

Del E. Webb Corporation

CONTENTS

- 1 WINTERIM '83: A DIFFERENT KIND OF LEARNING
A look at the current program and its historical development
- 5 A SALUTE TO DR. FRANK JACKLE 1902-1982
- 6 SILVER REUNION: CLASS OF '57
- 7 IN MEMORIAM TO MABEL ERICKSON, 1918-1983
- 8 INTERVIEW: AGSIM'S WORLD BUSINESS MAESTRO
Steve Spitts talks with Dr. Cox about his recent appointment to President Reagan's Private Sector Committee
- 10 PROFILE: LORNA WRIGHT '82 Alumna and ESL instructor
- 12 NEWS
- 13 SPECIAL REPORT: MEXICAN BANKING AND ECONOMIC CRISES
Excerpts from Dr. Paul Dickie's speech to local alumni
- 14 THE BULLFIGHT
David Clay, '49, shares his experiences in the arena
- 15 ¿DONDE ESTAN?
- 16 ¿QUE PASA?
- 18 UPDATES

THUNDERBIRD MAGAZINE

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Front cover:

Shown are the logos of the companies who were represented at the CEO Conference during the Winterim '83. Also present for the conference, but not depicted on the cover, was San Diego State University.

For those of you who have been receiving the *Thunderbird Magazine*, Sonia V. Thurmond is a name that is immediately recognized. Beginning her long career as Director of Communications and Editor of the alumni magazine in 1968, Sonia spent the past 15 years getting to know her readers, developing close personal relationships with many of them in the course of her work. In November, she resigned from the position, leaving behind a group of admiring alumni, students, faculty and staff.

In December, Sonia accepted a scholarship in the History Department at American University in Washington, D.C., where she is working towards her Bachelor's Degree. From the Alumni/Communications Staff, we wish her the best of luck in her studies.

We extend our appreciation to the alumni and communications office staff, the school administration, and faculty for their support and assistance.

—Nancy J. Greenberg '83

—Steven C. Spitts '83

To my Thunderbird Friends,

Your editor has asked me for a short piece for this issue since I didn't have time for a proper goodbye before I left.

I had wanted to attend American University after I graduated from high school in the Washington, D.C. area. Life, however, brought me to Arizona, where I became associated with AGSIM. I was also plugging away at night classes, getting the first two years of college under my belt. Late last year I applied for admission to A.U. and received a small private grant. Just before the spring term I was selected for a Presidential Scholar award. I grabbed the opportunity, and here I am in the second half of my junior year, a full-time student at A.U.

I love Washington and its intellectual and cultural stimulation. However, I do miss AGSIM and all the wonderful people there, including all my alumni friends, after spending more than 15 years of my life at the school and being a part of its evolution from AIFT to TGSIM to AGSIM. I miss dealing with all of you, but it is time in my life for new things. I take with me the warm, wonderful and rewarding experience of having known all of you.

Sonia Thurmond

WINTERIM 83:

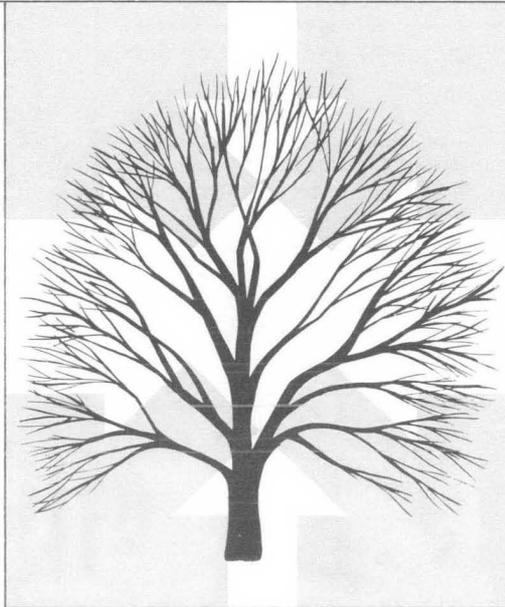
A Different Kind of Learning

— Nancy J. Greenberg

Learning from "the masters" is a technique as old as education itself. Students have studied the works of leaders in all disciplines; in art, philosophy, science, and even in the field of business. At AGSIM, this method was put to the test during Winterim 1983, when executive representatives from more than 50 major domestic and international corporations, institutions, and government agencies served as guest "teacher" lecturers in the World Business Conferences.

The list of those in attendance, which includes speakers from the Continental Grain Company, Motorola, Chase Manhattan Bank, Continental Trust, American Express Banking, Hunt-Wesson — to name a few — sounds more like a meeting of the Fortune 500 Club, a testament to the assertion that these executives are indeed the leaders in their fields. With a schedule of such impressive visitors, and higher than ever enrollment figures, this Winterim promised to be the most exciting in the ten-year existence of the program. Judging from the responses of the students and faculty in retrospect, it was indeed a success, generating much enthusiasm for the program's potential in the coming years.

Highlighting the Winterim curriculum this January was the new CEO Seminar, in addition to the three established conferences: Agribusiness, International Banking, and Insurance and Risk Management. The Chief Executive Office Seminar was designed by



To AGSIM's credit, we had several alumni return to campus to lecture at the World Business Conferences. Special thanks for their attendance go to: Alfred F. Miossi '48, executive vice president and director, Continental Illinois National Bank; John A. Warner, '48, CEO, Sabritas S.A. de C.V. Mexico; W.F. Quinn Jr. '54, vice president and director of insurance, Phibro-Salomon, Inc.; Daniel T. Jacobsen '59, chief auditor, Citibank, N.A.; Edward R. McCutcheon '62, vice president, Royal Bank of Canada; J. Mark Paden, '67, senior vice president, North Carolina National Bank; Gary Hinshaw '79, account executive, Johnson & Higgins; and Thomas J. Brennan '79, director, American Soybean Association, Vienna, Austria.

Dr. Clifton B. Cox, chairman of the World Business Department and former CEO of Armour and Company, and Dr. Carl Frear, professor and past executive with General Electric. Organized around a series of lectures given by former and present chief executive officers from major U.S. corporations, the purpose of the course was to provide the students with an understanding of strategy and policy development and implementation from the CEO's perspective; it was intended to show a top-down view of management.

The content of the individual sessions ranged from systematic decision-making to the issue of women in the CEO chair, and was found to be "thought provoking" by the students. The information revolution, selecting the corporate board, customer satisfaction, and the business of energy were also among the topics addressed. Bart Kornhorst, a second semester student who was enrolled in the course had this to say regarding the class material and methods:

"I loved the opportunity to test class-learned management principles against the practical applications a top manager would use. I was happy to learn that when applied flexibly, the class material translated well. The structure of the course didn't take the form of rote, textbook learning that is common to so many classes. We found that personal knowledge and experience possessed by the CEOs was the basis of instruction."

And he wasn't the only one satisfied with the shape the course took. According to feedback received by Dr. Frear, many of the students thought it was the "single greatest experience in their business curriculum."

For many of the executives, the seminar was their first contact with AGSIM. The CEOs from Hercules, Anderson-Clayton, American Express Banking, Hunt-Wesson and Arthur Andersen were all new to the Thunderbird Campus. The main reason for their visit was simply that they were invited. "If their schedules allowed them, then they generally accepted," Dr. Cox explained, and many of them have expressed a desire to return to the campus to lecture again. They were not, however, brought here for the purpose of recruiting. "But," added Dr. Cox, "Being that they are interested in international business fields, we are particularly hopeful that they become interested in us as a resource for future recruiting and employment. Our idea is to have chief executives acquainted with the school, familiar with the school, contributing to the school, and hiring from the school."

Carol Schma, a student in the CEO Seminar, felt that there was a "door opening" of sorts, because, as she explained,

"It was indicated that executives would be more interested in speaking with potential employees that they already were familiar with, and had personal contact with."

This new seminar seems to have come through its initiation period smoothly and successfully, with every indication that the course will appear again in the Winterim roster. As Dr. Carl Frear expressed it, "The CEO Seminar was a rousing success."

The same degree of enthusiasm was shown for the three other conferences, held once again this year, in Agribusiness, International Banking, and International Insurance and Risk Management. The oldest among them, the Agribusiness Conference, completed its seventh year, presenting twenty-five speakers

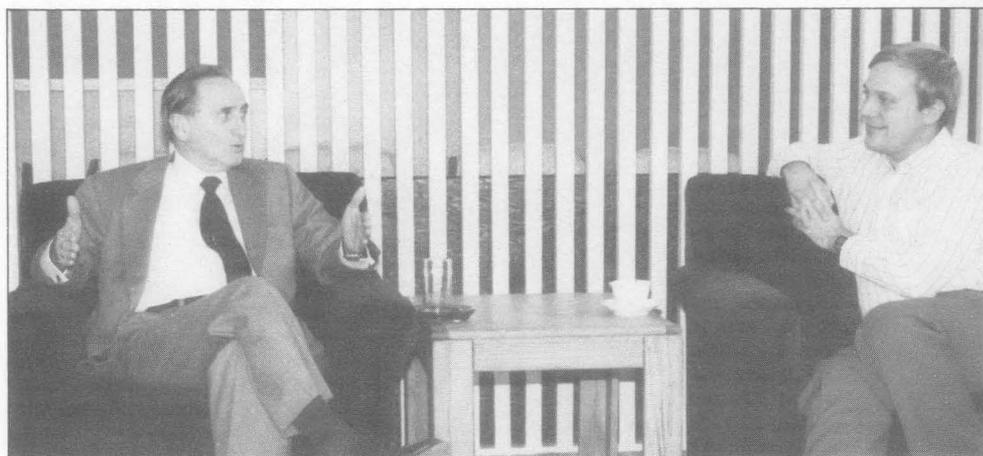
from the private and public sectors, both domestic and international. They provided a superlative overview of international trade, production, marketing and management in the field of Agriculture. "The pace was very difficult and very intense," said Dr. Robert Foster, the course director, in a recap of the program.

Speakers from the World Bank, the Continental Grain Company, and the W. K. Kellogg Foundation were among the institutions represented. A featured segment of the program, international trade problems, was treated by the Honorable Richard Lyng, Deputy Secretary of the U.S. Department of Agriculture, who has headed numerous U.S. negotiating efforts to lower trade barriers of the European Common Market and Japan. In order to present the issue

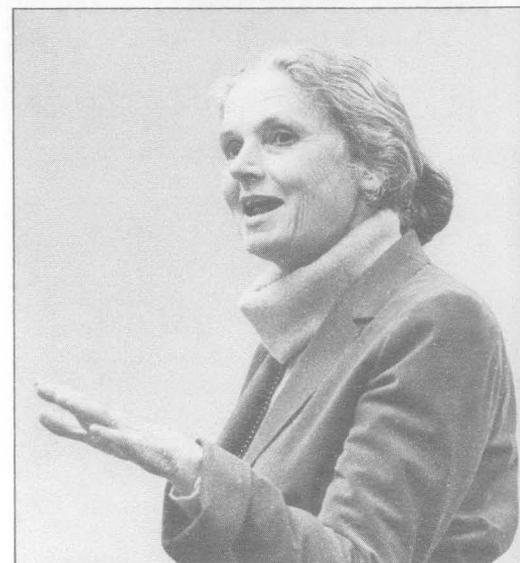
The History of Winterim

The intensive, three-week long teaching/learning session we call Winterim, has evolved with an innovative character over the past decade. It has become a showcase for AGSIM in two respects: it offers the students courses which would logistically be impossible to plan for during the regular semester, namely the World Business Conferences, with their host of guest lecturers, and it also allows the professors to experiment with new courses on a smaller scale and in a more condensed form, facilitating quicker evaluation of each class and its potential for eventual entry into the regular curriculum. The result is that often topics taught during Winterim at AGSIM are unique; they simply are not treated elsewhere.

But Winterim has not always been of



After lecturing on the topics of futures markets, Dr. Ted Rice, vice president of the Continental Grain Company, addressed a group of students at an informal meeting held in the Goldwater Lounge.



Dr. Natasha Josefowitz, professor of management at the San Diego State University and guest lecturer at the CEO conference, spoke before a group of women students and faculty members on the topic of "Women in Management—Paths to Power."

such forward-looking nature. It was originally designed as a pragmatic solution to a very timely economic problem. The program was introduced in 1973 in answer to Regulation 14138 F of the GI Bill of Rights, which stated that, "payment of educational benefits will not be authorized for . . . intervals between terms at the same school which span a full calendar month or more." At a time when one-third of the student body was made up of veterans, the January break between AGSIM's Fall and Spring semesters caused this group of students many problems. In order to fill the time gap and allow collection of educational benefits, a short program of study was instituted.

Winterim did not begin with the wide selection of courses it offers today, nor was the registration rate anywhere near the mark it hit this past year. In the first Winterim session, there were 124 students enrolled, choosing their course from among five World Business classes,

one International Studies course, and several advanced language sessions. During January, 1983, by comparison, 422 students were registered in a total of 19 courses, eight of them now being taught in the IS Department. Seminars on Modern Saudi Arabia, Western Europe, Britain, and Asia are all available to the Winterim student today, as well as courses in cross-cultural communications, economic development and social change, and U.S. foreign policy. In the Language Department, a three week trip to Paris to study the culture, along with the language, was added to the roster.

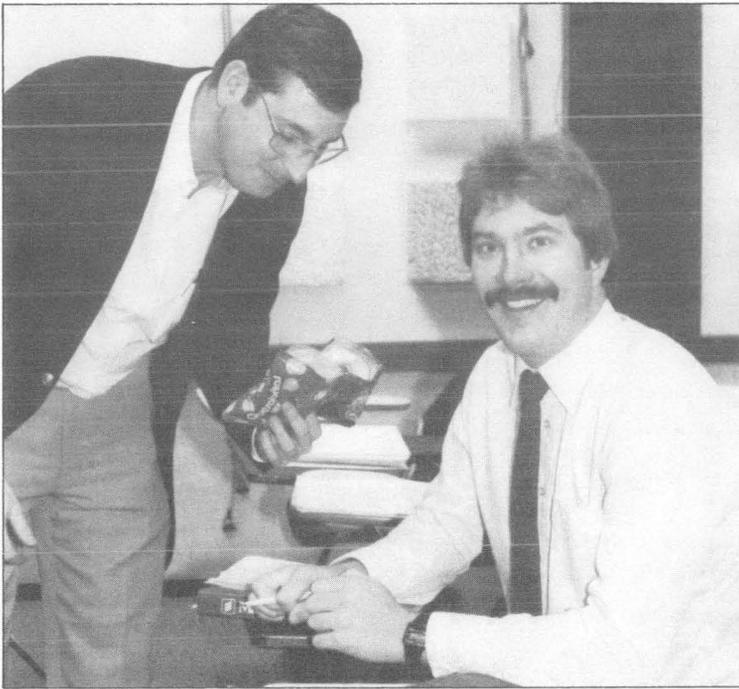
In just ten years, the Winterim program has progressed from an experiment, an idea conceived out of student necessity, to one of the most worthwhile programs the AGSIM student can participate in. While at one time, no one was sure of its feasibility, today, no one questions its success. Winterim works — and people like it.

from the other perspectives as well, Toshio Kanai, a senior official from Japan's ministry of Agriculture and William Gaillard, of the European Community Media Delegation also lectured on the subject.

The case method of learning was utilized in the program this year, with students responsible for presenting their ideas regarding particular problems to a group of executives from Sabritas, S.A. de C.V. Mexico, a subsidiary of PepsiCo, Inc. The company CEO, John Warner, '48, a T-Bird alumnus and recipient of the 1981 Jonas Mayer Award, was a member of the panel hearing the presentations. He found the exercise interesting and beneficial for him and his company as well. "They (the students) got me to thinking about it from a more distant perspective . . . They explored the problems in depth. I can only say positive things about what I've gained from these meetings."

Similar feelings of satisfaction with the International Banking Conference and the International Insurance and Risk Management Seminar prevailed. An impressive total of 27 major banking and other financial institutions shared their expertise at the International Banking Conference organized by Dr. Taeho Kim, a Fulbright fellow whose professional area of concentration is in international banking, monetary theory, econometrics, and international business finance. The course content dealt with the nature of international banking services and comparative philosophies of foreign banks.

The International Insurance and Risk Management Seminar, funded this year by a grant from Johnson and Higgins, was conducted by Dr. Robert Carter, a visiting professor of insurance from the University of Nottingham. Some of the topics treated during this seminar included the measurement and treatment of multinational business risks, the nature of insurance contracts, pricing of insurance coverages, and operations of U.S. insurers in



Two Agribusiness students, Dave Seed '83, and Stephen Jelinek '83 prepared for their case presentations while sampling Sabritas products.

world markets. Representatives from insurance brokerage firms, insurance companies, and risk management executives from major corporations served as lecturers. Based on class evaluations, Carter rated the speakers from good to excellent, their subject content — excellent, and the knowledge gained by the students — excellent.

While the Winterim World Business Conferences are difficult to plan for, and difficult to control in terms of content and degree of repetition from one speaker to another, they have undoubtedly become an established and much appreciated feature of the curriculum. Consistently

improving over the years, the conferences continue to provide the student with some of the most valuable lessons in business that AGSIM has to offer.

Representatives from Sabritas, SA de C.V. Mexico, including CEO John Warner '48, (bottom row-middle) joined Dr. Robert Foster (right) in the Thunderbird auditorium for the Agribusiness students' case presentations.



The following corporate, agency, and institution representatives attended the Winterim 1983 World Business Conferences, January 3-21.

**Chief Executive Officer Seminar
American Express International Banking Corporation**

- James R. Green
- American Management Association**
James L. Hayes
- Anderson, Clayton & Company**
T. J. Barlow
- The Arizona Bank**
G. Clarke Bean
- Arizona Public Service Company**
Keith L. Turley
- Arthur Andersen & Company**
Duane R. Kullberg
- Karl Eller Company**
Karl Eller
- Cox-Lloyd**
Connie Cox
- The Del Webb Company**
Robert K. Swanson
- Hercules, Inc.**
Alexander F. Giacco
- Hunt-Wesson Foods, Inc.**
Fred Rentschler
- International Harvester Company**
Louis W. Menk
- Lincoln Laser**
David Lincoln
- Motorola**
Robert W. Galvin
- San Diego State University**
Natasha Josefowitz
- United Bank of Arizona**
James P. Simmons

International Banking Conference

- Bank of America**
Maurice G. Friedman
- Chase Manhattan Bank**
Hortensia Sampedro
- Chemical Bank**
James H. Hillestad
- Citibank, N.A.**
Jack S. Berger
Daniel T. Jacobsen
Seymour R. Rosen
- Continental Illinois National Bank**
Alfred F. Miozzi
F. John Mathis
- Crocker National Bank**
Roy E. Derevyaniuk
- Deutsche Bank AG**
Jens A. Westrick
- Federal Reserve Bank of Chicago**
Hara Lipman
- First Interstate Bank of California**
G. Bruce Baker
- First National Bank of Chicago (Canada)**
Robert D. Haven
- First Wisconsin National Bank of Milwaukee**
Douglas R. Stucky
- International Monetary Fund**
Zoran Hodjera
- Manufacturers Hanover Leasing Corporation**
Madeline Bayless-Allen
- Manufacturers Hanover Trust**
Ole Jacob Diesen
Thomas M. Flattery
Eric A. Fris, Jr.
- Mellon Bank, N.A.**
Maryellen S. Bagley

- National Bank of Detroit**
William R. Flynn
- North Carolina National Bank**
J. Mark Paden
- The Northern Trust Company**
William L. Wilby
- Office of Comptroller of the Currency**
William A. Ryback
- The Royal Bank of Canada**
Edward R. McCutcheon
- S.R.I. International**
Hans-Martin Tucher
- The World Bank**
Nicholas C. Hope

International Insurance and Risk Management

- AIG Risk Management, Inc.**
Joseph C. Smetana
- American International Group**
Thomas R. Ripp
- Arizona State University**
Dr. John O'Connell
- Continental Insurance Companies**
Martin D. Farrell
- Insurance Exchange of Americas**
Alan Teale
- Johnson & Higgins**
H. A. Reynolds
Doug Smith
Gary Hinshaw
- Phibro-Saloman, Inc.**
W. F. Quinn, Jr.
- Talley Industries**
Charles L. Lorenz



Agribusiness Conference
American Soybean Association, Vienna
 Thomas Brennan

Banco Nacional de Mexico
 Dr. Ken Schwedel

Cargill, Inc.
 Dr. John J. Mogush

Continental Grain Company
 Dr. Konrad Biederman
 J. B. Elliott
 Dr. Ted Rice

Dr. Hiram Drache, International
 Agribusiness Consultant.

**The European Community Media
 Delegation**
 William J. Gaillard

First National Bank of Chicago
 I. Donald Gibb

FMC Corporation
 George Saywell
 Robert Hampton, Consultant

The Hesston Corporation
 Howard Brenneman

W.K. Kellogg Foundation
 Dr. Russell Mawby

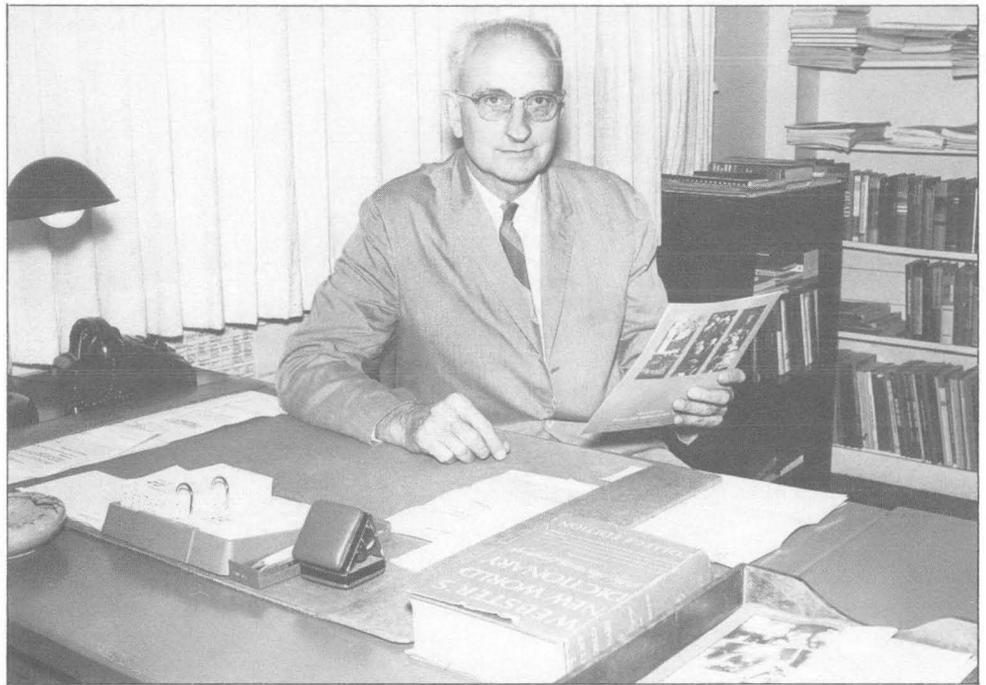
**Livestock Industry Promotion
 Corporation**
 Toshio Kanai

Sabritas, S.A. de C.V. Mexico
 John A. Warner
 Kurt Fuhrer
 Rudy Jacinto

U.S. Department of Agriculture
 The Honorable Richard E. Lyng

Valmont Industries
 R. A. Wahl, Jr.

World Bank
 Dr. W. Graeme Donovan



A SALUTE TO DR. FRANK JACKLE

With great sadness, AGSIM mourned the death this December of a beloved teacher, Dr. Frank Jackle, professor emeritus and retired chairman of the Modern Languages Department, who was also instrumental in the development of the Key Man executive training programs. In the Fall 1969 issue of the *Thunderbird* magazine, he was recognized by a piece written by Arthur L. Peterson, *The Salute*, from which the following was reprinted:

"At Thunderbird Graduate School, Dr. Frank Jackle personifies this all-important attitude of insistence on quality in both the regular and the Key-Man programs. For your relentless pursuit of educational excellence in the language program and for your twenty years of devoted leadership to a language department which is applauded around the world, Thunderbird salutes you, Dr. Frank Jackle."

And our school will never stop saluting him. Thirteen years later, when word of his death reached

the alumni, the letters expressing sorrow and grief began coming in, particularly from many of the Silver Reunion attendees who had a chance to see him only a few days before his death. Always, in each letter, there is the familiar note of praise for a man whose excellence in his work and in his friendship was understood by all.

By those alumni to whom he meant so much, a poem was written in his memory.

"Not often comes along life's
 path
 a teacher, a friend, a tower
 of love, knowledge and truth
 which were his wealth and
 power.

We were the children of his
 heart
 his mind, his spirit, his soul
 No matter what our age —
 we were his personal goal

Inspiring us to challenges never
 dreamed we'd ever tackle
 Undying love we give to our
 beloved Dr. Jackle."

The Alumni

Silver Reunion

Class of '57

"The nostalgia was up to here!" That's what Ken Seward, chairman of the Class of '57, had to say about this December's celebration held in honor of AGSIM's alumni of 25 years. Once again, the school hosted (and toasted) its silver anniversary class with a two-day schedule of activities, ceremonies, and entertaining good times.

For the twenty alumni and wives who were able to attend, the fun began with a cocktail party in the Goldwater Lounge, Thursday evening, prior to Friday's graduation exercises. The returning T-birds, "flying" in from New York, Texas, Colorado, California, and Venezuela, not to mention Arizona, spent the evening catching up with one another, hugging, laughing, sharing stories, and of course—reminiscing. From Illinois, a "Bird of Paradise" also flew in, a lovely floral bouquet sent from James Landolt, a '57 graduate and owner of Hennessey Florist, who was unfortunately not able to attend.

President William Voris and Executive Vice President and Mrs. Berger Erickson were naturally a part of the welcoming committee, which also included many of our dedicated staff who have served AGSIM for more than 25 years. Professors Boller, Estes, and Finney; Lea de Noronha, Martha Snyder; and the late Dr. Jackle, were all present to greet the group. Representing other classes were Webb Todd '56 who welcomed the honored guests into the Silver Circle, and Curgie Pratt, of the class of '59.

On graduation day, a campus tour of the new classroom buildings and library where Mrs. Lora Jean Wheeler greeted the alumni. An outdoor luncheon given at the home of Dr. and Mrs. Voris, and the ceremony itself were among the class events. Ken

Seward, senior vice president and director of Johnson and Higgins of New York, and his wife, Jeanette, received their silver certificates during the commencement exercise, along with these 17 graduates from the class of '57: John J. Arthur, Dean of Admissions at AGSIM, and his wife, Jean; David Berkey, a self-employed realtor in Soquel, California; Dr. Robert K. Binford, a retired professor of higher education in Logan, Utah, and his wife Anne; Alexander Boggio, a retired agricultural commodities international broker; Virgil Carlson, a CPA in Georgetown, Texas; Rose and Arthur Carpenter of Downey, California; George Grady, a registered representative



The late Dr. Frank Jackle swapped stories with Earl and Clela Oliver in the Thunderbird Room.



The silver anniversary alumni and spouses attended the December '83 commencement during their visit to AGSIM. Pictured are (left to right): Jean Arthur, Alex Boggio, Virgil Carlson, Mr. and Mrs. Leon Waite, Ann and Donald Schroeder, Oscar and Hope Nunez, and Lorna and George Grady.

of Rauscher, Pierce, Refsnes in Tucson and his wife Ardith; Eve and Robert Hornstein, of Global Adventures, Inc., California; and W. Gene Norman, general manager of Underwood/Diablitos Venezolanos, C.A. of Venezuela.

Also being honored were Oscar and Hope Nunez of Caracas/Tucson; Earl Oliver, finance director of Murieta Properties in California and his wife Clela; Ann and Donald Schroeder, president of Frontier Ford Tractor of Colorado; Norma and Gerard Scott, retired vice president of sales for Cummins Engine Company of Arizona; Lorna Grady Small, member of the border patrol for the U.S. government in Tucson; Mr. and Mrs. Leon Waite of Colorado; and

Frank Wallis, account executive with Imperial Litho of Arizona.

All of the planning, the telephone calls, and the excitement led up to "great days, indeed!", to quote a letter received by the Alumni Office from Robert Hornstein. The 1982 Silver Reunion was the best attended yet, and responses from the alumni who were able to meet again couldn't have been more positive. So, Class of '58, start making plans to attend next year. We need you here to make '83 even better. Keep December 15th and 16th open on your calendars as that is the scheduled date for graduation; and you can be sure you'll be receiving plenty of information from us as your Silver Anniversary with AGSIM approaches!



Frank Wallis, Leon Waite, Dave Berkey, and Norma Scott took a minute to pose for the camera at the "silver" reception.

In Memoriam:



Mabel J. Erickson

Mabel J. Erickson, wife of Berger Erickson, Executive Vice President of AGSIM, died March 13 after an extended illness. The Mabel J. Erickson Memorial Fund has been established in her honor. Donations, payable to AGSIM, may be sent to the AGSIM Development Office, Thunderbird Campus, Glendale, AZ 85306.

Mr. and Mrs. Erickson were married in 1943 and came to Arizona in 1946. She had been secretary to General Barton Kyle Yount while he was with the U.S. Army Air Force and continued as his secretary when he established the school as American Institute of Foreign Trade.

From 1951 to 1956, she had been the school's registrar and was Director of Placement and Alumni Activities from 1956 until she resigned in 1962.

Mrs. Erickson attended Texas Christian University and received a Bachelor of Foreign Trade from the American Institute for Foreign Trade and a B.A. degree from Grand Canyon College.

She is remembered by a former school president as one of the most brilliant and capable persons he has known. Other colleagues commented about her beauty, her intelligence, and devotion to the school. One of her former secretaries, who became alumni relations director, said Mabel was the nicest boss she ever had.

She is survived by her husband, a brother, Albin Johnson of Florida, and a sister, Elna Colomb of Duluth, MN.

INTERVIEW:

AGSIM's World Business Maestro

by Steve Spitts

Dr. Clifton B. Cox, department chairman of World Business here since December, 1981, provides students and faculty alike with a source of encouragement, wealth and pride; the encouragement of his example, the wealth of his experience and the pride of association with one of his stature. For 32½ years Dr. Cox's professional efforts focused on agriculture, in his work as university professor and corporate executive in the food industry.

Listed in Who's Who in America, Finance and Industry, Community Leaders of America, American Men of Science, Poor's Register of Corporations, Directors and Executives, and the National Register of Scientific and Technical Personnel, Cox, a native of Alabama, received his B.S. and M.S. from Auburn University and a Ph.D. from Purdue. Cox is personified by his long list of career achievements and brings to AGSIM a standard of instructional excellence difficult to parallel. Whether dealing with a group of students, or members of the faculty, the clear eyes, straightforward and friendly demeanor are complemented by a sure, calculating perception.

Possessing a record of accomplishments and honors enough for several men, Dr. Cox might easily drift down an unchallenging road to the future. This, however, does not seem to be his intention. Besides currently serving on the boards of four American corporations, Dr. Cox was, in May '82, appointed "Project Manager" of the agricultural report on the President's Private Sector Survey on Cost Control.

In the following interview, his role with the Private Sector Committee is examined, and new developments in the World Business curriculum are explained.

You were appointed to the President's Private Sector Survey on Cost Control. How long did the committee meet and what were its objectives?

I was appointed in May 1982. We have completed our work. The committee is making its final report to the executive committee during this particular month and the results should be printed as final in March.

Who is the Executive Committee that you'll be reporting your results to?

The overall Executive Committee is headed by the chairman of W.R. Grace, Peter Grace. He has on his committee about 150 other executives. There was an executive group that is hired who reported to the Executive Committee; 40 people in Washington that review in detail the reports. The Agricultural Report was one of 35 submitted to them. These reports will be consolidated and given to the President.

How are these subcommittees divided and which areas of the economy are studied?

The overall committee was divided into 35 parts. Twenty-two of them were agency committees such as the Department of Agriculture, Department of Commerce and Department of Defense. The other 13 were cross-cutting teams, for example personnel all across the government. The committees were given the assignment of finding ways to cut cost of government. The control of cost in government was the objective of the overall group.

You were appointed project manager to head the Agricultural Task Force. How was it that you were chosen?

You realize that I have been

working in agriculture or food most of my life. All of my college degrees are in agriculture. I taught agriculture for 12 years and then I worked with a food company for another 20 years. One of the cochairmen of this particular task force had previously been chairman of a food company; therefore, I knew him and he asked me if I would be project manager. I agreed. Thirty people volunteered through other businesses. Twenty-four companies volunteered these people to work on the committees. All of the companies paid salaries and expenses for their volunteers. There was no expense incurred by the government. In my case the cochairman contributed to the foundation for my expenses.

Were the committee members bipartisan?

I don't know their political connections. We were interested in people who could do a job, therefore, they were chosen for their ability. I think officially some of them were democrat, some republican. But, as far as I know most of them believed that government had too much cost and were sympathetic toward our appointed task.

Are the results of the reports going to be the basis of future legislation or will the results by presidential mandate be able immediately to take effect?

In our particular conclusions, about one-fourth of them can be activated without legislation. That is, some of the recommendations will be enacted by the Department of Agriculture itself, some of them by executive order which means they cut across agencies, therefore the President would have to activate them. For a large number, however, it will be necessary for Congress to amend some laws or pass some laws for them to take effect. You could say that some of them will be the subject of legislation.

The actions of the Committee are directed toward cutting cost in government?

Yes. We identified a number of areas in the department where expenses could be reduced if certain things were done. Congress has entwined itself into so many avenues that many of the departments cannot move effectively because of restrictions by laws. To remove these restrictions would be the work of Congress.

Are you at liberty to divulge any of the conclusions and recommendations made by your task force?

At the present time we are not at liberty to release the findings. We hope that within one month we will be, and it will be made public. Action can then be taken on them.

You mentioned that legal action has been taken against your particular area of study by the National Group on Antihunger. How is it that they became aware of your efforts and what is the intent of the suit?

We do have a suit. In fact three of the task forces plus the executive committee have a suit by a group called the National Anti-hunger Coalition. They learned of the Committee because it was written of in the newspaper and part of public knowledge. They believe that our task force was an *advisory committee* and should have been governed by the Act on Advisory Committees which meant we should hold public hearings, that we should not make recommendations without adequate representation—all the requirements of an advisory committee. We feel that it was not an advisory committee; we were staff to the Executive Committee. They would like a judge to prohibit our findings from being made public and that's what the suit is about.

President Reagan congratulating Dr. Clifton B. Cox on a job well done.

To change the subject, Dr. Cox, what are the future plans for the World Business Department? Are there any new programs or changes of staff or enlargement of programs or facilities in the offing?

One of the major changes is that we plan during summer, if approved by the President and by the Senate, to offer a three hour course in beginning computer so that we can meet the request of computer literacy. Then change the other course to "decision making with computers," so that by fall we will have courses available for every student entering here to be computer oriented or, at least, knowledgeable enough in computers to work. Seven of our professors now require computer background for courses that they

will offer, and we have interviewed a professor with a Ph.D. in computers who is able to begin this summer.

Do you see that as a shortcoming until this point in the World Business curriculum?

Well, if I read *Das Tor*, if I read student reaction, if I listen to professors in World Business and other departments as well, we have been short in computer offerings. So we are doing something about it.

Steve Spitts is a second semester student at AGSIM. He received his B.A. in French from The University of California at Santa Barbara in December, 1979. Currently working on the *Thunderbird Magazine*, he is also associate editor of *Das Tor* and will graduate in December of '83.



Adventurous, talented, curious, bold; all these adjectives and many others would define the spirit of Lorna Wright, graduate of the December '82 class and winner of the Barton Kyle Yount award, the highest honor attainable by a member of the graduating class.

Ms. Wright received her BA in French and psychology from Wilfrid Laurier University, Canada, in 1969, her MA in linguistics from the University of Essex, England, in 1974, and her teaching certificate from the University of London Institute of Education, England, in 1975. At AGSIM she was president of the Associated Students Legislative Council (ASLC), president of the Liaison Club, member of the Asia Club, International Business Women, Speakers Committee, and the Amateur Radio Club. Her interests are travel, tae kwon do, flying, history and ikebana. Wright, a native English speaker, speaks fluent Thai and Indonesian, is proficient in Japanese and French, possesses reading knowledge of Spanish and some knowledge of Lao, Russian, and Chinese. If it appears that Ms. Wright didn't have enough time for school studies, the fact is that she somehow managed to graduate with a 3.95 GPA.

The diminutive, brown-haired Ms. Wright comes from Blackstock, Ontario, Canada, a village of 1,000 people where stories about travel in Laos and conversation in Japanese are as rare as cactus.

Lorna, the daughter of a radio operator for the Canadian Department of Transportation, contracted wanderlust at an early age as the result of more than five moves before her thirteenth birthday. Once in the university, she took the opportunity to begin her odyssey at an international level and, since she had friends living in South America, made it the first stop on what would be an extensive and ongoing itinerary.

After graduation she went to Thailand with CUSO (the Canadian equivalent of the Peace Corps) where she taught at a high school in Udon near the Lao border, and later at Mahidol University in Bangkok. She left to

PROFILE:



Lorna Wright

By Steve Spitts

continue her education in England but was soon back in the area, this time to set up a project at the Civil Aviation Training Center in Indonesia. When that was successfully completed and turned over to the Indonesians, she returned to England to begin doctoral studies in education. Skyrocketing tuition fees caused her to think long and hard about whether this was what she really wanted to do and when an offer came to work at Nagoya University, Japan, she didn't take long to say yes.

Lorna's record indicates that as a student, teacher and linguist, she has attained consistent levels of excellence. When questioned on her choice of AGSIM over the, perhaps, more prestigious graduate business schools of Harvard, Yale, (et. al.), she responded simply that, "Harvard and Yale don't have the international emphasis and credentials in international areas that I, personally, required when I made my choice. Not only international content, but that it be predominant."

Her decision to come to AGSIM was made during her convalescence from a car accident in a Japanese hospital. In a teaching career that had already spanned several years, she had reached a stage where the thought of change became enticing. "When you are in education and you are teaching at different institutions all the time, you have no security. You teach on a two-year contract and then you look for another job.

No tenure. No career structure. You're never moving up; you're always at the same level. I enjoyed doing that, and would have continued enjoying it for some time, but there would come a time when change would be necessary. So in my hospital bed I wondered if I'd do something about it now, or wait." Waiting to do things is not a problem Lorna Wright has to deal with. Little time passed before she was a student at AGSIM where she soon became ASLC president, founded and was elected president of the Liaison Club (a club for students interested in not-for-profit, public, or service sector employment), all while continuing superlative academic performance.

Currently Lorna is employed by AGSIM as an E.S.L. (English as a second language) instructor teaching 15 Indonesian managers. She is also responsible for the revision of the evaluation instrument used on campus by students at the end of each semester for the purpose of evaluating both professor and course content. The present form employed was designed for a different campus with a different academic emphasis and greater cultural homogeneity. The task of the committee headed by Lorna is to design the evaluation more specifically for AGSIM. The evaluation has particular significance since its results decide, in part, bonuses and promotions for academic staff. One of the major problems is that the Modern Languages department is very different from the World Business and International Studies departments. An evaluation instrument developed for World Business isn't always relevant to Modern Languages. Lorna pointed out that an international institute such as ours is faced with special problems which must be approached with a variety of national perspectives in mind. She explained, "Japanese students come here with a much stronger quantitative background than American students do. So if you're taking international finance and 90 percent of the Japanese feel it's too easy, and 90 percent of the

Americans feel it's too difficult then that can give the professor a more complete insight into the class and, theoretically, he can make necessary changes." Another improvement Lorna's committee hopes to institute in the evaluation process is the more rapid availability of the actual results to the teaching staff. This would be made possible by accessing the computer system on campus. Rather than wait two to three months, professors would receive the results immediately after handing in their final grades.

Not one to succumb to apathy, Lorna expresses a positive belief in student government. She maintains that with an appropriate level of continuity, student government can serve as an effective mouthpiece for the needs of students, when tuned to the correct volume and with the correct frequency. However, one of

Lorna's major efforts on campus has been to fuel the fire under those who resist the recognized need for more appropriate computer facilities.

She notes computers as a good example of the importance of student input. "Look, we need this." Lorna explains; "If you're going to go out and compete with MBAs, then you must have the computer background. Many professors don't understand computers. They got along all right in their time without them and if it's up to them, they won't bother putting them in. So this pressure is coming from the students and some of it is coming from the companies that hire as well, because they are simply requiring more background in computers."

As a graduate of AGSIM who came here with international experience in government and academic institutions, but no

business background, Lorna feels the most beneficial aspect of her education here was in the business field; more specifically, business as it is conducted in America. With more than thirteen years outside of the North American continent, Lorna felt the need to understand the techniques and strategies of American management, something she was well able to familiarize herself with as ASLC president. "It was there I began to perceive the American style of getting things done," Lorna states.

Ms. Wright recognizes some of the positive aspects of American management and thinks that with subtle modifications American managers abroad can integrate aspects of American management styles into foreign culture with success, noting too that the English and Japanese experience many of the same difficulties when doing business overseas. She feels, however, that American, English and Japanese business people have an urgent need to develop adaptability when working in foreign countries, and that AGSIM is an ideal training ground for that purpose.

When queried about the possibility of being discriminated against in some parts of the world because she is a woman, Lorna responded, "No, I don't see it as a problem because foreign countries in which I've worked regard me first as a foreigner and second a woman. The foreigner takes precedence over my role as a woman. You aren't the subject of the same attitudes as a woman of that country would be. I worked in Japan for two and one half years and I was the only woman at the language center. You can do many things impossible for the native and this happens in many areas."

Lorna's plans for the immediate future are to stay an additional semester at AGSIM to study finance which she considers her weakest area. She will then revisit friends on different parts of the globe, eventually to return to Canada for a visit with her parents in Blackstock, Ontario. While there, she may want to brush up on her Japanese since we hear they are looking for a good woman . . .



IBW Reported in Business Week

The International Business Women Club (IBW) received national recognition for their publications in a *Business Week* article last fall entitled, "Boosting the careers of B-School Grads" (October 11, 1982). The article, which appeared in the magazine's Corporate Woman section, reported, "The American Graduate School of International Management in Glendale, Ariz., is compiling a directory of all its women graduates and plans to publish a newsletter for them."

Both less than a year old, the newsletter, the *Network News*, printed this past summer and fall, and the directory, *Connections*, making its debut this past winter, were designed with the objective of creating a network and developing a support system for both current AGSIM women students, and AGSIM women already in business. The directory lists present positions and addresses, an initial step in facilitating communication between the network members. The newsletter, to be published on a regular basis, serves as a forum for ideas, advice, and anecdotes between alumnae and students.

IBW also sponsors and cosponsors many activities on campus, including the Thunderrun, Western Night and the Ice Cream Social, as well as bringing to AGSIM speakers and films concerning women and their involvement in the business community.

School Nurse Dies

Jean Myers, 72, school nurse from 1949 to 1973, passed away after a lengthy illness on December 17, 1982. Jean was a graduate of Brandon General Hospital in Brandon, Manitoba, Canada and had nursed at Vancouver General Hospital and for Canadian National Railways in Montreal before coming to AGSIM.

INTERCOM

The HUFFCO Indonesia Program 2 began January 10 and will continue through October 29, 1983. Fifteen executives from the Huffco Oil Company are enrolled in an intensive program of study, ranging from English under the direction of Zed Lanham, head of the ESL program at AGSIM, to computers and business communication taught by Alan Wunsch and Don Leonard, two professors from Arizona State University.

Jerome Greco Named Director of Corporate Development

Jerome (Jerry) Greco, a Thunderbird graduate ('76) and former managing director and chairman of the board, *Carrier Italia S.p.A.*, has been appointed Director of Corporate Development, a new post in the AGSIM Office of External Affairs. Greco accepted his position with the school after a 27 year career with the *Carrier International Corporation*. Greco spent many years in Brazil, and is married to a Brazilian. After almost 20 years of international experience, he enrolled in AGSIM's MIM program to update and upgrade his international management skills, coming from Carrier's Puerto Rican subsidiary where he was president.

As Director of Corporate Development, Greco's objectives are to build and strengthen the school's relations with the business community; to stimulate corporate interest in academic programs and physical plant development; and to introduce employers to Thunderbird graduates as a source of qualified, highly trained, prospective international managers.

International Auction '82

The 1982 International Auction, sponsored by Friends of Thunderbird, grossed more than \$10,000, an increase of more than \$3,000 over the 1981 auction. According to Mavis Voris, "The response in number and quality of items received from alumni has never been higher."

In addition, Thad Chamberlain ('55) hosted an alumni gathering in Panama that attracted ten items for the auction. In Phoenix, Mr. and Mrs. A. B. Robbs, whose son Bruce is currently a student, hosted an auction gift party in Scottsdale, Arizona, that drew a variety of gifts including a gold and diamond bracelet. For U.S. taxpayers such benefit parties are tax deductible.

On The Record: The "T-Bird Blues"

The hands down winners of the Spring '82 Talent Show were Alan Goodman and the T-Bird Blues Band when they performed Alan's tune "The T-Bird Blues." The song is a humorous, tongue-in-cheek portrait of student life at AGSIM that includes jabs at such things as the eternal construction and restoration projects, the ubiquitous exams, and even the slow industrial toaster in the cafeteria.

Alan and the other eight AGSIM members of the T-Bird Blues Band recorded the song at Topango Studios in Phoenix in December, 1982. The recording was produced by Jeff Sand and is now available by mail for \$3.00 (plus \$1.00 postage for U.S. mailing; \$2.50 for mailing out of the U.S.) on cassette through the sponsorship of the Thunderbird Liberation Organization. The proceeds (if any) will go towards the club's campus activities. Please make all checks and mail orders payable to: T-Bird Blues, and mail to T-Bird Blues, AGSIM, Glendale, AZ 85306.

Mexican Banking and Economic Crisis

In an address on the Mexican economic and banking crisis, delivered to a group of Phoenix alums, at The Phoenix Hilton, Dr. Paul Dickie said:

"There will be no Mexican default. Mexico, battered and somewhat tarnished, continues in the mold of a newly emerging industrial (NIC) nation. The "emergency package" of financial assistance put together by America and other industrial countries has bridged the gap. The International Monetary Fund program for economic adjustment is now in place."

"But all is not well. The crisis continues. The scene has simply shifted to the domestic stage. The International bailout was by comparison quick and easy."

The 1982 budget deficit is estimated at an unparalleled 16.5% of the Gross Domestic Product (GDP). By comparison, this figure in relative terms, represents four times the cataclysmic deficits forecasted for the upcoming U.S. budget."

"While the key problem in Mexico has been the fiscal deficit, mismanagement and confusion have led to major distortions in other sectors of the economy. Most importantly, perhaps, Mexico imposed exchange controls and instituted a dual exchange rate system in August 1982."

"In fact, under the Articles of Agreement of the International Monetary Fund, Mexico has accepted the obligations of Article VIII which precludes the use of exchange controls and dual exchange rates. The private sector has been hit in two ways. The decline in real demand resulted in a sharp fall in receipts at the same time the peso cost of servicing the dollar debt multiplied in line with the devaluations of the peso. Bankruptcies rose dramatically."

"The importance of assisting Mexico through this crisis is well appreciated by the Reagan Administration."

"U.S. businesses have over \$7 billion in direct investments in Mexico and U.S. banks have loans outstanding in Mexico of \$25 billion."

"The stability which is invaluable in close neighbors was once again demonstrated in the elections of Miguel de la Madrid in July 1982."

"Mexico's stability stands in sharp contrast with the turmoil in Central America."

"Yet major problems remained. The incomes of small farmers and the unskilled, marginal workers in urban areas had stagnated. While there was a buildup in the middle class, a population growth rate of up to 3.5% made it impossible to make rapid progress in reducing the inequities."

"Following the September 1, 1976, devaluation of the peso Mexico entered into a three year economic adjustment program under the newly created Extended Fund Facility with the International Monetary Fund. That program, beginning in 1977, called for major adjustments in the fiscal, monetary and external sectors."

"Mexico had a very successful experience with the Fund economic adjustment programs. The only difference now is that the size of the required adjustment is roughly twice that of the '77-'79 program. The seeds of the '82 crisis were sown in the grandiose development plans initiated by Lopez Portillo in the late '70's. Those plans mushroomed in line with Mexican petroleum receipts. Petroleum income rose exponentially due to major new finds and the doubling of prices in the '79-'80 period. International bankers appeared ready to provide almost unlimited lines of credit. The concept of resource constraints seemingly vanished, . . . a liquidity crisis emerged at the beginning of 1982. When petroleum prices softened in mid-'81, international bankers became somewhat reluctant to

increase their exposure to Mexico, particularly as Mexico for a short period of time refused to reduce their prices to competitive levels. To offset the lack of medium term loans, Mexico drew on their short term credit lines. By the end of 1981, almost half of their \$57 billion of debts to international banks were due in 1982. A liquidity crisis became inevitable."

Editor's Note: An article by Dr. Dickie on the "Mexican Economic Crisis" appears in the First Quarter issue of *Arizona Business* published by the Bureau of Business and Economic Research, College of Business Administration, Arizona State University.

AMA Executive Delivers December Commencement Address

Thomas R. Horton, president and chief executive officer of the *American Management Associations* and member of the AGSIM Board of Trustees, delivered the commencement address to 362 graduates December 17 on the Thunderbird campus.

In his speech addressing the question, "Is there life after AGSIM?" Horton advised the graduates to remain optimistic about the future. He pointed out that while students these days are concerned with the unemployment situation and confused about their lives, opportunities do exist for those who are not afraid to maintain open minds regarding new developments. "There is still much to be done," stated Horton, "And certainly, the best business enterprises have yet to be founded."

Mr. Horton assumed his position with the AMA in July of 1982, after serving for 27 years in a variety of managerial posts with IBM.

THE BULL- FIGHT

by David Clay '49

Editor's Note: David R. Clay '49, past director of 7-Up International, regional director of Canada Dry International, and vice president of Pepsi-Cola International, has been residing in Mexico since 1970. He has served in Brazil, Paris, Lebanon, Uruguay, and most recently in Central American and the Caribbean. In 1960, he was presented the Jonas Mayer Award for his distinguished achievements and outstanding performance in international service. The following article describes his views of bullfighting and some of the related customs.

For a real aficionado such as myself, the bullfight is an inexhaustible source of interest. I never tire of seeing bulls and calves on the ranches, at bullfights or tientas, the testing of young female calves. It is an adventure, a young man demonstrating that he can dominate and make beautiful momentary sculptures with, and then kill, an animal of much greater size and strength than himself. It is a demonstration of "grace under pressure"; he knows he'll be booed out of the ring if he doesn't perform with elegance, style, and demonstrations of bravery or even of foolhardiness.

After several years of growing fascination with bullfighting, in mid 1965 I asked one of my friends, a retired matador, to show me how to "torear." For months, he spent three mornings a week working with me in my garden. I began to learn the mechanics of toreo, but from that to really understanding and knowing, is a long process. In the fall of 1966, I went to some tientas where the young calves, about a year and a half old and weighing 150 kilos, are piced with a short, small spear to test for bravery, and then "toreared" by a matador partly for practice, and partly so the breeder and others present can judge style as well as bravery. Some calves are rejected, while others are given a superior grading. After the matador has finished, other interested aficionados can have a hand at "toreo." I began to seek invitations to tientas, and was fortunate to be able to attend a few. The tienta is great. One is on a ranch in the country with blue sky, clear air, and other people of like interest. One is surrounded by "bullfight people," and the conversation is about bulls, bullfighters, and the bull world in general; and of course, there's a chance to "torear," sometimes alongside the most famous of the day.

At the tientas, I learned to torear in front of an animal, rather than in front of a mirror. One day in the fall of 1966 I was invited to a festival in the small town of La Piedad. Three famous and retired

matadors were invited, as well as three aficionados. Each had to pay for his own becerro (2-2½-year-old male calf) and other expenses. The public was invited to buy tickets and there were about 2,000 spectators. I did not realize what I'd gotten into until a few hours before the event. I had purchased a suit—not a suit of lights, that's for the professionals—but the suit of the aficionado: that of the Spanish flamenco dancer . . . boots, tight pants fitted up to the chest, an ordinary white shirt, a chaquetilla (a vest with sleeves), a sash around the waist, and a flat-topped "cordobes" hat. When I got to the plaza and suddenly realized I was going to "torear" in public alongside famous professionals, I knew I had been very foolish indeed. The public was generous with its applause, and somehow I got through it all—even killed well with my second sword-thrust. It was then I realized that I was hooked, and also, that I knew very little.

After that first experience, there followed quite a few festivals in different parts of Mexico. I have been written about in quite favorable terms in the specialized press, have had my picture requested by children, and been called "matador" on the street.

Recently, however, things have slowed a bit. For one thing, the price of the bulls I fight (225 to 325 kilos) has gone up astronomically—even more than the inflation. Because of this, the festivals I used to be involved in seldom take place. And secondly, my own group is getting older and interest (except for myself) has waned a bit. Many of my matador friends are now retired, but I still fight. Last December, I went to a tienta for four days. It was two days of tientas of females in which I "toreared" five times, and two days of tientas of males, done without capes, by running and ducking behind the fence in such a way that one can strategically place the calf in any part of the ring to see if he'll readily charge the mounted picador or not.

I'm a member of the group here known as "Pena Taurina de Aficionados Practicos de la Ciudad of Mexico" and was vice president for three consecutive years. To date, I've fought in about 30 festivals, gone to about 40 or 50 tientas, killed 19 or 20 animals, and cut ears a number of times. My Sundays at the bullfight are very special to me. I'm surrounded by those who know and love the spectacle just as I do.

¿DONDE ESTAN?

Class of '58

We need your help once again! This time it's for the class of '58. If you know the whereabouts of these alumni, please send the information to us at The Alumni Office, American Graduate School of International Management, Glendale, Arizona, 85306.

Information you provide to our office about your T-Bird friends and business associates helps us to spread the word of both campus happenings and regional alumni chapter gatherings a little farther. Lists of unknown alumni by class will appear in upcoming issues of "Thunderbird." We're eager to receive any news about you, your family, and your T-bird friends, so please include this information too for our Update section.

Muchas Gracias!

Anderson, William H.
 Barth, Werner
 Bell, Roger P.
 Brown, Charles D.
 Bruce, Robert L.
 Bryan, James E.
 Burgardner, David J.
 Burmeister, Hans H.
 Burzell, Jack A.
 Casagranda, Donald R.
 Cassell, Andrew T.
 Cauter, Thomas V.
 Champion, Donald E.
 Clippinger, Donald E.
 Conklin, William D.
 Considine,
 Lawrence F.
 Cooley, Philip E.
 Cox, Melvin D.
 Crain, Donnell L.
 Crandall, Edwin B.
 Croisant, Robert D.
 Davis, Robert S.
 Day, Herbert D.
 DeWitt, Karen
 Desoto, Dora R.
 Doran, Robert E.
 Dowdell, Joan E.
 Dunton, Clarence J.
 Farber, Robert A.
 Fischer, Wayne P.
 Fishback, William S.
 Gallagher, Astrid J.
 Garrison, Lars A.
 Geetersloh, James T.
 George, James C.
 Gerbasi, Anthony E.
 Gosden, Leroy C.
 Graham, Richard C.
 Hanford, Walter R.
 Havard, Chester A.
 Hays, Patricia
 Hays, Thomas
 Heaton, Frank W.
 Hernandez, Conrad
 Hilberg, Roy W.
 Hill, Robert R.
 Hitchcock, James W.
 Hodge, Richard C.
 Hogan, David G.
 Holt, William B.
 Johnson, Charles D.
 Johnson, Marlin T.
 Jordan, Dowdell W.
 Karrer, Richard G.
 Kelsey, Mark
 Kershner, Bruce S.
 King, David J.
 Koehler, Robert P.
 Kozacik, Bernard O.
 Krok, Stanley A.
 Lancaster, Newlin E.
 Leighton, Blaine A.
 Lombard, Thomas A.
 Lucas, John G.
 Maimbourg, Eddie L.
 Marsee, James A.
 Marshall, John B.
 McClatchy, Al
 McCleary, E. R.
 McLaughlin,
 William G.
 Meeker, Lincoln V.
 Mittelsdorf,
 Frederick A.
 Morales, Oscar D.
 Morgan, Edgar R.
 Mulford, Willard L.
 Needham, Charles R.
 Neville, Robert C.
 Nunley, Arthur W.
 Ortiz, Jasper D.
 O'Brien, Lawrence J.
 Perkins, John H.
 Peterson, Richard L.
 Phillips, William G.
 Poullos, Ploutarehos
 Randall, Heaton H.
 Ratliff, Charles B.
 Rawlings, Charlie C.
 Rees, William M.
 Ronald, John F.
 Rosenau, Robert B.
 Schlosser, Gerald M.
 Schmoltdt, Donald H.
 Sell, Charles H.
 Sillik, William L.
 Stamatiou, Dean
 Stanton, Dean
 Steele, Matthew W.
 Suffern, Walter G.
 Susan, Stanley E.
 Thayer, James A.
 Tillotson, Gordon J.
 Trahern, James W.
 Troutner, Carleton
 Tuggle, Marjorie J.
 Urbach, George A.
 Van Reet, Hector
 Vandiver, Curtis O.
 Waechter, Walter H.
 Wagner, Leroy L.
 Wahren, Uno U.
 Wait, Allen L.
 Wells, Frederick M.
 Westcott, Robert L.
 Wheelwright,
 George W.
 White, Peter L.
 Yug, Mirko



PLAZA DE TOROS

La Florecita

SANTA CRUZ DEL MONTE 103, CIUDAD SATELITE
 FRENTE AL CLUB DE GOLF BELLAVISTA

Domingo 31 de Enero
 A LAS 12 HORAS DEL DIA

**Primer Gran
 Festival de Concurso 1971**

DISPUTANDOSE UN PRECIOSO TROFEO DEL
 FAMOSO ESCULTOR HUMBERTO PERAZA
 Organizado por la PEÑA DE AFICIONADOS PRACTICOS de la
 Ciudad de México

A la hora anunciada previo permiso de la H. Auto-
 ridad que presida, se lidiarán Novillos Toros de

6 VALCERRAJAS 6
 luciendo los colores de su divisa

MATADORES:

Lalo AZCUE

Chucho ARROYO

GUILLERMO

TORRES LANDA

Paco GUERRA

Pedro LOREDO

David CLAY

Los matadores saldrán acompañados de sus
 respectivas cuadrillas

Juez de Plaza: Sr. ROBERTO POSADA

Médico de Plaza: el que designe la H. Autoridad

¿QUÉ PASA?

Hong Kong

A cocktail party in honor of C. Wolcott Parker II was held at the Foreign Correspondents Club on December 16. Pictured are left to right (standing): Andy Chu, Felix Kwok '78, Shu-Fun Choy '74, John Sieh '79, Alice Fung, C. Wolcott Parker II, Christina Chong, and George Hsu '75. Kneeling in front are: Bill Ling '73 and George O'Keeffe '77.

Madrid

According to word from Duane E. Bellmore '61, the Madrid group enjoyed an interesting and entertaining, not to mention extremely well-attended, dinner meeting in November. Mr. Santiago Foncillas, president of Westinghouse, addressed a group almost 50 strong, including alumni from Panama, Mexico, and Barcelona, as well as almost all of the known Madrid group. His talk covered the issue of the effect on business which can be expected from the recently elected Socialist government. Dick Barrutia '59 finished the evening off with his special combination of magic and "simpatía."

Houston

The Texas T-Bird Alumni Association of Houston, in conjunction with the Houston World Trade Association, Young Executive Forum, hosted a Valentine's Day Special at which Dr. Voris was the guest speaker. He addressed the topic, "Changing Needs For Education in International Business" at the Four Seasons Hotel on February 14.

Dallas-Fort Worth

Due to the football players' strike, the Dallas area T-birds had to punt their plans for a Dallas Cowboys TV watching party. But plans were made for a "dandy between the holidays get-together" Happy Hour at the Wine Press. Also scheduled was the first DFW alumni reunion of 1983 to be hosted by Bill Nicholson '80 featuring "The Best Little Alumni Association in Texas." No reports at press time, but we can assume a fine turnout for both.

Detroit

A T-Bird reunion was held at the home of Carolann McCain Morykwas this past October. Attending were: Steve Brandwein '82; Carol McCain Morykwas '82; Brian Althaver '79; Barbara Pleasance Zelaya '81, wife of T-Bird Enrique Zelaya '81; Tim Main '82; and Pietro Sarcina '82.

New York

"New York T-Birds, 160 strong, met, ate, drank and danced together in a Tribeca loft the evening of November 10. A triumph of planning, the party represented the first event by this chapter featuring an open bar for the evening," reports Mary Ann Glass '72. "Food (and lots of it) was furnished by Peggy Peckham '74; liquor supplies were garnered by Taco Proper '79 and George Wehmann '74; and in charge of it all was Manuel Bramao '79." Thomas Kidd, Alumni Director, was also in attendance.

Also from New York, NY., Peggy Peckham '74, second VP of Chase Manhattan Bank, sends news of a dinner she attended for representatives from South Carolina National Bank, Riggs National Bank, and Chase Manhattan, at the World Trade Center, for the purpose of closing an industrial revenue trade financing agreement. Over cocktails and dinner it was discovered that three of the banks' relationship officers for negotiation and future handling of the loans, and the senior officer representing SNCB, were all T-Birds. They were: Virginia Thompson '79, SNCB, Jack Mauvais '57, SNCB, John Rush '70, Riggs National, and Peggy. She writes, "In true T-Bird fashion, we kept the closing party going rather late, swapping stories, and having our own "alumni meeting." It truly is a small world! And it's truly a fine thing to see that all the hours of training and fellowship put into the activities at the pub have not been wasted!"

South Florida

A "Remember Pearl Harbor" social was held at the Mutiny Hotel on December 7, followed by a survivor-of-the-holiday season gathering in January. Don't forget, get-togethers are scheduled each month at the Mutiny, where chapter membership dues include use of club facilities.

Manila, Philippines

A T-bird dinner and cocktail party was hosted by John and Marka Polhemus '69 in September. A total of 23 graduates and spouses attended the second area reunion of 1982, and plans call for future Manila get-togethers.

Southern California

Photos and updates on the alumni association in this area came to us via Scott Dannison '75. The Thunderfeast, hosted November 21 by Bill Maid '77 and Ed Jusino '77 went over quite well. Also scheduled was a Christmas party hosted by Steve Savoldelli '80.



Bill Miller, Leon Estes and Jeanne Miller in Caracas.



Manila



Florida

Bill Hill Jr. '71 and Bill Ross '57 have organized a Jacksonville Alumni Chapter. The group held its first gathering on November 18 at the Sheraton at St. John's Place, and "the response was overwhelming" according to Bill Hill. The participants were: Egan Anderson '49; David Miller '57; Clarke Todd '65; Randy Wright '67 and Bill Hill '71; Bob and Marion Brock '48; Nick and Kathy Nichols '49; Bill Ross '57; Cory Todd, and Joy Anderson.

Caracas, Venezuela

Paul Donnelly '67 and Susy Sagy '72 organized an August T-Bird reunion at the Bagatelle Restaurant. The reunion was attended by more than 25 T-Birds. Special guests were Connie Estes of the AGSIM Language Department and Leon Estes '62. Connie and Leon were concluding a summer trip which brought them into contact with T-Birds in Colombia, Brazil and Venezuela. In October Paul Donnelly also organized a successful seminar on the economic problems of Venezuela and Mexico.



Hong Kong



Thunderbird Chapter of Europe

A group of 40 alumni and guests met aboard a Rhine River cruiser in Mainz, Germany this October to discuss the founding and registration of a Thunderbird alumni association in Europe. The TCE members, now 28 strong, had a wonderful time enjoying the German landscape, after which they visited a champagne cellar and a medieval pub.

A provisional board of directors was elected with Skh. Markus S. Habsburg-Lothringer '81 serving as Chairman, and the following alumni officers: Manfred Lo Locher '69, President; Charles LaFond '80, Administrator General; Gianni Torti '79, Vice President-country relations; Vladas Gedmintas '69, Treasurer; Mariya Toohey '78, Secretary; John Cook '79, Press and PR and Bill Schlichter '75, Membership Administrator.

Legal registration of the club is anticipated to be completed by October 28/30, 1983, when the official foundation ceremony of the TCE will be held in Kaiserville Bad Ischl. A meeting, organized by John Cook, for members and any T-birds interested in joining the club will be held April 29/May 1. All alumni in Europe are encouraged to contact Manfred Lo Locher, 21. rue du Depart-l'Ellypsoide, F-75 014 Paris, France.



Tom Kidd visits with New York T-birds.

The October get-together of the Thunderbird European Chapter, Mainz, Germany.

Phoenix

The new Greater Phoenix Chapter of Associated Thunderbirds Inc. (U.S.A.) met for the first time this January at the Phoenix Hilton, where Dr. Paul Dickie presented his views on the Mexican Banking Crisis to a group of 30 local alumni. A series of program luncheons, "Third Thursdays," are planned from February to June featuring professors, prominent alumni and business leaders. Beginning February 15, "T-bird Tuesday" has been reinstated at the Velvet Turtle for our alumni who have stayed in our "home city" to roost. Of course, all alumni passing through are welcome!

Northern California

Elections for the group took place at the traditional Christmas dinner held at the Mandarin Restaurant, Ghirardelli Square, San Francisco. The new officers for 1983 are: Bob Leurck '81, president; Tom Williams '80, vice president; and Maryann Soo '81, secretary treasurer. The three regional contacts named are Claire M. Larson '75 for the East Bay area, Hal Q. Coggins '74 for the San Francisco/Marin area, and John Lambert '53 for the South Bay area. John Austin '76, Linda Cypres '77, and W. Sanford Lynch '77 are the elected directors. The affair, coordinated by Bill Walsh '71 and Lynda Cypres, was well attended and well received, according to word from John Austin.

The Communications Office also received late news from the fall picnic. As expected, Angel Island welcomed many T-birds from all parts of the bay area for a day of glorious weather. The group sends special thanks to Bob Leurck for his assistance in making the day a success.

Area T-birds—Don't forget the Thunderbird Roost *Every First Tuesday* of the month at Barnaby's downstairs lounge, Embarcadero Center #2, 5 pm until ?

Haiti

The Thunderbird Alumni Club of Haiti has been formed in Port-au-Prince, according to Vice President Reese Moyers '66. Stanley Urban '64 is serving as the club's first president. Informal meetings will be held most Fridays between 5:00 and 7:00 p.m. at the Belle Epoque Restaurant in Petionville, and all alumni passing through on business or pleasure, as well as residents, are invited to participate.

ALUMNI UPDATE

Class of '47 and '48

George J. Dietz, '47, a career member of the senior foreign service, has been appointed by Secretary of Agriculture John R. Block to represent the U.S. Department of Agriculture at the U.S. Mission in Rome. He will also be responsible for commodity and food security activities of the Food and Agricultural Organization and the World Food Council. **Robert L. Bean**, '48, after long and successful affiliation with the Chicago association of Commerce and Industry, has retired and is in the process of fulfilling a lifelong wish to spend five weeks on a freighter traveling down the coast of South America. Bon Voyage! **Don Lenertz**, '48, has recently been elected chairman of Automatic Wholesalers of Texas where he has been a civic and business leader since 1955. **Eloise Crump Terho**, '48, is a high school Spanish teacher in Pittsford, NY where she resides with her husband **Allan Terho** '48.

Class of '50 and '51

Alton L. Ashley '50 is a registered representative for the Engler & Budd Co. of Bloomington, MN. **Robert J. Knorr**, '51, has retired from the Kirsch Co., a drapery hardware manufacturing firm of Sturgis, MI, where he held the position of vice president, international. His employment officially ended Dec. 31, 1982, but he hopes to "continue activity in the international field for some years to come." **John R. Timmel**, '51, is with M.H. Credit Corp., Ltd. in London.

Class of '53

Van F. Crichfield is a self-employed developer of government subsidized multi-family housing.

Class of '55 and '56

Ann Potter Lockledge '55 is the high school principal at the American School in Tegucigalpa, Honduras. **Diane S. Connelly**, '56, the newly-elected board member and treasurer of the Valley of the Sun Real Estate Exchangers, chaired the Arizona Association of Real Estate Exchangers National Marketing Session in Scottsdale, AZ. **Fritz Friedrich**, '56, is now working for Steiner Corporation in the Dusseldorf Subsidiary in West Germany. **David Murison**, '56, has a new position and has for the past three years been the regional credit officer for West Germany, Austria, Eastern Europe, Switzerland, Italy and Greece for Citibank, N.A. and is V.P. residing in Frankfurt, West Germany.

Class of '57

Theodore D. Bihuniak has a new position as International Sales Manager, Polyolefins Division, with Union Carbide Corporation of Danbury, CT. **Donald Campbell** is a director of marketing and planning with Stanadyne in Hartford, CT. **Thomas B. Haines** and his wife, Socorro, are residing in Coral Springs, FL, where he is a computer programmer/analyst with the Westinghouse Electric Corporation. He writes, "though not in 'el exterior,' am happy in my work." **H.C. (Tom) Karpf, Jr.** is a senior vice president with Tradex Brokerage Services, Inc., a discount brokerage firm of Houston, TX. **James Landolt** owns Hennessey Florist of Springfield, IL, where he resides, as well as Goliad Greenhouse Growers in Texas. **Richard L. McIntosh** is currently a professor in the Business Department at American River College in Sacramento, CA. **Mr. Earl T. Oliver** has taken employment with Rancho Murieta Properties, Inc., as an accountant. This October, **J. William Ross** had the honor of serving as AGSIM'S official delegate to the inaugural ceremony of Dr. Curtis L. McCray, the newly elected president of the University of North Florida, in Jacksonville. **Lorna (Grady) Small** is with the Border Patrol for the U.S. Government, and is residing in Tucson, AZ. **Mr. Gerald P. Thomas** is a self-employed writer and language teacher. He received his M.A. in The Teaching of English as a Foreign Language from Colorado State University in August, '82 and now resides with his wife, Lois Ann, in Fort Collins, CO. **Frank B. Wallis, Jr.** and his wife, Alice, are residing in Scottsdale, AZ, where he is a sales account executive for Imperial Litho/Graphics of Phoenix.

Class of '58

Stanley C. Allen is an urban planner for the city of Medford in Oregon. **Roger W. Child** is a CPA in Welasco, TX, where he recently became associated with the firm of Joe T. Harren, CPA. **Dr. Bennett O. Cole** has been named associate professor of

Spanish at Florida Southern College in Lakeland. **Robert W. Priebe** is director of international operations with Purolator Products, Inc., in Rahway, NJ. **John S. Shannon** is a teacher at Carlmont High School in Belmont, CA. **Rudi Stelling** has returned from Buenos Aires, after three years as managing director of the Allis-Chalmers subsidiary. He is to represent Allis-Chalmers of Milwaukee in northern South America.

Class of '59

Ralph A. DeSantis is a general manager with Bristol Myers in Guatemala. Prior to this he lived and worked in several Latin American countries, including Venezuela, Brazil, and the Dominican Republic. **Andrew W. Furlan** joined Warner Cosmetics Inc. in July '82 as the senior vice president and general manager of the International Division, based in New York, NY. **Jerome L. Gaarder** is an assistant director of Professional Services with Wyeth International, LTD, and is residing in Country Club Hills, IL. **Harry W. Griffiths** is a marketing vice president with Ethanol Production Inc. in Boise, ID. **Barton L. Hartzell** has moved to Burwood, Australia, a suburb of Sydney, where he is the Boeing Manufacturing representative for Hawkin de Havilland. **Robert P. Keyes** is a real estate broker with Cornisist and Carey in Menlo Park, CA. **John G. Kyle Jr.** is a financial representative for Mesa Pacific, an equipment leasing company in San Diego, CA. **Curgie W. Pratt** is the president of Page Inc., a real estate development firm in Phoenix, AZ. He also has his first grandchild, Dallas Edward Peagler, born September 25, 1982. **Kent E. Smith** is self-employed in the retail business, specializing in gift/gourmet items in Walnut Creek, CA.

Class of '60

Ronald L. Baker and his wife, Cecelia, have been in Tucson, AZ. for 10 years where he is a self-employed manufacturer's representative for sporting goods and imports. **Ms. Diana Bishop** is a part-time substitute librarian and a 4th year Chinese language student currently working toward her degree in Chinese at the University of Maryland. **Jacques L. Bry** is a vice president and general manager for Tricil Ltd, specializing in Waste Management, in Ontario. **John T. Harycki** is a Spanish instructor at the Tarrant County Junior College and also runs a tutoring service in Fort Worth, TX. **Jerry L. Holmes** resigned from his position as vice president and manager of International Banking Service for the Republic Bank of Dallas in June, 1972, to assume active management of family real estate investments and numerous cultural, educational, and political organizations in Dallas and throughout Texas. **Thomas A. Perrodin** is a newspaper advertising director for *The Kingman Daily Miner* of Kingman, AZ. He is also president of the Kingsmen-Fair Board, director of the Lion's Service

organization, and high school advisory board member there. **Robert R. Renshaw** is a Spanish teacher at the Burlington City High School in Burlington, NJ.

Class of '61

Robert C. Fraser, after nine years, as the international manager for Technicolor in Southern California, was selected to become the first commercial secretary to the American Embassy in Quito, Ecuador. He reports to us, "After many years, of helping T-Birds in Southern California, I will be pleased to do the same here in Ecuador." After 18 years with CARE, **Jerome Lewis** assumed management at his brother's pig farm in Valencia, Venezuela where he has worked for the last two years. **Ernest H. Mainland** has created his own business around the computer needs of those businesses that have tip-earning employees. He currently resides with his wife **Judith** in Boyne Falls, MI. **Mr. Lewis Maviglia** was, in February '82, transferred from Panama to Bogota where he is general manager of Cicolac, a large subsidiary of Borden Inc. **Paul A. McGuckian** is a county attorney in Montgomery County, MD. **William H. Steen** is president of Yellow Jacket Mines, Inc. of Cobalt, ID. He and his wife, Myrnalee, are residing in Palo Alto, CA.

Class of '62

James Dickey is presently chief legal counsel in Australia for Australian Occidental Petroleum Ltd., a subsidiary of Occidental Petroleum Corporation, and is responsible for all legal activities of the Petroleum, Minerals, and Chemicals Division of Occidental in Australia. **Morris Feldman** is currently the assistant to the Trade Commandor at the Consulate of Finland. **J.M. Fritz** has recently joined the staff of the Portland Community College as an Accounting Instructor after more than ten years in real estate. **Milford Fuller** is a customer service manager with the Memorex Corporation in Santa Clara, CA. **Stephen G. Heiner** and his wife have formed a second partnership, Heiner-Fu Enterprises, which is engaged in wholesale import-export, retail trading and franchise activities. **Laurence P. Jennings** is a real estate representative with Exxon Company, U.S.A. in Denver, CO. **Christof J. Scheiffele** writes us, "Our second year in the African development world is as exciting as the first. With CARE we participate in the development of drinkable water sources and reforestation in the rural areas of Cameroon." Mr. Scheiffele is director of CARE in Cameroon. **Titus (Ty) R. Trumbower** is a manufacturers' representative with Riggins Electronic Sales in Long Beach, CA.

Class of '63 and '64

James S. Jones '63 wishes to inform T-Birds of a new address in Laguna Beach, CA, and is eager to meet graduates in Orange County. **Richard Puig '63** is now the owner-manager of the retail toy stores, "Land of Oz," in St. Thomas, The Virgin Islands. **Warren J. Alverson '64** is assistant to the executive vice president with Haldane and Associates, career counseling, in Dallas, TX. **Roger Bennett '64** is the treasurer for Newco Way Systems, Inc. in Grand Isle, NY. **Bodo A. Lubenow '64** fills the position of corporate engineer for the 3M company of St. Paul, MN where he and his wife, Helen, reside.

Class of '65

John Bailey owns and operates "Non-Stop Books" in San Francisco, CA. where he is also a publisher and author. **Ramon D. Bueno** is a self-employed consultant in the field of International Marketing among whose clients include Walt Disney World and the Central Florida World Trade Council. He resides in Orlando, FL. **George Dykes** is vice president/international for the Pitman Division of Emerson Electric in Shawnee Mission, KS. **Robertson Hayes Gaylor** is an industrial marketing director with ERCA of France, and is residing in Paris. **Charles B. Hardy** is the branch manager in Newport Beach for W.H. Daum and Staff. **Ronald Kay** has taken a new position in administration in customer liaison with R.C.A. in the picture tube division in Dunmore, PA. **Tom McSpadden** has been elected president and chief executive officer of Cullen Bank/Citywest, a new national banking association and affiliate of Cullen/Frost Bankers in Houston, TX. **Tony Michaelson** has a new position as a marketing manager for The United Learning Institute whose business conducts personal development training programs for corporations and the government. He and his family live in Bend, OR. **Clarke L. Todd** has a new position as an account executive for Americall LDC, Inc. based in Jacksonville, FL.

Class of '66 and '67

Charles Meech '66 is a managing director with the Canadian American Bank, a merchant bank in London. **Frank Forque '66** is the manager of export/import with The Ford Motor Company in Santiago, Chile. **Horst M. Busse '67** has started his own consulting firm in Ada, MI, concerned mainly with advertising, marketing, and public relations for small businesses and service organizations. **William C. Dyer '67** is in San Francisco, CA. where he is the executive assistant to the president with Connell Brothers Company, Ltd., an export/joint venture concern expanding operations in South America. **J.C. Hallman '67** and his wife Ulla are residing in



George J. Dietz '47



Don Lenertz '48



Tom J. McSpadden '65



Douglas Linder '67

Stockholm, Sweden where he is group vice president/Scandinavia for the credit card-travelers check division of the American Express Company AB. **Kenneth R. Kupper '67**, after a diversified career with Merrill Lynch Exxon and The Bank of America, is now self-employed as a real estate investor. **Douglas Linder '67** has been elected president of Cargill Agricola, S.A., a Brazilian subsidiary of Cargill, Inc. **John T. Lyons '67** is finance director for the city of Champaign in Illinois. **David B. McCracken '67** has just assumed additional responsibilities with ARMCO-European Division as the manager of the Construction Products Division for Western Europe. His promotion will require his presence in Paris for some time to come and he hopes to hear from T-Birds in the neighborhood! **Horst P. Nolden '67** is the marketing sales manager with Natroneg GmbH, Goslar-Oker, a packaging concern in West Germany.

Class of '68

Charles M. Barringer holds the position of sales engineer for Africa, employed by Langston whose base of operations is in New Jersey. **Michael C. Pierce** is a law partner with Pierce and Hutchinson in Balboa, Panama, specializing in admiralty and commercial law. **David Rosen** is the regional manager for Best Manufacturing, Inc. of New York, NY, producers of textiles and uniforms. **Steven C. Thomas** is with the Coldwell Banker and Company, specializing in real estate loans and sales, of Beverly Hills, CA.

Class of '69

Michael Q. Adams is a telecommunications consultant employed by the Digital Equipment Corporation of Watertown, MA. **Fred D. Bloom** has left the J.I. Case Company to accept a position as an international sales manager with Broco, Inc. of Pomona, CA. **Jack Elmore** is a finance manager employed by Solar Turbines, a manufacturing concern based in San Diego, CA. **Graham M. Lowe** is part-owner with the Plymouth Trading group in Philadelphia, PA. **Marshall R. Malden** joined the Cabot Corporation in Kokomo, IN in August of 1981 to head up the international division of the corporation's high technology materials division. **Dietrich Piotrowski** is a controller for a Textron, Inc., subsidiary in Hamburg, West Germany. **Ramon Urbano** has changed positions and is now employed by Cargill, Inc. in New York City. **Sidney B. Watts** is self-employed in real estate and investments in Reading, PA.

Class of '70

Christopher Bartrop is the vice president of the American Security Bank, N.A. which is based in Washington, D.C. **James D. Cole** is residing in Davis, CA where he is with Western Concentrates, Inc. **William J. Gunnell IV** is based in Athens, Greece where he is a vice president for the Kaiser International Services Corporation. **R. Lynn Hurlbert**, president of the Export-Union Latinoamericana, Inc. recently served as moderator on the panel at the Eighth Annual Ocean/Air Documentation Seminar, addressing the question of how to set up an electronic interchange of international trade documentation. **Larry E. McCarver**, director of marketing with the Barton Valve Company, a major fabricator of high pressure oil valves, has been named to the U.S. Trade Advisory Board on Energy Exports. The board advises the Secretary of Commerce and the U.S. Trade representative and recommends policies for energy technology exports and energy marketing policies. **James L. Rawn** is vice president and general manager with the Seoul branch of the Chemical Bank in Korea.

Class of '71

Richard T. Iri is the president and owner of Farrell, Iri Inc.-DBA the Framers Guild, an art gallery and picture framing chain with headquarters in Long Beach, CA. **Jim Kohl** and his wife, Jerry, have returned from Brazil, after spending 11 years there, to found an electronics distributor, representative, and export company in Miami, servicing all of Latin America and the Caribbean. **Peggy Watson Lupton** is a financial analyst of corporate credit services for Ethan Allen, Inc., a furniture maker based in Danbury, CT. **Robert D. Scholle** is a general manager with American Express Bank in Cairo, Egypt. **Charles J.**

Taplin is no longer with William Wrigley of Spain and is now employed as marketing director of U.R.M. International in Madrid, Spain. **James Wills** has been transferred from Crocker Bank's Latin American area to Crocker Bank International in New York, NY as the general manager of banking.

Class of '72

John F. Brandenburg II is the vice president of the NCH Corporation and resides in Taipei, Taiwan, R.O.C. **Manfred Braun** has transferred from Germany to Paris where he is area manager for Southern Europe/North Africa with the Hughes Tool Company. **Donald P. Carson** has been elected senior vice president in the International Banking Group with Wachovia Bank and Trust Company of Winston-Salem, NC. **Mike Groeneveld** is the international sales coordinator of the Ridge Tool Company, a subsidiary of Everson Electric Company whose headquarters are in Elyria, OH. **Gary J. Matus** is vice president with Security Pacific National Bank in San Francisco. **Ralph Miller II** is currently the senior sales representative for American Hospital Supply based in Evanston, IL. **Michael F. O'Donnell** of New York is currently a vice president with Citibank, N.A. **Michael Smith** is an aircraft manager for NASA, Ames Research Center, Moffett Field, CA. **Lianne Sorkin** is the president of Global Speaker, Inc. whose offices are located in New York, NY. **C. Greg Wadas** is with Trade Media, Ltd., a trade journal publishing company in Hong Kong.

Class of '73

Donald James Bisbee has stopped practicing law to manage his own business partnership, Arizona Carriage, Inc., which includes a leasing company, an auto tire store, and a Yamaha golf cart dealership. He is the largest private sales dealer for Yamaha in America. **Steven Bisbee** is a trial attorney working for the public defense in Phoenix, AZ. **Robert M. Dix, Jr.** is vice president and Canadian petroleum executive with the Calgary Branch of Chase Manhattan Bank of Canada in Alberta. **James Henderson** is the president of Eagle Vehicles, specializing in industrial battery powered personal and cargo carriers in Irving, TX. **John T. Lampe** and his wife, Barbara, have moved to San Jose, Costa Rica, where he has been transferred with Firestone International. He is sales director there for Industria Firestone De Costa Rica, S.A. **Jae Suk Lee** is a manager in the international finance department of the Korea Development Bank in Seoul. **Gary G. Miller** is a sales agent with the Combined Insurance Company in San Luis Obispo, CA. **David H. Roberts** has a new position as vice president of Citibank, N.A. and is currently based in Jakarta as segment head in the Corporate Bank. **J. Michael Sale** is general manager of two factories for Electro-Coatings, Inc. in Houston, TX, with a market area covering

the southern half of the U.S., Mexico, and the Caribbean. **Stephen Shephard** is a funeral director with Howard A. Farnsworth in Pittsburgh, PA. **Kyu H. Shin** is an instructor at the Korea University in Seoul. **Wan S. Sohn** is a manager with the Korean Traders Association in Seoul. A new position for **Susan F. Stevens** is as vice president of investment banking products marketed in Mexico for the Bank of America. **Michael Suarez** is manager of The Bank of America, San Pedro Sula, Honduras. **Dennis A. Velie** has recently accepted new employment and is now director of international sales for Frost, Inc. in Grand Rapids, MI. **Daniel L. Zigal** is the vice president and managing director for the I.C.D. Group, Inc. of New York and is currently employed in Hong Kong where he has worked since September of 1978.

Class of '74

January 1, 1983, **Nancy Jones Armstrong** was promoted to the VP chair at Lloyds Bank International Limited, New York, NY, and two weeks later began maternity leave for her first child, expected February 20. **Egon Braun**, after a successful career in import/export trade with a European enterprise, began medical studies at the American University of Caribbean in 1978, graduating in May of 1981. Dr. Braun tells us, "My training at AGSIM has been a great asset for which I am grateful and proud." T-Birds succeed everywhere! **Dan Cox** is employed with the Central National Venazatana de Papel y Celulosa, C.A. of Venezuela. Cox has recently been promoted to the post of managing director for the paper and forest products firm and, effective January 2, 1983, will head the CN office in Venezuela. **Susan McLane Dudley** works for Frito-Lay Inc. of Dallas, TX. as a distribution services manager. **Bernie Faucher** is a credit manager in international banking with Manufacturers Hanover International Banking Corp. in Boston, MA. **Norm Huddle** is a broker/exchange counselor with Sun King Investments, a commercial and investment real estate concern, in Glendale, AZ. **Kemp B. Johnson** joined the Central Bank for Cooperation in Denver, CO. in early 1982 as assistant VP. His duties are as an international credit analyst. **Ralph Johnson**, after three and a half years in international sales with Versatec Inc., a Xerox company, was offered the opportunity to relocate to San Diego, CA. to establish a new sales office with the same firm, a manufacturer of computer-aided design products. **Dain K. Lauderback** is the director of marketing communications employed by North Pacific Grain Growers, Inc., a grain exporting firm located in Portland, OR. **Norman McIntosh** is a senior evaluation analyst in export financing and credit insurance for the Export Development Corporation of Ottawa, where, he informs us, a new T-Bird graduate has recently been hired. **Kelan S. Moore** is an account executive with Thomson McKinnon Securities, an investment brokerage firm in Austin, TX. **Ronald G. Percival** has a new position as vice president with Chemical Bank, New

York, NY. **Jose M. Santos** has been promoted to the position of supervisor of the product market division for the Caterpillar Co., responsible for Canada and Latin America. **Edward R. Secore** is a consultant in the publishing business for the J.S. Paluch Co. in Torrance, CA. **William L. Valenti** is executive vice president for the Saehan Merchant Banking Corp. (Chemical Bank Investment) in Seoul.

Class of '75

Sara K. Burgess is a senior consultant of data processing for Alexander Grant and Co., Dallas, TX. **Jung Bae Kim** is a manager with Asia Cement Manufacturing Ltd. of Seoul. **Michael J. Bluth** is a product manager for the American Cyanamid Co. in Wayne, NJ. **Jay P. Boyd** has moved from Athens to Oxford, England where he is a district manager for the Grove International Corporation, responsible for sales in six Mediterranean countries. **Christine Thompson-Doron**, employed by Cooper Industries, Inc., Houston, TX. is an international finance analyst in charge of exchange exposure and international cash management. Christine is interested in hearing from profs at AGSIM with expertise related to these two fields. Contact staff for address! **Bradley Mark Feinberg** is a senior associate with William G. Barker and Associates, an energy transportation consultancy of Arlington, TX. **Michael R. Flynn** has a new position as assistant vice president of the Independence Bank in Los Angeles, CA. **Richard E. Godfroy** has recently transferred from New England Telephone Co. to American Bell, Inc., the Providence, RI branch, as a marketing support specialist. **Ju-Sup Hahn** is a professor at the Chung-Ang University in Seoul. **Alfred Charles Hamburg**, formerly employed by International Harvester in Paris, has accepted a new position as an account officer with Citibank in Sao Paulo. **Thomas Hedges** has left Buenos Aires after three years as general manager of S.A. marketing with Castle & Cooke, Inc. to start a new office as northwest manager in Seattle, WA. with Pandol Bros., a newly-formed banana importing company. **Ormand G. Hilderbrand** has been transferred to Riyadh, Saudi Arabia, where he is a general manager of agricultural development with Alkhorayef/Valmont Industries. **Veronica Marie Kludjian** is an account executive with Foote, Cone, and Belding in New York, NY. **Bruce LaMarche** has joined Arab Finagrains Agribusiness and Trading Company (UK) Ltd. in Geneva. **John H. Miesel** is an export administration manager with Steelcase, Inc., an office furniture concern in Grand Rapids, MI. **V. Elizabeth Perry** holds a new position as a divisional manager of sales organization for A.L. Williams and Associates in Wilmington, NC. **Robert L. Smith, Jr.** has accepted a post as director of product planning and marketing strategy for European operations of The Firestone Tire and Rubber Company, with headquarters in Bethune, France. **James B. Styer** has been named the new assistant

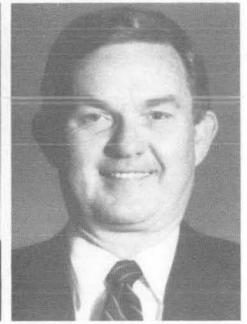
general secretary for finance and services of the National Council of Churches in New York, NY with responsibility for all business services of the nation's largest ecumenical agency. James has worked for the NCC in various positions since 1976, including an appointment in Guatemala with Church World Service and as director of financial management with the largest unit, The Division of Overseas Ministries. He and his wife, Beth, and their two sons are living in Manhattan. **Larry Dale Ursich** is the general manager of Continental Airlines in Frankfurt, Germany. **Peter W. Wefel** has been promoted to vice president with Chase Manhattan Bank in Houston, TX. **James W. Whitehead, Jr.**, holds a new position as vice president of operations for Venturcorp, Inc. in Houston, TX.

Class of '76

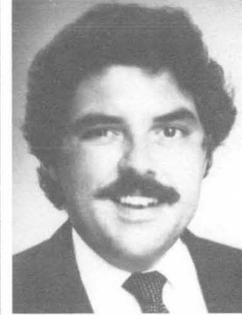
Jorge Colorado is a management consultant with Dwight Staes and Company, CPAs of Houston, TX. **Edward Freeman** wears two professional hats—one as vice president of the Freeport Trading Company and the second as general manager of Skyland Construction Company, both of Portland, OR. **Linda A. Grandstaff** has a new position as assistant vice president of the international division with AmeriTrust in Cleveland, OH. **Sang S. Han** is a manager with the Nam Kwang Construction Company in Seoul, South Korea. Soquelease, a subsidiary of La Societé Générale employs **Cathleen M. Hudnall** as an assistant vice president in charge of credit department leasing. **Karl O. Kluever** is the assistant vice president operations officer for the Bank of America in Santiago, Chile where he lives with his wife, Pilar, and two daughters, Andrea and Maria Fernanda. **George Marlin** is the Oregon/Alaska district manager for the Coca Cola Company in Bellevue, WI. **Maegene Nelson** is a lending officer with the Bank of Montreal in Houston, TX. **Pamela Papas** holds a position as the Peninsula area manager of Wine World, Inc. She sells premium California wines produced by Beringer with a sales territory from South San Francisco to Carmel. **Alain Remy** has recently joined Dow Chemical in Paris where he enjoyed rapid promotion to the position of cost accounting supervisor. **Barbara A. Silverman** is newly employed in the position of product manager for the Welch Foods Company in Concord, MA. **Frank W. Snell** is the major products manager for Reed Irrigation Systems and for the last three years has worked in Latin America. RIS is an Australian manufacturer of micro-irrigation systems based in San Diego, CA. **Timothy W. Sullivan** and his wife, Vivian, have moved to Australia where he has taken a position as area manager for the Bucyrus-Erie Mining and Machinery Company of South Milwaukee, WI. **Lawrence E. Travis** is the new assistant vice president and deputy manager of the Banca Nazionale Del Tavore in Atlanta, GA. **James J. Tubridy** has just been named vice president general manager of Banco Consolidado of Venezuela Consolidated Bank, Hialeah, FL. He resides in New York.



Donald P. Carson '72



James Henderson '73



Scott Dannison '75



Alfred Hamburg '75



Thomas Hedges '75



Robert L. Smith '75



Michael Hennessey '76



Robert G. Lees '77



Janet Haskell-Mathieu '78

Class of '77

Morton Aas is assistant vice president with Bank of America in London. **William Bennett** is employed by the Steiner Corporation in their general office in Salt Lake City, UT. **Art Brina** is the vice president of the international division for The Princeton Group, a management consulting firm. **Kathleen (McCarthy) Castracane** has moved to Montreal where she accepted a position as traffic manager with Pedigree, Inc., a sportswear manufacturer/importer in Quebec, after working for four years as an import specialist in Baltimore, MD. **Sara Chadwick** recently left the corporate setting to initiate an independent consulting service as a petroleum landman to the oil and gas industry. Sara was formerly with Aminoil U.S.A., Inc. and has become a member of the American MENSA Society. **Youn H. Choi** has taken a position with the Han Yang Construction Company in Seoul, South Korea. **Diane Lee Connelly**, formerly an international trade specialist with the office of the Governor of Arizona, is pursuing her B.S. in Nursing at the Arizona State University. **Edward Danse** is new products manager for Scholl, Inc. in Memphis, TN. **Roy Daugherty** is with Comsat Satellite Communications in Arlington, VA, in their World Systems personnel department. **Bob Durk** is a director of marketing with Pepsi Company in Carrollton, TX. **David Erlanger** is now controller of the Mollen Lumber Company in Los Angeles, CA. where he also resides. **Lisa Hamilton** is an export marketing manager for Del Laboratories in Farmingdale, NY. **Timothy Heinrich** is a manager for Peabody-Galion located in Galion, OH. **Charles L. Irby** is the vice-president/general manager of the Irby Construction Company in Jackson, MS. **Scott K. Johnson** has new employment with the National Bank of Abu-Dhabi, Tunis Branch. **Young J. Jun** is with Band Sangsa Company in Seoul, South Korea. **Arthur Kenney** is the director of marketing for Costa Cruises in New York City where he recently ran the New York marathon in the very respectable time of two hours fifty-eight minutes and fifty-seven seconds. Bravo! **Jon Kranz**, the assistant chef to Michael Phillips, recently helped organize the New York Marathon, a job involving two weeks of full-time work. **George D. Krempley** holds a new position as marketing vice president for the INA Corporation based in New York. **Joan L. Larson** is employed by Merrill Lynch as an account executive in New York. **Scott Learmonth** and his wife, **Brook '78**, have moved to Juba-il, Saudi Arabia where he has been transferred as supervisor in the industrial relations department of the National Methanol Company. **Robert G. Lees** has been promoted to export market development manager of Latin America and Asia Pacific Division with the Corning International Corporation. He has returned to the firm's headquarters in New York after spending a year in Japan where he was involved in business development. **David W. Loeb** has moved to Santiago, Chile with his wife Blanca and their two

children, where he has been named territory manager for John Deere, covering Chile, Uruguay, and Brazil. **S.M. Miller** is continuing his career with the Department of State as a foreign service officer, currently assuming the responsibilities of transportation analyst in the Office of Maritime and Land Transport. **Mark Rousseau** has started his own consulting practice, Rousseau and Associates, in Chicago, IL specializing in information systems and computing on an international basis. **Steven R. Scott** is a systems engineer for IBM in Oakbrook, IL. **Paul Tolnai** is the Western regional sales manager for the Applied Solar Energy Corporation in the City of Industry, CA. **Curtis S. Ward** is an industrial engineering manager with INTEL in Chandler, AZ after leaving Chrysler International in 1978. **Millar (Joe) White III** has moved to Kirkland, WA, where he is a sales representative for the Union Carbide Corp., responsible for marketing industrial and specialty gases in Washington state. **Nejib ben Yedder** has left the New York offices of S.C. Magazines Ltd. and is now splitting his responsibilities between the London and Paris offices of the same firm.

Class of '78

David L. Brothers has left the Austin, TX area on a 12 month contract to teach training management to the military in Nürnberg, West Germany. **Ann Butler** is living in Boulder, CO where she is the senior assistant product manager in the health and beauty aids division for Celestial Seasonings. **Margot N. Clarke** is an international sales and marketing specialist for American Pharmaseal in Glendale, CA, with a special field of interest in Europe and Latin America. **Dennis M. Egge** is newly employed as an industrial analyst with the Boeing Co. in Seattle, WA. **Joan Garza** is employed by Elizabeth Arden of New Jersey where she is the export marketing manager for Latin America. **Janet E. Haskell-Mathieu** is a manager of corporate development with the Smithkline Beckman Corp. of Philadelphia, PA. She is residing with her husband Stephen in Collingswood, NJ. **Peter C. Horbye** left the Ford Motor Co. in 1980 to join the investment banking field. He is currently a portfolio manager with Lehman Brothers Kuhn and Loeb International. He has resided in London for two years and plans to stay another two to three years. **Eve Marie Hutin** is in London where she has taken a position as account officer with Banque Indosuez. **Robert Alan Johnstone** is the assistant to the president of a newly formed subsidiary in Riyadh, Saudi Arabia, of the Boeing Co. On December 11, 1982, **Yoel Kende** began a new position as products manager in chemical trading with the 16 D Group, New York, NY. **Paul G. King** has recently accepted a new position as a personnel officer with the U.S. Department of Agriculture with whom he has been employed for the last three years. He works and lives in Florida. **Johnell J. Kusler** has recently left the Clark Equipment Company where she was a senior accountant, to accept a position with

the Tennant Company as accounting manager in Minneapolis, MN. **Kwansik Lee** is a marketing manager for Polaroid Far East Ltd. in Seoul. **Annick Cluzel Luke** has accepted a position as analyst in the investments and acquisitions division of Ciba-Geigy in Basle, Switzerland. **Jo-Ann Lynch** is a supervisor of customer servicing with American Cable TV in Phoenix, AZ. **Emilio Manzano** is a district manager for Paccar International of Bellevue, WA in their South America division. **Philip Martineau** is the manufacturing director of new product management with the Onan Corporation, Minneapolis, MN. **Robert H. Mason** is the manager of the Far East/Middle East division of TuffKote Dinol, a firm in Troy, MI. Service line management and marketing are the new responsibilities of **Ruth S. McCurdy** who is employed by AT&T's overseas department in Morris Plains, NJ. In Milpitas, CA, **Sandra J. McDevitt** is a manager of marketing and development for Diasonics, a communications firm. **Hanni K. von Metzger** is a trade finance coordinator with Citibank, N.A. in Puerto Rico. In this new position, she will be responsible for assisting clients with their import/export needs. **W. Scott Nix** is a marketing manager with Lumonics of Tempe, AZ. **Bernard J. Ouimette** has accepted a new position as export director for Hilasal, a firm for which he recently opened a New York branch and which is recognized as an international fashion leader in jumbo towels, robes, and wraps. **Patricia A. Powell** has left the Chicago-based Sherwin-Williams plant to join with Gray Drug Fair as director of accounting in Ohio. **Marcia G. Lobock-Solochek** is a market administrator with Mountain Bell in Phoenix, AZ. The distribution and marketing of films for Warner Brothers in Singapore is the responsibility of **R. Diane Sherman**, the company's general manager there. **Brunjulf Skaugen**, after working for two years with Ford in Cologne, is currently employed by Peraco Chartering Corp. as a shipbroker in Greenwich, CT. **Judy A. Vlastnik** is the recently promoted regional director for European and Middle East distributions for Estee Lauder International of New York. In a new position as product director for Vicks Health and Beauty aids is **Heidi Winkelmann** who resides in Wilton, CT. **Dennis T.Y. Wong** is a credit analyst with Westminster Bank of San Francisco, CA.

Class of '79

Young Ahn is an assistant manager with Marine Midland Bank in Seoul. **Abolfazl Alirezaifar** is a controller for Dyna Electronics Inc., a microcomputer manufacturer located in Sunnyvale, CA. ACT, an electronics components distributor located in Addison, TX has recently employed **Melody A. Ball** in a position with inside sales. **Richard A. Barasch** is a marketing field manager in the LA district sales office for the Ford Motor Co. **C.D. Boyce** has resigned from First National Bank of Chicago and is working as a free-lance computer consultant in Minneapolis, MN. **Michael Franckowiack**

is the president of Superior Auto and Mercantile, Inc. in Scottsdale, AZ. **Patrick Francois** has assumed the interesting responsibilities of manager of import-exports with La Société Auchan in Velleneuve D'Aseq, France, that require extensive worldwide travel. **Stephan J. Heim** was hired in April '82 as product manager for TDx, an automated therapeutic drug monitoring system, for the Abbott Laboratories in Irving, TX. **Masatoshi Inque** has returned to the U.S. from Japan and is residing in Denver, CO. **Kil W. Lee** is vice president/manager of Pfizer Korea Ltd. in Seoul. **Young Ho Lee** is with the Daelim Construction Co. in Seoul. **Vicki D. Logan** is writing advertising for Jordan Case and McGratz in New York, NY. **Peter J. Martin** and **Nancy Fuhrman-Martin**, who met at AGSIM, are expecting their first child in March and they report they may name numero uno AGSIM Voris. Nancy is employed by Blue Cross of Colorado as a reimbursement specialist and Peter works in export/import sales for Mitsubishi International Corp. in Denver, CO. **John Joseph McCague** is a manager of international marketing with the Graphic Arts Technical Foundation in Pittsburgh and will be traveling throughout Latin America to fulfill his responsibilities in this position. **Philip A. Mekrut** is an account executive for Pacific Telephone in Orange, CA. **Shoma Mukherjee** is a manager with Globe Commercial Agency, a shipping and air cargo forwarding agency in New Delhi, India. **Sang K. Oh** is with Pfizer Korea Ltd. in Seoul. **Mark Payton** is currently the manager of worldwide marketing and planning for M.W. Kellogg, in Houston, TX. Mark's new position represents a promotion for him, and he reports directly to the president. **Stuart Radnofsky** will assume a position marketing home computer systems for Atari International beginning December 1982. **Ken Stratton** is the director of US operations for Lingual House Publishing, Inc., in Tucson, AZ. publishing language materials to be sold in the States and in Japan. **Jin H. Yu** is with Siemens Electrical Engineering Co. in Seoul.

Class of '80

James E. Anderson has recently completed Chase Manhattan's credit training and was working as a Francophone marketing officer in New York for ten months. He has been assigned, effective January 1, 1983, to Dakar, Senegal for Chase's overseas corporation. **Jamshid Behzadi**, employed as the attaché director in the textile industry for SONITEX in Algeria extends his wish to hear from any Thunderbird traveling through Africa or the Middle East. Interested "Birds in Flight" can contact the alumni office. **Patricia L. Byrne** fulfills the responsibilities of international marketing support manager for Atex, Inc., a computer firm in Bedford, CA. **Mona Rizk Carbona** announces to us her new employment as assistant property manager for First Realty Management Corp. of Boston. She currently resides in Roslindale, MA. **Anita Claricoates** is a multinational division officer of accounts responsibility

working for the First National Bank of Chicago. **Kristanne Connors** is currently working for DuPont as an internal auditor. **Alain Cuissart de Gaelle** is an assistant manager with Twentieth Century Fox in Santiago, Chile. The Manufacturers Hanover Trust has recently employed as a loan officer and business development specialist **Jennifer C. Cusick** in New York, NY. **Susan D. Eckhardt** is a sales representative for the medical laboratory supplies firm, Monoject Scientific in S. Easton, MA. **Kent Erickson** is a stock broker/account executive with Dean Witter Reynolds in Phoenix, AZ. **Lindsey Fessler** is the corporate finance officer with the Bank of America Commercial Credit Corporation in Miami, FL. **Melanie Hachett Franko** is employed by the Mellon Bank in Pittsburgh as a strategic planner. **Stephen Gross**, who had been working in the international banking division of Texaco Inc. at their New York headquarters, has been assigned to Riyadh, Saudi Arabia where he is now assistant to the president of Texaco Saudi Inc. **Carolyn Gutbrod** is a senior credit analyst with Commerzbank AG at their New York branch, where she has been recently transferred from their headquarters in Frankfurt, West Germany. Newly employed as an international credit analyst is **Barbara L. Hochfield**, working for Manufacturers Hanover Trust. **Robert Jelderks** has received a recent promotion in the American Cyanamid Co. and is now a marketing research analyst of agricultural products in the Americas/Far East division. His new position involves frequent travel to Latin America. **Judith Wertheimer Kenley** is a country credit service officer for Venezuela, Panama, Central America and the Caribbean, working in New York for Chase Manhattan. After returning to his home country of Pakistan, **Saleem Yaqub Khan** took a position with the Bank of Credit and Commerce International and is currently working in their documentary credits department in Cairo. He writes, "The job is in line with my career objectives and my studies at AGSIM. I feel fortunate at having received an international posting so early on in my career . . . I would be very pleased to meet T-Bird friends residing or passing through Cairo." **Ja-Yoon Koo** is an economist in the research department of the Korea Development Bank in Seoul. **Unnur M. Grondal Kornmayer** was named a banking officer in the special industries services department for Continental Bank of Chicago, IL. **Lynne C. Larson** is a sales representative/hospital specialist with the American Hoechst Corporation, responsible for seven teaching hospitals in Arizona. **Sujati Liptawat** is with Bank of America working in the credit division of their Bangkok branch. **Paul F. Meyer** recently left Dow Jones and Co. to become the associate director for an international publishers representative company, Seavex Ltd., based in Causeway Bay, Hong Kong. **Philip Miller's** last 12 months have been full of new developments. In 12/81, Miller's second son, Christopher, was born. In November of '82, Miller accepted the vice presidency of finance with the White-Cube Corporation of Santa Fe Springs, CA. **Therese M. Miller** holds the position of



Shoma Mukherjee '79

Tom Mitchell '80

cash management officer for the Texas Commerce Bank in El Paso, TX. **Jeremy Nash** is an income administrator for the Hunger Project at their international office in San Francisco, CA. **Michael O'Donnell** has accepted a position as vice president of international banking with Citibank in New York. **Patrick Pancoast** is a marketing/credit officer for Manufacturers Hanover Trust and was recently transferred to the Los Angeles Edge Act branch from New York. **Salvator J. Pappalardo** has been elected assistant secretary in Manufacturers Hanover Trust Co.'s international division in New York, NY. **Rene Pfalzgraf** is self-employed as a counselor for self-improvement in Glendale, AZ. **Ratanowan Pruthikosit** is newly employed in the position of deputy managing director responsible for overall activity for the Thai Navakli Co., Ltd. in Bangkok. **Jim Reynolds** is a district sales manager in the manufacturing field for Arvin Industries based in Phoenix, AZ. Reynolds lives and works in Albuquerque. **John S. Rogers** is the office manager for Radio Shack Franchise International, Latin America division, in Fort Worth, TX. **Gail Ruckel** is newly employed by Hughes Aircraft as a management systems analyst in southern California. She is responsible for testing computer software in the satellites division for Hughes and informs us that Hughes is hiring! **Yoshiaki Sahoda** is the branch administration officer for the Royal Bank of Canada. **Kathleen A. Sebastian** is an international marketing manager with Warn International in Seattle, WA. **John W. Scott II** is a vice president with G.T. Murray and Co., an investment firm in Helena, MT. He is presently developing brokerage services in their new office in Cheyenne, WY. His wife, Marci, is engaged in commercial art. **Cletus A. Thiebeau** is an assistant operation manager with the Ingersoll-Rand Financial Corp. in Phoenix, AZ. He is living in Glendale with his wife, Anne, and their 19 month old daughter, Jessica. He is starting a small business consulting corporation. **Filippo G. Turrini** is a manager of bank marketing with American Express in Sao Paulo. **Stewart** and **Susan Wood** are both employed in Chicago. Stewart is a bond futures trader with the Chicago Board of Trade and Susan is the midwest marketing representative for the Coffee Development Group.

Class of '81

J.D. Allen has left Le Roi Dresser to accept the position of international director with the Wilden Pump and Engineering Co. in Colton, CA. **Radhika Batra Banerjee** is an international and government sales supervisor for Jenson Tools-Axia Inc. of Phoenix, AZ. **McMaster Carr** of Elmhurst, IL has recently employed **Ophelia L. Barsketis** as a sales development associate. **Carolyn M. Bondy** is a consolidation accountant for Anaconda-Ericsson of Ridgefield, CT. Working as an export financier for Chemical Bank in New York, NY., **Lauren A. Bonoff** is responsible for Worldwide Trade and Financial Services. **Gerry E. Chambliss** is a program administrator with the Harris Corp. satellite communications division in Melbourne, FL. He and his wife, Lori Lee, have just returned from Argentina where his company was involved in installing a system for ENTEL, the national phone company there. **John Citti** is a financial services representative for Century 21 of the Northeast, Inc. in New York, NY. He wishes "good ball" to all AGSIM ruggers. **Lani E. Clark** has a new position as an investment executive with Paine Webber in Los Angeles, CA. **S. Craig Collins** is in Brussels where he is a marketing representative with John Deere International Ltd. New to the position of assistant account executive for Grey Advertising of San Francisco, CA. is **Mary F. Doan**. Vice president of marketing for national sales is **Canteg Ergen** employed by Echosphere Corp. in Englewood, CO. **Deborah Fischer-Brown** was promoted to account executive with Ketchum Advertising in San Francisco, CA. and is currently working on Clorox business in this capacity. **Mark Friebel** is an export coordinator with the Verbatim Corp. of Sunnyvale, CA. **Catherine R. Gordon** is a grain merchandiser for the Continental Grain Co. of Memphis, TN. **James R. Hailey** is a self-employed concrete contractor living and working in Phoenix, AZ. **Timothy J. Hanahan** has accepted a new position in the international finance department, Citibank, NA of New York as assistant manager. **Robert Hans** has been promoted to top assistant manager for the Royal Bank of Canada at the Hato Rey branch, Puerto Rico. **Bettina Hirsch** is the product manager for hospital products of Johnson and Johnson in Salzburg, Austria. **Ki Y. Jang** is an assistant manager with Citibank in Seoul. **Sharon A. Johnson** is a credit analyst in training at the Bank Dallas-Texas N.A. of Dallas, TX. **Nadine Kaplann-Wildmann** is a production manager for the advertising firm, the Hiebing Group, Inc. of Madison, WI. **Iwona Kervinen** is a director of international trade with K.V. Kervinen in Helsinki. **Thomas Joseph Mahowald** is vice president of the Berthold, Colorado Diane Chemicals, of Boulder, CO. The Dupont plant in Orange, TX has a newly employed internal auditor, **Cynthia D. McNulty**. **Mortada Mohamed** has accepted the position of assistant to the managing director and international financial controller with the International Business

Association. **Margaret (Megan) A. Morris** stopped by the alumni office on the way to Denver where she has established residence as a self-employed agent/broker. **Wooi-Long Ng** is employed by American International Industries, an engineering trading firm in Kuala Lumpur, Malaysia, where he is a sales manager. **Jerry Norris** is a self-employed attorney in Lincoln, NE. **Robin Pegue** holds a position in international sales and marketing with Kero-Sun Inc. a manufacturer of portable heaters. She is currently residing in New Jersey after spending 2½ months in the UK as part of the company's international sales development team. **Sungkeun Rhee** is currently a partner of Frankie's Market in Long Beach, CA. **Teri A. Rothbauer** has a new position as a banking associate with the Continental Bank in Chicago. **Diana Owens Schrom** left her job in June at the First City National Bank of Houston where she was a financial analyst. She now resides in Bogota with her husband **Bill**. **Deniz Selman** is living and working in Istanbul, Turkey, in his family business, Seldem International where he is responsible for international relations in the marketing of imported chemicals to Turkey. For John Deere Intercontinental Limited, **Mary L. Sliger** has been appointed administrator of governmental and international accounts concentrating on Latin America and the Far East. In accepting the overseas assignment, Sliger has become the first woman on which J.D. International has conferred this task. **William Sloom** is a marketing trainee for NSM, a fertilizer manufacturer and currently lives in Brussels. **Kathi Steiner** is an international officer for Europe/Middle East territory with Security Pacific National Bank in Los Angeles. **Ellen Stromberg** has a new position as an account executive with Dean Witter Reynolds in Berkeley, CA. **Dan Sutton** is presently the manager of International Sales for Latin America in the steel trading division of Cargill Inc. based in Minneapolis, MN. **Cheri Tillman** holds the position of foreign trade representative in international banking for the Albuquerque National Bank in Albuquerque, NM. **Rick Trammel** is employed here at AGSIM as an English as a second language instructor. **Danielle Vuong** is the export/special projects coordinator for the Frank P. Dow Co., Inc. located in Huntington Beach, CA. **Scott B. Walker** is a commercial banking officer with the Société Générale (French Bank) in Houston, TX. **Lynn E. Wise** is newly employed as a products manager with Dobby Packaging in New Richmond, WI.

Class of '82

Brent D. Amundson is working as a marketing representative in data communications for Tymnet, a subsidiary of Tymshare, in Houston. **Kelly Ragan Anerud** has a new position as an apprentice agent with New York Insurance Co. in Phoenix. **Thomas G. Behrens** is executive assistant to the president of the American Leprosy Missions, a not-for-profit organization based in Bloomfield, NJ. **Shelley K. Blessing** tells us

she'd be happy to put up AGSIM job hunters if needed while in Los Angeles. Contact alumni office for details. **Erik Bergdorf** is an account executive assistant with Grey Advertising in London. **Gunnar Boeyum** is the product manager for Inter-Nor Hotels, Oslo, where he is responsible for marketing, project development, and personnel training. **Julie Burgess** is a manager of market planning for Latin America with AT & T International in Califon, NJ. **Filip J. Buyse** is the sales finance manager for the Harris Corporation-Publication Press division, Westerly, RI. **Shu-hua Chen** is a section chief of education, training, working for the Tunghai University business symposium in Taiwan. **K. Coleman Chuen** has accepted a position as merchandiser with the Continental Grain Co. in Evansville, IN. **Shaun Crawley** has accepted the position of international advertising specialist in the international advertising department with NCR in Dayton, OH. **Benjamin G. Cruz** has accepted a position with Panelfold of Miami in the capacity of manager, international services. **Joseph Dempsey** is an international contract negotiator with the Santa Barbara Research Center. **Theresa Demarie** is an account executive for Mediscan of Newport Beach, CA. **Todd E. Gaertner** has recently assumed the responsibilities of technical sales rep for the films/packaging division of Union Carbide in New England and upstate New York. Gaertner lives in Nashua, NH. **Elizabeth Griot** is a credit analyst with Union Bank, and is residing in Pacific Palisades, CA. **Jacques R. Gohier** is employed by Eli Lilly Corp. in Indianapolis, IN as an international personnel associate in their pharmaceuticals division. **Mark Golodetz** is a marketing manager in the animal feed business employed by Delta Commodities, Inc. of Harvey, LA. **Janet L. Gray** has recently accepted a new position as financial analyst in computer manufacturing for the Burroughs Corporation of Pasadena, CA. **Peter B. Harwood** is a project administrator/field consultant employed by Exploration Data Consultants, Inc. of Denver. EDC is a geophysical exploration firm. Harwood has recently returned from Morocco and Ethiopia where he was on assignment. **David E. Henderson** is an immigration attorney with the David Grey Law firm in Hollywood. **Francis Clark Jones** is an export manager working in Gardenia, NC for H. Beveridge and Co., a textile machinery parts firm. **Deborah Kaufman** is a Eurodollar broker with Lasser-Marshall in New York. **Scott R. Keeler** is a purchasing agent with Woodstuff Manufacturing in Phoenix. **Paul Reinhold Kern** is an area administrator, Latin America and Asia, for Smith and Wesson of Springfield, MA. Paul says, "my experience at Thunderbird prepared me to accept immediate responsibility soon after graduation." **Aara Killian** is an export manager with Alimenta USA, peanut brokers of Camilla, GA. **Christine L. Knight** is newly employed as a financial analyst for the commercial helicopter and R&D division with Hughes Helicopters of Culver City, CA. **Steven J. Kutcher** is a manager of international

accounting with the International Multifoods Corp. in Minneapolis, MN. **Tim A. Little** is an internal auditor for Monsanto in St. Louis, MO. **Mark D. Mandel** is an economic researcher with Smilen and Safian Inc. of New York, NY. **Marilyn J. Mayo** is a social worker with the Denver Family Crisis Center, working for the Child Abuse Hotline. **Mary Clayton Neji** is a consultant with the El Ammouri Institut, a management consultancy firm in Tunis. **Glen Nelson** is an account executive for Merrill Lynch in Phoenix, AZ. **Steven E. Nicley** has recently been installed in a new position in restaurant marketing with Daryl's 1792, a division of General Mills, Inc. in Knoxville, TN. **David Nobles** is employed as a consultant with Cardinal Management Consultants, a management consultancy in Manhattan Beach, CA. **R. Scott Nyman** has been appointed director for the Cobb International Center, an agency of the Cobb County Chamber of Commerce in the Atlanta area. His responsibilities there include coordination of programs on business trade, economic development, a family orientation, and country study. **Maria Del Palma Cuellar** is a lawyer working in the banking field for the law firm of Santamaria y Steta in Juarez, Mexico. **Henrik B. Pettersen** is a financial consultant with NEVI in Oslo. **Donald J. Parker** is an export manager with the Golden West Company in Phoenix. Buying TV advertising time for Hunt-Wesson is one of the responsibilities as a media assistant for newly employed **Martha J. Phelps** at SFM Media Corp. located in New York, NY. **John W. Robinett** is an associate consultant of management for Economic Research Associates in Los Angeles, CA. **Bryan G. Russell** has assumed the position of area manager-Latin America, in the machinery packaging business for the Dobby Co., based in New Richmond, WI. **Andrew Sadler** is an account executive with the Cramer Krasselt Advertising Agency in New York, NY. **Nancy Santore** is employed by Playtex International as an assistant product director in Stamford, CT. **Connie Saunders** works for Presser Industries of Huntington Park, CA, a manufacturing concern, for whom she is a market research analyst. **Thomas W. Short** has accepted a position as management associate with Citibank NA in New York, NY. He will train there for one year, after which he anticipates assignment to a credit position in Latin America. **Marc de Garidel-Thoron** is a treasury supervisor for Eli Lilly in Paris. **Nancy E. Teumer** is with the Givaudon Corporation of Clifton, NJ, where she is a marketing trainee in the fragrance division. **Santai Van** is an assistant account executive with Doyle, Dane, Bernbach Intl. Advertising in New York, NY. **Linda Van Wie** is employed as an analyst in the marketing administration department of the Lee Data Corporation in Eden Prairie, MN. **Kurt D. Vogel** of Kansas is currently employed as business manager of Sedgwick Properties, a subsidiary of Wedge International, Houston. He lives in Englewood, CO. **John T. Walthier** is with Eagle Laboratories, a division of Service Industries of America in Tucson, AZ, where he has a position in

industrial chemical sales. **Martha L. White** is in retail sales with the May Co. in southern California. **Timothy J. Wildman** is an underwriter in international insurance with the American International Group, New York, NY.

Deaths

Charles Di Peso '47, the Arizona-based archaeologist best known for his excavation of the massive ruins at Casas Grandes in northern Mexico, died of cancer this November at the age of 62. He was the director of the Amerind Foundation in Dragon, AZ, a non-profit organization concerned with the support of archaeological field work and ethno-historical studies in the US and Mexico, a position he had held since 1952. Throughout his career, Di Peso maintained a strong sense of civic involvement. He was on the Board of Directors of the Arizona Historical Society and a member of the Cochise College Governing Board, serving as chairman in 1966-68 and 1975-77. In 1981, the Charles Di Peso Library was dedicated to him there. His wife, the former Frances Teague, and his two sons survive him. **Jerome Johnson '51** was killed in a tragic traffic accident in Guatemala.

Keymen

Orville Felt K'50 has recently been promoted to the position of assistant controller-international with Multifoods of Minneapolis, MN. Also promoted was **Jack Mayne K'59** to vice president of International Multifood Inc. **J. Buckner (Buck) Morse K'66**, formerly with Ralston Purina, is now the executive vice president of the HBE Corporation in St. Louis, MO. **C.R. Boynton K'72** has assumed the responsibilities of sales manager, South America division of Caterpillar Americas Company based in Peoria, IL. Among the '82 graduates enrolled in the English Key course were: **Gregorio A. Aguilar**, managing controller of food products for Molinos Caracas Maracaibo, an affiliate of Pillsbury Company of Minneapolis, MN.; **Manuel Gregory**, a manager of data processing for Molinas Caracas Maracaibo, a food products firm in Palo Verde Caracas, Venezuela, and **Joaquim Baiao Neto**, senior manager of the Banco Lar Brasileiro S.A. in Rio de Janeiro. **Edmund L. Dunn**, regional manager of Mexico for Solus Ocean Systems, Inc., and **Murray J. Ellis**, marketing manager with Monsanto, graduated from the Spanish K-man program in '82. **Lee C. Peller K'82** also with Monsanto in their chemicals division, completed the Portuguese program.

Marriages

Harold A. Wright '48 has retired from Western Airlines and on December 15, 1982, was married to a "wonderful nurse named Susan." **Fred Bloom '69** was married to Cynthia Caye in February 1981 after returning from a five year assignment with J.I. Case in Singapore. Veronica Anne Culbertson became the wife of **Daniel L. Zigal '73** in July 1982 and they currently reside in Hong Kong. Jacquelyn Anderson became the wife of **Thomas F. Shields '75** earlier this year in Glendora, CA. On September 6, 1980, **Christine J. Thompson '75** became Mrs. William B. Doron and they reside in Houston. **Alain Remy '76** and Annick Laurent were married in December 1979 in France. **Sophia Zinoviev '76** has recently become Sophia Morse and works as a production planner in manufacturing for the Lorrin Corporation in Torrington, CT. **Margaret Baldwin '77** married Peter Bigelow and they now reside in Rowayton, CT. Marian and **Edward Danse '77** were married in August 1982. The couple is living in Memphis, TN. **Patricia Pena '78** was married to Rodney Tanner of East Sussex, England in June 1982. Susan Monika Olivieri became Mrs. **Philip A. Mekrut '79** on October 2, 1982. **Ignacio J. Silva '80** married the former Ann Johnson and they have moved from New York, NY, to Spain. **Judy Wertheimer '80** and **Jim Kenley '80** were married March 27, 1982, in Sarasota, FL. Scott Meyers and **Molly Wright '80** were married October 30, 1982 in Houston, TX, and will soon be moving to Singapore. **William Schrom '81** and **Diana Owens '81** were married in Big Springs, TX on April 10, 1982. **Barbara Pleasance '81**, on September 18, 1982, became Mrs. **Enrique Zelaya '81** in a wedding ceremony in Palatine, IL. **Zane Ryan '81** was married to **Babe Potvin '81** on September 5, 1982, in Laurence, MA. On November 27, 1982, **Craig Christianson '82** married Rhonda Lee Porter and they currently reside in Miami, FL. **Mary A. Neji '82** (nee Clayton) was married September 18, 1982, to Moudher Neji, a Tunisian civil engineer, and the marriage was happy mixture of American and Tunisian customs. **Scott K. Johnson '77** was also present, representing T-Bird alums. Michelle and **Tim A. Little '82** were married on June 19, 1982, in Des Moines, Iowa. **Nancy Jean Santore '82** and **Mans Ekstrand '82** were married in San Diego on November 27, 1982.

LOOKING AHEAD

The Fall, 1983, issue of *Thunderbird Magazine* will focus on alumni who have published books. Authors are invited to send a short biography, plus titles, publication information and a short synopsis of each book published. Copies of book reviews and related articles are also needed. All information must be received by June 15. Please send material to: Editor, *Thunderbird Magazine*, American Graduate School of International Management, Thunderbird Campus, Glendale, AZ 85306

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Rings are available in four design sizes: small, medium, large, and extra large (not to be confused with ring sizes). Please state the design size and the ring size in your order.



Sterling Silver		
Design Size	Ring Sizes Available	Price
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Medium	5 - 9	_____ \$ 57
Large	8 - 11	_____ \$ 62
Extra Large	10 - 13	_____ \$ 72
14K Gold		
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Medium	5 - 9	_____ \$241
Large	8 - 11	_____ \$276
Extra Large	10 - 13	_____ \$325

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