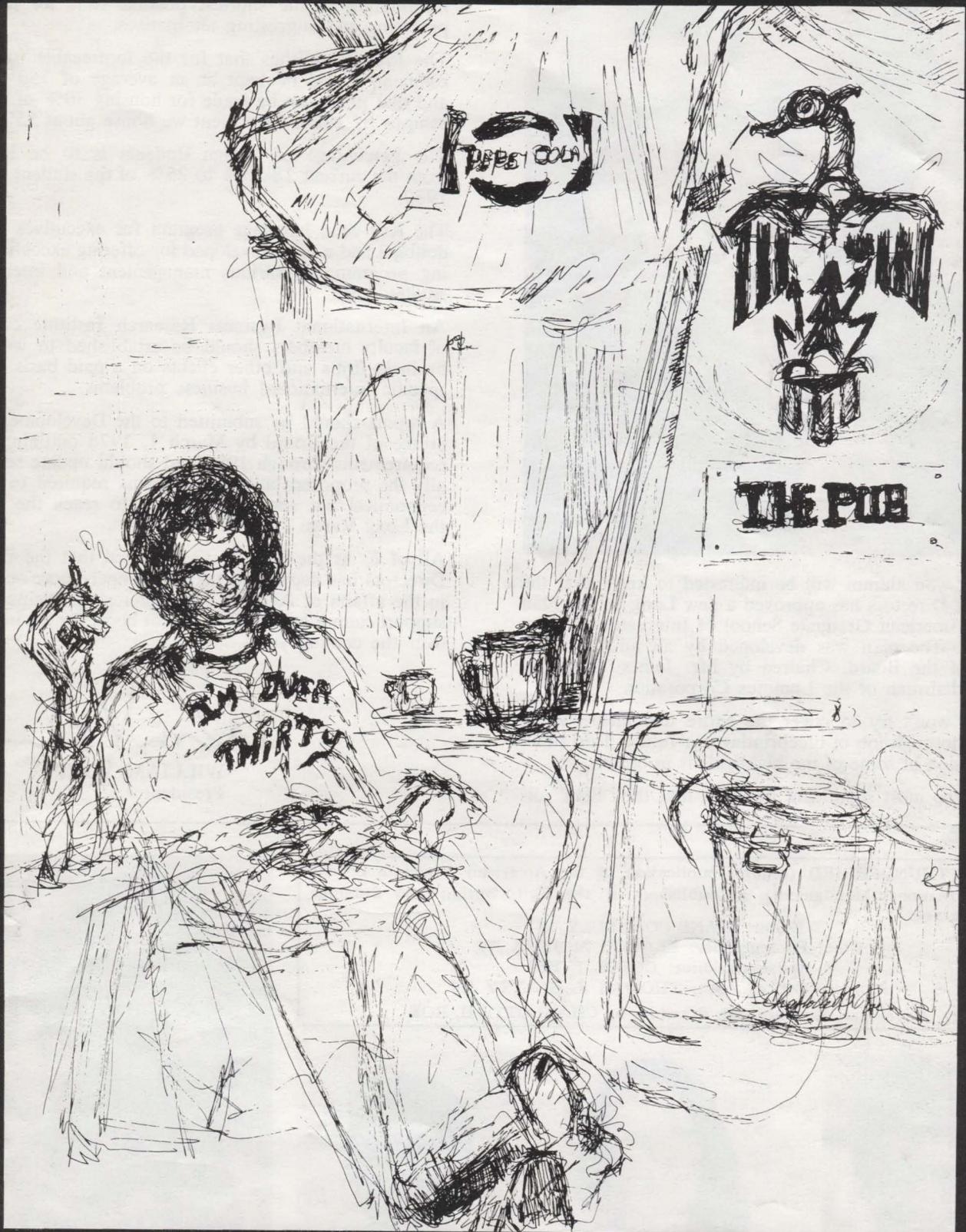
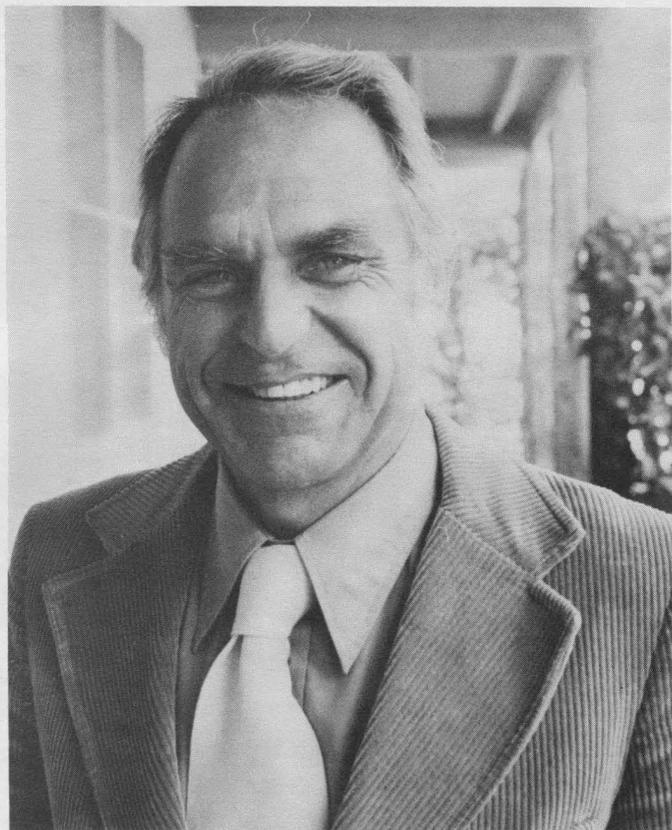


# *the thunderbird*



*spring 1976*

# president's message



Many of you alumni will be interested to know that the Board of Directors has approved a new Long Range Plan for the American Graduate School of International Management. The plan was developed by an ad hoc committee of the Board, Chaired by Mr. James Thornton, retired chairman of the Lummus Corporation.

While I won't try to cover the entire document, which does a thorough job of blueprinting our future, I do think a discussion of some of the highlights is in order.

One of the most significant things is that the "Plan" di-

rects the School to develop a plan for establishing a data base and a computer-based prediction model to reproduce the operation of the School in mathematical terms. This will provide decision makers with the best possible information in the shortest possible time for analyzing problems and suggesting alternatives.

The Plan establishes that for the foreseeable future enrollment should be kept at an average of 750 students and that provision be made for housing 80% of them on campus by 1980. At present we house about 55%.

The percentage of foreign students is to be increased from the current 18-20% to 25% of the student body by 1980.

The Key Man language program for executives is to be doubled and a plan developed for offering executive training programs in various management and international studies areas.

An International Business Research Institute composed of faculty members should be established to work with business firms and other clients on a paid basis to study specific international business problems.

A report should be submitted to the Development Committee of the Board by March 1, 1976 outlining capital requirements through 1985 and should update semiannually the proposed building programs required to provide economical but adequate facilities to reach the goals of the Long Range Plan.

All of us at the School are delighted that the Board of Directors has decided to take a stronger, more active role in the affairs of AGSIM. This interest, participation and support cannot help but be a great boost for the institution over the coming years.

WILLIAM VORIS  
President

THE THUNDERBIRD (alumni publication of the American Graduate School of International Management) is published in the Fall, Spring and Summer of each year.

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FRANCO MOLINA '76



CHRIS TVEIT



THOMAS J. BEATTY '76



DIANE CONNELLY '56

## LETTER FROM THE EDITOR

I think you will find much of interest to you in this issue of **THE THUNDERBIRD**. Your fine response to the alumni questionnaire featured in the last two issues has made possible WHO, WHAT, WHERE, WHEN, an analysis of information from that questionnaire. The feature article examines the current T-Bird "alumnus-in-residence," and student-written articles let you know what it's like to be at AGSIM now.

During the past eight months, Resident Historian, **David Henry**, has been researching AIFT-TGSIM-AGSIM. He has talked with founders, board members, faculty, administrators, alumni and friends; he has studied what has been written in and of the school during its thirty years; he has gathered treasured photos from around the world. And he is now writing **THIRTY YEARS AT THUNDERBIRD; A PICTORIAL AND NARRATIVE HISTORY**. I hope you share my excitement about this project. More details next issue.

The Alumni Office is planning to issue (at cost) a geographical directory of all alumni by class years. Write me if you want this, and please advise me if you don't want to be included. We also have for you a lower-priced, better-designed **THUNDERBIRD** ring.

Thank you for the fine service you are giving to AGSIM — as contributors, recruiters, resource persons, publicizers, active association officers and members, guest lecturers. AGSIM will continue to reflect the extent of your excellence and involvement.

Diane Connelly  
Editor

## READINGS FOR THE INTERNATIONALLY MINDED

**Broadfield Robin**, INFLATION IN THE UNITED KINGDOM, 1964-1974, *International Labour Review*, November, 1975, p.p. 315-334.

**Gilpin, Robert**, AN ALTERNATIVE STRATEGY TO FOREIGN INVESTMENT, *Challenge*, Nov./Dec., 1975, p.p. 12-19.  
HOW INFLATION HITS THE ZAMBIAN CONSUMER, *Africa Development*, November, 1975, p.p. 43-45.

**Jameson, Robert**, THE PROFESSIONAL JOB CHANGING SYSTEM: WORLD'S FASTEST WAY TO GET A BETTER JOB, *Performance Dynamics Inc.* (Verona, N.J.).

THE JET PROPELLED BEDOUIN: ADMAN KHASHAGGI'S TRIAD CORP. CLAIMS TO BE THE FIRST ARAB RUN MULTINATIONAL, *International Management*, January, 1976, p.p. 10-14.

**Fayerweather, John** ATTITUDES TOWARD FOREIGN FIRMS AMONG MANAGERS AND BUSINESS STUDENTS, *Management International Review*, vol. 14, No. 6, 1975, p.p. 19-28.

**Lauter, G. Peter and Paul M. Dickie**, MULTINATIONAL CORPORATIONS IN EASTERN EUROPEAN SOCIALIST ECONOMIES, *Journal of Marketing*, October, 1975, p.p. 40-46.

**Leonard, Phyllis**, PHANTOM OF THE SACRED WELL, David McKay, January, 1976, 273 pages, \$8.95.

A novel of "romance and unrequited love, mystery and suspense, murder and violence, archeology and history." The story is set in northeastern Guatemala's remote jungles.

**McNulty, Nancy G.** EUROPEAN MANAGEMENT EDUCATION COMES OF AGE, *Conference Board Record*, December, 1975, p.p. 38-43.

**Maxwell, Kenneth**, THE THORNS OF THE PORTUGUESE REVOLUTION, *Foreign Affairs*, January, 1976, p.p. 250-270.

**Reid, Douglas M.** TODAY'S PERSONNEL CHALLENGE — SERVING COMPANY AND EMPLOYEE, *American Management Associations Managers' Forum*, vol. 3, no. 2, February, 1976, p.p. 1-3.

A top vice-president in charge of staff personnel shares his ideas for turning personnel headaches into opportunities via "... the total approach to individual career planning and management development..." He covers such areas as affirmative action programs, upward mobility, career information centers, departmental and branch manager orientation, and a manager training course.

S.M.M.'S MULTINATIONAL MARKET GUIDE, *Sales Marketing Management*, December 8, 1975, p.p. 49-57.

**Zsulc, Tad**, LISBON AND WASHINGTON: BEHIND PORTUGAL'S REVOLUTION, *Foreign Policy*, Winter, 1975-76.

—Courtesy of Lora Jean Wheeler and Chris Tveit

## CALENDAR OF EVENTS

## 1976

## APRIL

- 6 John Furbay, speaker — Auditorium, 12:00
- 6 ALUMNI COUNCIL MEETING — AGSIM
- 8 Chris Mojekwu, speaker — Auditorium  
Department of Politics, Lake Forest College
- 12 Egyptian Ambassador — Auditorium, 7:30 P.M.
- 16-19 Spring Recess
- 21-22 CHICAGO ALUMNI MEETING
- 22 Senator Proxmire, speaker — Auditorium
- 23 ARIZONA ALUMNI ASSOCIATION MEETING—  
Thunderbird Room, AGSIM
- 24 MEXICO ALUMNI DINNER
- 24 INTERNATIONAL FESTIVAL — AGSIM
- 24-30 Dr. Voris in Atlanta

## MAY

- 4 INTER-AD — Auditorium
- 8 WASHINGTON STATE ALUMNI ASSOCIATION  
MEETING
- 14 Commencement
- 18-19 Third Annual International Trade Conference,  
Dallas  
"Economic Interdependence — The U.S. and the  
World Economy"
- 19-22 Dr. Voris in Washington, D.C.
- 23-27 Dr. Voris in West Berlin

## JUNE

- MALAYSIA ALUMNI ASSOCIATION MEETING
- 12 SOUTHERN CALIFORNIA ALUMNI ASSOCIATION  
MEETING
- BAY AREA ALUMNI ASSOCIATION MEETING
- NEW YORK CITY ALUMNI ASSOCIATION  
MEETING
- 3-4 Summer Registration
- 7 Summer Session Classes Begin
- 15 ALUMNI COUNCIL MEETING — AGSIM

## AUGUST

- 13 Commencement
- 26-27 Fall Registration
- 30 Fall Classes Begin

## NOVEMBER

- 20-22 FRIENDS OF THUNDERBIRD BALLOON RACE  
AT AGSIM
- 25-26 Thanksgiving Recess

## DECEMBER

- 17 Commencement

## NOTE TO OVERSEAS ALUMNI

Starting with this issue, **THE THUNDERBIRD** will be sent to you by surface mail instead of by airmail. We apologize for having to revert, for economic reasons, to this slower method.

Fall 1975 **THUNDERBIRD** back cover aerial photo courtesy of **Robert Buurman '75**.

# agsim events



President Voris talks with resident historian **DAVID HENRY** and students **TINA LOTSPEICH**, **NORMAN MULLEN** and **SATJIV CHAHIL**.

"The American Graduate School of International Management is approaching the level of quality of faculty and students which all of us have been striving for," stated Dr. William Voris in his opening remarks to the Annual Meeting of the Corporation, October 17, 1975. The total current Spring semester enrollment of 784 students is well within the goal set by the Board of Directors to average AGSIM's enrollment at 750 students per semester.

A survey of the undergraduate majors of current T-Birds shows that 35% hold degrees in business administration or economics, 17% in language, 15% in political science, 10% in history, and the remaining students' degrees range from anthropology to zoology!

AGSIM continues to recruit foreign students. "At the present time we have about 20% of our student body from foreign countries. We are moving toward 25%," said President Voris in his annual report. An ongoing record system established by John J. Arthur, Registrar, shows the following countries as the top five contributors of foreign students: India, Iran, Japan, Korea and Taiwan.

Mr. Arthur's records also point out the changing age of students. For example, in the Fall of 1973, the average T-Bird was 26 years old, while today the average male student is 25.8 years old and the average female student is 23.6 years old.

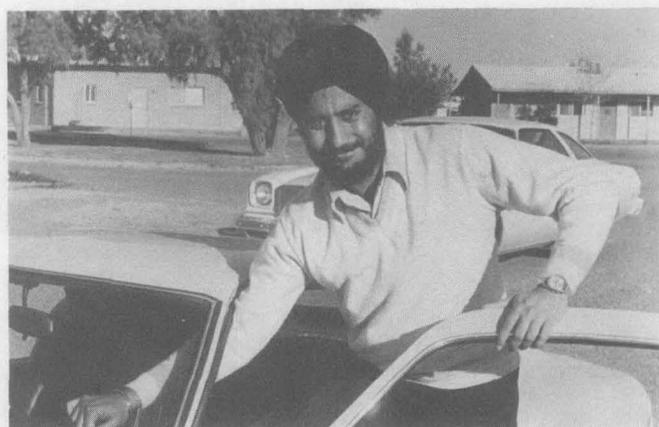
There has been a four-fold increase in the number of women enrolled at AGSIM during the last eight years. For the Spring semester of 1976, about 21% of the total enrollment is female.

Current Thunderbird students share their backgrounds, their experiences, and expectations for their business futures.

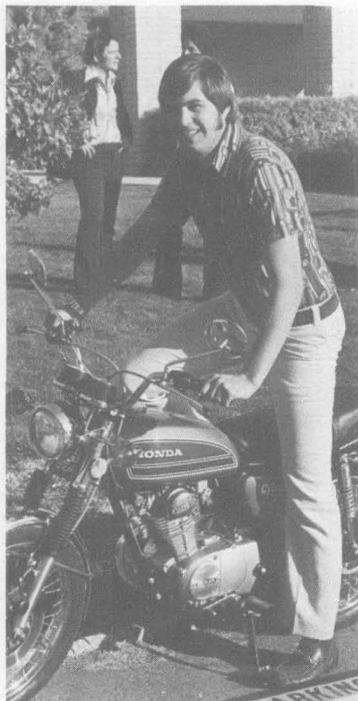
**Satjiv Chahil**, May 1976, is from the State of Punjab, India. Before coming to AGSIM, Satjiv received an undergraduate commerce degree from Punjab University and studied the international approach to management at the University of Washington. He has held management positions in publishing businesses in India, the U. S. and Canada.

Satjiv came to AGSIM because he felt that T-Bird offered the best MIM degree program and an excellent language program. He also had a close friend who enrolled at AGSIM and highly recommended the school to him.

Where does Satjiv see himself one year after the AGSIM program? "I hope to be involved with an international banking operation." As his long-term career goal, say five years from now? "I would like to be managing my own international business of export/import, spending half my time in the U.S.A. and the remainder in India."



**SATJIV CHAHIL**



**THOMAS BEATTY**

**Thomas Beatty**, December 1976, spent three and a half years in Augsburg, Germany, as part of the U. S. Army Security Agency. Tom feels that the combination of his undergraduate work in mathematics and business and his overseas experiences give him a good background for MIM study.

He became interested in T-Bird as an undergraduate at Northern Arizona University. While overseas, Tom encountered T-Birds willing to share their knowledge and experience of AGSIM with him. (They convinced him) Thunderbird is offering Tom an opportunity to develop his international business background, to study the cultures of Western Europe, and to increase his fluency in German.

Tom feels that he can best share his talents in a management position with an international firm involved in a computer-related industry.

**Ingrid Podbewchek**, December 1976, was an auditor with the Superintendency of Foreign Investment, Caracas, Venezuela, when she received a scholarship under the Venezuelan Programa de Becas ("Gran Mariscal de Aycucho") to pursue a master's degree in business in the United States.

Upon the recommendations of T-Bird alumna and current Caracas resident, **Susy Sagy**, December 72, Ingrid decided that AGSIM offered her an excellent opportunity to improve her English while she was acquiring an American approach to management. She feels that with an MIM and her undergraduate degree in business administration from the Catholic University "Andres Bello," Caracas, she can obtain a position with an international corporation in finance and/or accounting.

International business law is the career objective of **Charles Labanowsky**, May 1976, as he enters his final semester at T-Bird. Charles is a graduate of Marquette in economics and political science. "My primary objective in coming to Thunderbird was to acquire a varied international cultural base. Upon graduation from law school, I felt that American business lawyers generally lacked the facility for dealing with other Americans who had been raised with different cultural modes of living."

Where does Charles see himself in the near future? "I would like to find an opportunity which would permit me to develop legal expertise in dealing with multi-cultural, multi-national citizens and business enterprises." Where do you see yourself in five years? "I hope to have, at the end of five years, confidence in utilizing the language, business and legal skills which I am learning at this time."

**James Lynch**, December 1976, is part of a growing number of T-Birds who hold dual citizenship. As the son of an American businessman who was located in Brazil for 30 years, James is both bilingual (Portugese/English) and bicultural.

A graduate of Texas Tech University, James came to T-Bird because, "I heard from American businessmen and T-Birds in Brazil that it was quality education, with a fantastic placement service. There were also opportunities to expand my undergraduate work in finance."

James' goal is to be ". . . working in Brazil in a financial middle-management position of a corporation or a bank." As to his long-term career objective, he sees himself as an upper-level manager with an internationally oriented corporation.

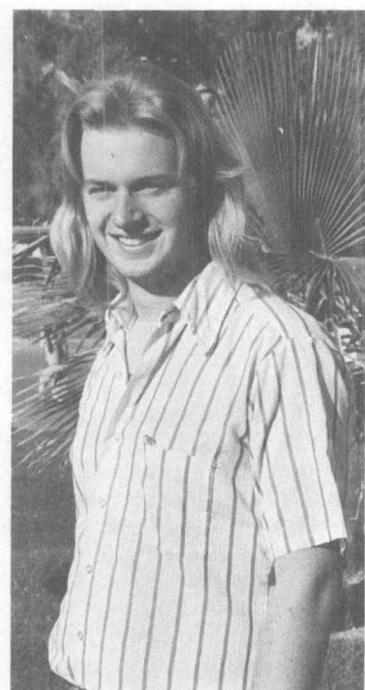
All diverse, all sincere, all uniquely internationally-minded — Thunderbirds.



**INGRID PODBEWCHEK**



**CHARLES LABANOWSKY**



**JAMES LYNCH**

—Chris Tveit

# who what where & when

The typical Thunderbird has recommended his school to 257 students, has worked at 10 different jobs since graduation, and has lived overseas for 28 years. Would you believe these figures? Certainly not, but these are some of the interesting extremes which were recently uncovered in the compilation of the questionnaire which appeared in the Summer and Fall issues of the Thunderbird.

We are very grateful to those alumni who took the time to complete the survey. Thanks to their cooperation, a wide variety of current biographical data was generated and incorporated into the alumni information system, as well as a useful evaluation of this trade-off of the assistance between alumni and AGSIM. Specifically, we want to ascertain what the alumni office should do to directly help graduates, and what these Thunderbirds should do to aid AGSIM through their contacts with the Alumni Office.

This questionnaire was sent to the approximately 7000 alumni for which we have current mail-deliverable addresses (of a total of approximately 10,000 graduates). Almost six hundred responded.

As you would expect, the return rate was generally much higher from the more recent graduating class members, with almost 50% of all returns coming from those graduates of the last six years. (However, there were a few notable exceptions. The class of 1947, our first graduated, had an unusually high rate of returns, as did those who graduated in 1968.)

## RESPONSE BY CLASS YEARS

(total questionnaires equal 100%)

Period	% Responding
1947-1952	9
1953-1956	7
1957-1960	9
1961-1964	10
1965-1968	19
1969-1972	23
1973-1975	27

Interestingly enough for an **international** graduate school, 45% of those responding had **not** gone abroad since graduation, subsequently lowering the average number of years abroad after graduation to 3.71. (When those who chose to remain in state-side employment are not considered, the average almost doubles, reaching a respectable 6.74 years.) Equally intriguing is the fact that **40%** of those polled still held their original post-graduation job, although the average was 2.26 jobs. Ninety-five percent of the returns were from males, who historically compose 96% of our graduates. (This should in time decrease because of the increasing number of females, who now constitute 20% of our student body.) Only 5% of the questionnaires were returned by foreign nationals. (Current campus non-U.S. enrollees are now 20% of the student body.) Seventy-five percent of the respondents reported being married. (The majority are from the earlier class years.)

A total of 92% of the respondents have retained contact in various ways with AGSIM during the last five years. The most common contact was by correspondence (69%), primarily with the Alumni Office.

## COMMUNICATION WITH AGSIM

Office	% Contacting
Alumni Office	51
Admission & Records	20
Placement	15
Financial Assistance	5
Registrar	5
Other	4

Almost one third of the graduates reported having visited the campus at least twice, but only 4% have attended an actual campus event. Student recruitment was rated as **the** most important contribution alumni should make to AGSIM; and more than one third of the poll participants were willing to help in this area. 28% of the Thunderbirds individually recruited an average of 5 people during the last 5 years. Overall, almost 10 students per graduate were persuaded to consider Thunderbird.

The Alumni Office was consistently rated as the highest performing facility currently at AGSIM. The actual prestige of Thunderbird was rated second, followed by the MIM program. It is interesting to note that while 10% believed themselves too far removed from the present campus to give an honest evaluation, a full 36% of those queried failed to rate the MIM program, possibly due to its relative newness. Other facilities in descending order of rating included the Admissions and Records Office, the faculty themselves and the Administration Office. Although all facilities received an average rating of "good," the Placement Office had the highest number of ratings (87%), but it received the lowest rating of all the offered facilities. As one respondent wrote, "More emphasis is needed on the development of the Placement Office, both as a service for original placement as well as re-placement."

Affiliation with AGSIM was characteristically marked by a strong belief in the type of school that Thunderbird represents, as evidenced by 54% of the respondents rating this aspect as their strongest association. Only three people considered this area their weakest point. 55% of the questionnaires had **no** weakest affiliation marked. Next in order was the alumnus' particular class year, followed by the Alumni Office, faculty, and local Alumni Association. Particularly interesting was the great number who specifically mentioned fellow graduates other than their own class as their strongest affiliation with the school.

Those surveyed were willing to be of assistance to AGSIM in a wide variety of areas. A majority of graduates recognized recruitment to be essential to the future of Thunderbird, and subsequently, many graduates offered to recruit. Alumni also believed that their services are being under-utilized in a number of other areas, including serving as guest lecturers and generating local publicity. One respondent writes, "Alumni, as a part of the business community, are perhaps best able to communicate the changing character of the business world."

(Continued on next page)

## ALUMNI SHOULD OFFER AGSIM

Service	Positive Response (%)
Student Recruitment	34
Lecture Presentation	23
Alumni Fund Contributions	20
Local Publicity	16
Alumni Chapter Programs	11
Policy-Making	9
Fund-Raising	8
Summer Jobs	8
Deferred and Estate Giving	2

The majority of general comments dealt specifically with how the Alumni Office should benefit AGSIM graduates. The Bulletin overwhelmingly received the greatest number of endorsements, receiving approval on over 80% of the questionnaires. "The THUNDERBIRD is always a welcome arrival." "I usually read it from cover to cover." "We have drifted away from friends, but thanks to the THUNDERBIRD, we are still close to our T-Bird friends." Answering alumni overwhelmingly feel that the Bulletin is accomplishing its goal of presenting the most requested personal interest items — class news (by far the most demanded area), Alumni Association news, campus news, and the President's Message. While suggestions included adding "cartoons," "a full-color nude centerfold," more photos, or at least clearer ones, a great number of respondents offered concrete ideas for future articles. One specific suggestion was alumni tips and comments on living and doing business overseas.

More than one-fourth of the responding graduates requested that the Alumni Office assist in the areas of Placement and Continuing Educational Programs.

Contributions to the Alumni Fund were received from 51% of those alumni who participated in the survey, and 56% stated they have donated within the last 5 years on approximately three different occasions. The mode amount given was \$25.00, with the overall contribution slightly higher.

## THE ALUMNI OFFICE SHOULD OFFER ALUMNI

Service	Positive Response (%)
Bulletin	81
Placement	28
Educational Programs	26
Class Reunions	22
Alumni Associations	20
Professional Development	16
Other Publications	12
Group Tours	11
Alumni Awards	7
Group Insurance	6

Recommended changes which warrant further consideration included:

Periodically include an updated list of T-Birds by class.

Expand capsule type reports on campus activities, particularly in areas of proposed building programs, faculty and student concern.

We need you and we appreciate you. Your comments and future suggestions will help your Alumni Office better serve you and your school. Your offers to help AGSIM will be directed to the proper office.

—Tom Beatty  
Alumni Office Assistant



45.P.O.

# thunderbird revisited

"My first impression was the tremendous growth the Phoenix area had achieved during my twelve year absence. Practically all of those open acres of farm land are now covered by homes, apartments, and shopping centers.

I had mixed emotions as I approached the entrance to Thunderbird for the first time. (By the way, anyone who graduated in the 60's still considers our campus the Thunderbird Campus and himself a "Thunderbird," especially if one has worked overseas very long. It is our trademark). All those old memories flashed back into my mind as I passed the new school entrance and approached the still unchanged Administration Building. The faces of old T-bird friends and the memories of good times we shared in those swamp-cooled dorms, which haven't changed one bit, came back to me. It seemed like it was just yesterday that DAN CARR and I were sweating out those Spanish dialogs together. Then there was the time I memorized my Spanish speech perfectly only to find myself completely tongue tied the next day in class.

All the obvious questions came to my mind. Will many of the same professors still be here? Will that relaxed campus atmosphere, which is so important while learning a language, still exist? Have the new buildings and increased enrollment changed the school much? And, of course, those personal feelings such as: How will a 38 year old grad fit into a 24 year old scene?

The answers to these and many other questions soon arrived. I felt more at home when I found that many of the professors were still here. The relaxed atmosphere and physical appearance really hadn't changed. The library used to be where the bookstore now is and the campus now boasts a beautiful new Library-Placement building. It was great to see that the dining facilities have been upgraded considerably! Fitting in has been the least of my problems.

All in all, I believe the greatest feeling I have is a sense of quiet pride and satisfaction. For me, Thunderbird has been the best investment I ever made. International has opened up more doors to interesting jobs and advancement in those jobs than any other field I could have chosen. I believe every Thunderbird derives an unusual satisfaction in being able to adapt and survive comfortably in a foreign environment. It's particularly enjoyable when one can make a good living at it.

It really is great to be back!"

Ron Willeford

## HOW CAN I COMPLETE THE M.I.M.?

"How can I get the M.I.M. degree? How many more credits do I need? Can I do it in one semester? What about 'Incomplete' grades?"

These questions are raised, with increasing frequency, by former students and alumni who graduated prior to 1970 (when we abandoned the old degree programs). Each term, we have about ten "returning students" in the process of completing current requirements.

With rare exception, all the credits earned with a grade of "C" or better under any prior degree program will apply toward the 48 semester hours needed for the M.I.M. Most graduates prior to 1970 completed 32 semester hours of work. Therefore, this leaves theoretically 16 more hours in order to complete the M.I.M.

There are various ways of completing the remaining hours needed. The most obvious is to return to Thunderbird campus for a regular semester, spring or fall, during which time a full-time student can take between 12 and 19 semester hours of work for the same basic tuition (\$1,200 plus general fees amounting to around \$125) excluding room/board and miscellaneous expenses.

There is also the Summer Session, which runs for about ten weeks, starting early June. Full-time students can take between 9 and 13 semester hours of work, with tuition and general fees running about \$905. In addition, it is possible to attend the Winterim, which runs for about three weeks in January, and take up to 4 semester hours of highly accelerated work at a tuition rate of \$100 per credit hour (plus a general fee of \$25).

It is important to understand, however, that it is not merely a question of adding up credit hours to a total of 48. It is



*RON WILLEFORD graduated from AGSIM in 1964 with a Bachelor of Foreign Trade degree. His after-graduation work history: store management, Sears, U. S. and Venezuela; own land and investment company (Terinco); chief accountant, Williams Brothers Overseas Construction Company, Santa Cruz, Bolivia; chief of cost control, Spil Batignaller (French company with contract to construct a gas pipeline in the Libian desert), Tripoli; director of purchases and auxiliary services, Greenville College, Illinois. Ron is here on a five-month combined leave of absence-vacation from Greenville to complete his requirements for the M.I.M.*

also necessary to meet the minimum requirements which prevail in each of our three academic Departments. For this reason, some M.I.M. candidates may have to take more than the minimum 48 hours in order to earn the degree. The current requirements of the three Departments are:

**Modern Languages:** Under some old programs, only introductory and intermediate language courses were required. It is now necessary to complete an advanced (400) level course or otherwise demonstrate a proficiency equal to the completion of that course.

**International Studies:** A minimum of 9 semester hours of work are required.

**World Business:** All degree candidates must have taken the basic principles of: accounting, management, marketing, operations analysis, micro-macro economics. These subjects can be taken here or elsewhere. For each course (equivalent to 3 semester hours) successfully completed elsewhere, at an accredited institution of higher learning, a waiver will be granted on the requirement here. The waiver applies, of course, to subject matter only and not to credit hours. No matter how many waivers are granted, a total of 48 semester hours are still required.

If you want to know exactly where you stand in relation to current requirements, just drop a note to the Office of Admissions and Records. If you plan to return to complete the M.I.M., we ask that you advise us about six months ahead of time, in order to reserve a slot for you in your chosen semester.

In closing, what about those "incomplete" grades? As the Bulletin has stated for some time: "Grades of Incomplete may be discharged upon completing the course requirements to the satisfaction of the instructor, within one year; otherwise, they remain permanent." It is the responsibility of each student to resolve incomplete course work by dealing directly with the instructor concerned.

John James Arthur  
Registrar

## AGSIM INITIATES COMPREHENSIVE DEVELOPMENT PROGRAM

At the request of President William Voris, the governing board has taken steps to create a comprehensive development program for AGSIM. The development function is a marketing and sales management process designed to focus all alumni, community, and public relation's efforts; all publicity and communication programs; and all annual, capital and planned gift (endowment) efforts among all constituents — alumni, friends, business, and foundations.

Development is most often perceived as purely a "fund-raising" operation, and indeed, increased, continuous financial support is the ultimate goal of any development program. Such support, however, does not and cannot occur in a vacuum. Therefore, the development process in its broadest terms includes all activities which serve to undergird the well-being of the institution as a whole. It serves to assure the total enrichment of the school, including its academic program, student needs, plant and teaching needs and other services of the school. Successful, generous and continuous support comes from good constituency relations which in turn emanate from good management, a strong and meaningful academic program, and frequent communications.

The development task is a team effort involving all components of the school both internally and externally in the constant advancement of the institution and its public image. The Director of Development under the President coordinates this process working closely with the governing board, administrative staff, faculty, students, alumni and friends of the school ultimately to maximize the potential for gaining philanthropic support.

The governing board has retained the educational management consulting firm of Frantzreb, Pray, Ferner and Thompson of Arlington, Virginia to work with President William Voris; the Board; the Director of Development, David Merchant; Director of Public Affairs, Gates Davison, and others to design, organize and implement the program.

Representatives of the firm have visited Thunderbird monthly since October to meet with selected members of the Board, administrative staff, faculty, students, alumni and friends to ascertain the "state of readiness" of this institution to undertake the proposed comprehensive development program including making recommendations on the implementation of annual, capital and planned-giving activities. This report will be presented to the School and the Board for approval in the near future. When approved, the School will begin to implement the recommendations.

This endeavor will have an impact on, and be affected by, all programs, activities, departments and individuals related to AGSIM. It is expected that the school-wide development program will result not only in deserved increased financial support, but concomitantly, in an enhanced self image, greater understanding of goals and objectives and greater cooperation among all constituencies involved in strengthening the American Graduate School of International Management — your School.

M. David Merchant  
Director, Development



M. DAVID MERCHANT

## NEW GIFTS AND GRANTS TO THUNDERBIRD

The American Graduate School of International Management has received a gift of a house on five acres of land near Camelback Mountain in Metropolitan Phoenix. The house is located in a section where property values range from \$150,000 to \$250,000. This property was donated to the school by Mr. and Mrs. Charles M. Bennett of Scottsdale.

The proceeds from the eventual sale of this property will be used to help finance an initial building in the school's soon-to-be-undertaken building program. This program, when undertaken, will seek to rebuild virtually the entire Thunderbird campus, at its present location, replacing existing pre-World War II military facilities with new academic facilities and graduate residence halls designed specifically to meet the needs of the school and its students.

In addition to this gift of property, AGSIM has received the following new financial gifts and grants from friends and corporations thus far in 1975-76:

\* \* \*

\$34,340 from Mr. Clay Bedford to support planning for the new buildings program. Mr. Bedford is a member of the AGSIM Board of Directors.

\* \* \*

\$15,000 from Mrs. John W. Kieckhefer to assist in the new buildings program. Mrs. Kieckhefer is a member of the AGSIM Board of Directors.

\* \* \*

\$15,000 from Continental Grain Foundation to develop a program in international agricultural management. This program will be designed specifically for students seeking careers in international agricultural management and related areas of activity. Currently, more than 1500 of Thunderbird's 9500 alumni have entered such careers.

Although still very much in the planning stage, the new program in international agricultural management will include such areas of study as International Futures Commodity Markets, International Freight and Insurance, International Agricultural Economics, the International Production and Marketing of Foodstuffs, and International Agribusiness Management.

\* \* \*

\$6500 from Sobin Chemicals, Inc. of Boston to establish the Sobin International Chemical Business; IMC Chemical Group; International Minerals & Chemical Corporation Fellowship. This Fellowship, supporting the three terms of study necessary for the MIM Degree, will be awarded annually to an outstanding student entering the school.

\* \* \*

\$5000 from IBM Corporation to assist the school in increasing minority enrollment. Efforts are now underway to increase recruiting activities aimed at minority students and to communicate directly with such students concerning the advantages of pursuing the MIM Degree at Thunderbird.

\* \* \*

\$3000 from the Earhart Foundation for the establishment of a distinguished speakers program. The program is being administered by Professor William H. Peterson, John David Campbell, Professor of American Business.

\* \* \*

\$2500 from Triad Holding Corporation, a Saudi Arabian enterprise, to assist in the development of an Arab Studies program.

\* \* \*

\$1500 from Mary B. Kelland to establish the Mary B. Kelland Scholarship.

\* \* \*

\$1000 from an anonymous source to establish the L. W. Douglas Fellowship.

\* \* \*

### New or Increased Unrestricted Grants to AGSIM

Name of Grantor	Amount
The Clayton Fund	\$7500
Massey Ferguson, Inc.	5000
Valmont Industries, Inc.	2500
The Gaaney Foundation	1500
Kimberly-Clark Foundation, Inc.	1000
United California Bank	1000

The items mentioned above are new gifts and grants. In addition to these, AGSIM receives generous support on a continuing basis from alumni, friends, corporations, and foundations. This annual support totaled approximately \$280,000 in 1974-75.

# campus briefs

**THE JAMES PARSHALL MEMORIAL FUND** has been established in honor of the son of Mrs. Lili Parshall, who has been a French professor at AGSIM for the past ten years. Her son, who was in the United States Marine Corps, died as a result of injuries sustained during a mine-defusing accident.

Funds contributed to this James Parshall Memorial will constitute an endowment, whose interest will be used to purchase textbooks for the use of a student who is a former Marine. Please make your donation checks payable to Parshall Fund and send them to the Alumni Office.

The winner of the **THIRTY YEARS AT THUNDERBIRD** photo contest was **JEFF SLOCUM '75**. His picture was judged to be most representative of AGSIM's facilities by the committee.

**STUDENTS HAD THE OPPORTUNITY** to join business executives for dinner and informal panel discussions in February and March. The executives were participating in American Management Associations Councils on Manufacturing, International Business, Finance and Personnel at the Biltmore and Camelback Inns in the Valley.

**THE WORLD BUSINESS DEPARTMENT** welcomed two new faculty members this Fall. Full Professor **ROBERT J. McMAHON**, is the holder of the S. C. Johnson Chair. He has been Senior Vice President and member of the Managing Committee of Lloyd Bank California the past decade, as

well as an instructor and guest lecturer at the University of Southern California. A frequent contributor to banking journals, Dr. McMahon holds a doctorate in communication from the University of Southern California.

**PAUL J. SCHLESINGER**, Associate Professor, comes after a decade of service with Tatham-Laird & Kudner, where he was Chairman of the Board of Directors and Chairman of the Plans Board. He is outgoing National Director at Large of the American Association of Advertising Agencies. Mr. Schlesinger received his marketing degree from Northwestern University.

**SEVERAL NEW LIBRARY BOOKS** on Asia were purchased this Spring from the interest on the endowment of the Joseph Brooks Smith Fund. Joe '69 was killed by a mine while he was with AID in Vietnam in 1970. The Peter Osborne ('61) Fund also made possible the purchase of many books this Spring.

**MR. CHARLES H. MANNEL, SR.**, became Director of Placement, March 15, 1976. He was associated with the University of Minnesota for more than ten years, most recently as Assistant Dean, Programs and Administration, of the College of Business Administration.

Mr. Mannel received his bachelor's degree in business and public administration from the University of Maryland, and his master's degree in guidance and counseling from the University of Minnesota.

## STUDENT GOVERNMENT AT AGSIM

Doesn't sound like an exciting topic, does it? You say you can't even remember what ASLC stands for? You say that it wasn't called ASLC while you were here? That's right, for it was called SAC (**STUDENT AFFAIRS COMMITTEE**) from 1948 until 1970. (Our historian, David Henry, has told me that the first year the campus also had a student council.) Whatever its name, the Associated Students Legislative Council at AGSIM (or TGSIM or AIFT) has been active and effective.

The major project assumed by ASLC Summer Semester, 1975, under President Riad Marei, was a student survey about the Career Services Center, which took students 150 man hours of work. The result of this effort was that President Voris more fully realized student concern in this most delicate area. The average age of the student body has decreased partially because the number of veterans decreased at AGSIM. Dr. Voris has reorganized our Placement Center structure, naming Mr. Charles Fonvielle to the new position of Director of Career Planning. Replacing him as Director of Career Services is Mr. Charles Mannel, who was formerly with the University of Minnesota and has prior experience with directing placement activities.

The summer ASLC also successfully suggested that all faculty members submit syllabi to the ASLC and to the library, where they would be on file for use by the student body. These syllabi nicely complement the efforts of the Academic Evaluation Committee of ASLC, which is responsible for semester surveys of student opinions of each and every professor and class.

ASLC endorsed and backed the passage of U.S. House of Representatives Bill 3211, which President Ford signed into law, January 2, 1976. This Bill (also cited as the Overseas Citizens Voting Rights Act of 1975) gives expatriots residing abroad the right to vote in U. S. elections.

During the presidency of Rod Taylor, Fall semester, ASLC supported and was very actively involved in the First Annual Thunderbird Invitational Balloon Race sponsored by a group of supporters named the "Friends of Thunderbird." This was ASLC's major project and involved hundreds of man hours.

The Autumn ASLC endorsed and organized the first legal aid service offered to AGSIM students. This service helped many students with such problems as rental contracts, immigration, and auto accident complications, and was manned on a voluntary basis by students with law degrees under the guidance of Professor Robert Tancer, a part-time faculty member and Phoenix lawyer.

The last major accomplishment was the survey of student opinion on the AGSIM diploma. ASLC backed efforts of individual students who conceived and created a new diploma. The May commencement will see the introduction of this diploma.

In general, the student government provides ongoing service to the student body through various activities and committees. An example of this is free distribution to students of a pictorial directory, which contains photographs, local addresses, box numbers, and permanent addresses of all current students. The ASLC also provides facilities for the Used Book Co-Op so that it can be centrally located for sales of textbooks early each semester, and it runs the used goods Co-Op, which is a convenient vehicle by which third semester students can leave behind radios, cars, tape recorders, etc. for sales at the inception of the following semester.

ASLC has a large committee structure — currently four ad hoc committees and eighteen regular committees. Examples include a Student Development Committee, which is working with the retained fund-raising consultant firm of Frantzreb, Pray, Fern & Thompson, Inc.; a Food Committee, which works with the Food Services Director to insure the continued high standards of the dining hall; a Placement Committee, which works with that director to inform the student body of the informational resources available, setting up resume seminars etc.; a Film Committee, which shows ten or more foreign and classical films each semester on a no-admission fee basis; and a Speakers' Committee, which, with the great cooperation and assistance of Gates Davison, Director of Public Affairs, has obtained such speakers as: Malcom Forbes; Ecuadorian Ambassador, Jose Cardinas; Dr. Halem Hussani, League of Arab States; Portuguese Consulate, Luis Martins; Congressman Mauricio Fruet, Brazilian Opposition Party Leader (MBD); and, Victor Marchetti, author of **THE CIA AND THE CULT OF INTELLIGENCE**. Among the speakers this committee has obtained for the Spring 1976 semester are: Cypress Ambassador Nicos Dimitriou; Arizona Governor Raul Castro; the Ambassador for Turkey; the Ambassador for Egypt; and U. S. Senator Proxmire.

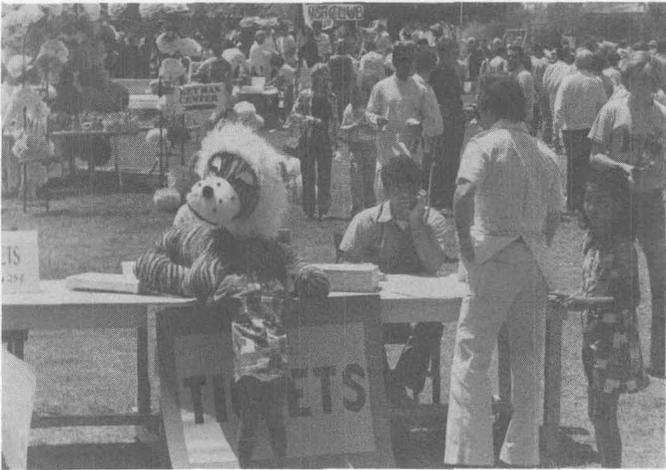
The student government at AGSIM is alive and well. If you are visiting Thunderbird, please stop in at the ASLC offices and make your presence known. We enjoy getting the viewpoint of alumni and exchanging stories of all the fun and headaches that make up T-Bird life.

—Bob English  
ASLC President



**Enjoying the renovated coffee shop.**

**ALUMNI FUND MONIES** have made possible the remodeling of the canteen/student lounge area. The new service line is all self-serve now, and it features a short-order grill. The TV lounge has become a game room, and previous dining hall storage has become a corner TV room, complete with restrooms. The whole area is cooled by a seventeen-ton refrigeration cooling unit. Tile flooring throughout will allow the area to be used for campus parties and dances.



**International Fair 1975**

### **INTERNATIONAL FAIR FESTIVITIES**

Parades of international flags and costumes, foods from around the world, native arts and crafts displays and sales, day-long varied entertainment and music, an international fashion show, and auctions and raffles will all be part of **INTERNATIONAL FAIR 1976**, Saturday, April 24th. All alumni and friends of AGSIM are urged to attend this event, which will be open to the public.

The Arizona alumni will kick-off festivities Friday night with a cocktail hour, dinner, and **LAS VEGAS** night (see Arizona Alumni News).

**CHRIS KROOS**, general chairman, and **LESLIE SPECTOR**, co-chairman, aided by an inspired student committee, promise **A GREAT FUN WEEKEND**. Proceeds will benefit AGSIM's scholarship fund.

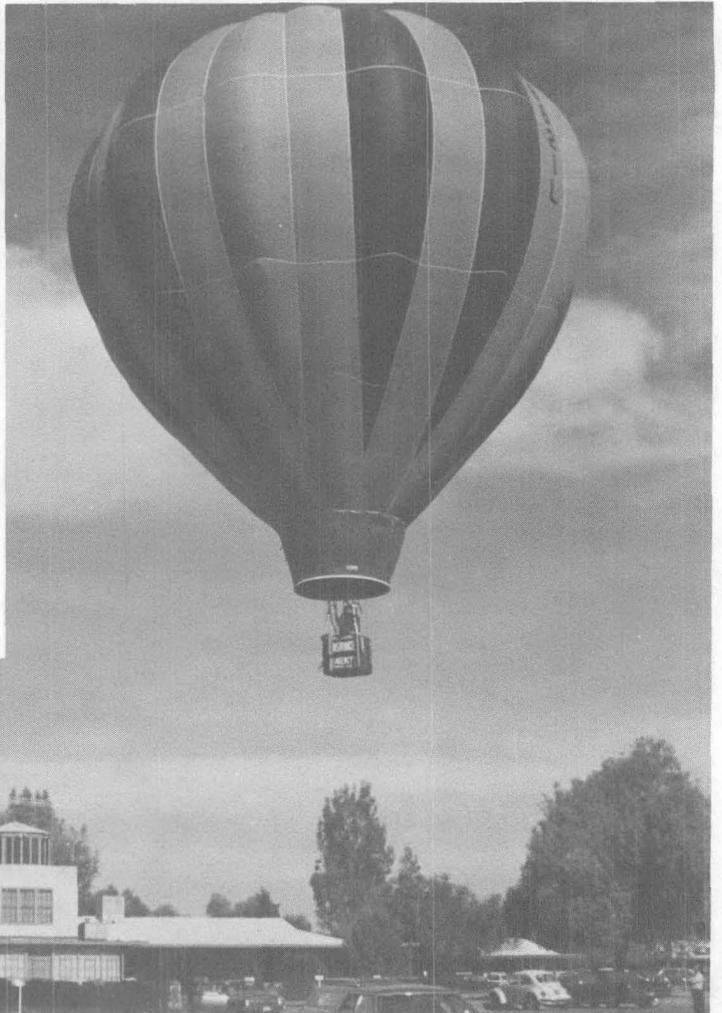
### **FIRST ANNUAL THUNDERBIRD BALLOON RACE**

As a means of publicizing AGSIM locally and of raising money for scholarships, The Friends of Thunderbird organized a two-day balloon race program at Thunderbird November 8th and 9th, 1975.

The Arizona alumni kicked off the week-end of November 7th with a cocktail party and dinner honoring the balloonists. **ROD TAYLOR**, '75, acting as auctioneer and aided by alumni-in-residence, **GARY ROBISON**, **MARY CARNEY**, **PAULA MEISER**, **BOB HINE**, & **RICH BRAM** skillfully encouraged spirited bidding on the eighteen balloonists present. Alumni, Friends, administration and staff contributed almost \$500 to the Friends' scholarship fund, and the donation of all her winnings by Mavis (Dr. William) Voris' mother, Mrs. Lucile Myre, purchaser of the winning balloonists, doubled this amount.

The Saturday morning kick-off event, November 8th, was a student parade of flags and native costumes. A bicentennial band marched in colonial costumes. Student booths selling international foods suddenly appeared. A French Club dinner and Friends' champagne brunch contributed to the festivities. During both days of the event, thousands of delighted spectators watched the events: a hare and hound hunt, with points awarded to the competing balloon landing closest to the lead balloon; a target marker drop; tandem flying competition; and, exhibition flights led by Mr. Malcolm Forbes, of **FORBES** magazine.

The Friends also banked their net proceeds, over \$1,000, towards an eventual endowed one-semester scholarship fund. **DORIS** (Mrs. Jordan) **PAINE** and **MARY BETH TOMPANE** of FOT and **IAN CAMPBELL**, '75, and the many other enthusiastic student helpers hope that the Thunderbird Invitational Balloon Race will become an annual event, and dates have already been set for November 20 and 21st, 1976, the weekend before Thanksgiving, for the next race.



**Thunderbird Balloon Race**





President Voris presents TIM WALKER '68 with award.

AT A SEPTEMBER 1975 LUNCHEON attended by AGSIM faculty, staff and students, PRESIDENT VORIS presented TIM WALKER with a plaque honoring him as Thunderbird's outstanding Alumni Educational Counselor.



KEITH and JULIE CROMLEY '75

MIM

BFT



Newly Designed Thunderbird Ring

Check Alumni Envelope  
to Receive More Information



MICHAEL T. CURTISS '75

**FALL 1975 GRADUATION**

Dr. Laurence M. Gould, past president of Carleton College and geologist, second-in-command of the first Byrd Antarctic Expedition, was the commencement speaker December 19, 1975. He stressed optimism as being essential for action and results, and he opined that "future shock" may well be behind us now. The 541st Air Force Band from Luke Air Force Base provided the public address system for the ceremony as well as the music.

Three hundred and seventy Fall and Winterim students received their MIMs and twelve received Certificates of Advanced Study. Fifty-four of these were from twenty-eight countries and territories other than the United States.

Dr. Voris honored Mrs. John Kieckhefer with the President's Award for outstanding service to the school as a member of the Board of Directors. KEITH CROMLEY received the Barton Kyle Yount Award for scholarship, character and potential business ability. MICHAEL T. CURTISS was the first recipient of the Alumni-in-Residence Award for service to alumni and to Thunderbird. JERRY K. MITCHELL (August 1975) and ROBERT PATRICK BARNES (December 1975) earned the Alfred Knight Award for highest scholastic excellence. Current ASLC president BOB ENGLISH presented outgoing president ROD TAYLOR with a gavel.

The International Advertising Award went to ROBERTO BUMAGNY, JAMES LOVVORN, FRANCO MOLINA, ROY NAHODIL, PATRICIA TIDWELL, and ROQUE WILLARD for their marketing presentation "Wrangler Jeans in Brazil."

## BOARD GAINS TWO ALUMNI

Joining alumnus ROBERT FEAGLES '51 on the Board of Directors of the American Graduate School of International Management are JOSEPH KLEIN '47 and AL MIOSSI '48. Elected October 17, 1975, these two outstanding alumni also were recipients of AGSIM's distinguished achievement recognition, the Jonas Mayer Award — Klein in 1974 and Miozzi in 1975. Additionally, Miozzi was commencement speaker, May 1975, and Klein was honored as the Southern California alumnus of the year, 1975.

Klein is executive vice president of Cyprus Mines Corporation of Los Angeles. Prior to joining Cyprus Mines in 1966 as group vice president of international marketing, he was president of NBC International, Ltd. and vice president of NBC News. He was named a Cyprus Mines senior vice president in 1967, executive vice president of industrial operations in 1972, and director of Cyprus Mines in 1975. He is chairman of the board of Cyprus Hawaiian Cement Corporation, a Cyprus affiliate and director of Mission Equities Corporation.

Miozzi joined Continental Bank's international banking department in 1953. He was named vice president in 1960, senior vice president and head of the international banking department in 1968, executive vice president in 1971, and a member of the board of directors of Continental Illinois Limited in early 1975. He is chairman of several European Continental Banks, board member of Banco Atlantico, and president of Continental International Finance Corporation as well as Continental Banks International in New York, Los Angeles and Houston.



JOE KLEIN '47



AL MIOSSI '48

## LETTER TO THE EDITOR

Greetings etc.

Thurston is still alive. Been with White Farm Equipment's export department since November of '73 (the old Oliver-Minneapolis Moline Tractor Company). Only thing I would do over would be to tape record Richter's export class instead of merely taking notes. When I was at the Bird, we were all wrapped up in international management theory, and short on the nuts and bolts approach, i.e., once almost ate \$25,000 because I failed to notice, on a L/C that the port of embarcation was "Japan" instead of New Orleans, and we shipped out of NOLA.

Since those who have been "blooded" in the field tend to offer advise to those still sheltered under the wings of the Thunderbird, I will stay true to form:

1. Eat in the cafeteria — the food is secondary, the conversation is the important thing. Half the education is not derived from the classroom. The Pub was also a good hang-out in which to round off the educational process.
2. Remember that most U.S. firms have absolutely no idea of export and think International Trade is a Parker Brothers game similar to Monopoly. If you think the "case studies" are far fetched, wait till you experience one first hand.
3. And about the time you are ready to impress your new boss with your educational knowledge he hands you an import license from Colombia and asks if everything is in order. And then you run into technical translations and find that an "enganche de tres puntos" does NOT mean an affair with three gigilos.
4. If you expect a job the day after graduation, try public relations with a major oil company, i.e. learn how to pump gas and wash windshields. But hang in there and keep plugging — Thunderbirds have infiltrated U.S. business better than the FBI did with the Klan, and for so few graduates (compared to Business Ed at UCLA) we pack quite a wallop.
5. And finally, if you heed nothing else, develop "flexibility." Harvard and Wharton lack this quality, while Thunderbird grads are noted for it. This means your first job involves a two week training period after which you are transferred to Biafra and end up making a profit selling luxury items. Two Thunderbirds can trade rocks to each other in Death Valley and declare a dividend at year end, while a Wharton grad would declare bankruptcy, and a Harvard grad would die of thirst the fourth day.

Regards,  
Harold G. Thurston '72



The following Lowell Parker articles, based on information provided by DAVID HENRY '75, AGSIM's Resident Historian, appeared in THE ARIZONA REPUBLIC of November 10th and 11th, 1975. Perhaps you would like to use them where you now are for publicizing our school.

### WHATEVER ITS NAME NOW, GRADUATES STILL ARE 'THUNDERBIRDS'

First of two parts.

When Phil Samper, threading his way along the crowded sidewalks of Rua Boa Vista in Sao Paulo, Brazil, occasionally bumps into Ken Furlong, their first words of greeting are, "Hello, Thunderbird."

On the streets of Amsterdam, Jim Wegenaar sometimes meets Tom Nein, and they, too, greet each other with, "Hi, Thunderbird."

In the swank Camino Real Hotel in Guatemala City, Jerome Johnston now and then sees John Davis, and there, again, the same greeting is exchanged.

\* \* \*

It's a greeting that originated in Arizona but now is heard world-wide wherever products of the American Graduate School of International Management meet. And meet many of them frequently do, for living and working in Brazil alone are more than 100 AGSIM alumni who, with a few exceptions, have homes and offices in either Sao Paulo or Rio de Janeiro.

Another 100 or more right now are living and working in Mexico, mostly in Mexico City. Fifteen are in Iran, well over 100 in Japan, 65 England, enough in many foreign cities for formation of alumni clubs.

Of course, there are a few lonely fellows like R. Lee Rigney, the only AGSIM man in Kuala Belait, Brunei, wherever that is, and Richard W. King, who holds down the fort for Kohler International Co., Ltd., in Accra, Ghana.

However, they and a few others are the exception rather than the rule, for AGSIM graduates are found in considerable number in capitals or large industrial cities around the world.

All told some 10,000 alumni are either working or have worked in 100 countries, as executives in a wide variety of multinational businesses.

Not too many Arizonans, other than those in high executive circles, know much about the American Graduate School of International Management. Not many have ever visited the campus at 59th Avenue and Greenway on the far northwest outskirts of Glendale. Many think of it simply as Thunderbird School.

Although the school never has veered from its original purpose of specifically educating men and women for positions abroad, it has had three names in its 29 years of existence. At first it was the American Institute for Foreign Trade. Then, to better identify it as an educational institution, the name was changed to Thunderbird Graduate School of International Management.

Finally, it was decided that Thunderbird was a bit colloquial and the name became American Graduate School of International Management. This was a move decried by many alumni who continue to call themselves Thunderbirds, as do the present student body.

But why that name Thunderbird in the first place?

Well, the campus of AGSIM, prestigious by whatever name you use, once was a private airport used as an Army Air Force primary training school during World War II. It then was called Thunderbird Field No. 1, and many a hero-to-be made his first solo flight there.

There also was a Thunderbird No. 2 several miles eastward, at the edge of present-day Scottsdale. That, too, became a school now operated by Seventh-day Adventists, after first serving for a time as a sort of trade school conducted by Arizona State University. Falcon Field, now a private airport at Mesa, was the third of a complex of primary flight training fields in the Phoenix area.

Probably no other institution of higher learning boasts a flight control tower right in mid-campus, an oddity that sometimes leads passersby to think that AGSIM still is some sort of flight training institute. The tower nowadays houses individual offices of some faculty members.

More than 800 students, approximately 15 per cent of them foreign, at present attend AGSIM classes. Any average semester will find close to 40 countries represented by one or more students, and the babble of foreign tongues is commonplace anywhere on the 160-acre campus.

Foreign flags frequently fly alongside the Stars and Stripes in recognition of some special occasion in the homeland of various students.

The faculty of some 70 men and women is as diverse in origin as the student body. Ophelia Castro e Silva, instructor in Portuguese, earned her degrees in Brazil. Taeho Kim, assistant professor of economics, is a product of Kookmin College in Korea. Andrew C. Chang, professor of Chinese and Japanese, got his M.A. degree at National Taiwan University.



The Pub

FRIDAY NIGHT  
Charwick's

Average student age is 26. Some are married. Some, both men and women, are single. Accommodations on campus are available for about 40 per cent of the single men and women and married couples without children. Others live in apartments or houses in nearby subdivisions that have spread out from fast-growing Glendale in recent years.

All in all AGSIM is a tight little world of its own, a cosmopolitan gathering strange to find on the rural fringes of the Phoenix area.

What brings students from around the world to this unique school better known in the board rooms of international corporations than to the average Phoenician?

Sole purpose of AGSIM is to train college graduates for international careers in multinational companies. It's the only school in the United States devoted exclusively to such training. And how it came into being is an intriguing story in itself.

**Tomorrow: No wonder they called it "Country Club of the Air."**

### **HOLLYWOOD TOUCH MADE THUNDERBIRD NO. 1 'THE COUNTRY CLUB'**

Second of two parts

Thunderbird Field, now home of the American Graduate School of International Management, had its beginnings in Hollywood, and the glamour of that movie capital rubbed off on the flight training school.

Men of many nationalities learned to fly at the desert field, which then was far beyond the outskirts of little Glendale. They were students destined to serve in many foreign lands, just as AGSIM's graduates are destined to do.

Thunderbird, a primary flight school, came into being in 1940 at the time the pre-World War II "arsenal of democracy" defense program was launched.

\* \* \*

Leland Hayward, actors' agent and later big as a movie director, persuaded a number of Hollywood's air-minded notables to join him in establishment of what was to become Southwest Airways.

Jimmy Stewart, Henry Fonda, Cary Grant and other stars put up the money to buy a nondescript little flying school on the site of the present AGSIM grounds. What now is a pleasant, tree-dotted campus was just raw, barren desert then.

Obviously, American participation in War II was in the offing and Lt. Gen. Barton K. Yount, chief of the Army Air Forces Training Command, who later was to become the founding father of AGSIM, knew it. He knew, too, that the Army Air Force was going to need thousands of pilots, more pilots than the Army itself possibly could turn out in a hurry.

Southwest Airways was one of many civilian schools called upon to train Army fliers under contract, and Hayward lost no time in turning the rather bedraggled little field into what many eventually were to call the "country club" of the air. Sizable trees were hauled in and replanted to shade streets of not very barracks-like barracks, some of which since have been converted into apartments to provide housing for AGSIM students.

\* \* \*

Everything at Thunderbird was spic, span, colorful and glamorous. Buildings were brightly painted and even the trash cans were two-tone to match the base's general decor. There were tennis courts and two swimming pools.

Cadet quarters had specially designed bleached mahogany furniture, and presiding over the kitchens was no less a personage than the former chief steward of the famed Los Angeles Biltmore Hotel.

Came the first of Thunderbird's many graduation ceremonies and movie starlets arrived to entertain the cadet crop. Flying in with them was Brian Aherne, a stockholder in Southwest Airways. Hoagy Carmichael, the composer-pianist, pounded out his hit songs, including "Stardust" and "Rockin' Chair." Hayward himself handed out silver wrist tags.

No wonder they called it the country club of the air.

So impressive was the Thunderbird show that the British asked Hayward to train their pilots, and this request brought about establishment of Falcon Field. As the Army's pilot training program advanced, Thunderbird No. 2 was built along the same lines as No. 1.

Eventually the Hayward schools were to train pilots from 27 countries.

Came Pearl Harbor and Hayward was deep in debt. So the Army persuaded the government's Defense Plant Corp. to buy all three fields. Actual training, however, remained in the civilian hands of Hayward's staff on a contract basis, with Southwest Airways collecting a fee for every cadet-hour flown.

Along with technical training of air and ground crews, Gen. Yount's command was using intensive speed-up courses to give men bound for overseas service a grasp of foreign languages and customs. Methods used were an entirely new venture in the field of education, and they worked remarkably well.

After a 41-year military career, Gen. Yount retired from the Army within weeks after end of War II. Envisioning an expanding world economy that would require knowledgeable Americans in all parts of the globe, he was determined to put war-born teaching techniques to use.

He envisioned, particularly, the need for people specifically trained for foreign service, people who spoke the language, knew the country; people who would not create an "ugly American" image.

\* \* \*

Thus was born what now is AGSIM, a dream that rapidly became reality, after considerable salesmanship on the part of Gen. Yount and Finley Peter Dunne Jr., one of the general's wartime staff aides. They won the interest and support of exporters, foreign trade experts, ambassadors and such.

Finally, after picking comparatively luxurious, deactivated Thunderbird Field No. 1 as ideal for their purpose, they met with Phoenix bankers and civic leaders.

Local response was enthusiastic, and out of these meetings came formation of a nonprofit school devoted exclusively to training young Americans and young foreigners for careers with multinational companies. And out of that first school, which opened in October 1946, with enrollment limited to 300 selected students, came the present-day American Graduate School of International Management.

Only college and university graduates holding a baccalaureate degree from accredited institutions are considered for admission. After three semesters of intensive study, those accepted are granted a Master of International Management degree — if they have maintained a minimum grade point average of B.

\* \* \*

Through the years, foreign governments and American businesses of an international nature have sent students here. However, many, both American and foreign, finance their own way, a matter nowadays of more than \$6,000 for a single student living on campus for three semesters.

International nature of the AGSIM campus is exemplified in many ways. An outstanding example is the school's new library. Built in 1970, it contains an amazing assortment of study materials, including rack upon rack of periodicals in a variety of languages from all parts of the world.

Another example is Dr. William Voris, president and professor of international management. Of course, he has held other academic posts in this country. But, more to the point, he has served as professor at the University of Tehran, Iran, and similarly at the American University of Beirut, Lebanon. He also was an adviser to the King Abdul Aziz University in Saudi Arabia.

And then there's the campus newspaper.

It's printed in English, but it's called Das Tor. That's German, and it means "The Gate."

# resource persons

The following is a list of T-Birds who have volunteered to serve as Association Officers and/or Resource Persons in their geographical areas. If you are visiting, job-hunting, or moving to their areas, they will help you. Yet another example of Thunderbird spirit and of how T-Birds give service to their school and fellow alumni. Use them. Get to know them. Enjoy them. (Perhaps you would like to volunteer to serve in your area. If so, let us know and we will add your name to this distinguished list).

## UNITED STATES

### ARIZONA (Phoenix)

Jack A. Williamson  
c/o Caravan Inn  
3333 E. Van Buren  
Phoenix, AZ 85008  
tel: 602-275-7551

### CALIFORNIA (Northern) (Bay Area)

Sherman J. Olson  
c/o AFIA  
234 Montgomery Street  
San Francisco, CA 94104  
tel: 415-472-2910

Roland J. Willits  
342 Blackstone Drive  
San Rafael, CA 94903  
tel: 415-472-5856

Gary Michael  
1776 Monroe, Apt. H-C  
Santa Clara, CA 95050  
tel: 408-296-0982

### (Fresno)

Roland E. Garcia  
6293 N. Marks Avenue  
Fresno, CA 93711  
tel: 209-227-1774

### CALIFORNIA (Southern) (Los Angeles)

Wes Kruse  
10334 Pounds Avenue  
Whittier, CA 90603  
tel: 213-691-0255

Jeff Ruby  
23016 Haddock Drive  
Diamond Bar, CA 91765  
tel: 714-595-9942 (H)  
213-330-0666 (O)

Tom Sanderson  
Biz International Corp.  
333 N. Bereclo St., #321  
Los Angeles, CA 90004  
tel: 213-666-2892

### (San Diego)

Craig A. Starkey  
Box 1122  
Rancho Santa Fe, CA 92067  
tel: 714-756-2692

### FLORIDA

Marlon E. Willson  
5900 S.W. 93rd Place  
Miami, FA 33143

### HAWAII

Harry Fanning  
44-208 Malae Place  
Kaneohe, HI 96744

### ILLINOIS (Chicago)

Bob Johnson  
RE Johnson Int'l Assoc.  
1795 Taft Avenue  
Rolling Meadows, IL 60008  
tel: 312-358-6464

Randy Miller  
c/o Continental Bank  
2315 S. LaSalle St.  
Chicago, IL 60696  
tel: 312-465-5352

Jesse Wilson  
127 E. Ash  
Canton, IL  
tel: 312-236-8745

Cynthia Young  
535 N. Michigan, Apt. 1602  
Chicago, IL 60611

### (Peoria)

David Traff  
1811 Kingsway, #F-5  
Peoria, IL 61614

### LOUISIANA (New Orleans)

Bruce Little  
Glenn Little  
3607 Garden Oaks Dr. #238  
New Orleans, LA 70114  
tel: 504-366-4328

### MARYLAND (Baltimore)

Bruce Wallace  
Box 155, Williams Road  
Hydes, MD 21082  
(hospitality)

### NORTH CAROLINA

Tom Wong  
119 Stonington Lane  
Charlotte, NC 28212

### OHIO (Cleveland)

Mike Groeneveld  
5115 Lake Road, #824  
Sheffield Lake, OH 44054

Allan Welch  
14914 Lake Avenue  
Cleveland, OH 44107

### Steve Mahood

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# alumni associations

## UNITED STATES

### ARIZONA

ARIZONA alumni will meet Friday night, April 23rd, at 7:30 p.m. in the Thunderbird Room on campus. A no-host cocktail party with Friends of Thunderbird and students will precede dinner; LAS VEGAS gambling will follow. **Jack Williamson '72**, **Gary Robison** and **Tom Beatty ('76)** will host. Make reservations with the Alumni Office, 938-7410/11.

### CALIFORNIA

At an elegant dinner meeting December 5th, 1975, at the Claremont Hotel in Berkeley, **Sherman (Jerry) Olson '50** was installed as president and **Roland Willits '70** as vice president of the BAY AREA alumni. **Gary Michael '72** hopes to organize a regional AGSIM placement service. **Berger** and **Mabel ('65) Erickson** were honored guests.

One hundred and three attended the SOUTHERN CALIFORNIA dinner meeting at the end of November. An Egyptian diplomat was the speaker; and **Joe Klein '47** received the Southern California Alumnus of the Year Award. Call **Wes Kruse** (213-691-0255) or **Jeff Ruby** (714-595-9942) for details of the June meeting being planned.

### FLORIDA

**Earl** and **Diane Oman '67**, hosted sixty five Thunderbirds in their Coral Gables home October 11, 1975, for the first gathering of the Miami Alumni Association. The group met again in March. **Marlon Willson '51** was elected president and Diane Oman, secretary of the group. Please contact Diane (305-665-7727) when you move to the area.

### NORTH CAROLINA

Getting together in Charlotte is fun. Contact **Tom Wong '73**, North Carolina National Bank for time and place.

### NEW YORK

Ninety-five people braved heavy rains October 18, 1975, to attend the NEW YORK CITY alumni party at the Red Baron. President **Mike Crotty '74** reports that the group consisted of mainly recent graduates and he hopes that "older" grads will try to come to the next party, too. His telephone number is 212-724-8500.

### TEXAS

**Ken Krasney** who is in the dual AGSIM-SMU program wants to organize an alumni meeting. If you will help, contact Ken at 3124 University Blvd., #4, Dallas, Texas 75205.

### WASHINGTON

An alumni get together is planned for May 8, 1976 at the Seattle Hilton. For additional information contact **Haven Stewart '72** (206-292-3344).

### WISCONSIN

A tremendous storm resulted in the attendance of only twenty eight at the October 28, 1975 MILWAUKEE picnic. In attendance were the families of **Dave Sandel '74**, **Brian Gauler '69**, **Dwight Winkler '74**, **John Doman '74**, **Dean Johnson '73**, **John Farrington '68**, **Dan Ela '74**, **Chuck Jones '73**, **John Stanger '69**, **Ernie Kangas '73**, **Jagdish Patel '73**, **Al Keiser '73**, and **Jack Harris '73**. Contact Ernie (B-224-0240, H-549-0942) or Al (B-765-7610, H-549-0942) for future plans.

## OTHER COUNTRIES

### BRAZIL

RIO DE JANEIRO alumni met at their annual banquet late 1975 according to **Dolph Johnson '68** and **Ernie Escobedo '73** (242-3885 or 222-9540). They then met for a dinner end-March. Ernie, **Stan Wilson '58**, **Ward Ryan '69**, and **David Ransome '72** formed the committee.

Alumni in the SAO PAULO area should contact **Dennis Orio '71**, Rua Itambe 96, Apto 151, 01239 Sao Paulo. A Pautista get-together is being planned.

### EL SALVADOR

The Thunderbirds of SAN SALVADOR met November 25, 1975 in the home of **John** and **Diana Arnold '61**. Attending were **Jim Koessler '66**, **Doug Bernard '68**, **Steve Otto '66**, **Bob and Mercedes Rodezno '66**, **Dick and Jane Ambrose '72**, **Russell and Jane Hooker '73**, **Jim and Judy Whittlesley '65**, and **Diane Connelly '56**.

### EUROPEAN

EUROPEAN ALUMNI got together for skimpy skiing and full companionship in Kitzbuehl. They also celebrated fasnching-carnival at Hotel Hayerischer Hof in Munich, Germany in February. Contact people are **Bill Syms** and **Jim Walton '74**, Zuidende 13, Broek-in-Waterland, The Netherlands.



New York City T-Birds



Milwaukee Picnic

### MEXICO

April 24, Mexico City Alumni will meet at 7:30 in Erlinda Diaz's home. Telephone **Patricia Gutierrez '73** or, **Larry Schaeffer '47** (5-89-51-15) to make reservations.

### IRAN

Iranian T-Birds got together January 8th for a Mexican buffet and margaritas. **Mitch & Judy Summers '64**, hosted, and attendees included **Shirin Moinpour '73**, **Behrouz Pirouz '63** and **Reza Fattahi (A 72)**.



Charlotte, North Carolina Alumni Meeting (from left to right): **ALPO CRANE '65**, **JURGEN STRASSER '73**, **DOUG MRSTIK '74**, **MARK PADEN '67**, and **TOM WONG '73**. Not shown in the picture but present at the party—**BRYAN CRUTCHER '72** and **RICK GREENWOOD '73**.

**JAPAN**

Many TOKYO alumni got together at the wedding reception of **James and Michiyo Echle '60**, and they hope to start meeting as alumni on a regular basis. Call **Dave Fisher '67** (359-9621-6) if you are interested.

**MALAYSIA**

Please contact **Chuck Hazen '69** at 742996 or 11 Jalan Damnsara Endah, Kuala Lumpur 23-02, Malaysia, for more information about a June T-Bird party.

**MEXICO**

**Larry Schaeffer '47**, **Craig Dudley '58**, and **Victor Haupt '71** publicized AGSIM on CBS station VIP in Mexico City November 24, 1975 or Dona Garder's local show "Viewpoint," and called for T-Birds to turn out for a re-organizational meeting at the Guillermo Tell restaurant November 30th. Fifty-three alumni and friends came.

**PUERTO RICO**

All Thunderbirders interested in having a get-together with "palitos" should call **Sandy Stone** at home (763-1162) or contact him c/o IRS, P.O. Box 1485, Hato Rey, Puerto Rico 00919.

**THAILAND**

T-Birds in BANGKOK are interested in an occasional alumni get-together. If any Thunderbirder living there haven't been contacted locally, call either **James Williams '70**, 32941 or **Cliff Bevins '50**, 526141 or 518929.



Tokyo Alumni



Seoul Alumni Party (attendees included): **WOO, HYON PAEK '69**, **JAE SUK LEE '73**, Linda Hale, **JU WHAN YUN '73**, Mrs. Yun, **THEODORE McCULLOCH '72**, Mrs. Paek, Professor John Lindholtz, **R. N. HALE '61**, Mrs. Hale, **HAN SOO KIM '73**, Professor Wan Soon Kim, **HEUNG SIK '74**, **KYO HO SHIN '73**, **JU SUP HAHN '75**, **KI TAE MYONG '74**.



Wedding Reception of **JAMES W. ECHLE**, December 6, 1975, from left to right: **PAUL HAMMERSTAD '72**, **HOBUKAZU YAMAGUCHI '73**, **CHARLIE EMANUAL '72**, **RUSSELL E. JOHNSON '72**, **JAMES W. ECHLE '72**, **TERANCE M. ESMAY '73**, **JIM DALE '73**, **NICHOLAS F. RENNA '72**, **OSAMU ASO '73**, **JOHN BRANDENBURG '72**, **MIKE POWELL '64**, **JACK L. WAGGONER '72**.



Members of the board and officers of the AGSIM/Mexico Alumni Chapter from left to right: **CLAUDE SHANEY-FELT '58**, **PATRICIA GUTIERREZ (Mrs. ERNIE '72)**, **LARRY SCHAEFFER '47**, **DIANE CONNELLY '56**, **VICTOR HAUP'T '71**, **HERLINDA DIAZ (former instructor)**, and **CRAIG DUDLEY '58**.



Iranian T-Birds at alumni party held in Tehran, January 8, 1976. (**MITCH & JUDY SUMMERS '64**, 4th and 5th from left).

# class news

## MARRIAGES

STEVE and Margaret HEINER '62, Jakarta, Indonesia . . . ROBERT LAUGHLIN SMITH, JR. '67 and Nancy Lenore Newton, Shaker Heights, Ohio . . . THOMAS P. CHURCH '70 and Roberta Lou Waxler, Pittsburgh, Pennsylvania . . . JONATHAN H. SHOUP '71 and Nancy J. McCormick, Baltimore, Maryland . . . JAMES DUNCAN OTIS '72 and Caroline Hall, Littleton, Colorado . . . KATHLEEN A. WALKER '73 and Yasutaka Mihara, Chicago, Illinois . . . DAVID BARNETT '75 and Joyce Sarnotsky, Phoenix, Arizona . . . LELAND G. HENKEN '75 and Sheila R. Robinson, Grosse Pointe Farms, Michigan . . . STEINAR A. MIKKELSEN '75 and Irene Neuman, Stockholm, Sweden . . . TONY OLBRICH '75 and NANCY NAPIER '75, Columbus, Ohio . . . JEAN-GABRIEL ROMAIN '75 and Matgorzata Medynska, Montreal, Canada . . . GEORGE and Irene TAVARES '75, Glendale, Arizona . . . OWEN E. STRECKER '75 and Diane Reifel, South Laguna, California . . . TAPAN SINHA '74 and Rebecca Linneman, Calcutta, India . . . JAMES ROBERTS LANGLEY '73 and Judith Kushner, New York City . . . GLENN LITTLE '75 and Patricia Chavez, Guadalupe, Mexico . . . ROBEY CLARK '74 and Mitzi Sutton, Dallas, Texas.

## DEATHS

WALTER H. GILLETTE '63, Big Rapids, Michigan . . . WESLEY E. OLANDER '49, Guatemala City, Guatemala . . . ROGER NELSON MORRIS '73 . . . GORDON WYNN '60, Warner Robins, Georgia . . . WILLIAM B. OGILVIE '52, Santurce, Puerto Rico . . . LEE S. JOHNSON '47 . . . ARTHUR O'NEILL, retired assistant superintendent of building and grounds, AGSIM . . . JOHN DAVID CAMPBELL, former professor of World Business, AGSIM.

## BIRTHS

### Boys

KIM and MARTA LUTZ '64, Washington, D.C. . . . MIKE and MARIANELA MURPHY '69, Panama . . . the YAD-ALAM DWARKANATHS '70, Bangalore, India . . . BRAD and KERSTIN CORSON '72, Sao Paulo, Brazil . . . the WILLIAN AMENS '73, Culican, Mexico. . .

### Girls

FRED and MARIA-INES SHIELDS '61, Richland, Washington . . . JERRY and KATHY GILLOTTI '65, RALPH and ANN HARMON '67, Jakarta, Indonesia . . . JIM and MICHELE DOROBIALA '69, Glendale, Arizona . . . EDWARD and BONNIE AUBLE '72, Oranjestad, Aruba . . . BUD and LIZ STERRETT '72, Atlanta, Georgia . . . HUGO and MARY WOLTER '72, Silver Springs, Maryland . . . DIMITRI and SHARON ANDONOV '73, Milan, Italy . . . JAE SUK and CHOON YOUNG JANG LEE '73, Seoul, Korea . . . SALAH and JANE TARRAF '73, Montreal, Canada . . . RICHARD and CATHY SMITHERS '74, Peoria, Illinois . . . ROBERT and COLETTE SUZANNE SPARKS '74, Stamford, Connecticut . . . DICK and SHERRIE SAINT-AMANT '75, New York . . . GERD and BETSY STIPPINGER '73, Vienna, Austria. . .

### Twins

ERVIN and DEANNA DEE BEAL '70, Garland, Texas — Boys.

## ADDRESS UNKNOWN

Please write us if you know the current address and/or other information for the alumni below.

John Gearhart '53	Dan Ruderman '66
Herb Hendrick '54	Diego Veitia '66
John Rock '55	Jim Delahunty '67
Walter Pinkston '55	Fred Miley '67
Theobald Diehl '56	Fred Oppen '68
William Bottorf '57	William H. Jones '68
Eugene Martin '57	Dave Layton '68
Art Mastoras '57	Ney Raahauge '68
Jim Staub '57	Gary Johns '69
Mike Carstens '58	Gary Collins '69
Richard Barrutia '59	Richard Erler '69
Jerry Hughes '60	Jack Witter '69
William Ozolin '60	Sergio Montalvo '70
Tim Wilbur '61	Henry Avalos '70
Larry Greene '63	James R. Grebe '70
Stan Urban '64	Curtis Lynch '70
George Pitts '65	Richard Rowland '71
Clarke Todd '65	Mike Gibson '72
William Gleason '66	Jim Bacon '72
Joe Lo Piccolo '66	Mike Brown '74

## THUNDERBIRD VISITORS

NICK LUBAR '74, Port Washington, New York . . . THAD HOGAN '60, Placentia, California . . . BOB COTTAM '56, Kings Beach, California . . . RON CLARK '59, Huntington Beach, California . . . ED DIAMOND '74, San Bernardino, California . . . BOB STIMSON '71, Tempe, Arizona . . . TERRY HAYDEN '65, Toronto, Canada . . . CAL VAN PELT '50, Portland, Oregon . . . DAVID BELL '68 and TOM McWILLIAMS '61, San Francisco . . . BILL WALSH '71, Newport Beach, California . . . RICHARD IMENDORF '72, Los Angeles . . . LARRY LAMB '69, Portland, Oregon . . . JIM MANNING '53, San Rafael, California . . . BRIAN GAULER '69, Fond du Lac, Wisconsin . . . KEN MURRAY '61, Los Angeles, California . . . ROMAN REYES '74, Phoenix, Arizona . . . MACK SLOAN '70, Glendale, Arizona . . . KEN HOLBROOK '66, Houston, Texas . . . JACK CHRISTENSEN '71, Newport Beach, California . . . JOHN THIELBAHR '66, Chicago, Illinois . . . MIKE MARGOLIS '75, El Paso, Texas . . . RIAD GHALI '74, San Francisco . . . RON PFAFFLIN '73, Davenport, Iowa . . . CURTIS LESAGE '73, Chicago . . . RICK BURRUS '72, Thousand Oaks, California . . . DAVE MCINTYRE '68, St. Louis, Missouri . . . ROGER ELY '69, Phoenix, Arizona . . . DAVID NAYLOR '72, Boston, Mass . . . BOB WHITE '72, Little Rock, Arkansas . . . BILL KELLEY '71, Irvine, California . . . BOB LUZAR '73, Lyndhurst, Ohio . . . JOHN CASTRO '74, Floral Park, New York . . . LARRY EDSTROM '70, London, England . . . GENE NAGLE '72, Phoenix, Arizona . . . BILL DUBBS '75, San Francisco . . . CHUCK ROBERTS '73, Chicago, Illinois . . . BERNIE ANDERSON '73, Ecully, France . . . BRAD CORSON '72, Elyria, Ohio . . . BILL NEIGER '74, Denver, Colorado . . . JAY CASELL '62, San Antonio, Texas . . . GARY RIPPEN '75, Glendale, Arizona . . . DON KOPPEL '53, Tlalneptantla, Mexico . . . BARRINGER NEWCOMB '68, Oceanside, California . . . ROLAND RAYMENT '61, Wilmette, Illinois . . . JAMES HALDERMAN '74, Dhahran, Saudi Arabia . . . JOHN LAMPE '73, Singapore . . . DR. THOMAS P. CARTER '51, Sacramento, California . . . MIKE MORAN '74, Phoenix, Arizona . . . MARK WERTS '70, Amsterdam, Holland . . . DAVE STONER '73, Peoria, Illinois . . . CHRIS CHESSER '73, Tucson, Arizona . . . STEVIN DELATEUR '74, Washington, D.C. . . . PETER GUNTHER '68, Rio de Janeiro, Brazil . . . RON WILLEFORD '64, Greenville, Illinois . . . ART WEHRMEISTER '73, San Diego, California . . . DAVE McCULLOCH '74, Tulsa, Oklahoma . . . ART KELLEY '70, Glendale, Arizona . . . FRANC ROCHELEAU '71, Bisbee, Arizona . . . ROY K. MALKIN '68, Miami, Florida . . . HAL YONOVITZ '74, Coolidge, Arizona . . . DAVID TRAFF '74, Peoria, Illinois . . . BILL PAGE '67, Denver, Colorado . . . KIRK WINKELMEYER '62, Ft. Collins, Colorado . . . DENNIS SOKOL '74, La Grange, Illinois . . . RICK CUNLIFFE '75, Waukesha, Wisconsin . . . JOHN CLISE '75, Phoenix, Arizona . . . ALLAN ZIMBEROFF '48, Albuquerque, New Mexico . . . SIMON HAKIM '75, New York City . . . JOHN DICKINSON '69, Mexico City . . . HERB RUPP '70, Memphis, Tennessee . . . EUGENE GRAF '65, Bozeman, Montana . . . BERNIE MURPHY '74, Chicago, Illinois . . . STEVE ENGEL '74, Canby, Oregon . . . GEORGE SEWARD '70, Phoenix . . . RICK STRACK '72, Palo Alto, California . . . GEORGE BLAKE '59, Mexico City . . . NORMAN SLUIS '72, Phoenix, Arizona . . . RONALD BELCZYK '72, Santa Ana, California . . . RONALD HAMES '74, New York City . . . LIANNE SORKIN '72, New York City . . . ROBERT BEGANI '67, Chicago. . .



JACK BUTEFISH '56 and other tennis players.

**47** **Larry Schaeffer** is presently operating "Schaeffer School of Speech — Linguistic Services" with his wife, Nina, in Mexico City. He is president of the Mexican Thunderbirds . . . The **Gerald Mirkin** family vacationed in Hawaii and Colorado last summer and hope to visit Arizona in 1976 . . . **Lindsey** and **Eve Henderson** write from Savannah, "Lindsey is still president of Chatham Associates International, Inc. He continues to head the Factor's Walk Military Museum, which he founded." . . .

**48** **John D. Henson**, with USAID, after being evacuated from Saigon last year, saw **Pete Stilley '70** in Singapore, went to Bangkok for two months, took over the regional commodity management office in Manila, and is now chief of the logistics division in the Philippines. "LYDIA and I have given serious thought to retirement. I am anxious to get a new career started in the business world." . . . **Werner Diehl** writes, "Still in London after almost seven years with Northern Trust Bank. Just finished a computer project for London branch. Moved into country about 30 miles out and enjoy country life. Son married and in medical school in States — daughter in college here." . . . **Fred MacDonell**, after many years as manager of the international division — Ferry-Morse Seed Company, left to form his own sales organization, International Marketing Management, in San Jose, California . . . From **Tim Warner**: "Am now in my 25th year as a resident of India. All three children now in the States attending school. Some T-Birds here, including **Bob Steinmetz '55**, who is our (Firestone) sales director." . . . **Lowell** and **Chrys Marcus** returned from Spain and live in Long Beach . . . **John Warner** has been president and on the board of directors of the American School in Mexico City. He hired graduate **Robert Sands '74** to work for PEPSICO there, and Robert was promoted three times within his first year with the company. "Robert has performed admirably and is a credit to the school. He is liked by everyone, works hard, and gets results. His AGSIM training was valuable," writes John.

**49** **Dave Moir** has left Square D Company to join Quasar Electronics Corporation as their director of international operations. Quasar is a subsidiary of Matsushita Electric Corporation of America.

**50** "Mary Helen did graduate work this summer in Guatemala and I joined her for a look-see, then vacation in Vera Cruz, Mexico. Dan Jr. has been living in Brazil over four years. I still travel frequently all over the world. Son J. Wright is interested in Thunderbird," writes **Dan Witcher** from Kalamazoo . . . **Helen Deman** is employed by the Department of Labor as a vocational rehabilitation specialist, in the region of California and Nevada with headquarters in San Francisco . . . **Fred (Skip) Voorhees** is managing principal of Self-Resort Counseling Association in Medina, Washington. Says Skip, "AGSIM experience still paying positive business dividends."

**51** **Barker Bates** advises: "We had an enjoyable reminiscing session in mid-September with classmates **Jack and Nancy (Bassett) Barrington** (both '51')." The Bates live in Longview, the Barringtons in Bellevue, Washington.

**52** "Living in Kobe, Japan and New York. Traveling the world and meeting as many old alumni friends as possible in each country visited," writes **Toby Madison** . . . From **George Peckham**: "Now with Agro Tech International with headquarters in Miami. "We supply products and knowledge to the animal and poultry industries, mostly in the Caribbean and Latin America. **Bill Bramble '51** is a neighbor." . . . "After nearly two decades abroad, I've returned to open my own firm — incorporated in Arizona, but will operate out of the industrial North East — offering market studies for firms interested in Asian markets, and limited import-export activity," writes **George Griffin**.

**53** **Roland Garcia** is acting president of Time Industries, Inc. He traveled to Florida last December to conduct the quarterly managers' meeting . . . In Jacksonville, Florida, **Norm Bailey** organized and manages Latin American Trading & Consulting Company after leav-

ing Getty Oil Company in October, 1973 . . . **John Lambert** has made half a dozen trips a year for the past three years to Europe on nuclear electric power plant engineering and contract work. He and **Nancy** traveled England, Spain and Holland last June.

**54** "I am still helping social scientists at the University of Pittsburgh use the computer," writes **Phil Sidel** . . . **Ken Nelson** spent September traveling Europe on business . . . After his hospitalization in New England and convalescence in Oregon, **Mark Antinucci** returned home to Rome with his five younger children. Of the older children in the United States, Lana attends Union College; Richard and Steven, Rollins College; Ellen, St. John's . . . **Charles Keller** expects to retire in August 1977 and move to San Diego . . . **Phil Kirk** returned to Cleveland as president of the Harshaw Chemical Company and continues as group vice president and director of parent Kewanee Industries.

**55** From **Juan Forster** in Guatemala City: "Staying alive with exportation of beautiful typical weavings and other handicrafts. Just about to begin construction on long-planned tourist center on shores of Lake Izabal. Need a good Thunderbird partner with similar experience — and MONEY! Great future prospects." . . . **Jack** and **Ann Potter Lockledge** (both '55) write, "We feel we're in the forefront of the new waves in elementary education. Jack acts as a consultant on open space schools and serves on the governor's liaison committee. Ann teaches in open space and implements the new techniques — and keeps the home fires burning." . . . After tours of duty in Colombia, Egypt, Honduras and Vietnam, **George Weismiller** administers a five year CARE food-for-work hygienic program in Bangladesh . . . **Donald Burdon** has been appointed European representative for the state of Wisconsin and will be based in Frankfurt, West Germany.

**56** Seen in the October SPORTS magazine, a photo of **Jack Butefish** of GDI with the worlds' leading tennis players. (He's the one in the business suit.) . . . **Winn Wyman**, traveling as Vice President of AGRICO International, has been in Sao Paulo (where he saw classmate **John Dailey**), Paris Amsterdam, East Berlin, Brussels, Antwerp, London, Seoul, Moscow and San Salvador. Winn says that East Berlin is shockingly stark and unappetizing — untouched by detente except cordiality of business contacts . . . From **William Rodgers**: "After twelve continuous years in Latin America on my second sojourn there, the last six years being in Brazil, we have returned to the States and live in Washington, D.C., where I work in The Agency for International Development. Dr. Schurz was right: Brazil is indeed a fabulous and varied country! I had the good fortune to live three years in Rio, then three years in Brasilia, and of traveling many times from one end of the country to the other visiting and working in most of the states. Enjoyed Brazil and the Brazilian immensely!" . . . **Gloria Shuman** is vice president/secretary of Robert Shuman and Associates in Hato Rey, Puerto Rico . . . **Garry Hoyt** is an advertising executive with Young & Rubicam in Puerto Rico.

**57** **Alan Helffrich** is managing director of Armco International — Spain . . . **Daniel Harkins** has been promoted to general sales manager, Ashland Chemical . . . From **Doug Buckmaster**: "Have completed four and a half years as director of development for USC Cancer Center program; eleven years of exporting processed food products. I am a principal in a firm which sells natural vitamins and food supplements by mail order — at discount prices. I'd be pleased to hear from interested T-Birds worldwide." . . . **Alex Boggio** advises us that his oldest son, Umberto, is following in his father's footsteps, as portfolio manager for Credit Swiss . . . **Art Carpenter** is president of the Montebello (California) Board of Realtors.

**58** **William Foster** has been promoted to senior vice president of Union Trust Company, New Haven, Connecticut . . . **Stanford Wilson** is president of Snelling & Snelling in Rio de Janeiro . . . **Ham Dethro**, vice president, international division at Crocker National Bank in San Francisco, has been elected president of the Cali-

fornia Council for International Trade for 1975-76 . . . **Jack Sherman** is still a registered representative with Fahnestock and Elizabeth is currently teaching English at the Universidad Simon Bolivar in Caracas.

**59** The **David Youmans** have been in La Paz, Bolivia since June 1975 on his third assignment with PLAN and eleventh abroad. He is director for Foster Parents' Plan International for Bolivia. "Schools are very good. Our programs with PLAN include social work co-operatives, health, community action and education. Anita, Sergio and Vance are with me, and Rick is in the American Navy." . . . The **Richard Cummings** family is living in Lilongue, Malawi, where Dr. Cummings is educational planning advisor to the government . . . **Bob Roberts** is attending Southern Connecticut State College to prepare himself for a research/academic career . . . **C. Eugene Osment II** writes, "Investment advisor for a few wealthy families overseas. Current emphasis in Norway, Sweden, Denmark. **Noel** is feature writer — San Diego Union." . . . **Jerry & Anne Gaardner** are living in Yorba Linda, California. Jerry is with the international marketing group of Allergan Pharmaceuticals, with an office next to **John Barnett (J60)**. . . . **William Holsnider** is now President of the Paper Mate Division of the Gillette Company.

**60** **Arthur Misner** writes from the Philippines: "Charlotte and I are deeply involved in community affairs. Charlotte is president of the St. Lukes Women's Board (a hospital auxiliary). I'm president of the Rotary Club of Makati and chairman of the executive committee of the Ateneo Graduate School of Business (a Jesuit University) . . . Lockheed transferred the **Jim Armstrong** family from California to Australia last September. They report missing their family farm . . . **John Kieser** is assistant treasurer — international operations with Kaiser Aluminum and Chemical Corporation in Oakland, California . . . **Don M. Noble** is sales manager for Firestone-Chile . . . **William Weber** has made a permanent move to Dunedin, Florida. "For the past three and a half years (after twelve years in banking) I've been a tour manager for TRAVCOA, one of the largest wholesale tour operators in the U. S." . . . **Craig Starkey** is Director of Economic Research-Master Planning for branches, future growth directions for whole company — First Federal Savings & Loan Association, San Diego.

**61** **James Paulino** is marketing manager, Valsan International Corporation, New York City. He took a four-week trip throughout the Far East, Australia and New Zealand last fall . . . **Alvord Branan** is the 1976-77 resident director of the California State University and Colleges International Program in Aix-en-Provence . . . **Roland** and **Norma Rayment** visited the campus and commented that they "liked it better when it was small and we had to rough it." . . . **Robert Garrison** is resident vice president — Southern Cross region and **Ralph Goodrum** is general manager — Brazil for AFIA.

**62** **Christof Scheiffele**, who has been director of medical volunteer specialists in Washington, D.C. for MEDICO, the medical arm of CARE for the past two years, is now country director in Haiti . . . The **James Bensons** have moved to Arlington, Virginia . . . **Morris Feldman** is a prospective candidate for U.S. Representative (Democrat) — Fourth Congressional District of Illinois . . . From **Wallis Sanborn**: "I am still a district sales manager for the Mud Cat division of National Car Rental. The job is fun and what more could one ask. Judy is going back to school and hopes to have her B.S. in nursing in about two years. Our son, Trip, is now eleven and is a stud football player. Diana, soon to be eight, is a super gymnast and also a good student." . . . The April, 1976 international edition of READERS DIGEST featured "The San Antonio Story" including the Remember the Alamo Theater and Museum of which **Jay Casell** is executive producer.

**63** **Robert Williamson** with John Deere Intercontinental writes, "Have enjoyed the two tours as AGSIM campus representative to Illinois colleges and I am available as needed." . . . "**Stephanie** has some free time now that our youngest child has entered first grade, so she has taken up elephant training! India is an exciting and stimulating change after twelve years in seven different Latin American cities," write the **Ronald Burkards**. We hope

the Burkards and **Yadlam Dwarkanath '70**, can activate the Indian T-Birds.

**64** The **Claus Morch** family has been transferred from Beirut, Lebanon, to Stockholm, Sweden, by Good-year . . . "My wife and I have just returned from a two week trip to Europe as a result of my winning a national sales contest held by the Redactron Corporation. We visited England, France, Denmark and Holland," writes **Joe Bunce** . . . **John Hubbell** is regional director for Creative Marketing of America in Wisconsin. "Built a new home and learning to become a balloonist. Wow! What a sport! Anyone interested, write! Any T-Bird graduate buying a balloon can get a special discount." . . . **Robert Andrews** is with the U.S. Steel Corporation affiliate in Belem, Brazil. "I have just completed my third year in Brazil which has been most rewarding. Previously, I worked in Venezuela for almost four years, and for three years in Mexico where I picked up an MBA in international business from the Universidad de las Americas." . . . **Jan Wells** writes, "I recently moved from product management to public relations. I now deal with three of Seagram's wine marketing companies, two in U.S., one (U.S. based) that exports wines around the world." Jan lives in San Francisco . . . **Dave Goldman** is president of Real Corporation of California and Nevada. The firm deals in commercial leasing and management and condominium sales . . . After three years in Bogota, Colombia, **Kim** and **Martha Lutz** are in Washington, D.C. for two years. They saw **Ed Frey** in Bogota when Ed was on his way from Cali to the U.S. . . . **John Lewis** has traveled over a million miles on foreign business activity during the past seven years. He is vice president — First National Bank in Dallas . . . **John Baker** is director of international operations National Steel products for National's subsidiary, Stran Steel Corporation of Houston . . . **Jim Kelly** was a candidate for Congress from the eighteenth district, Pittsburgh, Pennsylvania.

**65** **Ben Barteldes** is product manager for Agroceres in Sao Paulo, Brazil . . . Vice president and sales manager - export division is **Carl Doran's** new position with Ford Meter Box Company of Wabash, Indiana. The company recently received the President's E Award for Export Excellence . . . **Terry Hayden** writes that he is undergoing training activity as credit analyst with the Bank of Nova Scotia in Toronto . . . **Jerry Gillotti** is with Rockwell International, business equipment division, Arlington Heights, Illinois.

**66** **Steve Swenerton** has been re-assigned to Los Angeles as product manager by Norris Industries . . . **Ken Holbrook** has been named manager of the Rust-Ban Coatings division of Exxon Chemical USA. He has moved to Houston from Hong Kong . . . **Fred Smoot** has left Pirelli Tire and has joined **Ron Pfafflin ('73)** in forming an export company — appropriately called Phoenix Pacific Inc. . . . **Jim Koessler** up-dates: "I went to work in the international division of First National Bank of Boston in September of 1966. Summer of 1969, I returned to the United States and graduated from the Harvard Business School. Spring of 1971, I went to work for the First National City Bank and was sent to El Salvador. In 1973, I resigned from the bank and formed my own company here in San Salvador — Argueta, Koessler, S.S. de C.V." . . . **David Arms** has organized Financial, Management & Resources Company in Shaker Heights, Ohio, to provide financial services and management consulting to selected individuals and small corporations . . . From **Mike Griffin**: "After eight years overseas (Switzerland and South Africa) with Caterpillar Tractor Co., we have settled back in the West (Casper, Wyoming). We are enjoying the States and the opportunity to Americanize the girls." Mike is general parts manager for Wyoming Machinery, Caterpillar dealer . . . **John E. Smith** reports that from 1969 until 1974, he was legislative assistant to U. S. Senator Bob Dole (Kansas) in Washington. Since then, he has been general counsel and secretary of Herman Brothers Inc., a trucking company specializing in the transportation of bulk commodities throughout the Midwest and South . . . **Ed Oshiro** works for Public Health Service — community health division in Ft. Washakie, Wyoming . . . **Howard Boyer** was transferred by Bank of America from Hong Kong to Seoul in September, 1975 . . . **Chris Lane** writes, "continuing as partner with Trident Navigation. We always are looking for companies to represent on the West Coast — ship owners, exporters, shippers, charters, etc. Have

been elected president of the Bay Area California Maritime Academy Alumni Association. Would appreciate hearing from anyone connected to the maritime field." . . . **Andy Havis** is planning director of corporation-designing programs in education, such as teacher training for Early Training Inc., Silver Springs, Maryland . . . **Yoshio Ueda**, Senior Associate, Tokyo, Egon Zehnder International, was a feature speaker presenting the international consulting firm's methods of solving management problems in Japan to the Los Angeles Chamber of Commerce World Trade Committee . . . Congratulations to **Captain Patrick Demerath** in Taipei, who has won the following awards: National Restaurant Association, Hennessey Trophy; Top Services Officer in the USAF for 1974-5; Republic of China Combined Services Forces Commendation Medal. The Demeraths are teaching square dancing to Chinese Nationals and put on a demonstration for President Chang-Ching-Kuo.

**67** **Earl Oman** has formed his own real estate company, which sells real estate investments and vacation and retirement homes to U.S. citizens abroad and South Americans and manages the investments for many clients. He is helping **Marlon Willson '51**, organize Florida alumni meetings . . . November, 1975, the **Dave McCrackens** were transferred to Italy, where he assumed general sales manager responsibilities for Armco grinding products for Europe, Middle East and Africa . . . **Bill Messett** writes from San Jose, Costa Rica that he has been general manager, manufacturing and marketing, for Sybron Corporation for the past three years in the Caribbean-Northern South America areas . . . **Don Milligan** is international sales manager for Physio Control Corporation. "I continue to travel about seven months a year throughout the world visiting existing representatives and interviewing for new ones. It is a lot of fun to watch our sales grow overseas and become a larger percentage of corporate gross sales." . . . **John Dunmar** writes, "I now am married (Barbara) with two children: Britt, three; Jonathan, two; both born in Buenos Aires." In January, John was named a vice president of J. Walter Thompson . . . From **Dean Ross**: "Fourth move in eight years — from New York — Brussels — Madrid — London — Mexico — all with FNCB. Am now in charge of FNCB's Latin American specialized products headquarters in Mexico." . . . **Bill Craig** is sales manager for Firestone-Venezolana . . . "With Citibank in Saudi Arabia — along with **Dave Ansell '68**, **Bill Fagan '70**, **Lee Nelson '74**," writes **Fred Crawford** . . . **Tom Rear** is manager of international administration, WKM Valve Division, ACF Industries in Houston. He had a party in Phoenix for **Ted Townsend '67** of Mexico City, along with **Bill Parker '65** and **Bill Stanton '65** . . . **Mike Pierce** writes from Balboa, Canal Zone, "Charlotte and I plan to attend the Olympics in Montreal. We are interested in trading our apartment, beach house, cars and maids for four weeks during the Olympics for similar accommodations in Montreal." . . . **Jim Rooney** is presently acting as financial consultant to companies in Thailand and Southeast Asia. He also has been elected president of the American Chamber of Commerce in Thailand for 1976 . . . **Joel Wineburgh** is the assistant vice president of Comerals, which is the international subsidiary of Commercial Metals Corp., New City, New York.

**68** Eastman Kodak Company recently announced the appointment of **Montroville B. Walker** as marketing manager, Komal Sendirian Benhad, Malaysia, a unit of Kodak's international photographic division . . . **Charlie Barringer** writes from the Niger Republic, "Our invitation is still open for any T-Birds to drop in for a drink and swim if they are in the Niamey area. Any old time! Call 72-37-40 during office hours." . . . From **Ron Renchard**: "As of September 2, 1975, I have joined Singer Company as manager planning development for Mid-East-Africa region. I will be located in Beirut. Prior to joining Singer, I was the area manager Europe-Mid-East-Africa for Borden, Inc. International. U. S. Department of Commerce requested and filmed me in a lecture on how to export to L.D.C." . . . "After training for ten months in NYC, **Peggy**, children and I left for Recife in Brazil, then made subsequent moves to Rio, 'a cidade maravilhosa,' and Sao Paulo. My position is now country head in Brazil for World Corporate Group," writes **Gerry Montague** of FNCB . . . **Bill Wagner** is area representative for Dodge & Seymour (Far East). His territory includes Singapore, Indonesia and Brunei . . . Writes **Robert Vassar**, "After three years in Iran, we are enjoying our assignment in Indonesia. The pace of agricultural development over the past two years has been exciting and

we're looking forward to continue to participate in it." . . . *Phoenix Magazine*, December '75, featured the Phoenix Athletic Club, the Valley's first private handball/racquetball club, and its general manager **John Norris** . . . **Edmund Allen** dropped by the alumni office for the first time since leaving AGSIM. He is an attorney for the Maricopa County Public Defenders office in Phoenix . . . **Martha Thorne Mirabal** reports that she enjoys Santa Monica, marriage and her son, Jonathan, who is almost two . . . **John Dowd** reports that his daughter, Heather Anne, is now two years old. The family moved to Panama from Puerto Rico last year. John is marketing manager for the Kodak Panama Companies (Central America, Panama, Bolivia and Ecuador). . . . From **Robert Duncan**: "In Malaysia have Caterpillar finance responsibility for Malaysia, Singapore, Indonesia, Sri Lanka (and until April, 1975, Cambodia and South Vietnam). See many T-Birds including **Rick Henry '70** of Continental Bank and **Chuck Hazen '69** of Seattle First National Bank." . . . "After three years in Jeddah, Saudi Arabia, **Dave Ansell** has been transferred by Citibank to Kinshasa, Zaire, where he'll be managing director and senior officer. While in Saudi Arabia, the Ansell's traveled extensively and went on a ten day desert and mountain camping trip . . . "Am traveling throughout Mexico and thoroughly enjoying it. We continue to run into more T-Birds here in Mexico City all the time," writes **Billy Battenfield**, sales director for Firestone in Mexico . . . **John White** comments: "I saw **Bob Snyder '70** in Portland, Maine, this past summer. Although he's quite a pro at serving up lobster, his tennis service is still unprofessional!" . . . American Can International transferred the **Alain Vannetzels** from Paris to Greenwich, Connecticut. Alain's new title is market manager — flexible packaging . . . **Dolph Johnson** is managing partner — Executive Placement, in Rio and Sao Paulo . . . **Ben Amraoui** is still with Western Union International and has been promoted to Director of Africa and Middle East. He will be pleased to help any alumni with telecommunications problems in Africa and the Middle East . . . **Masaaki Nakamoto** resigned from Koehring and joined the Korf Group, an engineering firm. Masaaki will receive his MBA, Sophia University, Tokyo, June 1976.

**69** **Bruce Michener** writes, "I left Latin American Agribusiness Development Corporation in December, 1974, to form my consulting firm, Agrimercado. I'm currently working with a production affiliate of Goldsmith Seeds in Guatemala." . . . **Kathy, Tara, Wendy, Emily** and **Wil Banks** moved in September, 1975, from Sydney, Australia, after a tour of four years, to Seoul, Korea. They are still with Marine Midland and enjoying their overseas living and travel . . . **John Jones** has moved to Tokyo to be the representative for Texas Commerce Bank . . . **Timothy Jones** is a sales executive with E. Scragg & Sons in Macclesfield, Cheshire, England . . . The **Kendall Furlongs** will return to Sao Paulo, Brazil as soon as he completes Ingersoll-Rand's compressor training program . . . **Marshall Malden**, marketing and sales manager for American Can Company in Sweden, reports that they still enjoy Sweden. "While in Oregon on home leave last September, we had nice visits with **Hallvard** and **Katie Grosvold '67**, who were visiting the U. S. from Canada, and with **Pat** and **Sharon Sharpe '69** in Connecticut." . . . "After five years of frustration in trying to get overseas, finally made it this year to Brazil as director of business development for McKee," writes **Stephen Burrell**. "Prior to McKee spent two years traveling all over Latin America for J. F. Pritchard & Co., another engineering company. Wife and kids like Brazil, but don't like Sao Paulo itself, which is too big, too noisy, etc." . . . **Michael Q. Adams** is a business consultant with the Peace Corps in Nicaragua . . . **Thomas Carroll** is manager of marketing administration for the Arcata Publications Group and will headquarter in New York City . . . "Have been with California Canadian Bank, the U. S. subsidiary of the Canadian Bank of Commerce for three years. Phyllis and I bought a house at 235 Santiago Avenue, Redwood City, California last year and would enjoy hearing from any ex-T-Birds we knew in Hong Kong as well as those in the class of '69," writes **Jeffrey White** . . . **James Brokken**, Vice President in the Western district of the National Division of Manufacturers Hanover Trust, is responsible for all commercial lending in San Francisco, Hawaii, Alaska, British Columbia, Washington, Oregon, Idaho and Nevada . . . The **Sandy Stones** are in San Juan, Puerto Rico on a two year assignment with the Office of International Operations of IRRS . . . **Manfred Lor Locher** is working for ESPA and living in Munderkingen, Germany. He is very anxious to hear from some T-Birds . . . Last year, **Tim Collett** was

named vice president and representative of Marine Midland Bank for Colombia, Ecuador and Peru with representative office located in Bogota. He is also a member of the Board of Directors of the "Corporación Financiera del Norte," Barranquilla, Colombia, and of the "Corporación Financiera Centroamericana S.A.," Panama City, Panama.

**70** **Yadalam Dwarkanath**, Director of Sri Krishna Spinning & Weaving Mills, Ltd., would like to have other Indian T-Birds contact him to establish an alumni chapter there . . . "I have been living in Washington, D.C., for the past three years and work as legislative assistant to Representative Yvonne Brathwaite Burke (D-California). I have also been working on a Master in Public Policy at George Washington University and should receive my M.A. soon" writes **Renee Norrblom Montgelas** . . . **Geraldine Gurley Lamonica** is pro-assistant Cashier with the Bank of America in Houston, Texas . . . **Patrick McCormick** is assistant vice president—international division with United California Bank in Los Angeles . . . **Jim Schwartz**, general manager — South America, with Newell Manufacturing Company in San Antonio, Texas, writes "steel and solid waste shredding just getting started in South America. I spend a lot of time in Rio de Janeiro and Sao Paulo." . . . **Pavel Kriz** is working as an advertising manager and continuing his studies at the Charles University in Prague. He would appreciate a call from any T-Bird traveling to the area. Address: U Strze 3, Praha 4, 14600 Czechoslovakia . . . "I am North Pacific area manager for Hallmark Cards, marketing responsibility for Japan, Okinawa, Taiwan and Guam," writes **Larry Matthews** from Agana, Guam . . . **Blair and Cecily Kittleson** have two boys: B.J., three years; and Peter, ten months. Blair is having his best year ever in the residential real estate market. He has started his own Denver-based realty company and has been in close contact with **Joe Chamalian** and **Bill Cutler**, both '70 . . . **Len Holzworth** has been transferred by AMF to Berese, Italy, as regional sales manager—Middle East, Africa and the sub continent. While on a business trip to Cairo he met **Len Thomsen '64**, director of planning, bowling operations for AMF . . . **Ollis** and **Sandy Jakob** have bought a home in Danbury, Connecticut . . . **Michael Kwee** has been appointed assistant vice president—investment by the American International Assurance Company and will be stationed in Hong Kong . . . An up-date on **Peter Stille**: In March, 1975, he was hired by Union Texas Petroleum Division of Allied Chemical Corporation as administrative manager for their petroleum exploration concession — offshore South Vietnam, to begin setting up their Saigon office. He was reassigned to the Singapore office in May 1975 as joint venture coordinator, Far East operations . . . **Oscar Cerallo** is general manager in Venezuela of Levi Strauss International . . . After four years in Colombia, **Jan Daub** has his own export firm in Miami, Florida . . . **Bob and Loretta Capwell** moved to Bogota August, 1975, after spending two years in Caracas, Venezuela, with the Bank of America . . . **Peter Wellman** writes, "I have been assigned as an advisor to Bank of America's Italian subsidiary in Milan, Italy. I look forward to getting together with other T-Birds in Europe." . . . **Phil Young** has been reassigned to Chase's branch system in the Dominican Republic as of February, 1976 . . . After being evacuated from Saigon, Vietnam, where he was senior operations officer for Citibank, on April 3, 1975, the **Bill Walker** family spent two months in Hong Kong where Bill finalized branch record reconstruction. They are now settled in New Jersey and he has accepted a new job with Northern Trust Company of Chicago in NYC . . . The **John Muncys** have been transferred to the Philippines by the Bank of California . . . "Presently an accounts man, basically domestic insurance, but am also one of two people in the international department of Johnson & Higgins in Seattle," writes **Keith Bean** . . . **Ervin Beal** has been promoted to trust officer—First National Bank, Garland, Texas. "January, 1976, became first Thunderbird graduate to be accepted into the PhD program in International Management Studies at the University of Texas at Dallas." . . . **Terry and Ginny Chamberlain** expect to be in Johannesburg for about another year. Terry is a Southern Africa sales representative for Caterpillar Tractor Company . . . **Austin Seay** has been transferred to Abadan, Iran, with the Iran Marine and Port Services Company. He will be acting president until he trains a national to take over for him . . . **Pete Houseknecht** is vice president and assistant director of the Latin America Area, International Division, North Carolina National Bank . . . **John Costa** is corporate

planning manager for the German subsidiary of S. C. Johnson and a member of the German company's management board.

**71** **Eugene Mansfield** is chief administrative officer—Joint Committee on Rules, at the state capitol, Sacramento, California . . . **Jon Shoup** writes, "Presently have a private practice and am a prosecutor for the State Attorney's Office for Baltimore. Have recruited at Pennsylvania and Maryland colleges and universities for the past four years." . . . During 1975, **Peter Luft** was assigned from Egypt to Iran, Ireland and Trinidad by DEMINEX, the West German Government-backed petroleum exploration company . . . **Warren Brainard-Smith** is regional manager for Scientific Products Division of American Hospital Supply in Puerto Rico . . . **Dutch** and **Terry Schultz** advise us that Terry obtained her B.A. in History from Edinboro State College, June 1975, and was delighted to find all Thunderbird Wives' Course credits transferrable. She is now pursuing her M.A. in Library Science at Clarion State College. Dutch is marketing manager for National Forge Company in Warren, Pennsylvania . . . **James White** resigned as senior auditor with McLintock, Maine, Lafrentz, CPAs, in Sao Paulo, to become head of the internal audit department for Brazil with Cargill . . . "Starting up an international department for a medium size regional bank is a real challenge. Much of the direct course work from Thunderbird has been of distinct value," writes **Wayne Walvoord**, from Rochester, New York . . . **William Murphy** has been promoted to assistant vice president, international division—Republic National Bank of Dallas . . . **Victor Haupt** is enjoying his stay in Mexico with Gestetner and hopes to visit AGSIM soon . . . **Bob** and **Cynthia Johnson** recently moved from Kuala Lumpur to Singapore where he is Armcoc International's manager—welding products for the Asia Pacific area . . . **Bill Walsh** writes from Newport Beach, California, "Still with Caterpillar. Call on seven Cat distributors in Southern California, Arizona and Hawaii as factory sales representative, assisting distributors in marketing, sales coverage, forecasting, training, market research. Product—forklifts. Hoping for overseas assignment in 1975." . . . **Donald Stanek** is export marketing specialist for J. T. Baker Chemical Co. "We're looking to expand heavily into the Mid-East and Africa and welcome any assistance from fellow 'tuters. Hope to travel to Central and South America in '76. Would like to get an alumni group together either in Lehigh Valley or Philadelphia area. Any Thunderbirds passing through Pennsylvania can contact me at Baker (201) 859-2151 or home (215) 252-2131." . . . **Jim Kohl** would welcome telephone calls from T-Birds in Sao Paulo interested in having alumni get-togethers. 241-3895, 211-6984 . . . After four years in San Salvador, the **Bob Boverie** family is back in the Valley of the Sun, where Bob is division manager for Furr's Supermarket chains . . . **Shiraz Perra**, in addition to wholesaling African fashions and art, now has a retail store in Scottsdale, Arizona. He has been featured by both a local newspaper and television show . . . **Jim Sobery** is commercial officer with the British Consulate General in Houston . . . **Dennis Orio '71** hosted **Dave Josephson '72** for Thanksgiving at his apartment in Sao Paulo and visited **Doug Major '71** in San Francisco, where he had a chance to also visit with **Craig Sirmio '72** and the Rigney sisters, whose brother **Lee Rigney '71** and his wife Chris "have emerged from the jungles of Brunei after 2 years and are now enjoying city life in Manila." Moving on to Minneapolis, Dennis spent an evening with **Carl '72** and **Frank '74 Conney**. In Boston he was served tacos prepared by **Mike King '71**, and in New York, he ran into **Bob Renz '72** and **Steve Workman '72**. In Atlanta, Dennis found **Dan Kimberly '71**, who introduced him to **John Wickersham '73**, whom he expects to see again in Brazil. After his whirlwind tour of the U.S., Dennis says, "The sun never sets on the T-Bird empire." . . . **Hal Gunn** and his wife, Kathleen are living at Old Man Camp on the Arctic Circle where they are working on the Trans-Alaska Pipeline — he for Bechtel, Inc., and she for Alyeska . . . After a six month stay in Mexico, **Brian Derby** returned to Michigan with Clark Equipment Company.

**72** **Steve Eddy** writes, "After three years plus as international marketing manager for Swedlow International, recently joined Monogram Industries as manager, working out of Santa Monica, California headquarters." . . . Upon returning from a vacation to Guatemala, San Francisco and Los Angeles, **Susy Sagy** writes that she saw **Phil Gibson '72**, **Cathy Borges '73**, **Tom Sandegren**

'73, and **Gary Adams '73** . . . **George Hiller** has accepted a position in the international banking department of the Commerce Bank of Kansas City, Missouri. His job will be primarily concerned with Latin America, as was his previous position with the Philadelphia National Bank . . . **Hugo and Mary Wolter** of Silver Springs, Maryland, enjoyed their visit from **Liz Messinger '72** last July and hope to reciprocate . . . **Steve and Nancy Kroos** are touring Western Europe, Eastern Europe and Russia . . . From **Dieter Helfen**: "Am presently an account executive for ContiCommodities in Minneapolis. Have also interviewed many prospective T-Bird students." . . . **Lyle Brumfield** has moved to Dallas as manager, Bottler Research Services—Dr. Pepper Company . . . Meeting with other T-Birds at the NFTC Convention last November was **Bud Sterrett** . . . **Bruce Blankenship** is assistant manager of American Express' New Delhi branch. He invites all T-Birds traveling through to stop in and see him . . . **Phil Gibson** writes from Pasadena, "I have lived in California for two years now and am still anxious to go overseas. Nevertheless, life has not been dull. I have been visited by the following T-Birds in the past year: **Suzy Sagy '72**, **Mike Groeneveld '72**, **Ray Black '72**, **Clair Moore '72**, **Gary Matus '72**, **Mary Ann Brasted '73**, **Val Schweyer '73**, **Mike & Linda Haun '74**, **Steve Toms '72**, and AGSIM staff **Louise Gifford** and the **Bob Klingers**." . . . From **Harold Thurston**: "Thurston is employed in gainful work — farm equipment export (White Farm Equipment Co.) — unfortunately in Chicago instead of a civilized place like Atlanta, or Phoenix, or Eloy. Interesting job in a company which allows full cross-training in everything from traffic control through sales order, parts supply, service, advertising, manufacturing production and even some R—D. Beats picking lettuce, but here one has to pay income tax on earnings. Still single, still have my horses, and still alive." . . . **Charles Rudolf** writes, "I have been traveling extensively throughout Europe and the Middle East as marketing manager for these areas to further the establishment of an international agent network for Republic Steel." . . . "Summer 1975, I conducted a soccer camp for boys 8-18 in Woodstock, Illinois, and hope to enlarge the program in coming years," writes **Doug Queland** . . . **Michael Dunlaevy** returned to New York after a year and a half overseas tour in Manila and Hong Kong as assistant managing director—Bankers Trust Co. He has responsibility for the bank's positions in the Philippines, India, Sri Lanka, Burma and Bangladesh . . . From **Marc Files**: "I am continuing to enjoy my work as a member of the ore sales department of the Hanna Mining Company, Cleveland, Ohio. I recently returned from my second business trip to Tokyo and will be going back again in the Spring of '76." He and Nancy spent New Year's with the **Steve Mahoods '72** . . . "Would like to know if anyone in Hong Kong, Japan, Russia, Germany, France, would like to put me up Summer '76," writes **Fred Schnurr**, Barao da Torre 567/803, Ipanema, Brazil . . . **Richard Delaney** has been promoted to market manager with Continental Bank, Chicago, and the family has bought a new home in Deerfield . . . **Tom Tegart** has been promoted to assistant vice president, Bank of America in Malawi . . . The **Barton Francours** are enjoying Cleveland. He is international banking officer, Continental Bank of Chicago . . . **Gabriel Hoefle** writes, "After leaving Thunderbird, I quickly went from product manager to marketing manager to self-employed shop manager. The opportunities are great in Venezuela to anyone able to stand on his own." Gabriel plans to spend a third semester at AGSIM to complete his MIM as soon as job responsibilities allow . . . **Rory Moore** is working with the vice president of international operations of Ajax International in Santa Barbara, California . . . **Hugh McHarry**, export sales manager for MacLean—Fogg Co., visited seven South American capitals plus Rio and Sao Paulo on business and with **Ernie Escobedo '73** while in Rio . . . "I have been appointed the manager of maintenance and engineering for Firestone El Centenario, Mexico City, and its satellite plant in Cuernavaca," writes **Joe Petryshyn**.

**73** As insurance representative for Fluor Engineers & Constructors, **Gary Adams** traveled during 1975 to London, Saudi Arabia and Amsterdam. He expects a permanent Saudi Arabia assignment . . . **Louis Frey** writes, "Promoted to administrative manager, finishing division—Nordson Corporation. Report to **Jim Taylor**, Keyman '65, Vice President and General Manager. **Patrice Boyer '74** promoted to controller. Same boss, same division." . . . "On 22 September 1975, I was elected to the position of international officer, working in the Pacific and Far East division of the international department, First Pennsylvania

Bank, N.A." writes **Larry Giessinger** . . . "I will graduate from law school in April, '76, and intend to pursue a career in politics. I have been a judicial intern with the U. S. Supreme Court, a legal intern with the U. S. Army and a law clerk for the Washington State Attorney General," advises **Roger Madsen** . . . **Ernie Kangas** has been promoted to assistant manager, Foreign Credit Insurance Association—Milwaukee . . . **Koos Groot** writes, "I am glad to tell you that I accepted a job with United Brands Company (formerly United Fruit) in Boston after fulfilling my military obligation within the Dutch Army" . . . The North Carolina National Bank has promoted **Jurgen Strasser** to assistant vice president . . . **Bernie Anderson** is regional sales manager for Cast Europe (France) . . . **Thomas Wong** is credit officer with the North Carolina National Bank . . . **Jim Fitzhugh** was transferred from Seattle to Los Angeles as district manager of Circle Airfreight branch (member of Harper Group) . . . While at Carefree for a CAT convention, **Dave Stoner** visited the campus. He is district sales representative in Peoria, Illinois . . . From **Chip Gehle**: "Left the Chase Manhattan Bank, N.A. to join the Southeast First National Bank of Miami. Presently in charge of international corporate lending in Venezuela, Argentina, Uruguay and Paraguay. Wife Karen, is enrolled in experimental psychology PhD program at University of Miami." . . . **Kathleen Walker Mihara** left Mercantile Bank, St. Louis, and is a first assistant - corporate relations at Credit Lyonnais Bank, Chicago. She is looking forward to visiting her new in-laws in Japan soon . . . **Jae Suk Lee** is deputy manager of the international department of the Korea Development Bank in Seoul and an instructor at the Myong Ji University, where he teaches the theory of foreign exchange, letters of credit and international trade . . . "Our man in Milwaukee," **Ernest Kangas**, tells us the following are now working for Koehring Company in Milwaukee: **Peter Noble '68**, **Christine Topolous '72**, **Clinton Arnoldus '72** and **Fred Benson '75**. **Mick Moe '72** is working for J.I. Case in Racine . . . **Richard and Dianne Taylor** report they are looking forward to moving to Wichita, Kansas, where he will have national sales responsibility for bulk storage tanks and reservoir liners with Plasti-Steel, Inc. . . . International banking officer—Continental Bank is **Randy Miller's** new title. On a one month's business trip in January, he traveled to South Africa, Zambia, Kenya and Ethiopia, via Rio de Janeiro and returning through Paris. He reports **Bill Drewes '74** has joined the bank . . . **Bill Amen** is technical advisor to the Pacific Oil Seeds subsidiary in Culican, Mexico. Any T-Birds coming down the west coast of Mexico are welcome . . . Writes **Stevin Van Luven**: "I have left New York City where I was an account executive with Ogilvy & Mather Advertising. I was the third T-Bird to handle the Cunard account (QUEEN ELIZABETH II, and other ships, hotels and resorts). We now are in Seattle/Bellevue, where I started my own trade brokerage (Exchange Enterprise). It's great to be self employed." . . . **Tom Bolmgren**, with Bank of America, has been transferred to the Copenhagen office where he is an assistant representative assigned to the Finnish accounts . . . As of December, **John Howell** assumed duties as project coordinator for a new Western International Hotel, THE PHILIPPINE PLAZA — Manila . . . **Fred Perry** graduated with a Juris Doctor degree from University of Akron School of Law, with a concentration in corporate and international law. He recently accepted a position with AeroMexico (the national airlines of Mexico) as manager of legal affairs, USA and Canada. Wife Zohra, who also attended classes, was recently promoted to full merchandiser and department manager with the J.C. Penney Company. They will be moving to Miami, Florida shortly . . . **Eric Kulka** was married in Germany where he is working for American Express . . . **Cynthia Ogburn** is working for King-Wilkinson Inc. in Houston, Texas. "Spent six weeks in Europe — London, Vienna, Budapest and St. Andrews, Scotland. Spent two weeks with the **Gerd Stippingers** and their new daughter, Meg, in Vienna where Gerd is assistant sales manager of the Wien Hilton. Betsy Stippinger reported working as Assistant Manager, Hong Kong Trade Development Counsel. They reported seeing T-Birds **George Karklins** and his wife Nancy and **David Roberts** and Sarah and Molly. We all thoroughly enjoyed Thanksgiving dinner with **Julie Nedelkow** and son John Paul — **Jim Nedelkow** was unfortunately in New York at the time." . . . **Gary Withall** was promoted to president of the international division of Miner Enterprises Inc. in July 1975 . . . **Dick Harris, Jr.**, is an assistant vice president of Southwestern Investment Company in Amarillo, Texas.

**74** **Bruce Marks** is with Teledine Monarch (industrial tires) in Kent, Ohio and travels Central and South America . . . **Patricio Seidel** has left EXXON and is assistant to the general manager of Palmares S.A. de Finanzas, in Buenos Aires. He hosted visiting T-Birds **K. C. McAlpin '73** and **Charles Schellenger '72** . . . **John Rollo** has accepted a position as advertising manager for McDonald's Restaurants. He and **Tonya** will locate in Munich, Germany permanently . . . **Randy Pearson**, upon finishing his training program with the San Francisco agency of the Bank of Nova Scotia, was transferred to the bank's head office in Toronto and promoted to assistant bank relations officer—correspondent banks in North and South America . . . **Candi** and **Gary Drimmer** write, "We are well in beautiful Vancouver, B.C., working on the exportation of Canadian grains to Japan, Europe and South America, as well as the importation of U. S. grains to Canada. On a visit to Lima, Peru, we saw **Mecha** and **Jose Antonio Velarde '74**, new parents of a baby girl." . . . **Nancy Jones** completed the management training program at Wachovia Bank and is in their international division in Winston-Salem, North Carolina . . . **John Wolff** has been promoted to country director of CARE in Panama . . . **Nersi Sahba** writes "he is well and alive and quite busy selling oil as a market researcher and exporting analyst of National Iranian Oil Company!" . . . **Evan Hassiotis** is manager, Eastern Europe and Africa, for Commerce Union Bank of Nashville, Tennessee. He participated in the U.S.-Hungarian Economic Council November meeting in Budapest and travels Eastern Europe and Africa frequently . . . **Gary Wuetig** is with International Harvester Export Company in Athens, Greece . . . "I am happy to say that I am able to use my knowledge gained in world business classes as well as Spanish and German business correspondence in my present position as a trader for an import-export firm in San Francisco," writes **Peter Wallenstein**. The firm deals in canned goods, dried fruits and nuts, and Peter's responsibility is primarily Latin America and the South Pacific . . . **Steve** and **Par Shaw Gibbens** write, "We have been living in the Chicago area since we were married in September, 1974. Enjoy the city and frequently see other—T-Birds, i.e., **Bob Bauchman '74**, **Chris Petropoulos '73**. We all miss the good times of T-Bird!" . . . **Paulette Braune Lang** has been promoted to lending officer at Bank of America's International Banking Office . . . **Jay Kraner** is working as export sales representative for Galion Manufacturing Division, Dresser Industries. He and **Katherine** live in Galion, Ohio . . . From **Roger Cunningham**: "Mary and I enjoy Houston but really miss Phoenix. My work is interesting. We are buying oil field equipment in the U. S. for export to Latin America. The Flo-Valve Company was only five months old when I joined it and it has been very successful during the last year." . . . **Tom Trefts** as project development analyst-export, Sunkist Growers, observes: "There is much more to selling citrus products on a world-wide basis than I had ever dreamed . . . but love it." . . . **Dennis Sokol** is marketing manager for Oratec dental products . . . From April until September, 1975, **Robert Sparks** worked as a management instructor for GTE Sylvania. Since last October, he has been a materials management trainee (purchasing, transportation, inventory control). This is part of a fourteen month program . . . **Roman Reyes** is teaching Mexican arts and crafts at Glendale Community College, Arizona . . . **Bob Grant** writes, "Recently promoted to inventory control manager for western division of Hilti with a move to San Francisco — prestige and pragmatic approach of AGSIM a great help!" . . . **Tom Pinion** has re-joined Birdwood Products Company, a farm feed manufacturer, in North Platte, Nebraska . . . **Darlene Abihider Roach** is branch manager for Bentley Hedges Travel Service in Midwest City, Oklahoma . . . **Mike** and **Mary Parker** are living in the Bay Area where Mike represents American Hospital Supply. They will not relocate for at least two years. "Summers in the wine country and winters at Tahoe!" . . . **Mike Litton**, international credit analyst for the Fidelity Bank in Philadelphia, left for Argentina end 1975 and expects to be made a bank officer by end 1976. He reports working in Philadelphia with **Chip Thomas '75**, **Jim Roger '75** and **Carol Coleman '73** . . . **Steve De Lateur** is financial analyst in the claims division of EXIM Bank in Washington, D.C. . . . **Craig Cruz** is general manager for Koppers-Hickson's new branch office in Sao Paulo, Brazil . . . **Larry Mueller** writes, "Senior price analyst and coordinator for government sales for John Deere in Brussels. Work involves travel throughout Europe and responsibilities cover Europe, Mideast and Africa. Would like to hear from some T-Birds if in the area." . . . **Jim Young** is teaching at Universidade de Fortaleza, Brazil . . . **Joe**

**Salter** has been working for Northwest Council of Colleges' Mexico Instructional Center in Guadalajara. He teaches a course in international business and is a transportation supervisor . . . **John** and **Linda Carlson** celebrated Thanksgiving in New York with **Ahmad** and **Andy Abouzeid '74**. John is with Bristol-Myers. . . "I joined Grey Advertising in Los Angeles early fall '74 as an account management trainee. Currently, I am involved with the Canada Dry and Taco Bell accounts," writes **Jim McCarty** . . . **Steve Brown** is working at the University of Arizona as editorial assistant of the **Hispanic American Historical Review**, a well-known journal of Latin American history, published quarterly by the Duke University Press . . . **Michael Bixler** is regional advertising sales promotion manager for Oscar Mayer in Madison, Wisconsin . . . **Barbara Hoose** is corporate finance officer with the Bank of America in San Francisco . . . **Tom O'Dea** is coordinator of career education at West Los Angeles College . . . **Bill Howard** was promoted to manager of distributor support for the Data Systems Group of Sanders Associates last October. He writes, "In September, I was in Caracas, Venezuela, helping our new distributor with start-up activities. I expect to return to Caracas in February and then go on to Brazil." . . . From **Richard Walters**: "After completing the MIM/MBA dual degree program at SMU in 1975, I had a year's training program with Gerber Products in Indianapolis and will be transferred to Puerto Rico where I will handle marketing operations for the Caribbean and Central American regions." . . . **Pierre Moreau** has immigrated to Canada. He is working as a marketing coordinator at J. Demers, Inc., a subsidiary of Standard Brands, engaged in pet foods custom manufacturing, mostly for U. S. clients (Alpo, Star-Kist), and shipping horsemeat to Europe and Japan . . . **Mike Artam** writes, "I am living in Munich, working as a management trainee in the motion picture distribution industry for Warner Brothers — a very international career." . . . **Lee Lunda** is export sales representative for Blue Bird Body Company in Fort Valley, Georgia . . . From **Barbara Stewart**: "Enjoy the people and travel involved since transferring into specialty publications at Taylor Publishing Company. I particularly enjoy the trips that involve business and pleasure and that give me a chance to see friends from Thunderbird." Barbara visited **Pascal Cornille '75** in Paris during a Christmas-New Year's trip to Europe . . . **Bill Duursma** advises, "My wife, **Louise**, and I have been residing in Amsterdam since January, 1975. My present position is product manager — services, car repair finishes with SIKKENS B.V., a subsidiary of AKZO." . . . **Keith Smith** is doing Eurodollar trading for the United California Bank in New York City . . . **Duane Partain** writes, "My wife Julie, who is a professional in the food end of the hotel business, and I are currently working at Castle Hot Springs Resort Hotel, Morristown, Arizona. In the summer am a purchasing agent — Grand Teton Lodge, Jackson, Wyoming. My jobs are interesting, unbelievably varied, a real challenge. We are happy and having fun. That's what it's all about." . . . **Wim Verkaik** made a brief visit to campus in December. Since October 1975, he has been business analyst for European operations, stationed at Dupont's European headquarters in Frankfurt . . . **Mike Thieme** called from Los Angeles to let us know that he was happy as sales manager-Western U. S. for the P. Shine Co. Ltd., a Japanese cosmetics firm . . . **Bill Drewes** has been assigned to the Amsterdam/Rotterdam branches of Continental Bank . . . **Robey Clark** owns and operates his own wholesale picture frame moulding company, Dallas, Texas, and is president of Sunshine Frame Company, Scottsdale, Arizona.

**75** **Bill Rutledge** is back at Woodland High in Davis, California. Now, in addition to teaching German, he instructs business education . . . **Cynthia Young** writes, "Am presently working for the International Harvester Overseas Division at the corporate general office in Chicago as a management trainee. Enjoying my work." . . . **Mary Ann Tasker** is sales manager for a new national pay T.V. company in Honolulu. She finds her job exciting and challenging . . . General manager of INPESCASA, a Nicaraguan fishing company specializing in packing, processing and selling fish to the United States, is **Alfonso Llanes** . . . **Dick Banks**, with Morrison-Knudson, writes, "I work for a terrific company. I urge all persons interested in the international construction industry to apply — or contact me . . . **Larry Ursich** is employed by the Joint Committee on Congressional Operations and a sub-committee called the Commission on the Information and Facilities as a staff member in Washington, D.C. . . . **Tom Glasen**, with Metropolitan Life Insurance in Texas, writes that **Darryl**

**Jenkens** is an FSA with Metropolitan. Tom met with **John Mazza** and **Tom Daley** over New Years in Houston . . . **Dave Swanson** is working for the State of Michigan in international trade . . . **Greg Donnan** writes: "**Kent Fricks** and I are being trained for international operations with 'Automatic' Sprinkler Corporation of Cleveland, Ohio. Within a year we will be in Europe (Holland first stop). We were the only people chosen for their international operations—for our fluency in our respective languages — Spanish and French." . . . **Rainy Atchison** is a contact representative with the Veterans Administration in Los Angeles . . . **Kevin MacDougall** is marketing assistant with the European American Bank in New York City . . . "I am extremely happy with my new home in San Juan Capistrano and with my new job in procurement with Bechtel Corporation - International Constructors/Engineers," writes **Dave Ferguson** . . . **Keith Bovetti** is in the executive development program with Citibank in Singapore. He ran into **Boye De Mente '54** in the Foreign Correspondents' Club in Tokyo. He and **Kayoko** received the warm hospitality of **Ken** and **Mitsuko Whitney '74** there. In Singapore, they have seen **T-Birds Terry** and **Susan Arthur '74**, and **Bob** and **Cindy Johnson '71** . . . **Tony Olbrich** is with the newly-organized international department of the Huntington Bank in Columbus, Ohio. **Nancy Napier Olbrich** is doing corporate planning research for Betteles Memorial Institute - product diversification studies, new developments in the automotive field and projection of markets for a new carburetor . . . **Jim Benedict** is an accountant with ARAMCO in Houston . . . **Leonard Brockman** is assistant administrator of Suburban Heights Medical Center in Chicago, and **Demetra** is manager of Saxon's Home Decorating Center . . . Alumni news from **Larry Bradley**: "I have taken a position with Transcontinental Fertilizer Company." . . . **Barnett Bursley** is reportedly entering the international bulk trade for pizzas out of California . . . **Jean-Gabriel Romain** has been in the international training program of the Royal Bank of Canada, Montreal . . . **Dennis Cattell** is working in the Office of Comptroller of the Currency, Treasury Department in Denver . . . **Hector Cespedes (Bravo)** is commercial assessor with the Embassy of New Zealand in Lima, Peru . . . "Training for overseas district manager," writes **Patrick Kelley**, sales representative with Crane & Excavator International Division, FMC in Cedar Rapids, Iowa . . . **Jay Savage** attended a New Year's Eve party with **Bob** and **Peggy August** and **Lucien Geismar** in Philadelphia. He is sales representative - Asia with FMC . . . **Steve Smothers** is in-

ternational marketing coordinator - industrial chemicals with Olin, Stamford, Connecticut . . . **Vrej Gregorian** is sales manager with IRAM (import/export company) in San Diego . . . **Bill Ellsworth** is employed in Houston, Texas with Fluor Inc. . . . **Doug Morley** reports he is a trainee in the international lending division of Chase Manhattan Bank in New York; **Amy Thurston** is being moved to Texas from California by the Bank of America; **Gary Keaton** is with the Republic Bank in Dallas . . . **J. Fred Merriman** is trainee comptroller with the First National City Bank and expects to be sent overseas by mid-1976. He reports having seen **Pigeon International's** co-founders, **Larry Bradley**, **Serge Pinto**, and **Thierry Rouvier** . . . **Fouad Saad** reports that "everything is getting better and the future is looking brighter," in Beirut, Lebanon. He enjoys his job with American Express and is gradually losing a great deal of weight . . . **Debby Smith** is the Compton account executive for Duncan Hines Cake Mix for Procter & Gamble, Ltd. of Canada . . . **Gary Rippen** is a marketing management trainee with Burroughs in Phoenix; **Lorna Bjorklund**, medical service representative, Pfizer; **Taylor Collins**, "alive and well in London, training (with Minet Insurance) to go to Nairobi"; **Jennifer Fidiham**, management trainee, Carter Hawley Hale Stores . . . **Tom Christiansen**, sales trainee/import documentation with Dant and Russell, writes, "Dant and Russell were impressed with the fact that I was a T-Bird graduate. This was definitely a factor in my obtaining this excellent position!" . . . **TorHoltan** is working for Colgate-Palmolive in New York . . . **Kraig Christensen**, with Bucyrus-Erie in Milwaukee, writes, "Not much other than T-Birds continue to entwine themselves in the ranks of the company. Positions available in production as well as sales. . . . **Scotty Dannison** visited campus when his uncle, Dr. Laurence M. Gould, was graduation speaker in December. He is enthusiastic about his job as marketing representative for the Xerox Corporation in Chicago. Scotty reports that **Morgan Hansen** is with Clarke Equipment Company. He also visited with **Neil Hollander**, who is working for McCulloch Corporation in Los Angeles . . . **Ricardo Peduzzi** is with Owens/Corning Fiberglas in Toledo.

**76** **Levi Pastor Da Veiga (KM)**, after finishing the AGSIM intensive English course, is now spending 18 months in training at Chubb Corporation's home office in New Jersey. Levi was administrative manager of ARGOS, Sao Paulo, Brazil.

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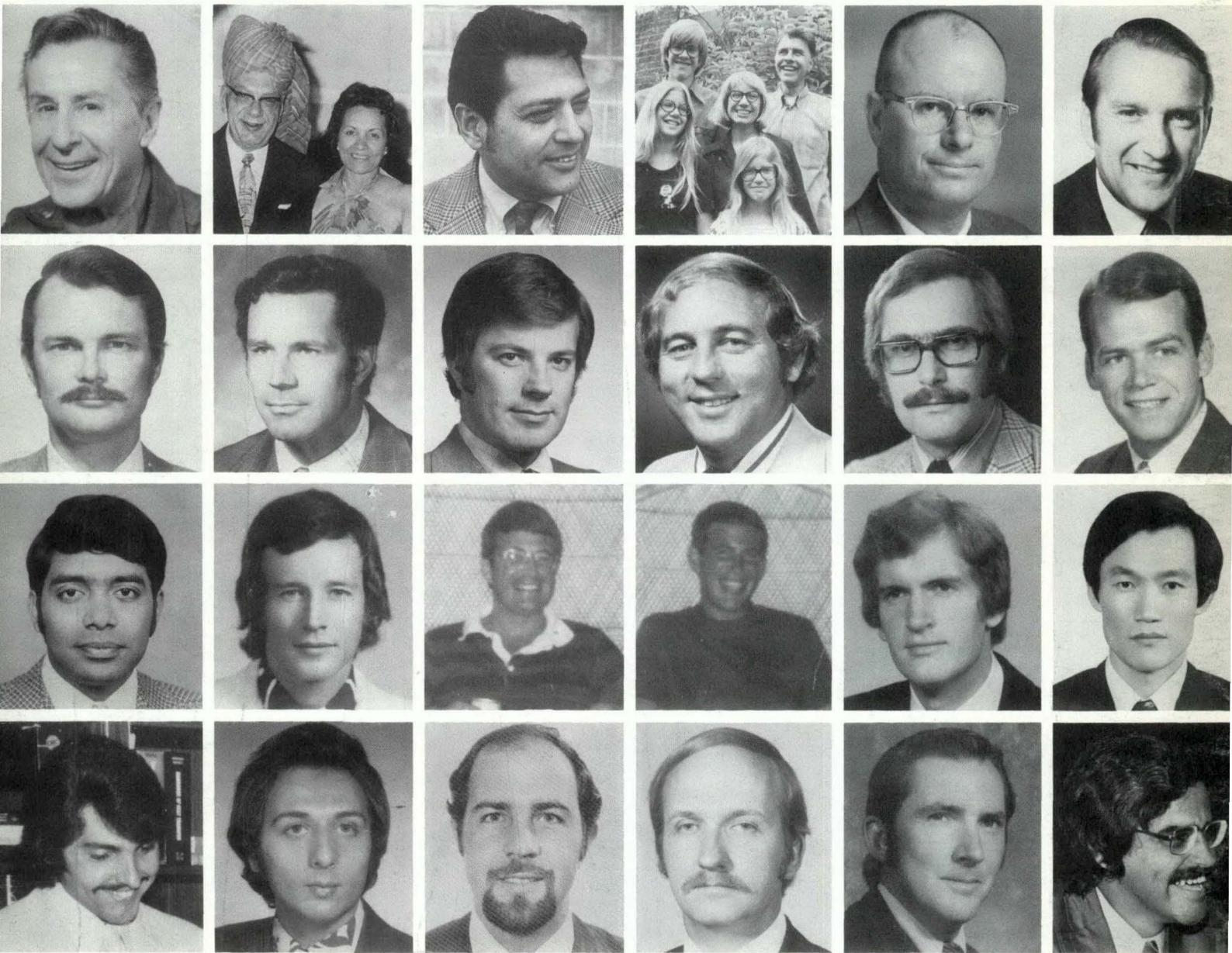
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Row 1 (left to right): Larry Schaeffer '47, The Warners '47, Roland Garcia '53, the Bob '56 and Gloria Peterson '55 Shuman Family, Craig Starkey '60, Christof Scheiffele '62.

Row 2 (left to right): Robert Williamson '63, Ken Holbrook '66, John Dunmar '67, Beau Walker '68, Lor Locher '69, Michael Adams '69.

Row 3 (left to right): Yadalam Dwarkanath '70, Brian Derby '71, Phil Gibson '72, Gary Adams '73, Koos Groot '73, Jae Suk Lee '73.

Row 4 (left to right): Craig Cruz '74, Nersi Sahba '74, Evan Hassiotis '74, Roy de Motte '75, Henry Rutledge '75, Levi Pastor da Veiga KM '76.