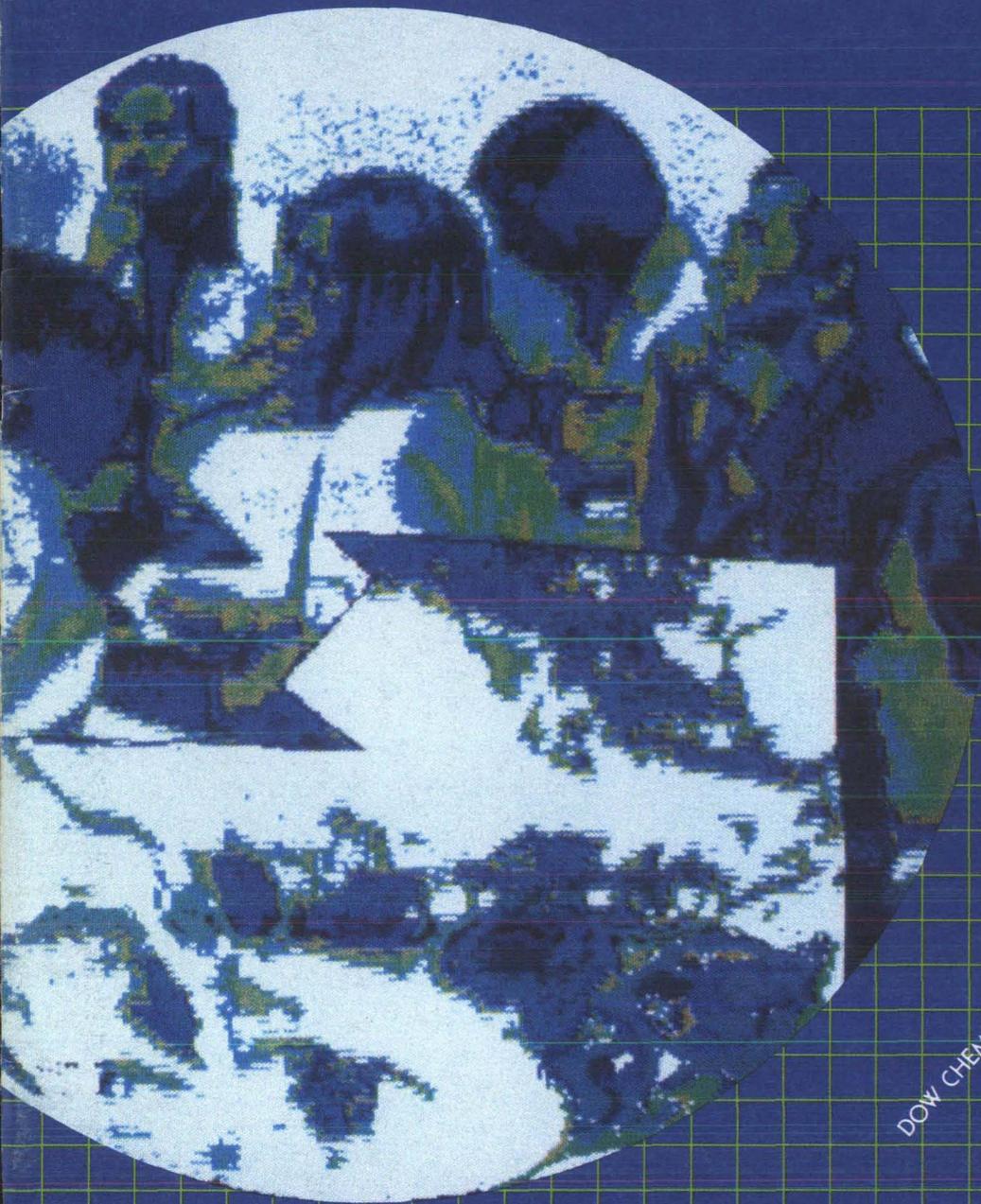


THUNDERBIRD MAGAZINE



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THUNDERBIRD MAGAZINE

Summer, 1983

Quarterly magazine of
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*On the cover:
Thunderbirds have a
unique interaction with the
world of multinational
corporations. The firms
shown here are the
members of the school's
World Business Advisory
Council.*

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assistance and cooperation
on the cover design of this
issue.*

A new Thunderbird tradition will begin on December 16

Thunderbirds who graduated 30 years ago or more will be inducted as charter members of the newly formed "Thunderbird Pioneers." Featured will be the classes of '47-'53.

Reunion activities will include social events, get-togethers with students, Presidential reception and participation in the commencement processional.

Plans call for successive classes to be inducted annually into the Thunderbird Pioneers. Each "pioneer" who attends any commencement will thereafter be accorded

a place of honor and will be invited to Pioneer Reunion festivities each December.

"Reunions are important for several reasons," according to Tom Kidd, Alumni Director. "Obviously it is a chance to renew and maintain long-standing friendships. It also gives us an opportunity to show our appreciation to the Thunderbird alumni who represent the school around the world," he added. "Often overlooked, however, is the opportunity it gives the students to visit with alumni and learn from their experiences," Kidd said.

Thunderbirds are coming home!

The school's first alumni Homecoming will be held on campus in conjunction with the Balloon Race Festival, November 12-13. Alumni from all classes are encouraged to attend the two-day event.

Activities will include an alumni office open house, information and messages from friends around the world, an international food festival, live entertainment, and dozens of colorful hot air balloons.

"We plan to make Homecoming an annual event that will enhance the Thunderbird network and provide some interaction between alumni and students," said Tom Kidd, Alumni Director.

Thunderbirds are flying home. Mark your calendar now!

- | | |
|----------------------|-----------------------------------------------------------------------------------------------------------------------------------------|
| November 12-13, 1983 | Homecoming for all classes; Balloon Race and Campus Open House |
| December 15-16, 1983 | 30-Year Reunion for the Class of '53. Initiation into the Thunderbird Pioneers for the Classes of '47 through '53. |
| January 3-13, 1984 | Winterim — four major conferences open to alumni as well as students. |
| May 18, 1984 | Spring commencement. Pioneer Thunderbirds perpetuate a new tradition as they join the commencement processional in a position of honor. |
| August 10, 1984 | Summer commencement. Pioneer Thunderbirds return to campus. |
| December 21, 1984 | Fall commencement. Thunderbird Pioneers honored. |

Business Executives Become Involved In Thunderbird

Corporations Receive Educational Challenge

Representatives of leading multinational corporations were challenged to become involved in planning the education of the graduates they will hire. Issuing the challenge was Dr. William Voris, President of AGSIM, who opened the first meeting of the school's World Business Advisory Council.

"AGSIM is providing the model for training the international business executives of the future," Voris said. "Tell us what it takes to be a successful corporate executive, and we'll include it in our thinking and planning. We want to work with multinational corporations in a meaningful way."

The council represented the main sources of employment for AGSIM graduates with a total of more than 1,600 graduates employed by firms represented on the council. "You obviously like what you get from this school. We want to keep current so you continue to recruit our graduates," Voris said.

Emphasizing the need for continuing executive education in the international arena, Voris said the school intends to provide the educational link between the executive's U.S. experience and the job assignment abroad. The school currently offers a customized executive training through its Intercom program.

Voris also suggested an



Dr. William Voris, president of the school, addresses the organizational meeting of the World Business Advisory Council.

exchange program in which companies might send representatives to the campus to teach and interact with the students. "We also want to have students and faculty spend time with your companies," he said.

Stressing the practical approach of the school's curriculum, Voris asked the corporations to open their doors to faculty who are doing research to keep current in their field.

The council will meet annually for general meetings with subcommittees on faculty development and curriculum meeting at other times. More than fifty companies have agreed to participate in the council.

Executives from major corporations across the nation attended the organizational meeting of the World Business Advisory Council March 15. Opening the two-day event was Dr. William Voris, who outlined the purpose of the council at the Monday evening dinner for the executives. Speakers at the business meeting, held the following day, were Dr. Clifton Cox, Chair of the World Business Department, who moderated the program; Dr. Taeho Kim, Professor of World Business; Dr. Carl Frear, Professor of World Business; Charles Mannel, Vice President for Corporate Relations; and John Arthur, Dean of Admissions. Dr. Robert T. Moran of the International Studies Department was the luncheon speaker on Tuesday.

Cox began the Tuesday meeting, saying that the future of the world depends *more* on international business, not less. He pointed to today's poor business environment in which protectionism is growing, currency restrictions are increasing, and the total export market is not growing. Successful companies must be willing to adjust to particular countries, they must have detailed knowledge of the countries before entering, and they must know which people are important. "It is more important than ever that you have well-trained, highly qualified people," he said.

Cox compared AGSIM to a corporation, saying, "We're going to assume that we have a product at this school—a student." "We truly want to get your input concerning our product," he added.

RAW MATERIAL

John Arthur, Dean of Admissions, said the first step in evaluating a prospective student (the "raw material") is the grade point average and GMAT score. Below a certain score, students are not even considered. Work and travel experience, language ability, an essay, and three references are taken into account. "What you're putting out depends very much on what you're putting in," he said. Foreign students are considered on the same criteria; only those whose

undergraduate study was not in English are required to take the Test of English as a Foreign Language. They are also not required to take the GMAT.

Several participants suggested that admissions standards be upgraded and that a personal interview be required for admission. Arthur replied that this was desirable but logistically hard to put into effect. He added that AGSIM's alumni educational counselors around the world are helpful by talking with students in their areas and recommending them if they think they are good material. Arthur stressed the importance of alumni counselors using up-to-date information about the school.

Another proposal was to limit the amount of credit given for introductory business courses or to disallow credit altogether. Another council member noted the dearth of students with a technical background. "AGSIM tries to attract those students; they are the easiest to place," Arthur said.

AGSIM's recruiting efforts were next on the agenda. According to Arthur, students are attracted to AGSIM because of a variety of factors, particularly its general



Ken Seward '57 of Johnson & Higgins visits with Michael Wolf from the World Tire Group of Firestone Tire and Rubber Co.

During the reception in Goldwater Lounge, Dr. Robert Ramsey, Chair of the Modern Languages Department, chats with Donald Metcalf of Proctor and Gamble. Dr. Robert Foster, faculty member, and Daniel Henderson '63 are in the background.



reputation. "Our alumni are a strong element of support. We have a very extensive campus visitation program. Sixty-five percent of all recruiting is done by alumni," he said. AGSIM's student profile for the spring semester comprised 944 students from 56 countries with degrees in 77 undergraduate fields of study. The average age is 26 with 35 percent women. Arthur also noted that about 60 percent (perhaps less) of the students are coming directly from college. "Generally, there are about 2,000 applications for about 700 to 900 entering places each year. Pragmatism, international scope, placement opportunities and one-year completion—those are what motivate students to come here," Arthur said.

MANUFACTURING PROCESS

Dr. Carl Frear explained how AGSIM goes about turning out its finished product. The difference between the MIM and an MBA, he explained, is that the MIM is broader in nature, has an international context, and tries to produce a general management capability in graduates. He said that AGSIM tries to instill in the students a common body of knowledge, which includes product marketing, finance, business, accounting, law, and analysis of business strategies.

Other areas essential for international management are international organizational behavior and how to do international research—how to gather data and what to do with data. The purpose is to prepare them to have overall business knowledge, not specialization. "We try to prepare a student in terms of the common body of knowledge and then add on to that. We believe they should have computer literacy, international trade and finance capability, some idea of international corporate finance and international marketing management and international business strategies and policies. Those are the



Kenneth Husband of Arthur Andersen and Company, visits with Ross Crawford from the First City National Bank of Houston and Thomas Whalen of Valmont Industries.

minimum we think a student should have to graduate," he said.

Computer literacy was mentioned by council members as an important need. An introductory level computer course was mentioned as a possibility. "Seven professors now use a computer project in their classes," Frear said. "We expect that to go to 11 or 12."

A move to a 15-month program was suggested by several council members. "Serious consideration is being given to four semesters," Voris said. "The fourth semester would be primarily business training. We are keeping the tripartite model intact while strengthening world business."

MARKETING THE FINISHED PRODUCT

Charles Mannel discussed "selling the product"—the marketing of students via the Career Services Center. He said that Dr. Voris has been a staunch supporter of the career center and that Voris' philosophy is that a graduate not well-placed in a successful position is not a successful graduate. There has been a 300 percent increase in the number of companies coming to campus over the past five years,

Mannel said, and last year's low recruitment was an exception. Fifteen hundred resume books go out each semester. The career center offers closed interviewing so that "you can pick out students you want to talk to," Mannel said.

Employers should also consider the "Thunderbird mystique" when hiring. "When you hire a T-Bird, you don't hire a graduate, you hire a network," Mannel said. He told the story of a graduate who had been assigned to Colombia. He contacted T-Birds there to let them know he was coming. Five of them met him at the airport and had arranged an apartment, transportation, and local contacts.

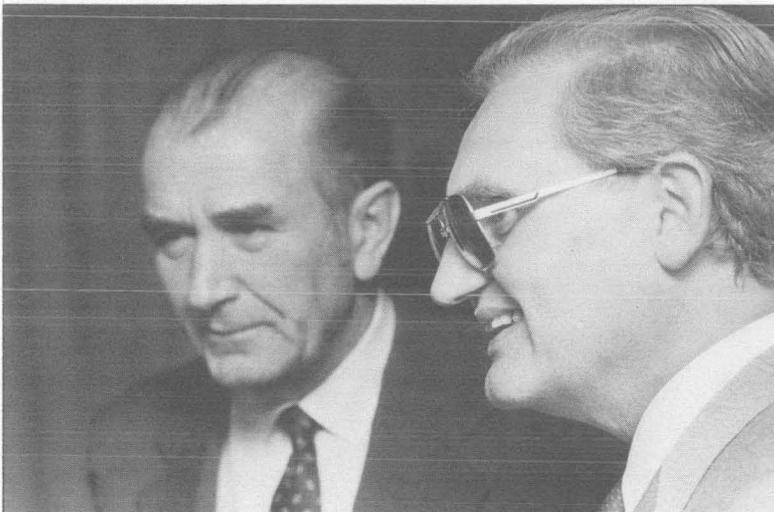
continued on page 7



Henry Conway, President of IB Financial Corporation, joins Thomas Whalen of Valmont Industries during the council reception.



Craig Marx '83, ASLC President, visits with Dr. William Voris, School president, and Heather Cameron, who attended as a representative of Manufacturers Hanover Trust.



Paul Griebel of Caterpillar Tractor greets C. Wolcott ("Wally") Parker, Director of the Thunderbird INTERCOM program.

Houghton Freeman of the American International Group joins Dr. Robert Carter, visiting professor of insurance.

World Business Advisory Council Members

Company	Representative	Title
American Express	Philip Prince	Senior Vice President
American Hospital Supply	John Hamilton	Director of Corporation Recruitment
American International Group	Houghton Freeman	Executive Vice President
Anderson Clayton & Company Oilseed Processing Division	Thomas H. Wolfe	President
Arizona Bank	Donald B. Lindner	Senior Vice President
Arthur Andersen & Company	Kenneth W. Husband	Partner
Avon Products, Inc.	Ronald B. Clark '59	Vice President
BankAmerica	Jennifer Renzel	Senior Vice President
Borg-Warner	Thomas M. Hague	Assistant to the Chairman
Campbell Soup Company	Paul S. Holbrook	Vice President
Carnation Company	Clarke A. Nelson	Senior Vice President
Caterpillar Tractor	Edward J. Schlegel	Executive Vice President
Chase Manhattan Bank, N.A.	Francis X. Stankard	Executive Vice President
Citibank, N.A.	Daniel T. Jacobson '59	Chief Auditor
Continental Grain	Marvin B. Berenblum	Senior Vice President
Continental Illinois National Bank and Trust Co. of Chicago	Alfred E. Miossi '48	Executive Vice President
Crocker National Bank	J.H. Dethero '58	Senior Vice President
Deere & Company	Brian Harrison	Corporate Director, Operations
Dow Chemical Company	John S. Schwindeman	Manager, International Business Environment
Eastman Kodak Company	J. Philip Samper '61	Vice President
Exxon (Esso Eastern)	Joseph L. Sauve	Controller, Esso Eastern
FMC Corporation	James A. McClung	Vice President
Firestone Tire & Rubber Co. World Tire Group	Michael A. Wolf	Executive Vice President
First City National Bank of Houston	L. Kent Densley '72	Senior Vice President
First Interstate Bank of Arizona	Garry Brecke	Vice President
Ford Motor Company	Lindsey Halstead	Vice President
General Mills, Inc.	Marvin Trammel	Director, Corporate Recruiting
Getty Oil Company	Gerald Kamansky	Manager Corporate Planning
Goodyear International Corporation	Ib Thomsen	President
GTE Corporation	Jeremiah J. Reen	Vice President
IB Financial Corporation	Henry N. Conway '55	President
IBM	James G. Parkel	Director, Personnel Services
Johnson & Higgins	J. Kenneth Seward '57	Vice President
Johnson & Johnson	J. R. Michael Longua	Director, Corporate College Relations
Manufacturers Hanover Trust	Ronald T. Woods	Vice President
Mellon Bank	Jan M. Jaroszewicz '80	Asst. International Officer
Motorola, Inc. (Semiconductor Group)	James Norling	V.P. and General Manager International
NCH Corporation	L. Rosenbaum	Executive Vice President
NCR Corporation	Robert Eisele	Manager, Corporate Auditing
Nordson Corporation	James E. Taylor	President
Procter & Gamble	Donald Metcalf	Manager, International Recruiting
Republic National Bank of Dallas	Barry J. Mason '58	Executive Vice President
Sears World Trade Inc.	Daniel Henderson '63	Project Director
Security Pacific National Bank	J. Kevin Coleman	Vice President
SmithKline/Beckman Corporation	Jack Cummings	Director, Corporate College Relations
Sperry	Joseph Campanella	President
Talley Industries	Daniel Mullen	Treasurer
Tenneco, Inc.	Allen T. McInnes	Executive Vice President
Upjohn International	Daniel Witcher '50	President
Valley National Bank	William K. Rapp	Senior Vice President
Valmont Industries, Inc.	R.A. Wahl, Jr.	President
Del E. Webb Corporation	Robert K. Swanson	Chairman of the Board

Robert Eisle of NCR Corporation talks with Ross Crawford of First City National Bank of Houston.



teach a minimum of two years before he can be offered tenure; an associate professor, three years; and an assistant professor, six years. Voris explained that tenure protects the professor from outside forces and is meant to offer "freedom of speech in the classroom, not to guarantee a life of leisure."

Dr. Robert T. Moran spoke on cultural differences at the conclusion of the meeting. He said that business people must learn to use and manage cultural differences. "Culture serves as a blinder," he said. "There's a lot of information but it doesn't get in to be processed. Remove the blinders so the information can get in and be managed. If a person is insensitive to cultural differences but fluent in the language, all it means is that he can make a fool of himself fluently."

—Kim Thornton

Kenneth Husband, partner in Arthur Andersen & Co. talks with Clifton Cox, chair of the World Business Department.



PRODUCTION MANAGERS

The discussion of faculty and curriculum focused mainly on a professor/industry exchange. Professors could be sent back to a business situation to update their knowledge, or, in the case of those with degrees but no "hands-on" experience, to gain first-hand knowledge. Cox said, "Could your company take a faculty member, assign him work, give him some experience?" In return, executives were invited to come on campus for a time and teach, perhaps with the option of taking classes free of charge while here. Council members were enthusiastic about these proposals. Time frames suggested for the exchanges ranged from six weeks to a year. One council member said, "If we had a greater length of time, we could design a more meaningful work experience than in six weeks or three months." He suggested freeing professors for 12 to 18 months in order to offer them an opportunity to work a full cycle.

It was also suggested that professors be encouraged to take computer training or that the administration decide what training professors needed and then run classes for them on campus.

Tenure seemed to be a puzzling concept to most business people. At AGSIM, a full professor must



Gerald Kamansky of Getty Oil Co. and James Parkell of IBM take a break between sessions to visit with Charles Mannel, vice president of corporate relations for the school and Clifton Cox.

James Norling of Motorola talks with Daniel Henderson '63 of Sears World Trade.

A Bit of Britain...



Robert Carter

One of the world's foremost authorities on insurance and risk management will end his visit at AGSIM at the end of the 1983 summer semester. He is Dr. Robert Carter, visiting professor from Nottingham University in England. Carter was approached by AGSIM in November 1981 to start a program of insurance and risk management. "They inquired around as to who could teach international insurance and my hat seemed to come out of the bag," Carter said. "At that time, I'd been at Nottingham University almost 13 years. I hadn't taken any leave of absence, any sabbaticals, and I thought it was about time."

His first semester was spent teaching economics and international insurance. He went on to teach a Winterim course, and taught international insurance and international risk management in the spring and summer semesters.

Carter described his insurance classes as the supply side of market. The students look at "what insurance is, what role it performs in the economy, not just as a risk-bearing mechanism but also trying to look at the totality of the insurance operation, which, among other things, means that insurance companies are some of the largest institutional investors around." The students also study the supply of insurance, how an insurance company operates, the various functions it performs, and how it prices its product and arrives at premium rates. "The risk

management class, as far as insurance is concerned, is the demand side because there I'm . . . trying to get some operative definition of risk, looking primarily at pure risks — the types of risks that insurance can handle — but then going on from there to deal with risk identification and risk measurement, together often called risk analysis," Carter said. The various ways in which risk can be handled — of which insurance is only a part — are also dealt with.

Carter is truly an authority on his subject. He has eleven books to his credit, two translated into Japanese and one into Spanish, and he has written numerous articles for various journals. "I write quite a lot," he said. "My chair in England is the only insurance chair and I think it's extremely important to try to keep up relations between academics and the industry."

Commenting about his year at AGSIM, he said, "I've been very pleased to be here . . . I like the school, I like the environment. I expect that I'm very much more an applied economist . . . and so . . . the sort of teaching that goes on here — it appeals to me. I find that it's as . . . intellectually challenging to students and to the lecturers to try to understand the principles of the subject and apply them. This is one of the things I like about AGSIM — people are interested in the application and the theory too."

He has, however, been a bit disappointed in the weather, which has provided one of Arizona's wettest years. "Some of the fellows here say they're just trying to make me feel at home. I wish they'd forget that," he sighed.

When asked his opinion of the students, Carter said, "Frankly, the great majority of students are good students who are here to do serious work, but in any student body you're going to get the odd few who are going to try to find the easy way out. If there are soft options, they pick the soft options. I like the school," he added, "I like the student body and I regret that I can't stay."

Carter had equally kind words to

... Comes to Thunderbird

say about AGSIM's faculty. "I get on well with them," he said. "This is one of the great pleasures of having been here. If it wasn't for family ties, I would be very happy to settle down here."

Carter's insurance background is both industrial and educational. After becoming professionally qualified in the insurance industry, he took an external degree at London University and then worked in the industry for a time. He moved out of industry and into teaching at Brighton on the south coast of England. While there, he took his Ph.D. at Sussex University. Then, nearly fourteen years ago, he went to Nottingham University (in Robin Hood country) where he teaches in the department of industrial economics.

According to Carter, the origins of insurance go back into antiquity. "The basis of insurance is spreading the risk," he said. "You can cite things like the Chinese merchants, 2000 BC, sailing down the Yangtze. Rather than put all their goods in one ship, they

distributed them over a number of ships, spreading the risk; a form of insurance, you see." He also cited a form of life insurance popular in the days of the Roman Empire — the burial club. "You paid into the club and then when you departed this mortal life, the club paid your funeral expenses," he explained.

The first written insurance contract was one from about 1340 in Flanders, and Carter said the system really took off in the 17th century. The origin of Lloyd's of London goes back to a 17th century coffeehouse. "I hope it doesn't sound chauvinistic to say that the English really developed the system to the sort of art that it is today," he said. "The great fire of London in 1666 really sent the fire insurance business off into orbit. I'll deliberately say 'going into orbit' because as things have developed, so new forms of insurance have been devised. It

wasn't so many years ago that the first insurance was provided for satellites."

According to Carter, the influence of insurance is much more widespread than one would think. "One of the things that I like about the industry is that it really does touch every aspect of human life and it also draws on every sort of academic discipline." He gave the example of someone writing an all-risk insurance contract for a new dam to be built. "If you're going to be asked to write the insurance for that . . . type of project then you're going to require an awful lot of, not least, civil engineering [and] geological expertise. On the other hand, if you're in the business of writing life insurance on so-called substandard risks . . . then you need a great deal of medical knowledge."

Carter ended the interview saying, "It's fascinating . . . I can interest myself in finance and economics and technical sides of things — all sorts."

—Kim Thornton

Balloon Race To Celebrate Bicentennial

The theme for the ninth annual Thunderbird Invitational Balloon Race is the bicentennial of ballooning (1783-1983). The race will take place November 12 and 13.

About 100 entries are expected and Judy Contreras, director of the Balloon Race, said, "This will probably be the largest race we've had because it's the bicentennial of ballooning." American Express is the Grand Patron sponsor and will be helping with publicity. "We hope to raise over \$35,000, weather permitting," Contreras said. All proceeds go to the Friends of Thunderbird scholarship fund. About \$29,000 was raised last year.

Sponsorships cost \$325, are tax-deductible, and sponsors are treated to two tickets to the Hot Air Affair (international dinner, silent auction, and calcutta), a brunch two weeks before the race, a balloon ride the morning of the race, and a half-page ad in the Balloon Race program. This year's balloonmeister will be John Bagwell, president of Arizona Balloon Club.

Last year's winner was Fred Gorrell, sponsored by Taylor Rental Center.

For further information, call Judy Contreras, Balloon Race office, (602) 978-7208.



New Director of Communications Appointed

Nelda Saxton Crowell has been named the new Director of Communications for the American Graduate School of International Management. She previously served for five and a half years as Editor of Publications in the College of Business Administration at Arizona State University. In that position she edited *Arizona Business*, a monthly business journal; the college alumni publication; plus college brochures, research reports, and faculty publications.

Her background also includes public relations, advertising, writing, and teaching. At Thunderbird, she will be directing all the publications and public relations for the school and will edit the *Thunderbird Magazine*.

Nelda holds a B.A. degree from Arizona State University with a dual major in Journalism and English. She received her M.A. degree in English Language and Literature from the University of Colorado.

On the national level, she served as chair of the Editors Committee of the Association for University

Business and Economic Research and has conducted several seminars on publications and newsletters.

An active participant in the community, Nelda recently completed the Glendale Leadership Advancement and Development program. In 1980, she was named Phoenix Panhellenic Woman of the Year. Her international experience includes participation in the Experiment in International Living to Sweden.

Alum and Faculty Talk on Mexico

Dr. Paul M. Dickie, associate professor of finance and Richard Koehler '69, president of IKR Corporation spoke at a program entitled: "Mexico — What U.S. Exporters, Importers and Investors Should Know." It took place March 3 and 4 at Kokernut Lodge, Sul Ross State University, Alpine, Texas.

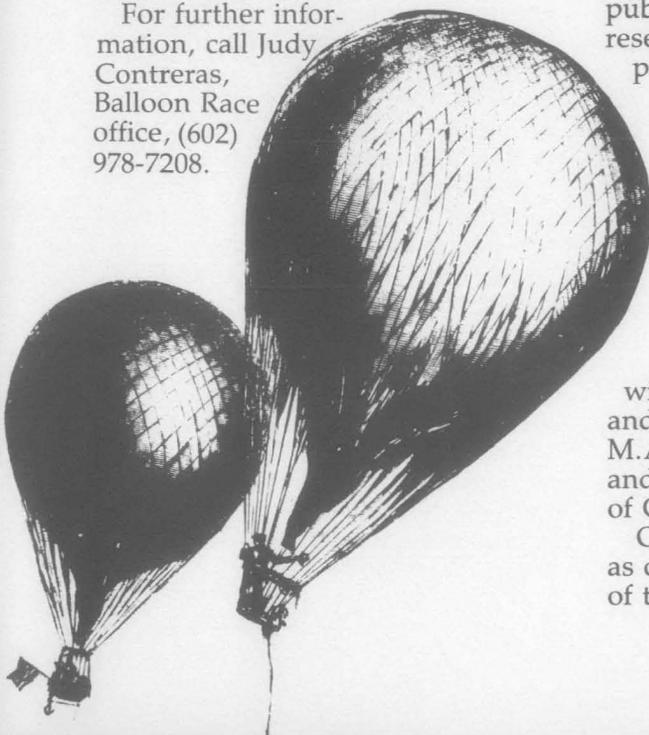
Dickie addressed the subject: Mexico and the IMF — The Economic Adjustment Program — Prospects for Success. Koehler was a guest consultant and a visiting instructor in international business at Sul Ross State University.

The program was sponsored by the Chamber of Commerce and Tourism of Chihuahua, the Autonomous University of Chihuahua; Faculty of Accounting and Administration, Sul Ross State University; Center for Big Bend Studies, Division of Business Administration, and the Alpine Chamber of Commerce, U.S. Department of Commerce, and U.S. Small Business Administration.

Shoshana Tancer

Dr. Shoshana Tancer, professor of International Studies, has been appointed to the Advisory Committee to the Dean of the College of Business and Public Administration at the University of Arizona in Tucson.

She also serves on the board of directors for Mountain Bell.



Library Gets Bevens Memorial

Four ten-inch television monitors for video cassettes are the main feature of the new Bevens Memorial Audiovisual Room. The room is located in the Barton Kyle Yount Memorial Library on the Thunderbird Campus.

Each color monitor is equipped with headphones and automatic turn-off signals. The entire system can easily be operated by the student without assistance from library staff.

Although initial use is expected mainly from language and Interad students, other classes are expected to use the facilities in the future.

The room is dedicated to Clifford Bevens, '50, an employee of Goodyear who was killed in Guatemala in 1981 after being held captive for nine months by terrorists.

The equipment and the room remodeling were made possible by a gift from Louise Bevens, widow of Cliff Bevens. More than 150 alumni and friends also donated to the memorial fund.

Dedication ceremonies were held on March 21 and were attended by the widow, Louise Bevens; the Bevens' son Christopher; and invited guests. Louise Bevens and Christopher came from Seattle for the event.

Tom Kidd Visits Europe

Tom Kidd, Director of Alumni Relations, visited with alumni throughout Europe during the month of May. The primary focus of the trip was a gathering of the European alumni in Brussels.

A complete report of the event will be published in the Fall 1983 issue of the *Thunderbird Magazine*.



Dr. Voris, left, and Louise Bevens at the dedication ceremony for the new Bevens Memorial Audiovisual Room.

Hot Air Affair Spawns Gifts

The 1982 Hot Air Affair, a dinner, international auction and calcutta, held the evening before the Balloon Race, was a smashing success, netting \$19,000 for the Friends of Thunderbird scholarship fund. Ten thousand dollars of that total was brought in by the auction. According to Mavis Voris, the alumni donations were the outstanding, sought-after hits of the event. Rosa Gomez, '75, chairwoman of alumni auction gifts, sends her sincere gratitude to the alums, stateside and overseas, who responded to her letter.

This year's international auction will take place November 11 and the alumni gift parties which caught on last year as a way to raise donations for the auction are expected to be popular again this year.

Among last year's gift party givers were Thad and Phylis Chamberlain, '55, who gave a Panama party, and Mr. and Mrs. A.B. Robbs, parents of Armond Bruce Robbs, '83, who gathered together alumni from Spain.

President Visits Far East Alumni

Dr. William Voris took a two-week trip to Asia April 24 - May 10 to discuss extension of the exchange agreement with Beijing Institute of Foreign Trade (BIFT).

The five-year agreement, signed in October, 1980, provides for the exchange of students, professors, and teaching materials. It is BIFT's first exchange program with an institution outside the People's Republic of China (PRC).

According to Steve Beaver, dean of students, a delegation of 12 from BIFT visited the U.S. in the spring of 1979. They visited Stanford, Berkeley, AGSIM, Northwestern, the University of Chicago, Georgetown, Columbia, Harvard and MIT. They chose AGSIM.

Including the four students who are visiting Beijing this summer, AGSIM has sent a total of 20 exchange students. BIFT has sent eight junior faculty members here to study and six have received MIM degrees. The Chinese students are graduates of BIFT who have been targeted for teaching assignments when they return to China. AGSIM students are chosen by a faculty committee on the basis of their proficiency in Chinese, interest in China, and academic background.

Beaver said, "The exchange program has provided valuable training for the BIFT participants and enabled the entire AGSIM community to get to know and learn from a number of mainland Chinese first-hand. It has enabled limited numbers of our students to have the opportunity to study and travel in the PRC."

AGSIM currently has exchange programs with institutions in Mexico, Japan, England, and Spain.

Editor's Note: The next issue of the Thunderbird Magazine will carry a full report of President Voris's trip with photos of the alumni activities that took place.

CONTACTS

If you are visiting, job-hunting or moving to their area, the T-Birds marked RP (resource person) will help you. If you'd like information about alumni meetings and activities in their area, the T-Birds marked AA (alumni association) will advise you of times and places of get-togethers.

ARIZONA

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6530572 (O)

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038944777 (O)

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¿QUÉ PASA?

San Francisco A letter from Robert J. Leurck, '81, president of the Northern California T-Bird group, appeals for increased participation in the activities planned for the chapter this year. In true T-Bird fashion, the events to which Leurck hopes alums will flock are international and social in nature. They include: "A Day on the Bay" - a catered afternoon on the beautiful San Francisco Bay, "Bat the Big One" - a softball team competing with other alumni associations, "Bears, Bulls, and Bellies" - a bimonthly investment club, "Valley Belles" - a tour of Napa's finest, and "Oriental Delights" - a dim sum luncheon in Chinatown. Ideas for other gatherings, apart from the regular picnics, dinners, and monthly roosts, should be addressed to treasurer/secretary Maryann Soo, '81 at (415) 593-0434 or 573-8700.



Tarek Bajwa and new bride Mehrun



Mexico T-Birds

Hawaii Hawaiian T-Birds gathered for an evening of fun, food, and drink in honor of Dr. Robert Horn, vice president for external affairs for AGSIM. The event was held April 15 at the home of M. John Butler, '64.

Houston Ben Miedema, '77, reports that 39 people attended Dr. Voris' speech and dinner February 14 at the Four Seasons Hotel. Dr. Voris spoke on "Changing Needs for Education in International Business."

Los Angeles Los Angeles T-Birds elected new officers at their February 3 board meeting at Ichabod Crane's in Torrance. Greg Hansen, '78, was elected president; Mary Carney, '76, vice president; Jeri Towner, '78, treasurer, and Gary Lührman, '82, secretary.

A monthly newsletter, the *T-Bird Flyer*, is being edited by Mary Carney. Alumni are asked to send ideas, suggestions, and comments to Mary at 62 W. Alegria, Sierra Madre, CA 90025. Please send invitations no later than the fifth of the month preceding the date of the event. Anyone who has interest in working on a newsletter and wants to volunteer will certainly be considered.

Kansas City Kansas City T-Birds were joined for dinner at the Hereford House March 25 by Julia Harvey, AGSIM director of college relations. They send special thanks to Gail and Larry Rice, '70, for their wonderful Christmas party.

Jacksonville, FL A Jacksonville alumni chapter has been formed by Bill Ross, '57 and William Hill, '71. T-Birds Egan and Joy Anderson, '49; Bob and Marian Brock, '48; Clarke and Corey Todd, '65; Randy and Carol Wright, '67; David Miller, '57; Bill and Libby Ross, '57, and Bill and Alice Hill, '71 attended the first meeting at the Sheraton at St. John's Place. The response was overwhelming and the next gathering was a gala Dutch treat cocktail party and dinner at Bill Hill's home in Ponte Vedra Beach. New attendees were Mr. and Mrs. Wilbur H. Davidson, '57. Bill writes that they plan to have quarterly meetings and the next gathering was scheduled to be hosted by Wilbur and Joyce Davidson in late April.

Mexico Marcos Garay, '79, is the newly elected president of the Mexico T-Birds. Other T-Birds elected were John Kozuck, '58, vice president; Paul Reiss, '60, secretary; and Randy Pike, '78, treasurer.

Marcos reports that 52 T-Birds, one of the largest gatherings in many years, attended the November 5 luncheon at the University Club to hear Lawrence Route, the *Wall Street Journal* correspondent in Mexico.

Thirty-seven T-Birds turned out for the Christmas party held at the hilltop home of George and Beverly Blake, '47, overlooking Mexico City. According to Marcos, it was not very easy to get to, but the alums and spouses who managed to find their way had a terrific time.

Phoenix T-Bird Tuesdays at the Velvet Turtle are going strong! Associated Thunderbirds (AGSIM - TGSIM/AIFT) alumni, spouses, and friends are alive and well at the monthly meetings. Third Thursdays at the Phoenix Hilton are also well-attended. Wally Parker, director of INTERCOM, spoke at the March 17 luncheon. Speaking in April was William K. Rapp, vice-president and manager of the Valley National Bank of Arizona - international department, and in May, Jim Haynes of the Phoenix Metropolitan Chamber of Commerce.

Seattle The Seattle chapter had a joint meeting with AIESEC (Association Internationale des Etudiants en Sciences Economiques et Commerciales) April 8 at the Waterfront Activities Center at the University of Washington.

¿DONDE ESTAN?

Singapore Thunderbird alumni in Singapore held their annual Christmas party December 17 at Limetree Hill, the home of Phil Gibson, '72. Forty people attended for cocktails and a buffet in the garden lit by over 400 candles. Special guests were Dr. and Mrs. Frank Voris, cousin of AGSIM president Bill Voris.

Jim and Michiyo Echle, '72, held their annual Japanese New Year's party and copious amounts of sake were consumed. Beau, '68, and Mary Walker hosted a Middle East party and Dianne Sherman, '78, held a Mexican party. "We still keep up the T-Bird tradition of theme nights," wrote Phil Gibson.

Washington, DC DC T-Birds participated in the second annual seminar, "Who's Planning Your Career?", held in conjunction with the Stanford Business School Alumni Association, and business school alumni associations of Columbia, Dartmouth (Amos Tuck), Harvard, MIT (Sloan), the University of Pennsylvania (Wharton), the University of Virginia (Colgate Darden), and Yale.

Chicago Chicago T-Birds met at the Swedish Club for cocktails and hors d'oeuvres April 17, reports Eric Denniston '80.

On April 18 and 19, Carol Hazelett, director of career services, hosted the AGSIM booth at the 46th Chicago World Trade Conference at the Chicago Hyatt Regency Hotel.

Dallas alums were hard-hit by spring fever. April 30 was the starting date of a 24-hour countdown to May Day hosted in the lovely East Dallas home of Bob and Lisa Huff, '57. Rosalie Johnson's "29 and holding" birthday party provided the excuse for another fun get-together — no gifts were required, just plenty of verbal abuse! There were no details at press time but we can be sure that a good time was had by all.

Puerto Rico Peter L. Benziger, '77, reports a very successful T-Bird party and promises to send more details soon.

Denver John D. Cullinan, '77, is organizing Denver T-Bird gatherings. For further details, call John at 377-1810, Marshall Gabin, '80, at 771-3455, or Halina Bojarski, '81, at 431-9400.

Class of '59

We need your help once again! This time it's for the class of '59. If you know the whereabouts of these alumni, please send the information to us at The Alumni Office, American Graduate School of International Management, Glendale, Arizona, 85306.

Information you provide to our office about your T-Bird friends and business associates helps us to spread the word of both campus happenings and regional alumni chapter gatherings a little farther. Lists of unknown alumni by class will appear in upcoming issues of "Thunderbird." We're eager to receive any news about you, your family, and your T-bird friends, so please include this information too for our Update section.

Muchas Gracias!

Allen, Radford H.
Basso, Lawrence D.
Beairsto, Craig C.
Bennitt, Richard
Bissing, Richard A.
Blankinship, James D.
Block, Ephraim L.
Bourke, Denis A.
Boyle, Mary F.
Boyle, Richard R.
Brinkman, James E.
Brinton, Ralph M.
Bronson, Donald A.
Brown, Robert C.
Buras, Dwight L.
Burkman, George L.

Burns, Charles N.
Byrne, Barry A.
Campbell, John W., Jr.
Chaney, Will R.
Childress, Jon P.
Chitwood, Michael K.
Christensen, Arden D.
Clark, W. Allan
Clements, George G.
Cooke, Thomas J.
Credazzi, Raymond J.
Dalbey, Richard D.
Davison, Boyd
Dawson, Guy W., Jr.
Diekemper, Joseph W.
Dockstader, Rodgers A.
Duran, Tony E.
English, Edward G., Jr.
Evans, R. Glenn
Farnan, John A., Jr.
Farrar, Richard G.
Fernandez, Edward A., Jr.
Ferrante, Robert R.
Fletcher, Gail R.
Gaar, John M.
Gaither, Terrence W., Jr.
Gale, Thomas S.
Gillmore, Edwin C.
Gilmore, Jerry P.
Goldsmith, Stuart
Goodman, David G.
Grafton, Richard W.
Graham, David, Jr.
Grayno, Theodore
Green, Joseph A.
Greene, Philip G.
Hannifin, Philip
Harriman, Susan R.
Healy, Donald J.
Heatly, Ian B.
Hedeem, Donald F.
Hewitt, Jerre L., Jr.
Heying, William J.
Hubbard, Edward G.
Ingram, John W.
Irwin, Robert H.
Jewell, Charles A.

Kane, Richard D.
Keene, Kendall M.
Kessler, Sydney A.
Kibbe, Robert V.
Knapp, Lester S.
Kneedler, William S.
Kiebersesell, Rolf K.
Lloyd, Albert A.
Mann, Michael W.
Manning, J. Ross
Marsh, Henry S.
Martinez, Joe A.
McFarlin, James W.
McGinnis, Thomas E.
McManaway, Clayton E., Jr.
Miller, Paul E., Jr.
Murray, Benjamin L., Jr.
Nichols, Chester W.
Ochs, Peter D.
Olsan, David P.
Osha, George W.
Parsons, John W.
Patterson, Thomas D.
Priebe, Richard S.
Riggs, Alf E.
Roberts, Robert H.
Robinson, Allen L.
Roth, Jesse J.
Rutter, Richard M.
Schaeffer, George M.
Schratte, Peter O.
Schuckmann, Ernst
Southern, Kenneth R.
Sullivan, James O.
Tanita, Tori
Tegner, Walter H.
Terzakis, Theodore G.
Thayer, Margaret
Thompson, Charles R., Jr.
Tynan, Brandon E.
Van Demark, Charles
Wallace, Frederic W., III
Watson, John E.
Wolfe, William D.
Yanez, Gabriel R.
Yurkowsky, William
Zisman, Roger L.

DEATHS

Gordon McKillican, '48, died June 30 from a massive coronary. **John E. Teubner**, '48, died July 1 in Los Gatos, CA; he had been with Carrell Bros., Inc. of San Francisco for many years. John is survived by his wife Ester, who writes, "He spoke with enthusiasm of his experience at AIFT." **Joseph K. Bledsoe**, '49, died March 26. He lived in Phoenix and had retired as vice president and manager of operations administrations for the trust division of Valley National Bank. **Harold Landson**, '49, also died. He was self-employed at H. Landson and Son in Los Angeles. **Lewis K. Price**, '52, who was manager of export sales for Snorwich Pharmacal Co. in Stamford, CT, died January 15. **Paul Bell**, '53, died October 30 from an apparent heart attack at age 53. Paul was cargo sales manager for North America for South African Airways. **Richard D. Hillyer**, '57, died in November, 1979. **Hubert E. Caltrider**, '58, died December 1 of cancer in Long Beach, CA. We received word through his wife of the death of **Asbury L. Spencer**, '60; he lived in Chicago. **Charles**

Kane, '66, died May 29, 1981. He was in Amsterdam planning an export and import business when he was killed in an automobile accident. His mother writes, "He often spoke with pride of his sojourn in your graduate school, and recommended it to many young men during his short lifetime." **Barney L. Franzen IV**, '70, died March 19, 1982. Barney was vice president of Des Plaines Lumber and lived in Lake in the Hills, IL. **Virgil W. Harp**, '72, also died. He lived in Glendale, CA where he worked for Bank of America. **Iain MacIntyre Black**, '75, died in an accident last year. Iain's sister, Fiona Catherine Black, graduated from AGSIM this May. **Jose Luis Arroyo Villa**, '76, died of spinal meningitis on February 2 at age 33. The news came via **Betsy Ann Kaduk**, '77, his friend and classmate, who wrote, "Not only because of his youth and his quality, but also because of all the obstacles Jose Luis had overcome in his battle against polio and his numerous operations, his death is an irreparable loss. At the time of his death, he was director of funds for the treasury department of the state of Puebla, Mexico."

ALUMNI UPDATE

Classes of '47 and '48

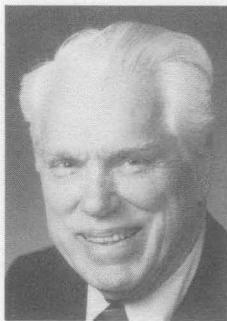
George M. Murphy, '47, is a sales representative for U.S. Steel in Peoria, AZ. **Bernard E. Olsen**, '47, works for Kaiser Steel and lives in Walnut Creek, CA. **William L. Schaeffer**, '47, is now a management consultant, managing for those who live out of state or out of the country. He lives in Austin. After 29 years of service, **Robert S. Thomas**, '47, retired from Sohio November 19. He plans to stay in the Cleveland area awhile, but is considering a move south. **Richard Valeyly**, '47, is a consultant and lives in Caracas. "After 36 years in film biz and 34 years abroad," **Irwin Marks**, '47, is taking an early retirement. To avoid the New England winter, he toured Italy and Greece in February and March, and returned to the United States for Easter. Irwin, who was managing director for C.B. Film S.A.-Barcelona, will live in Acushnet, MA and has "no plans for the moment except to enjoy life." **Werner E. Diehl**, '48, is now vice president and administrative officer for Northern Trust Bank of Florida N.A. in Miami. **Walton R. Olson**, '48, has retired and now lives in Byron, CA. **Jack H. Seibert**, '48, is now with General Motors; he lives in London, MI. **Leland Stalker**, '48, has retired from Sears. **Harold "Hal" Wright**, '48, has retired from Western Airlines; he and his wife Susan live in Palos Verdes Estates, CA. **Fallon J. Weldon**, '48, formerly of First Federal Savings and Loan, has retired. He lives in Thibodeaux, LA.



Irwin Marks, '47



Sherman J. Olson, '50



John B. Lambert, '53



Timothy Reed, '57



Jack Ryder, '58



Loren Smith, '58



Duane Bellmore, '61



C.E. Carter, '62

Class of '49

George W. Austin, is now division landman for Tenneco Oil Company in Bakersfield, CA. After 30 years abroad, **H. Mitchell Abernethy, Jr.**, has returned to the United States and elected early retirement. Mitch has held positions with Union Carbide in Asia, Africa, the Middle East, and Europe, and retired as senior executive - international operations. He lives in Mt. Kisco, NY. **George N. Brookhouser**, writes that he is "happily retired since 1979" and lives in a "beautiful golf club area near Savannah called The Landings on Skidaway Island." **Jack Miller**, received a thank you note from Ronald Reagan for his work on the Republican Presidential Task Force last fall. He campaigned in the senate and gubernatorial races in California. **Frank Sohle**, is now a stockbroker with California Federal S & L/Investment Services for America in Los Angeles.

Classes of '50 and '51

Ralph R. Bower, '50, is a consultant with Lettane Consultants, Inc. in Waterford, VA. **Stephen Conger**, '50, is self-employed as a farmer in Lovettsville, VA. **Sherman J. Olson**, '50, is resident vice president of AFIA Worldwide Insurance in New York. **Elaine F. Rice**, '50, is leaving Tempe to live

in Togo — she has joined the Peace Corps. **Howard and Billie Hoops**, '51, are doing Asia in style — Bali, Sri Lanka, India to visit Mother Theresa, Nepal, Tibet, and Hong Kong. They "plan on going around the rest of the world to South America next year."

Classes of '52 and '53

Marion Gleason, married to **Edward H. Gleason**, '52, until his death in December 1967, has married **Richard I. Johnson**, '52. Professor Johnson is employed by the Museum of Comparative Zoology at Harvard; Marion is a cancer researcher at Tufts University. They reside in Chestnut Hill, MA. **Andrews D. Vais**, '52, is a general agent with Allstate Insurance Company. He and his wife, the former **Margaret Bergstrom**, live in Palo Alto, CA. "I'm looking forward to my new career," writes **John B. Lambert**, '53, who retired November 30 from 40 years with General Electric. John will continue to freelance, and intends to teach college level writing classes and give seminars at local industries. He recently translated material for the Latin American edition of "World Mining" from English to Portuguese and credits that success to the Thunderbird language method which he writes is "the best in the world — bar none." **Samuel A. Neblett**, '53, is an accountant and lives in White Plains, NY.

Classes of '54 and '55

Arthur C. Derr, '54, is managing director for Firestone in Argentina. **Gerald L. Heck**, '54, is now vice president of international asset management for Asia with Manufacturers Hanover Trust in New York. **Dr. C. Jones** spent 1980-81 in Bolivia and 81-82 in Saudi Arabia developing techniques for teaching electronics in developing nations. He is an associate professor of foreign languages at the University of Arkansas at Little Rock. **William E. McArthur**, '54, is with Procter and Gamble in Terperu, Saudi Arabia. **Thomas E. Nay**, '55, is now a financial consultant with Shearson-American Express; he lives in Orlando, FL. **George Rainoff**, '55, is now senior vice president of Johnson & Higgins; he lives in Mahwah, NJ. **Robert L. Steinmetz**, '55, works in Thailand as sales manager for Firestone.

Classes of '56 and '57

Robert F. Christensen, '56, is now marketing manager for International EHP Weidmann in Danville, VT. **Fernando Pulido**, '56, is now with American Bell; he lives in Phoenix. **William Bottorf**, '57, is director of Lance, S.A. in Mexico. **Francisco Gaitan**, '57, has been in Caracas, Venezuela for the past 2½ years as general manager of Revlon Overseas Corporation. He writes, "I expect to stay here for a few years as I enjoy very much not only my company but also this country." **James L.**

Kritzer, '57, is now vice president of Philipp Overseas in New York. James deals in international metals. **David A. Lurie**, '57, is in international trade as vice president of AMPOC Enterprises in New York. **Parker McLaren**, '57, owns Merrimac Tool and Equipment Company in Merrimac, MA. Parker and Barb's son who was born while they were at Thunderbird is now a disc jockey at WCAU in Philadelphia under the name Todd Parker. **David Miller**, '57, is president of Kenworth of Jacksonville, Inc., a Kenworth truck dealership in Jacksonville, FL. **Oscar Nunez**, '57, works for Otis Elevators in Caracas. **Timothy Reed**, '57, is now vice president of Citibank N.A. in San Juan, Puerto Rico. **Donald A. Robertson**, '57, teaches history and Spanish at Grossmont Union High School in La Mesa, CA. **Phillip D. Thompson**, '57, is district chief of the Santa Monica County Clerk's office and clerk of the Superior Court in Santa Monica, CA. **Eileen Wallis**, '57, is manager of a Hallmark shop in Santa Rosa, CA. She writes, "Being a manager is much like being a mother of young children. The unexpected is always happening." After 15 years with Dietheld and Co., Ltd., **Mark I. Whitcraft**, '57, joined Rochester Midland last September as Far East manager to set up their regional distribution with their office in Bangkok. Rochester Midland deals in industrial chemicals.

Class of '58

Fred Andresen is with Harbor Group Ltd. in Newport Beach, CA. **Jim Boonstra** is with Samsonite in Caracas. **Walter Bustard** is now with Tropiburger in Caracas. **Charles J. Candiano** is vice president of the international division for Fromm & Sichel Sales Co., worldwide distributors for the Christian Brothers Wines-Brandy in San Mateo. **Michael F. Kendall** is president of AG-Chem International Inc., a chemical trading company in Tampa, FL. **George Lee** is now president of Lee Importers Ltd. in Vancouver. **Jack D. Ryder** retired last May after 25 years with the federal government. His comment regarding retirement: "Thank God." Jack lives in New Orleans. **Richard Redder** is vice president of Meals for Millions/Freedom from Hunger Foundation. He is working worldwide, especially in nutrition and applied technology, as well as community development. Richard lives in Davis, CA. "Need a fragrance? Call collect!" writes **Loren D. Smith**, who has joined Universal Fragrances as corporate vice president - sales-marketing worldwide; he lives in Mountainside, NJ. **L. Warren Townsend** is vice president and representative for Chase Manhattan Bank in Moscow.

Class of '59

Francis P. Graves and his wife Donna were on campus in March to visit their daughter, now a third semester student. Francis, self-employed and semi-retired, has been appointed by President Reagan to the advisory committee on trade negotiations.

The committee works with Ambassador William Brock, the U.S. trade representative. The Graves live in St. Paul. **George E. Martin** is vice president of Citibank N.A. audit division — IID in New York. **William H. Smythe** is now executive director of the National Association of Insurance Commission. He lives in Ridgewood, NJ. **Charles Thomae** is president of C.W. Thomae, Inc. in Seffner, FL. They are publishers of an international monthly newspaper and international business directory and conduct business trade tours to international fairs. **Peter Wolken** is a general partner with Associated Venture Investigators in Menlo Park, CA. After seven years in Europe, Peter is "looking to find new start-ups in industrial electronics in Silicon Valley."

Class of '60

Robert Ballinger is assistant professor and associate director of international studies, foreign languages, and business programs at Siena College. He supervises Siena College's international business internship program, and writes that some interns are helping smaller companies start international business programs and others work in long-established multinationals such as General Electric in Schenectady. Robert lives in Garsvoort, NY. **Fred J. Gloor, Jr.** is chief officer for American President Lines in San Diego. **Paul E. Lawson, Jr.** is sales manager for Hilton Tjaden Brown Inc., a food brokerage firm; he lives in Orange, CA.

Class of '61

Duane Bellmore is now president of Promotora Gales S.A.; he lives in Madrid. **Joseph T. Clarke** is employed by Grain Processing Corporation in Muscatine, IA; his areas are technical sales and food products. **George E. Conaway** is vice president of transportation for Woodward & Dickerson; he lives in Wayne, PA. **John C. Cooper** and his wife Patricia have moved to Short Hills, NJ. **Reed Grundén** is vice president and partner for True Form Products Inc., a manufacturing firm in Fairview, PA. **Michael Stevens** is associated with Moss Group which is located in Los Angeles, and involved with commercial and industrial real estate. **Jay Tate** is now vice president of Data Industries, a steel forming company in Detroit. Jay manages to vacation in Mexico for a month every year and plays a lot of tennis and fishes when not working.

Class of '62

"It has taken off like a rocket," writes E.L. **Anderson** about his newly formed business, Anderson Direct Response, Inc. It is a marketing consultant and ad agency to the mail order industry, and located in Doylestown, PA. **H. Edward Bills** is now manager - mechanical systems for Reynolds Metal Co. in Richmond, VA. **Charles E.**

Carter is manager of Latin America Market Development Projects for Douglas Aircraft Company, McDonnell Douglas Corp. in Long Beach, CA. **J.N. Chaffee** is now associated with Aeon International Corp., a subsidiary of International Bank, Washington, D.C., as vice president - sales in charge of the Mid States office located at Marion, IA. **John J. Edstrom**, who has worked overseas for 19 years, started his own company, Industrial Improvements Marketing in Camberley, Surrey, England. He does marketing management for American and Swedish companies in England, and in the U.S. for Swedish firms, on a contract basis. **Jerome Gersten** is general manager of Barlyn Manufacturing Co. in New York. **John C. Harper** is vice president of marketing for Warner Barnes Co. Inc. in Metro Manila, Philippines. "It's never too late to call on your Thunderbird experience," writes **Alan T. Hill**, who on the 20th anniversary of his graduation, accepted a position with Burroughs International to market computer products to education institutions in 37 countries. Alan is manager of line-of-business marketing - education and lives in Birmingham, MI. **Robert Louis** is now commercial director at Monsanto Co. in St. Louis. **Walter Pfister** lives in Rancho Cordova, CA where he is an agent for Allstate Insurance Co. **R. Sanborn** is lease account manager for Ryder Truck Rental in Taylor, TX. **Clarence H. Yahn, Jr.** is now with Allegheny International; he lives in Burlington, IA.

Class of '63

After circumnavigating the world for six years, **Stacy G. Carkhuff III** has started his own futures trading company in Ft. Lauderdale. **Bruce V. Halverson** works for Firestone in Akron, in quality assurance. In addition to being president - international of Manufacturing Data Systems Inc., **Stephen A. Imredy** was appointed vice president of distributor operations of Applicon, a leading CAD/CAM company in Burlington, MA. Both companies are divisions of Schlumberger Ltd. **BeeBee May** is with Friendly Pines Camp; she lives in Prescott, AZ. **Philip R. Miller** is now safety director for Occidental Fire and Casualty Insurance Co. He lives in Parker, CO. **Alexander Perdicas** is employed by the IRS. **Douglas A. Pfaff** is now managing director - Pacific Northwest for American President Lines. He lives in Bellevue, WA. **Harold B. Shaeffer** is self-employed as a dryland wheat farmer in summer and commodity trader in winter; the Shaeffers live in Rifle, CO. **Richardson B. Smith** is now senior vice president of Alfred C. Toepfer International in New York.

Class of '64

Robert Andrews is manager of product control office of TMSI Arabia, Ltd., an engineering firm based in Dhahran, Saudi Arabia and Los Angeles. Robert writes that since Thunderbird, he has spent three

years in Mexico, four in Venezuela, six in Brazil, one in India, almost four in Saudi Arabia and has "enjoyed it all." **Bruce R. Bleeker** is now vice president of Bank of America in San Francisco. **M.J. Butler** is now regional manager of C. Lloyd Johnson Co. in Honolulu. After three and a half years with Miles Labs in Tokyo, **Edward L. Frey** has returned to corporate headquarters as international marketing director of the biotechnology group of Miles Labs in Elkhart, IN. **Bruce T. Hord** has joined Affiliated Hospital Products, a firm that produces a variety of products sold mainly to hospitals. Bruce is corporate manager, international sales and marketing; he is leaving St. Louis and moving to the Akron/Canton OH area. **Wendell H. Jones** is president of Wendbar International, an international financial consulting firm in West Redding, CT. After 18 months as area manager for Northern Europe for SAME Trattori SPA, Treviglio, Italy, **Claus Trier Morch** has been transferred to the American subsidiary SAME and Lamborghini Tractors of North America Inc. as president and managing director. The company is located in Bridgewater, NJ. Prior to his work with SAME, Claus and his wife Elizabeth were full partners in a marketing consulting company - Motivation Service A.B., Stockholm and Helsinki. **Luis C. Pi-Sunyer's** company, Export Credit Corp., has been purchased 100 percent by the Midland Bank PLC, London, and is now called Midland International Trade Service (USA) Corp. Luis is vice president and treasurer; he lives in Caldwell, NJ and works in New York. **Cecil Rousser** is self-employed and living in Houston. **Dean Zook** was recently elected to the 1982 Presidents Club at Merrill Lynch; he lives in Columbus, MD.

Class of '65

Philip Calkins has accepted a position as administration manager at Simplex Time Recorder Co.; he lives in Palatine, IL. **Richard S. Cochran** is now group personnel director for McDermott International, Inc. in Waterloo, Belgium. **Clifton L. Coy** is now president of Emerald Product Inc., a manufacturing company in Tacoma, WA. **John Datsopoulos** started his own company, American Diversified Products, two years ago and is doing "extremely well." He represents 12 leading manufacturers of hospital/medical equipment internationally — in Europe, the Middle East and Far East. He recently returned to his home in Missoula, MT after a month's visit to the Orient. **Robert L. Davis** is now general manager of Maine Tool and Supply in Cumberland Foreside, ME. **Wayne Fleming** is general manager, custom products division at Sun Diamond Growers of California, an agri-coop in San Ramon. **Troy S. Frasure** is assistant manager at Maricopa County Public Fiduciary in Phoenix. **Charles E. Friend** is a professor of law at George Mason University at Williamsburg, VA. **Francis W. Kelley** is administrator of the Pacific Southwest region of the Reorganized Church of Jesus Christ of Latter Day

Saints. He administers seven jurisdictions, covering California, Nevada and Arizona and lives in Clovis, CA. **Paul J. Koskey** just completed Advanced Military Studies at the Industrial College of the Armed Forces; he is a planning specialist for the Joint Chiefs of Staff. Paul, who has a Masters in Public Administration from George Washington University, lives in Alexandria, VA. **Harold J. McArthur, Jr.** is a coordinator of international programs at the College of Tropical Agriculture and Human Resources, University of Hawaii at Manoa in Honolulu. He is involved in research, teaching, extension and technical assistance in Hawaii, Asia and the Pacific. Harold and his wife, Rochelle Almantor, have a new son, Jason Jerome Kawika, born June 18. **Jerome K. Pascoe** now lives in Akron, OH, where he is in sales for Firestone. **Harold G. Rogers** is president of Specialized Investments, Inc., a real estate investment and tax shelter company in El Cajon, CA. **Jerald B. Tincer** is in sales for Dellen Oldsmobile in Indianapolis, IN. **Jim and Judy Gilmore Whittlesey** left El Salvador and are currently in Miami.

Class of '66

Mike and Bobbi Bennis became the parents of Daniel Ryan Bennis January 4, 1983. Mike chairs the 1983 Thunderbird Fund. **Elihu Bergman** is executive director of Americans for Energy Independence, a public interest association in Washington, D.C. **Vincent D. Cater** has left Citizens and Southern National Bank and is now senior vice president and head of an international department for National Bank of Georgia in Atlanta. **Edward P. Cline** returned to the States after nine years in Dubai, UAE and Singapore. He is now vice president in product management for McDermott International Inc. and lives in Mandeville, LA. **Michael M. Feeny** is a procurement analyst for U.S. Army Communications; he lives in Sierra Vista, AZ. **Ed Fernandez-Fournier** is data processing manager with Westinghouse, S.A. in Madrid. **William A. Jetter** is now general manager, Western division for Elma General Agency Corp. a shipping agency and U.S. subsidiary of Lineas Maritimas Argentinas in San Francisco. **Richard E. Mar** is now assistant vice president/loan officer for National Mortgage Corp. in Aiea, HI. **Charles Meech** is now manager-director of the London Northwestern Bank. **Perry Melton** is vice president and plant manager for Cadillac Rubber & Plastics in Cadillac, MI. **Robert J. Snyder** is now partner-in-charge of the Ernst & Whinney office in Dusseldorf.

Class of '67

Dallas N. Archibald started the new year with a new position - marketing director for NCH Corporation in Sao Paulo, Brazil. **Thomas D. Farver** is vice president and controller of GOE Resources Company in Houston. **David G. Fisher** is faculty adviser at the School of International Studies, International Education Center in

Tokyo. **Vic Fontaine** and his family are enjoying their third year in Geneva with Caterpillar Tractor Co. where Vic is manager of a marketing division. With Caterpillar, they have lived in Hong Kong, Singapore, Madrid, and Sao Paulo, but Geneva has been their longest stay in one location. Vic writes that he will "be happy to report the same location in another five years." "Thank you for asking about me," writes **Frederick Frese** in response to the update questionnaire. Fred is now director of psychology, heading a staff of 20 Ph.D's at Western Reserve Psychiatric Habilitation Center in Northfield, OH. He also teaches Japanese to local corporation executives through John Carroll University. In addition, Fred holds faculty appointments at Case Western Reserve University and Ashland College, and is currently president of the Psychology Directors Association of the Ohio Department of Mental Health, and associate editor of *Polygraph*, Journal of the American Polygraph Association. **Robert M. Greening, Jr.** is manager of Public Power Council, a utility planner in Vancouver, WA. **Erik M. Hansen** is a partner with Lincoln Property Company which is involved with real estate development of industrial and office projects. He, his wife Ann, and their three children live in Laguna Beach, CA. **Gilbert C. Hensley** is energy services supervisor for Pacific Gas and Electric in San Rafael, CA. **Richard S. Kelso** is a senior investigator with the division of enforcement, Commodity Futures Trading Commission in Washington, DC. **Donald Krumm** is now emergency operations director for the Bureau for Refugees Programs, Department of State, Washington, DC. **Wayne A. Rohlfs** has moved from Genese, Belgium to London in his work with Harnischfeger; he is now sales director, Europe - Africa - Middle East. **Gary F. Smith** is now branch manager of Cummins Engine Co. in Eugene, OR. **William A. Stanton III** reports that he started his own business, Sun Country Timeshares, about six months ago. Located in Phoenix, he deals in timesharing in Nevada-Hawaii-Havasut condos. **Harry Struthers** lives in Wilmington, DE and is general manager at Crown Zellerbach Corp. which deals in forest products. **James Teaff** lives in Caracas where he is self-employed.

Class of '68

S. Wayne Bee has been appointed director of international operations at Brandt, Inc.; he and his family reside in Sheboygan, WI. **John P. Berg** has changed jobs last August and now handles technical sales of ZF automatic and mechanical transmissions to U.S. and Canadian car, truck and bus manufacturers. John works for ZF of North America, Inc., and lives in Deerfield, IL. **J.T. Davis** is president of K&T Fans & Flourishes, Inc. in Austin, TX. K&T deals in ceiling fans, gifts and antiques. **Donald B. Heimark** is vice president of Provident National Bank in Philadelphia. **James H.**

Kuhlman is president of Capital Systems Group, a 150 person information services company which sells to both the federal government and Fortune 500 Companies and provides information management solutions via large and small sales computer services. Capital is in Kensington, MD. **Paul Kunkel** is self-employed as an international broker of historic sports and racing cars to and from worldwide markets. **Richard T. Lewis** has joined RNC Capital Management Co. as vice-president in charge of new business development and client service for the East Coast. He recently opened a new RNC office in Westport, CT. Richard has been a marketing executive for 15 years; he was a V.P. with Wright Investors Service in Bridgeport. **Patrick Tiffany McLaughlin** writes, "Please drink and buy Hansen's natural sodas. I did a reverse T-Bird. The idea occurred to me in Mexico, but I started it in southern California at Hansen's." He is now vice president - director of marketing and sales there. **Lawrence C. Maltz** is president of Runmlin Overseas, Ltd., which operates food and beverages joint ventures in 11 countries and in the U.S. with 400 employees worldwide. Lawrence and his wife Carol live in Los Angeles. **William B. Nurre** is vice president and manager of First National Bank of Chicago (Canada) in Calgary, Alberta. **Joseph H. Ringer** is now vice president of Republic Bank Houston, trade banking division. **Dale R. Stephens** is with Seattle First Bank. **Paul Von Schoeler** is president of Tile & Co. in Columbus, OH.

Class of '69

Wilson H. Banks, Jr. is managing director of Armcopac Limited in Singapore. **Timothy Collett** works for Europartners in Miami. **Edwin Fowler** is assistant vice president and account executive for E.F. Hutton, Inc. in Rutland, VT. **Thomas G. Gevas** is self-employed and living in New York. **Bruce M. Johnston** is now general manager of Plantas Tropicales in Alajuela, Costa Rica. **Donald L. Koropp** is now manager/sales for Firestone in Puerto Rico. **James R. Merrick** is general sales manager at the Mark Anthony Co., a distributor of major appliances in Omaha. **Gerard C. Mordret** now lives in Cameroon where he is senior sales representative for Firestone. **Michael O. Murphy** is manager for United Artists in Tokyo. **Valentin Navarro** is with Smyth Morris, S.A. in Madrid. **E.A. Paloutzian** is now first vice president and deputy manager for Banca Della Svizzera Italiana; he lives in Ridgewood, NJ. **Dana J. Schneider, Jr.** is now vice president for First Wisconsin National Bank of Milwaukee. **Ricardo M. Senteno** is agency manager for State Farm Insurance, Sunland Regional Office. He lives in Roswell, NM. **Daniel J. Walls** has been promoted to vice president of Bank of America. He supervises international administrators who help corporate clients of B of A's North America Division with their international financing needs. He is also chief financial officer for San Francisco's northwest region

and does financial planning and budgeting. **Mike Wiley** is presently living with his wife, Nina, and four children in Miami, FL and is currently the Latin American sales manager for AMCA International/Koehring-Bomag. **Robert W. Williamson** is in the London Department of Merrill Lynch in New York.

Class of '70

William M. Blakely left his position as assistant manager/treasury at Chemical Bank N.A. in San Francisco to become assistant vice president, senior trader foreign exchange at the Bank of America in Los Angeles. He was mentioned in 1980 *Annual Survey Euromoney Magazine* as "Outstanding Trader;" it is published in London. **James Borona** is marketing director for Kenneth Weston & Associates, licensed real estate brokers in Coral Gables, FL. **William G. Brown** has been promoted to director of operations for Hilti Fastening Systems; he lives in Tulsa. **Richard W. Decker, Jr.** has been promoted to senior vice president for First Interstate Bank of California in Los Angeles. **William D. Epley** is now sales engineer with Air Brake & Power Equipment Co., a distributor of industrial components, in Lemoyne, PA. **Thomas S. Falk** is senior sales representative in Switzerland for Firestone Tire and Rubber Co. **Carmo Fernandez** has a Ph.D. and does research at the department of chemical engineering, Arizona State University in Tempe. **Frank M. Graebner, Jr.** is now vice president at First Wisconsin National Bank of Milwaukee. **Phil Hagenah** received a Gold Award in the Live Action and Animation Category for commercials for the "Omni Kid" Gatorade commercial at the 25th annual International Film & TV Festival of New York. Phil is executive producer at Film House Inc. in Phoenix. **Len Holzworth** is currently consulting for Harley Davidson International. **Charles Johanson** recently formed a new oil and gas exploration company, Destiny Oil Company in Austin, TX. After graduation, he spent three years in Venezuela, the next three traveling in the midwest for Shell, and has been in oil, gas and real estate since 1976. He's also created and marketed a board game, "Texas Wildcatter." **Rex E. Johnson** is now general manager, telemarketing with Book & Babbage, a computer software company in Sunnyvale, CA. **Gregory Magee** is vice president/manager of Seattle First Bank of Washington in Tacoma. **James R. O'Halloran, Jr.** is now parts and service manager at Kinze Manufacturing in Cedar Rapids, IA. **Jack Scapa** is with Moss Group, which is active in commercial and industrial real estate, and is located in Encino, CA. Jack is also a business instructor at Los Angeles Valley College. **Udo I. Sietins** owns Export Services, Inc. in Tulsa, OK. **Stephen Spellman** is senior international auditor for Gates Rubber Co. in Denver. **Donald Stranik** is now commodity manager, California with Continental Grain; he lives in Walnut Creek, CA. After three years with MATCO in New York and one year in international



Harold J. McArthur '65



Elihu Bergman, '66



Frederick J. Frese, '67



S. Wayne Bee, '68



Lawrence C. Maltz, '68



Ray B. Myhre, '71



Garry B. Price, '72



Dimitri Andonov, '73



Gary G. Cram, '73



J. Frederick Merriman, '75

banking in Detroit, **Gary M. Underhill, Jr.** returned to North Carolina and earned a Juris Doctorate. He spent three years in revenue bond financing and is now in private practice with Twiford and Derrick. Gary lives in Elizabeth City, NC with his Spanish wife and their five children. **Luk Van Berckelaer** has been named vice president and manager of the international department of Johnson & Higgins in Pittsburgh. **George A. Wenz** is vice president of sales for American Greetings Corporation in Cleveland. **Pierre Zarch** is international sales manager for Hudson in Temecula, CA.

Class of '71

William W. Brown, Jr. is general manager for Allis Chalmers Chile Ltd., a minerals process equipment business in Santiago. **Charles D. Codrea** was named second vice president of Continental Illinois Leasing Corporation, a subsidiary of Continental Illinois Corp., a holding company of Continental Bank. Charles lives on Chicago's north side. **Jon B. Dwinell** is manager of Seattle First National Bank's auditing department. He lives in Redmond, WA. **Stan Elberg** has moved to New Orleans where he is manager - export marketing for Southern Forest Products Association. **Suzanne C. Hutchison (Lane)** writes that she doesn't "miss the Phoenix desert and is enjoying some snow for a change." She was relocated to Caldwell, ID by Idaho First National Bank where she works as a commercial loan officer. After 11 years in Brazil, **James G. Kohl, Jr.** has moved to Miami, where he is president of Etek Electronics Corp. **Robert C. McDaniel** is owner-broker of Carl McDaniel Realty-Metro Brokers in Colorado Springs. **Rosemary Miller** is now a sales representative for Varig/Cruzeiro in Miami. **David G. Milton** is president and CEO of Datron Corp., a new business which deals in domestic and international marketing, information process supplies and accessories. David lives in Plano, TX. **Ray B. Myhre** is sales manager for Firestone; he lives in France. **Charles L. Richards** is West Coast regional marketing manager for Leaseaway Transport; he lives in Fullerton, CA. **Gerald R. Seay** is president of First Resources in Tulsa, OK. **Ricardo A. Souto** is vice president of Amrest Enterprises, Inc. in Vail, CO. **Charles Taplin** is with URM International in Madrid. **J.D. Taylor** has been promoted to regional vice president with Diversey Asia Pacific Ltd. He now lives in Hong Kong. **James L. Williams** is moving to Tokyo after five great years in Hong Kong. He is with American International Underwriters Ltd.

Class of '72

Ward F. Anderson is a broker with Dean Witter Reynolds in Portland, OR. **Thomas R. Atwood** is managing director, international marketing for Archer Daniels Midland Co., an agribusiness company in Decatur, IL. **Rene M. Batard** is management supervisor, international for

Benton and Bowles. Rene lives in Puteaux, France. **James E. Baxter** has been promoted to regional manager for Latin America for International Harvester; he lives in Miami. **L. Kent Densley** has been promoted to senior vice president for FCMB of Houston. **David Dubinski** lives in Milwaukee where he is self-employed and deals in real estate. **Robert E. Dungan** is now an attorney with the law firm of Hyatt and Rhoads in Atlanta. **Joseph P. Flynn** is president of Anglo-American Restaurants, Inc. in Wichita, KS. **William R. Grant** works for Alimenta Processing Corp., an agribusiness company in Camilla, GA. He is assistant general manager. **John Holcomb** is with Jeep de Venezuela in Caracas. **Russell Jaffe** is manager of international treasury operations for American Motors Corp; he lives in Bloomfield Hill, MI. **George P. Kincaid** is now operating manager for Firestone in the U.K. **Richard K. King** owns Vaneguard International; he lives in Akron, OH. **Sverre Koxvold** has joined National Advanced Systems in Hounslow, UK as European treasurer. **Roger L. Larsen** owns the Video Company in Sausalito, CA. **Nick Lazos** is material coordinator for Tri Patra Engineering/IIAPCO Multiproject in Jakarta, Indonesia. **Douglas N. MacDonald** is with Archies Inc. in Richmond, KY. **Frank R. Nelson, Jr.** is director of purchasing for Fort Bend School District in Sugarland, TX. **Edmund Nomura** practices law with Foley, Clark & Nye, P.A. in Phoenix. **Garry B. Price** joined Syntex Corporation's Beauty Care Division as international marketing manager; he lives in San Francisco. **Gary Qualley** is manager of international market research and development for Jostens; he lives in Chaska, MN. **Jose Manuel A. Serra** is executive vice president for Sto. Thomas Enterprises, Inc., an agribusiness corporation in sugar cane and hog production in the Philippines. **Michael O. Smith** is RSRA aircraft manager at NASA, Ames Research Center at Moffett Field, CA. **John C. Solomon** is now vice president of Center Bank, N.A. in St. Louis. **Ernest A. Valdes, Jr.** is now general manager of Gillette-Ecuador. **Robert M. Walker** is vice president of InterFirst Bank Dallas, N.A. **Jeff Wallin** is director of marketing with Beijer Industries in New York. **James S. Whedbee** is national account manager for Xerox Corp. in New York, where he lives with his wife Lili (Nguyenduy Tuon-Van '72) and their two-year old son Marc. **Steven M. Workman** is general manager of Johnson & Higgins in Colombia.

Class of '73

Dimitri Andonov is now international project manager for Johnson Controls in Milwaukee. He has also opened a fast food restaurant which serves Bulgarian specialties in Milwaukee's new Grand Avenue Mall. **M.A. Brasted** is account executive for Equitec Securities Co., a financial planning and asset management company in San Mateo, CA. **Anne Jenkins Brumbaugh** practices law in Greenville, OH. **Harry A. Cockrell** is group head of

corporate banking for the National Commercial Bank in Riyadh, Saudi Arabia. **Leroy S. Close** has been named vice president - merchandising, for Fort Mill, SC apparel-fabrics division. **Don Corpuz** is owner/loan agent/appraiser for Corpuz & Associates in Los Angeles. **Gary G. Cram** is vice president of Crest International Corp.; he lives in San Diego. **Greg Embick** is director of international marketing for FMC Corporation, which deals in fire apparatus vehicles. He lives in Indianapolis. **Holland Evans** is now with Evans International Enterprises in Houston. **Michael Fairley** owns Fairlook Antiques in Seattle. **Dennis Ferguson-Acosta** is managing director of Intar, a Hispanic-American theater in New York. **Jackson Harris, Jr.** is newly appointed international franchise manager for Arby's Inc.; he will coordinate their international franchising efforts. Jackson lives in Dunwoody, GA. **Steve Helphand** is in market support with Fairchild, a subsidiary of Schlumberger, which deals in electronic components. Steve lives in Portland, ME, where he also has his own business, Steven Pineau & Co., where he sells stamps, coins and books. **Charles E. Jones** is with Stifel, Nicolaus & Co. in St. Louis. **Hutch Looney** is vice president for the Pattis Group, international publishers' representatives in Hollywood. **Richard T. Taylor** has moved to Littleton, CO where he is account manager for Schlegel Lining Technology. **Dean Van Clay** is account executive-European services for Dart Containerline Inc., ocean freight carriers based in Chicago. **G.J. Van Heuven** is executive vice president of the United States-Mexico Chamber of Commerce. He lives in New Orleans. **Charles E. Wilson** is living in Wiesbaden, West Germany, where he is training director at TRAC USMLA. **Hoyet Wilson** has passed the Certified Internal Auditor test and now has three professional designations in accounting: CPA, CMA, and CIA. Hoyet is an associate professor of business at Laredo State University in Laredo, TX. **Nobukazu Yamaguchi** is marketing manager for Miles Laboratories, Inc. in Tokyo. **Howard Yarbrough** is vice president and general manager for Capital Communications, a sound reinforcement systems business, in Olympia, WA.

Class of '74

Ahmad Abouzeid has left the Abu Dhabi Investment Company in Abu Dhabi and is now with Union Bank of the Middle East in Dubai, U.A.E. **Jeffrey C. Anderson** is assistant general manager for Texgas Corporation in Minneapolis. **Keith E. Bell II** is vice president and district sales manager of Grubb & Ellis Commercial Brokerage Co. in Denver, CO. **Del A. Bishop** is now a sales rep. for R.R. Donnelley; he lives in Norwalk, CT. **Steven P. Brown** is regional manager for Latin America for Wadsworth International Group, a San Francisco area publisher. **Laurier M. Carpentier** is vice president of MBC Financial Services Corp., a subsidiary of the Mercantile Bank of Canada. He, his wife Dalal, and their children Lynn and

Pierre live in Dallas. **Delbert F. Carver** works for L.B. White; he lives in Onalaska, WI. **Albert Ricardo Castillo** is district sales manager for the controls and data systems division of White Consolidated Industries in Long Beach. Rich married Doreen Dworzanski January 15. **Myron Domareck** is a sales representative for General Electric Credit Corporation; he lives in Broomfield, CO. **David Echevarria** teaches management at Simmons College in Boston. After reading about the Pub renovation in *The Thunderbird*, **Stephen Engle** wrote to send a picture postcard of Thunderbird field when it was used for flight training. **Lawrence Fry** is program control analyst for Hughes Aircraft Company in El Segundo, CA. **Roland W. Gillis** is with Keystone Custodial Funds; he lives in Revere, MA. **Peter M. Greenhalgh** works for Cushman & Wakefield Industrial Real Estate; he lives in Wynnewood, PA. **John Grundstad** is assistant vice president (deputy manager-credit department) for Deutschebank AG, New York branch. **James A. Halderman** is this year's chairman of the International Committee of the Sacramento Metropolitan Chamber of Commerce, which counts another T-Bird, J. **Ish Bennett**, '59, in its membership. James has his own international management/marketing firm, James Halderman International, and is also the exclusive representative for manufacturing firms in the Sacramento area, handling their international business. Product lines include detergents and cleaners, farm equipment, electronic equipment and computer software. The Haldermans have a baby daughter, Germaine Alison, born June 22. **Thomas Hallal** is vice president for FNB of Chicago in Dubai, UAE. **Mark E. Howard** has been appointed assistant general manager for Scoular-Bishop Grain Co. in Kansas City. Mark is in charge of terminal elevator operations in Kansas City and western grain merchandising. **James Jeppson** is now branch manager of First Security Bank of Utah in Sandey, UT. **Dennis B. Kelley** has been named director of China operations for Cummins Engine Co.; he lives in Columbus, NC. **Thomas Klemme** is a foreign exchange trader and member of the Chicago Mercantile Exchange in Chicago. Formerly employed by Honeywell as import/export administrator, **Fred H. Lissauer** is now product manager/international for Beech-Nut Nutrition Corporation in Ft. Washington, PA. **Lee Lundal** is general manager for Henderson International in Burr Ridge, IL. **Norman McIntosh** is a senior evaluation officer with the Export Development Corporation, the Canadian counterpart of Export/Import Bank in the U.S. Norman married Cathy Merkel September 4, 1982; they live in Ottawa. **Shaun E. McIntosh** recently married Pam Zawojski of St. Louis. He is cost accounting supervisor for Monsanto Company, Texas City plant in Houston. **Andries Mellema** is factory manager for Firestone Tire & Rubber Co. in Canada. In April 1981, **Bruce D. Northrup** moved with his family to Santiago, Chile, where he opened a representative office of Chemical Bank and, as vice president, continues to serve as the bank's representative. **Duane**

Partain is now general manager of Featuring Steamers Restaurant & Lounge in Portland, OR. **Jerry L. Payne** works for Elton Porter Insurance in Houston. **Charles A. Peterson** is vice president of Professional Planning Associates Ltd., a financial planning firm in Phoenix. **Tom Pinion** is operating an agriculture computer service company in west central Nebraska known as Farm Business Association. Tom is now married and has a daughter born September 28; the Pinions live in North Platte, NE. **Curtis Piper** has been promoted to vice president of Fletcher Oil & Refining Co.; he lives in Glendale, CA. **Robert G. Quinn** moved into a new house in Walnut Creek, CA. **Ronaldo Rabello Russi** is in the finance department of TRW Mission Industrial Ltd. in Rio de Janeiro, Brazil. **T.J. Sinha** now works for SOM International as international marketing manager; T.J. lives in Houston. **Wendell Spence III** is vice president of Republic Bank in Dallas. **John W. Waddell** is assistant to the general manager, Steel & Metal Dept., Mitsui & Co. (U.S.A.), Inc. in Houston. **Peter S. Wallenstein** is area manager - Latin America for STW Fine Foods in Belmont, CA. He married Ann Johnson January 2, 1983. **Michael H. Walter** is senior vice president of Harrison Freedman Associates, Inc., a real estate investment company, in Dallas. **Donald C. Williams** is in the equipment leasing department of California First Bank, owned by Bank of Tokyo, in San Francisco. **Craig K. Williamson** moved from Singapore to Hong Kong last December to become managing director of Fleet Finance Asia, Ltd., a subsidiary of First National Bank with whom Craig has worked since he graduated from Thunderbird. Craig and his wife Lynda have six children, and he writes that they have enjoyed annual Thunderbird gatherings in Singapore and look forward to those in Hong Kong. **Russell P. Wood** is a technical analyst at Alpac Corp., a soft drink industry in Seattle.

Class of '75

Dale E. Barlow is account supervisor for Ted Bates Advertising in New York. **Barnett Bursley** is an investment broker with A.G. Edwards & Sons in Fairfield, CT. **Robert C. Buurman** now works for Bowater Pauplin Paper and lives in Simpsonville, SC. **Robert D. Carroll** is excess/umbrella manager for the Chubb Group of insurance companies in San Diego. **George W. Cevallos** has been promoted to vice president at Flagship National Bank of Miami. **Paolo E. Colombi** writes that he continues to grow with international operations of Bunker Ramo Information Systems, an Allied company, and that his family is growing too. The Colombis have two sons; Andrew, 2½, and Chiara, born in June; they live in Trumbull, CT. Paolo is now international sales manager. **K.A. Cummings** has been promoted to branch manager in the Washington, DC area for ENI Companies; he lives in Annandale, VA. **Roger S. Dannison** is director of export development with Los Angeles International Trade

Development Corporation. **John L. Davidson** left Barclays Bank International after two years as vice president and manager of the West Coast Energy Office in San Francisco to act as an independent consultant to the oil and gas industry. John is based in Bakersfield, CA. **John Derby** is project leader for Smith Barney Harris Upham in New York. **John I. English** is in South American sales for Winchester Arms Co.; he lives in Glen Carbon, IL. **Terry Byrnes Fadrhonc** had her second child, a boy, September 17. **Dennis Farren** has just been appointed product marketing manager for Nanometrics, Inc., the world's leading manufacturer of optical and scanning electron microscopes used in semiconductor manufacturing. Dennis lives in Scotts Valley, CA. **Jennifer Fidiham Inzana** has been promoted to project manager with Liberty House department stores; she lives in Danville, CA. **Jimmy A. Fincher** has returned to the U.S. from Brussels where he worked as a sales manager - southern Europe and Africa. Jimmy is now Latin American sales manager for Automatic Sprinkler Corp. of America, fire protection contractors in Kent, MA. **R.K. Fricks** is district manager for Del Mar Avionics; he lives in Plantation, FL. **Rocco Gattuso** is now a customs specialist in Sunnyvale, CA. **Uku Heinla** is senior account representative for General Electric Information Services Company at the World Trade Center office in New York. Uku writes, "Attendance at a banking seminar in Dallas, TX is the closest I've been to AGSIM since graduation." **David C. Higgins** is now director of program services for Apache Corp., which conducts oil and gas exploration through public drilling funds. David, his wife, Jane Marie, and their two sons live in Edina, MN. **Kenneth Hild** has been promoted from export manager to vice president for Union Fish Co. in San Francisco. **Horst J. Hotzy** recently moved from Sausalito to Anaheim, CA to join Circle Seal Controls as information sales manager directing a worldwide network of distributors and representatives. **Larry W. Ishmael** is manager of sales and marketing for Koehring Company, a construction equipment manufacturer in Port Washington, WI. **Lee M. Jensen** is assistant vice president for Wells Fargo Bank in San Francisco. **Donald F. Kiegler, Jr.** is president and CEO of Diamond K International, Ltd. in Englewood, CO. He deals in investments and tax shelters. **Gary A. LePon**, vice president of marketing and sales for Hennessy Industries, has been nominated for national "Young Executive of the Year" of Automotive Service Industry Association, which is comprised of 8000 worldwide companies supplying all segments of automotive vehicle repairs and services. Gary lives in Palatine, IL. **Jon T. May** is president of IMI Sales Inc., a representation sales and consulting firm in Locust Valley, NY. **James Frederick Merriman** has been promoted to resident vice president of Citibank. He has been living in Belgium since December 1980. **Alwin M. Miller** is now with Automated Group; he lives in Silver Spring, MD. **Robert J. Murray III** will spend the next year working as a management consultant

for a private organization in Rio de Janeiro, Brazil. **Nancy Napier** is an assistant professor at the University of Washington. Nancy recently married **Tony Olbrich**; they live in Seattle. **Richard Naughton** is the proud father of a 2½ year-old daughter, Barbara. The Naughtons live in Long Beach, CA. **Thomas L. Nolte** has been promoted to vice president at PMO Lines in San Francisco. **M. Camper O'Neal Jr.** has been promoted to vice president and corporate financial manager with American Export Group, Inc.; he lives in Kensington, MD. **Hugh Pace** and his wife Stephanie had their first child on June 3, 1982. Alexis Anne was born in Lima, Peru. The Paces left Venezuela in September, 1981 and have been in Lima ever since. Hugh is sales director for Goodyear International Corporation, Goodyear del Peru. **Donna Pollack** is vice president of marketing for Pollack Glass Corporation in Westmont, IL. **Patricia Hoekman Ramey** is assistant vice president - international division for Bank of New England in Boston (export trade financing). **John A. Reindel** is a self-employed clothing retailer in Nantucket, MA. **Michael H. Rittenberg** is with Merrill Lynch in Memphis. **Henry G. Rutledge, Jr.** is now an executive of Yurika Foods Corp., "a new multilevel marketing of delicious food packaged in 'retorts' invented by NASA space technologists." Henry lives in Davis, CA and encourages anyone interested in earning commissions in his business to get in touch with him. **Richard L. Saint-Amant** is now corporate secretary for American Elin Corporation in New York. **Jeffrey C. Slocum** is a student at the University of Chicago. **Deborah Ann Smith** is national director of marketing and public relations for Sporting Clubs of America in Glendale, CO. **Robert L. Smith, Jr.** is director of product planning and marketing strategy for Firestone Tire and Rubber Co. (Europe). Robert lives in Bethune, France. **Simon Soloman** is with Armstrong World Industries; he lives in Boca Raton, FL. **Daniel A. Strayer** lives in Warsaw, IN. **Robert Szombathy** is with Center Trust Co. of St. Louis. **David Terrar** now works in the operations division of Westinghouse Nuclear in Pittsburgh. **David R. Thomas** works for Weatherford in Evanston, NY. **Mary Tasker Thompson** is in field sales for Wyle Labs, an electronic marketing group in Bellevue, WA. **Hans-Jorgen Urbye** is executive vice president for Eurocap International, Inc. in Houston. **Victoria E. Wagner** is licensed limited securities representative for Investors Diversified Services in Des Plaines, IL. **William G. Whitehead** and his wife Diana became parents for the first time January 3. Their son is named William Titus. The elder William is with Aetna's commercial insurance division in Hartford, CT.

Class of '76

Jim C. Anderson is vice president of Enderby-Anderson Co. in manufacturing and transportation in Gainesville, TX. **Walter T. Atkinson, Jr.** is executive vice president of Evergreen Helicopters, Inc. in McMinnville, OR. Walter left his position

as general sales manager at Cessna last July to join Evergreen as vice president. He has since been promoted twice at Evergreen, a company which provides agricultural, forestry, offshore, seismic and air ambulance service worldwide. Evergreen International Aviation is the parent company. **Kathryn D. Barrios** is second vice president and team leader in the Chicago office of Chase Manhattan Bank. **John Austin**, owner of Austin & Company, began his own financial planning cable TV show in March in Pacifica (CATV8). John lives in San Francisco. **Wayne R. Bissell** is assistant vice president of Bank of America; he lives in Playa del Rey, CA. **Gates G. Brelsford** is manager of corporate affairs for Prairie Producing in Houston. **Cynthia Burgstaller** is with the U.S. Embassy and lives in Caracas. **Virginia K. Cazeault** is risk manager for Foreign Credit Insurance Association in Houston. **Deborah A. Coates** is refugee migration officer at the U.S. Embassy in Singapore. **Lorna M. Dailey** is a consultant for the Wyatt Company in Stamford, CT. **George M. Douglas** moved to Kansas City, MO to become a grain merchandiser with Scoular Grain Co. **Mark A. Emkes** is now export coordinator for Firestone in Bilbao, Spain. **Tom Grady** has been recently promoted to merchandising manager for Ford Motor Co. in the New York district. **Linda Grandstaff** has been promoted to assistant vice president as a commercial loan officer for Latin America with Ameritrust in Cleveland. **Lynette Guzzino** is now account supervisor of the "I Love New York" campaign for Wells, Rich and Green Advertising. **Jon A. Hoffman** teaches in Colorado Springs. **Kay Spikes Hoffman** and **John Hoffman** ('75) have a new baby daughter, Katie, born October 13. They both live and work in Phoenix. **L.R. Hood** is actively involved in the international communications arena. He sells communication systems and adjunct processors for Fortune 500's. L.R. is eastern sales manager for Birch International in New York. **John Huismann** is "very much enjoying life in the Pacific Northwest" and traveling the entire country for Glacier Products, Inc., which manufactures and sells soft ice cream machines. John is national sales manager, and lives in Portland, OR. **Diane Huth** lives in Mexico where she is group product manager for Sabritas SA de CV, a snack foods company. **Marvin R. Huth**, her husband, is plant manager for Firestone in Mexico. **Mark J. Kerrissey** is national sales manager for Electrical Connections Company in Houston. **Christopher Kroos** has been appointed national sales manager for Eljer Plumbingware, a household international company in Pittsburgh. **Charlotte Kennedy-Takahashi** is director/president of Oak Associates in Tokyo. Oak Associates provides customized international training programs for corporations in addition to other programs and services. Charlotte was also sent on a speaking tour by U.S.I.S. (U.S. Embassy) of four major Japanese cities; Nara, Fukuoka, Kyoto, and Oshara, to speak on U.S. - Japan trade frictions and represent the view of the American Chamber of Commerce of Japan. Charlotte is president of the Tokyo T-Bird Alum

Club. **Martin M. Kukainis** is now store manager for Firestone in Phoenix. **Stephen J. Linney** is with the Saudi Investment Banking Corporation in Riyadh, Saudi Arabia. **Robert Lonsbury** lives in Dayton, OH, where he works for Globe Tool and Engineering. **Roman Lubinecky** now lives in New Zealand, where he is factory manager for Firestone. **Ram Manikkam** left Clark Equipment last August to join Koehring Construction Co. as technical services manager. He lives in Saukville, WI. **Vicente Martinez** has joined Squibb Corporation in Barcelona. **Pamela L. Miller** is with Girard Bank in Stratford, PA. **Robert T. Morris, Jr.** is president of Morris & Associates, an executive search firm in New York City, which he started in September, 1979. **Charles R. Nelson II** is project manager of machinery project development department for Nissho-Iwai American Corporation, an international trading company in New York. **Edward R. Newill** has been promoted from territory manager to market manager for American Heyer-Schulte, a subsidiary of American Hospital Supply Corp. which deals in bio-medical implants. Edward lives in Solvang, CA. **Thomas J. Radl** is now senior sales representative for Firestone in the U.A.E. **Nedim Rona** is district sales manager with Data Switch, a computer equipment company in Palo Alto. Nedim lives in San Jose. **Linda M. Russ** is now regional credit manager for Manufacturers Hanover in New York. **David E. Russell** is now vice president for American Mortgage; he lives in Stafford, TX. **Jack Schall** is now vice president of Marine Bank N.A. in Milwaukee. **Myron Schmidt** is senior account officer at Citicorp; he lives in Marietta, GA. **Jeffrey L. Schneider** is a sales representative with Lanier GmbH in Offenbach, Germany. **William R. Sheldon** writes, "training received at Thunderbird is proving invaluable," in his position as manager of a Tibetan Buddhist retreat center, Karma Triyana Dharmachakra in Woodstock, NY. **Tom Singletery** is now an associate with Hank Dickerson & Co.; a commercial real estate company in Dallas. **Susan L. Stein** is a marketing representative with IBM Corporation in Cleveland. **Herb Stetzenmeyer** has recently been transferred by Citibank from Dubai to Gabon, Central Africa. **Yasumiro Takahashi** is "Tagamet" product manager for SmithKline Beckman in Tokyo. **Marlene Tenden** is vice president-account supervisor for Benton & Bowles Inc., an advertising firm in Santa Monica, CA. **James J. Tubridy** has been named vice president/general manager of Banco Consolidado. He lives in New York. In November 1982, **Andrew Tulloch** was promoted from vice president and senior lending officer at Bank of America's Barcelona branch to vice president and manager for the B of A in Montevideo. **H.C. Wall** moved from Texas to Greensboro, NC to join Hewlett-Packard as field sales manager.

Class of '77

Farook Afsari is a project engineer at FMC Central Engineering Laboratories in Santa Clara, CA. **Richard Avery** is now a financial analyst for Geosource, Inc. - Development Services Group; he lives in Houston. **Abdelkader Bachesais** is director of Standard Brands Trading Co., subsidiary of Nabisco Brands, Inc., located in London. **Byron P. Ballard** is with National Supply Co. in Enid, OK. **Gary Baylis** is now manager for Ielpennass; he lives in Hartford, CT. "We've changed addresses more times than years since graduation," writes **Thomas J. Beatty**, who is returning to Germany as manager - support services with Clark Credit - Europe, the financing arm for Clark Equipment Company's European operations. Thomas lives and works in the Ruhr. **Cynthia Benci** is marketing representative for IBM; she lives in Culver City, CA. **Mary Bernabucci** married **Andrew Alexander MacGrath**, '79, July 18, 1981. Mary is self-employed as an interior designer and currently attends the Academy of Art in San Francisco, specializing in commercial (contract) design. Alex is also self-employed in investments. The MacGraths live in Portola Valley, CA. **Debra Bjerke (Lowe)** is an international financial accountant for Northrup King Co., a seed production and sales company in Minneapolis. She and her husband Paul have a son, John Ross, born January 22. **Martin S. Chazen** is Captain Chazen in the U.S. Army; he is stationed in Korea. **Susana Del Carpio** has left Ameritrust to join Texas Commerce in Houston as assistant vice president. **Josephine R. Chen** has just moved from IBM to TRW - Fujitsu in Carson, CA as senior marketing rep. She now has responsibility for all southern California in retail systems. **Jose Chertudi** is now director of operations for Peugeot-Citroen-Talbot in Madrid. **John D. Cullinan** is international sales director for LaSalle Medical which deals in medical equipment exportation. He lives in Denver. **Gregory Elley** is in product sales with Procter and Gamble in San Francisco. **Salvatore Galatioto** is now manager - corporate banking for Royal Bank of Canada; he lives in W. Hempstead, NY. **H. Mikel Halvorson** is now president of H. Halvorson, Inc. in Spokane, WA. **Robert W. Hesson** is president of Hesson Enterprises in New Orleans. The Hesson welcomed son Derrick William on May 26, 1982. **Gail S. Ray Houser** is an IBM account representative; she lives in Key Largo, FL. **Debra L. Huffman** is spending a year in Baton Rouge as a systems analyst for New Mexico Blue Cross/Blue Shield on loan to Louisiana Blue Cross. **Mary Louise Hydock** is now internal auditor for General Foods Corp. She lives in Reading, PA. **Joseph A. Igoe** moved to Frankfurt in March as assistant representative for First Interstate Bank of California. **Jack Kakuda** is with Lehman Brothers in New York. **Nausher Khan** is now senior product management specialist with Onan International in Minneapolis. **Mary Kolehmainen** is now account supervisor with N.C.K. in Madrid. **Kenneth Lambert**

is now account director with Young & Rubicam in Madrid. **Jorgen H. Lie** and his wife Sandra live in a jungle in East Malaysia, which they share with monkeys, elephants and visitors from *National Geographic*. Jorgen is project manager of a joint venture between Sabah Foundation and Weyerhaeuser - the building of a sawmill and plywood mill, to be completed in two to three years. He is employed by Pacific Hardwood Snd Bhd, a division of Weyerhaeuser. **C. Gordon Lock** is now with First National Bank, Chicago. **Kathy Luck** is now international credit analyst with First Wisconsin National Bank of Milwaukee. **W. Sanford Lynch, Jr.** lives in Tokyo where he is employed by Intel Japan K.K. **William C. Madison** is director of Latin American sales of Lear Siegler Inc., Avitron International Division in Miami. **Ronald L. Mahan** is assistant to the president of Management Science America, a computer firm in Atlanta. After nine months as product manager for Fiat Allis, **Fred Mark** has become Far East marketing manager for Ekco International; Fred lives in Chicago. **Philip E. Martin** lives in Dallas where he is regional sales manager for Kero-Sun, a marketer of kerosene heaters for consumer use. **James M. McNamara** is now vice president for Encertel Inc.; he lives in Lyndhurst, OH. **Rodolfo Milani** is assistant vice president with Kidder Peabody and Co. which deals in securities sales; he lives in New York. **Ross P. Miller** is sales manager - direct and distribution sales for Allen-Bradley Europe B.U. He lives in Vinkeveen, the Netherlands. **Don Z. Moldovan** is president of DZM and Associates, Inc., a high-tech import-export company in Columbia, MD. **Mark T. Nevitt** is now director of marketing for Evans Findings in Providence, RI. Mark and his wife Marilyn are the parents of Shahnee Leigh, born February 1. Mark writes that he enjoyed the Miami T-Birds when he was an account manager with an ad agency there but that he and his family are glad to be back in the northeast and looking forward to "reacquainting ourselves with T-Bird friends up here." **Mo Ostroff** has been promoted to area manager - international marketing with Goodyear Aerospace. He lives in Mesa, AZ. **Arun Pande** is now president of Arpan Corporation, an international distribution company in Tempe. **Lourdes M. Perez** is deputy executive manager of Guam Airport Authority in Tamunong, Guam. **Joseph Rodney Powell** returned to an air force career in June 1981 and is now a B-52 aircraft commander at Griffiss AFB in Rome, NY. He previously held positions with Beckett Aviation Corp. and Caterpillar Tractors. **Rafael Puig** is living in Barcelona where he is group project manager for Mennen Co. **James Puplava** is executive vice president of Great American Securities in Carlsbad, CA. **Dave Purkrabek** is export sales manager at Dover Corporation, OPW division; he lives in Fairfield, OH. **Christine C. Quinn** is employed as senior market research analyst at Carnation Co. in Los Angeles. **Gail Quinn** is treasurer and partner of the newly formed Quinris Corporation in Pittsburgh. She deals in direct marketing. **Richard Rechter Leib** lives in Madrid and works for Sanduik



Lynette Guzzino, '76



C. Kennedy-Takahashi, '76



Eric M. Adams, '78



Dawn Perusse, '80

Espanola S.A. **Timothy P. Rickards** is now working for Phillips Petroleum Company as senior analyst - procurement materials control group. Timothy and his wife Katherine live in Bartlesville, OK. **Angelika Michels Rooney** is manager of contracts for Systems Control Inc. in Palo Alto, CA. **James P. Scott, Jr.** is territory manager for GE CAE International. He lives in Cardiff-by-the-Sea, CA. **Nosrat Seyed-Taheri** left his job as energy banking officer at the First National Bank of Denver to establish his own consulting firm in the area of energy and foreign trade. The firm, Impex International Company, is located in Denver. Nosrat is presently working to finish his master degree in geophysics. **Michael J. Sharp** is now plant controller for Container Corp. of America; he lives in Fernandina Bay, FL. **Teresa A. Silbert** is now senior consultant for Touche Ross and Co.; she lives in Wilmette, IL. **Gregory Kane Skaggs** is vice president of Orion Trading Company in South Miami, FL. **Michael E. Skiles** is national sales manager of Westinghouse Information Services in Iowa City, IA. **James Stoeckel** is director of baseball sales and a minor league coach with the LA Dodgers. He lives in Vero Beach, FL. **Karen A. Stromberg** has been promoted to international financial specialist in the treasury department of Enserch Corp. in Dallas. Karen handles foreign exchange and international cash management functions. **Kathleen Smythe de Urquieta (Eulo)** is associate-investment banking with Van Kasper & Co. in San Francisco. **Masatoshi Tahira** is product manager for Cutter Japan Ltd. in Kobe, Japan. **Todd Teichman** is now sales director for Reliance International Sales Corporation, international division, Reliance Universal in Louisville, KY. **Suzann Van Sickle Holding** is travel account executive with Maritz Travel Co., a division of Maritz, Inc. Suzann recently

married Bruce Jon Holding; they live in Manchester, MO. **Martha Wahoski** is director of marketing for Data One, a distributor of small business computers, software and supplies. She lives in Bettendorf, IA. **Vicki Lakin Warren** is trade finance officer of the international division of United Virginia Bank in Richmond. **William D. Wilson** has been promoted to manager of planning analysis for B.F. Goodrich; he lives in Sagamore Hills, OH.

Class of '78

Eric M. Adams will head the trade finance unit at Interfirst Bank in Spring, TX. **Anne Allison** is an account executive with Grey Advertising Inc. in New York. **David Allison** is now assistant vice president of Mellon Bank; he lives in Mt. Lebanon, PA. **Ross Bardwell** has become general manager for Burroughs Corp., a computer firm in Honolulu. **Ben Barnes** lives in Caracas where he works for Grey Advertising. **Joseph E. Barnes** is associate manager for Great West Life Assurance in Littleton, CO. **Karen Koutsouros Behnisch** is chief underwriter, group sales division for Ft. Dearborn Life Insurance in Caldwell, NJ. **Donald J. Bigger** and his wife Sherrie have moved to Monrovia, CA. **Douglas E. Blom** and his wife Frances have a new son, Bryan. The Bloms live in Plano, TX. Douglas is a sales representative with Bucyrus-Erie Co. **Barry H. Browning** is account executive for Merrill Lynch Pierce Fenner & Smith Inc. in Houston. **Michael D. Byington** is marketing manager-Air Force programs for Clifton Precision, an engineering/manufacturing firm in Davenport, IA. **Phillip R. Cabrera** is now assistant vice president at Harris Bank's representative office in Sao Paulo, Brazil. Phillip has been in Brazil since 1981, and with Harris Bank (Chicago) since 1978. **Kathleen Casey** is cash manager for Joseph E. Seagrams Co. in New York. **Charles Chartier** is a senior sales engineer with General Electric in Binghamton, NY. He sells weapon control systems for fighter aircraft both domestically and internationally. **Ann V. Chesnes** works for Becton, Dickinson & Company; she lives in Bloomfield, NJ. **Cynthia Ann Cramer** married Duane Arthur Nordquist August 11, 1981. She works for Iowa-Des Moines National Bank, where she is an officer and manager of Office Management Services. **Anthony R. D'Antonio** is now manager of Maui Helicopters in Scottsdale. A son, Patrick, was born to **Constance Chapman Dillon** and **Michael Thomas Dillon** in Tokyo on April 23, 1982. **Scott M. Douglas** has been promoted to staff supervisor at AT&T; he is now at headquarters' supporting field sales organization nationwide in a new product line - teleconferencing. Scott and his wife, Dr. S. Ann Earon, have moved from a condo into a large tudor home in Stuart Hills, NJ. **Peter W. Edelman** is project manager/vice president international sales with Southmark Communities in Atlanta. **Troy Douglas Emde** checked in from Oklahoma City where he is running Troy's Waterworks, Inc. **Pamela Feldman**

Birmingham is now in Philadelphia as an industry/government trends analyst for SmithKline Beckman. **Geoffrey Finch**, manager for Lockheed Aircraft Corp., recently married Betty Durkin; they live in Duarte, CA. The **Peter M. Flahertys** have identical twin sons, Sean and Ryan. Peter is export coordinator for Family Health Plan; the Flahertys reside in Lakewood, CA. **Andrew D. Garrison** is now with ComputerLand; he lives in San Mateo, CA. **Warren M. Gitt** was promoted from associate product manager to product manager/international marketing manager for Aspen Labs., Inc. in Littleton, CO. Aspen Labs is a market leader in electrosurgical, fiberoptic and tourniquet systems used in surgery. "We couldn't be happier about the birth of another future T-Bird alumnus!" write **Duff** and **Daina Graham** about their second child Nicholas Scott on Feb. 13. The Grahams live in Irvine, CA. **Margo L. Hamilton** will be traveling extensively in Mexico, Brazil, Argentina and Colombia in her new position as regional manager, Latin America at Sheaffer Eaton Textron. Margo lives in Pittsfield, MA. **Pavel Hillel** is a marketing representative for IBM in New York. **Garey A. Johnson** is sales engineer with Precision Monolithics; he lives in Redwood City, CA. **Michael Johnson** lives in Dubai, U.A.E., where he is assistant manager for FNB of Chicago. **William A. Judy** is now assistant to the president at AIU (Singapore) Private Ltd., a worldwide insurance company. Bill and his wife Susan have a son, Scott Thomas Judy, born November 10, 1982 in Singapore. **Cynthia Kocher** is now assistant secretary at Manufacturers Hanover; she lives in Hoboken, NJ. **Howard Lasser** is with International Playtex and lives in Brookfield, CT. **Bruce Lipe** is director of A/D Operations for Behring Overseas in Abu Dhabi, U.A.E. **Greig Locker** is account manager with HCI Chemicals in Orange, CA. **D.J. Manners** is risk analysis manager for European American Underwriters, an insurance agency which represents three joint venture companies, Polish American Ins. Co. Ltd., Hungarian American Ins. Co. Ltd., and Romanian American Ins. Co. Ltd. AIU has a 50% interest in each company, the remaining half being held by the respective East European partner. D.J. and his wife Ljiljana live in Vienna. **Pierre Martin** and his wife, **Jane** ('77), now live in New Jersey with their two sons, David and Gregory. Pierre works in Research and Development with FMC Corporation. **Phillip M. Martineau** has been promoted to director of marketing by Onan Corporation, subsidiary of McGraw-Edison Corp., in Bayport, MN. **Rob Mason** and **Samuel Moncure** work together as the international managers at Tuff-Kote Dinol Inc., based in Detroit area. Rob handles Far East and Middle East, and Sam has Canada and the Latin America/Caribbean areas. **John E. McKinney** is now planning officer-retail marketing for Bank of America in Oakland, CA. **Robert T. McKnight** is now vice president, energy division for BancTexas Dallas N.A. **Joseph Melillo** is in Tokyo. **J. Hamilton Nusser** is self-employed at J. Nusser & Associates, a management firm in Phoenix. **Carolann**

Paul-Bennett, assistant trade specialist for the state of California gave birth to a son, Parker Clayton Bennett, December 20, 1982. **Derek Podobas** is an engineer with Lindberg Co., a manufacturing firm in Chicago. Derek and his wife, Trudy Frank, live in Glen Ellyn, IL. **Lenore A. Ramsaier** is now with International Harvester; she lives in Park Ridge, IL. In July, **T.J. Rectenwald, Jr.** "was reluctantly transferred from the paradise of Central Africa (Kinshasa)" to Cotonou, which he calls a "sleepy corner of West Africa." He works for USAID. **Thomas C. Reycraft** lives in Pelham, NY and works for Reader's Digest. **Jack L. Rock** is a senior system analyst with Intel Corp; he lives in Hillsboro, OR. **Harold F. Rodenhuisen** is now manager of branch operations and accounting for General Electric Supply Company; he lives in Atlanta. **Naomi Frances Ritchie** (nee Krichmar) lives in Poland. She is the wife of a U.S. diplomat, John Alexander Ritchie; they are with the American Consulate, Krakow. **Brent Roseberry** is customer support administrator at Garret Turbine Engine Co.; he lives in Mesa, AZ. **Mark Rudolph** is now an account executive with Home Box Office; he lives in Chicago. **Karen S. Schlagel-Ostroski** is "presently retired" from her position in international banking to concentrate on raising her son, age 21 months. A second child is due this April. Karen lives in Brown Deer, WI. **M.G. Shetty** is now a management trainee with First City National Bank of Houston. **Sara L. Shine** has been promoted to manager of accounting for the Northern Latin America Marketing Division of Clark Equipment Company in Coral Gables, FL. **Carol A. Sponberg** recently wed David Carroll; they reside in Seattle. **Todd & Michele (Wolpe) Stadmiller** moved to Oakland, CA last year, where Todd works in market development for Komatsu America, a heavy equipment company. Michele is home with their two sons, and will start her career in a year. **Janice L. Stavely** is director of communications for North Texas Commission, a regional economic development firm in Dallas. **James A. Thompson** is staff manager with American Telephone and Telegraph in Cincinnati. **Andrew Udvardy** is purchasing manager for Comrex International Inc., a company which sells in computer peripherals. Andrew lives in Culver City, CA. **Richard Veasey** is export coordinator for Fire Protection Gulf in Dubai, U.A.E. In October, **Robert G. Whelan** transferred to Osaka, Japan from Connecticut HQ in his work with Nippon-Vicks. Robert worked for Richardson-Vicks for three and one half years following graduation, and expects to be in Osaka three to four years; he is product director. **Stephen Yudicky** has been moved to Valley Forge, PA, where he is international product manager for Syntex Dental Products Inc.

Class of '79

Mohsen Adeeb is senior management consultant for Team International; he lives in Mesa, AZ. **Joan Bevans** has been promoted to manager of strategic plans and capital budget by SmithKline Beckman in Philadelphia. **Kenneth A. Bonne** is managing director at Pandawa Marketing Services PTE Ltd. He left Lear Siegler Inc. to set up his own company in Singapore, where he is a consultant and manufacturer's rep. to companies manufacturing aerospace and other defense-related equipment. Kenneth and his wife Maria were married in Jakarta January 10. **Richard Bredenberg** teaches at the University of Arizona in Tucson. **Deborah S. Burks** is an account representative of Tymnet Inc. in Houston. **Terry Bushman** is now public relations manager for Bridgestone Tire in Lakewood, CA. **Timothy J. Caverly** is presently working in the international division of Manufacturers and Traders Trust Company in New York. He is assistant vice president, area manager - Europe. **William J. Cooney III** is district sales representative for E.F. Hutton in Braintree, MA. **William R. Crow** is sales/marketing representative for Hanjin Container Lines in Houston. He and **Nancy Christensen Crow**, '80, live in The Woodlands, TX. **Jennifer P. Woody-Dietz** is senior financial analyst for Fluor Corporation in Irvine, CA. **Michael J. Dreyer** is employed with Worley as a senior materials coordinator in Caracas, Venezuela. **Mary Hewitt Dudley** recently accepted a position as senior associate - strategic planning department with N.L. Baroid, a petroleum service in Houston. **Brian E. Dutra** is district sales representative for Airco, which deals in industrial gears and welding products and is located in King of Prussia, PA. **Doug R. Gerber** is assistant marketing manager for Kodak in Rochester, NY. **Nancy S. Hartenstein** is assistant to the director of international market development, meter division, of Singer in Philadelphia. **Thad H. Harvey** is off-shore financial liaison for Plough, Inc. in Memphis. **Mark S. Hendel** has just taken a job with Garrett, S.A. in Epinal, France. He and his wife Isabelle are looking forward to a reunion with **Rich Lyon**, '78, who is also with Garrett in France. **Edelmiro Hernandez** is an international banking officer for First Wisconsin National Bank of Milwaukee. **Charles C. Howell, Jr.** is in the overseas department at Rotan Mosle Inc. covering London and Norway. **Martin Jaffe** has been promoted to division controller - new venture at Shugart Associates; he lives in Burlingame, CA. **Kathy L. Jones** married Rick Cornelius in May 1981. Kathy is an account executive with American Bell, Inc. The Corneliuses reside in Alexandria, VA. **Thomas S. Kelly** relocated from Miami to Atlanta to accept a promotion to manager of micro-computer software marketing for National Data Corp. **Jonathan J. Markell** writes, "Greetings from Mt. Kisco, NY . . . I've been enjoying dabbling in international sales for M.J. Markell Shoe Co., Inc." Jonathan and his wife Mary have two sons: David, four years, and James, 15 months.

Gene Marsico is an attorney with the U.S. Controller of Currency in Dallas where he administers national banks assigned to the Dallas district. **Joan M. McCarthy** (nee Gallagher) relocated to Houston in November when her husband, Ron, took a job with HydriL. Joan worked for SGS (Societe Generale de Surveillance) in petroleum/petrochem division in New York and New Jersey offices for the past two years, and has temporarily given up working to care for new daughter, Christina Anne, born December 30, 1982. **John J. McCuen, Jr.** is a contracts/sales engineer with the Cadillac Gage Company, a subsidiary of Ex-Cell-O Corporation, in Warren, MI. **Bridgit E. McCurdy** is a budget analyst and lieutenant G.D. in the U.S. Navy. Bridgit lives in Mechanicsburg, PA. **Thomas W. McNally** is assistant vice president of Mercantile Trust Co. in St. Louis. **John A. Murphy** is nearing completion on his course work and dissertation while teaching at the University of Georgia finance department in Athens. **J.S. Myers** is a sales engineer for Weatherford Oil Tool M.E. Ltd. in Abu Dhabi, Saudi Arabia. **Norman Nielson** has moved to Cheyenne, WY where he is product manager, marketing department for Unicover Corp, which deals in collectibles marketing. **Kirk E. Norman** is now manager of license operations, international consumer division at Purex Corp., Carson, CA office. **R. Ryan North** is traffic analyst for General Electric Co., general distribution center in Clearfield, UT. **Ro Sung Park** is manager of Asian operations for Robert Shaw Controls of Richmond, VA. He lives in Taipei, Taiwan. **Ann Parry** married Arvind Rangaswamy not once, but twice - August 29 at Tirupathi, India, and October 9 at Wheatridge, CO. They live in Chicago. **Morris Pondfield** is president and owner of Pension Masters, a consultant firm in Maryland which designs, installs, and administers qualified and non-qualified retirement programs; it also deals in two sheltered limited partnerships. **Jim Pillon** is cash manager for Tektronix in Portland, OR. Jim's wife, Marty, who worked in Career Services as a student-spouse, now works for Congressman Les Aucoin. **Edward J. Pomeroy** is regional export manager for the international division of Zenith Data Systems in St. Joseph, MI. A baby daughter, Louise Helen, was born to **Bente** and **Stuart Radnofsky** June 26. They live in Germantown, TN. **Emily Rayes** is assistant manager at Citibank in Manama, Bahrain. **Gary L. Rose** is export manager for K.C. International in Seattle. **Richard Cabot Row** was married on December 18, 1982 to Beya Daoumer in Casablanca, Morocco. They will soon be moving from Morocco to the Ivory Coast when U.S. Wheat opens another overseas office there. **Susan Serfontein** is account manager for Benton & Bowles Advertising in Amsterdam. **Virginia Simonds** works for Korn-Ferry; she lives in Los Angeles. **Carl E. Sjoquist** is preparing to open Boston's first international floral boutique. He is applications consultant for Tymshare, Inc. **Robert F. Spencer** is general manager of Arizona operations for Fjellestad Barrett & Rapp, working with investment real estate

in Phoenix. **Venkataraman Sridaran** is systems development manager of United Technologies Communications Co.; he lives in Maryland Heights, MO. **Brian M. Stangle** is pricing analyst for J.I. Case in Racine, WI. **Jun Tsuchiya** is employed by Mitsubishi Corporation in Japan. **Richard J. Van Coevering** is attending the University of the Pacific's McGeorge School of Law in Sacramento; he plans to graduate in '85, and is disappointed that the financial constraints of law school will prevent him from participating in the Thunderbird Invitational Balloon Race. **Mark L. Walker** is in the international drilling division of Amoco Production Company in Houston, working with the United Nations to develop an international personnel data base. He just left a department involved in negotiations for exploration areas off of Hainan Island, China, and last year was drydocking a ship in Dakar, Senegal. **Drew Wallach** now works for First Wisconsin National Bank of Milwaukee as an investment officer. **Marianne Sullivan Wallach** is now marketing research analyst for First Wisconsin National Bank of Milwaukee. **James A. Weybret** has been transferred to a position as electronic systems sales engineer for Airesearch Manufacturing Co. in Torrance, CA. This is an interdivisional transfer within the Garrett Corporation for James.

Class of '80

James Anderson and his wife Roberta Poritsky live in Dakar, Senegal. James is assistant treasurer at Chase Manhattan Bank. **Roxana Augusto** just returned from Holland and has been promoted to head of the international division of Phibro-Solomon, Inc., Philipp Brothers, a commodities trader in New York. **Gloria Barotta** and **Philip Treu** were married November 27; they live in Phoenix. Gloria is an account executive with Mountain Bell. **Steven H. Bernstein** is corporate auditor for Schering-Plough Corporation; he lives in Cranford, NJ. **Anna Beshensky** has accepted a position as cash management officer with First Wisconsin National Bank of Milwaukee. **Susan Batchen** is a loan processor for Union Bank Commonwealth; she lives in N. Hollywood, CA. **Dennis Bowler** left Mitsubishi International Corp in New York to move to Aurora, CO where he has formed Inta-West Commodities Network Inc. which buys and sells food commodities domestically and internationally. **Douglas Lee Camarigg** is employed by Amexco in credit analysis; he lives in Frankfurt. A son, Matthew Trane, was born to **Dave** and **Marty Chapman** December 6, 1982. **Frank Corbishley** is now a country risk analyst for Barclay's Bank International Ltd. in Miami. **Nancy J. Christensen Crow** is now traffic manager for American Wine and Importing Co. in Houston. **Linda Clugston** is working for InterContinental Hotels at their Washington, DC office. **Alain Cuissart de Grelle** is international advertising coordinator with 20th Century Fox in Beverly Hills. **Nicos S. Daliakopoulos** has been promoted to managing director - Goodyear Greece; he lives in Athens.

Daniel R. Dalton and **Coleen P. McKeighen**, '81, were married in August, 1982 and now live in New York. Dan is Latin American manager at Transero Inc., an export management company, and Coleen is territorial assistant at Marine Midland Bank. "Stay in school . . . it beats working for a living!" advises **Christopher Davenport** who is a systems analyst with Challenger Systems, Inc. in Richardson, TX. **Mary Doan** is assistant accounts executive for Grey Advertising in San Francisco. **Jill L. Domosh** works for ARA Services Inc.; she lives in Delran, NJ. **Deborah Doyle** is now senior financial analyst for W. R. Grace and Co. in New York. **John Dubberley** is now an account executive at Tymnet Inc. in Dallas. **William M. Eiffert** is a banking officer for Republic Bank's Energy Group which covers midwest states. He resides in Dallas. **Lucy Ellis** married Brian Anderson; they live in San Jose, CA. Lucy is an auditor with Deloitte Haskins and Sells, a public accounting firm; she took the CPA exam last November. **Kent Fortney** is now a management consultant with Lorber and Associates, strategic planning services in Orange, CA. **Steve Fox** is a trader with Hyosung America, Inc. in New York. **Linda S. Frank** handles all aspects of government contracts in her new position as government contracts administrator for Disposables Inc. She lives in Huntsville, AL. **P.J. Garrido** is international officer at Fleet National Bank; she lives in Providence, RI. **Tom Grall** is now an international credit analyst for First Wisconsin National Bank of Milwaukee. **Jeanne M. Greiter** is a computer software installation representative for HBO & Co., a computer supplier for hospitals; she lives in Dallas. "Best greetings to AGSIM and what it stands for!" writes **Linda Hahka** who has accepted an international market liaison position with Vial Medical in France. Linda is working out of Brussels and has total responsibility for market development in Scandinavia, Canada, Holland, England, and Spain. After two years with the Bank of Nova Scotia, **G. Claire Hainstock** has joined the Bank of Montreal. He is in their management development program and is working toward an account officer position in their corporate and government banking group - Latin America. Claire lives in Toronto. **Jennifer Armstrong Hallett** is marketing officer for Bank of America in Manila. **Dieter Hees** married Eve Reynolds in Ghent, Belgium April 10, 1982. They moved to Cairo in July where Dieter is area manager for product support in the Middle East for John Deere International Ltd. S.A. **Kathryn Helma** and **Gerrit Van Huisstede** were married in July. They live in Houston where Kathryn is working for Conoco, Inc. as a financial coordinator. Gerrit has left Van Der Have B.V. in the Netherlands and is now looking to start a career in the U.S. **Alan D. Hershey** has been transferred from New York to Singapore for Manufacturer's Hanover Trust Co. **J. David Holt** is an assistant vice president with Bank of America in Los Angeles; he is also assistant problems loan administrator for Mexico. **Renee Ingressia** married Michael S. Ariens August 28. The Ariens live in Milwaukee.

George Jackson is now president of Jackson Company, a manufacturer's representative company in Phoenix. **Roberta L. Jacobs** was recently promoted to product manager for Binney & Smith's art materials division in Easton, PA. **Linda L. Jaekel** is director of operations for Lincoln Hall Ltd., a marketing/communications company in Washington, DC. **Manfred Kohrs** has moved from Irving, TX to Middlesex, England in his work with NCH Corporation; he is now operational manager. He writes that he would love to have T-Birds passing through London stop over and stay with him. **Gaetan C. Lion** has just been promoted from credit analyst to assistant to management for Lloyds Bank International in San Francisco. Promoted after a two-week leave of absence, Gaetan writes, "I do better when I take a vacation than when I work like there's no tomorrow." **Karen B. Maloney** is now marketing director for Ultrasport Inc., a publisher in New York. **Scott G. Margolin** is assistant manager - international consumer division at Purex Corp. in Carson, CA. **Barbara Mattie** married Jim Mertz last October; she continues to work for Granada International as an international fruit broker. The Mertz's live in Fresno and Barbara writes that they "welcome visits or any news from fellow T-Birds." **Laurene S. Maxwell** is newly employed by the First City National Bank of Houston. **Stewart H. Newman** lives in Chicago, where he is a treasury bond futures trader in the Chicago Board of Trade. **Dawn Perusse** has been hired by Apple Computer as a service and support training specialist for their new LISA computer. Apple is in Cupertino, CA and Dawn expects to move there from San Francisco following four to six months business travel. **Charles A. Phillips** is with Andrees Planning Construction in Phoenix. **Emily Marianna Rainey** has a position at the general library at University of California, Berkeley. **Carol Rauschenberger** is relocating in Europe as European sales representative for J.A. Preston Corporation, manufacturing distributors of medical rehabilitation equipment. **Scott Renner** is a business analyst with Sperry Sun in Houston. After two and a half years as financial representative of Caterpillar Tractor's Solar Turbines subsidiary, **Paul A. Ryan** has established his own trade management company. Paul will continue to specialize in arranging financing and other contractual matters involving U.S.-Latin American trade and will also source industrial products for export to other areas of the world. Paul's wife, **Susan Keller Ryan**, has attained the international finance representative position at General Dynamics Datagraphix subsidiary. The Ryans live in San Diego. **Julie Salmon** is assistant manager - policy analyst for Citicorp; she lives in Sunnyside, NY. **Daniel I. Schultz** has been promoted to administrative manager, international marketing department at Smith & Wesson in Springfield, MA. **Jan Schuttert** has been transferred to Athens, Greece by Harnischfeger International. He is regional coordinator for the Middle East. **Jaime Searle** lives in Santiago where he is Chile's superintendent of insurance. **Brenda D.**

Sexton is a commercial real estate consultant with Irvine Associates in Chicago. **James J. Sheridan** is a second lieutenant and deputy missile combat crew commander with the U.S. Air Force at Ellsworth AFB in South Dakota. **Joanna M. Silvestri** is a corporate banking officer with Bank of Montreal in New York. **Vicki Slade (Benedict)** has been promoted to assistant vice president - international loans for United Bank of Arizona. She lives in Phoenix. **Brian P. Strombotne** is a market planning analyst with Ross Operating Valve, a pneumatic valve manufacturer in Detroit. **Michael Taricano** lives in Milan, Italy where he is assistant representative for the First National Bank of Boston. **Julie K. Van Buren** now works as a sales representative for Northeast International AirFreight Inc. in Boston. **Shahryar Varahramyan** left Frito-Lay to become associate product manager at Nabisco Brand Inc. in East Hanover, NJ. The *Thunderbird Magazine* has finally caught up with **Leonard Wadewitz**, who married Catherine Matlin August 9, 1980. Leonard is operations officer at Midwest National Bank in Indianapolis. **Ralph D. Wagner** married Susan Abbott in Wilmette, IL on February 5. Ralph is business/economics librarian at Northern Illinois University. **Thomas M. Wells** is now a loan assistance officer for First City National Bank of Houston. **Laurie K. Westmass** is an international loan officer with ComericaBank - Detroit.

Class of '81

Suzanne Albright works for Control Data Corporation as a systems marketing representative. She lives in Houston. **G. Diederik Advocaat** works for Amsterdam-Rotterdam Bank in institutional banking in New York. **Honesto G. Baltaza** is a loan/account officer trainee in international banking with Irving Trust Company in New York. **William A. Barnes** is now a sales service representative with U.S. Steel Corp. in Houston. **William Barros** lives in Irvine, CA where he is an international management associate with Allergan International, a pharmaceutical company. **Jeffrey Belnap** is a language intern with National Security Agency; he lives in Laurel, MD. **Alfonso Blazquez** is operations manager for the Herz Corporation in Millbrae, CA. **Deborah Bromberg** is associate producer of "Inside Story," a TV documentary series on PBS. She lives in New York. **Richard W. Cabell** has been promoted to manager of Pardril Inc., an oil drilling company in Pakistan. **Pradip Chhadva** reports that his Thunderbird ring has helped him meet T-Birds in Amsterdam, Bahrain, Saudi Arabia, and Bombay, to mention a few places. Pradip is a senior financial representative for Saudi PetroChemical Co. where he is in charge of foreign exchange exposure management and investments. He was married to Dr. Rashmi Shah of Bombay January 21; they plan to live in Saudi Arabia for at least two years. **C.W. Christianson** is owner/president of Exmark International Corporation, which deals in

architectural finishes for aluminum. He lives in Miami. **Nancy J. Clark** left product management at Richardson-Vicks to become manager-service establishment marketing, card division, with American Express; she lives in New York. **Susan E. Crawford** is international marketing manager for Mellon Bank in Pittsburgh. "Thanks to alumni services," **Mary Beth DeGroot** is working at Colgate-Palmolive in New York. **Teresa M. DeMarie** is account executive for Mediscan. Teresa married Richard Bosnak last January (1982); they live in Costa Mesa, CA. **John M. Drabier** is a sales representative with Simtec in Houston. **John T. Dunn** is an international associate product manager for Colgate-Palmolive Co. in New York. "The T-Bird experience lives," writes **Jon Lee Feighner**, who directs an export trade program, SEKRPC, in Chanute, KS. **Michelle J. Foster** works for Fairtron Corp. in advertising sales in Des Moines. **Joseph W. Fransen** has become product manager for Kontron GmbH Medical; he lives in Munich. **Gary Geiger** is manager of international marketing development for Valmont Industries Inc. in Valley, NE. **Tyler V. Grady** is international banking officer with North Carolina National Bank in Charlotte. Tyler traveled in the Far East January and February and writes that he is "not married and happy." **Richard Green** is now with PepsiCo in Houston. **Robert Charlton Griffin** is creative director with Anderson Miller Communications in San Francisco. **Patricia Hambrick** has moved from Phoenix to Chicago to work as branch manager - Finesse, for Helene Curtis, and writes that she really enjoys it. "The Arabic learned at AGSIM has been extremely useful for my professional and personal growth in the kingdom - credit and thanks to Dr. Peters and Mrs. Gulick," writes **Thomas G. Hooker**, production officer for Saudi American Bank in Al-Khobar, Saudi Arabia. After one year with Wells Fargo in San Francisco, **Margriet A. Hotzy** has taken a new marketing position with F.I. Holding Company. She writes that she loves southern California and is studying at USC night school to get certification in personal finance planning. Margriet adds, "Life treats me well; I love being back in the U.S.A. and miss Thunderbird and the happy, carefree semesters away from 'real life' I spent there." **John Huster** is configuration management program representative with Hughes Aircraft commercial satellite division. He lives in Los Angeles. **Tommy Iskandar** now lives in Jakarta, Indonesia. **Sando T. Johnson** has been appointed merchandising manager of the Liberia Tractor and Equipment Co., the Caterpillar dealership based in Liberia (Monrovia) and a subsidiary of the ITM International SA group of companies around the world. He writes that he finds his responsibilities a challenge to his "intense preparation at AGSIM," and that "it is gratifying to note today that another T-Bird is shining his star in this corner of his world." **Peter N. Kadison** is an account executive with Downe of San Francisco. **Sanjiv Kapur** left the foreign exchange department of State Bank of India in June 1982 to become an international financial analyst in the

transoceanic division of American International Group in New York. **Bjorn Magnus Mader** is employed as European marketing sales manager for Midland International Corporation in Kansas City, MO. He is in electronics/communications. **Thomas Mahowald** is now vice president for Colorado Dye and Chemical Inc. in Boulder. Tom married **Dawn Reiche** over the holidays; Dawn was **Margaret Gumerlock's** roommate. "As manager of business development for an international architectural engineering firm, the Thunderbird network worldwide is proving invaluable, especially in the Middle East. If you need any engineering, give me a call," writes **Lee McIntire** who is with Holmes and Narver Inc. in Orange, CA. He adds, "Besides aging 20 years in two from overstress and long hours, my new job is promising and 'kinda fun.'" **Nancy C. Mellinger** is a production controller with Brown Disc Manufacturing in Colorado Springs. **Richard S. Miller** has been promoted to vice president with Alliance Properties Inc., a government contracting operation and maintenance company in Encinitas, CA. He was project manager in 1981 and western division manager in 1982. **Julie Paluszek** is now credit analyst with Clark Equipment Credit Corp.; she lives in Miami. **Charles N. Parks** has been appointed marketing manager at Elamex S.A., an affiliate of Bermudez Industrial Park. Charles lives in El Paso. **Pieraldo Pecchio** is now new product manager of SmithKline Beckman products division in Philadelphia. **Constanza Perdigon** is now with Banco Union in Caracas. **Jacqueline Perkins** is a product analyst in the corporate R & D department for AIG Insurance in New York. **Regina Starr Ridley** is an editor with Miller Freeman Publications, writing for *World Mining*, *World Coal*, and *Latin American Mining Letter*. Regina lives in San Francisco. **Robert N. Romano** is now in export sales for Firestone in Akron, OH. **Maurice Saw** is working in international marketing management with Burlington Northern Air Freight Inc. in Los Angeles. **Holly Siebert** moved from Tokyo to the Osaka-Kyoto area of Japan in July. She is now working for Matsushita Electric (Panasonic) Co. Ltd. at their overseas training center as cross-cultural communication consultant and instructor. Holly is helping to expand the training program. **Kathleen M. Sifer** now works for Girard Bank in Philadelphia as international financial analyst. **Mike Smith** is now general manager for Star Warehouse in St. Louis. **Melissa K. Stoll** is marketing assistant for E.R. Moore Company, an apparel industry and subsidiary of Beatrice Foods Co., in Skokie, IL. **Teresa K. Sundberg** is **Teresa K. Garff**. She lives in Salt Lake City where she is assistant manager of First Security Bank. **Per Swensson** is working for Fraser Harlake in Orchard Park, NY. He is international sales manager and travels to Europe and the Far East. **Claude Tellef** is staff consultant in the management advisory services department of Stryker Weiner Associates, Inc. in Honolulu. **Lisa Templeton-Dean** is currently commodity monitoring coordinator for CARE in northwest Somalia. Her husband, **Robert**

Dean III is transport manager for CARE. **Conrad M. Terry, Jr.** is currently involved in the development of a cross-border leasing program in his work as leasing associate at Continental Illinois Leasing Corp. in Chicago. **Nancy Vorona** has accepted a position with Gateway Freight Services in Los Angeles. **Allen Yamashita** is sales manager for Tiger Intermodal in Long Beach, CA. **Allan Zemek** lives in Tokyo as a financial analyst employed by General Mills Restaurant Group, international division. He is involved in a joint venture contract with JUSLO, Japan's third largest retailer for Red Lobster in the Japanese market. **Gabriel Zinsli** has been promoted to comptroller at Medical Care Clinic Ltd. in Sun City, AZ.

Class of '82

Lisa Anthony lives in Charlotte, NC where she is currently employed in the sales department of American Savio Corp., the American subsidiary of an Italian textile machinery manufacturer and part of the ENI Group. "Thunderbird connections really work," writes **Mark Baker** who works for Ted Bates Advertising in New York as an assistant account executive. **Richard P. Berry, Jr.** is applications analyst for Computer Data Corp. in San Francisco. Two Thunderbirds are employed by ANSA, Association of Norwegian Students Abroad; **Jan Blichfeldt** is educational attache for Europe and **Arne Selen** is secretary general. **Lisa Branjord's** update comes in via Professor Duarte. Lisa sent him a magazine article she came across in her work as a research assistant for the Wyatt Company, international consulting division in Stamford, CT. **Barbara Bunten** is an account executive for Paradise Graphics in Phoenix. **Jack Burlin** is working for Lear-Siegler-Avitron division in international marketing; he lives in Stamford, CT. **Thane Callender** is an area sales rep. with Juergens Air Transportation Co., Inc. in Santa Monica, CA. **Bea Violanda Calo** is now Calo-Green. She and fellow T-Bird **C. Leo Green** were married September 25 in Berkeley, CA. She is employed by Charles Schwab & Co., Inc. in San Francisco as a trainee in the margins department. Bea and Leo live in Oakland. **Lucien G. Canton** is branch manager trainee for Allsafe Security Inc. He lives in Edison, NJ. **Janet R. Caristo** is international assistant, project management with Stone & Webster Engineering Corporation in Boston. **James Kevin Chambers** lectures on international trade at Tunghai University in Taichung, Taiwan. **Cheng-Ta Chen** is in international sales with Process Supply Co., Inc., an export trading company in Muncie, IN. Cheng married Su-Ling Chang December 24. **Charles Frederick Chenu** started work with Elizabeth Arden Inc. on a new assignment in New York. **Charles Coberly** is a broker with Drake Investments in Madison, WI. **Douglas R. Cooper** is a sales representative for Ortho Pharmaceutical; he lives in San Diego. **James P. Cunningham** is a sales clerk at J.C. Penney in Atlanta. "The Career Services Center has been very helpful in my job research," writes **Marie Modeste de**

Lattre, who is a casewriter with ISNAR, and dealing with agricultural organizations in Africa. Marie lives in The Hague. **Paul T. Del Bel** is self-employed as a management consultant in marketing and behavioral research in Phoenix. **Steven D. Dennis** is a sales rep. in the California-Arizona-New Mexico area for Allibert, a manufacturer of plastics, which primarily does bathroom, outdoor furniture and molded parts for auto assembly. Steven lives in Hermosa Beach, CA. **Dirk De Young** is port traffic representative for the port authority in Milwaukee. **Robert H. Donnell III** has joined the management staff of SAE (Science Auxiliaries d'Enterprises) of Paris. Robert is involved in financial and managerial functions of SAE's international operations. **Peter A. Dopper** is in sales with Peugeot USA Inc. in Berwyn, IL. **Earl B. Douglass** is now purchasing manager for Materials Marketing Corp., importers of building materials in San Antonio, TX. **Nancy Dupuy** is an administrative sales assistant for CCS Communication Control, Inc. in their Houston office. CCS is the world's largest leading manufacturer of electronic counter surveillance - counter espionage equipment. **Brian Ekiss** is customer marketing engineer with Intel Corp., a computer-electronics company in Scottsdale. **Michele Evenson** has moved to New York where she is an international account executive for Dow Jones & Co. **Abraham Fox** and **Ian McCluskey** work in the Latin American division of Export Development Corp. in Ottawa. Ian married fellow student **Gayle Roessl** last September. **Richard D. Fries** is now marketing representative - international industrial division at Purex Corp. in Carson, CA. **Frank Garcia** is an account representative for Network 2000, an insurance firm in San Diego. **Gustavo Gasparian** has been employed by Duracell do Brasil to organize its marketing department after a one-year training period. Gustavo lives in Sao Paulo. **Mark Golodetz** is employed by Energy Feed in Harvey, LA. **Alan Goodman**, composer of "T-Bird Blues" is singing a different tune with Jacuzzi International. Alan is an export sales rep. in southeast Asia; he lives in Little Rock. **Cari Groman** is an account executive for Merrill Lynch in Chicago. **Gil Gutjahr** is now working in Houston doing business planning and financial consulting with TransGlobal Services Inc., and writes that he thinks it's great. **Claude J. Guinchard II** is a trader trainee with Philipp Brothers, Inc. (Phibro-Solomon), an industrial raw materials trading company in New York. **Kurush J. Homayouni** is working for Aero Products division of Litton Systems, Inc. in Calabasas, CA as spares/warranty administrator. **Christopher A. Hargitt** has joined ConAgra Inc. as assistant export manager. He will initially work with the Banquet Foods subsidiary and eventually work in Madrid. Christopher currently lives in Omaha, NE. **Rebecca Hart** has joined Chase Manhattan Bank as a credit trainee - corporate. **Maureen Doyle Hill** is now working as a credit analyst with Republic Bank in Dallas. **Peter R. Hill** has accepted a position with

Machade & Co., Inc., a New York based importer of coffee and cocoa. Peter writes, "Persistence in the long search finally paid handsome dividends." **William Jenner** lives in Dusseldorf, West Germany. **Elizabeth Johnson** has joined the Pointe Resort as personnel administrator; she lives in Phoenix. **Richard Kenepaske** is in marketing in West Germany. **Gamal Khalifa** works for El-Tawil Trading and Engineering Company in Cairo; he is a Rothschild Bank representative. **Mark J. Kinna** is territory representative for American McGraw, a hospital supplies company, in Santa Maria, CA. **Lindsey Koenig** is operations manager for American Hospital Supply Corp. in Valparaiso, IN. **Brian Ramon Lanton** has an international position with Chase Manhattan Bank in New York. **Robert Linkenheil** recently accepted a position as associate account officer in the L.A. Energy Group for Bank of America. **Samuel Lubus** is credit analyst for Manufacturers Hanover Trust Co. in New York. Sam says, "New York really is lovable. It's the best domestic location a T-Bird could want." **Ann Mabie** is a loan officer with the Abacus Group, mortgage bankers in Phoenix. **Debra Lynn Maranger** and **Robert Paul Menk** were married January 8; they live in Scottsdale. **Said Masoud** lives in Dubai, U.A.E., where he works for the Commercial Bank of Dubai, Ltd. in the credit department. **Helen Mawhinney** has accepted a position with NCR in San Diego; she is an internal auditor - international. After four months training in Moustiers-Sainte-Marie, France, **Jeffrey McCall** is starting the U.S. operation in Middleburg, VA of Atelier de Segries, a company which produces French faience in the traditional manner and sells the product to exclusive shops in Europe and the US. Jeffrey writes, "It is an exciting job - challenging, and I'm glad I responded to the letter the company posted in the placement office." **Celia R.P. McCallum** works for NCR Corporation in San Diego; she is international senior auditor, handling operational and financial audits of NCR subsidiaries, especially in Latin America. **Timothy McGuire** is a professor of English at the Beijing Institute of Foreign Trade in China. **Reid L. Miller** has been promoted to sales manager of Montgomery Ward Co. Inc. in Phoenix. (The annual sales of his area are about two million dollars). "Hi there all you lovely folks!" writes **V.K. Madhava Mohan** from Cochin, India. He is senior consultant with Twentieth Century Finance and Consultancy Services Pvt. Ltd. **Michael J. Moretti** is an international lending officer for Irving Trust Co. in New York. **Dwight R. Mutchler** is marketing executive for Siboney Publicidad Advertising in Santurce, PR. **Toru Niiooka** left Instruments for Cardiac Research to work for Intel Japan. **Randall Norris** is import-export administrator for Freight Liner Corp./Mercedes Benz Truck Co. Inc. in Portland, OR. Due to recent incorporation of FreightLiner into Daimler-Benz AG worldwide, Dal has daily dealings with West Germany and Brazil. **Brenda L. Ortel** is employed by the First National Bank of Chicago, Latin American division. **John**

Otto has accepted a position with Southern Grain Co. in Coconut Grove, FL. **Andrew Patten** is product manager for Raytheon Service Company, an export management company in Burlington, MA. **Barry Richard** is an account executive for Northern Air Freight, Inc.; he lives in Hermosa Beach, CA. **Remus Ristin** is an international marketing coordinator with Neuero Corp.; a manufacturer of pneumatic grain conveyors in Chicago. **Nancy Roedel** is a flight attendant with Flying Tiger Line; she lives in Palos Verdes Estates, CA. **Steve St. Clair** works for Texas Industrial Commission; he lives in Austin. **Jim Sanner** lives in Frankfurt where he works for a type exporting company. **Pietro Sarcina** has accepted a position as financial analyst with Rockwell International in Troy, MI. **Berthold C. F. Schefers** is in international pharmaceuticals marketing for Eli Lilly International Corp. **Doug Schwegman** is staff auditor for American Express in Phoenix. **Robert W. Shatz** is director of Suwa English Academy, an English language and culture center in Suwa City, Nagano, Japan. Robert writes that he is living in the sister city of his hometown, St. Louis, and adds, "It's an excellent way to build a base for language proficiency, cultural sensitivity and mutual trust." **Mary Carroll Sherrill** is senior administrator of field operations in Latin America and the Pacific for Avon. **Gert F. Soehnle** is an export manager in Wurmberg, West Germany. **Mark Stakem** is in Glasgow learning the retail operations of Standard Chartered Bank PLC, and will be transferred to Trafalgar Square May 1. He will work there another six to nine months and then go abroad. **Scott J. Thomas** is manager of FCIB/NACM World Headquarters, an association of international credit executives in New York. **Jose Trigueros** is in Madrid. **Gregory D. Tripple** is account executive for Bache, a brokerage firm in Dusseldorf. **Carla Trum** has joined Publicidad Siboney in Coral Gables, FL. **Olivia Wakeman** has accepted a position as management consultant with Cardinal Management Association, Inc. in Los Angeles. **Catherine Waterman** has become an associate of APM, Inc., a management consulting firm in New York. **Michael Yonker** is an assistant controller for Marriott; he lives in Vernon Hills, IL. **Aziz Yousif** is area administrator for Smith & Wesson in Springfield, MA.

Correction

Recently we mailed a proof list of the 1982-83 Annual Fund report to our U.S. alumni. Included was a list of deceased persons who have been remembered by gifts in their name. Unfortunately, the name of Senorita Leopoldina de Noronha was included on that list. We are pleased to correct that error. Senorita de Noronha is living in Phoenix and sends greetings to all of her former students and friends.

Please help keep our records straight

and keep your classmates and business contacts informed about your activities. Jot down any new information about your job activities, travel, honors, or future plans in the space below:

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