope to videotape the discussions when the test is administered. A final stage to their project, according to Geer, is to present their findings in a paper next spring and to include the research data in Moran's book.

Questions about the ethics project may be directed to either Moran or Geer at AGSIM.

Geer said he and Moran believe the importance of this ambitious project is to show that business practices or business ethics are really cross-cultural communication.

The Thunderbird, Summer/Fall 1980

SPECIAL REPORT

Productivity in a Foreign Country

Editor's note: American Graduate School of International Management is affiliated with the American Management Associations. Because many AGSIM graduates are now international executives, we thought an article on increasing productivity of such executives would be of interest to several alumni.

BY AL ILCH
AMA Staff

Since the beginning of time, man has had a desire to increase productivity—a desire which probably reached its zenith during the Industrial Revolution. In recent years, however, productivity in the U.S. and other parts of the world has been slowing down at an alarming rate. While the numerous reasons for decreased productivity among workers employed in their native lands have been well documented, the causes of productivity problems among international executives are unique. These range from difficulties in dealing with cultural differences to the physical ailments associated with jet-lag.

The executive who has been a successful manager in his native environment can become suddenly unproductive when called upon to negotiate a business transaction in a foreign country. The man or woman who is not prepared to deal with the business and cultural differences of other countries will soon become frustrated, discouraged and less productive. How can an international executive maintain his or her productivity in a foreign atmosphere?

In their book, *"Managing Cultural Differences,"* Dr. Philip Harris, president of the Harris International management consulting firm, and Dr. Robert Moran, director of AGSIM's cross-cultural communication program, remind us that, "Forewarned is forearmed."

Harris and Moran emphasize the need to be culturally prepared. *Librarian*
The Thunderbird, Summer/Fall 1980

ies can provide materials about a particular country's culture, while courses, books and audio tapes and records can help in learning basic language skills of the country to which one is assigned. If at all possible, it is also important to become familiar with a country's non-verbal communication techniques, including "significant gestures, signs and symbols." The authors stress the importance of learning "the expected courtesies, typical customs, and other niceties that improve intercultural relationships."

One way to facilitate this is to socialize with a country's natives before traveling there. Harris and Moran suggest contacting foreign students or visitors who are natives of the country to which the international executive will be traveling. Above all, in dealing with cultural differences, one must exercise patience, avoid stereotyping the natives and, of course, refrain from criticizing their customs.

In order to be productive, international executives must remain healthy during their stays in foreign lands. Before leaving home, the executive

should check on the availability of local health facilities in the host nation. Public health agencies can help, and may also be able to offer advice on the dietary habits of the foreign country.

One negative effect on the health and productivity of international executives is jet-lag. Arnold Arnold, an author and consultant, recently participated with Dr. Moran in an American Management Associations/international seminar on "Increasing International Executive Productivity."

During the course, which is expected to be repeated in the near future, Arnold discussed his theories on preventing jet-lag. He has developed a system, based on cybernetics and mathematical and geometrical calculations, which is somewhat dependent on the cooperation of airlines and the selection of certain departure and arrival times. He suggests that corporations and governments immediately begin training programs on reducing jet-lag for their top executives, and believes this will benefit the decision-making process performed by international managers.

How To Work In Mexico

Sept. 24, AMA Headquarters, New York

Meeting #10213-07

Price:

INDIVIDUAL FEES	AMA Members	Non-members
	\$270	\$315

REGISTRATION CARD

REGISTRAR AMA/International, 135 West 50th St., New York, N.Y. 10020

Tel: (212) 246-0800

YES, I want to attend _____ date _____

List team registrants on separate sheet

This confirms phone registration. Full fee is payable in advance. I am entitled to AMA Member fee Please send membership information Bill me

Name: _____

Address: _____

How To Work In Mexico

Dec. 10, Miyako Hotel, San Francisco

Meeting # 10213-08

Price:

INDIVIDUAL FEES	AMA Members	Non-members
	\$270	\$315

Tracing a Tradition: Summer Graduation at the Biltmore

Rain during the summer in Phoenix was as rare as an AGSIM event being held off campus. Until the summer of 1977 when students and faculty coordinated efforts to hold graduation exercises at the famous Arizona Biltmore resort in Phoenix.

The commencement exercises, dinner and graduation party that year drew 400 people and filled the resort's banquet hall to capacity, according to Curtis S. Ward, '77, who was chairman of the graduation committee. "Usually summer graduation doesn't draw this many people, said Ward, who was interviewed recently by phone from his office in Santa Clara, Calif. But after the ceremonies, Ward said, many parents told him they wouldn't have attended graduation if they had had to sit outside in the well-known Arizona summer heat.

The success of the summer '77 graduation, which has been a tradition since, was attributed to many "behind-the-scenes people," Ward explained. He praised the committee members Belinda Carr Goldbergh, '77, Ron and Donna Mahan, '77, for "over-extending themselves" and contributing to the "perfect" evening. Lu Palmer, secretary to President William Voris; Sonia Thurmond, director of Communications; Admissions Dean Robert L. Gulick; Spanish Professor Larry Finney and Professor Bob Moran of the International Studies Department, were some of the other people who worked tirelessly so the first major event off campus would be a T-Bird success, said Ward.

"It was the first time I saw faculty and students working together for such an outside event. There was a tremendous amount of communication and effort put forth because it had such a great potential for failure. But it came off very successfully!" Ward added.

And that year, for the first time in memory, it rained the day of graduation.

But the 178 graduates, plus family, guests and faculty were dry inside the Arizona Biltmore. The resort, according to Ward, was chosen not only because it would bring everyone in out of the heat but also because "it has its own mystique and its own art. It is a good place for people to get together because it houses everything. A lot of students and parents stayed there overnight because the hotel gave us reduced summer rates."

Because of the weather, the student address by Ari Hahyar, '77, "What Puts the 'Thunder' in Thunderbird?" added another ironic twist to the first graduation exercises held off campus, Lu Palmer recalled.

The commencement speaker was Karl Eller, president of Combined Communications, Corp., of Phoenix, and a member of AGSIM's Board of Trustees. Joseph F. Alibrandi, president, chief executive officer and director of Whitaker Corporation, Los Angeles, was the speaker for this year's summer 1980 graduation exercises — held again at the Arizona Biltmore. — KJGH

Thunderbird International

Articles on the emerging market in Africa, marketing in Taiwan; selection and orientation of overseas managers, and transnational corporations will appear in Volume 4, Number 2 of the "Thunderbird International."

The journal of applied research on international management will be available to alumni in mid-September. Inquiries may be sent to: Thunderbird International, c/o International Studies Department, AGSIM, Thunderbird Campus, Glendale, Arizona 85306.

T-Birds Set Up Scholarship

Several former AGSIM students met in early May in Bingen, West Germany, to finalize details for establishing a \$1,000 scholarship in honor of Saad Jallad, '79, who was killed in a car accident in Houston, Texas, in December 1979.

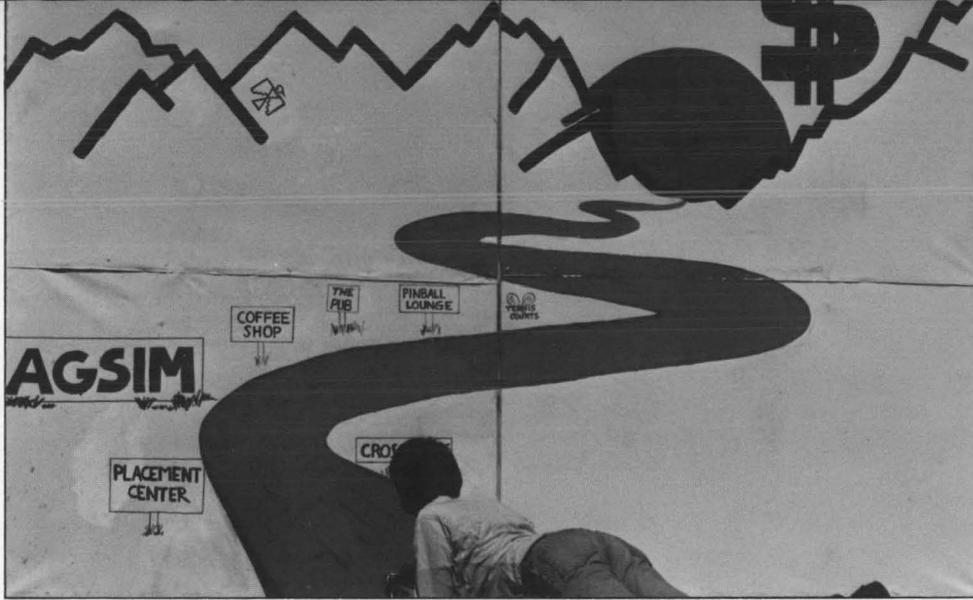
Present were five of the 10 former T-Birds, who had decided to set up a scholarship in conjunction with the Thunderbird Fund during the spring '79 semester. They were Alexander Barge, '79, Holland; Werner Brockmeier, '79, Germany; Carl Eidsness, '79, Germany; Eric Schroder, '79, U.S.; and Koen van Mossel, '79, Holland. Unable to attend were Anwar Abduhl, Nazzal Al-Armouti, '79, Patrick Francois, '79, and Pieter van de Kimmenade, '79. Saad Jallad would have been the tenth member of the group. The scholarship is to be officially called "The Saad Jallad Memorial Scholarship for the Advancement of European Women in International Business."

Klaus Zollweger, '78, of Germany, with his wife Rita and daughter Martina joined the group to talk over old T-Bird times, to soak up a little local culture (known as "Deutsche wein") and to take a look at the sights along the Rhine River.

The occasional rain failed to dampen the spirits of the T-Birds who also spent an evening in Rudesheim's famous Drosselgasse, took a cruise up the most picturesque stretch of the Rhine, tasted wine at a local vineyard and had bratwurst barbecue at the Bingen castle.



Taking in the sights along the Rhine River in West Germany after setting up a \$1,000 scholarship in honor of Saad Jallad, are, from left, Carl Eidsness, '79, Eric Schroder, '79, Koen van Mossel, '79, Martina Zollweger (daughter of Klaus Zollweger, '78), Alexander Barge, '79, and Werner Brockmeier, '79.



Backdrop used for the spring and summer talent shows, photographed by student spouse Beate Arnestad Rod who won first place in the color photograph division of *The Thunderbird* magazine's photo contest.

Career Services' Success Stories

By K. Jean Gilbert Hawkins

Charles H. Mannel, director of AGSIM's Career Services Center, has lots of stories to tell. And they're all true—and exciting—tales of successful Thunderbirds.

One of the best bits of information he's been relating recently is the great number of job offers, interviews and fly-backs received by the May 1980 class—the third largest graduating class in AGSIM history.

These students, according to Career Services' statistics, generated 325 schedules and 135 company visits on campus, which is a 10 percent increase over the spring 1979 class; 211 company recruiters came to campus—and 2,550 interviews were conducted, which is the largest number in a single semester.

This translates, according to Mannel, to a 28 percent increase in offers through off-campus interviews, a 27 percent increase in fly-back offers, compared to spring 1979, which itself was "absolutely the best ever," Mannel said.

May 1980 graduate Linda Jo Clugston, who is now regional sales manager for Fairmont Hotels in Washington, D.C., wrote a letter to Mannel before she left AGSIM:

"I once remarked . . . that the Thunderbird mystique . . . is created at the Career Services Center. I still believe this is true, and I thank you for sharing it with others."

One way Mannel and the other job placement counselors help to perpetuate that mystique is when they visit companies that have hired graduates or are considering employing a T-Bird.

The Thunderbird, Summer/Fall 1980

"Hiring a T-Bird is like hiring a network," Mannel tells those prospective employers . . . and he's off relating another story:

This anecdote involves an alumnus who was being transferred to Colombia, South America. Five weeks before he was to move, the alumnus requested a list of alumni who were living in that country, then wrote to those fellow T-Birds and asked for information about apartments, the business climate and his competition there. The alumnus closed his letters by saying that he would get in touch with the alumni after he arrived, listing the date, airline name and flight number.

He waited, but no response.

The day he arrived in Bogota, Colombia, however, five Thunderbirds were there to greet him at the airport, according to Mannel. Each T-Bird had brought information about living conditions, the business climate, the competition—everything and more than the alumnus had originally requested.

Mannel and Carol Hazelett, assistant director; "Woody" Belisle, counselor and director of internships and cooperative education; and staff members Betty Rush, Donna Vigna, Alice M. Wolfe, Debbie Martin and Sherry Boyd hear many stories like this every day at the Center.

That so-called network begins on campus, as many company representatives learn when they visit AGSIM for the first time, said Mannel. Many companies that haven't recruited on campus are invited to visit the school, to meet the students and the staff. "If we

can get them on campus for a visit," Mannel said, "ninety-nine percent of the time we can get them back to recruit."

In addition to inviting companies to visit the Thunderbird campus, Mannel and the two other counselors, Hazelett and Belisle, travel to the corporations "to sell Thunderbird." They also develop a resume book each semester which is sent to almost 1,000 companies, and yearly they send out more than 100,000 letters to employers and potential employers of T-birds, seeking information on new or opening positions.

The Center also offers a service to alumni who have at least two years of experience and language background and who are looking for a new job. For a \$50 fee, Mrs. Betty Rush, who coordinates the Alumni Placement section of Career Services Center, will keep an alumnus' resume on file for one year. Rush currently has between 125 and 150 resumes on file.

Last year almost 300 available positions were communicated through the Alumni Placement Service and, in turn, more than 1,300 referrals were made and almost 20 percent of the registered alumni located new positions directly through leads from their alma mater. Approximately 80 percent of the positions received, come through executive search firms, she said.

Companies making the offers, according to Rush, vary from heavy equipment industrial firms to multinational corporations. Salaries offered range from the \$25,000 to \$30,000 category to \$100,00 or more, she added.

As Mannel said: ". . . we continue to be 'discovered' as an important source of educated management talent."

Woman Studies Energy on 'Round World Trip

Recipient of the Desert Chapter of the Circumnavigators Club's annual essay competition is Janet Strube, a first semester AGSIM student from Milwaukee, Wis.

The second woman to win the 'Round the World trip/award, Strube left May 29 and visited 14 countries to research her topic "What Are Countries Doing About the Energy Crisis."

Strube, who was one of 18 students to compete for the 80-day circumnavigation of the globe, is a graduate of the University of Wisconsin where she majored in French.

News Continues on Page 8



Dr. Harry Robert Owens, left, receives the May 1980 Barton Kyle Yount Award from Dr. Marshall Geer, dean of the Faculty.

Physician Receives Graduation Honors

A physician who received his medical degree from St. Louis University, Missouri, was given the Barton Kyle Yount Award during AGSIM's 75th commencement exercises May 16.

Since 1975 Dr. Harry Robert Owens, who began his private medical practice as a family physician in Alaska, has been with Esperanca, a Phoenix-based private non-profit international health organization which operates a floating hospital in Brazil's Amazon Valley. While attending AGSIM, Owens worked part-time for the organization. He has been the executive medical director since 1977.

Prior to his work with Esperanca, Owens spent two years with Project Hope, a non-profit American-sponsored international health program in Brazil.

Since graduation Owens has been on loan to Boston University to prepare a proposal for a health training program in Guinea Bissau. The program is being sponsored by the African Health Division of the African Development Bank.

Exxon Gives Grant

American Graduate School of International Management has been granted \$25,000 by the Exxon Educational Foundation. The grant money will go toward the funding of Thunderbird's exchange program with the Beijing (Peking) Institute of Foreign Trade in the People's Republic of China.

Small Business Institute Honors Two Graduates

Two Thunderbird graduates have earned the Small Business Institute District Award from the Small Business Administration while students here.

Steven K. Makela, '78, and Alan R. Richardson, '79, prepared a management report for Radial Tire Specialists in Phoenix and their report was judged the most outstanding in the district.

The report focused on the marketing and advertising aspects of the company's operation.

Department Data

News from the three departments at AGSIM runs from marriages to retirements, from paper presentations to board appointments.

News from the INTERNATIONAL STUDIES Department: Professor John Steven Kelly, who has been with the department since 1963 retired this May. Professor Kelly, who was honored at a dinner given by department chairman Joaquin Duarte Jr., received his B.A. degree from Loras College, his S.T.L. and S.T.D. degrees from Pontificia Universitas Urbaniana, Rome; his Ph.D. from the Institute Universitaire de Hautes Etudes Internationales, University of Geneva, Switzerland. Kelly, who is a retired U.S. Army colonel and who was also an officer of the Legion of Honor, France,



is a former director of development of the International Program at the University of Pittsburgh. His publications include "The Negotiations at Peking," 1963, Droz, Paris.

Dr. Richard D. Mahoney, who received his B.A. degree from Princeton University, his M.A. and Ph.D. from The Johns Hopkins University, joined the department full-time this summer.

Dr. Karl Magyar presented a paper "United States Trade with Africa: A Critical Perspective" at a U.S. Department of State colloquium on U.S. Trade and Investment Activities in Africa. He was also the course leader and seminar chairman in July for the American Management Associations' program "Nigeria Update" and "Doing Business in Nigeria."

Dr. Issa Peters, associate professor of Arabic and Middle East Studies, recently participated in a televised panel discussion on Lebanon.

Dr. Shoshana Tancer has been appointed to the Board of Directors, Mountain Bell Telephone Co.; and also to the Board of Visitors to the University of Arizona College of Law.

MODERN LANGUAGE Department: The Department organized a seminar in Paris last winter on current socio-political economic problems in France. Seventeen students participated in the program which was directed by Professor Robert G. H. Dequenue; they did part of their research at the Paris Stock Market and at Renault.

Dr. Jorge Valdivieso, chairman of the department, co-authored a bibliographical study with Dr. Teresa Valdivieso.

The article "German Firms in the

Continued on Page 9



The winning InterAd team for their presentation of marketing and advertising Crayola Crayons in Japan includes, from left, Shahryar Varahramyan, Jan Burglass, Linda Patterson, Erik LaPrade, Karen Norelli, Clay Conrad and Bobbie Jacobs, pictured during the May 1980 graduation ceremonies.



NEW YORK CITY . . . Alumni in the New York area were kept busy during the month of May. Eight days after more than 200 alumni and AGSIM students attended the presentation by Chase Manhattan Bank chairman David Rockefeller and reception, another meeting and reception was held with the American Management Associations. AMA president James L. Hayes spoke to the alumni about the future for the '80s.

Representing AGSIM at both or one of the events were President William Voris, Vice President Berger Erickson, Dr. Robert G. Horn, director of Development and Public Affairs; Dr. Tom Bria, director of Alumni Relations; and



David Rockefeller — an honorary T-Bird! Presented by New York Chapter president Stephen K. Orr, '79.

Department Data, from Page 8

United States: A Survey of Managerial and Professional Opportunities and the Matter of Language Competence," which appeared in ADFL Bulletin, Vol II, No. 4 was co-authored by Professors Christa W. Britt, Helmut Robert Roessler, Lilith E. Schutte and Elizabeth M. Zeiner.

More news about Professor Roessler, who was a guest of the German government for two weeks this spring: He spoke to representatives in the Ministries of Economics and Finance and to the Carl Dusberg Society in addition to visiting industrial organizations and several banks.

Professor James L. Mills and Sonia V. Thurmond, communications director.

GUATEMALA CITY, Guatemala . . . A delightful dinner for 40 alumni was served at the Camino Real June 9 when Tom Bria, director of the Alumni Office, came to town for a visit. Carlos F. Borja, '51, George P. Lindahl Jr., '54, and Ramon J. Urbano, '69, were the organizers.

BOSTON, Mass. . . . A Sunday picnic was the medium for the early June get-together of the T-Bird Club of New England. Alumni munched on chicken, coleslaw and watermelon at the Cambridge Boat Club. Those who bought a T-Bird Club of New England beer mug received free beer. Picnic planner was Danielle Dufour, '77.

SAN JUAN, Puerto Rico . . . In true Puerto Rican T-Bird style, about 35 alumni attended an open house at the Swiss Chalet restaurant during the first Friday afternoon in June. Planned by Robert Shuman, '56, the alumni meeting was a great way to introduce Director of Alumni Tom Bria and his wife Shonny to those T-Birds living in the area.

SANTO DOMINGO, Dominican Republic . . . Nine alumni met for dinner at the Plaza Criolla to greet Director of Alumni Tom Bria and his wife Shonny in early June. Ethan G. Book Jr., '77, was the organizer. After dinner Mr. and Mrs. Thomas N. Tengg, '67, hosted the alumni group at their home.

MIAMI, Fla. . . . More than 100 alumni attended a gathering in early June when the Director of Alumni Tom Bria and his wife Shonny were in town.

Robert Laugier, associate professor of French, was married Dec. 29 to Sarah C. Whitmore in Virginia. The new Mrs. Laugier, who is an AGSIM graduate, is currently employed as an account executive with E.F. Hutton in Scottsdale, Ariz.

WORLD BUSINESS Department: Professor Taeho Kim participated in the 55th Annual Conference of the Western Economic Association in San Diego in mid-June, serving as a discussant on the Monetary Theory Session.

Professor Dan Green returns to campus after a year's sabbatical. Leaving on sabbatical to complete her doctoral degree is Professor Barbara Reed.

Gary Pacific, '72, and Paul Simons, '70, and Raul P. Masvidal, '66, were coordinators. A special thanks to Masvidal for hosting this lovely event at The American Club.

ARLINGTON, Va. . . . About 75 T-Birds attended the backyard barbecue May 31 at the Arlington, Va., home of Dick and Gloria Kelso, '67. Executive Vice President Berger Erickson, Professor Jim Mills and Tom Bria, Alumni Director, with his wife Shonny represented AGSIM and joined in the fun of swimming, eating and dancing the evening away among new found friends.

In the past, this active Washington, D.C., alumni group has also held an annual Christmas party. Last year was the third annual gala attended by 30 T-Birds. They met at the Foggy Bottom apartment of Brian Marshall, '73, (incoming club president) in mid-December. Organizers were Steve DeLateur, '74, (outgoing club president) Walter Keating, III '75, and Margaret Kostic, '78.

SEATTLE, Wash. . . . A dinner cruise of Lake Union and Lake Washington was the backdrop for the meeting of Thunderbird Alumni of Washington in mid-May.

Organized by Susan Arnold, '77, and June Pearson Sweetser, '77, the event was a perfect time for alumni to "reunite, relax and reminisce."

ST. PAUL/MINNEAPOLIS, Minn. . . . The Marriot Inn in Bloomington, was the setting for the late April alumni gathering, arranged by Mary McMunn, '74. Charles Mannel, director of Career Services, filled in the alumni on current T-Bird goings-on.

PHOENIX . . . Alumni and Trustees spent a day playing tennis and golf in mid-April for the Greater Thunderbird International Golf and Tennis Classic. About 50 alumni played on AGSIM courts and 54 teed off at the Hillcrest Golf Club in Sun City West then regrouped on campus for an international buffet for almost 200 sports fans. AGSIM student Patrick Pancoast was chairman.

LOS ANGELES, Calif. . . . Thunderbirds employed with Johnson & Higgins in Los Angeles held a luncheon at popular Jade West restaurant in Century City on April 9. In attendance were: Ted Fuller, '72, Dave

CAMPUS SPEAKERS

Mexican Company Exec Talks to Spring Graduates

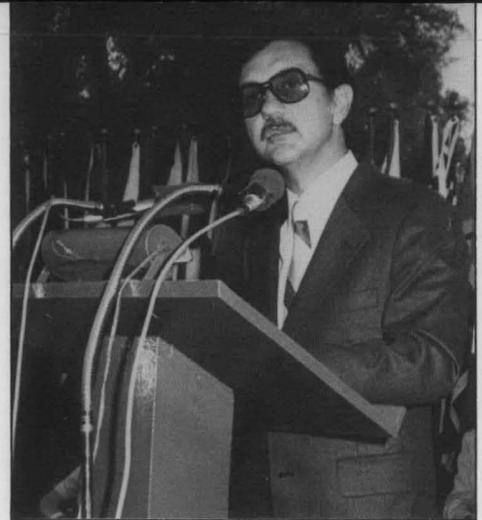
Rogelio Sada, director general of VITRO, in Monterrey, Mexico, discussed "A Foresight of the Economical System of the Free World" at commencement ceremonies May 16 for the spring 1980 graduating class.

VITRO is a group of companies which manufacture glass and related products. The group operates more

than 70 companies in Mexico and abroad.

"Without economic freedom," Sada told the 375 graduates from the U.S. and 31 other countries, "it would be difficult and soon totally impossible to preserve man's freedom in any other field. Upon liberty depend, among others, free enterprise, democracy, creativity and respect for beliefs."

In addition to his position at VITRO, Sada is president of Formento de Instruccion Primaria y Secundaria



Rogelio Sada, director general of VITRO, delivers the commencement address to the May 1980 graduating class.

(private education association), vice president of Consejo Coordinador Empresarial (Free Enterprise Confederation) and was recently appointed to the board of directors of Alco Standard Corporation of Valley Forge, Pa.

More Speakers on Page 11

Que Pasa Continued from Page 9

Heslington, '75, Jim Bukowski, '78, Wendell Farrell, '78, Gary Hinshaw, '79, and Masa Aoshima, '79.

HOUSTON, Texas . . . More than 50 alumni in the Houston area greeted Dr. Robert G. Horn, director of Development and Public Affairs, and John James Arthur, college relations officer, in late March in the Don Quijote Room of the Warwick Hotel. The group plans a picnic in October.

NEW ORLEANS, La. . . Sixteen T-Birds met at the International Trade Mart in New Orleans, La., on March 26, to enjoy drinks and hear news about Thunderbird campus happenings. The gathering, organized by Bob Hesson, '77, was also attended by school officials Berger Erickson, executive vice president; Evelyn Theobald, director of personnel, and Tom Bria, director of alumni relations.

DALLAS/FORT WORTH, Texas . . . Renewing "friendships in the warm spirit of T-Bird," were alumni in the Dallas/Fort Worth area at their March get together at Churchill's Polo Tavern. Representing AGSIM were Dr. Robert G. Horn, director of Development and Public Affairs, and John J. Arthur, registrar and college relations officer. The event, which was also open to Southern Methodist University students participating in the dual studies

program with AGSIM, was coordinated by Ann Dappen Manes, '76, Mark Mischnick, '73, Lizanne McGlasson, '77, and Dave Trott, '74.

PITTSBURGH, Penn . . . Pennsylvania-area T-Birds met at Max's Allegheny Tavern in Pittsburgh for cocktails and dinner on March 20. The festive reunion was enjoyed by eight Thunderbirds. The group is planning another reunion for fall and encourages other alumni in the area to attend the party.

SAUDI ARABIA . . . Thunderbirds in the Northeast region of Saudi Arabia gathered for a reunion hosted by Bruce Walters, '78, on March 6.

Ray Moon, '78, reported a 100 percent turnout: All three T-Birds invited were present. Though small in number, Moon said all enjoyed the get-together, which was highlighted by a discussion of Saudi Arabian customs led by Ralph Harmon, '67.



From left, Ralph Harmon, '67, Ray Moon, '78, and Bruce Walters, '78.

SAN JOSE, Calif. . . A pot-luck picnic was held at the San Jose, Calif., home of Betty and James Dahlstrom, '58, on Feb. 9. Fourteen San Jose T-Birds were present. Mike Santelanes, '60, and Peter L. White, '58, did the barbecue honors.

SEOUL, Korea . . . Eight Korean T-Birds met Dr. Robert Horn, director of Development, for dinner Feb. 4. The Thunderbirds enjoyed cocktails and dinner in a private dining room at the Bondo Hotel in Seoul. The party was organized by Jung-Bae Kim, '75, and Jung Gil Kim, '75.

OKLAHOMA . . . Charles Mannel, director of Career Services, visited with two alumni groups in Oklahoma the middle of February. Seth Brumley, '61, of Oklahoma City, and Brian Gauler, '69, of Tulsa, helped to organize the events in their hometowns.

TOKYO, Japan . . . Delicious hors d'oeuvres and cocktails were served to a party of Thunderbirds in Japan in February. The get-together, held in Tokyo, was planned by Nobukazu Yamaguchi, '73.

Marshall Geer, dean of faculty, and Dr. Robert Horn, director of Development, attended the event. The school officials gave a report on current campus events.

The Thunderbird, Summer/Fall 1980

THE THUNDERBIRD FUND

HONOR ROLL OF ALUMNI DONORS 1979 - 1980

Donors to American Graduate School of International Management contributed a record \$907,582 during 1979-1980, an increase of 79.9 percent from year-earlier levels. 1711 alumni made gifts totaling \$99,100, an average of \$57.91. Thunderbird is deeply grateful.

Source	1979-80	Increase
Trustees	\$205,800	92.3%
Alumni	99,100	151.1%
Corporations	356,500	39.8%
Foundations	207,200	667.4%
Other	39,000	—

Designation		Special:	
Operating Budget:		Building	\$276,183
Unrestricted	\$252,402	Endowment	36,652
Faculty	162,732	Project	130,445
Scholarship	49,168	SUBTOTAL:	\$443,280
SUBTOTAL:	\$464,302		

Below is, first, a list of donors by club then follows an alphabetical list of alumni-donors by class.

PATRON \$25,000.00 and Over

Kenneth A. Jacuzzi
Mrs. John W. Kieckhefer

EXECUTIVE CLUB \$5,000.00 - \$24,999.99

Julian M. Sobin
F.N. Thomas

INTERNATIONAL ASSOCIATES \$1,000.00 - \$4,999.99

George O. & Louise W. Barraclough	Thomas J. Machia
G. Clarke Bean	Raul P. Masvidal
Bert Crockett	Edward V. O'Malley, Sr.
George F. Getz, Jr.	Frank L. Snell
G.R. Herberger	William C. Turner
Joseph M. Klein	Dr. & Mrs. William Voris

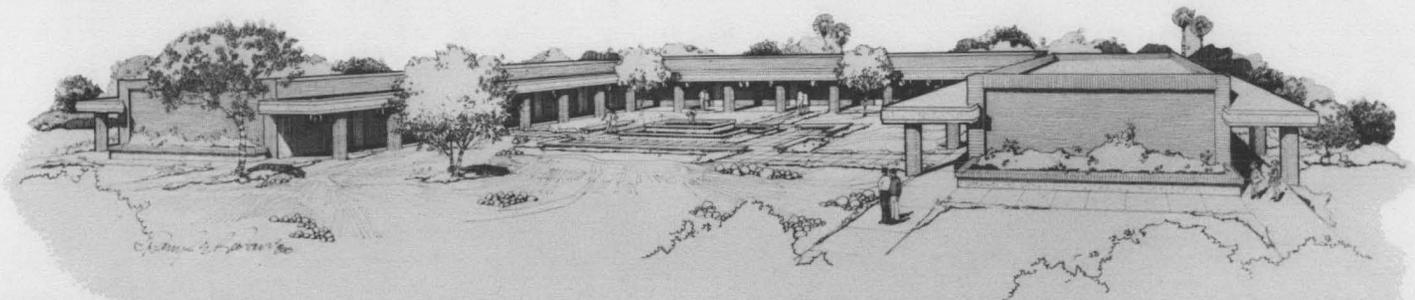
COUNSELOR'S CLUB \$500.00 - \$999.99

Blas P. Casares	David C. Lincoln
Francis P. Graves	Ruth D. Matthews
Belmont F. Haydel, Jr.	Alfred F. Miozzi, Jr.
Mark D. Herriges	John C. Pritzlaff III
R. Lynn Hulbert	Richard Snell
Dr. Donald B. Johnson	Donald B. Tostenrud
Karim F. Kawmy	Jan A. Wells
Ellis O. Kingman	Daniel D. Witcher

FOUNDER'S CLUB \$133.00 - \$499.99

Dallas N. Archibald	James W. Echle	Manfred 'Lo' Locher	John K. Seward
Kara D. Armstrong	John W. Ervin, Jr.	Donald C. Logue	Kenneth E. Shetterly
John P. Ashton II	Anthony F.J. Finnerty	Robert M. Lorenz	Horace Speed III
Walter T. Atkinson, Jr.	Jerome E. Firsty	Toby R. Madison	Craig A. Starkey
George W. Austin	Gail R. Fraties	Charles H. Mannel	Lloyd A. Straits II
Gailian D. Bagley, Jr.	Vladas Gedmintas	Lowell K. Marcus	John H. Stuckey III
Edward M. Baltrusaitis	Robert B. Gooden	James A. Markley, Jr.	Richard D. Sullivan
Charles H. Bartlett	Thomas F. Gray	Robert H. Marquardt	Timothy W. Sullivan
Walter I. Bates II	John E. Greyer, Jr.	M/M Kenneth N. May	Lawrence C. Taylor
Glenn A. Beck	William D. Hacker	James W. McCarter	Arne K. Tegebo
John P. Beeck	William B. Halloran	Donald J. McLane	James D. Tegeder
Robert F. Begani	John E. Hamilton	David W. Moir	Evelyn L. Theobald
C. Michael Bennis	M. Susan Harris	Gerald F. Montague	John S. Thielbahr
Harald G. Biedermann	Robert W. Hartman	Jeffrey B. Morris	Steven L. Toms
George S. Bjerklie	Sherman Hazeltine	William F. Muenster	Timothy F. Torrington
Dr. Robert F. Bobo	William E. Henley	Henry T. Mulryan	John T. Tung
Glen Bowlus	Alfred C. Herrmann	Lucile M. Myre	J. Parker Turner, Jr.
James Brady	Paul L. Hertenstein	Emmanuel J. Nsien	John O. Turner
James R. Brokken	Lillian D. Hogenboom	George C. O'Keefe	J. Jorge Verduzco
W.L. Lyons Brown, Jr.	Jerry L. Holmes	Dennis T. Oshiro	Timothy C. Walker
Mary Burson	Shelley L. Hurley	Jordan A. Paine	Donald W. Walter
Norman E. Capps	James L. Hyek	Gary D. Palm	Curtis S. Ward
Harold R. Carpenter, Jr.	Alford B. Johnson	William O. Pennel, Jr.	Robert E. Ward
Darrel E. Carver	G. Dean Johnson	Luis C. Pi-Sunyer	Bruce C. Warren
Robert J. Casell	Howard P. Keefe	Sheldon G. Pooley	Jocelyn S. Watts
Harry A. Cockrell	Russell D. Keely	Curgie W. Pratt	Edward H. Wedepohl
Leanne H. Collett	Ralph R. Kelly	Janet E. Pratt	Charles M. Weeks III
Stephen M. Conger	David M. Kennedy	Dr. Marvin S. Priske	Allan P. Welch
Roger L. Coombs	Jung-Bae Kim	David J. Purkrabek &	Fallon J. Weldon
Johannes I. Costa	Leonard J. Kistner	Susan D. Libera-Purkrabek	Norman L. Wells
Robert T. Coyne	Terry L. Klipp	Linwood L. Reed, Jr.	Peter B. Whalen
Peter R. Cozzetto	Martin M. Kukainis	James H. Riddle	Jeffrey S. White
Richard G. Croft	Bruce L. Lamarche	Raymond L. Rigney	Robert E. Withers III
Max J. Dickman	George B. Lane	Alvin G. Robins	Robert A. Wolff
John H. Downey	Hannis T. Latham III	Lee W. Rogers	Marcella T. Woodworth
Robert E. Dressen	James A. Lavorato	Jonathan B. Runyon	Winthrop A. Wyman
David K. Duff	Nick Lazos	William J. Rush	Clarence H. Yahn, Jr.
George M. Dykes III	Walter M. Leonard	John R. Ryan	Roger H. Youel
		Gerard C. Scott	

AGSIM's new classroom building, being constructed with money received from the Thunderbird Fund.



CLASS OF 1947

Emily Adacusk
 Robert S. Backer
 Thomas P. Bell
 James B. Boyce III
 Sidney Brauffman
 Albert F. Cariello, Jr.
 Harold R. Carpenter, Jr.
 James G. Coatsworth II
 Allan W. Follett
 Carl G. Gonzalez
 Harold Kalmans
 Herbert H. Lindstrom
 Florence Mervis
 Bernard E. Olsen
 Jordan Paine
 Sheldon G. Pooley
 Thomas H. Rorbach
 George H. Walters

CLASS OF 1948

Robert L. Bean
 Glenn Bowlus
 Robert C. Brock
 Richard L. Burkland
 W. Clifford Cole
 William E. Henley
 John D. Henson
 Lowell K. Marcus
 Robert F. MacCachran
 Joseph R. Melnyk, Jr.
 Alfred F. Miossi
 Robert B. Moyer
 John Nazro, Jr.
 Earl S. Osburn
 Alexander Parvu, Jr.
 Peter P. Skupien
 Allan P. Terho
 Fallon J. Weldon
 Harold A. Wright
 Allan L. Zimmeroff

CLASS OF 1949

Robert Allen, Jr.
 George W. Austin
 Samuel X. Bloom
 Charles W. Cook
 Leroy R. Craig
 John W. Garretson
 Francis A. Hughes
 Lester B. Kemp
 Robert Kline
 Harold E. Landson
 Walter M. Leonard
 Gayle Lorenat
 Gerald G. Marugg
 Kenneth J. Miller
 David L. Moir
 Henry T. Mulryan
 Edgar S. Prochnik
 Ruth E. Rawlings
 William J. Savage
 Arthur J. Smith, Jr.
 Joseph A. Viner
 Clarence L. Wasson, Jr.
 Jack D. Wilkins
 Dudley W. Windes, Jr.
 Kenneth D. Winter

CLASS OF 1950

Richard C. Anderson
 Robert P. Bertocchi
 George S. Bjerklie
 Ralph R. Bower
 Sterling L. Boyce
 Sebastian J. Buccheri
 Richard R. Bupp
 Stephen M. Conger
 James Goldborough
 Raymond E. Hagen
 Robert M. Hammond
 William A. Harris
 Robert P. Hastey, Jr.
 Elizabeth G. Kuhlman
 James A. Markley, Jr.
 Richard A. Meade
 Jeffrey S. Milam
 Charles C. Mitchell, Jr.
 Duane D. Mowry
 Sherman J. Olson
 Glenn W. Pederson
 Robert Plazibat
 Alvin G. Robins
 Graham D. Ruff
 John O. Turner
 Calvin Van Pelt
 Robert G. Walker
 Daniel D. Witcher

CLASS OF 1951

Paul K. Algert
 William C. Bramble
 John H. Downey
 George W. Engelhardt
 William M. Ferry
 Carl Edward Jaks
 Robert J. Knorr
 Shelton W. Marlow
 John L. McFadden
 John K. Pidcock
 Marvin Prikse
 Angelo Scianamblo
 John P. Snyder
 Harry B. Turner
 Marlon E. Willson

CLASS OF 1952

Edward W. Ballam
 James Bell
 Norman Blackie
 George T. Booth
 Leon S. Cornell
 Peter R. Cozzetto
 Marian Crough
 David K. Duff
 Barbara J. Edmunds
 John E. Greyer
 Robert B. Gooden
 William E. Insch
 Richard I. Johnson
 Ralph R. Kelly
 Walter R. Kelley
 Brayton Lincoln
 John A. Macy
 Toby R. Madison
 Andrews D. Vais
 Edward H. Wedepohl
 H.T. Withers

CLASS OF 1953

Thomas J. Adams
 Charles H. Bartlett
 Jean F. Burns
 Edward C. Campeau
 Margaret E. Dougherty
 John W. Goldsberry
 Raymond T. May
 Robert H. Morehouse
 Robert L. Myrick
 Samuel A. Neblett
 William Schollard, Jr.
 Eugene H. Shultz
 Eugene H. Tiber
 Charles T. Wood

CLASS OF 1954

Robert T. Brown
 Joseph Cerqueira, Jr.
 Arthur S. Erickson
 Ruby L. Erickson
 Gail R. Fraties
 William M. Gale
 George E. Hale
 Charles G. Kellar
 Philip F. Kirk
 George R. Lindahl
 Thomas J. Machia
 James P. Monaghan
 Richard B. Perrenot
 Robert C. Senkfor
 Philip S. Sidel
 Richard W. Stone
 Arne Tegebo
 McNeill Watkins
 Charles A. Whitcomb
 David L. Wist

CLASS OF 1955

Paul F. Anderson
 Hans J. Gusdorf
 P.N. Herazo
 Ben H. Ketchum
 Robert M. Lorenz
 Richard D. McCall
 Richard E. Punnett
 Richard B. Ranney
 Vic Richards
 Thomas C. Rigler
 Richard M. Smiley

CLASS OF 1956

Kara Armstrong
 Glenn A. Beck
 Spencer B. Berg
 Norman E. Capps
 Robert P. Churdis
 Robert M. Duin
 Stewart S. Galt
 Miles J. Gehm
 Walter D. Gillis
 Sheila M. Hansen
 James R. Jackson
 Donald J. Krabbe
 Harry T. Kratoville
 Gilbert R. Kyte
 Harry Laubach
 Harry C. Neal
 Robert J. Norcross
 Irving C. Perlman
 Lee R. Prior
 James P. Samaras
 George H. Sepulveda
 William Steinmetz
 Charles A. Swarts
 William R. Tiernay
 Bruce C. Warren
 Winthrop A. Wyman
 Ladmire J. Zvanovec

CLASS OF 1957

Nicholas J. Bleser
 Edward A. Botsford
 W. Douglas Buckmaster
 Virgil F. Carlson
 Roger L. Coombs
 Richard L. Cummings
 Geoffrey D. Dunkak
 Jerome E. Firsty
 John D. Gilbert
 Francis J. Gleason
 George E. Grady
 Daniel D. Harkins
 Belmont F. Haydel, Jr.
 Robert B. Hornstein
 Robert L. Huff
 William C. Hutchinson
 James L. Kritzer
 Charles W. Maggio
 William B. McKaig
 David Miller
 Anthony J. Pezzello
 Timothy S. Reed
 Donald A. Robertson
 James R. Rogers
 William J. Rush
 Lorna Small
 Lawrence C. Taylor
 Theodore Weisenburger

CLASS OF 1958

Hobert E. Caltrider
 Philip J. Davis
 Charles W. Friend
 George B. Keen
 Walter A. Kellogg
 Robert P. Koehler
 John B. Marshall
 Barry J. Mason
 John P. McGill
 William G. Phillips
 Frank E. Pinckard, Jr.
 Richard A. Redder
 John C. Robinson
 John J. Sherman, Jr.
 Loren D. Smith
 Pieter A. Vos
 Harry W. Wait, Jr.

CLASS OF 1959

Paul B. Arnette
 Walter I. Bates, II
 George B. Blake
 Richard S. Bloomberg
 John R. Bogert
 James P. Bonnar, Jr.
 R. Lee Bradley
 James C. Brady
 William R. Chandler
 Ronald B. Clark
 Bruce L. Davenport
 Kenton E. Draigh
 Anthony F. J. Finnerty
 Andrew W. Furlan
 Lawrence Gilbert
 Francis P. Graves
 John A. Gindling
 Robert C. Hamilton
 Alfred C. Herrmann
 Charles B. Hinkley
 Daniel T. Jacobsen
 Dennis Keeley
 Edward D. Kennedy
 Robert R. Linsenmayner
 David W. F. Lloyd
 Donald Maling
 Jack H. Matkin
 Patrick B. Mattison
 Frank S. Moore
 Gerald H. Murray
 Frank T. Pahl
 Curgie W. Pratt
 Linwood L. Reed, Jr.
 Neil Samuels
 William B. Schaub
 John A. Slagle
 William H. Smythe
 Anthony J. Vlahides
 Earl M. Ward
 Leon F. Westendorf
 Emil Zilai

CLASS OF 1960

John Barnett
 David Bravender
 James A. Cave
 Stanley W. Cosby, Jr.
 Richard G. Croft
 Rodolfo L. Delgado
 Bonner M. Field
 Nick G. Garro
 Malcolm L. Goode
 Howard G. Hall II
 Allan A. Herro
 Thad R. Hogan
 Jerry L. Holmes
 James L. Hyek
 Russell D. Keely
 L. R. Lippstrev
 Robert N. Malcolm
 Laverne C. May
 Gervase A. Misner, Jr.
 John R. Miller
 Lester A. Podgorny
 Paul P. Pyeatte
 John J. Ross
 David D. Ruelhman, Jr.
 Dean L. Steele
 Jon E. Tucker
 Henry H. Windsor III

CLASS OF 1961

Robert B. Amyot
 Kenneth L. Bennett
 Joseph T. Clarke
 John J. Egan
 Robert O. Fuller
 Jaime S. Ghezzi
 Ralph R. Goodrum
 Frank R. Harris
 Roger G. Hayes
 E. Avery McCarthy III
 Paul A. McGuckian
 Charles A. Neustadt
 James H. Parker, Jr.
 James B. Patterson
 James H. Paulino
 Lawrence W. Price
 Paul L. Scherzer
 Thomas F. Sheehan
 Jay H. Tate
 John B. Tuggle
 Radomir Vignovich
 Joe N. Weatherby
 Leighton Willgerodt

CLASS OF 1962

E. Leon Anderson
 Jack S. Beldon
 Whitney R. Benson
 Robert J. Cassell
 Alan C. Chapin
 Carlos E. Cortes
 Leon D. Estes
 James M. Fritz
 Jerome Gersten
 William J. Heyden
 Harold R. Huntress
 Orlin R. Jacobson
 Darrell Y. Lininger
 John H. Lyng
 Eugene Metler
 Julius J. Modlinski
 Robert L. O'Hearn
 Walter B. Pfister
 Wallis R. Sanborn
 Terry S. Singer
 John D. Stanton
 Titus R. Trumbower
 Charles H. Yahn

CLASS OF 1963

Bruce Barber
 Robert F. Bobo
 Michael Brown
 Ronald P. Burkard
 Andrew Cairns
 James B. Catlett
 P.G. Doyle
 Arnold H. Escobedo
 Marquis H. Gilmore
 Glenn H. Glad
 Lawrence C. Greene
 Philip C. Gugel
 Bruce L. Heine
 Donald E. Hellbusch
 Stephen A. Imredy
 Alan W. Johnson
 Robert J. Lambrich
 Gerald K. Loft
 Douglas A. Pfaff
 David Ramasey
 James H. Riddle
 Bedford E. Romine
 George E. Twidwell
 Rafael Velez-Candelario
 Robert E. Williams
 David R. Wilson

CLASS OF 1964

John P. Beeck
 W. James Berkey, Jr.
 Walter C. Boice
 Joseph O. Bunce
 John Butler
 Thomas M. Cavanaugh
 Robert W. Chamberlin
 Wade H. Collins
 Durfee L. Combs
 John F. Dalieri
 Dennis J. Donahue
 Edward L. Frey
 David B. Goldman

Peter N. Henretta
 Paul L. Hertenstein
 Bruce T. Hord
 Karen S. Koutsouros
 Charles Lagergren
 Clayton Lyman
 Garry Moore
 Michael A. O'Keefe
 William O. Pannel
 Luis C. Pi-Sunyer
 Barry F. Preston
 Donald M. Shulkin
 Ronald O. Stearns
 John T. Tung
 Robert Y. Twitmyer
 Norval O. Tyler
 John K. Upham
 John Vette
 Jan A. Wells
 George J. Willson

CLASS OF 1965

John R. Caffrey
 Philip F. Calkins
 Alpo F. Crane
 John D. De Leon
 Charles P. Dial
 George M. Dykes
 Charles K. Fidlon
 B.H. Garrett
 John A. Golden
 Robert W. Gowland
 Charles B. Hardy
 Melvin C. Keebaugh
 Richard A. Koechlein
 Christian A. Larsen
 William L. Marr
 William H. Parker
 Robert C. Pool
 Harold G. Rogers
 Richard B. Rosalak
 John V. Savage
 I. Conrad Schwab
 William M. Shapiro
 Dubois S. Thompson, Jr.
 Cleason E. Tracewell
 Paul J. Van Wert

CLASS OF 1966

Leavitt B. Ahrens
 David S. Arms
 Peter E. Baer
 Edward M. Baltrusaitis
 C. Michael Bennis
 Carl E. Bowler
 Ralph W. Callahan
 John Difazio
 Robert J. Dolezal
 Robert G. Douglass
 Arthur A. Downend
 Thomas S. Duggan
 Alan L. Fredette
 J.R. Giddings
 William A. Gleason
 D. Michael Griffin
 Andrew L. Havis
 Julian C. Heriot
 Edward D. Hill
 Kenneth W. Holbrook
 Robert A. Hopper
 James A. Hyland
 Alford B. Johnson
 Keith K. Kaneko
 Ralph C. Lampert
 Raul P. Masvidal
 Derek E. Miller
 Thomas R. Mixon
 Thomas D. Morse
 Anthony L. Mudford
 Frank H. Muller
 William C. Ong
 Barrett R. Petty
 Brian J. Reilly
 James K. Richardson, Jr.
 Richard M. Shalhoub
 William T. Sherman
 James S. Skelly
 Stephen K. Swenerton
 John S. Thielbahr
 Joseph E. Thompson
 J. Parker Turner, Jr.

Jonathan G. Verity
Phillip B. White
Eric R. Winger

CLASS OF 1967

Dallas N. Archibald
John P. Ashton
Ralph E. Bailey
Humberto E. Becerra
Robert F. Begani
William R. Brown
Horst M. Busse
Thomas W. Carlson
Blas R. Casares
Carole A. Copperman
Paul B. Davis
Jeffrey L. Dickinson
Richard Dueringer
William C. Dyer
Robert S. Eichfeld
R. Dean Ferguson
David G. Fisher
William W. Fogg
Charles W. Graham
John M. Hale
Lawrence D. Hayes
Dean D. Hendricks
Lance S. Jensen
Edward K. Kimmel
James R. Kisting
M. Bruce MacPhail
John J. Madison
Jeffrey J. Marchant
Ronald E. McCowan
Robert W. Millen
Kenneth B. Miller
Gilbert G. Morales
Earl K. Oman
Stein Owre
Richard E. Ragsdale
Gary L. Rayner
Preston A. Reed
Wilfred E. Richard
John R. Ryan
Steven R. Strawn
John L. Stoodly
James D. Tegeder
Charles A. Thomas
Howard K. Trilling
Steven R. Vest
Joel T. Wineburgh
Lee L. Wiseman

CLASS OF 1968

Dayton W. Adams, Jr.
Ronald T. Alonzo
Peter A. Bachhuber
Kenneth A. Banks
Charles M. Barringer
Henry F. Batchelder, II
Billy W. Battenfield
David W. Bell
John P. Berg
Harald G. Biederman
Robert E. Blomquist
Larry P. Campbell
Courtney H. Carswell
Robert A. Chapman
Sang H. Choo
Vincent B. Fagin, Jr.
George F. Fletcher
Daniel M. Garrett
Michael J. Geier
Steven L. Gold
Thomas M. Goodnight
Vitalius J. Grudzinskas
Joseph F. Gury
Gregor J. Hargrett
Richard L. Hasenpflug
Peter Hellman
George M. Jones, III
Robert C. Knight
G. Peter Kohl, III
Kenneth E. Kroeger
Thomas P. Kreuser
James R. Langley
John N. Main
Martha T. Mirabal
Gerald F. Montague
C.A. Moore
Steven L. Nason
Barringer Newcomb

John S. Norris
Edmund Piehler, Jr.
Jonathan B. Runyon
Brent J. Sanford
Robert E. Schlegel
Robert R. Schreiber
Kenneth P. Skuse
Timothy F. Torrington
Alain Vannetzel
John J. Verity
Edwin N. Vinson
Rebecca A. Vories
William A. Wagner
Timothy Walker
Booker R. Warren
Kirk L. Wilson
Robert E. Withers, III
Henry P. Wright
Roger G. Young

CLASS OF 1969

John P. Barelli
Juan A. Barro
James R. Brokken
Warren E. Calligaro
John M. Cassin
Francis G. Cherry
Robert T. Coyne
Marvin J. De Voe
Edwin J. Fowler
Brian W. Gauler
Thomas G. Gevas
Vladia Gemintas
Joseph M. Gontram
James F. Gordon
Thomas F. Gray
John L. Gummere
Ann Hayden
C.S. Hazen, Jr.
John Heard
Mark D. Herriges
David C. Hilliker
Ralph B. Hurlbutt
Timothy Jones
Richard Keeley
Kathleen Kidder
John R. Knorr
Wesley A. Kruse
Manfred L.G. Locher
Daniel J. Lyons
William A. Marr
Ronald L. McKerahan
Cornelius A. McDevitt
Samuel R. Morgan
Cary D. Morton
Richard F. Nehring
H. Reed Nelson
E. Allan Paloutzian
Henry R. Poertner
Bob F. Reece
Ernest Romney
Daniel R. Root
Jeffrey P. Rudolph
William H. Schmidt
Kenneth A. Sperling
Anthony R. Trow
Steve Vincent
Daniel J. Walls
Donald W. Walter
Samuel I. Watson
Norman L. Wells
Jeffrey S. White
Mark C. Wilson
Terence K. Young

CLASS OF 1970

Carol Anderson
Christopher J. Barltrop
Keith J. Bauer
James B. Behan
Phillip Blaisdell
Lawrence G. Brodney
William G. Brown
Bradley P. Bruggeman
W. Don Burrows
Beverly Chan
Gordon Cobleigh
Johannes T. Costa
Gary A. Counts
Jan H. Daub
Willard E. Davison
George D. Day

Roger G. Decort
Danal H. Dennison
David V. Dettner
Max J. Dickman
Kevin P. Donnellan
Peter M. Dunlap
Bruce R. Duston
Charles E. Edquest
James V. Edwards III
William D. Epley
John W. Ervin, Jr.
John A. Eugino
Gregory L. Ford
Carlton B. Foust
Wayne B. Fulcher
Dennis R. Gesin
A. Douglas Gilmore
B. Theodore Green
Samuel J. Guarino
Geraldine Gurley-Lamonica
William B. Halloran
Robert Harris
Gary J. Hasbach
Jerry L. Hawes
Robert W. Hewes
William C. Hoey
John R. Hoffman
Terry L. Howard
David L. Huhn
Oliver G. Jakob III
Rex. E. Johnson
Charles L. Johnston
James L. Jourdonnais
W. Dana Juett
Patrick E. Kelly
Peter H. Kingman
Blair J. Kittleson, Jr.
Richard C. Kwasny
John R. Laverty
Niels J. Lindeskov
Doug Longmire
Edward Lovett
John R. Mattison
Larry E. McCarver
Michael P. McTigue
Renee E. Montgelas
David B. Morehouse
James E. Morrell
William Murphy
Donald G. Muston
Alexander E. Naughton
Thomas B. O'Keefe
Stephen P. Onuparik
Henry Pawlowski
Werner Prochaska
Robert E. Ragland
John R. Rush
Eduardo Sardina
Frank Schiendler
James C. Schwartz
Austin M. Seay
David E. Shaffer
Kenneth E. Shetterly
Dwan L. Shipley
Udo I. Sietins
David L. Skinner
Robert E. Snyder
Gary D. Stiger
Donald R. Stranik
Michael Summers
Linda Veblen
William C. Walker
Charles M. Weeks
George A. Wenz
Harold S. Westphal, Jr.
William T. Wilkens
Stephen P. Wright
Roger H. Youel
Kenneth Young

CLASS OF 1971

Innocent N. Abiaka
Robert W. Adams
John H. Ashby
B. Lee Baker
John C. Bechen
Gerald Bednar III
Robert M. Betette
G. Michael Blair
Joanna T. Broderick
Stephen E. Brown
William W. Brown
E. H. Castle, Jr.
Charles D. Codrea
Carl A. Cole
William M. Coulter
Thomas Elias Coury, Jr.
Thomas J. Dale
Brian M. Derby
Ralph L. Diamond, Jr.
Russell R. Diehl
Dave C. Dreblow
William C. Drypolcher
Michael A. Dunlaevy
Jon B. Dwinell
William G. Gibson
John E. Hamilton
Michael R. Hanson
Kenneth E. Healing
E. Herrera-Guirola
Peter Hrebec III
William R. Hubard
Robert R. Huff
Robert A. Johnson, Jr.
Charles J. Jones
William Kelley
William R. Killen
Ellis O. Kingman
Kramer Klabau
J. Neil Kleinecke
Donald F. Kozak
Hannis T. Latham
Jan V. Laverty
Peter H. Macbride
Charles B. Malone
Jay G. Marks
Robert A. McBride
Robert C. McDaniel
Rosemary Miller
Donna M. Moore
Hideo Morishita
Bruce S. Mowery
Harold J. Murdock
Clifford A. Myers
George D. Neutzler
Thomas G. Norton
Mark E. O'Malley
Walter L. Perius
Richard K. Phillips
Carl S. Reiner
Walter G. Reiner
Thomas J. Reiss
Charles L. Richards
Raymond L. Rigney
Klaus D. K. Schoenig
Robert D. Scholle
Gerald R. Seay
William D. Spittler
Donald Stanek
Phillip N. Strongin
Linda L. Thomas
Alexander Welles
Charles T. Vest
James D. White

CLASS OF 1972

Ward F. Anderson
Robert T. Angle
Clinton L. Arnoldus
William H. Barkell
Katherine Beckwith
Dennis R. Bivens
Leonard J. Black
D. Bruce Blankenship
James S. Boyce
Gary A. Brukhardt
Donald P. Carson
Soren K. Christensen
Michael G. Clennan
Johannes C. Combee
Carl M. Conney

Grier H. Cooper
Susan J. Corcoran
Vicente F. Coronado
John S. Cullison
James D. Daniels
Thomas D. Dugan
James W. Echle
Gary J. Faysash
Joseph P. Flynn
Barton A. Francour
John S. Frodsham
Theodore J. Fuller
Ronald R. Gadsby
Ralph N. Galascione
Kent D. Gregory
Peter W. Griffen
Khalil A. Hachem
Linda M. Hans
Virgil W. Harp
Warren F. Heringer
Gary L. Hogenson
Jonathan B. Holcomb
Michael C. Hopkins
John C. Hughes
Donald W. Hurst
Charles Kerr
Richard K. King
Terry L. Klipp
David A. Koepke
Robert N. Kopec
William C. Kristy
Ryan J. Lancaster
Nick Lazos
William E. Lebow
David W. Lee
John E. Luscher
Douglas N. MacDonald
Michael J. Marchese
Joseph J. Marino
A. Irvin Massey
Anthony P. McKeon
Bruce McNulty
Albert A. Melvin
Dieter B. Michel
Cartier R. Momberger
Wilfredo J. Montejo
Clair F. Moore
Robert H. Mueller
Stephen Nasman
Michael O'Donnell
Charles R. Oppenheim
Dennis T. Oshiro
Stephen L. Petross
Aldo Pia
Joseph A. Piela
Gary Porter
Gary B. Price
John D. Prudden
Robert A. Renz
Charles G. Rudolf
William T. Schriber
Lawrence D. Schulz
Daniel R. Sears
Robert E. Shaw
Oliver W. Shilling
Gary L. Slade
Henry S. Slesinger
Lee F. Smith
John C. Solomon
Timothy J. Storch
Carlos G. Tamayo
Thomas H. Tegart
Daniel H. Thies
Steven L. Toms
Christine Topoulos
Thomas M. Tully
Mike R. Vann
Jeffrey M. Wallin
Robert W. Wedwick
James D. Wegener
Allan P. Welch
Chad P. Wick
Meriwether D. Williams
Philip R. Wilson
Clifford R. Wise, Jr.
Hugo W. Wolter, Jr.

CLASS OF 1973

Hal B. Allen
I. Ruth Arnold
Elizabeth L. Athey
Randall E. Beaty
Charles J. Betz
Randall A. Bishop
Catherine L. Borges
K. Dan Boyle
Leroy S. Close
Harry A. Cockrell
Stephen E. Cone, Jr.
Francis J. Dierickx
Holland B. Evans, Jr.
Christian Febiger
Dennis L. Ferguson
Howard R. Goldsmith
Robert A. Guffin
Thomas L. Harvey
John A. Headley
James A. Henderson
Dean Johnson
Peter J. Karl
Brian Ken Kawakami
Allyn W. Keiser
Joel J. Kopel
J. Lee Lamprecht
Richard L. Lobdell
Debra A. Machamer
Roger B. Madsen
Kay B. Marshall
Ronald R. McDaniel
Matthew McMerney
Gregory B. Murphy
John L. Nebel
Emmanuel J. Nsien
Caralie B. Olsen
Michael J. O'Shea
Jagdish Patel
James Reed
Michael Riess
Thomas E. Ritter
David H. Roberts
Mr. & Mrs. Patrick J. Rogge
Haakon Rostad
Gerry Sibley
Roger S. Silverstein
Steve P. Sischka
James W. Smart
Mr. & Mrs. Perry D. Smith
Eugene A. Spindler II
Frank A. Steffey
Salah Tarraf
Richard T. Taylor
William M. Tucker
Dennis A. Velie
Brooks P. Walton
Stephen D. Youmans
John R. Youngken

CLASS OF 1974

Lorraine Abell-Bishop
Linda M. Andris
Douglas M. Arnold
Gailian D. Bagley
Robert W. Bauchman
Keith E. Bell II
Roger F. Bildsten
D. A. Bishop
Patrice Boyer
John F. Brady
Robert C. Brady
Rebecca Brewer
Carleton J. Brown
Sharon L. Cann
Pascal A. Cornille
Michael Cortright
Michael D. Crotty
Roger Cunningham
Richard U. Denning
Donald A. Di-Nuccio
Myron J. Domareck
Edward L. Downs, Jr.
William E. Esch
Donald T. Farrell
David K. Gillies
James J. Gilligan
Julie H. Goodrich
Robert C. Grant
Peter Greenhalgh
William M. Groth

James A. Halderman
M. Susan Harris
Barry L. Heimbigner
John A. Hettrich
Jeffrey P. Hibbitt
Leo D. Hochstetter
Ralph E. Jackson
Robert S. Jennings
Ralph C. Johnson
Nancy J. Jones
Lawrence P. Keeler
Leonard J. Kistner
Joseph J. Laconte
Stuart M. Lane
Francis E. Lewis
Donald G. Logue
H. Sumra Manning
Robert H. Marquardt
Richard E. Meisterling
Morrie McCullough
Gregory J. McDonald
Michael R. McLafferty
Ronald J. McLane
Edward McLaughlin
Gary Montgomery
Sang-Yun Nam
Bruce D. Northrup
Ronald E. Pair
Won Kyung Pak
Michael R. Parker
Michael G. Parr
Jerry L. Payne
Randall G. Pearson
Frederick Perry
Bruce A. Peterson
Charles A. Peterson
Thomas J. Pinion
Curtis D. Piper
Todd D. Purvis
Maribeth S. Rahe
Orin K. Rehorst
Donald C. Rogue
John H. Roselli, Jr.
Jaime A. Sancho
Michael J. Schoettler
Chris R. Sedan
R. Lee Selby, Jr.
Woodrow G. Senn
Behram R. Sethna
Keith L. Smith
Merit R. Smith
Richard M. Smithers
Paul M. Solenick
Bradley N. Stoops
Frank Suchan
Joseph P. Terrazas
James E. Terril
David L. Traff
David B. Trott
Michael H. Walter
Peter S. Wallenstein
George A. Wehmann
Elizabeth W. Wilkinson
Michael W. Wold
David P. Wold
Hal Yonovitz

CLASS OF 1975

Mark W. Andersen
S. Robert August
David C. Barnett
Rex M. Barrett
Jeffrey L. Best
Albert M. Biedenharn III
Garrett R. Bowden
Leonard M. Brockman, Jr.
Gregory J. Brusberg
W. Cevallos
Pierre V. Charbonneau
Louise Chittenden
Catherine W. Cooper
John P. Corral
Daniel C. Costner
Keith L. Cromley
William O. Culbertson
Kyeson A. Cummings
Robert B. Cummins
Larry M. Dahlstrom
Ole Dam
Roger S. Dannison
James H. Davis

Kenneth R. Davis
Robert E. Dresen
Michael B. England
David L. Fletcher
Michael Flynn
Robert D. Forbes
Stuart W. Forman
Christopher Gaebe
Richard E. Godfroy
Alan P. Goode
Dale S. Gravelle
Miles R. Greer
Sara W. Grimes
Greg Grinnell
Thomas C. Hamman
Bruce W. Harris
James C. Hartenstein
Robert W. Hartman
Susan R. Hecker
Richard D. Hemmelgarn
Leland G. Henken
David C. Heslington
James A. Hilbert
John W. Hoffman
Lilian D. Hogenboom
Eldon E. Howard
Dale R. Jackson
Hans W. Jany
Pincas Jawetz
Richard G. Kahn
Karim Kawmy
Walter F. Keating
Michael S. Kelly
Douglas B. Kennard
Jung-Bae Kim
Paul Koch
Bruce Lamarche
George B. Lane
Christine Laning
Charles B. Lawton
Joseph R. Layton
Jeremiah B. Lewis
Benjamin Lincoln
James L. Lovvorn
Andrew J. Lubin
James MacFarlane
William S. Machtiger
Franklin H. Mann
Jon T. May
M/M Kenneth May
John R. McArthur
R. Blair McBeth
Bernard McPheely
John H. Miesel
Robert T. Morris
William F. Muenster
Patty Jo Murphy
David E. Nederburgh
Deborah Nellson
David H. Nicowski
David A. Nims
Alan G. Nixon
Moncure C. O'Neal
Anthony W. Olbrich
Kenneth E. Pickens
Brian P. Pinkstaff
Donna R. Pollack
Herbert F. Radford
Gary L. Rippen
David D. Rotchadle
Richard Saint-Amant
David Salazar
Peter B. Sargent
James K. Savage
Mark P. Sayers
Thomas F. Schields
William J. Schlichter
Charles R. Schwarck
Barbara J. Shuler-Garner
Ruth C. Smith
Daniel M. Snopkowski
Paul S. Stockburger
Leila E. Stringer
George M. Tavares
Rod A. Taylor
David B. Terrar
Ricardo J. Terrassa
David R. Thomas
Christine Thompson
Ronald A. Thomson
Amy M. Thurston

Todd N. Thurwachter
Robert A. Van Valer
J. Jorge Verduzco
Victoria Wagner
Robert E. Ward
Robert J. Wark
William G. Whitehead
Edward T. Wiese
James D. Wilson

CLASS OF 1976

Mark P. Aledda
Walter T. Atkinson
John R. Austin
Juliet Balian
Bradley E. Baylies
Mary B. Bozell
Bernd Brand
Marion P. Brawley
James K. Bruton, Jr.
Darrel E. Carver
Leanne H. Collett
Martha S. Cook
George D. Crofts
Keith H. Dickinson
Ruby C. Erkkinen
W. Brooks Fields
Ronald D. Foster
Edward F. Freeman
Joseph P. Fullop
William A. Gary III
Paul R. Goltz
Linda A. Grandstaff
Jerome Greco
Lynnette A. Guzzino
Michael Hennessey
Jon A. Hoffman
Michael Huffman
Reelana C. Hunter
Diane Clauss Huth
Marvin D. Huth
Norbert W. Josten
Rebecca Judd
Kurt J. Kaul
Mark J. Kerrisey
Kathy Klinge
Christine M. Kriegsies
Christopher O. Kroos
Martin M. Kukainis
John W. La Douceur
Bruce E. Lemkau
Marian J. Lindholtz
Roman Lubinecky
Steven E. Malm
Ramesh M. Manikkam
Nancy Matlock
James W. McCarter
Mary C. McCaw
Patricia Montmorency
Maegene Nelson
Peter G. Nicholson
Carlos Noble
James D. Perkins
James R. Peters
Ingrid M. Podbewchek
Adrian V. Popescu
Janet E. Pratt
Robin Raborn
Thomas R. Ringdahl
David E. Russell
Ross E. Rutledge
Roberto L. Sanchez
Gianni Scatolini
Ronald B. Schuh
Robert L. Shanks
Tom C. Singleterry
Susan L. Stein
Paul E. Stevens
Timothy W. Sullivan
Richard S. Thiessen
James J. Tubridy
Larry K. Udall
M/M Irvin S. Varkonyi
George V. Watanabe
Jocelyn S. Watts
Peter B. Whalen
Paul A. Winter
Sophia Zinoviev

CLASS OF 1977

Ramune Ambrozaitis
Ray Edward Andrew
Beth Babich
Barry R. Baldwin
Margaret E. Baldwin
Terry M. Bartley
Elizabeth C. Beck
Russell H. Belcher
Cynthia J. Benci
Ralph G. Bernfeld-Vohs
Steven R. Bowman
Barbara A. Branaman
Patricia L. Brem
Frank R. Briggs
Arthur G. Brina
Mark E. Broskey
Peter D. Browne
Dean A. Burkhardt
Michael J. Burns
G. B. Casey
Lawrence H. Cates
David M. Chicka
Kim E. Coston
James A. Cracco
Gigi Davidson
Ralph M. Della Ratta
Michael Dixon
A. Storer Driscoll
Danielle M. Dufour
Robert R. Durk, Jr.
Teresa A. Earhart
Steven Erickson
Kathleen C. Eulo
Antonio R. Fantini
Sidony M. Feldman
James C. Flowers
James W. Frasche
Christopher A. Frey
N. Jean Fuchs
Thomas Fullerton
Salvatore J. Galatioto
Douglas W. Gardner
Linda L. Gerson
Lee B. Groberg
Gregory A. Gullett
Gerald W. Hallett
William A. Head
Robert W. Hesson, Jr.
Roger D. Hickman
Timothy J. Hoffman
Peter A. Holmshaw
Eileen Hutto
Joseph A. Igoe
Susan Ingalls
Charles Irby
Barbara B. Kamm
Teresa A. King
Thomas S. Kole
Dale G. Kramer
Jonathan E. Kranz
George D. Krempley
Dennis B. Kylo
Vicki L. Lakin
Peter A. Lamb
Albert T. Lawrence
Thomas G. Lindahl
Michael F. Livingston
David J. Loechel
Andreas C. Loizides
Glenn E. Long
Charles E. Lowe
Debra Sue Lowe
Lewis W. Lucke
Richard Mackney
Roderick MacAlpine
William C. Madison
William Maid
Pierre M. Mainguene
Douglas J. Malveg
Robert P. Manis
Gary J. Martin
Phillip E. Martin
Robert S. McEnroe
Roland M. McLean
Mr. & Mrs. James McNamara
John A. Meltzer
Elaine L. Miller
Michael J. Minarich
Stephen B. Montgomery

James E. Moore
Jeffrey B. Morris
Scott T. Nation
George O'Keefe
Keith D. Olson
Kenneth S. Palley
David T. Palm
Ashok D. Patel
Robert J. Peres
David Purkrabek
Gail Critchfield Quinn
Chandan K. Randhawa
Wallace Reams
Peter A. Reday
Sang W. Rhee
Carol J. Richards
Lynn Richmond
Mark C. Rousseau
Prestiss T. Rowe
Nate J. Rubin
Deborah R. Schiller
Sara A. Schalch
Michael J. Sharp
Craig A. Shoots
Steven C. Sievers
Donald H. Silver
Claudia Skaggs
Gregory K. Skaggs
Robert W. Skidmore
Michael L. Sorice
Lewis G. Spicer, III
Robert R. Starkey
Richard L. Stevens
James W. Stoeckel
Sheldon S. Sturgis
Mr. & Mrs. Tom Sweetser
Polly A. Thompson
Paul Tolnai
Jay A. Tomsheck
Genaro Torres
Gary L. Towell
Martha H. Wahoski
Rick A. Wallenbrock
Curtis S. Ward
Charles J. Wehrle
Barlow M. Westcott, II
Patricia Wilder
Mr. & Mrs. William D. Wilson
Wright Witcher
Robert A. Wolff
Marcella T. Woodworth
A. John Wright

CLASS OF 1978

Eric M. Adams
Byron W. Battles
Brian M. Beauchamp
Daniel M. Behnisch
Randall A. Bera
David L. Brothers
Denise Burka
Malcolm B. Burris
Michael D. Byington
William G. Callahan
George R. Cannon
Mr. & Mrs. Peter D. Chang
Pierre J. Charpentier
Charles T. Chartier
Ann V. Chesnes
Nancy L. Clarke
Beth E. Cotton
Cynthia A. Cramer
Shirley Daeschner
Anthony R. D'Antonio
Alfred Degenmies
Debi Dereiko
Jeffrey A. Dickinson
Kara Diekemper
Scott M. Douglas
Patrick H. Duff
John E. Durbin
David A. Dustin
Karl V. Erdman
Kenneth A. Erickson
Peter M. Flaherty
Stephen R. Fones
George Foose
John J. Ford
Steven L. Gandy
Lynn M. Garney
Andrew D. Garrison

John Gasior
Stephen B. Gasser
Michael E. Gillis
Gail L. Goggin
Thomas G. Goudie
Kathleen Graham
Michael Graham
Ricky B. Griffin
Daniel C. Grumbles
Deanna M. Hemphill
Charles W. Hoing
Rolla B. Holland, III
Richard D. Holst
R. Lynn Hurlbert
Shelley Hurley
James W. Hutchin
James G. Ingle
Gregory R. Joslyn
Peter M. Kalil
Sami J. Katrib
Thomas Lau
Timothy C. Lavelle
Frank V. Lozano
R. Alan Magnuson
William G. McMullen
Margaret A. McNeil
George McReddie
Lisandro Montanaro
Geraldyn S. Morley
Christopher Morrison
C. T. Morrison
Sharon L. Murphy
Portia M. Murry
Rosilyn B. Otto
Carolann Paul-Bennett
John P. Peevey
Diana Perry
Diana L. Phillips
Debra J. Pohlson
Edward J. Popish
Maureen Powers
C. V. Gandhi Prasad
John C. Pritzlaff, III
Lenore Ramsailer
Harold Rodenhussen
David L. Ryan
John D. Sandberg
Jerome S. Sanzo
Joy Sarnotsky-Barnett
Dan L. Satchell
Joseph C. Schmieder
Joann Seager
Donald L. Sheriff
Sterling G. Shimoji
Robert F. Simpson
Gregson T. Sliff
Martha D. Stair
Klaus K. Stoehr
James A. Thompson
P. A. Walck Fitzgerald
John D. Walker
William B. Walters
Stephen L. Warden
Albert J. Waszok
Patricia Wikander
Andrew M. Wilcox
Arnaud Wilson
C. Scott Wilson

CLASS OF 1979

Werner Brockmeier
Donna M. Dibasio
Mary M. Graham
Kenneth A. Jacuzzi
Glen R. Lash
Patricia McArdle
Stephen H. Taber

Troubles in the '80s: Rockefeller Lists Four Issues

David Rockefeller, chairman of the board of Chase Manhattan Bank, was the featured speaker at a reception May 19 at the bank sponsored by the New York Alumni Club.

In his address to more than 300 area alumni and a group of 24 AGSIM students who were participating in an 11-day academic study tour, Rockefeller named four issues he said he considered the most important to today's world situation—a situation which he said he thinks is more serious than at any time since World War II.

The four issues Rockefeller listed are the nature of the Soviet threat, the high cost and short supply of energy, the problems of world inflation and, fourth, the developing nations' position in the world.

In mentioning the close relationship between AGSIM and Chase Manhattan Bank over the past 25 years, the bank chairman also discussed the role of private business in the international arena. Students and alumni asked Rockefeller questions after his talk.

In addition to the reception with Rockefeller, the students that day attended a luncheon sponsored by the bank and a presentation by Chase on asset liability management and international corporate lending. The presentation was part of the academic study-tour of the major financial institutions in the New York and Washington area.

The rest of the first week the students visited Chemical Bank where they heard a discussion on consumer credit and credit cards; and Dean Witter Reynolds, Inc. where they were treated to lunch in addition to learning about investment banking. They also took a tour of the New York Stock Exchange.

Dr. Robert B. Fitzsimons, vice president of Conti Currency, gave a presentation on foreign exchange risk management for the American Management Associations, which also sponsored a luncheon for the class.

Next the AGSIM students visited Manufacturers Hanover Trust where they learned about pension funds, trust fund management and corporate planning in addition to having lunch with MHT officials. They also later met for cocktails at the Waldorf Astoria, sponsored by Manufacturers Hanover Trust.

Regulations of the insurance industry and investments were the topics May 27 when the students met officials with

Metropolitan Life.

In Washington, D.C., the class discussed export and import loan and guarantee programs with officials from the Export-Import Bank. They had lunch with representatives from Inter-American Development Bank and learned about public sector lending. Later that evening the class met with top representatives from the Export-Import Bank, including two of the directors; from the World Bank; the IAD Bank including the president; and other commercial lending institutions for a buffet dinner hosted by Lewis Remick, president of Lynch, Wilde &

Company, Inc., and who is also involved in management training programs.

The tour was part of a spring semester financial intermediation course developed by James L. Mills, Ph.D., associate professor of economics, and sponsored by AGSIM in cooperation with the American Management Associations.

Also attending some of the events were President William Voris, Dr. Robert G. Horn, director of Development and Public Affairs; Charles H. Mannel, director of Career Services Center; and Dr. Tom Bria, director of Alumni Relations. — KJGH

Senator Suggests Solution to Energy Dilemma

The Republicans believe we can produce our way out of the energy dilemma and the Democrats assume all the responsibility lies with the oil companies, according to Senator Paul E. Tsongas.

The Massachusetts Democrat was addressing Thunderbird campus students on March 24, discussing "Energy: Implications for the U.S./World Position." Tsongas said, "Americans have a 'mind-set' that somehow things will turn out all right." That forecloses serious discussion and action toward energy alternatives, according to Tsongas.

The senator noted several alternatives to oil, and said he supported nuclear energy.

Some other good alternatives, Tsongas said, are gasohol in some areas, solar energy, and in other areas, geo-thermal energy. He backs U.S. legislation providing for government subsidies on interest rates for borrowing money to insulate.

"We should simply prohibit big cars like the Ford Ltd., or heavily tax them to provide consumer incentive to buy smaller cars," Tsongas said. Detroit makes more money on the sale of large cars, Tsongas pointed out. "A viable energy plan is necessary for national security." Said Tsongas: "At some point the country is going to have to realize its survival is at stake."

Carter's Assistant Gives Some Advice to Women

The best advice for women who wish to climb the corporate ladder is to "move into mid-level business management, then take a job with government and finally, move back to corporate level management," said Sarah Weddington, assistant to President Jimmy Carter on March 7 at AGSIM.

Weddington, who has more access to the President than any other woman except Rosalynn Carter, brought a solid track record with her to the White House. She holds a Supreme Court victory as a lawyer. She has also spent time in the Texas legislature and with the Department of Agriculture as general counsel.

Her job is to research and be knowledgeable about issues that relate to women and to serve as a liaison between the people and the President.

She said women have made tremendous strides in recent years resulting in a more open attitude about hiring and promoting.

However, "80 percent of women working still work in the traditional job areas which have low pay."

It has been nearly 30 years since the women's movement gained full force, and Weddington said, "Women in professional level jobs still make lower pay because they also have the responsibility for the family."

Weddington, a proponent of the Equal Rights Amendment, said 22 percent of Carter's appointments have been women. Carter, also a strong supporter of the ERA, holds the record as the only president who has appointed so many women.

Resource Person/ Alumni Association

CONTACTS

If you are visiting, job-hunting, moving or new to their area, the T-Birds marked "RP" will help you. If you'd like information about alumni meetings and activities in their area, the T-Birds marked "AA" will advise you of times and places. Let the Alumni Office know if you'd like to add your name to this distinguished list of AGSIM alumni who are proudly serving their School and other distinguished alumni worldwide.

ARIZONA

Noble U. Blackshear (AA)
Director of Int'l Sales
Reuter Equipment Co.
1802 W. Jackson St.
Phoenix, AZ 85005
Tel: (602) 252-7231
Ed Dombroski (RP)
Sigma Int'l
617 N. Scottsdale Rd.
Scottsdale, AZ

Eleanor Hamric (RP)
Realty Executives
1310 W. Palmyra
Phoenix, AZ 85021
Tel: 997-9196 (H)
264-0605 (O)

Kenneth A. Jacuzzi (RP)
4914 E. Cheryl Drive
Paradise Valley, AZ 85263
Tel: (602) 948-1027

CALIFORNIA (Northern)

Bruce Eberly (AA)
448 Studio Circle, #3
San Mateo, CA 94401
Tel: (415) 981-6700 (O)
(415) 344-9417 (H)

Louise Ure (RP)
c/o Foote Cone & Belding/Honig
55 Francisco St.
San Francisco, CA 94133
Tel: (415) 398-5200 (O)

CALIFORNIA (Southern)

Jim Dale (AA, RP)
Villa Nova
3131 West Coast Highway
Newport Beach, CA 92663
Tel: (714) 642-7880 (O)

Ronald A. Thomson (RP)
14805 Priscilla St.
San Diego, CA 92129
Tel: (714) 487-6129 (H)
(714) 744-3011 (O)

COLORADO

S. Robert August (RP)
The Ranch
11853 Pecos St.
Denver, CO 80234
Tel: (303) 469-3377

John Cullinan (AA)
C/O Valley Lab
5920 Longbow
Boulder, CO 80301
Tel: (303) 530-2300

Lin Kingsbury (RP)
Kingsbury Associates, Inc.
New Age Monetary Management
Lincoln Plaza Corporation
2557 E. Woodmen Road
Colorado Springs, CO 80918
Tel: (303) 598-5434 (O)
Cables: Kingsbury New Age

Mark C. Rousseau
4982 Ulster St. Parkway, #1016
Denver, CO 80237
Tel: (303) 741-1418

Timothy C. Walker
Do-Ray Lamp Company, Inc.
4038 Dover Dr., P.O. Box 20
Colorado City, CO 81019
Tel: (303) 676-3353 (O)
Toll free 1-800-525-3352

CONNECTICUT

George A. Wehmann (RP, AA)
50 Courtland Ave., #1
Stamford, CT 06902

FLORIDA

Mark W. Fallor (RP)
433 Worthington Dr., F2
Winter Park, FL 32789

Antonio R. Vidal (AA)
10521 S.W. 99th St.
Miami, FL 33176
Tel: (305) 628-8079

GEORGIA

Ed Foy (RP)
International Marketing Manager
Carpets International-Georgia, Inc.
P.O. Box 1503
Orchard Hill Road
La Grange, GA 30241
Tel: (404) 882-1891

Arthur M. Lucas (RP, AA)
Lucas Associates, Inc.
3379 Peachtree Rd. N.E.
Suite 350
Atlanta, GA 30326
Tel: (404) 266-2772 (O)

Rodney A. Taylor (RP, AA)
A.T. Kearney, Inc.
Management Consultants
223 Perimeter Center Pkwy., N.E.
Atlanta, GA 30346
Tel: (404) 393-9900

Michael E. Biller (RP)
Technomic Consultants, Inc.
1 N. Wacker Drive
Chicago, IL 60606
Tel: (312) 346-5900 x 73

Robert E. Johnson (RP)
R.E. Johnson International & Assoc.
P.O. Box 813
Arlington Heights, IL 60006
Tel: (312) 358-6464

Judy S. Purze
Homart Development Co.
Sears Tower, 44th Floor
Chicago, IL 60684
Tel: (312) 875-2017

Jack D. Taylor
The Diversey Corporation
2215 Sanders Rd.
Northbrook, IL 60062
Tel: (312) 480-4400 (O)

Jesse G. Wilson
c/o Thomas H. Miner & Assoc.
135 S. LaSalle St.
Chicago, IL 60603

LOUISIANA

Robert W. Hesson, Jr., Manager
Mississippi Marketing Council
International Trade Division
324 International Trade Mart
New Orleans, LA 70130
Tel: (504) 524-7114

MASSACHUSETTS

C. Michael Bennis
111 Suffolk Rd.
Chestnut Hill, MA 02167

Jay J. Donovan
Harrington, Keefe & Schork, Inc.
One Boston Place
Boston, MA 02108
Tel: (617) 367-2760

MICHIGAN

Steve Engel (RP)
c/o Asgrow Seed Co.
Subsidiary of Upjohn Co.
Gull Road
Kalamazoo, MI 49001
Tel: (616) 385-6746 (O)

Leonard J. Kistner (RP, AA)
Clark International Marketing, S.A.
P.O. Box 1320
324 Dewey Ave.
Battlet Creek, MI 49016
Tel: (616) 966-4580 (O)

Diana V. Methven (RP, AA)
Michigan Bell Telephone Co.
444 Michigan Ave., Rm 320
Detroit, MI 48226
Tel: (313) 223-6673

MINNESOTA

Mary K. McMunn (AA)
Northwest Airlines, Inc.
Tel: (612) 726-2047

MISSOURI

George L. Hiller
Commerce Bank of Kansas City, N.A.
922 Walnut
P.O. Box 248
Kansas City, MO 64141
Tel: (816) 234-2603

Bob Nelson (RP)
622 Bent Oak Drive
Lake St. Louis, MO 63367
Tel: (314) 652-7800

NEBRASKA

Dexter S. Johnson (RP)
2121 S. 77th
Lincoln, NE 68506
Scott Morris (RP)
4825 S. 91st Ave.
Omaha, NE 68127

NEW JERSEY

Prof. Belmont F. Haydel, Jr. (RP, AA)
Rider College
School of Business Administration
P.O. Box 6400
Lawrenceville, NJ 08648
Tel: (609) 698-5000

William O. Neumann (RP)
Towne Travel Associates, Inc.
150 West End Ave.
Somerville, NJ 08876
Tel: (201) 722-0330

NEW YORK CITY AREA

Michael Crotty (RP)
210 E. 87th St., Box 106
New York, NY 10028
Tel: (212) 722-7434 (H)

Kathleen M. Kidder (RP)
84-15 63rd Ave.
Middle Village, NY 11379
Tel: (212) 476-0203

Peter J. Martin (RP)
c/o Chem Dept.
Mitsubishi Int'l. Corp.
277 Park Ave., New York, NY 10017
Tel: (212) 922-2248

Richard Saint-Amant (AA)
144-49 Charter Rd., Apt. 11-D
Jamaica, NY 11435
Tel: (212) 380-3565 (H)
(212) 269-7320 (O)

George Wehmann (RP, AA)
American Express Card Mktg.
125 Broad Street
New York, NY 10004
Tel: (212) 480-5052 (O)

(Rochester)
R. Wayne Walvoord (RD)
International Trade Management Co.
Temple Bldg.
14 Franklin St.
Rochester, NY 14604
Tel: (716) 232-5530 (O)
(716) 223-7492 (H)
Telex: 978433 ITM ROC

Robert Ballinger (RP)
Asst. Professor Business Division
Siena College
Loudonville, NY 12211
Tel: (518) 783-2300

(Syracuse)

Paula Messer (RP)
20 Whitney Ridge Rd., Apt. C4
Fairmount, NY 14450

(West New York State)

Gregory Buchaj (RP)
Bounty Oil & Gas, Inc.
#408 Fenton Building
Jamestown, NY 14701

OHIO

Roy A. Daugherty (RP)
General Electric
Aircraft Engine Group
Mail Drop C-15
Cincinnati, OH 45215
Tel: (513) 243-5443 (O)

Thomas Hackim (RP, AA)
Owens-Illinois Inc.
P.O. Box 1035
Toledo, OH 43666
Tel: (419) 247-0176 (O)

PENNSYLVANIA

Donald Stanek (RP)
2862 Washington St.
Easton, PA 18042
Tel: (201) 859-2151 (O)
(215) 252-7394 (H)

RHODE ISLAND

Donald Di Nuccio
Elmwood Sensors Inc.
1655 Elmwood Ave.
Cranston, RI 02907
Tel: (401) 232-1264

SOUTH CAROLINA

Virginia A. Thompson (RP)
1623 Rippleroad Road, Apt. #3
Columbia, SC 29210
Tel: (803) 798-4097

TENNESSEE

John Walker
Export Marketing Consultant
1018 Andrew Jackson Bldg.
Nashville, TN 37219
Tel: 741-5870 (O)

TEXAS

Houston W. Briggs II (RP)
VARO Electron Devices
2203 West Walnut
Garland, TX 75040
Tel: (214) 272-3561 x 619

Bruce Blankenship (RP)
Blankenship Developments, Inc.
P.O. Box 5246
Lubbock, TX 79417
Tel: (806) 762-5221 (O)

George A. Giagtzis (RP, AA)
2228 Dunstan
Houston, TX 77005
Ben Miedema (RP, AA)
8327 W. Tidwell #1404
Houston, TX 77040

David B. Trott (RP, AA)
6073 Village Glenn Drive, #4228
Dallas, TX 75206
Tel: (214) 691-5857 (H)
(214) 386-2388 (O)

John D. Willyard III
FCIA,
1 Houston Center, Suite 1210
Houston, TX 77002
Tel: (713) 759-1114

UTAH

Tom Goudie (RP)
5154 Ridgecrest Drive
Salt Lake City, Utah 84118
Tel: (801) 967-9036

WASHINGTON

Charles S. Hazen, Jr. (Chuck)
(RP, AA)
Hazen & Co.
10113 Main Place
Bothell, WA 98011
Tel: (206) 485-9702 (O)

Tom & June 'Pearson' Sweetser (RP)
Paccar International or
Metalclad Insulation Corp.
Tel: June (206) 455-7582 (O)
Tom (206) 932-5544 (O)

Cynthia Walton (RP)
723 E. 53rd St.
Tacoma, WA 98404

WASHINGTON D.C. AREA

K.A. "Casey" Cummings
ENI Companies
2844 S. Columbus St.
Arlington, VA 22206
Tel: (703) 528-8780 (O)
(703) 998-0865 (H)

WEST VIRGINIA

Edwin N. Vinson (RP)
Nelson Trust
P.O. Box #53
Huntington, WV 25701
Tel: (304) 525-2166 (H)

ARGENTINA

Patricio Seidel (RP)
San Martin 140-Piso 18
1004 Buenos Aires
Tel: 34-3862
34-4276

Telex: 18811 Bunge Ar

AUSTRALIA

S.D. Clarke (RP)
International Harvester
Australia Limited
211 Sturt Street
South Melbourne, Vic., 3205
Tel: 697-7532
Telex: 31038

AUSTRIA

Paul Tveit (RP)
American Embassy
16 Boltzmanngasse
A-1091 Vienna, Austria
Tel: 31-55-11

BELGIUM

John C. Cook (RP)
16 Sq. Marie Louise #25
1040 Brussels, Belgium
Tel: (02) 230-8591 (H)
(02) 771-2115 (O)

BRAZIL

Mark S. Abrams (RP)
First National Bank of Boston
Rua Libero Badaro, 487
Sao Paulo, Brazil
Tel: 35-0151 x 441 (O)
211-9336 (H)

Roberto Bumagny (RP, AA)
Rua Monte Alegre, 1352 Apt. G
Sao Paulo - Perdizes - CEP 05014
Brazil
Tel: (011) 65-7596

A.B. DaSilva (RP)
c/o FMC do Brasil S.A.
Industria e Comercio
Diviao de Guindastes e Escavadeiras
Av. Paulista, 1274, 9º Andar
01310 Sao Paulo, S.P., Brazil
Tel: 285-3685

Dennis J. Orio (AA)
Director
Argos-Cia. de Seguros
Largo de Sao Francisco 34-2
01005 Sao Paulo, S.P., Brazil
Tel: 37-5505

BRITISH WEST INDIES

George E. Grimmert (RP)
Geotradling Ltd.
P.O. Box 1579
Grand Cayman
Cayman Islands, B.W.I.
Tel: 95995 (O)

CHILE

Max Krauss (RP)
Triumph International de Chile LTDA.
Avda. Santa Maria 1926
Santiago, Chile
Tel: 744544-744943

COLUMBIA

Greg Grinnell (RP)
c/o Security Pacific National Bank
Calle 40 #13-09
Apartado Aereo 92434
Bogota, Colombia
Tel: 2698994 (O)

COSTA RICA

James Dahlstrom (RP, AA)
Super Servicio S.A.
Apartado #992
San Jose, Costa Rica
Tel: 22-55-44 (O)

William Goode (RP, AA)
Apartado 1266
San Jose, Costa Rica
Tel: 35-91-49 (O)
35-29-41 (O)
35-29-47 (O)

continued next column

James C. Stanley (RP, AA)
Fueriejios, S.A.
Apt. 5181
San Jose, Costa Rica
Tel: 29-01-11 (0)

EGYPT
George T. DeBakey (RP)
Rockwell International
15 Radwan El Tabib
11th Floor
Giza, Cairo, Egypt
Tel: 989358
Telex: 93301 ROCKWUN

EL SALVADOR
John R. Arnold (RP, AA)
Arnold Enterprises
Box 1111
San Salvador, El Salvador
Tel: 21-4466, 21-6400, 22-4774 (0)
23-1318 (H)

ENGLAND
Ashok D. Patel (RP)
Continental Can Int'l
Coburg House
Sheet Street
Windsor
Berkshire, England
Tel: Windsor 53711

FRANCE
Alfred C. Hamburg (RP)
International Harvester
87, Ave. de la Grande Armee
75782 Paris Cedex 16, France
Tel: 502-16-10
Telex: 611835 IHE F.

Erik M. Severaid
71 Ave. de Segur
Paris 75007 France
Jerome J. Petin
Reylon
21 Rue Bossiere
Paris 75116 France

GERMANY
Axel Mees (RP)
Ungerer Str. 19
8000 Munchen 40
W. Germany
Tel: (089) 394440 (H)
(089) 3895-5233 (BMW-AG) (0)

Rene H. Salomon
Grenz Strasse 31
6057 Dietzenbach
W. Germany

GREECE
Denis Gavanas (RP)
Sanavag Associates GP.
Business Development Consultants
P.O. Box 1622
Athens 126, Syntagma, Greece

HONG KONG
Bill Tak-Ming Ling (RP, AA)
CCA International Limited
10th Fl. Ka Wah Bank Bldg.
259-265 Des Voeux Rd. C
Hong Kong
Tel: 5-453047 (0)

C. Greg Wadas (RP, AA)
Trade Media LTD.
P.O. Box 1786 Kowloon Central P.O.
Kowloon, Hong Kong
Tel: 5-777772 (0)

INDIA
Y.G. Dwarkanath (RP, AA)
Sri Krishna Spinning & Weaving Mills
Subramanyapura, Bangalore-560061
India
Tel: 41517 (H)
41595 (O)

Behram R. Sethna (RP)
Karai Estate, 2nd Floor
248 Tareo Road
Bombay 40D 007 India

ISRAEL
Simon Hakim (RP)
P.O. Box 1348
Ramat Hasharon, Israel
Adrienne Wayne (RP, AA)
Palace Hotel
277 Hayarkon
Tel Aviv, Israel
Tel: (03) 445111

ITALY
Evan C. Hassiotis (RP)
Citibank N.A.
Ford Buonaparte 16
Milano, 20100 Italy
Jorgen Lindeskov (RP)
c/o Oticon Italia s.r.l.
Lungarno Guicciardini n. 7
50125 Firenze, Italy

IVORY COAST
Kenneth Erickson (RP)
African Development Bank
Room 802
B.P. 1387
Abidjan, Ivory Coast

JAPAN
Terence M. Esmay (RP)
Meitsu-Daily
1-1 Nishi-Shimbashi
Minato-ku
Tokyo, 105, Japan
Yu Fukui
Assistant General Manager
Otemae Women's College
2-10 Otemae Higashiku
Osaka, Japan 541
Tel: 06-944-1106
Michael B. Powell (AA)
c/o Alico Japan
C.P.O. Box 953
Tokyo 100-91, Japan
Tel: 03-212-0411
03-952-2370

JORDAN
Mohamed Anwar Abdelrahman
Jordan Kuwait Bank, Head Bank
P.O. Box 9776
Ahman, Jordan
Tel: 62126-62129 (0)

KENYA
Mustafa Mamujee (RP, AA)
M/S Mamujee Brother Limited
P.O. Box 90600
Mombasa, Kenya

KOREA
Jae Suk Lee (RP, AA)
The Korea Development Bank
I.P.O. Box 4570
Seoul, Korea
Tel: 22-4111
Telex: KODBANK K 27463

MEXICO
Craig J. Dudley (AA)
Rio Rhin #77, Penthouse
Mexico 5, D.F. Mexico
Betsy Kaduk (AA)
c/o Multibanco Comermex, S.A.
Plaza Comermex
Blvd. Avila Camacho No. 1
Mexico 10, D.F.
Claude Shaneyfelt
Explanada #1220-A
Lomas de Chapultepec
Mexico 10, D.F.

NETHERLANDS
Alexander Barge (RP, AA)
Weissenbruchstraat 253
2596 GH
Den Haag, Netherlands
Tel: 070-280083 (H)

NORWAY
Jan A. Strangel
Aasterudvn. 16A
N-1344 Haslum
Norway
Tel: (02) 202255 (O)
(02) 532526 (H)

PANAMA
Michael Pierce (RP)
Pierce & Kiyonaga
Box 605
Balboa, Republic of Panama
Tel: 52-2329
52-5298

PARAGUAY
Perry E. Ball (RP)
c/o the American Embassy
Asuncion, Paraguay

PHILIPPINES
Mary Baron (RP)
International School
P.O. Box 323
Commercial Center
Makati, Metro Manila 3117
Philippines

Bruno Cornelio (RP)
c/o Bank of America
Manila Branch
BA-Lepanto Building
Paseo de Roxas
Makati, Metro Manila
Tel: 85-09-11

PUERTO RICO
Ole B. Dam
Digital Equipment Corp.
P.O. Box 106
San German, Puerto Rico 00755
Tel: 809-892-1946

Robert & Gloria Shuman (AA)
c/o Robert Shuman & Associates
Box 1393
Hato Rey, Puerto Rico
Tel: (809) 789-9371

John F. Tomlinson, President (RP, AA)
Caribbean Properties Limited
171 Del Parque
San Juan, Puerto Rico 00911
Tel: (809) 725 7365 (O)

SAUDI ARABIA
Gary E. Admas (RP, AA)
Fluor Arabia Limited
Gas Gathering Project
P.O. Box 360
Dhahran Airport
Dhahran, Saudi Arabia
Tel: 875-8327 (O)
875-7651 (H)

Edward C. Auble (RP)
ALICO
P.O. Box 474
Al-Khobar, Saudi Arabia
Harry A. Cockrell (RP)
The National Commercial Bank
P.O. Box 34
Riyadh, Saudi Arabia
Tel: 401-3545/402-5084
Telex: 201009/201296

SINGAPORE
Michael M. Brooks
INA International Corp.
SE Asia Regional Office
14th Fl, Clifford Centre
Raffles P1
Singapore 1, Singapore
James W. Echle (RP, AA)
Salsbury International Inc.
187 A Goldhill Shopping Centre
Thomson Road
Singapore 11, Singapore
Dick & Sandy Hasenpflug (AA)
Monsanto Singapore Ltd.
26th Floor, Clifford Centre
Raffles Place
Singapore 0104
James W. Stewart
Lampira Holdings Private
201-B Goldhill Centre
Newton/Thomson Rds.
Singapore 1130, Singapore
William (Bill) Wagner (RP)
WABCO Trade Company
197 B Goldhill Shopping Centre
Thomson Road
Singapore 11, Singapore

SPAIN
Harold "Buck" Brown (RP)
Sterwin Espanola, S.A.
Av. del General Peron 27-4
Madrid 20, Spain

SWEDEN
Claus T. Morch (RP)
Ekeby Skogsv 15
18265 Djursholm
Sweden

SWITZERLAND
Bernhard G.F. Edgar (RP, AA)
Oberhasli 3
St. Niklausen
6005 Lucerne
Switzerland
Tel: (041) 44 24 66 (H)
J.R. Svalander (RP, AA)
BP Chemicals (Suisse) SA
8c. Ave. de Champel
Box 291, CH-1211 Geneva 12
Tel: (022) 46 77 47
Telex: 22394

TAIWAN
Lillian Liang-Liang Tung
6 Fly 5-1
Alley 15, Lane 96
Ho-Pin E. Road, Sec. Z
Taipei, Taiwan
Republic of China
Tel: (02) 708-5858

THAILAND
Thermchai Philnyawatana (RP)
Chase Manhattan Bank, N.A.
Siam Center, 965 Rama I Road
GPO Box 525
Bangkok Thailand
Tel: 2521141-50

VENEZUELA
Suzy Sagy de Kulcsar
Apartado 50817
Caracas 50817 Venezuela
Tel: 239-4442 (H)
745-169 (O)

¿DÓNDE ESTÁN?

Class of '49

We need your help! If you know the whereabouts of these alumni, please fill out the form below and mail to: The Alumni Office, American Graduate School of International Management, Thunderbird Campus, Glendale, Arizona 85306.

By providing our office with this information, you assist us in keeping track of the success of our graduates. Unknown alumni addresses will appear consecutively by graduation year in upcoming issues of "The Thunderbird."

Keith W. Algier
Egan H. Anderson
William S. Baggott
Harold Berman
Frank A. Buchanan
Thomas O. Cardwell
Jack C. Carlson
Laurette Chandler
James W. Christie
Doris Coy
Samuel H. Davis III
Leon A. Demee
Louis K. Doutrick Jr.
Conrad R. Eckroth
Robert E. Edwards
Jack L. Fisher
Thomas A. Frey
Gary Galloway
Charles A. Glenn
David G. Goerner Jr.
Alonzo L. Goulding
Warren B. Grant
Richard K. Greene
Paul F. Gundy
Robert L. Hartwig
Duncan Hasson
Raymond R. Heider
James C. Heinecke
Charles J. Heitz
Charles E. Hirezi
Robert A. Holmes
William J. Huffman
Joseph W. Hynes
Bentley M. Jenkins
Carl W. Johnson
Reay E. Johnson
John H. Jones
William A. Kale
James M. Kappos
Robert F. Kendall
Walter Kidwell
Rebecca K. Koerting

Richard D. Lewis
Charles A. Lund
Doyal E. McLemore
Ralph W. McMahon
Charles B. Miller Jr.
Gene C. Monaco
Jerry T. Mulherin
Richard K. Murison
John C. Nelson
William J. Notine
Lawrence V. Ogletree
Jacquelyn Perkins
William T. Pflueger
William A. Pizzar
Andrew D. Powers
Laura Hernandez Raub
Wilmot B. Rector
John B. Roberts
Joseph R. Romane
Roberto Ruiz
John D. Rutherford
Eyvinn H. Schoenberg
Frank B. Smith Jr.
John H. Smith
Vernald A. Smith
Willis D. Smith
Leonard J. Soule
William G. Stephenson
William J. Stewart
Clark P. Tardy
Edward B. Tillman
Leopold E. Trujillo
Mell H. Valen
William F. Weiler Jr.
Robert O. Weisel
Charles H. Wetmore
Richard K. Whitesides
James P. Williams
Dwight A. Young
Robert E. Zedekar
Paul C. Zipszer

Name and Mailing address

Business affiliation

Title

Home phone

Business phone

continued next column

UPDATE

CLASS OF '48

Robert L. Bean recently retired as the director of the World Trade Division of the Chicago Association of Commerce and Industry but is busy at work planning the 1981 Chicago World Trade Conference. **Roger T. Walke** of Irvine, Calif., is a minister with the University Unitarian Community and has written words to a hymn "Affirm One Another" which is sung to the music of Beethoven's "Joy."

CLASS OF '49

Phyllis Leonard, the wife of **Walter M. Leonard** has published her fifth novel, "Tarnished Angel".

CLASS OF '52

Peter Cozzetto who recently stopped by the campus is president of Cesco International, Inc., Minneapolis, Minn. **Robert S. Williamson** is self-employed as owner and partner of Budget Self Store in Lincoln, Neb. **Chuck H. Yahn** has been promoted to managing director of Sunbeam Electric (Holdings) Ltd., in England. He travels extensively.

CLASS OF '53

After a recent trip to Brazil **John B. Lambert**, who is with International General Electric in Los Altos, Calif., wrote about the fact that "Alcohol and Transit Don't Mix" for his regular column "Keeping Track" which appeared in the May-June 1980 issue of Modern Transit Society's publication "Guideway."

CLASS OF '55

Berger Erickson recently noticed the picture of senior vice president - international banking and finance **Henry N. Conway Jr.** in the International Bank's 1979 annual report. **Ted Parker** has moved from Hartford, Conn., to Mexico City and is employed with Heublein International Ltd. **George N. Weismiller** is now living in Lesotho, South Africa, and is working for CARE.

CLASS OF '56

Diane Connelly has joined RE/MAX, a nationwide real estate company.

CLASS OF '57

C. Gene Arvidson of Eugene, Ore., has filed for the Democratic nomination for the U.S. Senate. He is president of Arvidson Equipment Sales of Eugene. The company sells construction and mining equipment to the Peoples' Republic of China.

CLASS OF '58

After serving three years in London at Crocker National Bank's regional office for Europe, the Middle East and Africa, **J.H. Dethero** has returned to Northern California, continuing to be a part of Crocker's International division. **LeRoy L. Wagner** lives in Abidjan, Ivory Coast,

and is program manager with Regional Economic Development and Services Offices (REDSO), part of A.I.D.

CLASS OF '59

Barton L. Hartzell and his wife Liz and two daughters, Caroline and Irene, have had a busy year and a half traveling throughout Greece, Spain, Italy, Switzerland, Germany, Austria, and Liechstein. Among their favorite sights were the El Prado Museum in Madrid, Spain, and the Alhambra in Granada. Hartzell is employed with Boeing Technology International in Naples. **Charles B. Hinkley** is president of Aqua Tek Corporation. **Robert J. Kearns III** has been appointed president of Arab Leasing Company in Manama.

CLASS OF '61

Robert B. Garrison is establishing a regional office for the INA International Corporation in San Isidro, outside of Buenos Aires.

CLASS OF '62

E. Leon Anderson is vice president of the mail order division of "Mother Earth News." **Manuel D. Ballestero** is involved in international sales for Abitibi-Price, a very large newspaper manufacturer in New York City. **Carlos E. Cortés**, Ph.D., professor of history at the University of California, Riverside, recently co-authored "Race and Ethnicity in the History of the Americas: A Filimic Approach." **James M. Davis** is with G.S. Searle and recently moved to Dallas, Texas. **Ed Foy** has left Uniroyal International to take a position as director of international marketing with Carpets-International-Georgia, Inc. He and his wife, Kathy, daughter Tammie and son Christopher reside in La Grange, Ga. They plan to enjoy the "marvelous boating, swimming, fishing and possum hunting available" there. **Peter Pay** is the export manager for Hall Chemical Company, Wickliffe, Ohio.

CLASS OF '63

Having completed their five-year adventure on their sailboat "Resolve," **Vicki and Stacy Carkhuff III** and son David are now traveling nationwide with their audio-visual show "Voyage of Resolve" which follows their trip through the Caribbean, Panama Canal, to Tahiti, New Zealand around South Africa and across the Atlantic. They plan to be in Phoenix next February.

CLASS OF '64

Wendell Jones is vice president of finance in New York for Export Credit Corp. **Willem Lam-brechtse** is market manager for the French Chemical Company and resides in West Trenton, N.J. **Bruce M. Listerman** has become vice president of marketing and sales for Anderson International Corp., Strongsville, Ohio. **Michael A. O'Keefe** has been appointed operations manager of Port Charlotte and North Port with General Development Corporation. **Luis Pi-Sunyer** is an assistant vice president in the international marketing administration of Export Credit Corp., New York.

CLASS OF '65

LCDR Stephen W. Barber, USN, has been transferred from San Francisco to Orlando, Fla. Now living in Marco Island, Fla., and serving as manager for Property Professionals, **Bill Dunnuck** has, since graduation, lived in India, Ceylon, Sri Lanka, Thailand, Chile and Venezuela. **Olav Leithe**, who is based in London with Cummings Engine Co., recently visited **Leif Salvesen** who is with Blue Bell in Port Washington, Wis. After talk of Wrangler



Robert L. Bean, '48



Peter Cozzetto, '52

jeans and diesel engines, they turned to the days at Thunderbird in '65 and of the life-long friendships formed then.

CLASS OF '66

E.E. Bridges is vice president of Pritchard Corp. in Manama. **Edward Patrick Cline** has been in Dubai for the past seven years. He is group vice president for the Middle East with Marine & Land Petroleum Construction. Primark Corporation has appointed **Robert A. Hovee** to the position of director of marketing for U.S. operations. Hovee will be responsible for all domestic marketing, sales and customer service to the company's two divisions Primark and Rofex. **Robert Peters** is a sales manager, automotive group, for Export Credit Corporation's affiliated company Drake America Corporation, New York.

CLASS OF '67

Ralph E. Bailey is president of Bailey & Associates in Wayne, N.J. **Frederik O. Crawford** is director with Blyth Eastman Pain Webber International based in London. **J. Thomas Nein** is currently serving as vice president and treasurer of Tenneco International Finance Ltd., London. **Richard E. Ragsdale** has been promoted to vice president of Hospital Affiliates International Inc.

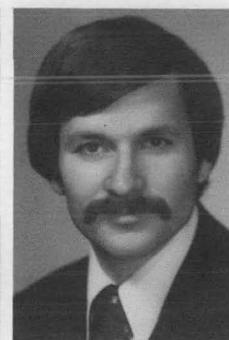
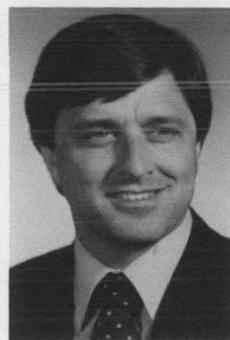
CLASS OF '68

Citibank vice president **D.R. Ansell** has moved from Nairobi, Kenya, to Tunis, Tunisia, North Africa. **Michael Pierce** is an attorney with Pierce & Kiyonaga in Panama. Pierce and his wife Charlotte plan to make Panama their permanent home. **Edwin N. Vinson** is owner and manager of the Nelson Trust in Huntington, W.Va. **Al Vosylius** is director of the international business division for the State of Illinois.

CLASS OF '69

F. John Paul Andrews of Westport, Conn., is vice president-area manager-Europe for Allied Bank International. **Chuck Hazen** has opened up his own firm, C.S. Hazen & Company in Bothell, Wash. The company is an executive search firm which works with major international banks and participates in nationwide recruiting. **John M. Hughes** is general manager of Cosco International in Northfield, Ill. **Wesley A. Kruse** is a broker associate with Don Roberts Realty Register. He and his wife Louise and son Jonathon and daughter Michell reside in Whittier, Calif. **Bruce Michener** has recently become marketing coordinator for a Guatemalan spice exporter. **Michael O. Murphy Jr.** has been promoted to Far East supervisor for United Artists, based in Japan. **Robert F. Reece** was recently named vice president of Alexander & Alexander in Jeddah, Saudi Arabia. Reece and his wife Lyn and three sons are now living in Jeddah.

The Thunderbird, Summer/Fall 1980



Chuck H. Yahn, '52 Barton L. Hartzell, '59 Michael D. Murphy '69 Dean Johnson '73 Robert Thompson '73 John D. Willyard II, '73 J. W. Yun, '73

CLASS OF '70

Philip G. Blaisdell is general manager and stockholder in a joint venture in Riyadh. Blaisdell and his fellow entrepreneurs are setting up a teabag factory in Riyadh and are hopeful that their brand of tea, "Al-Hamra," will eventually become a household word there. **John S. Brady** is owner and manager of Fazenda Rosario, a coffee and cattle operation in Bahia, Northeast Brazil. **Geraldine Gurley Lamonica** has left Bank of America International of Texas and has joined Bank of the South. **Fred R. Leenerts** is employed with International Harvester Export Company as the territory product manager for Latin American agricultural products. **Arlette Ramsey Miller** is an international compensation analyst for the Bahrain Petroleum Company. She resides in Awali with her husband Joseph. **John Muncy** with his family has moved from Thailand to a new job with Wells Fargo Bank, Singapore. **Thomas B. Sanders** is a small business broker with Allan Jeffries Realty, Inc. He also teaches management and marketing during the evening at Mesa Community College in Arizona. **J. Paul Simons** is presently working with Simons & Rose Insurance Agency, Inc., Coconut Grove, Fla. Making a recent move to Singapore with John Deere Intercontinental Ltd., was **Gary C. Walter**. **Philip R. Young** is vice president and general manager of the Santo Domingo branch of Chase Manhattan Bank.

CLASS OF '71

C.J. Koenig III is a manager in the international personnel department of Brown & Root Construction Co. Koenig and his wife Linda reside in Houston, Texas. **Joseph T. "Bud" Miller** works for the Bahrain Petroleum Company in international management development. He lives in Awali with his wife Arlette. **Peter C. Palmen** has been appointed director of ABN Bank, Dusseldorf, West Germany. **Bruce Roman** is director of sales and marketing services for Medtonic. **Kenneth S. Vanosky** has been named vice president of administration for Greyhound Corp. in Phoenix, Ariz.

CLASS OF '72

As a resident of San Francisco, Calif., **George Adam** is a finance manager with Delta Steamship Lines. **Edward C. Auble** is general manager of Alico Saudi Arabia based in Al-Khobar. **Antonio Bowen** is currently the science and technology adviser for the Colombian-Armed Forces and is also a professor for three local universities in energy economics, economic resources and international organizations. After more than four years in Brazil, **Michael C. Bruce** has moved from the Latin American area to the European area for United California Bank. He is now the regional manager for north, central and eastern Europe. **Soren K. Christen-**
The Thunderbird, Summer/Fall 1980

sen is vice president of corporate banking for the Bank of Montreal in New York City. **Thomas D. Duane** is vice president in the Latin America division of American Express. The St. Luke Advisory Board has elected **Theodore Fuller** to the volunteer service group of the Pasadena, Calif., Hospital. **Eugene J. Haas Jr.** has been named international marketing manager of the facilities identification products division of W.H. Brady Co. Haas has been with the company since 1977. **George L. Hiller** is vice president of Commerce Bank of Kansas City, Mo. **Roger L. Larsen** writes from San Francisco that as vice president he's currently involved in strategic planning for Bank of America's new electronic banking division. **Bill Neiger** living in Irving, Calif. with his wife Leslie and sons David, 3, and Daniel, 1, serves as international marketing manager for McGraw Laboratories, a division of American Hospital Supply. **Gary L. Pacific** is director of Midwest Corporation, a subsidiary of Unarco, Industries, Inc., in Miami, Fla. Mary Ann and **Robb Peglar** have returned to the United States after three years in Hong Kong. Peglar is now executive vice president for James International Treaty Corporation in New York City. **Jerome Petin** recently joined Revlon (REMEA: Revlon Europe Middle East and Africa) to be responsible for the region's marketing coordination. Since 1977 Petin had been director of advertising for Lancome International. **Doug Quelland** owns a Taylor Rental Corp. in Illinois. **Ernest A. Valdes Jr.** is export manager with Armour International. He is based in Phoenix, Ariz.

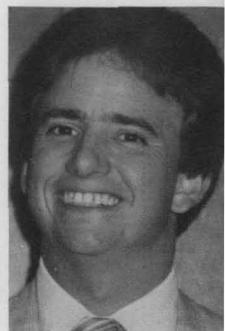
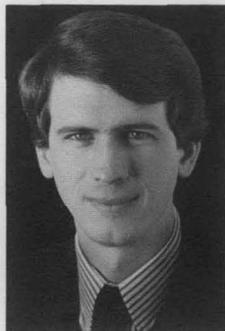
CLASS OF '73

Dimitri Andonov is project manager with Globe Union, Inc., International. **John Babbitt** is the new vice president of sales and marketing for Starcraft Marine. After two years with the Small Business Administration and a tour of duty in New York with Merrill Lynch, **Randall Abell Bishop** and **Lori Abbell Bishop**, '74, were graduated from law school in June and plan to form a financial planning corporation in Los Angeles, Calif. **Stephen M. Butler** has moved from Italy to Alexandria. He is general sales manager with Caterpillar. **Larry Davis** works in the marketing department of Fisher-Price Toys. **Ernie Escobedo** is the marketing manager for Latin America for Allo Industries, Inc. **Michael G. Fairley** and his wife have left Minnesota and are now living in Seattle, Wash., purchasing estates for Fairlook Antiques. **Jim Henderson** has joined Dahlgren Manufacturing Co. as international sales manager. **G. Dean Johnson** has been appointed manager, international sales, for Bucyrus-Erie Company in Milwaukee, Wis. Previously he had been the company's international sales representative in Athens, Greece. After completing a three year foreign assignment in Montreal with the U.S. Treasury

Department Bureau of Customs, **Leo E. Leger** is now an account manager for Honeywell Information Systems. **Richard Levy** is vice consul in the British Trade Development Office in New York City. **Kay B. Marshall** and his wife Peggy visited AGSIM campus recently and talked about their 2½-year-old son and of Marshall's job in marketing with Morrison-Knudsen, Inc., as senior coordinator/marketing communications. **Gary Miller**, of San Luis Obispo, Calif., is a self-employed business consultant who has put on workshops in Alaska and Hawaii to "expand communication and expand teamwork through mutually aligned goals." **Christopher Morrison** was recently appointed general manager of the Radisson Burlington Hotel, Burlington, Vt. **Salah Eddine Tarraf** has started several companies in Douala, United Republic of Cameroon, where he is the managing director and also a share holder. **Robert L. Thompson** has moved from Caracas to Waukesha, Wis., to take a position as director of international sales for Waukesha Motor Co. **Peter R. Wallin** is currently a representative for LAFCO Group Representative Office, Export Credit Corp., in Caracas, Venezuela. **Frederick Tannison Wenter** is president of F.J. Wenter & Co., in Denver, Colo. **Gerald Widasky** will head up the newly created international department of the United Bank of Tucson, Ariz. Widasky joined the bank's staff after spending seven years with United California Bank. **John D. Willyard II** has been appointed to southwest regional manager for the Foreign Credit Insurance Association located in Houston, Texas. He is responsible for FCIA's activities in the U.S. After working for Minnesota Mining and Manufacturing Company as an international marketing/sales representative in the U.S. and Korea, **J.W. Yun** left in April 1976 to form his own export and import company, Komex International. He and his wife and two daughters moved the business to Parsippany, N.J., in July.

CLASS OF '74

Thomas R. Barr is land and administrative manager with V-F Petroleum Inc., in Midland, Texas. After two years with the Small Business Administration and a tour of duty in New York with Merrill Lynch, **Randall Abell Bishop**, '73, and **Lori Abell Bishop** were graduated from law school in June and plan to form a financial planning corporation in Los Angeles, Calif. **Gary N. Bjorklund** is manager of marketing administration with Presto Products Inc. He resides in Appelton, Wis., with his wife Lorna. **Timothy S. Burleigh** is a hedging specialist with ContiDenver in Denver, Colo. **Richard N. Choquette** works for UF Corporation as assistant to the president in the international division. He resides in Springfield, Mass. **Vince S. Daniels** is president of Minequip Corp. in Miami, Fla. **William G. Drewes** is a vice president in the



William Schlichter, '75 Roger W. Titley, '75 Paul Tveit, '75 Luis Molinar-Sanz, '76 Perry E. Ball, '77 Dale G. Kramer, '77 Gary J. Martin, '77

multinational banking department of Continental Bank in Athens. **Steve Engel** has moved from "calm Oregon to the blustery mid-West" where he has taken a position as customer service manager for worldwide food processors at Asgrow Seed Co. **Warren E. Feller** has moved from West Germany to South Milwaukee, Wis., where he is employed by Bucyrus-Erie Company. **Alfred C. Hamburg** has been appointed liaison supervisor marketing communications for International Harvester Export Company in Paris, France. Leaving an insurance company in France to work for the State Department is **David Hess**, who will be the economic commercial officer for Northern Nigeria. **Bruce Marks** is a sales manager with the international operations of Teledine Monarch. He and his wife Angelica reside in Hartville, Ohio. **Maribeth Sembach Rahe** has left Harris Bank and Trust of Chicago and is now employed by Morgan Guarantee in London. **Fernando A. Moreira Ribeiro** has recently joined Rio Tinto-Zinc do Brasil Ltda., based in Rio de Janeiro, as the manager for planning and development of R.T.Z. in Brazil, a subsidiary of the Rio Tinto-Zinc Corp. Ltd. of London. **Steve Schaefer** is employed in the international division of Motorola Communications. He and his wife and son, Mark, reside in Arlington Heights, Ill. **Patricio Seidel** is a McDonnell Douglas representative for Argentina, Uruguay and Paraguay. He and a group of partners represent Okanagan Helicopters Ltd. of Canada, are exporters of Frers regatta sailboats and are consultants for American companies that seek market studies or legal opinions on Argentina. **Behram R. Sethma** has been employed with M/S TATA Consultancy Services in Bombay. He is a senior systems analyst. **Charles Shillingburg**, who has left his position as senior project director for Research Information Center in Phoenix, Ariz., will become director of consumer research for Union Underwear (Fruit of the Loom) in Bowling Green, Ken.

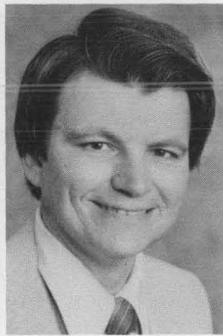
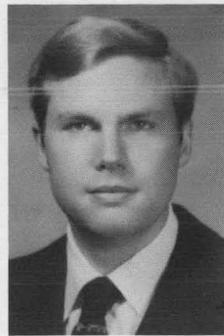
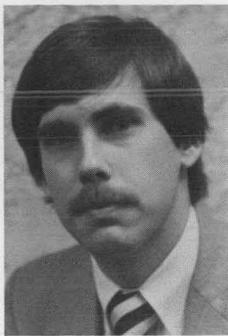
CLASS OF '75

Richard F. Allen, president of Allen International, was one of eight men selected as finalists for the Phoenix, Ariz., Jaycees' annual three Outstanding Young Men awards. **Timothy H. Anderson** and his wife Pamela visited Thunderbird while vacationing in Arizona in May. He is a merchandiser with United Grain Corporation in Portland, Ore. **Walter Baquero-Lima** is serving Export Credit Corp. in New York as regional manager, South America. **Lorna R. Bjorklund** is a new product development specialist with Presto Products Inc. **F. R. Cunliffe III** is manager of Europe, the Middle East and Africa for Morgan Equipment Co. He resides in London. **Ole B. Dam** has accepted a position with Digital Equipment Corp. in Puerto Rico. **Thomas A.**

Frost visited the T-Bird campus recently and told us he is an administration officer in the bond investment division of Union Bank, Los Angeles, Calif. Relocating to G.D. Searle & Co.'s regional office at High Wycombe near London is **Miles Greer** who has become the European treasurer for the organization's 50 different companies owned in Europe. **Alfred C. Hamburg**, who lives in Paris, France, is the liaison supervisor for marketing communications for International Harvester. **Bruce W. Harris** is manager of employee relations with Harris Corporation. **Vernon A. Hatch O.** is now project coordinator of Latin American area for the Parker Pen Company, Janesville, Wis. **Hans W. Jany** has left Owens Corning Fiberglas to join Booz Allen & Hamilton as a consultant in their North America/Europe Division. He will be based in Duesseldorf, West Germany. **Pincas Jawetz**, an independent consultant on energy policy in New York, has shown that the use of ethanol to displace other octane boosters for unleaded gasoline decreases substantially the need for crude. Since 1977 he has appeared before the U.S. House and U.S. Senate Committees, appeared or presented papers at a UNIDO workshop in Vienna in March 1979 and at the Clean Energy Research Institute in Miami among other conferences and institutes. He also served as general consultant to the First Interamerican Conference on Renewable Sources of Energy in New Orleans, November 1979. He has performed studies for the development of shale oils in Spain, Israel and the U.S. **Walter F. Keating III** and Ana Maria Lopez, who were married in October 1978, are now living in Arlington, Va. Walter is working for Export-Import Bank as a financial analyst in Washington, D.C. **Phil Lacy** is the building manager for the Union Carbide Consolidated Office in Houston, Texas. **Jim Loberg** is managing director with International Transportation in Jakarta. **Lynn McNeal** is currently employed by Electronic Data Systems in Columbia, Mo. Mr. and Mrs. **David Rotchadle** returned to stay on the AGSIM campus for a few days this spring. **J. Richard Saint-Amant** is an export manager with American Elin Corp. in New York City. **William J. Schlichter Jr.** has been promoted to office products group manager for Burroughs Corp. in West Germany. **Roger W. Titley** has been promoted to assistant vice president in First Pennsylvania Bank's international department. **Paul Tveit** is employed with the U.S. Embassy in Vienna. **Ed Wiese** is president of Ed Wiese Company, a grain brokerage. Wiese moved his business to Phoenix in April. His wife Nancy will attend school at the Thunderbird Campus this fall. **Anthony Yin-Kwong Lam**, of Downsview, Ontario; Canada, is now working with Drake International, one of the biggest employment agency and consultant firms in North America.

CLASS OF '76

Larry Austin spent a year traveling around the world — and returned to California earlier this spring. **George Del Canto** is now working for Fiat-Allis. **William M. Carter** has recently been assigned to head the Food for Peace Division at the offices of the United States Agency for International Development (USAID) in the Philippines. **Paulo Conton Jr.** and his wife Lorraine of San Francisco spent five weeks in Italy this summer. **Michael D. Hennessey** is an export coordinator with Dover Corporation. He resides in Wyoming, Mich. **Doug Holaday** with John C. Cook, '79 — who live within a mile of each other in Brussels, Belgium — spent a weekend this summer with Werner Brockmeier, '79, in Munich — and went climbing in the Bavarian Alps. Carmen and **H. Ian Holland** with their two children have moved from Mexico where they have lived for 2½ years to Toronto, Ontario, Canada, where they will be for five months before they settle permanently in Montreal. There Ian will take over the position of assistant president with Pepsi Company, United Beverages International. He was the marketing director in Mexico. **Seung Ha Hwang** is a president with AMKOR Company. He and his wife Virginia Cazeault are living in Houston, Texas. **Peter Jucht** has transferred to the European headquarters of American Hospital Supply Corporation. After traveling to South America and Canada for one firm, **C. Kiagu Kamiru** has left RIDGID of Ohio and is now general manager of MENNO Travel Services, Ltd., in Nairobi, Kenya. **Marie L. Kasewicz** is senior sales representative with Corning Glass Works in Corning, N.Y. **Luis Molinar-Sanz**, of Hurst, Texas, has been named regional marketing manager for Aero-spaciale Helicopter Corp. (ACH) Southeastern United States sales region. **Patty Campbell Montmorency** is employed in the International Department of BancOhio National Bank. **Scott Morris** is a leasing officer with the First National Bank of Omaha. **Victor K. Obeikwe**, as managing director, was present at the laying of the foundation stone of Rus-Tique Brick Factory at Emene Industrial Area, Emene, Enugu, Nigeria, by Chief Jim. Ifeanyi Chukwu Nwobodo, governor of the Anambra State of Nigeria. The event was organized by the Board of Directors of Obmiami Brick and Stone (Nig) Ltd. **Judy S. Purze** is an assistant project manager in shopping center development for Homart Development Co., a wholly owned subsidiary of Sears Roebuck. Her territory is Texas, Colorado, Wyoming, Oklahoma, Nebraska, Kansas, Missouri, Arkansas and Louisiana. **Rene H. Salomon** and his wife Consuelo are living in Germany where Rene is a credit officer with



Shirley R. Parker, '77 Wally Reams, '77

Stephen Booth, '78

Jim Bukowski, '78

Stephen Fredericks, '78 Steven L. Gandy, '78

Willie Cone, '79

Security Pacific National Bank in Frankfurt. **T. William Smale**, Tokyo, is now the manager for international marketing for Japan Systems Engineering, one of the largest re-marketers of large scale computers in Japan. **Douglas A. Trigg** is the senior account executive for Kraft Foods with N.W. Aire A.B.H. International in New York. **James Tubridy** is employed by Export Credit Corporation in New York as regional manager, South America. **Antonio R. Vidal** moved to Miami, Fla., a year ago from Puerto Rico. He is marketing director of Editorial America, S.A.

CLASS OF '77

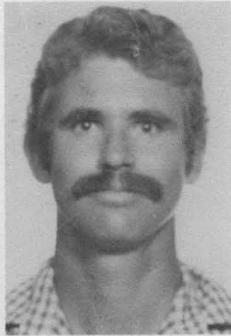
Basil C. Adams, Anaheim, Calif., is an assistant vice president in commercial lending for the Bank of America. As a resident of Athens, **Abdelkader Bachesais** is the area sales manager for Africa for Standard Brands International. **Perry E. Ball** is working for the American Embassy, Miami, Florida. **T. Michael Bartley** is an account executive with South Western Bell Telephone in Austin, Texas. **Lisa M. Byrne** is a sales engineer with Reliance Electric Co. **Thomas W. Chamberlain, Jr.** writes that he is now an area marketing manager in Miami, Fla., employed by Philip Morris International with Seven-Up International. In January 1980, **Jim Cracco** resigned from Chrysler Corporation and joined Burroughs Corporation as manager of Latin America finance procedures and training. He and his wife, Pat, and two children, Bryce and Briana, reside in Troy, Mich. **Roy Daugherty** and family have moved to Cincinnati, Ohio, where he accepted the position of staffing for General Electric's Aircraft Engine Group's satellite Production Facilities throughout the U.S. **Patty De La Rosa** is in Austin, Texas, working for Texas Instruments. **E.J. Dombroski Jr.** has moved from Florida to the Phoenix, Ariz., area to become vice president of marketing for Sigma International. He is also a member of the Board of Directors of the World Trade Center. **Edward English** has moved to Tamuning, Guam, where he is with the Family Health Program/Guam Medical Center. **George A. Giagtzis** is international audit manager with Anderson Clayton. After two years of constant travel to Central and South America with Exxon, Giagtzis is now based out of Houston, Texas, and traveling to Mexico, Brazil and Switzerland. **Sharon Graham** is employed with J.D. Marshall. **Melissa Grant** of Denver, Colo., is working for Johns Manville. **Tom Halder** is operations manager of Pferd of America Inc. Living on the far outskirts of Tokyo are Long and **Lewis H. Hitchcock** and their three children. He is presently working as auditor for the Department of Defense in Japan. **Dale G. Kramer** of Lakewood, Ohio, an area marketing representative for Latin America for BF Goodrich Chemical Group, was named to the 1980 BF Goodrich

Winners Circle Honor Society at the Society's annual meeting this spring. The winners circle is an honor program for sales personnel. **Scott Learmonth** and his wife **Brooke K. Roberts Learmonth**, who were married April 28, 1979, have located in Houston, Texas, after having been evacuated from Iran. Scott is a compensation analyst for Texas Eastern Corp. and Brooke is a contract analyst with United Energy Resources. **F. Michael Livingston** has been working on an assignment in Saudi Arabia with Bechtel of San Francisco. **Barbara V. Loechel** is currently with Lloyds Bank International, Ltd. in Chicago and **David J. Loechel** was recently promoted to manager of the Chicago branch of Foreign Credit Insurance Association. Having been promoted to Product Manager for International, Playtex, **Raulee Marcus** is living in Stamford, Conn. **Gary J. Martin** has been promoted to international sales manager with Mooney Aircraft Corporation in Wichita, Kansas. **Lizanne McGlasson** is an international banking officer for National Bank of Commerce of Dallas. Sigma International in Scottsdale, Ariz., was founded in July 1979 by **Prudence** and **Arun Pande** and **Tom Peterson**. The company which is a wholesaler of micro-computers does business with firms in North America, Middle East and Europe with plans of more expansion, according to Pande who is the chairman, major owner and president. The company also employs T-Bird students. **Shirley R. Parker** has accepted an offer with Memory Systems as an analyst in their product division. **Kathleen Ann Parrish** of Trenton, N.J., has been appointed an international management trainee for the New Jersey National Bank. **Ashok D. Patel**, manager — Middle East/Africa, Continental Can International Corporation, returned to Arizona from England in July to take a seven-day raft trip down the Colorado River. **Christine Quinn** of Los Angeles is presently working as a marketing research analyst for Carnation. **Wally Reams** has been named international marketing manager for the industrial products division of W.H. Brady Co. His job will involve providing support materials to Brady salesmen in Europe, Canada and Australia. Reams will be based in Milwaukee, Wis. **Lynn Robbins** is principal owner of R.D. Lynden Co., East Layton, Utah, which is involved in investment acquisition and has established numerous contacts in the Middle East and Europe. **Mary-Hollis Lubin Ross** writes that she has "finally broken into the field of my choice." She is a marketing assistant for the Channing L. Bete Co. of South Deerfield, Mass., a publishing company. **Mark Rousseau**, in Denver, is working as a marketing representative selling the petroleum accounting information system for STSC, Inc., as well as being involved in the international distribution of mahogany. After living in Iran since graduation, **Nostrat Seyed-Taheri** and his wife Victoria are

now in Denver, Colo., where he is currently working as an international loan representative for the First National Bank of Denver. **Frank J. Scully**, who is working for Santa Barbara (California) Research Center a subsidiary of Hughes Aircraft Company as a contract administrator, is in the process of setting up his own company, Scully International Trading Company — to engage in import and export marketing of general merchandise. **Scott F. Sulley**, who lives in Schaumburg, Ill., is a commodities broker for the Chicago Board of Trade. **Curt Ward** is currently an industrial engineer in Standards and Methods for the manufacture of integrated circuits for Intel, Santa Clara, Calif. **Charles J. Wehrle** has accepted a position as associate product manager with Scott Paper.

CLASS OF '78

Dave Allison is employed with Mellon Bank in London. **Paul G. Beal** is territory manager in charge of Japan, Taiwan, Korea and the Philippines for John Deere Intercontinental Limited. **Stephen Booth** is an administrative assistant in export sales for Truxmore Industries in Richmond, Va. Booth, who speaks Spanish and French, will serve in a liaison capacity and offer sales support to Truxmore's world-wide export effort. **Mike Brooks**, who lives in Singapore, has become regional controller for Insurance Company of North America. Having joined the Special Projects Department of Johnson & Higgins in 1979 to work on captive and cash flow insurance financing for large corporate clients, **Jim Bukowski** is a risk management consultant with that company. **Brent Burris**, after three assignments with GTE Service Corporation — including one overseas — is now a sales engineer with GTE Sylvania CATV division in Winter Park, Fla. He handles accounts in Florida, Alabama and Mississippi. **Michael J. Camplin** is the area finance representative for Koehring Co. — International Finance Department. **Michael El-Daher** is a financial analyst in charge of South America for Libinvest Holdings in Paris. **Stephen A. Fredericks** has joined the management team as an assistant to the senior vice president at the New York headquarters of Cushman & Wakefield, Inc. The Fidelity Bank in Philadelphia recently appointed **Steven L. Gandy** loan officer. Gandy, who joined the Bank in 1978, is a correspondent credit administrator in the correspondent banking credit services division of the corporate banking department. **Howard Goodman** is an assistant controller with Hubert, Newhoff & Burrin Century City, Calif. **Dexter S. Johnston** is a tax investment specialist account executive with Merrill Lynch. He and his wife, Lindia, reside in Lincoln, Neb. **Ron Jones** recently became chief of consolidation and coordination for General Motors - France in the Paris suburb of Gennevilliers. He has met other T-Birds in the area



Brent W. Godfrey '79 J. Scott Myers, '79

CLASS OF '79

Pedro Thome de Arruda Filho writes that he is now working with the National Council for Scientific and Technological Development which is in charge of implementing the Brazilian policy for scientific and technological transfer from foreign countries to Brazil. **Melody Ball** is marketing accounts manager for the East Coast for Mostek, Corp. **Barbara Bell** is employed with Manufacturers Hanover Trust in New York City. Newlyweds, **Denise Blee** and **Savas Mercouriou** are presently living in Astoria, N.Y. Savas is employed by Seagrams Overseas SOSCO and Denise is working for C. Itoh & Co (America), Inc. They will shortly be transferred by SOSCO to the Rome, Italy, office. **Michael Borges** is an industrial marketing manager with Rosser Industries, a division of PUREX Corp. Ltd. He is participating in a one-year training program. **Robin Browne** is a material planner for Western Electric. She resides in Hillsborough, N.C. and enjoys her job, as it involves, "forecasting, trouble-shooting and daily investment decisions." **Jaime Bustos** has joined the EF Institute for Cultural Exchange in Greenwich, Conn. He is training to be a marketing director. He has been assigned to the company's Spanish account until December. After December, Bustos will be visiting offices throughout Europe. **Yin Seong Cheong** is manager of international marketing with Plastic Tooling Aids Development Corp. **Willie Cone** is assistant vice president and director of Scheduling for North America for Up With People, an international educational and cultural organization which does musical production and educational exchanges throughout the world. He resides in Tucson, Ariz. **John Cook** is on the Mideast marketing team for International Harvester, in Brussels, Belgium, where the office is responsible for all of Europe, Africa and Mideast sales for IH. Cook, Werner Brockmeier '79, and Doug Holaday, '76, went climbing in the Bavarian Alps this summer. **Steve Dameron**, living in Stone Mountain, Ga., is working for Gold Kist, International in Atlanta, Ga., as assistant sales manager. **Lynn Engstrand** is employed with the U.S. Foreign Agricultural Service in Washington, D.C. **Maarten W. Fleurke** and his wife Colene are presently living in Dubuque, Iowa while Maarten trains with the John Deere, European Industrial Division. They said they hope to be living in Europe next March. **Brent W. Godfrey** is working in the international division of the Royal Bank. He resides in Quebec. **Eric Herkens** is assistant legal counsel for the firm GTE ATEA. **Kathryn Vander Heyden** is a sales representative for XEROX Corporation, and is residing in Madison, Wis. **Travis G. Hicks** is working for the Peace Corps in Ecuador. **David M. Jackson** is employed in the International Department of First City National Bank in Houston, Texas. **Vincent P. Karl** has been appointed regional manager of Peter A. Karl Inc. He is the third generation of his family working in the export business. The company is based in Utica, N.Y. **William P. Kostrewski** is an international loan officer for Manufacturers Hanover. **Kenneth V. Lewis** has been promoted to "manager of planning" Ingersoll-Rand, European served area, and will be living in London, England. **Michael Morris** is a grain merchandizer with the North American Division of Continental Grain Co. **William R. Moore** is a manager with DHL Corp. in Monterrey, Mexico. **J. Scott Myers** is a field supervisor and technician with Petros Mexicanos based in Tabasco. He writes: "It's a hot, steamy tropical climate with bananas, cacao and coconuts competing with huge oil derricks in a vast green expanse occasionally

William Judy is employed with American International Underwriters in Seoul. **Grace Kamau**, of Bata's Marketing department at Limuru, Kenya, recently returned from a five-week training course at the Moussey, France, training facility which is one of the most modern shoe factories in Europe. She was the only woman in the course attended by 17 delegates from Peru and Singapore among others. **Henry W. Kiehl** is a sales engineer for TransAmerica-Delaval, IMO Pump Division in Monroe, N.C. **Greg Linker**, who is living in Pampano, Fla., is working in international marketing, export sales for Latin America, with GTE, International. **George McReddie** has been appointed assistant representative of the Republic National Bank of Dallas in Sao Paulo. **Andrew C. Ng** is working for Beckman Instruments Inc. in the international department. He lives in Fullerton, Calif. **Wendy Perkins** is working for J.D. Marshall. **Derek D. Podobas** is employed with Symons Corporation as a market research analyst. He is also enrolled at the Illinois Institute of Technology, working toward a mechanical engineering degree. **Trudy Frank Podobas** is an accountant in the accounting and finance department of J.D. Marshall International Inc. She is also enrolled at the Illinois Institute of Technology, working toward an accounting degree. **Steve M. Reinbolt** has been promoted to marketing manager for INA in Orange County, California. **Jorge M. Rubin** of Knoxville, Tenn., is an account executive, stock broker investments with Merrill Lynch Pierce Fenner and Smith. **Mark Rudolph** is now in the Brussels, Belgium, Office of International Harvester. **R. Diane Sherman** is general manager with Warner Bros. in Latin America. **Eric Sletten** is living in Tempe, Ariz., and is marketing manager for Mexico and Central Arizona with Engineering Development Corp. **Dean Storm** is now a contact negotiator for the U.S. Air Force, located at Bolling Air Force Base in Washington, D.C. **Mariya Toohey** is now working as a sales analyst for Ford of Europe in Cologne, West Germany. **Jeri Towner** of Playa del Rey is a marketing specialist with Western Ban Corporation in Los Angeles, Calif. **M. Andrew Udvardy** is a product specialist with Aviquipo Inc., an affiliate of Tiger Air International. **Thomas E. Waldorf** is a regional sales manager for the Web Press Division of Harris Corporation. He supervises seven overseas dealerships in the Caribbean, Venezuela, Ecuador, Peru and Chile, with direct sales in Bolivia. His job involves extensive travel. **Cynthia Walton** has joined "Up with People" department of promotions and marketing. **Arnaud Wilson** was promoted to manager of the marketing services department for Barber Steamship Lines Inc.

broken by overgrown Mayan temples and ruins . . . the petro-dollars . . . keep local prices 33% above those of the capital city, Mexico, D.F." **Carlos R. Nascimento** writes that all goes well with his brokerage company, Real Corretora De Cambio Valores Mobiliarios, and "5 star" hotel project. **Martha Navar** is a credit analyst with Merchantile National Bank of Dallas. **Richard C. Row** is regional director with U.S. Wheat Associates, Inc. in Washington, D.C. **Donn H. Sherrill** and **Lorraine A. Lindsay Sherrill** write from Honeoye Falls, N.Y., that Donn is working as territory manager for Edwards Laboratories, a division of American Hospital Supply Corp. Lorraine recently started the Citibank training program as account manager in the Rochester North American Banking Group. **James W. Stewart** is the new marketing manager for Lampera Holdings Private Limited in Singapore. **Vitorica Sylvester** is an international sales correspondent with Panduit Corp. She will be responsible for sales in Europe and Canada. **Tom M. Theobald** is employed with International Harvester in Schaumburg, Ill. **Alyce Tidball** is employed as an account executive trainee with Noble & Asociados Advertising in Mexico City. **Mark L. Walker** is an administrative analyst in the executive group of Amoco International Oil Co. based in Houston, Texas. After a "terrific tour of Europe," **Adrienne Wayne** has accepted a position with Management Support Associates in Tel Aviv. **Fred Whitefield** in Dallas, Texas, informs us that he is an assistant account executive with Tracy-Locke Advertising. **Bob Wray** sends word from Winnipeg, Manitoba, Canada, that he will be receiving his MBA degree next May.

CLASS OF '80

John J. Baroni will be project coordinator for Cyclotron Corp., Berkeley, Calif. He and his bride **Katherine L. Bloor Baroni**, will divide their time between San Francisco/Berkeley and Riyadh, Saudi Arabia c/o King Faisal Specialist Hospital. **Yu Fukui** is the assistant general manager of Otemae Women's College in Osaka, Japan. **John Leach** is working with Cyprus Mines Corporation in Los Angeles, Calif.

MARRIAGES

John J. Baroni, '80, and Katherine L. Bloor Baroni, '80, were married May 31, 1980, in Wisconsin. They will be living in the San Francisco area and also in Saudi Arabia . . . **Denise Blee, '79, and Savas Mercouriou, '79,** were married March 15, 1980 . . . **Peggy Ludwig and Gordon Edson Bowers, Jr., '73,** were married on May 10, 1980, in La Jolla, Calif. The couple resides in Mill Valley, Calif. **Mary L. Hewitt, '79, and Robert W. Dudley, '79,** were married in April and are living in Chicago. The new Mrs. Dudley is working for Booz-Allen and Hamilton while Robert is employed as an economic analyst for Amoco International Oil Company . . . **James Drutchas, '72, and Jamie Jacob, '76,** were married recently . . . **Barbara C. Hamilton, '77, and David Wilson, '78,** have married and are living in Sagamore Hills, Ohio . . . **Nancy J. Jones, '74,** married Richard Brownell Armstrong on May 16, 1980. The couple resides in New York City . . . **C. Kiagu Kamiru, '76,** writes: "May 31 was a rather special day for me." He and Ngina were married on that day. "So now I have someone to make the wonderful Kenya coffee for the T-Birds visiting us here in Kenya," he added . . . **Vincent P. Karl, '79, and Barbara Ellen Kolb** married on July 18, 1980 . . . **Marie L. Kosewicz, '76,** and David Sheffield were married in November last year. **Mary-Hollis Lubin, '77, and Neil**

AGSIM Library: At Your Service

Once or twice weekly the telephone in the AGSIM Library will ring and one of the librarians will soon be trying to answer a question posed by a former AGSIM student—from London, New York City or even Phoenix, Ariz.

According to Lora Jeanne Wheeler, chief librarian, those requests range from inquiries about borrowers' cards, a particular reference book or about bibliography lists.

One T-Bird who was hired by a company as its first Latin American specialist actually came to AGSIM and spent two days in the library, compiling his own bibliography, Wheeler said.

The AGSIM Library has kept statistics on library usage by current students but hasn't compiled any figures on requests from graduates. Nevertheless, Wheeler estimates that she, Jeanie Welch, assistant librarian; and Russel L. Sears, acquisitions librarian, monthly receive several telephone calls or letters from graduates. And about twice a week, she adds, T-Birds will call to inquire about getting a borrower's card after they've graduated.

This can be done, she explained, by merely setting up a library file on the former student, who generally lives in Arizona. There is no charge for a borrower's card.

If it's not an inquiry about a borrower's card, a T-Bird may be calling

with specific questions. A search for that one evasive fact he or she may have read during those study/research sessions in the Library. Information on companies doing business in China. A bibliography on publications about expatriates living in London. Recommendations on what publications a company should buy if it wants to begin its own international library.

Wheeler said she was surprised when a T-Bird from New York City called

her, in Glendale, Ariz., with an inquiry: "What with all the publications there are available in New York!"

One relatively new library service is DIALOG, a computerized information retrieval system—used 146 times in 1979, according to assistant librarian Welch. Costs vary depending on use of the computer which provides access to approximately 100 databases on a variety of subjects, including business
Please turn to Page 20



Whether inside or outside the library, AGSIM students are always studying

Update Continued From Page 18

Stephen Ross were married June 8, 1980, at Stronghold, Bernardsville, N.J. They are living in Amherst, Mass. . . . **Wilda Marshall**, '79, and **Tom M. Theobald**, '79, were married at the First Congregational Church in Phoenix last Dec. 29. Susan and **Gary Miller**, '73, were married Jan. 1, 1980. **Ed DeBus**, '73, was the best man. The couple now resides in San Luis Obispo, Calif. . . . **Kathy Webster**, '79, and **Syver Noderhaug**, '79, who were married recently are now living in Houston, Texas. . . . **Ted Parker**, '55, and Coco Esqueda were married in April this year in Mexico. . . . **Chris P. Petropoulos**, '73, and Aspasia Tzeremopoulou were married at 8 p.m. Jan. 29 this year in Athens, Greece, where they will be living. . . . **Derek D. Podobas**, '78, and **Trudy Frank**, '78, were married on Nov. 24, 1979, in Matteson Hills, Ill. They now reside in Vernon Hills, Ill. . . . Sorry this is late, but we just learned that **Jana Siman**, '73, and **John F. Brady**, '74, were married May 6, 1978. Several T-Birds attended their reception at the Williams Club in New York.

BIRTHS

A boy, Fatehali S. Peera, to Jasmine and **Shirza Peera**, '71. . . . A girl, born to Pravina and **Jagdish Patel**, '73, on Feb. 24, 1980. . . . A girl, Alexa, born to Denise and **Mark Anderson**, '75, on Jan. 15, 1980. . . . **Mr. and Mrs. Ole B. Dam**, '75, announce the birth of a son, Eric, on Feb. 2, 1980. The Dams now have three boys in their family. . . . A girl, Chelsea Miren, born on Sept. 3, 1979, to Patti and **Ted R. Strickler**, '75. . . . Chris and **Robin Adair Ensign**, '76, had a son, Graham Edward, a year ago Feb. 6. . . . **Mustafa Mamugee**, '76, and his wife Shakila announce the birth of their son, Zaman, born March 14, 1980. . . . Fraternal twins Troy Vinh, a boy, and Terry Lan, a girl, to Long and **Lewis H. Hitchcock**, '77, in June 1980, at Sagami-hara-shi National Hospital in Japan. The twins were greeted by their brother Glen Vien who was born in April 1978 in San Francisco. . . . Dana and **Malcolm Duff Graham**, '78, announce the birth of their baby, Cara Victoria Graham, born May 29, 1980. . . . A boy, Yoosuke Kaneko, was born to Mr. and Mrs. **Tetsuo Kaneko**, '79. . . . A girl, Alisa Brooke, born to Maria Teresa and **Michael Morris**, '79, on Jan. 23.

DEATHS

Orville Thomas Uthus, '48, and his wife died within a month's time of each other. Both were stricken with cancer. Mr. Uthus passed away May 31, 1980. He had been with Bechtel Corporation in Venezuela, India and most recently, San Francisco, Calif. . . . **Robert Beamsley**, '49, died on March 22, 1980, in La Habra, Calif., of a heart attack. He is survived by his wife, Olga, and two children, Laurel and Allan. . . . **Ted Schwartz**, '51, died Jan. 6, 1980, after a short illness. . . . Funeral services were held at Arlington National Cemetery for **Robert J. O'Brien**, '77, who died on March 23, 1980, in Santa Barbara, Calif.

KEYMEN

William S. Ogden, '57K, chief financial officer, has become vice chairman of the Board of Directors for Chase Manhattan Bank. **James R. Houghton**, '64K, is the vice chairman of the Board of Directors for Corning Glass Works.

Library: Here to Help You

Continued from Page 19

and economics, the social sciences, and science and technology. It provides on-line and off-line prints of bibliographical citations and abstracts from periodicals, government documents and conference papers and proceedings.

Russel L. Sears, the acquisition librarian, said the cost generally ranges from \$10 to \$30 and that the price of the information is less if the data are printed off-line and mailed within five days to the user.

This DIALOG service has been in existence for about 18 months, according to Wheeler. She added that perhaps because of its relative newness she could recall that only two former students have requested use of the service—but they called coincidentally within one week of each other.

In addition to supervising DIALOG, the three librarians keep track of the 72,000 volumes and 785 subscriptions currently housed in the AGSIM Library, with the assistance of three paraprofessionals, two clerks, three security checkers, and eight students who work part-time. This allows the library to stay open 94 hours weekly.

Last year the AGSIM Library's budget included \$29,000 for periodicals and \$50,000 for books, which helped the Library to boost its resources at a rate of about 4,000 volumes and maps per year. Prices are very high for business books, Wheeler explained. The average price is about \$25 for each publication. Some references and business services are also very expensive but their purchase is justified by the specialized and increasingly sophisticated needs of the students and faculty as well as the alumni, she said.

Contributions come from different sources—individuals as well as corporations—who realize the importance of ongoing purchase of publications for AGSIM's Library. One such individual, an alumnus, according to Wheeler, recently sent in \$50. The story behind his donation was the fact that he had worked in the AGSIM Library when he was a student.

The use of the library is continuing its steady climb, according to assistant librarian Welch. For example, 16,277 reserve items and 7,489 circulation volumes were used in the 1979 fall semester. That is a 150 percent jump in usage of reserve books from the previous semester. The average number of times a student enters the Library has also increased steadily, to 64 times in the 1980 spring semester.

To facilitate these students' needs, the librarians have several projects in the works.

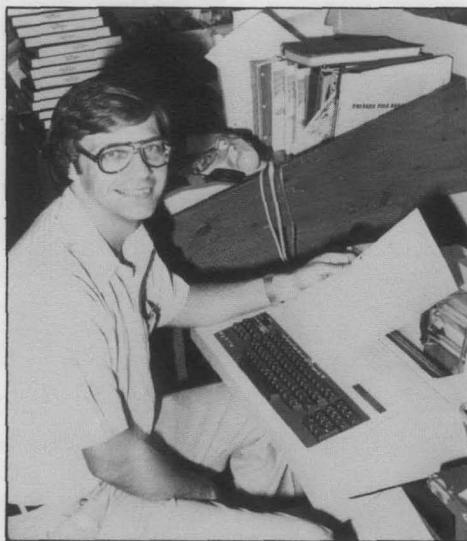
The cry has gone out to banks all over the world to be placed on their mailing lists in order to augment the Library's section on bank reports. These publications, according to Wheeler, often provide excellent statistics for finance classes as well as general information on specific countries and industries.

The librarians are also working again on building the collection of foreign government documents, requesting that these publications and statistical reports be sent to the Library regularly.

Also sought are: Special statistical yearbooks, industrial surveys on—for example—the computer industry; consumer, bank and advertising information.

A special boost from the alumni came last year when they helped add to the library's collection of telephone directories from cities throughout the world. When the Library had exhausted its attempts to get the directories—even after offers to phone companies to buy the publications, alumni sent many which are now being used in the library. But, Wheeler added, there is still a dire need for more directories so any alumnus ready to throw one away is asked to send it away instead—to the AGSIM Library, c/o of Lora Jeanne Wheeler.

And for those alumni who need research help from their alma mater: Remember, the AGSIM Library is just a letter—or a phone call—away.



Russel L. Sears, librarian



Jeanie Welch, librarian



Lora Jeanne Wheeler, chief librarian

The Thunderbird Ring

A unique design available only through the Alumni Relations Office, the Thunderbird Ring is cast in sterling silver or 14 karat gold, with turquoise chip inlay. Standard ring sizes may be ordered in whole, half or quarter sizes. Alumni and their spouses may order T-Bird rings.



Thunderbird Jewelry

We are pleased to introduce the new Thunderbird jewelry. These beautiful gift items, cast in relief, feature the well known AGSIM Thunderbird. The low relief areas are finished in black enamel. They are available in 14K gold-plate or silver color. (Chain not included.)

Detach Order Form and Submit with Check

RINGS

Sterling Silver	Finger Size
Model	
Size range shown in parentheses.	
<input type="checkbox"/> Small (2-7)	\$ 42 _____
<input type="checkbox"/> Medium (5-9)	\$ 51 _____
<input type="checkbox"/> Large (8-11)	\$ 59 _____
<input type="checkbox"/> Extra Large (10-13)	\$ 70 _____

14K Gold	Finger Size
Model	
<input type="checkbox"/> Small	\$189 _____
<input type="checkbox"/> Medium	\$238 _____
<input type="checkbox"/> Large	\$289 _____
<input type="checkbox"/> Extra Large	\$344 _____

Name _____ Last _____ First _____ M.I. _____

Address _____ City _____

State _____ Zip _____ Phone _____

Please add \$2 handling charge for ring orders and \$1 handling charge for other jewelry orders. Make check payable to AGSIM Alumni Office. Arizona Residents add 5% sales tax. Call the Alumni Office (602) 978-7135 for further information.

Final cost of rings may vary according to precious metals market.

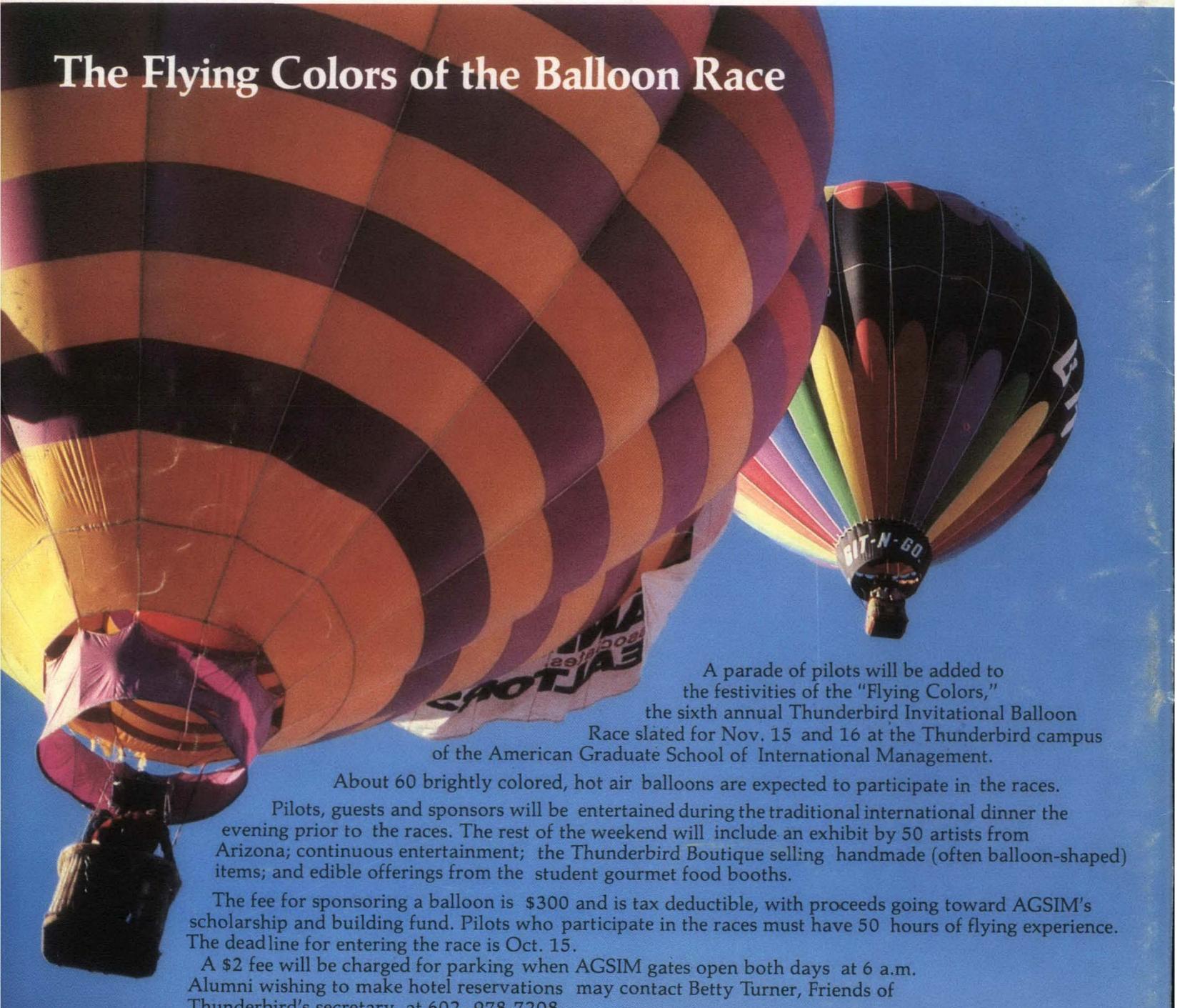
JEWELRY

No.		Color		
		Gold	Silver	
_____	Tie Tack	\$15	<input type="checkbox"/>	<input type="checkbox"/>
_____	Lapel Pin	\$15	<input type="checkbox"/>	<input type="checkbox"/>
_____	Stick Pin	\$15	<input type="checkbox"/>	<input type="checkbox"/>
_____	Pendant/ Charm	\$15	<input type="checkbox"/>	<input type="checkbox"/>
_____	Cuff Links	\$24	<input type="checkbox"/>	<input type="checkbox"/>
_____	Total	\$ _____		

**American Graduate School
of International Management**
Thunderbird Campus
Glendale, Arizona 85306 USA

ADDRESS CORRECTION REQUESTED

Non-Profit Org.
US Postage
PAID
Tempe, AZ
Permit No. 279



The Flying Colors of the Balloon Race

A parade of pilots will be added to the festivities of the "Flying Colors," the sixth annual Thunderbird Invitational Balloon Race slated for Nov. 15 and 16 at the Thunderbird campus of the American Graduate School of International Management.

About 60 brightly colored, hot air balloons are expected to participate in the races.

Pilots, guests and sponsors will be entertained during the traditional international dinner the evening prior to the races. The rest of the weekend will include an exhibit by 50 artists from Arizona; continuous entertainment; the Thunderbird Boutique selling handmade (often balloon-shaped) items; and edible offerings from the student gourmet food booths.

The fee for sponsoring a balloon is \$300 and is tax deductible, with proceeds going toward AGSIM's scholarship and building fund. Pilots who participate in the races must have 50 hours of flying experience. The deadline for entering the race is Oct. 15.

A \$2 fee will be charged for parking when AGSIM gates open both days at 6 a.m. Alumni wishing to make hotel reservations may contact Betty Turner, Friends of Thunderbird's secretary, at 602-978-7208.