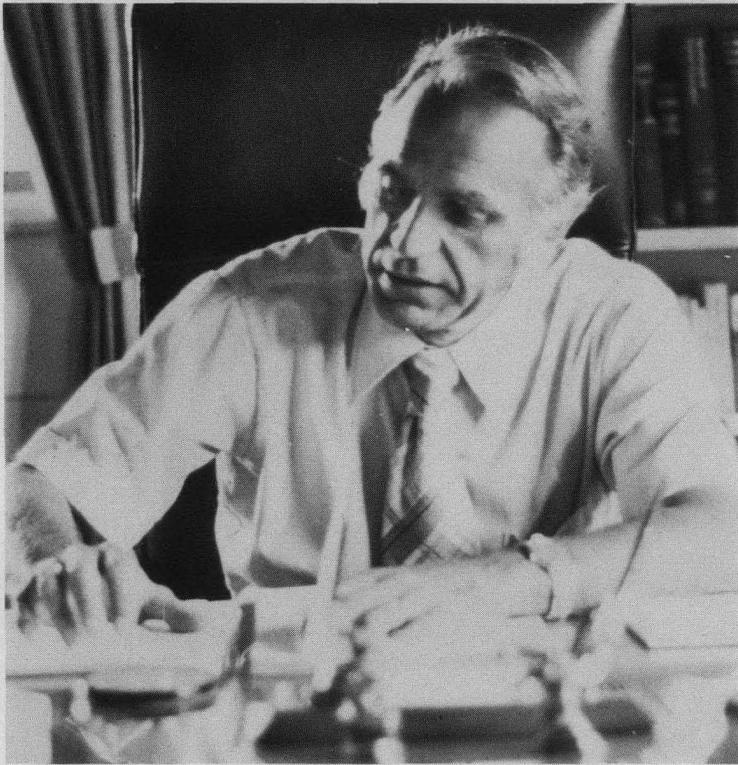


The Thunderbird

Spring/Summer 1977



The President's Message

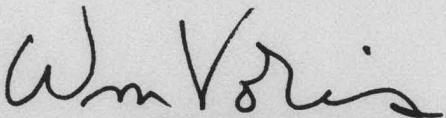


Your alma mater is having one of its great years. All our vital signs are positive in a time of grave doubts. The enrollment is 967 students with about 23% women and 19% foreign students from 58 countries. All of these are school records. Remember however that growth is not our main objective. We are actively cutting back on admissions in order to continue upgrading the quality of our students. We plan a regular enrollment of 250-260 new students each semester and a student body of about 750 year round. With a current rate of 16,000 inquiries each year we can then select more carefully. I want you to know, though, that we are **always** looking for top students, so don't hesitate to direct promising people our way. The best new students are still those referred to us by alumni and friends. No one knows the School and its values more than you.

Other positive signs include the construction of two new residence halls, a new tennis court, two four-walled handball courts, refurbishment of Building C into air-conditioned faculty offices and seminar rooms, the moving of Placement and Alumni Affairs from the Library into refurbished Building E thus freeing the Library for additional study space and stacks, renovation of the Administration Building, and new quarters for the Dean of Students in the old nursery.

Our current long-range plan is gradual replacement of the pre-war campus with new buildings, while retaining the southwestern architecture. The two new residence halls being occupied in April of '77 are examples of this.

I think you'll like what you see when you next visit us.


WILLIAM VORIS
President

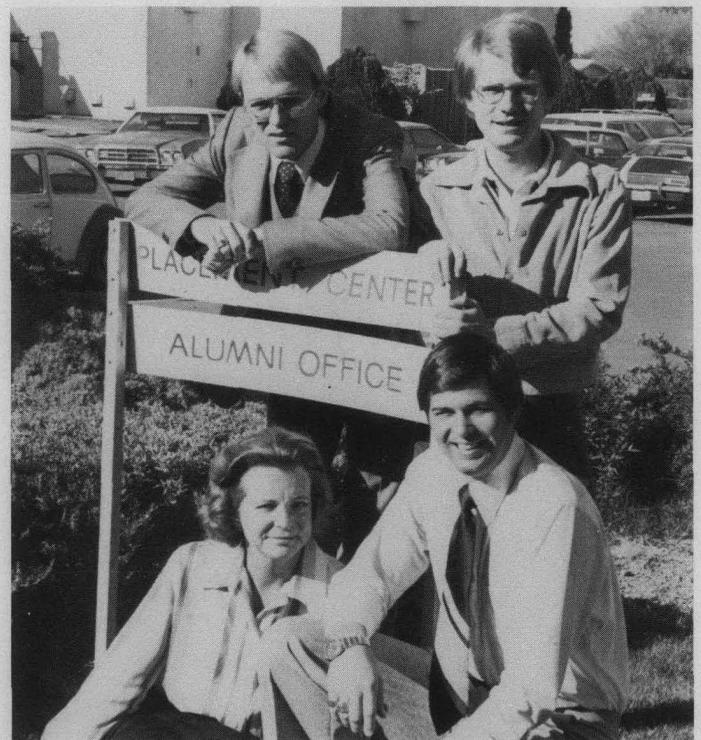
THE THUNDERBIRD (alumni publication of the American Graduate School of International Management) is published in the Fall-Winter and Spring-Summer of each year.

Pictured at Right:

Assistant Editor: ROY A. DAUGHERTY '77
Chief Photographer: NOEL FORD '77
Editor: DIANE CONNELLY '56
Assistant Editor: Thomas J. Beatty '77

Front Cover: "The Phenomenon of Phoenix"
John Young

Back Cover: Ralph Marshall



TAX ACT OF 1976 — REFORM OR RUIN?



Sold Out???

Over the past thirty years, American Graduate School of International Management has gained the reputation as a leading institution for educating future international managers. More than 2,000 of its graduates are now actively furthering their careers overseas.

Although the caliber of the School's academic program and students has never been higher, a piece of Federal legislation was passed in 1976 which, if unaltered, will jeopardize the School's usefulness to its prospective students by limiting their ability and willingness to maintain residence abroad. This legislation is contained in Section 1011 of the 1976 Tax Reform Act, which President Ford signed in October.

Under section 911 of the previous tax law, an American expatriate working abroad was entitled to certain exclusions and deductions that provided financial inducements to accept foreign assignments. After residence abroad for a period of one full tax year, he could exclude a maximum of \$20,000 of income earned abroad; after three years, he could exclude \$25,000. Also, the expatriate

could apply the amount of foreign taxes he paid as a credit against his U.S. income tax due. The new section, 1011, allows an exclusion of only \$15,000 and does not allow foreign taxes paid on the exempt portion of earned income to be taken as a credit against U.S. taxes.

What effect will this have on AGSIM's future? The number of Americans holding positions overseas has already shown a decline. This is due to more foreign nationals being qualified for positions and the surge of nationalism in many countries. Yet Americans are still in demand where their talents are unique. What the Tax Reform Act has done is to make companies look increasingly to Europeans, Japanese and other nationalities for management talent. It has made our American graduates less competitive in the overseas market.

The major changes created by this bill, which have a marked and direct effect on Americans living abroad, have been outlined by Donald Hausman of Touche Ross. The outline, which appeared in the November 24th **Brazil Herald**, is included with this statement. An example of

the impact of this new law on overseas Americans has also been provided by the **Brazil Herald**. Under the new law an American citizen living in Brazil and earning \$35,000 per year, plus allowances, would have an after tax income of \$18,621. This compares to \$28,715 under the old law and \$29,314 for the same person if he were living in the U.S.

What about the lucky American whose firm gives him a tax equalization reimbursement? Assuming he makes a base salary of \$35,000 plus allowances, his employer must give him an equalization reimbursement of \$28,000 just to bring his after tax income up to \$30,000 or roughly equivalent to what it was under the old law.

Ironically, only \$2,259 (8%) of the equalization reimbursement goes to the U.S. in taxes. However, \$16,660 (60%) goes to the Brazilian tax coffers. In a sense, the tax reform act has caused U.S. firms to send free foreign aid to Brazil in the form of increased revenues.

Probably the hardest hit by the new tax law are Americans who were employed by foreign firms and have now retired in the country in which they were employed. The social security payments that they receive from that country are taxed without any exclusion. Worse yet, the I.R.S. requires that the taxes be paid in dollars. If the foreign country has blocked its currency to control its flow out of their country, this requirement of dollar payment is asking the American to violate the laws of his host country, and pay a black market premium to buy dollars to remit to the U.S. government. Further, if an American has a non-American spouse, 50% of the earnings from investments made by the foreign spouse in his/her home country are taxed according to U.S. community property laws. If section 1011 of the 1976 tax reform act is not amended, Americans overseas who are self-employed or employed by a firm which does not give an equalization reimbursement will be faced with one of three alternatives: take a drastic cut in after-tax income; move back to the States; or renounce their U.S. citizenship and stay abroad.

But section 1011 will have effects that extend far beyond those relating to taxes and the amount of income earned by expatriates. Consider the U.S. balance of trade. One source of trade inflow to the U.S. is the fees paid to American construction firms by foreign countries who need our engineering and construction services. A significant portion of the expenses incurred by these construction firms is the cost of stationing Americans overseas. Under section 1011, the amount of remuneration required to keep these employees' income equal to what it would be in the U.S. will increase an average of \$15,000 per employee. Members of the National Constructors Association maintain some 4,000 Americans overseas. Their added cost to maintain Americans abroad

will reach \$60,000,000. Bids made by the U.S. construction firms will reflect these increases. A bid on a major construction project to last three or four years will be increased by some twenty million dollars. The loss of contracts due to uncompetitive bids will have a negative impact on the U.S. balance of payments.

Take the case of American consultants and engineers employed by foreign firms and governments. Robert Connelly, T-Bird class of 1956, told me about the unfortunate situation of an engineer working for the Sao Paulo subway system. English by birth, he recently became a naturalized U.S. citizen. His salary is \$75,000 per year, but as a result of the new tax law, the subway system would have to pay him a total of \$130,000 per year in order to give him take home pay equal to what it was before. The subway system cannot afford to do that. He now must decide whether to give up his U.S. citizenship or move to Florida and travel to Brazil eight times a year as a consulting engineer to the subway system. Each year, he recommends the purchase of large quantities of the product lines he knows best, those from the U.S. The Rio subway system has a Frenchman holding a similar position. Each year, he recommends the purchase of product lines he knows best, those from France. Obviously the U.S. balance of trade would be negatively affected if the engineer in Sao Paulo has to be replaced by a non-American.

As more Americans find it economically unfavorable to remain abroad, what will happen to the overseas branches of U.S. firms? An assistant to Thunderbird, William S. Ogden, executive vice president of Chase Manhattan, stated that the banks will find staffing more expensive, but they will probably maintain their Americans overseas. On the other hand, he predicted U.S. manufacturing firms will only keep key management and finance personnel abroad and replace middle managers with foreign nationals. Since these foreign middle managers will, in effect, be running the U.S. branches, the question was raised by Mr. Ogden's assistant whether they might run them with less likelihood of vigorously pursuing policies beneficial to the parent firm and the U.S. itself.

One purpose of the tax reform act was to generate forty-eight million dollars in new tax revenue from individual income earned abroad. Instead, many of those on whose income the tax would have been levied will be forced to return home, lower their standard of living or the companies will have to make up the difference.

The tax act may also derail America's efforts to get its domestic economy rolling again. The negative balance of trade effect, mentioned earlier, combined with the fact that 1/3 of the U.S. GNP is exported each year and 1/4 of our work force produces for overseas customers, could augur more unemployment and a renewed recession.

The spirit of '76 takes on a connotation different from what it had two hundred years ago when it is recognized that I.R.S. representatives and other federal employees stationed abroad receive government-paid tax-free quarters or allowance and government-paid and tax-free private school education for their children. They pay no income tax to the government of the country where they live. They are able to obtain U.S.-made products at the commissary or P.X. at stateside prices. Thus the law only applies to private citizens. It is as if a policeman were immune to the laws he is required to enforce. Lastly, the American residing overseas can only vote for President in the U.S. election. He has no representative in Congress. This is taxation without representation.

A number of steps are being taken to combat section 1011 of the tax act. In Brazil, Thunderbirds and non-Thunderbirds alike have joined together to form committees for Tax Equality for Americans Abroad (TEAA). Their actions have included lobbying, filing an injunction to bar the internal revenue service from collecting added taxes and a letter-writing campaign to U.S. senators and representatives. In February, this group dressed twelve of its members as Indians who rowed into Guanabara Bay and dumped 500 tea bags (one for each member of Congress and President Carter) as a re-enactment of the Boston Tea Party. These tea bags were sent to the President and congressmen, along with a list of enumerated tax inequities.

In New York, the major banks are working together in lobbying against Section 1011. Also, Senator Ribicoff's and Senator Long's offices are presently analyzing and reviewing the situation. Senator Dewey Bartlett and Senator Paul Laxalt introduced bill S. 388 in hopes of restoring the treatment of income earned abroad to what it was prior to the passage of the 1976 act. T-Birds in San Francisco have started their own letter-writing campaign.

In order to show support for its students and alumni, the executive committee of the board of Thunderbird approved a resolution that will communicate Thunderbird's concern over the tax reform to graduates, the American Management Association, and to academic and governmental bodies.

The National Chamber of Commerce has organized a strategy group composed of representatives from the American Chambers of Commerce, trade associations and individual corporations. The objective of this group is to develop and support a tax policy which treats equitably the income earned abroad by Americans.

We have already pointed out how section 1011 will cut the income of expatriates, cause some to renounce their citizenship, raise the cost to MNCs of employing Americans, make bids from U.S. construction firms uncompetitive, hurt the U.S. balance of payments, and cause more

unemployment domestically. What we have not explained are the possible effects on the American Graduate School of International Management, and on you as a Thunderbird alumnus. AGSIM is renowned for training international managers. The majority of students enroll with the intent of working overseas at some time. Idealistic as this intention may be, it still draws students. But why should students come to Thunderbird if MNCs cannot afford to send them overseas? Enrollment may well decline because of section 1011. If it does not decline, it may well be because foreign students will make up the majority of the student population as they train to fill positions once held by Americans. Gifts from alumni may drop as many of them find themselves with reduced earnings or even out of work. And, as a result of reduced enrollment and gifts, Thunderbird may have to close its doors. If this happens, any degree earned at AGSIM over the last thirty years will find its worth diminished and demeaned. Therefore, to protect ourselves, our School and our fellow alumni, we should all take positive action to voice our opposition to section 1011 of the tax reform act of 1976. Our future may depend on it. Cooperate with local protest groups. Write the congressmen from your home state. Correct this inequity.

John Cullinan '77

References

- 1) **Brazil Herald**
- 2) Alumni Office Records and "Statistical Analysis of Latin America," John Cullinan M'77
- 3) "Compensating Key Personnel Overseas" Publication of the Conference Board, New York, NY
- 4) Information on Cost of Tax to Constructors from paper by John Mosier, M'77
- 5) "International Report" Chamber of Commerce of the United States, Washington, D.C.



John Cullinan '77

COMPARATIVE TABLE

	1	2	3	4	5
1a — Salary	\$35,000	\$35,000	\$35,000	\$35,000	\$35,000
1b — Overseas Premium	—	7,000 (1)	7,000 (1)	7,000 (1)	7,000 (1)
1c — Apartment Rent	—	12,000 (2)	12,000 (2)	12,000 (2)	12,000 (2)
1d — Children's School	—	9,000 (3)	9,000 (3)	9,000 (3)	9,000 (3)
1e — Home Leave Air Fare	—	7,000 (4)	7,000 (4)	7,000 (4)	7,000 (4)
1f — Tax Equalization Reimbursement	—	—	—	—	27,878 (11)
1g — TOTAL	35,000	70,000	70,000	70,000	97,878
2 — Less Exclusion	—	20,000	15,000	N/A	— (9)
3 — Earned Income After Exclusion	35,000	50,000	55,000	N/A	98,568
4 — U.S. Interest Income	1,000	1,000 (5)	1,000 (5)	1,000 (10)	1,000 (5)
5 — Adjusted Gross Income	36,000	51,000	56,000	71,000	98,878
6 — Itemized Standard Deduction	(5,400) (6)	(2,800) (6)	(2,800) (6)	N/A	(2,800) (6)
7 — Personal Exemptions	(3,750)	(3,750)	(3,750)	N/A	(3,750)
8 — Taxable Income	26,850	44,450	49,450	N/A	92,328
9 — U.S. Tax Before Credit	6,686	14,285	21,658	—	40,577
10 — Foreign Tax Paid	—	12,700	12,700	12,700	26,639
11 — Foreign Tax Available	—	12,700	9,979	N/A	26,639
12 — U.S. Tax Before Credit	6,686	14,285	21,658	—	40,577
13 — Foreign Tax Credit	—	12,700	9,979	N/A	26,639
14 — Net U.S. Tax Due	6,686	1,585	11,679	—	13,938
15 — Total U.S. and Foreign Tax	6,686	14,285	24,379 (7)	12,700	40,577
16 — Income After Taxes (Salary + Premium + Tax Equalization, less Taxes)	29,314	28,715	18,621 (8)	30,300 (12)	30,301 (13)

Column 1

Jones Prior Job in Chicago.

Column 2

Jones Present Job in Rio under the old tax law, with Apartment, Children's Schooling and Annual Home Leave Air Fare paid by the Company.

Column 3

Same as Column 2, except under 1976 Tax Reform Act.

Column 4

The situation of any Non-U.S. Citizen in Rio with the same salary and benefits as Jones.

Column 5

Jones in Rio with Tax Equalization Reimbursement provided by Company to provide substantially the same aftertax income as would be received by the Non-U.S. Citizen of Column 4.

NOTES:

- (1) 20% salary premium.
- (2) 3-bedroom apartment. \$1,000/month.
- (3) Schooling. \$3,000/year per child — 3 children.
- (4) Air Fare. \$1,400/person — 5 persons.
- (5) U.S. interest income taxed by both U.S. and Brazil.
- (6) Jones itemized his deductions, amounting to 15% of gross income in the U.S. He sold his house when he moved to Brazil, not expecting to return to Chicago. Overseas, with no interest and with foreign charitable contributions, sales, personal property and gasoline taxes disallowed, the standard deduction is more advantageous. (A \$2,800 "itemized" deduction was assumed under the old tax law in Column 2.)
- (7) A 70% tax increase.
- (8) A 35% reduction in net salary after taxes as compared to old tax law.
- (9) Not taking the \$15,000 exemption results in a lower total tax obligation.
- (10) U.S. source interest income of a non-resident alien, not subject to U.S. income tax.
- (11) An additional \$27,878 is required to provide a U.S. Citizen in this position with substantially the same net income after taxes received by a non-U.S. Citizen.
- (12) Net after tax income \$11,685 (37%) higher for a non-U.S. Citizen than for a U.S. Citizen with the same salary and benefits.
- (13) In order to increase the net income after taxes of a U.S. Citizen from \$18,621 (Column 3) to substantially equal that of a Non-U.S. Citizen (Column 4) — an increase of \$11,680, a tax equalization payment is required by the employer of \$27,878. This tax equalization payment is taxable income under both Brazilian and U.S. tax laws.
(Source: Brazil Herald, November, 1976.)

AN OPEN LETTER TO ALL THUNDERBIRD ALUMNI AND FRIENDS

Section 1011 of the 1976 Tax Reform Act has created serious inequities for Americans now living abroad and for American corporations operating abroad. The effect of this legislation has been to discriminate against overseas Americans by creating a tax burden on them far in excess of that on Americans with similar salaries in the United States.

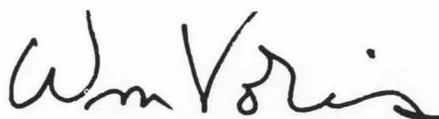
Because of the adverse impact of this legislation on you and on Thunderbird, the Executive Committee of the Board of Trustees has passed a resolution deploring Section 1011 and committing the School to a vigorous policy of opposition to it. The Board itself has agreed to communicate its concerns to Congress, to the Academic Community and to organizations already involved or with potential for involvement in this effort.

In opposing this legislation the Graduate School advocates restoration of U.S. tax credits for income taxes paid to other countries. This will prevent double taxation of Americans abroad, one of the unfair portions of the new law. We do not, however, advocate a return to all the provisions of Section 911 of the former tax law. These provisions contained a flat \$20,000 exclusion for Americans overseas regardless of the circumstances. This provision was seen by Congress as providing substantial tax-free income.

We (and others) advocate a phase out of flat exclusions and introduction of exclusions for actual allowances or additional income necessary to maintain a standard of living comparable to that enjoyed in the United States on an equivalent salary.

We urge you to protect yourself by writing your congressman and senators voicing your opposition to Section 1011 of the 1976 Tax Reform Act and advocating more equitable legislation.

Sincerely,

A handwritten signature in black ink, appearing to read "Wm Voris". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

William Voris

A MESSAGE from the SEÑORITA



A request to write something about Thunderbird school (AGSIM)! Nothing more pleasant could have been asked of me, for this school means a great deal in my life! However, in spite of everything, I must be in the mood and inspired — unfortunately, this has not happened.

When a few years ago I wrote my good-bye letter to my dear students, which was published in the alumni news magazine, I thought I was completely out of Thunderbird and that I would never set foot there again as my heart was broken. Believe me when I say I spent then a very miserable last semester thinking it would be my last year at Thunderbird. That thought was crucial, and only God and I know the sorrow I was going through. For once in my life I could not hide my feelings and did not even know if I would survive. For a while I did not want to go near the school, although my interest in it never ceased. I prayed and prayed that the day would come when I would feel again the way I had felt for many years. What kept me alive was the thought that my dear students and friends cared and did not forget me; I would hear from them regularly, especially at Christmas time. They showered and still shower me, from all over the world, with requests to let them know what I am doing and if I am well. I shall never forget their great interest and also their parties in my honor whenever I travel where there are T-Birders. Gradually, in order to fulfill their wishes, I finally started writing them what I call "community letters." This pleased them and me also.

Last year, I was joyfully able to let them know that I was temporarily back at Thunderbird, and they congratulated me.

What a pleasure to be back teaching at Thunderbird! When the door was opened to me and I found myself teaching again, I knew a miracle was performed, and I was happy beyond words. I am extremely grateful to those responsible for it.

I have seen Thunderbird grow from practically nothing to what it is today. It really pleases and amazes me to see what has been done with very little money. One thing they still need badly are classrooms. However, I notice,

perhaps due to the growth of the school (the large enrollment and the increased number of teachers), that the beautiful rapport that existed between students and faculty no longer exists. Too bad!

We used to have good parties and dances. At these dances, which were held every two weeks, the late beloved Professors Amalio Suarez, Gail Murphy and myself were always the last ones on the dance floor, while some members of the faculty mingled in conversation with the students. There was life and joy! Unfortunately, today the place large enough to hold any social activities is the Coffee Shop, whereas, before we had the Students' recreation lounge and the Auditorium. The Latin American music was then enjoyed by all the students. They were anxious to learn the Latin American dances, because they felt that they would eventually land with a job in South America. We also had choruses where the students would learn Spanish, French or Portuguese songs, as these were the languages then taught. Everyone enjoyed this. The choruses used to perform on TV, radio, at Sun City, hospitals and clubs. Every year before the Christmas holidays, we were busy practicing for the performance of "Los Posadas" which used to attract many people from Phoenix, Glendale and Sun City. This was a good means of public relations. At graduation the choruses would sing after each validictorium. The school is now too big for all this, and the students are kept very busy with their various courses; however, with such intensive courses they should try to organize themselves and relax. I am sure they would perform and feel better. This is the advice I always gave and still give.

I could go on and on, but I must stop now before being carried away. Before doing so, I must again assure you that it is very gratifying for me to know that I am not forgotten and that some of my dear students still inquire about me. This is one of the most pleasant things in my life today. I really feel a sense of gratitude for their friendship and for their concern about me. Hasta la vista — Até a vista — A bientôt!

Leopoldina de Noronha (The Señorita)

THE MAN NEXT DOOR

Right next door to your own Alumni Office is one of the more important services — Placement. One year ago, Mr. Charles H. Mannel, Sr. assumed the position of Placement Services Director. At that time, the economic outlook was somewhat questionable. Governmental distrust of business activities, combined with a lack of decision making by businesses who were waiting out the presidential election, laid the groundwork for an equally questionable employment outlook. Amid this uneasy environment, Mannel was faced with pleasing not only the students who were seeking jobs, but also an Administration who depends on exceptional placement as a promotional tool for new students; the companies, who expect knowledgeable job seekers; and you, the alumni, who continue to take great pride in a unique Thunderbird.

To bring new direction to Placement, Mannel began to draw upon his twelve years of personnel experience at the University of Minnesota. Performance-oriented positions such as Assistant Dean, Programs and Administration; Director, Student, Staff, and Alumni Services; and Director, Placement and Alumni Relations, have given Mannel the expertise to provide support to students and industry recruiters alike. As a consultant for ten years with Personnel Decision Inc. of Minneapolis, Mannel conducted surveys, training sessions, assessment centers, and general personnel consultations with dozens of multinationals. This background of practical experience and service provided a firm basis from which Placement Services could grow.

Using the philosophy that placement education is needed for a lifetime of job seeking, Mannel & Company instituted a programmatic lecture series on how to use the Placement Office, how to prepare resumes and cover letters, how to prepare for the interview, and how to develop your own career. All reports indicate this series is a success both with students (average attendance per meeting: 120) and with the recruiters, who are impressed by the intelligence shown by the students in their correspondence and interviews. Robert B. Lincks, Burlington's Director of Personnel Development, writes, "the letters are so well prepared, and the resumes so well presented, I felt a moral obligation to try to respond to each of them."

Concentrated efforts have also been made in communications. To encourage firms, individuals, and alumni to consider the Thunderbird graduate for present and future openings, Mannel & Company have written over 15,000 letters in the past year. An extensive phone campaign has also been established. More direct contact has been made during the over 60,000 miles of travel logged by Mannel since March 1976.

New features have also been added in the area of counseling, a major student service. An "Express Lane" counter service for those questions which only require short answers is now available to students 5 hours per week. The AGSIM student who needs professional help in his job search now has the option of the express service, or can obtain an appointment with Mannel, Carol Hazelett, a long-time Placement staffer at AGSIM, or the newly-hired Mr. Hilding T. Eckstrom, a former College Relations Director at Honeywell who is now available to students on a part-time basis.



Charles H. Mannel Sr.

Close interaction with the ASLC Placement Committee has also proven effective: a visitation program to the Chicago World Trade Fair has been instituted; an audio-visual presentation of AGSIM's best features prepared to persuade additional companies to recruit at Thunderbird has been developed; and Placement Committee members have become increasingly active at company visitations and group meetings.

What does all this activity mean to the student? Comparing Fall 1976 results with those of Fall 1975, company visits to AGSIM increased 55 percent, campus interviews rose 55 percent, and the number of flybacks offered to the job seeker grew 150 percent! In short, students can expect increased placement services. Spring 1976 graduates enjoyed a 76.4 percent placement rate with an average salary of \$16,277. During the summer session, the period of **least** visitation by company representatives, 61 percent of the graduates were placed (average salary—\$16,222). Final placement for the December 1976 class will be near 65 percent.

What does this mean to you, the Thunderbird alumnus? Those of you who are secure in your current job can take pride in another of AGSIM's excellent services. Those of you who, according to government statistics, change your job a minimum of seven times, can and have taken advantage of this unique service provided by the Placement Office. Although alumni are always welcome here at AGSIM, consideration is now being given to determining a fee for placement services to alumni. Mannel states, "I don't know of another school or placement function in the United States that provides lifetime placement at no cost to the user." Under the present system, the school will spend over \$10,000 annually trying to place alumni. At this point, a \$50.00 fee per registration after April 1, 1977, is to be tentatively established.

Mannel & Company's philosophy is service — service to the students, the recruiting firm, the school, and the field of placement. He welcomes any suggestions on how to improve alumni placement and hopes to expand school offerings to its alumni.

— Thomas J. Beatty '77

Part-Time Employment to Finance Education

Every business or community has its "unsung hero." AGSIM is no exception to the rule. Throughout a student's life on campus we interface with many people in a variety of relationships; of course there are the professors, the recruiters and students, but there is one person we often forget: the financial aids director. For many students, she provides the answer to many problems — tuition, rent, flyback cash. . . . That person, Mrs. Louise Gifford, is our "unsung hero."

One of the many services she provides is a job-referral system which aids many students in meeting their personal and educational obligations. This article is about those jobs.

We spoke with Mrs. Gifford about the job referral system. She informed us that, last year there were a total of 204 students employed part-time as student assistants. Earnings were in excess of \$127,000. Their jobs? Mail delivery, clerical positions, post office workers, etc. . . . When asked about off-campus employment, Mrs. Gifford predicted that twenty-five percent of the student body finds part-time jobs in the Phoenix area. Their jobs range anywhere from department store sales to photo-finish takers at the race track. Besides the financial value of these jobs, many provide invaluable experience later appreciated by both graduate and employer.

Mrs. Gifford, realizing the importance of part-time income, has taken the initiative of creating a job referral system which benefits not only students but the local community and AGSIM itself. Many local employers call the school with part-time or temporary assignments. Mrs. Gifford takes down the information and fills out a three-by-five card listing the "specs." The one below is typical of the dozen or so listed each month.

POSITION: Dog-sitting — Deer Valley
 RATE: \$20.00 per day plus liberal benefits
 (2 cases of beer, 8 steaks)
 DURATION: Labor Day Weekend 9-17 - 9-21
 CONTACT: Mr. Jett Sett Atty: 261-1368.

The completed card is then posted on a special bulletin board outside the financial aid office. Students regularly check the board and take the initiative from there. As students graduate, Mrs. Gifford asks them to complete a job evaluation sheet, which later is used as a master list given to students who may wish to contact "seasoned T-Bird employers."

When asked about the typical first semester T-Bird looking for part-time local employment, she told the following story:

"There was one girl who came in every day looking for a job. There just wasn't anything that interested her. Finally I was contacted by a local restaurant owner who needed a weekend hostess. Later the student came in, and I told her about the job. It was paying a handsome figure of \$3.00 per hour and was only five miles from campus. She answered by saying that that wasn't worth starting her car. Only later did I find out she drove a Lincoln."



Roy A. Daugherty and Louise Gifford

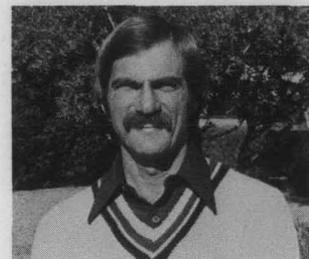
Quite quickly, T-Birds become aware of the part-time job realities in Phoenix: low wages (\$2.30 - \$2.65 per hour average), strange duties, and seasonal nature due to "Snow Bird" migration. For first-hand information, we asked working T-Birds for an up-to-date report.

Lee Connelly — County Dog Catcher Assistant. For \$3.09 an hour, Lee goes door-to-door verifying the validity of man's best friend's license tags. At first the dogs frightened her until she learned the trick of the trade. "When they become vicious, I simply shove my metal clipboard down their throats. That usually calms them down." When not writing citations to irresponsible owners, she is busy giving shots or baths, neither of which her canine clients appreciate. To top it off, Lee has to wear a uniform when out in the field — even if it is 113 degrees. Boots (of the cowboy variety), a mace can, straw hat, dark brown trousers and silver badge make up the ensemble. At one house, a little lady was peering out the window and refused to answer Lee's forceful knocks. And with good reason — she had 30 dogs and not one license. It cost her close to \$300.00 when Lee got done with her.

Mike McBride (or Exhausted McBride, as his students call him), Substitute Teacher. "One day, one of the local school districts called me in. Apparently the absent teacher had broken both arms. The classroom scheduled was divided into self-study modules — Math: 9:00-10:00; Bathroom visit: 10:00-10:15; and Reading: 10:15 to 11:15. The students had done so well we decided to play baseball for our recess period. Things were going fine until one of the little girls who was up to bat went after one of the boys who had started throwing rocks at her. So the scenario was the boy in the outfield running from the batter, the batter running from the other kids and me trying to keep up with the confusion. The next day the school called. I explained I had mid-terms. I still wonder how that teacher broke her two arms!"



Lee Connelly



Mike McBride

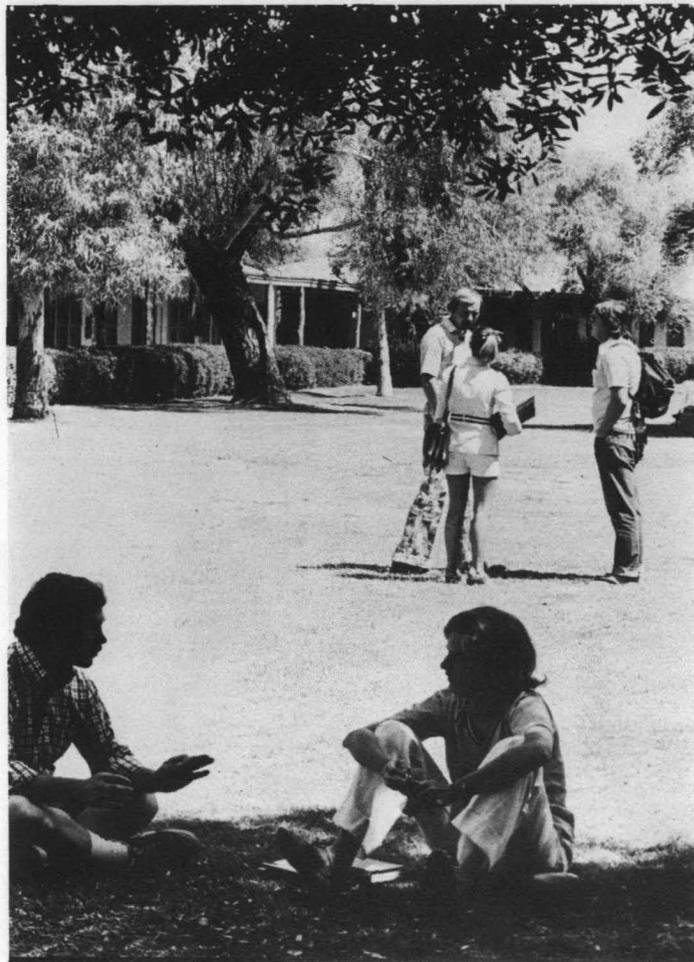
Flemming Jackson — Thunderbird Security Guard. "Working for the campus security force is sure an interesting job, although it shouldn't be confused with Kojak or the secret agent. There are a few thefts every semester, but we also have some other interesting duties. We read the temperature gauges in the cafeteria kitchen, check the water supply in the green tower, let students in their locked dorm rooms, and keep a general eye on things. The most exciting thing that occurred was one night, when I was making the rounds, I saw a fire on top of the Pub roof. I ran in and asked if anyone knew there was a fire. They said no and ignored me. Finally I convinced them to leave their beer and vacate the building. We managed to put out the fire and called the fire department. Besides that incident, things are usually routine."

Ralph Della Ratta — Usher. For \$2.25 an hour, Ralph and two other T-Birds stand guard on the reserved seat section at the Arizona Veteran's Memorial Coliseum. A few months ago, when the Cleveland Cavaliers challenged the Phoenix Suns to a b-ball game, he noticed a spectator in the front row who couldn't produce a ticket when asked to do so. "The spectator mumbled something about being a card-carrying correspondent from some obscure publication I didn't catch. As four other ushers and I proceeded to escort him to the door, his story became more convincing. We were about to reconsider the matter when he started yelling something about us being a bunch of uneducated jackasses. Needless to say, he was shown the door with much more enthusiasm on my part than the four other ushers . . . they were law students from ASU."

— Roy A. Daugherty '77



Ralph Della Ratta



CALIFORNIA SUMMER

Plan to visit Southern California this summer! Now the AGSIM Alumni Office, working with the University of California Alumni Association, makes it possible. You'll stay in first-class accommodations and have Southern California at your fingertips for a fraction of the cost you would spend elsewhere.

At the Alumni Lodge in Riverside, you're within thirty-five minutes of Disneyland, Knotts Berry Farm, and Lion Country Safari. Los Angeles, mountains, and beaches are just a forty-five minute drive away.

REGISTRATION

Please enter my reservation at the Alumni Lodge. Number of days _____ Starting date _____

Number of people _____ for which I am enclosing a deposit of \$_____. (Required deposit: \$10.00 per person.)

Name _____

Address _____

City & State _____ Zip _____

I am an alumnus/a graduate of the American Graduate School of International Management.

Make checks payable directly to: UCR Alumni Association.

Send reservations to: Alumni Lodge
UCR Alumni Association
P. O. Box 112
Riverside, CA 92506

You'll stay in a complex called Bannockburn which features private suites, a swimming pool, sauna, barbeque area, tennis courts, and gift shops. Golfing in famous Palm Springs is nearby.

This offer is available as a non-profit benefit to both AGSIM students and alumni to suit your summer needs. Plan to see Southern California from the Alumni Lodge. Now you can afford it.

ROCK BOTTOM PRICES AT THE ALUMNI LODGE

During the summer months Southland accommodations skyrocket in price. Yet at The Lodge you pay the lowest rates anywhere and still enjoy quality lodging.*

	per day	per week	you save
2 people	\$12.72	\$ 71.23	\$17.81
3-4 people (2 bedroom suite)	18.60	104.16	26.04
4 people (4 bedroom suite)	21.36	119.62	29.90
5 people (4 bedroom suite)	22.80	127.68	31.92

Other rates offer comparable savings.

*The Lodge is open from June 21 to September 1. Although pets are loved, they are not allowed at The Lodge.

CAMPUS NEWS



CHARLES PILLIOD — HONORED

Board Chairman C. J. Pilliod, Jr., of the Goodyear Tire and Rubber Company and member of the American Graduate School of International Management's Board of Trustees, received the first International Executive of the Year award from President Voris. Presented at the 30th anniversary dinner, the award will be made annually to the executive chosen for his efforts to foster international understanding through constructive and mutually beneficial business management.

Campus Honors

BEST TEACHERS — Fall, 1976:

Elayne Parshall (Modern Languages)
Paul Wilson (World Business)
Beverly Springer (International Studies)

HONORARY MEMBERS DELTA PHI EPSILON:

Elayne Parshall and Larry Finney (Modern Languages)
Dick Bossert and John Lindholtz (World Business)
Beverly Springer and Shoshana Tancer (International Studies)
Diane Connelly (Director of Alumni)
Steve Beaver (Dean of Students)
Mavis Voris (Friends of Thunderbird)
Anne Vickroy (Dining Hall Assistant Food Manager)

Fall '76 Graduation

At the Fall, 1976 Commencement December 17, FRANCIS P. GRAVES was honored with the Jonas Mayer Award, as AGSIM's outstanding alumnus.

In the graduating class of 274 were seventy students from thirty-one other countries and territories. PATRICIA N. CAMPBELL received the Barton Kyle Yount Award; ROBERT PATRICK BARNES, the Alfred Knight Award; and MICHAEL F. CANNON II, THOMAS J. SMOLENSKI, SARA MARTIN, MARLENE TENDEN, LINDA LOE, and ROSS RUTLEDGE, the Phoenix Newspapers International Advertising Award, for their Inter-Ad introducing Frisbe Disco into Faja de Oro of Central Mexico.

LOWELL THOMAS, noted author and commentator, received an honorary doctorate degree.

Agribusiness Conference Deemed Success

In response to the career needs of its graduates in an ever changing and dynamic business environment, the "Agribusiness Conference" held during Winterim 1977 represents yet another step by AGSIM toward pragmatic curriculum development. Sponsored by the Continental Grain Corporation and coordinated by Dr. James Mills of the World Business Department, the program concentrated on four major areas of this "growing" industry: the world food situation, the food-fiber system — its structure and performance, cash and futures markets of agricultural commodities, and governmental and international constraints associated with agribusiness.

Informative presentations were given by twelve industry, government, and academic experts. This combination of academic and business viewpoints created a lively format of in-depth exposure to the problems and prospects of international agribusiness.

Dr. Norman Borlaug, 1970 Nobel Peace Prize recipient and 1977 winner of an American Freedom Foundation Award, emphasized current research toward the future development of high-yield hybrid grains to feed the increasing world population.

Among the Continental Grain executives who contributed to the Conference were Clarence Palmby, Vice President, Public Affairs, and former Assistant Secretary of Agriculture; Dr. Ted Rice, Vice President, Commodity Research; J. B. Elliot, Assistant Vice President and Regional Transportation Manager, North American Grain Division; Richard Carter, Vice President, North American Grain Division; and alumnus Hurley Zook, Assistant Vice President, Processing Division.

Agricultural economists of the academic world were represented by Drs. Jimmye Hillman and Gerald Korzan, University of Arizona; Dr. Leonard Schruben, Kansas State University; Dr. Thomas Hieronymus, University of Illinois, and Dr. Eric Thor, University of California.

Throughout the "Agribusiness Conference," the approximately sixty enrollees reaped the benefits of this comprehensive program. Participants, faculty and students termed the conference a major success.

AGRIBUSINESS PLANNERS



**Dean
Marshall Geer III
Academic Affairs**

**M. David Hartnett
Retired Sr. Trader
Continental Grain
Corp.**

**Dr. Bryan Heathcotte
Asst. Professor
World Business
Dept.**

INTERFEST '77



Alumni Participation Strengthens Thunderbird Personal Contact Program on Campuses

For a graduate business school of its size, Thunderbird has the largest and most intensive recruitment programs in the country, according to College Relations Officer John James Arthur. Alumni Educational Counselors have been diligent in their efforts to contact applicants on campuses near their places of residence, allowing the total scope of the program to be maintained while avoiding the full impact of the spiraling costs of travel in these energy-short and inflationary times.

During Fall, 1976, alumni visited 123 campuses, or 73% of the 168 visited. Faculty and staff members visited 43 schools, and two current students took charge of visiting their own recent alma maters. In addition to the 1,230 students interviewed, 481 interested undergraduates were contacted in group meetings. Thunderbird alumni and representatives also took the opportunity to discuss the AGSIM program with almost six hundred faculty and staff on those campuses. These faculty contacts are particularly valuable in assuring that qualified applicants in years to come will be advised to try for the AGSIM program by their professors and counselors.

One indication of the value of this type of personal contact program is the forty-seven percent of accepted applicants who cited "general reputation of the school" as a reason for choosing the program, as compared to only six percent in 1973. Apparently, it pays to spread the word!

Interview reports submitted by alumni are particularly useful since they enable the admissions office to respond

quickly to the informational needs of a good applicant who may be hesitating between the tripartite curriculum of AGSIM, and that of a more conventional business school. These interview reports are placed in the applicant's file, thus assisting the Admissions Committee by providing an additional, independent perspective on the qualities of the applicant.

Many alumni have devoted much time and effort to this program as Educational Counselors. We would particularly like to thank Timothy C. Walker ('68) who has met with over 150 applicants from the various colleges and universities of the Ohio area since 1972. To the personal contact program, he is "Mr. Ohio." Our "Mr. Virginia" is Charles P. Ancona ('64) who has interviewed over ninety potential Thunderbirds in the state of Virginia since 1973.

Some of the other Alumni Educational Counselors who for many years have contributed a great amount of personal effort to interviewing prospective students are: Robert Brown ('56), Stephen F. Hall ('69), Stephen E. Hall ('68), Paul Davis ('55), Carl Doran ('65), William Devir ('74), William Ferry ('51), Jerry Gaarder ('59), James McCarthy ('57), Daniel Montville ('69), Michael Reich ('71), Van Robertson (W'77), MacNeil Watkins ('54).

Julia Harvey, Admissions Office, would be delighted to hear from alumni who will have the time to participate in these personal interviews during the 1977-78 academic year. Write to Mrs. Harvey at the Admissions Office or simply call (602) 938-7210. The Admissions Office will reimburse alumni for travel expenses directly incurred while interviewing, although no compensation is made for the personal services. Some alumni have asked that the Admissions Office transfer the reimbursements directly to the Thunderbird Fund.

Again, we thank all those who have so generously given their time and energy in this personal effort; it is vital in assuring a good supply of promising AGSIM candidates in future years.

DEVELOPMENT AND PUBLIC AFFAIRS

A Report on The Thunderbird Fund's Charter Year

The first year of The Thunderbird Fund has been a success. The Fund was established in the thirtieth anniversary year of our School's founding, and since June of 1976 we have been contacting alumni, parents and friends, announcing the establishment of the Fund and asking for your support.

The Thunderbird Fund is something different from special purpose giving and from endowment. Foundation and Corporate grants are usually earmarked for special programs. These sources of funding are important, and the School continues to actively pursue them. However, the School needs your donations to support the operating budget, to take some of the load off the students who have been paying for 92% of the total operating costs. We don't want the cost of tuition to put the Thunderbird diploma out of the reach of qualified students. Nevertheless, we do need funds to continue to offer our quality education in this time of rising costs.

The 1976 Thunderbird Fund achieved a good start toward accomplishing our goals. The solicitation raised \$82,000 which has been utilized to increase student aid, library acquisitions, as well as faculty and program development funds. We hope, with your help, to go even further in 1977 to establish a tradition of continued support for Thunderbird.

Many people have recognized the need for The Thunderbird Fund and are working to make it a success. A very special commendation goes to Joseph M. Klein '47, who serves as our International Chairman. We are grateful that E. V. O'Malley has agreed to coordinate our Trustee support activities for the Fund. We also owe great thanks to Howard P. Keefe '61KM for his work as Key Manager Chairman. We owe a round of applause to the heads of the regional committees that further the Fund's effort. William Lindberg '61KM and Robert Twitmeyer '64KM head the Key Manager organizations in California and Pennsylvania respectively. We thank Anthony Lodico '49 for his work in Southern California, Stephen M. Conger '50 and James Monaghan '54 for their leadership in Washington, D. C., Jiro Kitakaze '71 and Richard Coleman '54 for their endeavors in Japan, and the alumni in Mexico City and Chicago who are organizing their support.

We also want to express our gratitude to the students who volunteered their time to the profit of the first annual Thunderbird Phonathon last November.

Thunderbird is pleased to recognize the alumni, parents and friends who became charter members of The Thunderbird Fund:

M. David Merchant
Director of Development and Public Affairs

Patron (\$25,000 -):

Mrs. John W. Kieckhefer

Executive Club (\$5,000 - \$24,999):

Andrew P. Fuller

International Associates (\$1,000 - \$4,999):

Mrs. F. Trubee Davison
Gates Davison
Mrs. F. G. Emmons
Daniel C. Gainey
Mr. & Mrs. George F. Getz, Jr.
Francis P. Graves
Joseph M. Klein
John J. Louis, Jr.
Edward V. O'Malley, Sr.
John C. Pritzlaff, Jr.
Raymond Rubicam
Everett H. Terril
James F. Thornton
Dr. & Mrs. William Voris

Founder's Club (\$130 - \$999):

Anonymous
Kara Dunn Armstrong
Charles H. Bartlett
D. Barker Bates

G. Clarke Bean
Robert L. Bean
Robert F. Begani
Duane E. Bellmore
Mr. & Mrs. C. Michael Bennis
Dr. & Mrs. Robert F. Bobo
Sidney Braufman
Russell F. Bruno
Edward M. Carson
Philippe P. Cavanagh
Stephen M. Conger
Robert G. Connelly
Peter J. Cover
Robert T. Coyne
Finley Peter Dunne
James W. Echle
Mrs. Berger Erickson
Robert W. Feagles
Peter Feddersen
Anthony F. J. Finnerty
Edwin J. Foltz
Arthur C. Frantzreb
Robert B. Gooden
Robert W. Gravell
William Hacker
James L. Hayes
Sherman Hazeltine
William E. Henley
Alfred C. Herrmann
John C. Howell
Alford B. Johnson
David G. Johnson
Edward B. Juliber
Howard P. Keefe

Michael F. Kendall
Han Soo Kim
James G. Kohl, Jr.
George B. Lane
Robert E. LaPort
Mr. & Mrs. Hannis T. Latham III
George R. Lindahl, Jr.
William Lindberg
Joseph B. Lockman
Robert N. Malcolm
Charles H. Mannel, Sr.
George E. Martin
Mr. & Mrs. M. David Merchant
Kenneth J. Miller
Alfred F. Miossi, Jr.
F. Van Dorn Moller
Michael D. Moorman
Mrs. Lucile M. Myre
Barringer Newcomb
Dennis T. Oshiro
George J. Peckham
William O. Pennel, Jr.
Charles J. Pilliod, Jr.
Sheldon G. Pooley
Curgie W. Pratt
Linwood L. Reed, Jr.
James K. Richardson, Jr.
James H. Riddle
R. Lee Rigney
Mr. & Mrs. Art Schellenberg
Alban W. Schuele
Mr. & Mrs. B. Paul Smith
Craig A. Starkey
Merri Gossett Stelzer

Lloyd A. Straits II
 Charles G. Stubbs
 Mr. Ib Thomsen
 Mr. & Mrs. E. F. Tompane
 James E. Trice
 William C. Turner
 J. Jorge Verduzco
 Hal T. Walker II
 Timothy C. Walker
 Edward H. Wedepohl
 Allan P. Welch
 Fallon J. Weldon
 Jan A. Wells
 Peter B. Whalen
 Daniel D. Witcher
 Winthrop Wyman

Parents, Friends and Trustees:

Earl L. Bimson
 Walter Bimson
 Mr. & Mrs. Robert Courtney
 Mr. D. J. Davis
 Stanley E. Johnson, Jr.
 Charles Levine
 Edward N. Ney
 David B. Peres
 Guy Stillman
 Mrs. Mildred Yount

Companies Matching Contributions:

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 Chemical Bank
 Citibank
 Citizens & Southern Bank
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 Cleveland Trust Company
 Continental Can Company, Inc.
 Cyprus Mines Corporation
 Dillingham Corporation
 Dun & Bradstreet Company Foundation
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 ESB Foundation
 Exxon Educational Foundation
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 Joseph E. Seagrams & Sons
 McGraw-Edison Company
 Southeast First National Bank of Miami
 Squibb Corporation
 Sterling Drug, Inc.
 Teledyne, Inc.
 Upjohn Company
 Wells Fargo Bank

Alumni Contributions Listed By Class Year:

1947

Thomas P. Bell
 Sidney Braufman
 Albert F. Cariello, Jr.
 Lindsey P. Henderson
 Alfred P. Jankus
 Harold Kalmans
 Joseph M. Klein
 Herbert H. Lindstrom

Sheldon G. Pooley
 Merri Gossett Stelzer
 George H. Walters

1948

Robert L. Bean
 Robert C. Brock
 Richard L. Burkland
 Robert L. Hamlin
 William E. Henley
 John D. Henson
 David C. Kilmer
 Lowell K. Marcus
 Alfred F. Miossi, Jr.
 Robert D. Munger
 John Nazro, Jr.
 John A. Warner
 Fallon J. Weldon
 Harold A. Wright
 Allan L. Zimmeroff

1949

Mr. & Mrs. George W. Austin
 Thomas J. Burns
 Samuel L. Coddington
 Leroy R. Craig
 Wallace C. Grier
 Donald G. Groves
 Francis A. Hughes
 Harold E. Landson
 Anthony K. Mallgren
 Kenneth J. Miller
 Henry T. Mulryan
 Irving A. Taylor
 Joseph A. Viner
 Henry C. Watson

1950

Ralph R. Bower
 Sterling L. Boyce
 Stephen M. Conger
 Virgil E. Heidbrink
 Charles C. Mitchell, Jr.
 Duane D. Mowry
 Alvin G. Robins
 Jean H. Rockwell, Jr.
 Frederick D. Voorhees
 Robert G. Walker
 Daniel D. Witcher

1951

John K. Barrington, Jr.
 D. Barker Bates
 Robert W. Feagles
 Dr. Shelton W. Marlow
 Wilford J. Marshall
 Harry B. Turner
 Dr. Frank E. Watkins

1952

Barbara J. Edmunds
 Robert B. Gooden
 John E. Greyer, Jr.
 Brayton Lincoln
 George J. Peckham
 Raymond E. Rubert
 Edward H. Wedepohl
 Hilary W. Wilson
 H. Ted Withers

1953

Charles H. Bartlett
 Edward C. Campeau
 Margaret E. Dougherty
 William Schollard, Jr.
 John D. Selby
 Eugene H. Shultz
 Charles T. Wood

1954

Vincent J. Brady
 Charles G. Keller
 Philip F. Kirk
 George R. Lindahl
 Thomas J. Machia
 James P. Monaghan
 McNeill Watkins
 Harold W. Yost

1955

Eric E. Ericsson
 Ray C. Lopez
 Robert A. Warren

1956

Kara Dunn Armstrong
 Glenn A. Beck
 Norman Capps
 Robert G. Connelly
 Robert M. Duin
 Harry J. Kratoville, Jr.
 Joseph B. Lockman
 Addison L. Luce, Jr.
 James E. Schmutzler
 Winthrop Wyman

1957

Mr. & Mrs. W. Douglas Buckmaster
 Robert R. Edsall
 Dale A. & Glee Mitchell Ewell
 Robert S. L. Hasselman
 James L. Kritzer
 Charles W. Maggio
 William B. McKaig
 Barbara D. Nelson
 John K. Seward
 Thomas S. Van Alyea, Jr.

1958

Stanley C. Allen
 Russell F. Bruno
 Philippe P. Cavanagh
 William S. Fishback
 Alvin Fritzner
 Laurens L. Henderson
 J. Dean Huelat
 Michael F. Kendall
 Robert E. LaPort
 Evin L. Perdue
 Frank E. Pinckard, Jr.
 Henry A. Schlichting
 Frederick P. S. Sill
 Walter H. Waechter

1959

George B. Blake
 Joe Di Grazia
 Kenton E. Draigh
 Anthony F. J. Finnerty
 Andrew W. Furlan

Jerome L. Gaarder
Lawrence Gilbert
Francis P. Graves
Barton L. Hartzell
Alfred C. Herrmann
James J. Hill
Robert E. Johnson
Robert R. Linsenmayer
George E. Martin
Curgie W. Pratt
Linwood L. Reed, Jr.
Henry W. Schaefer
Daniel D. Schell
Anthony J. Vlahides
David V. Youmans

1960

Robert H. Crossley, Jr.
Robert A. Dilworth
Robert G. Heineman
Thad R. Hogan
James L. Hyek
Russell D. Keely
Robert N. Malcolm
Robert B. Perkovich
John J. Ross
Craig A. Starkey
James E. Trice
David I. Wallace

1961

Richard J. Autenreith
Norman H. Baum
Duane E. Bellmore
Robert B. Garrison
David G. Johnson
Howard P. Keefe
William Lindberg
F. Van Dorn Moller
James H. Parker
James H. Paulino
Lawrence W. Price
Ronald K. Segerlind
Martin J. Taylor
Shigehiro Uchida
Dr. & Mrs. Joe N. Weatherby
Leighton A. Willgerodt

1962

Jack Beldon
Carlos E. Cortes
Gilbert P. Fauteux
Morris Feldman
Edward V. Heath
Stephen G. Heiner
Harold R. Huntress
Mr. & Mrs. William G. Kirkman
Kevin J. McMahon
Wallis R. Sanborn
Christof J. Scheiffele
Terry S. Singer
Mr. & Mrs. B. Paul Smith
John D. Stanton
Guy Stillman
Monte P. Whitetted
John W. Ziebarth

1963

Dr. & Mrs. Robert F. Bobo
Mr. & Mrs. Lawrence C. Greene

Bruce L. Heine
Beatrice Brown May
James H. Riddle
Daniel B. Van Gelder
Louis F. Varricchio

1964

Wade H. Collins
Durfee L. Combs
John F. Dalieri
Mary P. Gaertner
Bernard Knaggs
Harry W. MacKenzie
Garry S. Moore
William O. Pennel, Jr.
Luis C. Pi-Sunyer
Mr. & Mrs. Donald M. Shulkin
Tze-John Tung

1965

George M. Dykes
Mabel J. Erickson
Benjamin H. Garrett
Robert W. Gravell
Richard A. Koechlein
Tom J. McSpadden
John V. Savage
I. Conrad Schwab
William M. Shapiro
John L. Shepherd
Richard L. Strayer
Donald E. Whisman

1966

David S. Arms
Peter E. Baer
Mr. & Mrs. C. Michael Bennis
Vincent D. Cater
Mr. & Mrs. Michael M. Finney
William A. Gleason
Alfred J. Grantham
Gerald H. Greene
Peter X. Hahn
Alford B. Johnson
Joseph B. Kercheville
Ralph C. Lambert, Jr.
Richard E. Mar
Derek E. Miller
Thomas D. Morse
James K. Richardson, Jr.
Peter W. Sill
Lloyd A. Straits II
Stephen K. Swenerton
Joseph E. & Gayle Thompson

1967

Alan M. Arsh
John P. Ashton II
Victoria S. Baird
Robert F. Begani
William R. Brown
Paul H. Donnelly
Peter Feddersen
David G. Fisher
Lance S. Jensen
Byron P. Johnson
Jeffrey J. Marchant
Michael D. Moorman
Earl K. Oman
Richard J. Roney

James P. Rooney
James D. Tegeder
Howard K. Trilling
Joel T. Wineburgh

1968

Ben M. Amraoui
Kenneth A. Banks
Charles W. Barringer
John P. Berg
Ronald E. Case
Steven L. Gold
Joseph F. Gury, Jr.
F. Berry Hayley
Bert V. Hollansky
James E. Korinek
Jeffrey A. Lockwood
Roy K. Malkin
David R. Midgley
Branger R. Miller
Martha Thorne Mirabal
Masaaki Nakamoto
Barringer Newcomb
Peter M. Noble
Allen B. Pease
Michael C. Pierce
Charles A. Smith
Timothy C. Walker
Robert S. Wilcox
Norman F. Woods
Algis Vosylius

1969

John P. Barelli
Fred D. Bloom
Roland R. Corriveau
Peter J. Cover
Robert T. Coyne
Mr. & Mrs. Marvin J. DeVoe
Edwin J. Fowler
Mr. & Mrs. Brian W. Gauler
Joseph M. Gontram
John L. Gummere
John Heard
Richard A. Koehler
Kurn F. Kruger
Bob F. Reece
Daniel R. Root
Kenneth A. Sperling
V. Stephen Vincent
Robert W. Williamson
Donald B. Wilson

1970

Anonymous
Keith S. Bean
Philip G. Blaisdell
Terry M. Chamberlain
Beverly Chan
Steven R. Chapman
Enos W. Davison
Ronald C. Eld
Carlton B. Foust
William D. Gage
Libby G. Ginnetti
Marc B. Golubock
James P. Hagan
G. Koll Hagen
Charles N. Hansen
Robert M. Harris

William M. Heineken
 Robert W. Hewes
 Gary W. Hibbard
 Oliver G. Jakob III
 Charles L. Johnston III
 Richard C. Kwasny
 Geraldine Gurley Lamonica
 Philippe Matron
 Michael P. McTigue
 Craig E. Morehouse
 John L. Muncy
 Walter H. Nagel
 Jerome A. Raggett, Jr.
 Michael O. Ridgeway
 Frank J. Schiendler
 Alban W. Schuele
 James C. Schwartz
 Dwan L. Shipley
 Udo I. Sietins
 George A. Wenz
 Harold S. Westphal, Jr.
 Pierre H. Zarch

1971

B. Lee Baker
 Robert M. Betette, Jr.
 Eugene H. Castle, Jr.
 William M. Coulter
 Thomas E. Dent
 Jon B. Dwinell
 Harold A. Gunn, Jr.
 Robert C. Hill
 Michael B. King
 James G. Kohl, Jr.
 Phillip W. Laney
 Mr. & Mrs. Hannis T. Latham, Jr.
 Charles B. Malone
 Jay G. Marks
 Cliff A. Myers
 Dennis J. Orio
 Karl S. Reiner
 R. Lee Rigney
 Joseph B. Schreiber
 Jon H. Shoup
 William D. Snyder
 Leonard A. Tibbets
 R. Wayne Walvoord
 James D. White

1972

James F. C. Bacon
 William H. Barkell
 James S. Boyce
 William G. Broadfoot
 Gary L. Buckingham
 Michael O. Clarey
 Michael G. Clennan
 Grier H. Cooper
 John T. Denman
 Thomas A. Dreis
 Mr. & Mrs. James W. Echle
 Barton A. Francour
 Roger P. Fuller
 Phillip J. Gibson, Jr.
 Jonathan B. Holcomb
 Maximo C. Lau Tang
 William E. Lebow
 Stephen H. Mahood

Lawrence L. Martin
 Dieter B. Michel
 Robert H. Mueller
 James M. Myers
 David B. Naylor
 Dennis T. Oshiro
 Joseph Petryshyn
 David M. Ransome
 Charles W. Roberts
 James J. Rook
 Lee F. Smith
 Thomas H. Tegart
 Steven L. Toms
 Christine Topoulos
 Robert W. Wedwick
 Allan P. Welch
 Hugo Wolter, Jr.

1973

Kamel A. Aossey
 Randall & Lorraine Abell Bishop
 Carol V. Coleman
 Francis J. Dierickx
 Dana M. Dorr
 Holland B. Evans
 Dennis L. Ferguson
 James M. Fitzhugh
 John C. Graeff
 George F. Hardy
 John C. Howell
 G. Dean Johnson
 George J. Karlins
 Jacques D. & Sandra Kerrest
 Han Soo Kim
 Claxton E. Lovin
 Ronald E. MacDonald
 K. C. McAlpin
 Christopher T. Morrison
 Alan G. Nordell
 Gerard V. Perez
 Michael L. Quinn
 David H. Roberts
 W. Neil Sabin
 Gerry O. Sibley
 Roger S. Silverstein
 Gerd Stippingner
 William M. Tucker, Jr.
 Dennis A. Velie
 Hal T. Walker II
 John R. Wickersham
 Gary A. Withall
 Baxter K. Woodard

1974

Gregory C. Anderson
 Rebecca Brewer and
 Bradley N. Stoops
 Raymond H. Burrus
 Sharon L. Cann
 Fred S. Carroll
 Robey A. Clark
 Michael D. Crotty
 Steven W. DeLateur
 Donald A. Di-Nuccio
 James E. Dodson
 T. Robert Emmerich, Jr.
 Julie Houk Goodrich
 Ronald A. & Joan W. Hames

Thomas D. Hartje
 Barry L. Heimbigner
 James M. Howard
 Ralph C. Johnson
 Nancy J. Jones
 Leonard J. Kistner
 Shaun E. B. McIntosh
 S. Bredo Oestlien
 Brian T. O'Neill
 Won K. Pak
 Mr. & Mrs. Michael R. Parker
 Duane A. Partain
 Roger S. Patterson
 Alfred Pick
 Steve Schaefer
 Michael J. Schoettler
 Behram R. Sethna
 William J. Syms III
 John R. Trowbridge
 Scot F. Von Bergen
 Peter S. Wallerstein
 Hugh A. Warren
 Robert G. Young

1975

John Anter
 Leonard & Demetra Brockman, Jr.
 Mr. & Mrs. Russell H. Davis III
 Douglas D. Dunsmoor
 Thomas & Elizabeth (Byrnes) Fadrhonc
 Alan P. Goode
 Thomas B. Hancock
 Bruce W. Harris
 David E. Henderson
 Yoshiharu Imai
 Pincas Jawetz
 Douglas B. Kennard
 George B. Lane
 Moncure C. O'Neal
 Kenneth E. Pickens
 Carlos A. Roncal
 Charles R. Schwarck
 Charles G. Stubbs
 David B. Terrar
 Amy T. Thurston
 Roger M. Titley
 Larry D. Ursich
 William G. Whitehead
 Jorge J. Verduzco

1976

Bernd Brand
 Gregory Buchaj
 Bruce H. Burlington
 Martha S. Cook
 Robert C. English
 Robert H. Kent
 Thomas P. McGonegle
 Carlos G. Orchard
 Frank W. Snell
 Andrew G. Tulloch
 Peter B. Whalen

This report covers the calendar year of
 1976 — Restricted Gifts are included.

A New Face Takes Form

Like the desert around it, the face of Thunderbird is changing rapidly.

Last summer the north half of C dormitory was completely renovated and has become the home of the International Studies Department and the site of two much-needed seminar rooms. In late fall, Student Affairs moved into the old nursery quarters, thus placing the Dean of Students, Housing, and Financial Aids all under one roof. Louise Gifford of Financial Aids has been working here for almost 20 years and, for the first time, has a window in her office.

At about the same time that Student Affairs moved, the area at the south end of the auditorium was allocated to the new cross-cultural communications program. Carpenters, electricians and other assorted craftsmen swarmed over the place, bashing out walls, lowering ceilings, often working far into the night. When the dust settled, AGSIM was the proud possessor of an audio-visual room which houses the school's new video-taping equipment and serves as a typing studio for the cross-cultural communications class and other groups wishing to utilize the equipment.

As we go to press, work is continuing on the renovation of the Administration Building. Here ceilings are being lowered, more offices added, and, much to the relief of the staff, air conditioning is being installed.

Perhaps the most significant and most visible building project is in the housing area. Two new residence halls, one on either side of the Administration Building, are nearing completion. Mrs. John W. Kieckhefer, trustee and long-time friend of AGSIM, has donated \$100,000 to be applied toward the construction of one of the new residence halls now under construction. Mrs. Kieckhefer, a well-known interior decorator, is also assisting the school in decorating the residence halls. Each building consists of three suites. A suite contains a large lounge with four single rooms on either side of it. Each group of four singles shares a large bathroom, and all eight singles share the lounge. The two new buildings will accommodate 48 students in all. Fully carpeted and air conditioned, these attractive residence halls are the prototype of future Thunderbird living facilities. As soon as these new residence halls are completed, work will begin to change E dormitory into a new home for Placement and Alumni. This in turn will permit the library to expand.

Valley National Bank of Phoenix, Arizona has granted AGSIM \$100,000 toward its building program. This commitment, the largest ever made to an educational institution from the bank, is a major boost to the school's efforts to seek support from local financial institutions and corporations for its capital development program. AGSIM has also received gifts of \$33,000 from the Arizona Bank, \$25,000 from First National Bank of Arizona, and \$2,500 from the Thunderbird Bank.

In receiving these gifts, AGSIM's President, Dr. William Voris, commented that this local support of the School's building program shows the importance of Thunderbird's program not only to the international community, but to Phoenix and Arizona as well.

Thunderbird continues to evolve, not only its curriculum, but also its physical plant. And the list for the future goes on and on — a classroom-auditorium complex, more faculty offices, a women's locker room, more new residence halls — all we need is money.

CAMPUS VISITORS

Visitor	Firm	Location
(Recruiters)		
Bernard Knaggs (J64)	Exxon Chemical	Texas
Hurley Zook (J64)	Continental Grain	New York
Paul Kreider (K65)	Hilti Inc.	California
Herbert Osborn (F67)	Chemical Bank	New York
John M. Hughes (J69)	Continental Can Co.	Connecticut
Lianne T. Sorkin (D72)	Metropolitan Life	New York
Warren Feller (D74)	Clark Equipment	Michigan
Robert S. Hatch (A74)	Ideal Industries Inc.	Illinois
Maribeth Sembach Rahe (M74)	Harris Bank & Trust	Illinois
Ross E. Bruner (A75)	Hilti Inc.	Texas
Raymond D. Neoh (M76)	Crossroad Int'l	Minnesota

Visitor	Firm	Location
Sterling Boyce (F50)	Miles Laboratories	Connecticut
Bill Ryan (J55)	Citibank	New York
Jerry Gaarder (F59)	Allergan Int'l	California
L. Yves Coker (J60)	Dupont	New York
David R. Lorance (J60)	USAF	Texas
Weston G. Dower (F61)	Self-employed	California
Bruce Barber (J63)	Retired	Hawaii
Bob Coulter (F63)	Bank of America	California
Iverson Moore (F64)	Moore Market Research	Indiana
Donald Whisman (J65)	Bechtel Corp.	Virginia
John Berg (J68)	Fiat-Allis	Illinois
Vincent B. Fagin, Jr. (J68)	Sears-Roebuck	Illinois
Richard Weden (J68)	American Express Co.	Singapore
Andrew Branscome (F69)	Holiday Inns of America	Mississippi
Bob Sebree (F69)	Quail Run Publications	California
James C. Kuhn (J70)	Omega Optical	Illinois
Shaun Onishi (D70)	Revlon Co. Ltd.	Japan
Don Stranik (J70)	Continental Grain Co.	Oklahoma
Carl Thompson (J70)	Sands Motor Co.	Arizona
Warren Brainard-Smith (M71)	American Hosp. Supply	Puerto Rico
Michael L. MacAfee (M71)	Attorney Gen. Office	Arizona
Doug Moore (M71)	Self-employed	Idaho
Bob Greenbaum (A72)	Digital Equipment Co.	Mass.
Ryan Lancaster (A72)	IBM	Arizona
Dan Murphy (D72)	Burson-Marsteller	New York
Bruce Shurtleff (D72)	Mefford Weir Inc.	New Mexico
Dick Schlupp (A73)	Invest. Property Firm	California
Howard E. Yarbrough (A73)	Nat'l Educational Media	California
Steve Bartley (D74)	Facings of America	Arizona
Jay H. Bielert (A74)	Price-Waterhouse	Illinois
Bienvenido Callanta (D74)	Valley Nat'l Bank	Arizona
James Halderman (A74)	Aramco	Arabia
Alex Makris (M74)	SMI	Texas
Charles Shillingburg (M74)	Greyhound	Arizona
Richard F. Bram (D75)	Campbell Chain Co.	Arizona
Robert Chang (M75)	Owens-Illinois Inc.	Ohio
Vladimir Egger (D75)	ICD	New York
George M. Fronske (D75)	Hamburger Hamlet	California
Rod Granger (W75)	Comptroller-Currency	Montana
Silas Zirkle (D75)	Independent Contractor	Arizona
Marc E. Berg (M76)	—	Arizona
Perri Bernstein (A76)	Johnson & Johnson	California
Joseph E. "Butch" Cochran (W76)	American Consul	Brazil
Marsha E. Dow (A76)	Wells Fargo Bank	California
Mark Hale (D76)	Boeing	Arizona
Hector Holland (M76)	Koehring International	Wisconsin
Clyde F. Ito (M76)	Oritz Int'l Co.	California
Jason Kirshenbaum (D76)	Rhodes S.W.	Arizona
Ferdinand Mayerhofer (M76)	Infirm	Colorado
Judy Purze (M76)	Britt & Frerichs	Illinois
Nedim Rona (M76)	Metalbestos Systems	California
Marsha Shelton (A76)	Lincoln Nat'l Life	Indiana
Helm Stachowske (D76)	Caterpillar	Michigan
Nina J. Walchirk (A76)	Warner Bros.	Brazil
Milton C. Turner (SP)	Retired AGSIM Dean	California

ALUMNI ASSOCIATION NEWS



Singapore Reunion

ARIZONA alumni enjoyed Interfest, April 16, met for cocktails and elected new officers and board members.

In accordance with the NORTHERN CALIFORNIA Thunderbird Alumni Association by-laws, dues-paying members in February elected the following slate of directors: SHERMAN J. OLSON '50 (continuing), ROLAND J. WILLITS '70 (continuing), GARY MICHAEL '72 (continuing), RICHARD E. PALTENGI '48, BRUCE J. EBERLY '74, STANLEY D. LOAR '69, JACK VOLUNTINE '69, DAVID E. CHRISTENSEN '73, RICHARD L. CUMMINGS '57, TINA HALEY '70, OLIVER SHILLING '72, JOHN A. HETTRICH '74, THOMAS BIRCH '51, and ANNE WEBSTER '69.

The association members have been active: hosting PRESIDENT VORIS for dinner at the Great Electric Underground, December 9; DIANE CONNELLY at lunch March 4; seeking out job possibilities for "old" and "new" alumni; touting the School to outstanding prospective students; and examining further ways to support Thunderbird.

This is a model group, thanks in great measure to the many long hours and great personal effort expended by "Mr. Northern California T-Bird," JERRY OLSON '50.

SOUTHERN CALIFORNIA alumni met December fifth. JEFF RUBY '72 continues to lead our active group there, and is glad to have LARRY SCHAEFFER '47 (from Mexico City), in the area to help out. Vice President BILL STARKEY '72 reports the group is planning a summer reunion.

BILL KING, professor of English as a Second Language, was honored guest at a MIAMI luncheon organized by MARLON WILLSON '51. Bill reports the alumni as concerned with admission standards.

CHICAGO area alumni enjoyed cocktail parties New Year's Eve at Pub-in-the-Park, and on April 1, at the Chicago Association of Commerce and Industry, thanks to BOB BEAN '48, Director of the World Division for the Chicago Association of Commerce and Industry and recipient of the "Chicago Alumnus of the Year" award. Placement director, CHARLES MANNEL, alumni director DIANE CONNELLY, and "alumni-in-residence" PHILLIP MARTIN and BARBARA BYRNES were honored guests on April first.

Contact ROD TAYLOR '75 or KEITH CROMLEY '75 for details of NEW ORLEANS' alumni plans.

MARY McMUNN '74 organized a successful cocktail party in honor of CHARLES MANNEL, director of placement, December 9, in MINNEAPOLIS. An early summer picnic is in the works.

TOM WONG '73 hopes NORTH CAROLINA alumni will volunteer to help him organize a big summer T-Bird ingathering. Call him!

BIG APPLE alumni will have cocktails, munchies and companionship May 1. Call CHRIS GORSLINE for details. T-Birds honored BERGER ERICKSON at a cocktail party in the AMA Building in New York City in November, courtesy of DAVE SECUNDA (honorary T-Bird, and father of **four** graduates).

A serious question and answer session resulted from DALLAS' get-together with alumni director, DIANE CONNELLY, Novem-

ber 20. All dual AGSIM-SMU degree candidates are particularly welcome to attend the group's next meeting. The weekend of April 16, T-Birds met to "reaffirm acquaintances and dialogue of November meeting," according to DAVE TROTT '74.

PORTLAND area alumni committee members are concentrating on up-dating their area lists. BARKER BATES '51 is organizing a meeting when DIANE CONNELLY is in the area the second week of July.

Under the leadership of PETER COVER '69, the WASHINGTON, D.C. alumni group is active again. The group entertained PRESIDENT VORIS in September; Board members met with DIANE CONNELLY in November; and the entire T-Bird alumni group met April 6.

HECTOR HOLLAND '76, the 1976 "Alumnus in Residence" award recipient, and ERNIE KANGAS '73 now in Waukesha, organized a MILWAUKEE lunch in November.

JAY SAVAGE '75, ROBERT GILBERT '75, and GREG WALKER '75 organized a gathering of PHILADELPHIA alumni in late January. Over fifty alumni were in attendance, including ALBERT CARELLO, JR. '47, who, according to reports, was "just magnificent."

Other Countries

Contact SUZANNE BLACK '69 if interested in meeting with other T-Birds in the BAHAMAS.

Since STEPHEN MYRACLE '62 moved to Guam and JIM WILLIAMS '71 moved to Malaysia, LIBBY GINNETTI '70 and CLIFF BEVENS '50 are serving as BANGKOK alumni coordinators and welcome any newly arrived Thunderbirds.

JIM DAHLSTROM '58 reports a successful COSTA RICA reunion.

EL SALVADOR alumni had a general reunion and cocktail party, February, reports JOHN ARNOLD '61.

Returning from her visit to the People's Republic of China in HONG KONG, Professor SHOSHANA TANCER visited with BILL LING, JR. '73, AVINDER BINDRA '74, and GEORGE HSU '75 (among others) at the Mandarin Hotel cocktail lounge. She also talked by phone with PHILLIP BLAISDELL '70.

TOKYO alumni enjoyed a Halloween party. MARTIN SOURS reports that JAPAN alumni also held a party on April 16th.

A Christmas party was hosted by "alumni-in-residence" ORLANDO DAVILLA in SAN JUAN. All fifteen Puertorriquenos and transientes toasted T-Bird's health. JOHN TOMLINSON '58 and SANFORD STONE '69 are planning a San Juan PUERTO RICO get-together.

The first SINGAPORE reunion was organized by BILL WAGNER '68 and SAM MURUGASU '73. Twenty-five "scholars" met November 30 for dinner and drinks.

MICHAEL BENNIS '66 hosted a Spring Meeting of the MADRID area alumni at his home, March 31.

RESOURCE PERSONS — ALUMNI ASSOCIATION

If you are visiting, job-hunting, moving or new to their area, the T-Birds marked "RP" will help you. If you'd like information about alumni meetings and activities in their area, the T-Birds marked "AA" will advise you of times and places. Let me know if you'd like to add your name to this distinguished list of AGSIM alumni who are proudly serving their School and other distinguished alumni world-wide.

UNITED STATES

ARIZONA

Noble Blackshear (AA)
c/o Arizona Bank
101 N. First Ave.
Phoenix, AZ 85003
tel: (602) 262-2000

Mark Mahoney (RP)
830 S. Farmer
Tempe, AZ 85281
tel: (602) 966-3075

Chuck Murphy (RP)
c/o Arizona Bank
101 N. First Ave.
Phoenix, AZ 85003
tel: (602) 262-2000

Ken Nelson (RP, AA)
6720 N. 18th Pl.
Phoenix, AZ 85016
tel: (602) 265-2033

Barbara Stewart (RP, AA)
6529 W. Glendale Ave.
Apt. J
Glendale, AZ 85301

CALIFORNIA (Northern)

Gary Michael (RP, AA)
1776 Monroe, Apt. H-5
Santa Clara, CA 95050
tel: (408) 296-0982 (H)
(415) 783-0878 (O)

Sherman J. Olson (RP, AA)
c/o AFIA
300 Montgomery St.
Suite 860
San Francisco, CA 94104
tel: (415) 421-0444

Roland J. Willits (AA)
342 Blackstone Dr.
San Rafael, CA 94903
tel: (415) 453-1655

(Fresno)

Roland E. Garcia (RP)
4325 W. Shaw #B
Fresno, CA 93711
tel: (209) 442-8100

CALIFORNIA (Southern)

Jim Dale (AA)
c/o Charlotte Dale
3131 W. Pacific Coast Hwy.
Newport Beach, CA 92660

Jeff Ruby (AA)
23016 Haddock Dr.
Diamond Bar, CA 91765
tel: (714) 595-9943 (H)
(213) 330-0666 (O)

W. Lawrence Schaeffer (RP, AA)
770 W. Imperial Ave., Apt. 30
El Segundo, CA 90245
tel: (213) 322-0935

(San Diego)

Craig A. Starkey (RP, AA)
Box 1122
Rancho Sante Fe, CA 92067
tel: (714) 756-2692

COLORADO

Mimi Nettrour (RP, AA)
c/o Merrill, Lynch, Pierce,
Fenner & Bean
Denver, CO
tel: (303) 759-5314

FLORIDA

George E. Grimmett (RP)
P. O. Box 266
Altamonte Springs, FL 32701
tel: (305) 862-7620

Robert Michaud (RP)
208 First Ave. F2
Melbourne Beach, FL 32951

Marlon E. Willson (RP, AA)
7241 SW 118 St.
Miami, FL 33156
tel: (305) 235-2141

HAWAII

Harry Fanning (RP, AA)
44-208 Malae Place
Kaneohe, HI 96744
tel: (808) 254-1221

Gary Miller (RP)
c/o Carrigan, Hoffman
& Assoc.
The Hawaii Building
745 Fort St., Suite 2108
Honolulu, HI 96813
tel: (808) 524-5336

ILLINOIS (Chicago)

Bob Johnson (RP)
RE Johnson Intl. Assoc.
1795 Taft Ave.
Rolling Meadows, IL 60008
tel: (312) 358-6464

Paula Messer (RP)
4343 N. Clarendon
Apt. 1509
Chicago, IL 60613
tel: (312) 935-5715

Randy Miller (AA)
3150 N. Sheridan #13D
Chicago, IL 60657
tel: (312) 327-1153

Jesse Wilson (AA)
c/o Thomas H. Miner & Assoc.
135 S. LaSalle St.
Chicago, IL 60603
tel: (312) 236-8745

Cynthia Young (RP)
535 N. Michigan
Chicago, IL 60611
tel: (312) 467-5322

(Peoria)

Fred Leenerts (RP)
604 21st St.
Moline, IL 61265
tel: (309) 762-8780

Ed Noonan (RP, AA)
4010 N. War Memorial Dr.
#119
Peoria, IL 61614
tel: (309) 688-9166

David Traff (RP, AA)
1811 Kingsway, #F5
Peoria, IL 61614
tel: (309) 692-2413

INDIANA

Mark Dannenberg (RP)
3025 Georgton Rd.
West Lafayette, IN 47906
tel: (317) 463-5128

Robin Hess (RP)
242 Monterey Ave.
Terre Haute, IN 47803
tel: (812) 234-3376

KANSAS

Walt Atkinson (RP)
8800 E. Harry, #403
Wichita, KS 67207
tel: (316) 685-6858

LOUISIANA

Keith Cromley (RP, AA)
1217 Royal
New Orleans, LA 70116
tel: (504) 524-9834

Rod Taylor (RP, AA)
1024 Jefferson Ave.
New Orleans, LA 70115
tel: (504) 895-8587

MARYLAND

Bruce Wallace (RP, AA)
Box 155, RFD #1
Hydes, MD 21082
tel: (301) 592-2811

MASSACHUSETTS

Phillippe Deymes (RP, AA)
Morgan Manor
#50A Starwood Dr.
Lenox, MA 01240
tel: (413) 637-2811

MICHIGAN

Greg Buchaj (RP)
29121 Sherry
Madison Heights, MI 48071
tel: (313) 545-1570

Dallas Dawson (RP)
American Motors Corp.
27777 Franklin Rd.
Southfield MI 48076
tel: (313) 827-1000

Gloria Trierweiler (RP, AA)
Campbell-Ewald, Intl.
Advertising
3044 W. Grand Blvd.
Detroit, MI 48202
tel: (313) 872-6000

MINNESOTA

Mary McMunn (RP, AA)
9300 Cedar Ave., #144
Bloomington, MN 55420
tel: (612) 888-7223

NEVADA

Ted Strickler (RP, AA)
American Mortgage &
Investment Co.
Suite 203,
Park Sahara Office Mall
1810 E. Sahara Avenue
Las Vegas, NV 89104
tel: (702) 733-2075

NEW YORK AREA

Robert Ballinger (RP)
Asst. Professor,
Business Division
Siena College
Loudenville, NY 12211
tel: (518) 783-2300

Mike Crotty (AA)
21 W. 86th Street, #710
New York, NY 10024
tel: (212) 929-4100
(212) 724-8500

Jim & Chris Gorsline (AA)
135 Liberty St.
Lodi, NJ 07644
tel: (201) 472-0907

Robert Morris (RP, AA)
5 Bedford Ave.
Massapequi, NY 11758
tel: (516) 799-6253

William Neumann (RP)
169 Charlton Ave.
South Orange, NJ 07079

Peter Nicholson (RP)
15 Jones St., Apt. 1-A
New York, NY 10011
tel: (212) 675-1056

Carlos Orchard (RP)
NOSAMCO Services Inc.
60 E. 42nd St.
Lincoln Bldg.
New York, NY 10036
tel: (212) 697-6485

Gary Pacific (RP)
c/o Crane Company
300 Park Ave.
New York, NY 10022

John Sandor (RP, AA)
c/o Phillip Morris, Inc.
100 Park Ave.
New York, NY 10010
tel: (212) 679-1800

Debby Smith (RP)
40 Sutton Place, Apt. 8-C
New York, NY 10022
tel: (212) 754-1100 ext. 560

(Rochester)

R. Wayne Walvoord (RP)
c/o Security Trust Co.
(Intl. Dept.)
One East Avenue
Rochester, NY 14638
tel: (716) 262-3100

NORTH CAROLINA

Tom Wong (RP, AA)
7119 Stonington Lane
Charlotte, NC 28212

NORTH DAKOTA

Dennis Smith (RP)
Clark Equipment
Melrose Division
112 N. University Drive
 Fargo, ND 58102
tel: (701) 293-3220

OHIO

Harry Cockrell (RP)
c/o Ridge Tool Co.
400 Clark Street
Elyria, OH 44035
tel: (216) 323-5581

Mike Groeneveld (RP)
c/o Ridge Tool Co.
400 Clark Street
Elyria, OH 44035
tel: (216) 323-5581

Arif Hafiz (RP, AA)
c/o Ridge Tool Co.
400 Clark Street
Elyria, OH 44035
tel: (216) 324-3556

Steve Mahood (RP)
31 Stewart Court
Oberlin, OH 44074
tel: (216) 775-0528

Allan Welch (RP)
14914 Lake Avenue
Cleveland, OH 44107
tel: (216) 228-5194

PENNSYLVANIA

Robert August (RP)
1219 W. Wynnwood Rd.
Wynnwood, PA 19096
tel: (215) 649-6081

Mike Loudon (RP)
FMC Corp. Agricultural
Chemical Div.
2000 Market Street
Philadelphia, PA 19103
tel: (215) 299-6000

Emmanuel Nsien (RP)
7805 Buist Ave.
Philadelphia, PA 19153
tel: (215) 492-9338

Jay Savage (AA)
1700 Ben Franklin Parkway
#1106
Philadelphia, PA 19103
tel: (215) 569-2460

Donald Stanek (RP)
2862 Washington St.
Easton, PA 18042
tel: (201) 859-2151
(215) 252-2131

TEXAS
(Dallas)

Houston Briggs (RP)
3519 Bremen
Dallas, TX 75206
tel: (214) 821-5494

Hans Jany (AA)
4536 University #24
Dallas, TX 75205

Luis Molinar (RP)
c/o Bell Helicopter
1901 Central Dr.
Bedford, TX 76021
tel: (817) 267-8161

Dave Trott (RP, AA)
6073 Village Glen Dr.
#4228
Dallas, TX 75206
tel: (214) 691-5857

(Houston)

Kris W. Anderson (RP, AA)
5314 Wending Way
Houston, TX 77091
tel: (713) 681-6596

Earl V. Dragics (RP)
10162 Haddington
Houston, TX 77043
tel: (713) 464-9768

Virginia McCampbell (RP, AA)
Suite 1200, Conoco Tower
Five Greenway Plaza East
Houston, TX 77046
tel: (713) 621-9050

WASHINGTON**(Seattle)**

Barton L. Hartzell (RP, AA)
6322 126th Avenue S.E.
Bellevue, WA 98006
tel: (206) 641-2796

Chuck Hazen, Jr. (AA)
c/o Seattle First National
Bank — IBD
16th Floor
P. O. Box 3586
Seattle, WA 98124
tel: (206) 583-3131

Haven Stewart (RP)
12537 7th Ave. N.W.
Seattle, WA 98177

(So. WA & Portland OR)

D. Barker Bates (RP, AA)
1926 Olympia Way
Longview, WA 98632
tel: (206) 636-1768

Maurce B. McCullough (RP)
2834 N.E. 45th Ave.
Portland, OR 97213
tel: (503) 281-9904

WASHINGTON, D.C. AREA

Peter Cover (AA)
6028 Grove Dr.
Alexandria, VA 22307
tel: (703) 765-4912

Paul & Chris Tveit (AA)
6800 Fleetwood Rd., Suite 915
McLean, VA 22101
tel: (703) 356-0737

John Votta (RP)
Rt. 6, Box 577
Fredericksburg, VA 22401
tel: (703) 752-2409

WISCONSIN
(Milwaukee)

Hector Holland (RP, AA)
Koehring Intl Marketing Co.
780 Water St.
Milwaukee, WI 53201
tel: (414) 273-2300 ext. 1

Ernest Kangas (RP, AA)
208 Oakland Ave.
Waukesha, WI 53186
tel: (414) 224-0240
(414) 549-0942

Al Keiser (RP)
c/o Marshall & Ilsey Bank
770 N. Water Street
Milwaukee, WI 53201
tel: (414) 765-7700

OTHER COUNTRIES**AUSTRALIA**

Dave Wallace (RP, AA)
No. 17 Brisbane Ave.
East Lindfield
N.S.W. 2070
Australia

BAHAMAS

Suzanne J. Black (RP, AA)
Allied Bank International
P. O. Box N-3944
Nassau, Bahamas

George W. Cevallos-Bowen (RP)
P. O. Box N-3229
Deltac Banking Corp. Ltd.
Nassau, Bahamas
tel: (809) 322-8730

BOLIVIA

John P. Kluever (RP)
c/o IBM de Bolivia S.A.
Casilla 1061
La Paz, Bolivia

BRAZIL**(Recife)**

Byron Coelho (RP)
Brandao Cavalcanti 231B
58600 Santa Luzia PB
Brazil

Noel Lang (RP)
Av. Boa Viagem 3906
Recife, Pernambuco Apto. 301
Brazil 50.000

(Rio de Janeiro)

Roberto Bumagny (Paula) (RP, AA)
Rua Prof. Artur Ramos,
151 Apt. 301
Rio de Janeiro 20.000 Brazil

Ernie Escobedo (RP, AA)
Bethlehem Brazilian Corp.
Avianda Churchill 129,
Suite 402

Rio de Janeiro, Brazil
tel: 242-3885 or 222-9540
Cable: "Bethlehem"
Rio de Janeiro

Rolph Johnson (RP)
Rua Barao de Guaratiba 218/303
Gloria ZX-01
Rio de Janeiro, 20.000 Brazil

(Sao Paulo)

Dennis J. Orio (AA)
Rua Itambe 96, Apto. 151
01239 Sao Paulo, Brazil ESP

CANADA

Satjiv Chahil (RP, AA)
Hampton #1708
322 Eglinton Ave. East
Toronto, Ontario M4P1L6
Canada

Norman McIntosh (RP)
1375 Prince of Wales Dr.,
Apt. 1812
Ottawa, Ontario,
Canada K2C 3L5

CHILE

Max Krauss (RP)
c/o Hucke Industrias
Alimenticias S.A.C.
Calle Freire 321
Valparaiso, Chile

COLOMBIA

Gabriel E. Cuellar (RP, AA)
Apartado Aereo 90877
Bogota, Colombia

Luis I. Mejia-Maya (RP, AA)
Calle 17 #4-68, Apto. 1704
Bogota, Colombia

COSTA RICA

Jim Dahlstrom (RP, AA)
c/o Super Servicio
Apartado 992
San Jose, Costa Rica
tel: 22-55-44

James Stanley (RP, AA)
Apartado 3475
San Jose, Costa Rica

DOMINICAN REPUBLIC

George Weismiller (RP)
Apartado 1411
Santo Domingo,
Dominican Republic

ECUADOR

Robert Murray (AA)
Apartado 2234
Quito, Ecuador, S.A.

EL SALVADOR

John R. Arnold (RP, AA)
Arnold Enterprises
Box 1111
San Salvador, El Salvador

Jim Koessler (AA)
c/o Argueta Koessler
S.A. de C.V.

Paseo General Escalon 4828
San Salvador, El Salvador
tel: 23-9000

FRANCE

Pascal Cornille (RP, AA)
70 Rue Du Point Du Jour
92.100 Boulogne, Seine, France

R. A. Dienhart (RP)
17 Rue Henri Regnault
Garches, France
tel: 602.20.05

GERMANY

Manfred "Lo" Locher (RP, AA)
Kirchplatz 6
Postfach 045
7932 Munderkingen Donau,
Germany

Roy de Motte (RP, AA)
Feldner Internationale
Transport GMBH
Niederlassung
Moglingen bei Stuttgart
Daimlerstrasse 58, Germany

GREECE

Denis Gavanas (RP)
Sanavag Assoc. GP
P. O. Box 1622, Syntagma Sq.
Athens 126, Greece

HONG KONG

Allan S. Cheng (RP, AA)
c/o Meyer Mfg. Co. Ltd.
330 Kwan Tong Road
Hong Kong

Bill Tak-Ming Ling (RP, AA)
c/o Ling-McCann-Erickson Ltd.
Watson's Estate
C-1 North Point
Hong Kong

C. Gregg Wadas (RP, AA)
Trade Media Ltd.
P. O. Box K-1786
Kowloon Central P.O.
Hong Kong B.C.C.

INDIA

Y. G. Dwarkanath (RP, AA)
SRI Krishna SPG & WVG Mills
Subramanyapura
Bangalore 11, India

INDONESIA

Daniel J. Goldsmith (RP, AA)
c/o USAID/PHO
American Embassy
Jl. Merdeka Salatan
Jakarta, Indonesia

Bo Lower (RP, AA)
Marine Midland Bank
P. O. Box 2680/JKT
Jakarta, Indonesia

IRAN

Nersi Sahba (RP, AA)
Karin Khan Zand Blvd.
Behjat Abad Apts.
Block #8 #24-C
Tehran, Iran

John Mitchell Summers (AA)
c/o Armco Int'l Corp.
Kafrang Bldg.
135 Kheradmand Shomali,
Tehran, Iran

KENYA

Gerald H. Kangas (RP, AA)
c/o Citibank
G.P.O. 30490
Nairobi, Kenya
tel: 334-286

Jim Walton (RP, AA)
c/o Koehring Intl.
Nairobi, Kenya

KOREA

Jae Suk Lee (RP, AA)
c/o Korea Development Bank
C.P.O. Box 6754
Seoul, Korea

KUWAIT

Riad Marei (RP, AA)
c/o Y. Alghanim & Son
P. O. Box 223
Kuwait

**MANAMA BAHRAIN-
ARABIAN GULF**

Gunter H. Kohlke (RP)
AWALCO
P. O. Box 741
Manama, Bahrain

MEXICO

Victor Alfaro (AA)
Aguascalientes
7 bis - #1
Mexico City, 7, D.F. Mexico

Patrick T. McLaughlin (RP, AA)
c/o Limonex S.A.
Genova 33-PH
Colonia Juarez
Mexico 6, D.F. Mexico

MOROCCO

Ben M'Hamed Amraoui (RP)
267 Boulevard Mohamed V
Casablanca, Morocco

NETHERLANDS

Bill Syms (RP, AA)
Postbus 134
Koog a/d Zaan
The Netherlands

NETHERLANDS ANTILLES

Ian D. Campbell (RP, AA)
Blauwduiweg 8
Curagao, Netherlands Antilles

NORWAY

Jan Strangel (RP)
Scandinavian Activities a.s.
P. O. Box 111
N-1344 HASLUM
Norway

PERU

Hector Cespedes Bravo (RP, AA)
Constitucion 292
Callao, Lima, Peru

PUERTO RICO

Bob & Gloria Shuman (AA)
c/o Robert Shuman & Associates
Box 1393
Hato Rey, Puerto Rico

Sanford Stone (AA)
Cond. Ed Ferrol #702
119 Roosevelt Ave.
Rato Rey, Puerto Rico

John F. Tomlinson (RP, AA)
Caribbean Properties Ltd.
171 De Parque
San Juan 00911, Puerto Rico
tel: 725-7365

SAUDI ARABIA

Philip C. Blaisdell (RP, AA)
Saudi Ind. Development Fund
P. O. Box 4143 Riyadh
Saudi Arabia

SINGAPORE

Kent Densley (RP)
c/o Industrial National Bank
Suite 1007
4 Shenton Way
Singapore 1

Stephen G. Heiner (RP, AA)
c/o Gulf Trading & Transport
Ming Court Hotel
P. O. Box 641
Singapore

Bill Wagner (RP, AA)
Dodge & Seymour (Far East) Inc.
37-39 Robinson Rd.,
2nd Floor, Rm. 2
Singapore 1
tel: 2229966

SPAIN

C. Michael Bennis (RP, AA)
Claudio Coello 92, 4-F
Madrid 6, Spain

THAILAND

Norm Baum (RP)
House of Siam, Ltd.
8 Sathorn Nua
Bangkok 5, Thailand

Cliff Bevens (RP, AA)
c/o Goodyear Int'l Corp.
Sirinee Building
518/4 Ploenchit Rd.
Bangkok, Thailand
tel: 252-6141

Libby Ginnetti (AA)
c/o American Int'l Assurance
181 Suriwongse Rd.
Bangkok, Thailand
tel: 234-9130

VENEZUELA

Dominique Matron (RP)
c/o Coca Cola Export Corp.
Apartado 3729-Carmelitas
Caracas, Venezuela
tel: 36.42.65; 36.42.82;
34.30.72

Ingrid Podbewchek (AA)
c/o IBM de Venezuela
Dpto. De Tesoreria, Apto. 388
Caracas, Venezuela

Susy Sagy (RP, AA)
Apartado 50817
Caracas 105, Venezuela

ALUMNI NEWS

Coming Home To Thunderbird

If you plan to come back to campus, please write us at the Alumni Office or phone us at 602-938-7410/11 ahead of time. We'll make reservations and appointments for you and try to make your visit here a memorably happy one.

We suggest the following CAMPUS EVENTS as being of great interest and enjoyment to you if you can plan to "homecome" in November, January and/or April.

NOVEMBER 12 and 13, 1977:

Friends of Thunderbird-sponsored Third Annual Thunderbird Invitational **Hot Air Balloon Race**. Calcutta auction Friday night. Over thirty full-size balloons in Hare and Hound and Precision Drop Competitions, Saturday and Sunday. Mabel Erickson, race secretary.

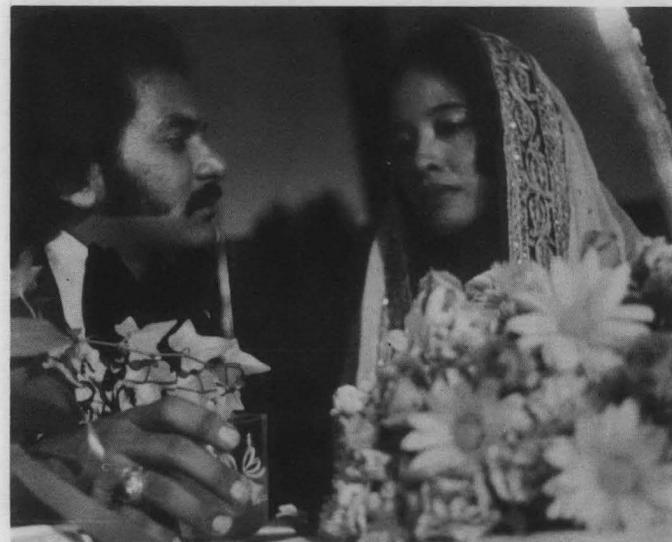
JANUARY, 1978: (tentative)

Seminar for Alumni Managers. Proposed topics: World-Wide Planning, The American Executive Overseas.

Please write me your suggestions/interest on this.

MID-APRIL, 1978:

Interfest. All-campus annual Spring Festival. Parade of nations. Hourly dance, band and choral entertainment. Foods and items for sale from around the world. Games and contests. All-alumni cocktail party. International auction and ball.



Marriages

HAROLD J. NEVIN '62 and Ana Maria Rechy, Mexico City, Mexico . . . CARLTON B. FOUST '70 and Patricia Flynn, Montauk, New York . . . SHIRAZALI PEERA '71 and Lydia Gecobe, Scottsdale, Arizona . . . JOHN T. DENMAN '72 and Bette S. Maloney . . . CATHERINE A. INGRAM '72 and Richard Krell, Aberdeen, Washington . . . CHARLES G. RUDOLF '72 and Julie E. McDermott . . . CINDY COTTON '74 and ROBERT BRADY '74 . . . JULIE J. HOUK '74 and David W. Goodrich . . . JANICE MORFEE '75 and Gary Lee Klotz . . . DEBORAH PLIER '75 and ROBERT TENNER '75 . . . TERRY BYRNES '75 and TOM FADR-HONC '75 . . . VICTOR K. OBIKWE '76 and Veronica O. Okele, Phoenix, Arizona . . . MARVIN HUTH '76 and DIANE CLAUS '76 . . . BRUCE LAMARCHE '75 and Florentine Helbich-Poschacher, Vienna, Austria.

Deaths

PETER RICHARD MAYOR, '48 . . . PATRICK M. SWEENEY, '61 . . . ALLAN K. JENNINGS, '62 . . . THOMAS VERNON REAR, '67.

Births

BOYS

KEVIN & PATRICIA McMAHON '62, Kevin Jr., Brookfield Center, Connecticut . . . The MICHAEL GROSSES '66, Stephen Matthew, Houston, Texas . . . MICHAEL & CHARLOTTE PIERCE '68, Brian, Balboa, Canal Zone . . . BILL & JUDY KELLEY '71, Ryan Michael, Mission Viejo, California . . . HAROLD "BUCK" & BONNIE BROWN '71, Jason David, Madrid, Spain . . . GEORGE & PETRA NORTON, JR. '72, Marc Frederick, Marietta, Georgia . . . The JAMES W. ECHLES '72, Tatsuji Joseph, Tokyo, Japan . . . HUGO & MARY WOLTER '72, Bjorn, Annapolis, Maryland . . . ERNIE & MELODY KANGAS '73, Chandler Ernest Gregg, Waukesha, Wisconsin . . . GEORGE & NANCY KARKLINS '73, Nicholas Stuart, Kronberg, West Germany . . . HAROLD & KATHLEEN BLAIR '75, Michael, Columbus, Ohio . . . PHIL & DEE LACY '75, Brian Phillips, Cypress, California . . . BOB & BETH CONKLIN JR. '76, Ty Curtis, Anchorage, Alaska.

GIRLS

ROB & MARY ANN PEGLAR '72, Gaffney Frances, New York City, New York . . . ERNESTO & PATRICIA GUTIERREZ '72, Anna Elizabeth, Mexico City, Mexico . . . DAN & CAROL LONCAR '72, Mary Elizabeth, Germany . . . GARY & MIA OLSON '73, Kristin Anne, New York City, New York . . . THE TAPAN SINHAS '74, Anjali, Calcutta, India . . . OLAYIDE & COMELTIA SAFI '76, Houston, Texas . . . WALTER & BARBARA FIELDS '76, Hopkins, Minnesota.

ADDRESS UNKNOWN

Please write us if you know the current mailing address and/or any other information about these "lost" T-Birds.

William L. Harrington (J47)
Chester J. Voloshik (X47)
Daniel Hammer (J49)
Edwin C. Bliss (J52)
David H. Trott (K52)
John B. Rock (F55)
Henry C. Karpf (J57)
Gordon J. Tillotson (J58)
Jon P. Childress (J59)
Rachel G. Chiong (F60)
Michael S. Moklebust (J60)
Welsey A. Anderson (J61)
Paris E. Smith (J62)
Matthew Shipman (J63)
Tyrone S. Kindor (J66)
Gerald J. Murphy (F66)

Thomas R. Adams (J68)
Carl J. Stahl (F68)
Thomas F. Gray (F69)
Richard J. McKegney (F69)
Edward L. Mitchell Jr. (J70)
Samuel Nee (J70)
Carlos F. Salas-Humara (J70)
Doris M. Sokay (A72)
Leslie W. Sokay (A72)
Herbert L. Jensen (M73)
John T. Hettle (M74)
Andrew Marshall Jr. (A74)
Judy Yep (A74)
Linda H. Adofson (A75)
Silvio J. Lopez (M76)

47 The **Fred A. Leiserings** of Bogota, Colombia, hope to get back to Thunderbird for their "every ten year visit." . . . **Larry Schaeffer** changes from Mexico Resource Person to Southern California Resource Person with his move to El Segundo and employment as Logistics Engineer — Spare Parts Administrator with Rockwell International B-1 Division. . . . From Spain, **John H. Moynahan** writes, "I am presently connected with Security Pacific National Bank as Managing Director of one of its holding company affiliates. Previously I was in Hong Kong in the same capacity."

48 From Miami, **John D. Henson** writes that he has retired from the Agency for International Development and plans to form an import-export firm, Quanex International Inc., of which he will be president. . . . This is **William O. Neumann's** third year as president of Scenic Travel Bureau Ltd. in Hoboken, New Jersey. . . . The **Lowell Marcuses** enjoy San Diego living. . . . **William E. Davis** writes, "I had hoped to visit Thunderbird this summer, but I'll be giving (?) away two daughters in marriage this April and June. Had an international exchange student from Peru last spring. We still correspond and talk via ham radio-telephone."

49 **Don Groves** has written a number of articles for national and international publications and is working on his second book. He is a senior professional staff member of the National Academy of Sciences. . . . **Robert F. Kline** has been promoted to manager of material for Motorola's government electronics division. . . . **Richard Pfeiffer** has left Managua, Nicaragua, and is in Washington, North Carolina.



Charles Kanopa '51



J. Kenneth Seward '57

50 "I would like to reiterate my great pleasure in working with Dave Merchant on the Thunderbird Fund campaign for the Washington area," writes **Stephen M. Conger**, director of the major export projects division in the U.S. Department of Commerce, Washington.

51 Rodale Press has recently announced the publication of **HIKING THE APPALACHIAN TRAIL**, a two-volume collection of essays on walking and natural history written by **Charles Konopa**, who is a naturalist with the National Park Service. His writings are based on his experience of walking the full length of the 2,030-mile Appalachian National Scenic Trail.

52 **George Cumpston** has moved to San Diego and operates Professional Resource Consultants, Inc. there. . . . **Toby R. Madison** is working in the international division of Barnes-Hind Pharmaceuticals, Inc. in Sunnyvale, California. . . . **Hilary W. Wilson** is a consultant for the U.N. in New York City.

53 **Sam Neblett** has moved to White Plains, New York, where he is working for IBM in their new headquarters building. He says he "has missed New York City like the proverbial hole in the head."

54 **William Rayman** reports, "After 17 years and that many countries I took a leave of absence from senior mission director for CARE; finally resigned and located in Washington. I now work as executive for an organization doing liaison with six cooperative organizations working in the developing nations." . . . **James Sharp** is president and owner of Sharp and Co., an organization dealing with aircraft parts.

55 **C. R. Shelton** was promoted to manager, public relations services, for Parke, Davis & Company; in this position he is responsible for media relations, community relations, and various internal public relations activities. . . . After working for CARE in Egypt and Bangladesh, **George N. Weismiller** has been relocated to Santo Domingo. . . . Self-employed **Hermann P. Kaercher** distributes Shure products in West Germany. He lives in Nevenhain.

56 **Dave Murison** interviewed on campus for Citibank. . . . "Joined Crocker National Bank in March, 1976, as a Senior Vice President in the International Division." **Charles M. Stockholm**, executive vice president and manager of the corporate banking division of Crocker Bank, was featured in separate articles in The Wall Street Journal, April 4, 1977, and Business Week Magazine, April 18, 1977. . . . After completing his MIM in December, 1976, **Jim Jackson** has accepted employment with Bechtel in San Francisco as senior accountant. . . . **Bob Connelly** is vice president-Latin America for International Mill Service, Inc., of Philadelphia. He and his wife live in Rio de Janeiro.

57 After 14 years in Europe, **Tullio Vigano** has returned to the States. He is vice president of marketing with Synair Corporation, a manufacturer of polyurethane products, in Tustin, California. . . . **JOBS WORLDWIDE's** publisher, **Alexander Boggio**, for personal satisfaction enrolled at Thomas A. Edison College for a BA degree in Humanities. . . . "Have relocated the Latin American regional office of G. D. Searle International Company from Mexico City to Coral Gables, Florida, as a result of a professionally executed site location analysis," writes vice president **William R. Gargiulo, Jr.** . . . From **Doug Buckmaster**: "Now exporting natural vitamins for Western Natural Products (in addition to work at USC Cancer Center). Any overseas T-Birds interested?" . . . **J. Kenneth Seward** is managing director for Johnson & Higgins in Manila.

58 **Walter Waechter, Jr.** has moved to Mexico City, where he is president of Larin. . . . Baker/Beech-Nut Corporation has announced the promotion of **Bill Maratos** to vice president of their international division.

59 **Jim Hill** is now director of sales at M. D. Publications; previously, he had been national advertising manager for a McGraw-Hill medical publication. . . . Since June 1, 1976, **Thomas Honse** has been general manager of Barber-Colman do Brasil, a company specializing in textile machinery, machine tools, industrial instruments, small electrical motors, cutting tools, and precision measurement devices. . . . **Anthony Francis Joseph Finnerty** is representative director for Manpower Japan Co. Ltd. in Tokyo.

60 **David Wallace** is now director of Performance Incentives Company in Camperdown, Australia.



Chas. A. Neustadt '61



Howard Keefe '61

61 **Charles A. Neustadt** has been named executive director of the Baltimore Civic Center in Baltimore, Maryland. . . . The **Jerry Lewises** have been in Honduras for almost four years. Jerry enjoys the CARE program, which is engaged in agriculture, fisheries, water supply, school construction, nurse training and standard food programs. . . . From Pittsburgh, **James H. Parker, Jr.** writes that he has been named general manager of purchasing for Heinz, U.S.A. . . . California Polytechnic State University has promoted **Dr. Joseph N. Weatherby** to the rank of professor in their Political Science Department. . . . After eleven years in Europe, **George F. (Bud) Norwood** is manager of international strategic planning for Del Monte Corporation at their San Francisco headquarters. . . . After leaving Miles Laboratories as general manager, Overseas Chemical Group, in 1966, the **Lin Kingsburys** moved to Colorado Springs, where Lin became a major shareholder and president of Systemation. In 1968, he started Kingsbury and Associates, a consulting and brokerage business, which is trying to attract overseas investments in the Rocky Mountain area. Lin and Penny have seen the **Leighton Willgerodts, Bruno Modica,** and the **John Arnolds.**

62 **Carlos E. Cortes** has authored a new book, **THREE PERSPECTIVES ON ETHNICITY. BLACKS, CHICANOS, AND NATIVE AMERICANS.** . . . **John Florida** is attending Harvard Business School's Advanced Management Program, before J. Walter Thompson Company announces his new assignment. . . . The **Jim and Shirley Wood Hartley** family returned to the States from Brazil. Jim is acting as consultant to the international sales group at Goulds Pumps, Inc., following successful open-heart surgery in Seneca Falls, New York. . . . The **Ralph Hannings** "are well entrenched in Middle Tennessee," where Ralph is director of sales for Sun Chek, Inc. . . . **Stephen G. Heiner** played the part of John Dickinson in the bicentennial musical, "1776," in Jakarta, Indonesia. . . . **Harold J. Nevin** is employed by the Basic/Four Corporation in San Francisco. . . . **Julius J. Modlinske** is a doctoral candidate at the University of Wisconsin. . . . **William A. Rosenthal** writes, "We've been in Hong Kong almost seven years now working for Business International. I travel as far west as India, down under to Australia, north to Japan, and even into the PRC. No matter where I go I run into the ubiquitous T-Birds." . . . **Miles Freitag** is with Salisbury Laboratories in Charles City, Iowa.

63 **John Votta** has joined the U.S. Department of Commerce in Richmond. . . . From Florida, **Hal Olcott** reports missing the "social whirl" of overseas life, but says he is still traveling quite a bit in Latin America, Europe and North Africa. . . . "After three and a half years with Marine Midland and six years in London, we are being transferred to Jakarta, Indonesia, where I will take over the bank's representative office," writes **Bo Lower.**

64 No longer with Sony Superscope, **Paul Willetts** is with Rowe Furniture Corporation as plant manager of their metals division in North Hollywood. . . . **William Moore** is with the William Wrigley Jr. Co. . . . **Jay J. Killeen** writes, "Have been appointed consul of Malaysia in the state of Oregon. In addition to consular duties am agricultural sales consultant." . . . **Kim and Martha Lutz** will be with the U.S. Embassy in Bonn, Germany, for the next three years. . . . After two years as managing director of United California Bank International in Brussels, **Pierre Debbaudt** became the head of their Latin American area and export financing group, with the title of vice president. . . . **Michael Z. Fruehwirth** is really enjoying the travel opportunities afforded him by his European assignment with American Bell International, Inc.



Alan DeBaal '65

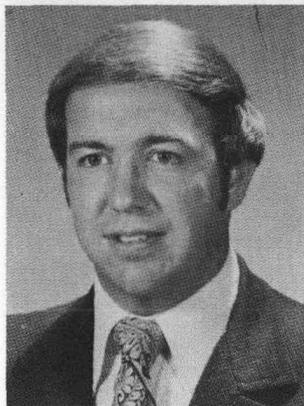
65 **Tom Preston** is working for Johnson & Johnson de Mexico. . . . **Alan R. DeBaal** has been elected vice president/marketing of Apollo Motor Homes, Inc. of Downey, California. . . . The **George Dykes** family has moved to Colorado. George is Volvo's district manager in the Denver area. . . . "I have been appointed vice president-general manager of Black & Decker Philippines, Inc.," writes **John Datsopoulos.** . . . **Daniel J. Goldsmith** is with the American Embassy in Jakarta, Indonesia.

66 **J. W. Lee** is traveling throughout South America seeking new trading business and investments for Compañia Continental S.A. of Buenos Aires. . . . "**Ron Pfafflin '73** and I had been fooling around with Phoenix Pacific, Inc. for over a year; however, things started to come together at the first of the year, so we were more or less launched by February, and moved from Los Angeles to Davenport," writes **Fred Smoot**. . . . **Richard Bilbrough** is vice president—Crocker National Bank in Sao Paulo, Brazil. . . . **W. A. Gleason** is vice president and general manager—international division, Consolidated Fibres, Inc. . . . June of 1977, **Andy Johnson** receives his Masters in Business Administration from the University of Chicago. He is in domestic sales at Armco Steel Corporation. . . . The **W. David Watkins** family is presently housing a Brazilian exchange student until June. . . . **Michael Gross** became a partner in the law firm of Magids & White, Inc. in Houston, Texas. . . . **David Arms** moved to Marion, Massachusetts, to become vice president—administration and treasury, Environmental Devices Corporation.

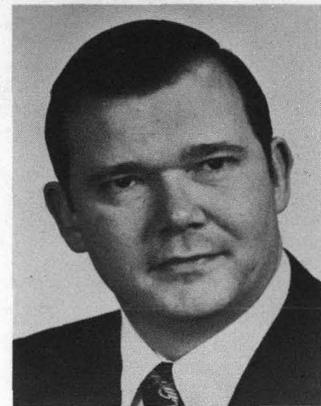
67 "Recently joined Consolidated Fibres, Inc. as General Manager of Nashville ('Music City-U.S.A.') waste paper recycling facility," writes **Ralph Simon**. . . . **Kenneth Miller** writes, "After nine years selling for Eastman Kodak in Michigan, I have been transferred into the international photographic division in Rochester, New York, as an export product information specialist." . . . **James Metzger** is assistant professor of engineering technology at Memphis State University. . . . **Ralph Harmon** works in Algeria for Stone & Webster Engineering Corporation as a field engineer/materials coordinator. His family lives in Barcelona, but Ralph is able to spend two weeks at a time with them, every six weeks. . . . "After six years with Continental Grain Company in Thailand, I continue to enjoy life and business here," writes **Peter Feddersen**. . . . Firestone has transferred **Bill Craig** from Venezuela to Mexico City, where he is sales manager. . . . **Robert Joseph Carlson** is currently with the American Consulate in Porto Alegre, Brazil. . . . **Wilfred E. Richard** reports that during the years 1972 and 1973, he served with the Peace Corps on the Indian Ocean island of Mauritius. Currently he is a researcher at Penn State University, where he is completing his Ph.D. in rural sociology. . . . After spending two years in Venezuela, **William F. Craig** is sales director of Firestone El Centenario, Mexico.

68 **Millard Chiang** has been elected a vice president of Charter New York Leasing Corporation, a subsidiary of Irving Trust. . . . FCIA regional manager and international officer, **David W. Bell**, was featured in a September, 1976, article of the San Francisco DAILY COMMERCIAL NEWS. . . . During 1976, **George E. Grimmert** formed Transnational Citrus Corporation and Grimmert Overseas Trading Company. A busy man! . . . The **Branger Miller** family runs a sheep ranch in the Beartooth Mountains of Montana. . . . **Bert V. Hollansky** expects an overseas assignment with Cummins Engine Company. . . . **David R. McIntyre** is with Marschalk Advertising Agency in Missouri. . . . **Timothy Walker's** position title with NCR is director, international order and inventory management. . . . After seven years overseas with Firestone, **B. Wayne Batfield** has formed an export management company with an associate from Panama. The company will distribute agricultural equipment in Latin America. . . . **Takashi Kurisaka** was transferred to Switzerland by Timex. . . . **Masaaki Nakamoto** has been named manager of a new Korf Tokyo liaison office. . . . **Barringer Newcomb** bought a large import store, the Venice Tram Company, in San Diego County, California. He works with **John Schubert**.

69 **Larry R. Lamb** is with the Oregon Bank in Portland, Oregon. . . . **Robert T. Coyne** is president of Boston Consolidation Service, Inc., an import/export company. . . . **Bob F. Reece** is an account executive with Marsh and McLennan in Texas. . . . **Steve Hall** has moved to Boston from Washington, D.C. . . . When **Sanford J. Stone** finishes his two-year tour in Puerto Rico next October, the I.R.S. will send him to Washington, D.C. . . . After working for three and a half years in Venezuela, **Stephen M. Ringler** is completing his fourth year in Mexico City with International Multifoods as director of marketing and sales. . . . After five years in Guam, **Richard Wade** has been transferred to Honolulu, Hawaii, by Duty Free Shoppers. He is vice president, operation, merchandise—U.S. Division. . . . **Richard A. Koehler** reports, "Left Pullman-Kellogg



T. C. Walker

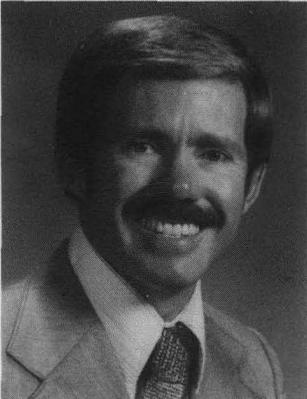


Anthony Trow

after seven years and assignments in South America and Far East to join the Norwegian Oil Corporation in Oslo as regional sales manager and vice president of Val Verde International, Inc. (owned 47.5% by Norwegian Oil Corporation). . . . **Robert Placht** has relocated to Sierra Leone in an outreach program for CARE, following a "backpacking" expedition in India that inspired him to join the international aid agency. . . . **Anthony Trow** has been named director of European marketing for Pako Corporation, Minneapolis. He will headquarter in Belgium. Anthony was previously deputy commissioner of economic development for Minnesota. . . . **John Hughes** has been promoted to Captain in the Army Reserves. He works as a manager of materials planning for Continental Can Co. of New York City. . . . President of Trade Services, International, Inc. in San Diego is **William Jasper**. He wishes to hear from other T-Birds in the business. . . . After returning to AGSIM for his MIM degree, **Robert E. Stewart** has joined Rucker-Shaffer in Houston, Texas, as senior sales engineer. . . . **Ted E. Mullennix** has relocated to India. . . . **Tom Gevas** is currently with Thompson Travel Marketing as regional marketing manager for the United States and Canada. . . . **Daniel R. Root**, who is enjoying skiing, sailing, and tennis with his bride, is working for Root Lumber Company and preserving a 98-year-old courthouse building in Crown Point, Indiana.

70 **Carlton B. Foust** is account director with Danis S.A., an affiliate of Benton & Bowles, Inc. Also in Spain are **Bill Perez**, director of marketing for Johnson Wax Espanola, and **Eddi Sardina**, with Barcardi Rum in Malaga. . . . **Robert Harris** is working for Wm. Esty Inc. as an account supervisor. He is on the Nabisco account. . . . Following his travels in South America, **Jim Schwartz** has moved to Atlanta to build and run a zinc plant for Newell Industries. . . . **Mike Evans** was promoted this year to manager, international steel trading department, Commercial Metal Company, Dallas, Texas. . . . Having returned from Europe and South America, **Houston Briggs** is the Southeastern marketing account representative for Fast Tax International, in Dallas. . . . **Philippe Matron** is with Coca Cola in Puerto Rico and responsible for marketing in the Caribbean. . . . **Joe Chamalian** is an engineer for Stearn-Roger in Denver, Colorado. . . . **Jim Hagan** has been recently promoted to national sales manager/Canada by American Hospital Supply. . . . In San Francisco are **Young Chun**, with Kamek International, and **Jim Morrell**, with Trade Resources, Inc. . . . **Carol A. Chase** is pursuing two careers, real estate and representing a British celebrity in the music business. . . . **Michael Ridgeway** has opened a law office in San Diego; **Lynn Hurlbert** reports he is with Agrovial S.A. in Caracas; **Kimball T. Hillencamp** is president of Circle W. Supply Co. . . . Wichita, Kansas, is home for **Charles Weeks**, an international marketing manager for Pizza Hut, Inc. . . . **Frank J. Schiendler, Jr.** married the former Diana Mokini Lato Shakaran of Fiji. . . . "Since July, 1975, I have been in Rio de Janeiro as the Mellon Bank representative for Brazil," reports **Terry R. Hull**. . . . **David Shaffer** works for Ditch Witch Ltd. in Perry, Oklahoma. . . . **Jack Scapa, Jr.** has joined the firm of Bert J. Friedman Associates, California. . . . **John Collura** is assistant manager with Bache, Halsey, Stuart in San Diego. . . . While doing post-graduate work in hospital administration at George Washington University, **William Hintz Murphy** is specializing in international health care. . . . Headquartering in Bangkok, Thailand, **William J. Gunnell, IV** is regional marketing

manager/Asia and the Middle East for Kaiser International Services Corporation. . . . **Martin S. Vogt** has been transferred by Bendix Corporation to Paris, France, where his position is assistant corporate personnel director of Bendix' French affiliate. . . . **Gary Walter** reports: "I was recently reassigned to Montana from Southern California just in time to put away the swimming suit and take out the long underwear." Gary is territory manager, industrial products, for John Deere Corporation, Montana and Wyoming. . . . **Patrick J. McCormick**, recently elected a vice president of United California Bank, will continue in his present position as general manager of the bank's Taipei branch. . . . In Omaha, **Mike Harvey** of Transnational Services, Ltd. is chairman of the Midwest Trade Association. . . . **Frank M. Graebner, Jr.** has been elected a vice president—European branch of Security Pacific National Bank.



Houston Briggs '70



Lianne Sorkin '72

71 **Buck Brown** has recently been promoted to general manager of Stervin Espanola, a Winthrop-Sterling Pharmaceutical Company subsidiary. . . . **Gary L. Langstaff**, vice president, account supervisor at Benton and Bowles, Inc., New York, is responsible for several national advertising accounts, including that of Procter and Gamble's "Charmin." . . . **Anthony B. DaSilva**, Ingersoll-Rand International, is returning to Brazil. . . . **Charles S. Murphy, Jr.** has been promoted to assistant vice president at the Arizona Bank. . . . **James Kohl** is managing the Brazilian subsidiary of Illinois Tool Works in Sao Paulo. . . . After two years in Brunei, Borneo with Citibank, **R. Lee Rigney** has been transferred to Tokyo, where he is "enjoying his return to civilization." . . . **Andrew Tibbets** joined the Republic National Bank of Dallas. . . . **William T. Walsh** is in Rome, Italy, as area sales representative (Italy, Yugoslavia, Israel) for Caterpillar Overseas S.A. . . . **William S. Von Stein** and his wife **Katie Kelso Von Stein** are enjoying life in London, where he works with Bank of America. Previously, they were in Beirut, Lebanon. . . . "Recently I returned from Asia after completing an assignment with a group called Save the Children Federation. Now I am enrolled in college and studying agriculture," writes **Keith F. Sanders**. . . . **Dennis Orio** is Sao Paulo Branch Manager and Director of Argos, a U.S.-based insurance company. . . . **L. Andrew Tibbets** writes, "After five years in New York with FCIA, I am now moving to Dallas to join the international department of Republic National Bank."

72 **Leonard (Len) Black** was recently appointed general sales manager for Hunt/Wesson Foods in Puerto Rico. . . . **Michael C. Bruce** is United California Bank's senior representative in Brazil. . . . **Dominique G. Ablondi** has accepted an international job with L'OREAL and will be spending time in France and Latin America. . . . **Porter Hovey** left New York to go into business for himself in women's clothing in Nebraska. . . . **James S. Boyce** is in American Seeding's financial department in Grand Rapids, Michigan. . . . **Bruce Shurtleff** is with Mefford, Wier, Inc. as vice president/managing director in Albuquerque, New Mexico. . . . **Ernesto Gutierrez** is commercial director for Philips Mexicana, telecommunications division. . . . In charge of the international personal banking department at The Bank of Miami, **Francisco P. Bastida** spends sixty per cent of his time throughout Latin America, a task that he finds very enjoyable. . . . **Dan Loncar** is with IBM in Germany. . . . **Phil Kincaid** has been transferred from Firestone's world headquar-

ters in Akron to Switzerland, where he'll work in the comptroller's office. . . . Manager of international credit/finance is **Russell Jaffe's** position with Grove Manufacturing Company, a leading producer of mobile hydraulic cranes. . . . **Dan Murphy** is an account executive with Burson Marsteller Inc., a public relations agency in New York. . . . **Susy Sagy** is with Johnson & Johnson de Venezuela S.A., where she works as product manager-consumer division. . . . **Charles Roberts** reports that he is now director of planning and business development—international group at American Hospital Supply Corp., Illinois. . . . Currently flying F-47 phantoms, **Lt. Thomas Holston** has plans for extensive travel in Asia and the South Pacific. He expects to be back in the States in September '77. . . . **Michael Garreld Collins** was transferred to San Diego by Lincoln National Life to open a new special markets office. . . . **Hugo Wolter** has been traveling extensively. In Germany, he spent time with **Dave** and **Cindy Hackett '70**, **Mac** and **Liz Messenger**, and **Chris Swenson**. . . . **Eugene C. Nagle** is happy to be in private business world after three and a half years in government. He is with WKM Valve Divisions of ACF in Houston, Texas. . . . **P. J. Gibson** has a new job as risk manager on the Saudi Arabia Gas Program. . . . After eighteen months of traveling in the Far East for Kendall International, **David B. Naylor** was appointed export manager. Kendall is a division of Colgate Palmolive. . . . **Brook T. Nelson** has settled in Somerset, Texas and is in the import/export business. . . . The New York League of Business and Professional Women, Inc. has chosen **Lianne Sorkin** as its 1977 Young Career Woman. . . . **Max Krauss** is a partner in Krauss Y Chrichton Ltds., Santiago Chile. . . . **Gary Faysash** is assistant vice president of Citizens and Southern National Bank in Atlanta. . . . **Jim Rook** has been transferred from Caterpillar Far East—Hong Kong to Caterpillar Overseas—Geneva as a parts & service sales representative for the Middle East. . . . Employed with Business International, I., **Paul Collins** is working as ACP regional manager. . . . **David Young** writes us that he has "found a comfortable spot" in the Morgan-Neville Int'l Co., headquartered in Redondo Beach, CA. He is working with **Paul Stabler '69**. . . . **Grier Cooper** works in sales and tour management at the Arizona Biltmore in Phoenix. . . . **Steven Toms** is account executive—advertising and public relations, with Glenn Bozell and Jacobs, Inc., Houston. . . . In Dallas, **Lyle Brumfield, Jr.**, has been promoted to western area advertising manager by Dr. Pepper.

73 **Jackson Harris, Jr.** has been promoted to area representative for J. I. Case & Company in Singapore. . . . **Ken Potokar** is the Western region sales representative for Seal in San Diego. . . . **Kenn G. Morris** is employed by the Office of International Affairs, National Aeronautics & Space Administration, Washington, D.C. . . . **K. B. Marshall** has taken a position in international marketing with Morison-Knudsen, Inc., at their corporate headquarters in Boise, Idaho. His wife Peggy mentions that they've met quite a few T-Birds there, including **Jean** and **Larry Heartburg '72**. . . . **Michael Morris** is studying at the London School of Economics. . . . **Ernest Kangas** has been promoted from assistant manager to manager of the Milwaukee office of the FCIA. . . . **Hal Walker** is with Bechtel Equipment in Fairbanks, Alaska. . . . Paris, France will be home for **Gary R. Olson** and family for the next three years. He is with Chase Manhattan Bank. . . . **Beverly Moschel Hirsekorn** is with Drackett Products Company, a division of Bristol Myers. She and her husband, Robert, are living in Kansas City, Missouri. . . . The Arizona Bank has promoted **Noble U. Blackshear, III**, to assistant vice president. He joined the bank in 1976 in Tucson and then transferred to Phoenix as an international operations manager. . . . **Kyu Ho Shin** is president of the Dong Han International Trading Corporation, Seoul, Korea. From January-March, 1977, he traveled worldwide to do market research, contacting alumni. . . . **Michael G. Fairley** is assistant manager of international sales for A. F. Wood Manufacturing Company, makers of automated livestock equipment systems. Also with A. R. Wood is **Jon Counts '75**, traffic manager, international sales. . . . **Jim Dale** is manager of the Vilanova Restaurant in Newport Beach, California. . . . Back from two years in Brazil, **George Souza** completed a master's degree in Southeast Asian studies at the University of London's School of Oriental and African Studies and is now enrolled in the Ph.D. program in history at Cambridge University, Trinity College, England. . . . **Peter J. Karl** is the western Massachusetts management assistant officer for the United States Small Business Administration. . . . A new position has moved **Max J. Buxton** to the headquarters of Champion Building Products in Stamford, Connecticut; he is now plywood sales service manager for the export department. . . . **Marvin M. Massey** has been promoted by Apollo Chemical Corporation of New Jersey to account ex-

ecutive and now represents Apollo in Texas, Louisiana and Mississippi. He lives in Houston. . . . **Richard Allen Wainio** has been employed for two years as assistant economist for the Panama Canal Company. . . . **Randall E. Beaty** is controller for Rockwell International's truck axle plant in Monterrey, Mexico. . . . **K. C. McAlpin** has joined Schering-Plough, Inc. as senior auditor. Although based in Memphis, Tennessee, he will be traveling world-wide fifty per cent of the time. He informs us that **Joel Kopel '73**, **Larry Duran '75**, **Peter Clark '76**, and **Gerardo Yubero '76** are also employed by Schering-Plough. . . . Manufacturers Hanover Trust has promoted **Robert V. Sheffield** to assistant secretary in their international division. He joined the bank in '73 and was promoted to territory assistant in Tokyo in 1976. . . . **Peter McPhee** is living in Houston, Texas and working as a regional sales representative for Four Winds International, a freight forwarding company. . . . From Encino, California, **Howard E. Yarbrough** writes that he is now manager of international sales with National Educational Media, Inc. . . . From New York, **Peter R. Wallin** writes, "Presently a senior financial analyst with Export Credit Corporation, covering all of South America with numerous trips to Venezuela, Bolivia, Brazil and Argentina."

74 "As you know, the Fall-Winter issue of the Thunderbird (1976) incorrectly stated that I had left S. Twitchell/Foote & Jenks (see p. 24). As we all know, a mistake like that is irresponsible, especially considering our close association. Needless to say, it has caused me much embarrassment. Please be very careful to indicate in the Spring-Summer 1977 issue that I have NOT left the above company and my phone number IS 212-580-7454 or 212-724-8500 — these numbers represent my business and home since I work from my apartment. I do not wish to see this happen again." A memorandum from **Mike Crotty**. . . . **John J. Doman** has received a promotion to manager—international division for Scientific Protein Laboratories, Inc., a division of Oscar Meyer & Company. . . . Currently employed with Caterpillar Tractor Co., **Steven A. Kohn** is in Geneva, **Raymond H. Burrus II** is working in Hong Kong as a distribution consultant, and **Robert S. Phaneuf** is in Peoria, Illinois. . . . **Daniel J.** and **Fran Randall** now live in Hong Kong, where he is a controller for Crown Pacific Ltd. . . . **Delbert F. Carver** is a parts merchandising manager with Steiger Tractor Company in Fargo, North Dakota. . . . **Andries W. Mellema** is in Portugal with Firestone Alcochete as a production manager. . . . **Merit R. Smith** is a regional manager/group and pension, for Lincoln National Sales Corporation, Walnut Creek, California. He and wife, Judith, look forward to meeting other T-Birds in the Bay area. . . . Having left Tuff-Kote Dinol, Inc., **Alexander Makris** is now on an independent contract with SMI. . . . **Mary K. McMunn** is manager, international transportation regulations, with Northwest Airlines in St. Paul. . . . **Steve Schaefer** is with Motorola Communications, international division, as a market analyst. . . . **Mark Dannenberg** is currently manager/grain merchandising in the Indiana office of Continental Grain Company. . . . **James R. Christie** is "happy and well" working for Bausch and Lomb, Inc. in international sales in San Diego. . . . **David J. Welch** participated in on-site examinations of some United States banks in Guatemala, El Salvador, Nicaragua, Panama, Philippines and Japan for the United States Treasury Department. He is employed by the comptroller of the currency. . . . **Richard D. Walters** is in San Juan, Puerto Rico as a marketing manager, Caribbean area, for Gerber Products Company. . . . **Leonard J. Kistner** has been promoted to manager, marketing planning, material handling group, Clark International, Marketing S.A. His area of responsibility includes Latin America, Australia, Far East and South Africa. Leonard and wife, Gisela, will be relocating to Battle Creek, Michigan. . . . **Steve DeLateur** has been transferred from claims to underwriting FCIA Insurance at Eximbank, the largest export support institution in the world. . . . **Becky Brewer Stoops** is assistant international loan officer for Latin America at the Cleveland Trust Company, and **Brad Stoops** is employed by B. F. Goodrich as a marketing representative for Central America, South America, and the Caribbean. . . . **Tapan Sinha** has been transferred to Dubai as regional manager to look after Indian engineering exports to the Middle East. . . . **Robert J. Hendrickson** has been appointed as Allied Chemical's general manager of their sales and warehouse operation in Venezuela. . . . **Charles Schillingburg** is associate field director, marketing research, for the Greyhound Corporation, Phoenix. . . . **Thomas R. Hanebery** is settling into a marketing/sales position in Hamburg for United States Lines. Tom traveled extensively through the Middle East and Europe before this transfer. . . . **Bob Brady** is a technical sales representative for PPG industries fiber glass division in Detroit. **Cindy Cotton Brady** is the marketing services analyst of Federal Mogul's ball and roller bearing group. Their home is

in Michigan. . . . **Dean** and **Aleta Bagley** are now in San Saba, Texas, raising pecans and boxers. . . . In Los Angeles, **Jim Terrill** is with Bank of America. . . . **Lee P. Lundal** is regional export sales manager for the Middle East for Thomas Built Buses, Inc. While in Kuwait, he met **Riad Marei '75**, **Karim Kawmy '75**, and **Tom Kenan '66**, all with Yousuf Alghanim & Sons, Company. He also saw Sabry El Shabrawy, former AGSIM professor. In Dubai, he spent an evening with **Tom Hallal '74**. . . . **Nersi Sabha** currently is with National Iranian Oil Company. **Dorothy Reed '73** was in Iran and visited with Nersi on her travels to "see the world." . . . **Hugh Effinger** is with the Bank of America in Los Angeles. . . . Since May, 1976, **Bill** and **Beth Drewes** have been in Holland. Bill works in the Rotterdam branch of Continental Bank. . . . **Nancy Eidson** writes, "This past spring I joined our family's business (Edison Associates), taking over responsibility for certain private label accounts on a domestic basis, and coordinating our export activities. My time is increasingly spent in the international sphere, and I am very encouraged by our steady progress." . . . **Jay H. Bielert** is living in Highland Park, Illinois, and working for Price Waterhouse & Company as a staff auditor. . . . "I am on my 5th trip to eastern Europe. This time it was Nashville, N.Y., London, Frankfurt, East and West Berlin, Prague, Vienna, Budapest, Warsaw, Moscow, tomorrow Belgrade and then Athens. Spent month of December in Cayman Islands and Brazil (Rio and Sao Paulo) with **Claudio** and **Celina Borges '74**. Saw all the T-Birds down there. Great fun. More later and a surprise! **Evan C. Hassiotis '74**. . . . From the current position of customer service manager for Chapin Watermatics, Watertown, New York, **Bruce W. Pultz** is gradually being shifted to president's assistant, a job which will make him responsible for developing the company's international business. . . . **Peggy A. Peckham** is in Germany with the Chase Manhattan Bank. . . . As an assistant secretary at Manufacturers Hanover Trust Company, New York, **Ronald A. Hames** works in business development and has credit responsibility for part of the Middle East and Africa. . . . **Michael Artam** is representative for Warner Brothers International in Bogota, Colombia.



Salvatore D'Amato '75

75 **Vladimir Egger** reports that he is now with ICD Chemicals, Inc. His emphasis will be the trade market in Eastern Europe. . . . "I am now with American Express International Banking Corporation in Bahrain, and I will be leaving Amman soon to Bahrain where I will be working as a foreign exchange and money market dealer and will help in settling their department or their trading desk," writes **Fouad M. Saad**. . . . After having worked as a sales trainee for Van Heusen Shirt Co., **David Henderson** is now back in the Peace Corps in Africa as a volunteer teacher of English as a foreign language. . . . "Quito is a dream," writes **Robert J. Murray III**, who is now with the Catholic Relief Services in Quito, Ecuador. . . . **Seyed M. Moosavi** is working on his Ph.D. in the foreign language education center at the University of Texas (Austin). . . . In Indianapolis, Indiana, **William G. Whitehead** is employed as a commercial underwriter by Aetna. . . . **James P. Leiby** is in Singapore with Ridge Tool Company. . . . **Alan P. Goode** is working for the New Hampshire State Insurance Department in Manchester. . . . **Norman E. Fite** is with a bank in Toronto. **Lois Segal Fite** is with Kimberly-Clark. . . . **Phillips Lacy** is a staff assistant in the building and site service division of Union Carbide in Long Beach. . . . **Argemiro G. Pomar** is employed by

Carton de Colombia as a sales representative. . . . **Mary Ann Tasker** is employed by Pacific Outlets, Inc., in Aiea, Hawaii. . . . **Marcia Hollatz** is employed by J. D. Marshall International in Glenview, Illinois. . . . **Kenneth L. Whitehead** is territory sales manager for Burroughs Corporation, business machines group, in Fresno, California, and lectures for Chapman College extension division on management and international marketing. He plans to go to law school in the Dominican Republic. . . . **Jorge A. Verdi** is a financial analyst with Wells Fargo Bank in San Francisco. He's found the city full of T-Birds, and has visited with **Bob Morris '56**, **Chuck Lawton '75**, **Jim Pidgeon '75**, **Marcy Swank '76**, **Lee Jensen '75**, among others. . . . **Nicole Stevens** is training for the position of account executive/research analyst with Leo Burnett Company in Chicago. . . . **Robert Patrick Barnes** is with Diamond's department store in Phoenix. . . . **Christian P. Cimmino** is with Owens Illinois as a marketing specialist in Toledo, Ohio. . . . **Douglas G. Thompson** is sales representative with Westvaco in Chicago, Illinois. . . . **Keith L. Cromley** is in charge of marketing and sales services for Atlantic Gulf Steam Shipping Lines. . . . **J. Jorge Verduzco** is with Experansa Inc. as an administrative director for Brazil. He lives in New York. . . . **Heung Sik Lo** has been transferred to the embassy of the Republic of Korea in India. . . . **John Flasco** is assistant account officer with the Bank of America in Caracas, Venezuela. . . . **Charles R. Schwarck Jr.** has been transferred to the economic/commercial section of the United States consulate general in Frankfurt, Germany. He reports his Thunderbird background as extremely useful. . . . **Allan W. Antell**, Sunbeam Appliance Corporation, international division, Chicago, has worked in Mexico City on a consulting project and looks forward to a business trip to France in the near future. . . . **Henry G. Rutledge, Jr.** is teaching German and Spanish at Woodland California High School. . . . **John A. Neuwirth** is with Benton and Bowles, Inc., New York, as assistant account executive. . . . In Kansas City, **Donald B. Loyd** is assistant to the president of R. A. Marshall Imports, Inc. . . . **Tom Shields** is working as assistant product manager at Avery Label Company, Laguna Niguel, California. . . . After a one-year marketing-sales training program with Goodyear International Corporation in Akron, Ohio, **Hugh Pace** has been assigned to the sales staff in Sao Paulo, Brazil. . . . **Robert L. Janson** is district sales representative in five Midwestern states for Bucyrus Erie Company, based in Kansas City, Missouri. . . . **Stuart Forman** is handling Clad Metal Telecommunications products at Texas Instruments in Massachusetts. . . . **Thomas J. Hedges** is Castle and Cooke's assistant district manager for Western Canada in the fresh fruit (Dole) division. He and wife Anne-Marie are relocated in Seattle from Paris where they had been since graduation. . . . **James W. Park** is a sales representative for Unirex International, Inc., an aircraft fastener distributor, in Wichita, Kansas. . . . **Ted R. Strickler**, vice president of American Mortgage and Investment Company, Las Vegas, Nevada, encourages all T-Birds interested in international real estate investments to contact him. He also looks forward to meeting T-Birds in Vegas—for business or pleasure. . . . **Doug Dunsmoor** is an international management trainee with Skil Corporation, Chicago. . . . After training in Hawaii, Japan, Taiwan, and Hong Kong, **James C. Loberg** was named general manager for Crown Pacific in Manila. . . . **David E. Salazar** is marketing representative for Management Science America. His territory extends through North Central California, the Southwest, Australia, New Zealand, and the Philippines. He says that he often sees **Dutt Hicks '67**, and **Roberto Derteano '75**. . . . Working in international departments in Los Angeles banks are classmates **John Chamberlin** (Security Pacific Bank), **Bob Hartman** (United California Bank), and **Joyce Kenny** (Bank of America). . . . **Brian W. Black** has been promoted to scraper and off-highway truck specialist for Caterpillar. . . . **Michael Moore** has completed a training program with Central National Bank in Chicago and will be working as a lending officer in the Latin American division of their international department. . . . **Rich Floyd** is sales administration manager for the international division of Armor All-Credits Corporate, Newport Beach, California. . . . **Robert Chang** is with Teksyn Fibre Industries in Prai, Malaysia. . . . **Robert Tenner** works in the advertising department of the Clorox Company, and **Deborah Plier Tenner** is in public relations with the San Francisco Convention and Visitors Bureau. . . . **Jerry Stiehm** is leading a busy life working weekdays for Elgin Leach International in Chicago, while still working weekends in Milwaukee! . . . **Peggy Munger** reports that she and **Douglas Hand '76** will both begin training in sales with the Xerox Corporation in Houston. . . . **Ray Lokay** works for FMC in Philadelphia and is responsible for company sales in the central Caribbean and Latin America. . . . **John English** is employed by Federal Signal International, Chicago. . . . **Vicki Kludjian** is with ILS in San Francisco. . . . Qualifying for "Man of the Year Award" from the National Association of Life Underwriters is **Salvatore D'Amato**, of Metropolitan Life Insurance Company. He plans to marry Linda A. Perrone on

July tenth. . . . Liberia was home for **Taylor Collings** through March, 1977. He now travels out of Monrovia, Liberia, to East Africa, South Africa and Australia for Minet Inc. . . . Back from an assignment for J. I. Case (a Tenneco Company) in Brazil, **Ric Lohman** is working in Racine, Wisconsin, as a human resources project specialist. . . . As part of his training as an economic analyst in transportation with Louis Berger International Inc., an engineering consulting firm, **Douglas B. Kennard** is on a one-year contract to participate in a comprehensive development project in West Africa. . . . **Richard Wenzel** is working for the United States Department of Commerce in Washington, D.C. . . . From Massachusetts, **Philippe Deymes** reports that he is now manager, international sales, of the Schweitzer division of Kimberly-Clark. He travels a great deal and hopes to visit Russia and China soon. He welcomes all Massachusetts T-Birds to call at his office. . . . **Jan A. Strangel** is working with A. Wettergreen A/S in Oslo, Norway. . . . **David E. Nederburg** is with United States Gypsum in Whittier, California. . . . **Kwang W. Song** has a new position in international banking with Union Bank in Los Angeles. . . . Casa Pellas, the largest GM dealer in Nicaragua, is transferring **Alfonso J. Llanes** to Miami, where the company is opening a freight forwarding and purchasing agency. . . . **Bart Meyers**, after training in the United States, is working in Amsterdam with American Hospital Supply Company and finds his job very challenging. . . . CBS Records International has appointed **George M. Tavares, Jr.** to the new position of manager, area desk west. He will monitor the international music business in relation to political, economic, sociological and technological conditions in Canada, Central America, South America and Japan. . . . **Michael Short** has been promoted to assistant manager with Citibank. . . . Besides working in marketing research and trade shows for Xerox Computer Services, **Scotty Dannison** edits the company's bi-monthly newspaper, "The Pipeline." . . . **Karim Kawmy** is working for Yousuf Alghanim & Sons Company in Kuwait. . . . **Philip M. Thorne** is working in Dallas with Republic National Bank. . . . **Richard Bram** reports his new job as administrator, international operations, for Campbell Chain Company, Pennsylvania. . . . "I recently resigned from Burroughs Corporation and accepted employment with Parker Pen Company in their international division," writes **Greg Schupp**. . . . North American Van Lines, Inc. has transferred **Roy De Motte** from Munich to Stuttgart, Germany. He manages the Stuttgart branch of their German subsidiary. . . . **Johnny Wilson Davis** reports that fellow classmates **Darryl C. Gunter** and **Gary Dan Hughes** are working in the oil business—Darryl in Shreveport, Louisiana, with Equipment Renewal Company, and Gary in Healdsburg, California, with Grant Oil Tool. John has also kept in touch with **James B. Caldwell III**, who is currently with J. P. Stevens in Spartanburg, South Carolina.

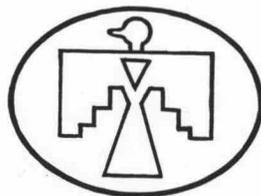


Marcia Shelton '76

76 "I have taken a job with the international department of the Travelers Insurance Company in Hartford, Connecticut," reports **Philip D. O'Connell, III**. . . . In Panama, **James G. Denham** is employed with the Gillette Company as a marketing advisor. . . . **Robert Segota** is in Michigan with Worldpool Corporation, international division. . . . **Bruce Burlington** writes, "My wife, Jeanney, and I are living in the Athens, Greece, suburb of Glyfada, where I am attending the Citibank Middle East and North Africa Training Center. The program will terminate in February, at which time I will be

assigned somewhere in the Middle East." . . . **Ian Vallis Gladding** is a sales coordinator for J. D. Marshall International in Illinois. . . . **Mary Carney** is with CARE in Lesotho, Africa, as a field representative. . . . **Perri L. Bernstein** is sales representative with Personal Products Company. . . . **Paul Miller** works for the Bank of Nova Scotia in San Francisco. . . . By letter, **Gregory Buchaj** tells us that he enjoys his new position with Chrysler's manufacturing operations. He expects to relocate to Valencia as manager of production control. . . . **Christine Kriegesies** is employed as credit analyst with First National Bank, St. Louis. . . . **Hannis H. Hudson** has been named senior marketing representative for the aircraft division of Northrup Corporation Bank in Atlanta, Georgia. . . . Now with Citibank in Athens, **Herb Stetzenmeyer** reports that he will be assigned to the Middle East-North Africa region in mid-1977. . . . **Nina Walchirk** is in Rio de Janeiro, Brazil, with Warner Brothers. . . . **Robert C. Conklin, Jr.** is an account executive with Merrill Lynch in their new branch office in Anchorage, Alaska. . . . Working for Quaker Oats, **Paula Messer's** position is marketing specialist-Latin America. . . . **Walter Brooks Fields, III**, is a trader for the Atwood-Larson Company of Minneapolis, Minnesota. . . . Hughes Aircraft has named **David R. Cralle** a sales representative, Hawthorne, California. . . . **Mark J. Kerrissey** is currently marketing a new product for Bostitch in the New England states. . . . **Armand A. Ghieuw** is working for Levi Strauss (Far East) Ltd. in Hong Kong. . . . **David Harrison** is working in the Rochester, N. Y. area for the dietary products division of American Hospital Supply Corp. as a sales representative. . . . **Tom Johnson** is training as an underwriter for Prudential Reinsurance Co., Newark, New Jersey, and expects to do some traveling in the future. . . . **Jim Gorsline** is enjoying his work as a credit analyst for FCIA, New York. He and his wife, Chris, see a lot of **Jack Schall**, also with FCIA. . . . **Gerald Karpf** is manager of market studies for American Export Lines, Inc., New York. . . . **Oyvind Rasmussen** is working as a salesman for IBM in Oslo. . . . **Barbara Silverman** is a market associate with Continental Can Company in Connecticut. . . . **Jim Beirne** is working at the food distribution center of Southland Corporation in Fredericksburg, Virginia. . . . **Jon Counts** is traffic manager/international sales for A. R. Wood Manufacturing Company. . . . **Peter C. Fenichell** is business manager for Parker Drilling Company in Algiers, Algeria. . . . **Kent Deitemeyer** is living in Iowa and working as Far East area manager for Salisbury International, Inc. He will be on assignment in Singapore later in 1977, working with **Jim Echle '72**. He reports missing "those 110-degree days sitting in an inner tube on the Salt River with a jug of 'cowboy lemonade' tied on behind!" . . . **Frances G. Bellis** is back in the Air Force for a one-year tour and is presently stationed at Dobbins Air Force Base. . . . **Judith Murray** has joined MAC/Western Advertising as a junior account executive. . . . **Robert C. Geddeis** is Ideal Industries export sales administrator—Europe. . . . **Dennis B. Henderson** is working for Bank of America as an advanced management trainee and living in Costa Mesa, California. . . . **Alexander Kubassek** is brand manager with Precter & Gamble of Canada. He finds Toronto, Ontario "cold as hell up here!" . . . **Katherine O'Neil** is in San Francisco working for Transpacific Transportation Company. . . . **Ingrid Podbewchek** reports from Caracas that her new job as financial analyst for IBM de Venezuela is challenging and enjoyable. . . . **Constance L. Thatcher** is a credit analyst with Foreign Credit Insurance Association in New York. . . . **Niculove Vintila** is in Iowa with Deere and Company, working with farm and industrial equipment. . . . In her work as a tax auditor for the Indiana Department of Revenue, **Robin L. Hess** reports that she does a lot of traveling throughout Indiana and the rest of the country. . . . Cessna Aircraft Company has named **Walter T. Atkinson, Jr.** to the post of manager, Conquest Marketing. He and wife, Lynn, live in Wichita, Kansas. . . . After completing lending-operations officer training with Bank of America in Guatemala, **Andrew Tulloch** is scheduled to go to Caracas and then to a branch in either the Caribbean or Central America. . . . **Carlos Noble** is in the international division training program at the Trust

tive in its Los Angeles office. . . . **Kim Shaw** is owner of Kimbe's Jewelry in El Paso, Texas. . . . **Marsha E. Dow** is a credit analyst in the international division of Wells Fargo Bank, San Francisco. . . . **Clyde F. Ito** is with Ortiz International in San Francisco. . . . **Michael D. Maguire** is assistant product manager for MRM/Elgin Packaging Machinery in New Richmond, Wisconsin. . . . **Joan Wells Hames** is employed as financial analyst for Citibank—World Corporate Group in New York. . . . **Albert L. Cobetto** is working for Scientific Products, an affiliate of American Hospital Supply, in Philadelphia. . . . **Clifton W. ("Clip") Flenniken III**, a credit analyst for Hartford National Bank, Hartford, Connecticut, writes, "I plan on being an international or national lending officer in a year to a year and a half. I am engaged to Phyllis L. Smith, and we are planning a June wedding and a honeymoon in Tahiti." . . . **Stale Aurtande** is civil economist for Statoil, located in Norway. . . . From Florida, **Eric Braun** reports that his first assignment with Allen Aircraft, a division of AAR Corporation, is to supervise the inventory of 160,000 airplane hardware parts. He will then be transferred to marketing/sales. . . . **Ken McNeil** was recently transferred to the English subsidiary of Smith Kline Corporation, ethical pharmaceutical division, where he is joining their English sales force for eight months. . . . **Charles Johnpeter** is living in St. Louis, Missouri, where he's working for Ford Motor Company. . . . **Keith H. Dickinson** is an account administrator for Ross Roy, Inc., an advertising agency in Detroit, Michigan. . . . **Manuel Trigueros** works as commodity merchandiser for the Pillsbury Company, Davenport, Iowa. . . . **Songsak Chantamoke**, general manager of Torco Oil International Lp. in Bangkok, Thailand, writes, "I would like to correspond with all overseas Thunderbirds who need to do the export-import business to and from Thailand." . . . **Christopher Kroos** has recently been promoted to manager of dealer placement and marketing research, Chrysler Australia, Ltd., Adelaide S.A., Australia. . . . In New York, **Bruce Brockhagen** is a management trainee with Chemical Bank, and **Daniel H. Penkar** is a management trainee with Citibank. . . . From Columbus, Ohio, **Harold H. Blair** informs us that he is a sales representative with Investors Diversified Services. . . . **Satjis S. Chahil** reports that he is involved in the planning process of IBM's Canadian data processing headquarters. . . . **Michael Cannon** is account executive with Publicidad Siboney, an advertising agency in Caracas, Venezuela. . . . **Marlene Tenden** is assistant account executive with Benton & Bowles. . . . **Christine Schoenmann** is in Chicago, Illinois, with Continental Bank as a trainee in their international banking division. . . . **C. Richard Pedersen, Jr.** is working as an S.E.D. trainee for Electronic Data Systems, San Bruno, California. . . . **Douglas M. Holaday** is an underwriter for American International Group in New York City. . . . Currently training in the credit department of Cleveland Trust Company, **Linda Ann Grandstaff** will later move into the international division. . . . **Gerardo Yubero** says he is working very hard but is also having a good time in Brazil. . . . **Jerome A. Raggett, Jr.** is a foreign marketing trainee with Sterling Products International, New York. . . . **Sophia Zinaviev** is an international customer sales representative with Fafnir Bearing, a division of Textron, Inc. . . . After training with Bank of America in Rio de Janeiro, **Jim McLeroy** will be given a permanent assignment in Panama where he will be an account officer for correspondent banks in the Andean Area office. . . . **Douglas B. Fendl** is in Caterpillar Tractor Company's parts and service sales department in Peoria, Illinois. . . . **Edward R. Newill** is a sales representative for Heyer-Schulte Corporation, a division of American Hospital Supply Company. . . . **Signe Farris** is with Union Bank, Los Angeles, as a management trainee—commercial lending. . . . We've heard that **Jim Alspack** of Bellows International has been transferred from Akron to Germany. . . . From Beaverton, Oregon, **George Crofts** writes, "I found the Thunderbird experience useful in my job at Owens Corning Fiberglas, and I look back with fond memories." . . . **Raymond Neoh** is vice president—Far East and Pacific, for Crossroads West Corporation. . . . **John Quinn** is a commodity trader in legumes for Burger & Plate.



To the Editor:

"Trusting the pub still is the meeting place for students, wives and staff, I would hereby like to see the old tradition of honoring a qualified student, wife or staff member with the possession of the enclosed beer stein.

How to qualify? Well, there are only three simple conditions that must be taken care of:

- (1) The person must take time to drink empty the beer while
- (2) streaking through the premises of the pub
- (3) at a time when there are at least 25 people, males and females, in the pub.

The qualified and distinguished person may keep the stein until he sees fit to give it to another qualified applicant, but it should not be in possession by one person more than one semester.

Please look to it that it may be awarded so that the traditions may continue. The first time it was awarded was back in August, 1974."

Happy Sights,
'74 in Canada

Ed.: Tradition at Thunderbird still lives on! Now in possession of the stein is Vova Khavkin, whose raw performance on March 17th stunned the St. Paddy's Day crowd at the Pub. While only sporting his new Red Ball Jets, he was barely able to make his way through the nest of Thunderbirds who were perched for optimum view of the spectacle. Leisurely quaffing the Irish Green Brew, Vova declared "thanks to this Russian emigre engineer, the spirit of '74 lives on."

Dear Diane:

"As a student in the Class of 1947, Manuel Guevarra was commissioned to do the shields, and he kindly took me on as helper. Together we did a series that about covered the four walls. From your letter I see that only three are left (in classroom 1).

As you might know, times were rather rough, and we were all living on our G.I. Bill, which we had to turn over to the school. For extra spending money, we waited on tables at the Westward Ho and other hotels, besides any other work we could do. I can't remember now if we were actually paid for the work or not. I do know that I filled one whole wall of my room with a huge mural in pastels of cowboys breaking into a bar on horseback. Another oil painting I did of a bullfighter I let go for a bottle of bourbon to another student, Juan Madrid.

Since then, things have improved for me, although after thirteen years in Cuba, my wife Lalita and I left, leaving everything we owned behind, and we had to start all over again.

At the present time I'm president of Sears Roebuck del Peru, and as of April first, have been named president of Sears Roebuck de Venezuela.

Our two sons are studying in the States, the older getting his masters in Architecture at Washington U. in St. Louis, and the younger in his second year at Princeton.

Thanks very much for your interest."

Sincerely,

Bob McIntire

LETTERS TO THE EDITOR

Dear Diane:

". . . I am alive and well in the heart (or some other organ) of Riyadh. The Saudis are first-class people in my opinion. That is the men, of course, since the women cannot be seen or spoken to. I can remember during my assignment in Hong Kong seeing occasionally the mutilated feet of an old woman or two who proudly displayed themselves sitting in the sun in some parts of Monkok. Bound feet was at one time a status symbol which has long since died out, although a few old women are still around to prove that the practice did exist. The way Saudis veil women and keep them closed away strikes me as being just as much of an anachronism as binding feet. Do you know a woman cannot drive a car here or work as a secretary or go to a university! I recently met a girl from the University of Texas who is here as part of a private university course set up for Princess Rima who's the daughter of Prince Talal. Her father would not send her to a university in Europe or the United States where she would be seen, or worse, possibly dated. Here Saudis arrange marriages and often do not even see the girl before the wedding. This is all especially difficult for Saudi guys who go to the university in the States and get used to the freedom and equality among the sexes. They come back here and they are forced to marry if they want any female contact at all. . . ."

Best wishes,
PHILIP G. BLAISDELL '70

THUNDERBIRD 1977 TRAVEL

4th of July Weekend

(\$25 deposit, with balance required by June 3rd)

MAZATLAN BY AIR

July 1 - July 4

\$176.50 per person (twin accommodations)
3 nights Hotel Playa Del Rey (tax included)
half day sightseeing tour
welcome Margarita cocktail
hotel/airport transfers, baggage handling

DISNEYLAND AND HOLLYWOOD

July 2 - July 4

\$99 per person (twin accommodations)
\$79 per person (quad accommodations)
round trip chartered bus
2 nights Westward Ho — 7 Seas Hotel, tax included
(at entrance to Disneyland)
Disneyland entrance fee and
Big II Book
full day deluxe tour
Universal Studios, Hollywood and Farmer's Market

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