

AMERICAN
GRADUATE
SCHOOL OF
INTERNATIONAL
MANAGEMENT

THUNDERBIRD MAGAZINE

WINTER 1983-84

NEW YORK

SAN FRANCISCO

LOS ANGELES

CHICAGO

PHOENIX

HOUSTON

MIAMI

DALLAS

WASHINGTON, DC

BOSTON

TOKYO

LONDON

RIO DE JANEIRO

MEXICO CITY

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Cover

Associated Thunderbirds International (ATI) chapters are world-wide and growing fast. See facing page and inside back cover for more information on how you can become part of the ATI network.

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Trustees and Thunderbird have a special connection, even more so now that an alumnus is Chairman of the Board.

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Missing Thunderbirds

Winter, 1983-84

Quarterly magazine of the Alumni Relations Office of the American Graduate School of International Management, Thunderbird Campus Glendale, AZ 85306 (602) 978-7135 TELEX 18-7123

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It's T'bird Tuesday!

Associated Thunderbirds International was approved as an alumni organization at the Board of Trustees meeting on October 28, 1983 marking the start of an organized worldwide alumni association. Each student who enrolls in the School is automatically a member.

The structure of the organization is designed to develop and maintain a volunteer support organization for the American Graduate School of International Management. It is intended to provide a human network of the very people who have the highest vested interest in the advancement of Thunderbird — its alumni.

The organization will engage in activities designed to communicate institutional needs, member services and needs, and institutional reputation as well as to aid in the accomplishment of the School's goals.

Activities of the organization can be expected to include:

- Assistance in recruiting qualified students, faculty, and staff.
- Referral of all types of employment and internship opportunities for students and alumni.
- Publication and distribution of material related to the organization's purpose.
- Sponsorship of special events such as homecomings, reunions, chapter gatherings, seminars, and receptions.

Alumni around the world are already accomplishing many of these functions on an informal basis. The organization will serve to enhance the activities currently underway and expand in areas not presently developed.



The following schedule shows the current monthly gatherings of Thunderbird alumni. All events are held on the first Tuesday of every month except where noted. Most events are informal gatherings, pay as you go, organized primarily for the purpose of socializing after work, making business contacts, and perhaps brief discussion of chapter matters.

BOSTON

Foreign Affairs
State Street 6:00 p.m. Suzanne Remar
H (617) 232-5317
W 292-3273

NEW YORK

Biff's
(Downstairs Halloran House)
Lexington & 49th Street
5:30 p.m. Manuel Bramao
H (212) 249-4225
W 286-3053

PHILADELPHIA

6:30 p.m.
Mr. Pickwick & Co. Norbert Josten
1519 Walnut St. H (202) 874-9058
W 522-3366

WASHINGTON, D.C.

Ebbitts Grill 6:30 p.m. Brian Marshall
675 15th Street, NW H (202) 293-5580
W (703) 237-2000

MIAMI

8:30 p.m.
JP's on the Bay Paul Simons
Bayshore and 27th Ave. H (305) 858-6317
Coconut Grove W 443-4886

CHICAGO

5:00 p.m.
King Arthur's Pub Eric Denniston
Corner of Wells & Adams H (312) 739-5050
W 656-8600

HOUSTON

FIRST THURSDAY!
The Rusty Scupper Ben Miedema
6367 Richmond Ave. W (713) 852-2437
(W. of 610 Loop - Between
Fountain View & Hillcroft)

PHOENIX

5:30 p.m.
John Scott's Ore House Pat Walck Foster
5645 N. 19th Ave. W (602) 261-1758
H 861-0143

LOS ANGELES

Casey's 5:30 p.m. Jeri Towner
613 S. Grand Ave., L.A. H (213) 227-0608
(Between 6th and Wilshire, one W 474-3500
level down from sidewalk.)

SAN FRANCISCO

Barnaby's Maryann Soo
Embarcadero Center 2 H (415) 451-7258
(Downstairs) W 254-9550

SINGAPORE

FIRST FRIDAY!
Sloane Court Hotel James Echle
17 Balmoral Road H 235-6204
W 254-0819

Joseph M. Klein '47

Portrait of a Trustee

For the first time in the history of the school, an alumnus has been named chairman of the Board of Trustees. Furthermore, he is a member of the school's first graduating class and the 1974 recipient of the Jonas Mayer Distinguished Alumnus Award.

Joseph M. Klein of the class of 1947, was elected chairman of the board at the October annual meeting. He had served as acting chairman since the death of Roger Lyon in April. As a board member since 1975, he has been a strong advocate of the School, and his concern and intimate knowledge of the School's philosophy have made him a moving force in the group.

Klein is now president and a director of Pluess-Staufer Industries, Inc., a privately owned multinational mining company. Prior to joining the firm in 1979, as executive vice president, he held a similar position with Cyprus Mines Corporation.

He began his rising career as a junior salesman in the Phoenix branch office of Clary Corporation, a firm that entered the office equipment field just after World War II. Klein made it known up front that his goal was to work in international operations when the opportunity presented itself. Within a year, he became branch man-

ager of the Phoenix office and three years later was promoted to director of sales training and promotion at Clary Headquarters in Los Angeles.

His international wish was soon fulfilled when he worked for the Clary's Mexican affiliate that was setting up an assembly and marketing facility. From 1955 to 1960, Klein was vice president in charge of international operations for Clary, and was instrumental in spreading activities worldwide. When Remington purchased the Clary office equipment operations, Klein served in New York as a director of the Remington international operations from 1960 through 1962.



Joe Klein '47 shares a light moment with John Lambert '53 during a meeting of the Presidents Council.



Joseph M. Klein '47 — Chairman of the Board of Trustees

Following his period with Clary and Remington, Klein's career took a different twist. From 1962 through 1966, Klein was president of NBC International, Inc. and vice president of NBC News, based in New York.

Throughout his career, Klein has maintained close ties with Thunderbird. He has lectured to classes on several occasions and received the Southern California Thunderbird Alumni Award in 1974. He is a charter member of the President's Council and pays frequent visits to the campus.

He has been a member of the President's Regional Export Expansion Council and is listed in *Who's Who in America* and *Who's Who in the World*. He is married, has four children, and currently lives in Pacific Palisades, California.

What is a Trustee? Profile

The Board of Trustees is the governing body of the American Graduate School of International Management, establishing policies to achieve the goals and mission of the School.

It selects the chief executive officer and the executive vice president and follows through by requesting audits to determine whether the management is operating effectively and managing assets prudently.

Equally important, the board provides the central force of sponsorship, advocacy, and development of the School. Six key board committees carry on the work of the trustees: Executive Committee, Academic Affairs Committee, Student Affairs Committee, Business Affairs Committee, Development Committee, and Committee on Trustees.

Thunderbird is fortunate to have a board that includes a large number of concerned citizens and six alumni as its members.

J. Kenneth Seward '57 is the newest alumnus to be appointed to the Thunderbird Board of Trustees.

Alumni Trustees

Six alumni are currently serving as members of the Board of Trustees for American Graduate School of International Management:

Kenneth A. Jacuzzi '79
President
KAJ Software Inc.
Phoenix, Arizona

Joseph M. Klein '47
Chairman of the Board
Pluess-Staufner
International, Inc.
Los Angeles, California

Alfred M. Miossi '48
Executive Vice President
Continental Bank
Chicago, Illinois

J. Kenneth Seward '57
Senior Vice President
Johnson & Higgins
New York, New York

Charles M. Stockholm '56
Senior Executive
Vice President
Crocker National Bank
San Francisco, California

Daniel D. Witcher '50
President
Upjohn International, Inc.
Kalamazoo, Michigan



Appointment to the Board of Trustees is one of the highest honors and at the same time one of the greatest responsibilities the School can bestow on an individual. The following profile describes the qualities and convictions that portray a Thunderbird trustee.

- Understands and makes the commitment that, as a trustee, he/she will be expected to make not only responsible investment in the institution of his/her time, imagination, intellectual ability, and energy, but also such reasonable commitment of personal material resources to demonstrate full acceptance of a leadership pace-setting responsibility in the institution's development program.
- Insists that the Board and the School think out and define clearly the mission of the institution and its relevance to important needs of society, constantly updating relevance to international management imperatives, and constantly testing policy and other decisions against this statement as to validity, desirability, and practicality.
- Has talents, skills, and/or experience which makes him/her a valuable member of a major Board committee after a thorough orientation as a trustee.
- Works not only as a trustee but also serves actively as an ambassador to others in an effort constantly to enlarge the sponsoring group for the institution. Has pride in the institution, in his/her trusteeship, in the special opportunity to function, and is proud to show it.
- Has an abiding conviction that quality graduate higher education is vitally important to the welfare of our country; sets an example for all local and foreign national students and friends; and contributes to the search for peace and prosperity.
- Believes that it is important to maintain a strong system of education in order to assure highest

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Security Pacific Bank Executive Receives Honors

Richard J. Flamson III was named the 1983 International Executive of the Year. He is chairman and chief executive officer of Security Pacific National Bank. The annual award presented by Thunderbird recognizes an executive who has fostered international understanding through mutually beneficial business management on a global scale. The award was presented at the annual board of trustees dinner October 27 at the Paradise Valley Country Club.

Flamson's acceptance speech dealt with the less-developed country (LDC) debt problem faced by U.S. banks. According to him the LDC problem will affect a much larger group than just the borrowers and lenders. "These countries are critically dependent upon credit to maintain their economies. If finance to these countries were to dry up, so too would their purchases of U.S. goods. Every U.S. farmer and worker whose income depends on exports would be affected directly and immediately."

Flamson suggested that solutions to the LDC debt problem will involve restructuring of debt to meet cash flow needs, a sustained U.S. economic recovery, and a spreading of recovery to other industrial nations. "A free exchange of goods and services in world markets is also crucial to the solution of the international debt problem.

Individual country trade restrictions . . . are very dangerous . . . A further contraction of world



trade inevitably would push the international debt problem to a calamitous stage, shaking the world financial system to its very foundations," he warned.

Flamson ended his speech with the belief that "there is no quick fix to this problem . . . I expect . . . solutions to be reasonably achieved over the longer term, simply because there is so much at stake."

Flamson is a director of the In-

ternational Monetary Conference, and serves on the board of directors of the Northrup Corporation, Santa Fe Industries, Inc., and General Telephone of California.

In addition, he is chairman of the board of trustees of Claremont McKenna College, chairman of the board of directors of the Independent Colleges of Southern California, and a member of the Business Advisory Board for the 1984 Olympics.

London Professor Teaches Insurance

Dr. Gerard Dickinson, visiting professor of insurance and risk management, has returned to City University of Business in London where he heads the department of insurance and risk management.

Dickinson found Thunderbird students hardworking and mature. "They seem more pragmatic. They want to know how to do something whereas the typical British student approaches education more theoretically," he said.

According to Dickinson, the Thunderbird program is thoughtfully and completely organized. "The international studies course offerings are fascinating . . . Businesses will take people realizing that they can teach them the business skills, but not the interpersonal skills. They can build on what we've got here," he said.

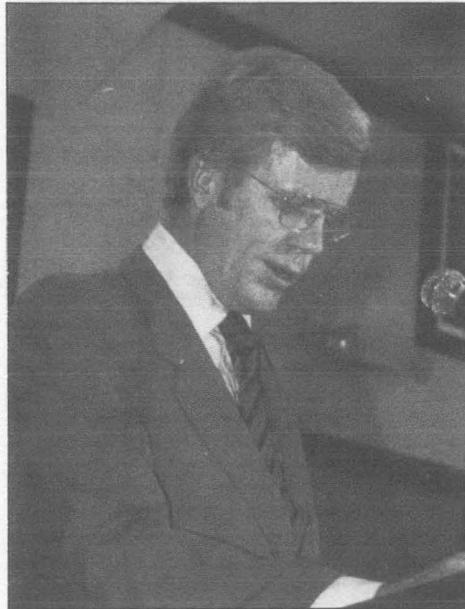
The "Thunderbird" Word

A number of comments have been received about the confusion created by the use of multiple names for the school. The informal name "Thunderbird" continues to be the dominant name by which the school is known.

In recent years, however, the acronym "AGSIM" has come into local use, but it presents some communications problems: For one thing, it is interpreted by some to have an agricultural connotation. Furthermore, it has not gained acceptance by a majority of our alumni, academicians, and corporate associates. Yet, budget constraints prohibit the kind of broad-based campaign necessary to gain external recognition for the acronym.

Therefore, all written communications produced through the Office of Communications will feature the word "Thunderbird" as the informal name of the school. The formal name, American Graduate School of International Management, will also be used on all publications and in all news releases. The acronym "AGSIM" will not be used in publications.

This move has received support from the administration and from the student leadership. Everyone is encouraged to participate.



Featured speaker at the 1983 World Affairs Conference on the Thunderbird campus was Ronald K. Shelp, top, vice president, American International Group Inc. He has an international reputation as an expert on the service sector of the economy. Lionel H. Olmer, bottom, Undersecretary of Commerce for International Trade, was the conference Keynote Speaker. He was previously director of international programs for Motorola before his appointment to the Department of Commerce. Fifteen prominent speakers participated in four panel discussions on various aspects of the topic, "Challenges to Free Trade," during the one-day event.

Caterpillar Executive Speaks to Graduates

Lee L. Morgan, chairman and CEO, and a director of Caterpillar Tractor Co., delivered the commencement address to 176 graduates August 12.

Morgan urged President Reagan and Prime Minister Nakasone of Japan to join forces in resolving problems of the strong dollar and weak yen. "There is no matter of more urgency in world trade than a solution to the problem of misaligned currencies," he said, "especially the yen and the dollar."

He suggested that natural market forces will take too long and that governments need to take action quickly before the trading system falls into disarray. "The ultimate danger is a repetition of the tragic events of the 1930s; collapse of the trading system and prolonged worldwide economic depression."

Bruce Harris of Wareham, Dorset, England, received the Barton Kyle Yount award at the ceremonies, the highest award given by Thunderbird. After graduation Harris became the assistant director for the Mexican Save the Children Foundation.

Fall Enrollment Holds Steady

Thunderbird enrolled 964 students last fall. One quarter of the students were foreign nationals, attending from 58 countries. Women made up 38 percent of the students.



Dr. Kenneth Smith, Dean of the College of Business and Public Administration, congratulates Dr. William Voris, President of Thunderbird, on receiving the Distinguished Citizen Award. Looking on is Mr. James Morrow, President of the University of Arizona Alumni Association.

President Honored

Dr. William Voris, President, was honored with the Distinguished Citizen Award by the University of Arizona November 4. The award is given in recognition of distinguished service in a non-profit organization, government assignment, or other outstanding service as a citizen.

Student Alumni Group Formed

Associated Student Thunderbirds (AST), the campus chapter of Associated Thunderbirds International (ATI), is offering several activities for students and alumni. The activities are designed to foster contact between alumni and students. They include a campus liaison group which adopts an alumni chapter, researches its area and members, and keeps them informed of school and alumni activities. Campus hosts meet, greet, and give campus tours to alumni visiting campus. Ambassador speakers visit civic groups, clubs, and off-campus alumni chapters to speak about the organization and mission of Thunderbird.

For further information call the Alumni Relations office at (602) 978-7135.

New Faculty in World Business

Two new professors joined Thunderbird last year, Dr. Dennis Guthery and Dr. Hassan Hosseini, both in the World Business Department.

Guthery, associate professor of marketing, previously taught international marketing at Auburn University in Alabama. He teaches WB 450, International Marketing Management, and WB 454, Industrial Marketing.

In addition to his teaching duties at Thunderbird, Guthery is establishing a clearing house for international business cases. "There is a dearth of good international marketing and management cases and the demand for them, as many programs nationwide internationalize, will increase dramatically," he said. His plans also include collaborating with Dr. Carl Frear on an industrial marketing text.

Guthery graduated from Auburn with a bachelor of science degree in geography and economics. He spent several years in Brazil researching industrial marketing for the government. He received his master of science degree in business from Auburn and his Ph.D. from Michigan State University.

Dr. Hassan Hosseini joined Thunderbird to teach WB 331, Introduction to Management Use of Computer Models. He will also teach a section of WB 330, Operations Analysis. Hosseini has an extensive interest and background in the areas of operational research, statistics, and computers.

He left his native Iran nine years ago, and is a graduate of Iowa State University, the University of Florida, and the University of Arkansas, where he received his Ph.D. in industrial engineering.

All-Alumni Homecoming

The first Thunderbird all-alumni Homecoming was celebrated the weekend of November 12-13 during the Balloon Race festivities.

Nearly ninety alumni signed in at the Alumni Office where they were greeted by Wayne Pulver, director of alumni relations. A new Thunderbird slide show was presented and coffee, cider, and donuts were served. Also on hand to greet alumni were Carmen Boller, Connie Estes, and Senorita Maria L. de Noronha.

Nearly 115 people attended a Mexican buffet Saturday evening at the home of Tom Bria, Assistant Vice President for Institutional Development. Entertainment was provided by a mariachi band and the dinner was catered by the dining hall and La Perla.

Larry Mellinger '68 and Lloyd Straits '66 watch the hot air balloons during the first Thunderbird all-alumni Homecoming held during the Balloon Race weekend in November.

Good Response to Alumni Survey

In October, 1983, the Associated Students' Legislative Council (ASLC) conducted a mail survey of 1,500 Thunderbird alumni of the classes of 1973, 1975, 1978, and 1981. The purpose of the survey was to determine how alumni felt about some type of core curriculum requirement for the MIM and, if so, what it should contain.

Of the 1,500 questionnaires mailed, 537 were returned providing a 36 percent response rate from alumni worldwide. Of the alumni responding, 52.5 percent strongly agreed that a core should be required, 34.5 percent agreed, 8.5 percent were neutral, 3.6 percent disagreed, and 0.8 percent strongly disagreed. Thus, 87 percent of the surveyed alumni see the need for a core curriculum. These results are very similar to on-campus surveys done during the past year in which both students and faculty agree that a core curriculum is strongly recommended, and both groups recommend similar courses for in-

clusion in the requirements toward the MIM.

In the alumni survey, the courses most strongly recommended for inclusion were:

World Business

Intermediate or managerial accounting
Financial statement analysis
Computer literacy and basic quantitative skills
International finance and trade
International corporate finance
International marketing

Modern Languages

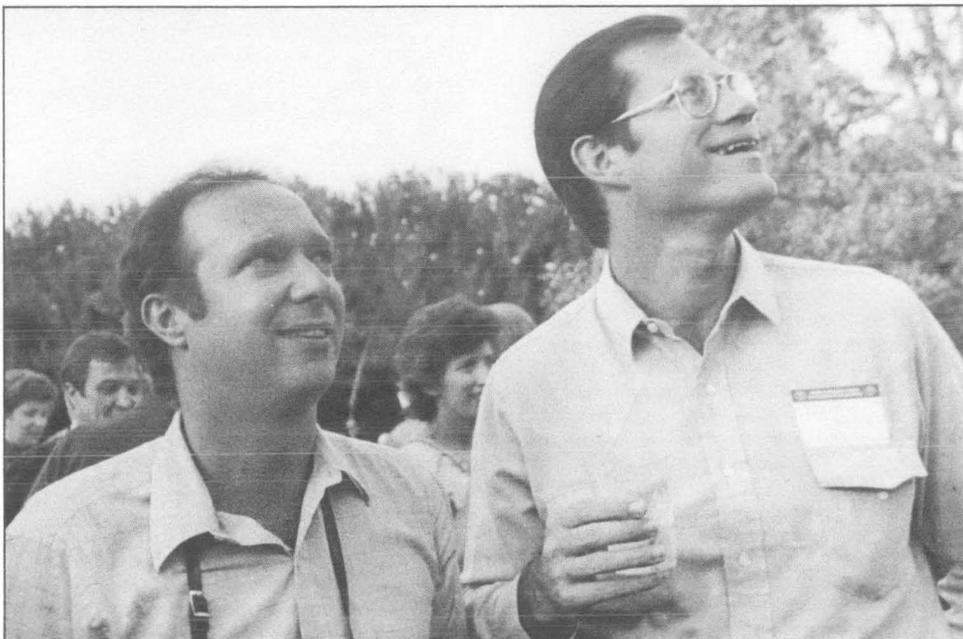
Foreign language proficiency (3 semesters)
Business communications skills in foreign languages

International Studies

Area studies in line with foreign language taken
Country studies in line with foreign language taken

The complete results of the survey will be made available to the Board of Trustees of the School and to the Faculty Senate as a further step in the process toward strengthening the MIM curriculum to keep ahead of the increasing competition which Thunderbirds are now facing. The World Business faculty in November, 1983, submitted a proposal for a core requirement to the Faculty Senate which closely resembles the World Business courses the alumni considered most important.

The Associated Students' Legislative Council greatly appreciates the time invested by the many alumni who responded to the questionnaire.





Alice Johnson Heads Group In China

Alice Johnson, faculty member in the Department of Modern Languages, has been selected to participate in a UCLA cooperative program with the International Institute of Economic Management in Beijing. She is serving for a year as Chief of Party for a group of four teacher-researchers. The purpose of the program is to stimulate research in the teaching of English as a Second Language and Linguistics.

The year-long program, which began last August, included an intensive briefing at UCLA. Alice is working with a Chinese codirector who assists with the administration of the program. Cofunding is provided by the Foreign Experts Bureau in the Peoples' Republic of China and UCLA, which receives some funding from the United Nations. Alice will return to her regular teaching schedule in the fall of 1984.

Erickson Award

Berger Erickson, Executive Vice President, was honored by being named a lifetime member of the American Management Associations. It is the highest honor conferred by the 83,000 member organization and has been given to only 20 individuals. A plaque was presented to Mr. Erickson during the AMA annual meeting on September 27 in New York.

Balloon Race Draws Crowd

Attendance at the 1983 balloon race was estimated at more than double the previous year with approximately 50,000 people attending the two-day event. The Friday night Calcutta also set a record with gross receipts of more than \$16,000, exceeding last year's figure by \$5,000.

The largest crowds were evident at the tethered Navy balloon on Saturday and the performances of the Navy skydivers who appeared on both days. "One of the real highlights was the skydivers. They really went over well," said Judy Contreras, balloon race coordinator. Spectator stands for the stage entertainment were filled for all performances and astronauts Joe Allen and Mary Cleave made several public appearances during the event. Balloonmeister was John Bagwell, president of the Arizona Balloon Club. American Express was the Grand Patron.

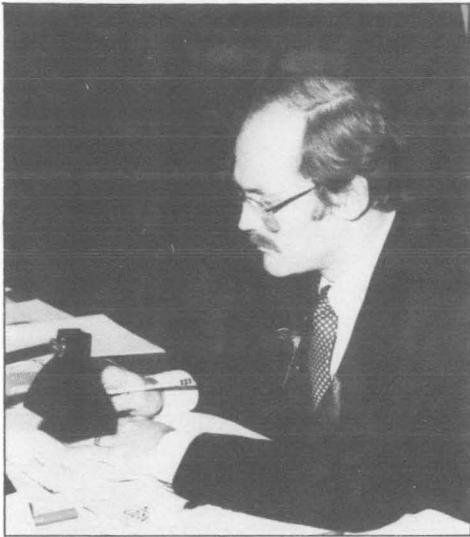
Next year's race has been set for November 10 and 11.

Anna Vickroy Retires



Anna Vickroy poses in the Dining Hall shortly before her retirement last December.

Anna Vickroy, director of food services, retired December 31. She was a seventeen-year employee of Thunderbird and had been food services director since 1978. She started work at Thunderbird in 1966 as a dishwasher and worked her way up to the position of food service director.



Michael Shanahan '77, marketing manager of International Playtex, completes the judges evaluation form for the INTERAD competition on campus. Also serving as a judge was Douglas Trigg '76, account supervisor for Benton & Bowles advertising agency.



Dr. William Voris, president of Thunderbird, pours tea for Professor Weiyan Sun, Vice President of the Beijing Institute of Foreign Trade, and Claude Cellich, of the International Trade Centre of the United Nations in Geneva. Also in attendance were five other administrators of educational institutions in China. The visit was part of a program to develop international business and export marketing curricula at training institutes in the People's Republic of China.

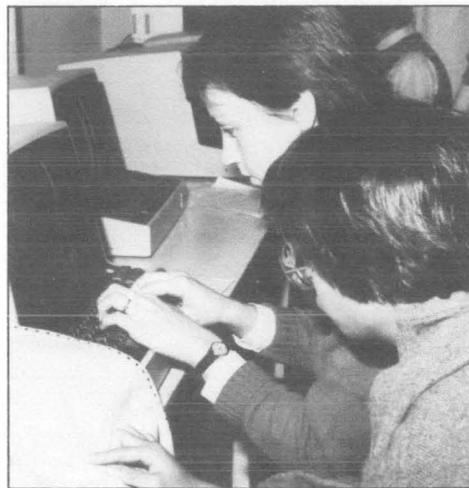
Alumni Placement

The Career Services Center has added two restrictions to its alumni placement service: one, that alumni must have no relocation restrictions, and two, that alumni must have three to five years experience with the MIM degree.

Carol Hazelett, director of Career Services, says, "It's a service that alums shouldn't rely on totally [but] it's always here for them. The secret to success is their effort and their contacts."

The service is on the computer for the first time, making it much more efficient and giving the employer a faster turnaround.

Alumni may register with the placement service by sending \$50, at least twelve copies of an updated resume, and salary requirements to the Career Services office.



Jane S. Lee '84 (foreground) and Lisette D. Alverio '84 work on the newly installed computers on campus.

Computer Course Now Required

The World Business Department began offering Introduction to Management Use of Computer Models, WB 331, in summer, 1983. Students are required to learn BASIC programming language and to carry out a case project focused on a significant managerial problem using the computer as a decision-making aid. The course is taught by Professor Hassan Hosseini. It will be required of students entering in the fall of 1984.

TRIBUTE TO COURAGE: GAYLE ROESSL 1956-1983

Editor's Note: The following tribute was written by Ian McCluskey, '82, whose wife, Gayle Roessl, died of cancer last year. A scholarship fund has been established in her name, and contributions are now being accepted.

It's true, I think, that each one of us needs a hero, someone to whom we can look for strength and guidance. Often, the people that we choose as examples are public figures whose accomplishments and successes we admire. At times, however, we need only look around us to find the real heroes in our lives. All those who have attended "Thunderbird" can take particular pride in one of our fellow Thunderbirds, who through her life has taught us a great deal about courage and determination. Shortly before her father died of cancer in 1974, a young girl copied these words into her journal:

There may be suffering, but no abiding hopelessness. No power, no imposition, no catastrophe can uproot the personal dignity of each human being.

On August 16, 1983, Gayle Frances Roessl died of cancer at the age of 27, but not before she had revealed to many the true meaning of the words that she had written in her notebook many years ago.

Throughout her short lifetime, Gayle had to face more pain and suffering, and more disappointment than most of us will ever have to endure in a full lifetime. When Gayle was 21 she experienced the first in a series of setbacks that were to test her strength and will to survive. Gayle underwent major brain surgery to remove a tumor which was discovered while Gayle was studying in Spain. Following months of convalescence, Gayle returned to the University of Minnesota to pick up where she had left off.

Two years later, at the age of 24, Gayle received another devastating shock—breast cancer. Following surgery and more than a year of regular visits to the hospital for chemotherapy, Gayle was ready to make another difficult comeback. In the fall of 1981 Gayle came to Thunderbird.

For each of us, arriving in Glendale, Arizona is the start of an adventure. For Gayle it was much more than that. It was a chance to make a new beginning, to leave behind, for a time, many painful memories. Thunderbird, for Gayle, was a time of new friendships, of discovery, of learning and laughter. For each of us Thunderbird is something special; for Gayle it was everything.

With surgery and chemotherapy behind her, Gayle charged ahead in the only way she knew how, with positive, unbridled enthusiasm. Although, on occasion, a little self-conscious in a bathing suit, Gayle displayed no more self-doubt than the rest of us who had also found ourselves in a new environment. Gayle forged ahead with her studies, with softball, biking and the pub. Her confidence fully restored, Gayle had little time to feel sorry for herself.

Although several of Gayle's close friends were aware that she had

cancer, there are many students that Gayle met during her time at Thunderbird who will be shocked to learn that, behind the smiles and laughter, Gayle was seriously ill. For the last thing that Gayle wanted was to be treated any differently. All that she asked was to be like everyone else.

Before the end of Gayle's second semester, in the spring of 1982, Gayle's problems reappeared, this time in her left hip. Although the pain she experienced made walking a difficult task, she assured herself and her friends that it was nothing serious. Despite the persistent discomfort, Gayle traveled to Guadalajara in June, her energies focused on making it through the summer semester. For all those who came to know Gayle at Thunderbird, they will recall that at times she could be a stubborn young woman. They will recognize the fighter in this story.

When the constant pain in her hip forced Gayle to leave Mexico, she returned to Thunderbird to find a letter from her oncologist. The tests had revealed what she most feared.

During that long summer in Minnesota, Gayle went through many painful and frightening days. More chemotherapy. More radiation. Her beautiful blond hair, sunbleached in Arizona, fell out in handfuls. All of this would have been enough to discourage even a saint. But, with the first glimmer of hope, Gayle was prepared, once again, to start all over, to embark upon a new adventure.

By the end of August Gayle's hip and spirits had both improved. Although she was somewhat self-conscious about her thin hair and loss of weight, those who attended the ceremony all agreed that she made a beautiful bride. Gayle delighted in sending her friends a tongue-in-cheek wedding announcement.

Gayle moved to Ottawa, Canada in September. She began making plans to return to Thunderbird. She had one more semester to complete and nothing, she was determined, was going to get in her way. It was then that Gayle decided that she had had enough of

Gayle Roessl



“All that she asked was to be like everyone else.”

chemotherapy, and living her life in and out of hospitals. Besides, she reasoned, it was too cold in Ottawa not to have any hair. And, of course, how could she go back to Thunderbird bald?

Against her doctor's wishes, Gayle declined any more treatments. She would try things her way, with the help of some caring people from whom she had learned about macrobiotics, a strict nutritional approach to dealing with disease, and other alternative cancer therapies. Through the winter Gayle regained her strength and, with it, a rekindled hope that she would, indeed, return to Thunderbird.

In March of 1983, with her hair sprouting thick and curly, Gayle flew off to the warmth of Arizona

to make arrangements for her return in the fall. Her visit to Thunderbird was a great victory, but the tests were to become increasingly more difficult.

Not long after her return from Arizona, triumphant and tanned, Gayle was struck down again. This time, the top two vertebrae in Gayle's neck had collapsed. She could not be moved without causing her great pain. Over the next three months every day was a test of resolve and courage. But each day that Gayle lived during that period was full of little victories. There was always a new goal to reach for, a ray of hope to be grasped at. And as always, there were smiles and laughter, hours of talking about special times at Thunderbird.

True to her stubborn character, Gayle refused to stay in hospital any longer than was absolutely necessary. She returned to her home in Ottawa, under her own steam up the stairs, triumphant again. Gayle died a few weeks later. She slipped away peacefully one evening in August. Throughout it all, there had been no bitterness nor complaining, only that some unswerving determination to keep going, never to look back.

Those same words that Gayle wrote into her journal as a young girl are now inscribed on a plaque by a tree that has been planted for Gayle at Thunderbird by her friends. A scholarship, too, has been established at Thunderbird in Gayle's name. Awards will be presented twice a year to students who qualify on the basis of financial need and academic merit. This scholarship represents another in a long series of triumphs in Gayle's life. Through her example and through the support of her fellow Thunderbirds many students will benefit in the years to come.

Any contribution to the Gayle Roessl Memorial Scholarship fund, no matter how small, would be greatly appreciated. Through this scholarship, Gayle's greatest dream, to return one day to Thunderbird, will be fulfilled.

Ian McCluskey
1981-82
Gayle's Husband

Atlanta Atlanta T'birds met November 4 for a cocktail party at the Waverly Hotel, Galleria Mall. Silvia Falcomer, '83, and Art Lucas, '66, organized the event.

Boston T'birds met in August for a dreamboat cruise in Boston Harbor. Music was provided by the Winiker Swing Orchestra, the Leon Merian Big Band, and Razmataz.

Caracas Suzy Sagy reports that 25 alumni attended a barbecue at the home of Brad and Kristein Corson May 21. Lots of new faces turned up and a good time was had by all.

Chicago A Midwest area picnic at Big Bend Lake drew a turnout of 20 in September despite rainy weather.

Chile Youngho and Sonia Chin hosted a cocktail party for 30 Santiago T'birds, including special guest Elizabeth Golden, '79, visiting from Miami.

Mexico Marcos Garay reported a turnout of 52 alumni for the second annual Thunderbird Chili Cook-Off at the home of Richard and Frances Weden. Winners were: first place, Jim Taylor; second place, Queta Ibarrola; and third place, Rodney Tanner.

Miami South Florida T'birds celebrated fall with their monthly social at the Mutiny Hotel on First Tuesday, and a Thai dinner party at Pattaya - House of Siam on September 22. Also enjoyed was an October potluck picnic at Topeekeegee Yugnee Park with swimming, boating, volleyball, and water slides. Events in November and December included a Japanese dinner party and a social at the new Grand Bay Hotel in Coconut Grove. January's First Tuesday was celebrated at J.P.'s on the Bay in Coconut Grove.

Paris T'birds in France enjoyed a September get-together at the country home of Dominique Thisse, and a November Thanksgiving dinner.

Philadelphia Ed and Bonnie Auble organized a super T'bird picnic at the Duportail House in Valley Forge in July. A cocktail reception for Berger Erickson was hosted in September at the Frog Boardroom. More than 30 T'birds attended. Berger delivered the latest scoop on Thunderbird's growth as a leader among international business schools. They met again in November to hear speaker Jim McCloskey, staff economist for the city of Philadelphia. His topic was "Philadelphia as an International City." The dinner was held at the Engineers' Club of Philadelphia.

Organizers of Associated Thunderbirds International — (left to right) John Cook '79, Robert Roussel '79, Eric Herkens '79.

THUNDERBIRD NETWORK

Dallas Dallas-Fort Worth T'birds met July 29 for a wine and cheese party and a Beach Boys concert on the Park Central grounds. They kicked off their fall schedule with pub nights at Greenville Avenue Country Club and at Cardinal Puff's.

Denver High country T'birds met at the Regas Mediterranean Cafe in August for cocktails and good conversation. They were joined by Tom Bria, Thunderbird assistant vice president for external affairs. They enjoyed a potluck/pool party in September. For more information about Denver gatherings, contact Joe Barnes.

Houston Houston T'birds put on their best for the international event of the year, the XXXII Consular Ball at the Warwick Post Oak Hotel October 29. They also announced plans for First Thursday get-togethers at the Rusty Scupper. For more information, contact Jane Lindstrom, Mike Jackson, or Ben Miedema. They also celebrated their annual Holiday Cheers December 9 at the Steak and Ale in the Galleria area.

Los Angeles Casey's is the place for LA T'birds on first Tuesdays. Meet there at 5:30 p.m. for unlimited popcorn and conversation. Beverly Hills T'birds will meet on Last Thursdays at the Ginger Man. The LA alumni association is co-sponsoring an Export Trading Company Seminar with the southern California chapter of the American Marketing Association in June.

Milwaukee Wisconsin alumni had their first meeting in September at the Red Carpet Hotel. Nelda S. Crowell, director of communications and editor of *Thunderbird* magazine attended, bringing news of campus programs and a slide presentation. They have begun First Tuesday meetings at the University of Wisconsin - Milwaukee's Kenwood Inn at 5:00 p.m.

New England John, Barbara, and Lucie Wicker hosted a December 10 Christmas party for New England Thunderbirds. No information as yet, but we're sure a good time was had by all!

New York A long-standing tradition for New York T'birds is First Tuesday at Biff's below the Halloran House. Alumni representing each class, from '47 to '83, turned out to greet Berger Erickson, executive vice president of Thunderbird, at J.D.'s Restaurant in September. In honor of Berger's 37 years of service at Thunderbird, Jerry Olson, '50, presented Berger with a plaque thanking him for his work and making him an honorary member of the New York chapter. Tom Bria also attended the gathering. An evening of entertainment at Quick Draw McGraw's kicked off the holiday season December 1. An open bar and buffet dinner were available along with a wide range of music for listening and dancing.



Phoenix Thunderbirds meet at John Scott's Ore House the First Tuesday of each month at 5:30 p.m. A cash bar and hors d'oeuvres are available.

San Francisco T'birds celebrated the holiday season December 11 at Orphan Annie's in San Mateo.

Seattle T'birds met in November for an after work buffet at the Seattle Hilton. Joining them was the Association Internationale des Etudiants en Sciences Economiques et Commerciales (AIESEC). AIESEC is an organization for university students in international business and management.

Alexander Boggia, '57, wants to hear from fellow Thunderbirds knowledgeable on seeds and forage plants that grow well on marshlands or lands periodically flooded. The information is for family members in Entre Rios, Argentina. His address is: Box 357, South Pasadena, CA. 91030.

Tokyo T'birds in Japan were a busy bunch this fall. Their big event of the year was a joint party with Georgetown alumni at the new Sanno Hotel in October. Informal bar nights continued with the location changed to Maggie's Revenge. Bar nights take place the First Friday of every other month. The next one is scheduled for February 3. Charles Emanuel, Tokyo alumni vice president for communications, left for the U.S. in July. His place was taken by David Hayman.

Venezuela Nearly 30 T'birds attended an October Mexican dinner at the home of Walter Bustard. Suzy Sagy reports that everyone had a good time.

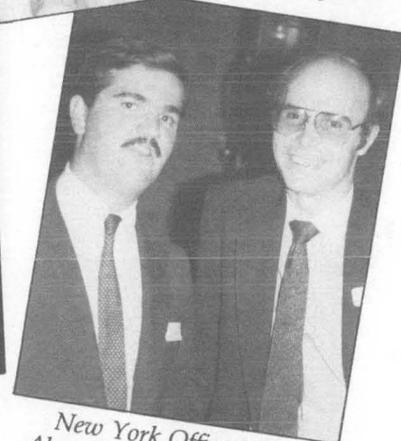
Washington, DC alumni sponsored a Washington Management and Business Association luncheon which featured Harry Teter, managing director of the National Theater. WMBA represents graduates from business schools at Columbia, Dartmouth, MIT, Stanford, Yale, University of Virginia, University of Pennsylvania, and Thunderbird. They have formed a First Tuesday group which will meet each month at a local pub or restaurant at 6:30 p.m. Call Brian Marshall at (202) 293-5580 (H) or (703) 237-2000 (O) for further information. Elections were held November 1 at the China Inn Restaurant. Brian Marshall was re-elected president, Jeremy Keller was chosen as vice president, and Marcus Schaefer will serve as treasurer. A December 3 Christmas party took place at the home of Kathy and Rick Cornelius in Alexandria. It featured food, libations, a raffle, and lots of early Christmas cheer.



Thunderbirds of Paris



Berger Erickson receives a fire engine plaque presented by Sherman "Jerry" Olson '50 at a meeting of the New York alumni.



New York Officers — In-coming N.Y. Alumni President (left) Manuel Bramao '79 with out-going President Richard Saint-Amant '75.

THUNDERBIRD CONTACTS

If you are visiting, job-hunting or moving to their area, the T-Birds marked RP (resource person) will help you. If you'd like information about alumni meetings and activities in their area, the T-Birds marked AA (alumni association) will advise you of times and places of get-togethers.

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William F. Goode (RP, AA)
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San Jose, Costa Rica
352947 (O)
James C. Stanley (RP, AA)
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ALUMNI UPDATE

Classes of '47 and '48

Carl Gonzales, '47, is regional manager for Latin America for the Dunham Bush International Co. in Coral Gables, FL.

Oliver Warner Chapman, '48, is president of Chapman Enterprises Inc. in Ukiah, CA.

Werner E. Diehl, '48, is retiring to Florida after 30 years overseas. Werner was vice president and administrative officer for Northern Trust Bank of Florida, N.A.

Classes of '51 and '52

Jack B. Bartholf, '51, retired on May 1, 1983 after 29 years in Latin America with Union Carbide. Jack was president of Union Carbide Colombia, S.A. for nine years, and also served as president of Union Carbide Ecuador and Union Carbide Argentina. He lives in Melbourne, FL.

Kent E. Durfee, '51, is a psychiatrist in Scottsdale.

Donald D. Kempton, '51, has retired after a successful career with Bechtel Petroleum.

Toby Madison, '52, is co-owner of a travel agency. He is also in charge of new products and diversification for New Zealand Optical Life.

Graham C. Mehaffey, '52, is director of marketing for Pacifica Engineering in California.

Robert S. Williamson, '52, is owner/partner of Cadet Industries of Oklahoma City.

Classes of '53 and '54

Norman Carlyle Bailey, '53, is regional sales manager for Dunbar Kapple of Florida.

Forrest Heckert, '53, has retired and lives in Millersburg, PA.

Charles H. Peyton, '53, is associate vice president for research at the University of Arizona in Tucson.

M.H. Fischer, '54, has been promoted to manager of international marketing in Latin America for AMF/Paragon Electric Company in Greenway, WI.

Classes of '55 and '56

Wally Besecker, '55, writes, "Even the mention of [Thunderbird] brings back . . . good and warm memories." Wally is retired and lives in Thailand.

Carolyn Irwin Perry, '56, is running a wholesale supply business, The Phoenix Network, in Bakersfield, CA. She is a leader in Creative Initiative Foundation, a peace organization, and is involved in the nuclear freeze movement.

James R. Jackson, '56, is Latin American administrative manager with Blocker International of Houston. Since July 1, he has been working in Maracaibo, Venezuela.

Peter J. Roman, '56, is operations manager for Levi Strauss & Co. in Geneva. He is setting up a new Levi's plant in Yugoslavia.

Classes of '57 and '58

Suzan Beer O'Neill, '57, is working for the Wallace Foundation in Scottsdale.

Alexander Boggio, '57, is a semi-retired international broker working out of South Pasadena.

J. William Ross, '57, has retired from SCM Corp. and is engaged in international business consultation in Jacksonville, FL.

James D. Staub, '57, is treasurer for Alexander & Baldwin, Inc. He lives in Hawaii.

Myron E. Tomasi, '57, listed incorrectly as deceased in 1977, recently wrote to say that he and his wife Marie are living in Abidjan, Ivory Coast, where he is with the USAID regional office. Marie is community liaison officer with the American Embassy and they recently attended a Thunderbird alumni meeting in Abidjan.

Robert L. Bruce, '58, is employed with the U.S. Department of State as director of the office of West African affairs.

Astrid Gallagher, '58, is foreign language supervisor for the Ramsey, NJ Board of Education.

William G. Phillips, '58, is vice chancellor for academic affairs at the University of Alaska in Fairbanks.

Classes of '59 and '60

Kenneth O. All, '59, is a communications consultant.

Joseph Diekemper, '59, is a pilot for PanAm, flying 747s out of Los Angeles.

James B. Golley, '59, is director, Latin America and the Far East, for the Grant Corporation.

Theodore Grayno, '59, is self-employed and living in New York.

Robert Ray Linsenmayer, '59, works for Fel-Pro International Inc.

Richard D. Reid, '59, is horticulture marketing manager for Munton & Fison p.l.c. of Suffolk, England.

Charles Rudy Gist, '60, is vice president for Citibank International in San Francisco.

William Johnson, '60, is a petroleum consultant.

Jerry Lee Holmes, '60, received the James K. Wilson Silver Cup Award which is given to the arts volunteer of the year in Dallas.

Jack Kruppenbach, '60, is president of Energy Analyst Inc., a consulting firm in Lancaster, TX.

Classes of '61 and '62

Frederick C. Arnold, '61, is a lecturer in Japan.

Alford G. Branan, '61, is chairman of the Department of French and Italian Language and Literature at San Diego State University.

John C. Cooper, '61, has joined Marine Midland Bank as senior vice president and zone manager for Latin America.

John A. Florida, '62, is chairman, CEO, and regional director for J. Walter Thompson in Central America.

Harold J. Nevin, '62, is area manager, Asia/Pacific, for Fortune Systems Corporation.

Shirley Wood Hartley, '62, is manager of the Boca Raton office of the Association for Retarded Citizens.

Classes of '63 and '64

George T. Egly, '63, is managing director of Miles Laboratory Inc. in Lima, Peru.

Carmen Johnson, '63, is a project director for Catholic Social Services in San Jose, CA.

Bob & Kathy Taylor, '63, are self-employed in the Philippines. They own Asian Automotive which manufactures truck axles.

Duncan L. Thomas, '63, works for Dana World Trade Corporation as marketing director.

Jim Berkey, '64, is realtor associate with Coldwell Banker in Glen Ellyn, IL.

David Clough, '64, is regional manager for Southcom International in Escondido, CA.

John Franklin Daliere, '64, is president of Adistra Corp. He lives in Paradise Valley, AZ.

Classes of '65 and '66

Stephen W. Barber, '65, is in international sales with American Hawaii Cruises in San Francisco.

Charles C. Horton, '65, is a marketing representative for Deltona Corp. and lives in Pisgah, OH.

Myron S. Kavalgian, '65, owns Media for Medicine, Inc., independent publishers' representatives in New York.

Alfred J. Grantham, '66, is employed with Pan American World Airways as a cargo account manager.

Bryan Thomas Horney, '66, is director of resource productivity for Coopers & Lybrand in Pittsburgh.

J.F. Jolly, '66, is with Caterpillar Tractor Co., market services division, in Peoria, IL.

Raul P. Masvidal, '66, is a partner in M Bank in Miami.

James A. Verner, '66, is general manager for Superior Equipment of Phoenix.

Howard M. Willson Jr., '66, is vice president, business development, of Mead Johnson in Evansville, IN.

Class of '67

Guillermo J. Areas is an exporter of medical supplies in Miami.

Robert L. Koprowski is national accounts

executive for the St. Louis, Houston, Dallas, Richmond, Atlanta, and Greensboro areas of CECOS International.

Dean Ross is a resort condominium developer.

William G. Sheldon is owner of the Sunbelt Exchange; he lives in Fresno, CA.

Merlin A. Simons is president of U.S. Agencies, an export company.

Jim Tegeder is manager of international sales for Bakerline, a division of Baker Oil Tools of Houston.

Thomas N. Tengg is vice president and country manager for Bank of America in the Dominican Republic.

Bert Trentham is managing director of Mekelin Marketing in Singapore.

Class of '68

Ronaldo T. Alonzo is vice president of marketing and sales for the Vollrath Co. of Sheboygan, WI.

Robert G. Baldwin is a realtor for Century 21 in Darien, IL.

Omar E. Akchurin is treasurer of the Akchurin Corporation and has been elected director of the American Association of Exporters and Importers.

Henry F. Batchelder works for Citibank and has been transferred to Hong Kong to be private banking head for North Asia.

Vincent R. Cavallo is working for Parker Pen Co. as regional marketing sales manager for Latin America.

William C. Demmin is senior vice president/cashier of First American Bank and Trust Co. in Laguna Beach, CA.

Steven L. Gold is president of Sawyer of Napa Inc., in Napa, CA.

Ralph V. Hetzel lives in San Diego. He works for El Camino Travel.

John A. Hobbs is a hospital financial consultant in Houston.

George R. Kellerman is assistant vice president, investment management, for the Hawaiian Trust Company Ltd.

Dan Lowery is general manager, International Banking Division for the National Bank of Abu Dhabi. He visited Thunderbird in July and lectured to the Seminar on Middle East Topics.

Norman F. Woods is western regional sales manager for Hughes Microwave Communications.

Class of '69

Robert (Bo) Kearns III is president and a director of Arab Leasing Company, which is headquartered in Bahrain with operations in Saudi Arabia, Kuwait, and the United Arab Emirates.

James R. Merrick is vice president of marketing for the Mark Anthony Company of Omaha, NE.

Howard G. Patterson is president of Southwest-Pacific Inc. of Houston.

Ross S. Quan is foreign service officer for the U.S. Embassy in Beijing.

Charles Rutledge is an FAO adviser for the U.N. in Lima, Peru.

Jim Smith is an international sales manager for Ditch Witch International in Perry, OK. He is chairman of the Governor's International Advisory Team.



Jack Bartholf '51



Dr. J. H. Eikenberry '53



Myron E. Tomasi '57



William G. Phillips '58



Ron Alonzo '68



Henry F. Batchelder '68



William C. Demmin '68



Michael O. Murphy '69

Class of '70

Thomas J. Atkins is district manager for Traffic Management, a publishing company in Des Plaines, IL.

Henry Avalos is a foreign service inspector for the U.S. Department of State.

Robert S. Ballantyne is a Spanish teacher at the Kimball Union Academy in Meriden, NH.

Peter R. Banko is vice president and general manager of Security Pacific National Bank in Singapore.

Joseph O. Barda is director of the drug abuse program for the Federal Correctional Institution in Oxford, WI.

Oscar B. Cerallo is president and chairman of the board of Tops and Bottoms, a manufacturer of jeans in Caracas.

Malina Elliott-Snouffer is a freelance writer and editor for her own firm, the Blue Lotus Co. She would enjoy talking with any T'birds and is especially interested in how other women graduates are doing.

Fred Feibig is marketing manager for North America for Dienes Neuenkamp Inc.

Marc B. Golubock is adviser on compliance and regulatory matters for the U.S. Department of Justice, Drug Enforcement Agency.

Georgia J. Nachtman is an account executive with the firm of Doremus/West in Los Angeles.

J. Paul Simons of Simons & Rose Insurance Agency has been appointed to the board of directors of the Florida Export and Import Association.

Clayton H. Stone is a contracting officer for U.S. Naval Sea Systems Command in Washington, DC.

William C. Walker is vice president, international banking services group, for the Northern Trust Bank.

Class of '71

William L. Goen is general manager for Christensen Diamond Saudi Arabia Ltd. He lives in Saudi Arabia.

John E. Hamilton is regional manager for Allied Van Lines in Sacramento, CA.

Thomas J. Hayes is marketing executive for SCM Organic Chemicals.

Louis R. Jacobs is president of L & J Research in Los Angeles. He and his wife, Terri, live in Malibu.

Robert A. Johnson Jr. is vice president, headquarters sales, for Airco, a subsidiary of British Oxygen Group.

Mark Kevitt is an executive trainer for Ash-ton-Tate in Culver City, CA.

Charles Murphy is an account executive for Prudential-Bache in New Orleans.

Gareth E. Newell is sales manager for United Merchants and Manufacturers in New York.

Robert H. Nichol is plant personnel director at the central foundry division of General Motors in Saginaw, MI.

Richard K. Phillips is area sales manager for Motorola.

Larry B. Reppe is a scheduling assistant for Caesar's at Lake Tahoe.

Bruce E. Roman is director of marketing for Europe, Africa, and the Middle East for Cordis Corporation in Morangis, France.

Benson Robert Shaman is representative for

Dayco-Cadillac Plastics in Kobe, Japan.

Charles E. Shields has formed his own corporation, The Shields Corporation, which designs and builds automated assembly systems for the electronics industry.

Herbert L. Steed is a commodity trading merchant for Cargill International. He lives in Miami.

George B. Templeton is a brand manager for Nabisco Brands in New Jersey.

Roger J. Test is self-employed as a general building contractor in Bear Valley, CA. He is also supervisor of the Bear Valley Ski School.

Kenneth W. Trotter is self-employed as a manufacturers' agent in Honolulu.

Duane K. Wisecup is a self-employed corn and soybean farmer in Madrid, IA.

Class of '72

Dominique G. Ablondi is general director, hairdressing division Italy, for L'Oreal de Paris. He and his wife, Vanessa, had a son, Julian, in 1982.

William H. Barkell has been transferred to the American Embassy in Kuala Lumpur, Malaysia; his foreign service work has taken him to U.S. Embassies in Bulgaria, the Philippines, and Honduras.

Hans Combee is administration manager for Monsanto in Villafontaine, France.

Jim Echle has been elected to the board of governors of the American Business Council of Singapore.

Ralph N. Galascione is vice president of Bayly, Martin & Fay Inc. of San Diego.

Walter B. Harriman has been promoted to director of marketing for Hitachi Metals America. He would like to hear from past friends.

Thomas F. Jesson is export manager for Jones Dairy Farm in Fort Atkinson, WI.

Perry King is an auditor for the state of Colorado.

Ronald A. Kraus works for Wells Fargo Bank as an international auditor in San Francisco.

Catherine Krell is vice president and management representative with McCann-Erickson Inc. Catherine was recently nominated as one of the twelve outstanding women in advertising.

David M. Leech is director of medical products for American Cyanamid.

Edmund Y. Nomura has opened his own law practice in Scottsdale, AZ.

Jonathan Daniel Steele is international marketing support and communications manager for SmithKline Beckman.

William C. Sterrett III is international project finance manager for Ebasco Services Inc.

James J. Stone is customer service supervisor for Westinghouse Electric in El Paso.

Steven J. Wright is director of marketing and sales for Trans-America Steamship Company.

Class of '73

David H. Arbesman is vice president and director of international currency and money markets department at Prudential-Bache Securities in New York.

Gordon Bowers is regional credit manager for Security Pacific Leasing in San Francisco

Jerry Conner is vice president and account director with the Leo Burnett Co. in Chicago. Jerry is responsible for all Nestle advertising in his new position. In June he and his wife had their third child, Kathryn.

David L. Davis is senior account executive for Conti Commodity Services.

George T. DeBakey is joining Fleet National Bank to start an export trading company.

George Franklin Hardy is working for Venture Foods as director of marketing.

John Crawford Howell is vice president and manager for Europe, the Middle East, and Africa for Rainier National Bank. John is preparing for assignment in Singapore effective January, 1984.

Gary G. Miller is self-employed as a marketing consultant in San Francisco.

Gary R. Olson is vice president and manager of the San Francisco regional marketing office for Chase Manhattan Bank.

W. Neil Sabin is director of marketing for Rosewood Hotels Inc. in Dallas.

Dr. Hoyet Wilson is professor of accounting at Hardin-Simmons University in Abilene, TX.

Class of '74

Kenneth G. Anderson is television producer for Mambrino Production Inc. in Hollywood.

Gailian Dean Bagley Jr. owns an import-export business dealing in wholesale produce.

John F. Colon is vice president of Amherst Associates in Walnut Creek, CA.

Pascal A. Cornille is market manager for Saint-Gobain, a pharmaceutical company headquartered in Paris.

Donald A. DiNuccio is vice president, marketing and sales, for Stratford Control Systems of Bridgeport, CT.

Kim Eggleston is national accounts manager for Physio-Control and lives in Lake St. Louis, MO. He has a two-year-old son, Max.

S. Lane and Ann E. Faison are pleased to announce the birth of their son, Will. Lane is assistant vice president at Morgan Guaranty Trust and Ann is vice president/account supervisor with Ogilvy & Mather Advertising in New York.

Alberto Garcia is general sales manager for Mexcinema Corp. in Los Angeles.

David Goodrich and Julie Houk Goodrich have a daughter, Katherine Anne, born July 30, 1983.

Stephen A. Gramps married Nancy Jo Bowling in April.

Sidney W. Johnston is director of finance for Nerco Inc. in Portland, OR.

Janet B. Keeler is senior vice president and management supervisor of N.W. Ayer Advertising in New York.

John F. Kenny is vice president of operations for the Claridge Hotel and Casino and lives in Somers Point, NY.

Kenneth D. McKenzie III is in international sales for L.B. Foster Co. in London.

Terry McManus is a State Farm insurance agent in San Antonio, TX.

Mary Kay McMunn is manager, international transport regulations, for Northwest Airlines Inc. of Minneapolis.

Dennis Quartana is vice president, finances, at Century 21 in Irvine, CA.

Robert Quinn is an account officer in the

trade and finance department of Barclays Bank of California.

Jo Richardson is marketing manager, Cutex, for Chesebrough-Ponds in Geneva.

Tony Savarese married Gloria Daniels June 11 in San Diego.

James Sherfey is director of Canadian operations for Star Technologies.

Scot F. Von Bergen is marketing director for Swedish Match.

Class of '75

Robert Bauer is group product manager for Ben Hogan Company of Fort Worth, TX.

Nathaniel Brown is a sales representative for National Supply Company of Houston, TX.

Stephen L. Fifer is senior market analyst for Caterpillar Overseas S.A. in Geneva.

Gordon Goad is co-owner of Nimbus Inc. in Las Vegas.

Veronica M. Kludjian returned to San Francisco in October after three years in New York with Foote Cone & Belding. Veronica is account supervisor for FCB.

Timo Lahdekorpi is president of Hotlead, Inc., a heavy equipment sales and equipment publication company in Durango, CO.

Andrew J. Lubin is director, raw materials trading, for Sears World Travel Inc. Andrew and his wife, Jamie, have a son, Philip, born March 15.

Susan L. Lutter is CEO of Owens/Lutter, an ad agency specializing in industrial and consumer high technology areas.

Hector Morales is working for Nabisco Brands Inc. as director of development for the international division.

Deborah Nellson is senior product manager, new products, for Miles Laboratories.

Brian P. Pinkstaff is chairman of the board of Barter Systems of Kansas City.

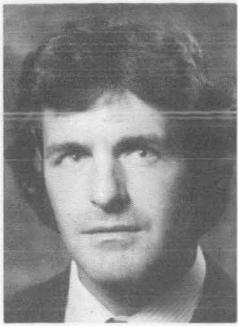
Gary L. Rippen is product marketing manager for Computer Associates International. He and his wife Sharon had a son in January, 1983.

Allan Ronnow is assistant sales manager for Hitachi America Ltd. He lives in Tracy, CA.

Kathryn L. Sommer Tribolet is vice president in the corporate banking group of Security Pacific National Bank. She lives in Larkspur, CA.

Jan A. Strangel is vice president of business development for SAS Catering and Hotels in Haslum, Norway. He just became a father with the birth of a daughter.

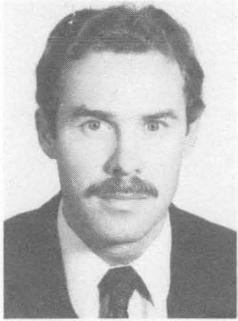
J. Jorge Verduzco is vice president, international department, of International Bank of Commerce in Laredo, TX. He was elected president of the Laredo chapter of the International Good Neighbor Council.



Jonathan D. Steele '72



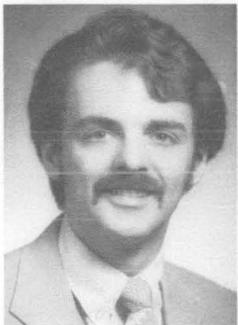
George T. DeBakey '73



Neal Baker '74



Richard A. Floyd '75



Michael M. Dixon '77



Shirin McElhinney '77

Class of '76

Bruce Burlington is treasurer for American Investment Group in Atlanta.

Steven T. Case is working for Firestone Tire & Rubber Co. as a trade sales manager in Mexico City.

David Robb Cralle is president of Facets International in Torrance, CA.

Marcia and **Bruce Crumley** have moved to Manila. Bruce is regional sales manager, Asia/Pacific, for FMC.

Jamie Jacob Drutchas is account supervisor for Ross Roy of Detroit. Jamie and James have a daughter, Jessica Morgan, born April 12, 1983.

Rebecca Judd is administrative officer for

Lomas & Nettleton Co. in Houston.

Alexander Kubassek is president and CEO of his own company, Camille St. Moritz, a skin care products company.

George M. McCorry is a consultant in Chicago.

Shirley W. Mallette is president of her own business, Accommodations Unlimited Inc., in Albuquerque.

Axel Mees lives in Munich where he is manager of international projects for BMW AG.

Paula Messer works for Bausch & Lomb as an advertising manager.

Diane Methven Laitner is employed with American Bell in marketing and technical support.

David Nieman is president and CEO of Lane Resources Inc. in Tulsa.

Edwin J. Noonan has started a new firm, Intersource Ltd. a high technology holding company.

Phillip O'Connell III is product manager for Ortho Pharmaceutical Corporation. He married Lisa Shaw March 19.

Jana Lee Parlow married Ross McLarty in April.

Dan W. Pennell is president of Toro Construction Inc. in Phoenix.

James Roos has formed a new company, the Roos Group International, based in Denver.

James Van Laningham, '76, is general services officer/second secretary, in Warsaw, Poland for the U.S. Department of State.

G. Randall Wada is an insurance broker for Kadowaki Associates International Group in Los Angeles.

T. Jeffrey Whitehurst is assistant director for TGSLC in Austin, TX.

Class of '77

Perry E. Ball works for the U.S. Liaison Office. He lives in Riyadh, Saudi Arabia.

T. Michael Bartley is an account executive for American Bell in San Antonio, TX.

Carol A. Brittain has graduated from the University of California with a J.D. degree. She will be working in Los Angeles for the law offices of Reavis & McGrath.

Sara G. Chadwick-Sampson is senior contracts manager for GTE Sprint Communications.

Ted Fukudome is marketing manager, new products and market development, for Polaroid Corporation.

John L. Garza is Latin American and Caribbean sales manager for the consumer packaging division of International Paper Company.

George Giagtzis lives in Houston and works as an account manager for Cargill Inc. He married Theodore Petrakis in July.

Ted Danse served as best man.

Robin Roos Gurovitsch is manager for market research for Church's Fried Chicken in San Antonio, TX.

Tom Hackim works for Espa Development Company in Naples, FL in sales and marketing.

Thomas F. Heslin works for Triangle Computer Services as sales and service manager.

Dennis B. Kylo is a merchandiser for Grainex USA Ltd. in Bellevue, WA.

Ralph Della Ratta Jr. is vice president and manager, international division, of Ameri-

can Fletcher National Bank.

James C. Flowers is international marketing manager for M/A-COM LMC in Merrimack, NH.

Moira Gomez Madonia and **Peter Madonia** have a daughter, Lara Catherine, born on March 7, 1982. Moira is a freelancer for *Institutional Investor* magazine.

Melissa A. Grant is sales representative for the roofing systems division of Manville Corp.

Kenneth C. Guthrie is assistant brand manager/Lowenbrau for Miller Brewing Co. in Milwaukee.

Thomas E. Halder is general accounting manager for RANTEC Division of Emerson Electric Co.

Joe Hoffman is a law clerk for Wells Fargo Bank in San Francisco.

Peter Lamb is a senior corporate service officer for the Toronto Dominion Bank in New York.

Charles E. Lowe is president of his own company, Carlo International, an export trading company in Torrance, CA.

Shirin McElhinney is marketing adviser for Coras Trachtala/Irish Export Board in London.

Robert S. McEnroe is senior operations analyst for Ameron of Monterey Park, CA.

Nelle Newton Meese lives in Minneapolis where she is an account executive for Carmichael-Lynch Inc., an advertising agency.

Christopher Okada works for the Nordson Corporation as a marketing program specialist.

Steve Otto is executive director for Community Action Agency in San Luis County, CA.

Jules Rudick is director of Rudick International of Hong Kong.

Karen A. Steiner is a trust officer/senior financial analyst for the Crocker Bank in San Francisco.

Stephen H. Williamson is working for NI Industries as chief internal auditor.

Class of '78

George A. Abreu is vice president of Royal Forwarding Inc. in Long Beach, CA.

David Allison is assistant vice president, country loan officer for Spain for Mellon Bank in London.

Toshikazu Ando is manager for Alexander & Alexander in New York.

Douglas R. Armitage works for American Hospital Supply Company as telecommunications supervisor.

Jan Brentebraaten is a financial analysis manager for Ford Motor Co. in Stockholm.

Daniel J. Bruno has a new position with Gould Inc. as an international marketing manager.

Gregory R. Duke is an international marketing representative with OSM Computer. He lives in San Mateo, CA.

Bruce J. Ferre is a computer programmer/analyst at Hill AFB in Utah.

George Foose is sales/marketing manager with United Equipment Services in Selangor, Malaysia.

Sandra Iden Asheim is second vice president in the multinational banking department of Continental Illinois Bank in Chicago.

Robert A. Johnstone is assistant to the pres-

ident for Boeing's newly created corporate subsidy for Saudi Arabia, Boeing Middle East Ltd. Robert was promoted to this position in August, 1982 after having been with Boeing for 3½ years; he lives in Riyadh, Saudi Arabia. *Thunderbird* apologizes for previously reporting incorrect information.

Lisa A. Kearnes is assistant vice president, commercial loans, for Security Pacific National Bank in Los Angeles.

John P. Klecker works for AiResearch Industrial Division as a division financial planning coordinator.

Victor Kluck and his wife, Nancy, have a son, Matthew, born on May 23. Victor is in technical sales support for Execucom Systems Corporation.

Nancy Lueck Zeitz is southern division marketing manager for Pepsi Cola in Dallas.

Steven K. Makela is manager for international strategy development for Kentucky Fried Chicken.

Robert Timothy McKnight is second vice president for Chase Manhattan Bank, petroleum division.

Robert H. Mason is a self-employed manufacturers' representative in Tucson.

Mark Sheehan is manager of export administration for USM Corp. in Beverly, MA.

Christopher W. Stevenson has accepted a new position with L. Perrigo Company as a marketing manager.

Linda Wilson is working for American Bell as an associate account executive.

Class of '79

David B. Anderson works for P.L. Thom Paper Co., an import/export company in New York. David lives in Darien, CT.

Pedro Thome Arruda Filho is working in Brasilia as coordinator for international cooperation with the National Council for Scientific and Technological Development.

M.R. Ashkanian has relocated to Phoenix from Rome and is "happy to be in Phoenix again." He is marketing logistics supervisor for Liquid Air Corp. Reza married in 1979, and he and his wife, Modesta, have a boy, Ardavan.

Barbara A. Bell is assistant secretary, investor relations, for Manufacturers Hanover Trust Co. in New York.

Susan O. Bloom is a standards specialist for First American Bank of Virginia in McLean.

Tzu-Tsing Grace Chiu was married on May 28, 1983 to Dr. Cheng-Wu Chen. She is manager of Citibank in Taipei, Taiwan.

Judith K. Cole is a consultant and technical field support staff person with various international development firms in the Washington, DC area and is also serving as counselor for Careerscope in Columbia, MD. Judith is attending George Washington University to study international law.

Robyn M. Cornwell is documentation analyst with Creative Output, Inc. of Milford, CT. This new company has offices in Tel Aviv and London and was profiled in the September 5, 1983 issue of *Fortune*.

Donna M. DiBiasio is a financial planner for John Hancock Companies in Providence, RI.

Mary M. Graham is financial analyst for Rotary International in Evanston, IL.

Chris B. Hann has accepted a position with United Technologies Corporation as a strategic planning manager.

E. Scott Hebditch is a marketing manager for Watson Inc. and lives in Ft. Worth, TX.

Philip R. Hughes is the regional director of Weight Watchers International in La Crescenta, CA.

Jeremy Keller is an international trade specialist at the U.S. Department of Commerce in Washington, DC.

Thomas C. Lawson is a banking officer in the merchant banking department of Mercantile National Bank in Dallas.

John P. McKay Jr. is a marketing research analyst for Hilti Inc. of Tulsa. John married Paula Turner in April. He was named an Outstanding Young Man of America for 1983.

Drew Martin is senior liaison officer for the Bank of America in San Francisco.

Masahiro Nakagawa is general manager for Kasuga International, an import/export company in Osaka, Japan. He was married in May.

Chung-Man Ng has accepted a position with Paragon Electric Co. as international marketing manager for the Far East.

David W. Pinaire is a parts and service sales representative for Caterpillar Overseas S.A. in Slough, Berkshire, England.

Donn H. Sherrill is Latin American area manager for Sybron Corp. of Rochester. A daughter, Lindsay Ann, was born June 21, 1982.

Craig C. Sielaff is a commodities broker for Smith Barney in Chicago.

Virginia Simonds is director of the Los Angeles Research Department of Russell Reynolds Associates. Contrary to a previous report, she has never worked for Korn-Ferry.

Valeri A. Smith is protocol officer for the U.S. Navy in Washington, DC.

Gayle W. Thomas is an account executive with Conti Commodity in Atlanta.

Masakazu Yamagishi is director of Yasui Sangyo Co. Ltd. in Tokyo.

Julio C. Zamora is manager of Panama and Costa Rica for Reuters Limited.

Class of '80

Alan R. Badanes works for the Chase Manhattan Bank in Denmark as manager of institutional banking.

Jane Burglass is an account executive for Compton Advertising in New York.

Steven George Calderwood is an application engineer for Hewlett-Packard in Manhattan Beach, CA.

Jeffrey H. Coats is a banking officer in the international banking services department of Continental Bank of Chicago.

Maryanne Conlin is an auditor for Business Publications Audit of Circulation, Chicago

James S. Crawford is manager of international sales administration for Agrico International in Tulsa.

Francoise Daniel lives in Lyon, France, where she is marketing assistant for B.N.P.

Dorothy Desrochers is assistant manager for Citibank in New York.

Mary F. Doan is an account executive for Grey Advertising Inc. in San Francisco

Valerie G. Edgemon is a marketing specialist for Nelson Electric in Tulsa.

Griffith D. Frost is owner/operator of Frost English Center, a private school in Japan.

William W. Green Jr. is international loan officer/manager for BancOhio National Bank in Cleveland.

Ellen Greenman Needles is marketing manager, international, for Banquet Foods Company, a Con Agra prepared foods company. Ellen lives in St. Louis.

Knut Haukebe works for the Berger Bank in Oslo.

Katie Black Johnson is corporate manager of Cable & Wireless North America in Dallas.

Sumiko Katsuhara lives in Tokyo where she is credit analyst for Irving Trust Company.

David L. Kelson is employed with the U.S. Department of Commerce as a telecommunications project manager in Washington, DC.

John Leach is a sales representative for Robert Jameson Associates, a career management firm in Denver. John lives in Englewood.

Gaetan C. Lion is employed with Westinghouse Credit Corporation as a credit/sales analyst.

Thomas G. Matson is working for AT&T and has been promoted to a position which will take him to San Francisco. His new responsibilities include all budgeting, financing and personnel matters for the western region of AT&T's consumer products division.

Rona N. Neuneker also works for Schwinn Sales Company as assistant product manager.

Linda Patterson is district manager for Telmar Media Group in Dallas.

Craig A. Peters is an international insurance consultant with CIGNA Corporation.

John P. Posen is manager of sales and marketing operations for Rockshots Inc. in New York.

John M. Sanders is manager of organization and staff planning for General Electric of Brazil.

Martin Eric Self is a securities and commodities specialist for Dean Witter Reynolds Inc.

Robert E. Slobe has formed his own company, Intertrade, in New York.

Dominique Thisse lives in Saint-Cloud, France, and is employed by Laboratoires AHS/France.

Juli Ann Thoony is territory manager for Kendall Co. of Scottsdale, AZ.

Filippo Turrini works for American Express in Sao Paulo, Brazil as a marketing manager.

Stefan Ulrich is an international sales representative for Jim Walter Corporation.

Gerrit Van Huisstede and **Kathryn T. Van Huisstede-Helma** have moved to Minneapolis. Gerrit works for First National Bank of Minneapolis and Kathryn works for Donaldson Company Inc. as a financial analyst.

Shahryar Varahramyan was married in July, 1983 to Shytass Fackmey.

Edward G. Zalak is with Trans-America Resources as vice president of research.

Class of '81

Natalie A. Ambrose is international marketing manager for the A.T. Cross Export Co. of Lincoln, RI.

Maria Beatriz Andrade Bernasconi is assistant product director with Johnson & Johnson Baby Products Co. in Skillman, NJ.

Dannie A. Austin is an account executive for Doyle Dane Bernbach International. He lives in Stamford, CT.

Honesto Gabriel Baltazar is a political and commercial underwriter for American International Group in the Philippines.

Joao Miguel Bielenstein is chief analyst with Ford Brazil in Brasilia.

Julio Bielich is production planner for McDermott International. He works in Dubai, U.A.E.

William Boatwright works for Harris/Farion as a contract administrator.

Daniel F. Bonilla is Los Angeles area manager for QSA and is responsible for all sales installation and support functions of Q/Star, an airline reservation computer. Daniel lives in Marina del Rey.

Lauren A. Bonoff is working for Chemical Bank in export finance/market development.

Christie Brandt DeWitt is marketing manager for St. Jude Medical, Inc. in St. Paul, MN.

John D. Braun was admitted to the Colorado bar in May, 1983. He is practicing with the law firm of Johnson & Johnson in Colorado Springs.

Stuart Douglas Burlingham is director of southern California sales for California Couriers in Burbank.

Joan Louise Caldwell is Focus editor for the *Arkansas City Traveler* of Arkansas City, KS.

Mario Carra is marketing manager, Caribbean, for GTE Export Corporation in San Juan.

Gerry Eugene Chambliss and his wife have a daughter, Alene Cristina, born January 16, 1983. Gerry works for Red Lobster Inns of America as a financial analyst.

Susan Elizabeth Crawford is in travelers cheque product development for VISA.

Barbara Culver is a sales trainer for U.S. Leasing Corp. in San Francisco.

John Davenport is chief accountant at Wesley Acres in Des Moines, IA.

Edward F. Delgado works for Compassion International. He is training for the position of South American area director.

Teresa Maria Demarie is employed with Avon Products Inc., as district sales manager.

Richard Driscoll is a financial analyst for the U.S. Treasury Department.

Knut Eriksen and **Teresa Earhart** were married in Norway and are living in San Francisco.

Mike G. Flynn is living in Caracas and works for the *Venezuelan Economic Review*.

Mark Gilcrest is working for Chase Manhattan Bank in New York as country credit services officer for Brazil.

Catherine Gordon is a foreign service officer and works in development and programming in Africa.

Thomas D. Hall is a paralegal for Sidley & Austin in Washington, DC.

Barbara Joan Harris is assistant marketing manager, international, for Atari International in Sunnyvale, CA.

Leslie K. Healy is air cargo account manager for Pacific Southwest Airlines and lives in Mountain View, CA.

Craig S. Heinze is an export sales administrator, international operations, for Upright Inc./Vectur Disc. of Berkeley, CA.



Chung Man Ng '79



Gail Susik '79



Alan Badanes '80



Sumiko Katsuhara '80



Catherine Gordon '81



Lars Helgeby '82

Dennis Wayne Howard, married to Susan Norris, is a marketing manager for McDonnell Douglas Japan Ltd. He lives in Tokyo.

Nicky Ray Hughes is financial analyst for Systems Control Inc. of Palo Alto, CA.

Tom Ingram is senior auditor for NCR Corporation in Dayton, OH.

Birger G. Joehnk works for Bonney Forge of Allentown, PA as product manager/international sales manager.

Kent A. Johnsen married Sandra Sue Beslich in July, 1983. Kent is internal auditor for the DuPont Company in Illinois.

David P. Johnson is associate editor for Sumner Rider & Associates, Inc. He writes, "I am an Interad alumnus and I find that I use something I learned in Interad nearly every day!"

Sharon Anne Johnson is a commercial loan officer at BancTexas in Dallas.

David B. Kay is a law student at U.C.L.A. where he will pursue his interests in international trade regulations.

Debbie Kielty was transferred to Mexico City from Cincinnati by Procter & Gamble; she works in brand management.

Brian Lanton works for Chase Manhattan Bank, N.A.; he is involved in international banking in Africa. Brian lives in Brooklyn, NY.

Bruce Lenox is testing his entrepreneurial skills by marketing the "S. Security Blanket," a 4' x 6' blanket resembling a Social Security card.

Robert J. Leurck is a computer specialist with Allied Corporation.

Sandra Lomeli de Fernandez and **Jose Javier Fernandez-Guerra** are financial trainees for GTE Service Corporation.

Price C. Luber is systems engineer for IBM in Phoenix. His twin daughters, Hannah and Kelton, are 14 months old.

Kit D. Macy is a program officer for the United Nations (Food and Agriculture Organization) and is responsible for moving grain from south Lake Chad to the war-torn area in the north.

James McCarthy is working for Visual Tek of Los Angeles as a computer marketing coordinator.

Cynthia D. McNulty has moved to Washington, DC, where she is internal/international auditor for DuPont.

Luiz Eduardo Maia is assistant vice president for Banco Mercantil de Sao Paulo S.A. in New York.

Elaine Mayes Stacy is banking officer for Republic Bank in Dallas.

Daniel C. Meyers is office supervisor for First Investors Corporation, which deals in investment sales. Daniel lives in Liverpool, NY.

Edward Miller is an account executive for AT&T Communications.

Charles Edward Mullins Jr. is export marketing services manager for MedaSonics Inc. in Mountain View, CA.

Patricia Ann Murtha is senior research analyst for Heublein Inc. in Farmington, CT.

Peter Neumann is a sales representative for Altec Packaging in California.

Nona Patrice Niner is an administrative assistant with Chase Manhattan Bank, N.A. in New York.

Jerry Lee Norris is general counsel for the Leo A. Daly Company in Omaha, NE., a planning, architecture, and engineering firm

with offices in Honolulu, Guam, Hong Kong, Singapore and Riyadh.

James G. and Maria Luiza Peebles became the parents of Jennifer deAndrade Peebles June 19, 1982. James is assistant controller for Marriott Corporation in Chicago.

Torbjorn and Annette Ostlund have a son, Jonas Nicklas, born April 5.

M. Kristine Peterson is a commodity specialist for Toyomenka Inc. in Chicago.

John Allen Price is a salesman with Cordis Corporation in Miami.

James Reinnoldt is reservations and admnistrations manager for Singapore Airlines.

Elizabeth Lindsey ReVeal is manager of direct mail marketing for Electronic Modules Corp. She lives in Timonium, MD.

Tsugio Samukawa is director of planning and buying for the Nobel Co., Ltd., a luggage wholesaler in Tokyo.

Alexander Senovsky is a program analyst with the U.S. Army. He lives in Konigsbrunn, West Germany.

Bradley E. Smith is a corporate banking representative for Marine Midland Bank in New York.

Katherine C. Steiner is an international officer with Security Pacific National Bank. She lives in Marina del Rey, CA.

Karen Strube is an investment consultant for FINEXCO in Amsterdam.

Claude Paul Tellef works for Alexander Grant & Company as a senior management consultant.

Dexter M. Thompson is an attorney in New Castle, DE.

Rick Trammel lives in Riyadh, Saudi Arabia, where he is a training specialist, Saudi Air Force, with Lockheed Aircraft International.

Devra Weisberger is applications consultant for Lloyd Bush & Associates in Dallas.

Francisca E. Wery is manager of Latin American and European promotions for Nike International in Beaverton, OR.

Nancy Ann Wiese is an international trade specialist for the Arizona Office of Economic Planning and Development.

Brian Wilson is a consultant with the CPA firm of Laventhol & Horwath in Phoenix.

Craig Wisda is a credit analyst for North American Philips Lighting. He lives in Los Angeles.

Class of '82

Javier H. Aguilera is a senior consultant for the Ministry of Energy, Mines and Government Industries in Mexico.

Ilhan Akbil is assistant programme officer for United Nations High Commission for Refugees (UNHCR) in Geneva.

Linda L. Aleshire is banking associate for the Continental Bank in Chicago.

Muhsin K. Al-Hashimi is president of MEDEX International Group, Ltd., in Denver. It operates in 30 countries establishing medical information systems, poison control centers, and emergency centers. He is also president of Uninvestor Group, Ltd., a real estate company.

Cynthia Marie Allen is a diagnostic specialist with Abbott Laboratories in Brea, CA.

Mitchell Mark Almy is employed with E.F. Hutton as an account executive.

Brent Amundson is an account executive with Tymnet; he lives in Houston.

Kimberly Sue Barkdoll is a consultant analyst for PA Computers and Telecommunications in New York.

Katherine N. Beck is a credit analyst with First City National Bank of Houston.

Kathryn L. Beckley is in customer service with Shreve & Company of San Francisco.

Tracy R. Berglund is an auditor with Price-Waterhouse & Company in Boston.

Michael Thomas Beutel is account manager for Softsmith Corp., software distributors in San Francisco.

Julie Burgess is in the brand management program for Proctor & Gamble in Cincinnati.

Douglas Stafford Byers is a management trainee at Devloche Bank, AG in New York.

Elizabeth Ann Castrejon is assistant manager for Galley Bay Hotel in Antigua.

Cecilia P. Chavarin is an international business consultant; she lives in Nogales, AZ.

Mary Cherney works for International Rectifier as export sales manager in Redondo Beach, CA.

Robert T. Claiborne is working for Arab American Bank as a credit analyst.

Suzanne T. Conboy is marketing manager for Fundacion Dominicana de Desarrollo in the Dominican Republic.

E. Leigh Dance is executive assistant to the executive director for the Executive Council on Foreign Diplomats, an international business council in New York.

Brian C. Dean is assistant treasurer for Chase Manhattan Bank.

Gary Delemeester is an assistant account executive at Grey Advertising in New York. He is assigned to a General Foods account.

Lyn Dignam is marketing assistant for Arnolfo Di Cambio of Pacific Palisades, CA.

Stephen Joseph Doyle works for Ruhrkohle Trading Corporation as a commodity trader in New York.

Bruce A. Duff is marketing representative for Amcor Computer Corporation of Louisville, KY.

Edmund L. Dunn is president of Lualin Ocean Systems Ltd. in Nova Scotia.

Elizabeth A. Evans is a credit analyst trainee for Manufacturers Hanover Trust in New York.

Cynthia A. Floey is a senior accountant with IBM in Boulder, CO.

Ben Fluhart is working in international marketing for Sterling Drug in New York.

Jack Charles Fuller is working for Acron & Leisure Inc., and is in charge of new business development.

Carol M. Garloff is a management trainee with Norwest Bank Des Moines, N.A. She lives in Dallas Center, IA.

Jacques Gohier has a daughter, Corinne Bonnie Marie, born July 5.

Janet Gray is a financial analyst with Security Pacific National Bank in Los Angeles.

Sue Anne Hall is manager, major accounts, for Strobe Incorporated of Mountain View, CA.

Jonathan B. Hartman is an account supervisor for Dunn & Bradstreet.

Lars Helgeby, an assistant area manager for Den Norske Creditbank in Oslo, has been transferred to Dubai and will be the bank's resident representative.

Samir Himani is assistant managing director of United Furniture in Oman.

Kurush Jeff Homayouni is Japanese operations manager for Trans International Consultants, Ltd. of Oakland.

James W. Jackson is regional sales manager with Warn International.

William L. Jenner is a marketing and financial analyst with Grace GmbH in Hamburg, West Germany. He has compiled an extensive list of West German companies and interview and resume know-how that he will share.

Shigeki Kamiya works for American Express in Tokyo as a personnel specialist.

Susan Deborah Kaufman is a lending officer for the Wells Fargo Bank in Sausalito, CA.

Tai-Li Laura Keng joined InterFirst Bank Dallas in May; she is a credit analyst.

Perigail Kettler is a legal assistant for an immigration and transnational business attorney in Dallas.

Michael F. Klesh is international sales manager for Energro-Olson Co.

Brent Merrill Korengold works for Corporate Investment Business Brokers as a marketing representative.

Gary Edgar Kukowski is an accounting clerk for the Arizona Veterans Service Commission.

Carolyn J. Kull is an international communications analyst at Mellon Bank in Pittsburgh.

Jean-Paul Leblond is director of the Canadian Captioning Development Agency in Montreal. Sayaka, his daughter, was born on July 15.

Chung-yuen Leung is an executive trainee for the Bank of China in Hong Kong.

John Patrick Lewis is international marketing analyst for Tanning Research in Daytona Beach, FL.

Tsui-mei Liu is banking associate for Continental Bank of Chicago. She lives in Taipei, Taiwan.

Sara C. Long married Terry Thomas on May 21. She is international credit supervisor for First City National Bank of Houston.

Josefa Maria Mendez is a financial analyst for Southeast Bank N.A. of Miami.

Linda Meyer works for Chemical Bank in New York as a loan officer for Latin America.

Elise McGlew is a corporate finance analyst for First Hawaiian Bank in Honolulu. She writes that the Thunderbird name is "well-known and highly thought of in Honolulu." She married David Michael Munro in April.

Eugenie S. McMillen is a paralegal with Snell & Wilmer in Phoenix.

Susan McTague is a credit analyst trainee for Manufacturers Hanover Trust.

Sara L. Mahmoudi writes for the Ohio Hispanic Institute in Bowling Green, OH.

Charles H. Mannel Jr. is employed by Sperry Corporation, Phoenix, as an internal auditor.

Debra L. Maranger Menk is employed with The University of Arkansas as a research specialist.

Michael D. Martinsen is international marketing manager with Ram Golf Corporation.

Robert Menk is an investment banker, corporate finance, for Stephens Inc. in Little Rock, AR.

Jorge Moix is a senior insurance indemnifier for American International Group in New York.

The **Aurelio Morellos** welcomed a daughter, Melissa Lee, on July 11.

Vicki Elaine Neasham Amon is a quality assurance engineer for Hughes Aircraft.

Hideyuki Ohmata works for Oki Electric Industry Co., Ltd. as manager, planning and engineering department.

Leigh Anne Parker is assistant to the president for Image Devices International. She supervises the international marketing and freight customs division.

Elizabeth Ann Payne is management associate with Marine Midland Bank of New York.

Stephen J. Revella is director of planning and management services for Medical Practice Services in Phoenix.

Merryl R. Rosenblatt works for ORS Associates as a management consultant.

Reiko Endo Sheppard teaches business education in Tamalpais Union High School District in Larkspur, CA.

Harrison Snow works for Innovative Management Services, a firm which arranges international licensing agreements.

Jennifer L. Stevens is credit analyst for First National Bank of Maryland. She lives in Ellicott City, MD.

Paul Arnold Svaren is division manager of Pacific King Manufacturing in Bellingham, WA.

Regina A. Taglia is marketing coordinator for Hoffman Group Inc. of Chicago.

Ban Kwee Tan is operations representative for Gulf Oil in Singapore.

Victor Val Dere is international account executive for Four Winds, International in Harrison, NY.

Lauwerus R. Van Eesteren is a commodity trader trainee for Phibro in New York.

Charles Michael Vrtis is a business analyst for Dun & Bradstreet in Los Angeles.

Patrick T. Wall works for Axia Corporation of Tempe, AZ as an international sales administrator.

John Thomas Walthier is a sales representative for Safeco Title Insurance Company. He lives in South Pasadena, CA.

Catherine M. Waterman lives in New York where she is professional development manager, education department, for International Council of Shopping Centers, a trade association.

Norman Rex Wilson is an account executive for Foote, Cone & Belding of Chicago.

William J. Wood is territory assistant for Manufacturers Hanover Trust in New York.

Clifford Paul Woodbury is a sales representative with American Greetings Corporation.

Donald D. Woodhouse is director of purchasing for the United States Sports Academy in Riyadh.

Lorna Lenore Wright is beginning a doctoral program in organizational behavior at the University of Western Ontario in Canada.

Class of '83

Peter Rene Amrein works in sales for American Hospital Supply/Deutschland GmbH in Munich.

Andjelka Biro-Brown works for International Livestock Improvement Services in Iowa.

Stephen J. Booth is a field sales executive for ECED in Panama.

John Henry Buzaid is an export analyst for Union Carbide in Chicago.

Bill Cline is an energy specialist for Arizona Utility Control.

Beth Cornforth is an international client ser-

vice trainee for Leo Burnett Company Inc.

Kim Crites is an international auditor for Schering-Plough Corporation of New Jersey.

Frederico Della Noce lives in Sao Paulo, Brazil, where he is director of marketing for Brazil and South America for Verbatim Commercial Ltda., a subsidiary of Verbatim Corp. of Sunnyvale, CA.

Michael Edward Dwyer is a sales representative for Mallinckrodt Inc. in Seattle.

David Epstein is a credit analyst for Wells Fargo, N.A. He lives in San Rafael, CA.

Silvia J. Falcomer is a market analyst for Nordson Corp., packaging and assembly division. She lives in Norcross, GA and is willing to help any alumni relocate in the Atlanta area.

Doug Fremont is a foreign branch manager trainee for American International Group in New York.

Miriam Lee Greenwald is employed with the Tandy Corporation as a computer marketing representative.

Laurie Greever Lukens works for Security Pacific National Bank as a wholesale marketing manager.

Lee Holt is a project director for Basic Services International in Cairo.

Caroline Hubbel and **Ronald Case Walradt** were married in Virginia in October. They live in Milwaukee where Ronald is employed with First Wisconsin Bank.

Carl Lester is a sales trainee with Motorola. He lives in Scottsdale.

Alan Long is an analyst in the compliance department of the Department of Commerce. He and his wife, Deborah, live in Arlington, VA.

Jan Marler has accepted a position with Fort Howard Paper Co. and is working in Phoenix.

Anindya Mitra is a senior auditor with To-back & Co. in Phoenix.

Juan Humberto Ortega-Landa married Maria Renee Candia de Ortega. He is a sales manager for Coca-Cola in La Paz, Bolivia.

Donavon J. Ostrom is a trainee/loan representative with First Security Corporation—Utah Mortgage in Phoenix.

Henry S. Pelifian is a passport agent for the U.S. Department of State.

J. Douglas Raff is an account executive with Newport Securities Corp. in Newport Beach, CA.

James Ray Riggs is living in Miami. He is a credit analyst for Dun & Bradstreet.

Kendra Kay Schmick is an internal auditor with Monsanto in St. Louis.

William A. Sholten III is working for the First National Bank of Chicago as associate manager, credit training program.

Lisa Sinclitico is international customer service representative for SGS Semiconductor Corp. in Phoenix.

Michiya Suzuki is new product marketing counselor for Avon Products Inc. in New York.

Gregory M. Thomas is an account executive trainee with Dean Witter Reynolds in Mesa, AZ.

John W. Warner is a newsstand circulation analyst for Hearst Publishing Company.

Deaths

Ralph C. Harpham, '49, died late in August 1983.

Jim Trahern, '58, died in June 1983 after a long illness.

Trustee Profile

continued from page 3

quality leadership, diversity and flexibility in business, professional, civic and service enterprises.

- Understands and accepts that the proper role of a trustee is not to manage but to see that the institution is well managed and honestly reported; not to participate in administration, but through a constant, studied objective effort, search for the best institutional policy.
- Becomes a "student" of the institution—its role, its programs, its personnel, its peers, its problems, its potentiation—so as to be able consciously to ask and to seek answers of substance in all meetings and at other times.

Thunderbird Contacts

continued from page 15

THAILAND

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Farabi Sokak No. 3/5
Cankaya
Ankara, Turkey

VENEZUELA

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PHOTOGRAPH POLICY

The Alumni Relations office receives many photographs of alumni events all over the world. Unfortunately, many of them show large groups of people who either cannot be recognized or are shown too dark to print. Others come in with no identification and still others are taken at too great a distance for the individuals to be distinguishable.

Therefore, the following guidelines have been established to aid our alumni in taking photographs that can be used in publication:

1. **BLACK AND WHITE IS BETTER.** Although we have printed color photos in the past, black and white photos are much preferred and will increase your chances of getting into print.

2. **CLOSE IS CLEARER.** A photograph taken from a distance of ten feet or less from the subject is much more likely to be identifiable.

3. **PHOTOS NEED FACTS.** Please send the information about an event in the same envelope with the photo.

4. **FEWER IS FINER.** Generally speaking, photos should not show more than five people; two or three are even better.

5. **FACES ARE FEATURED.** Your friends want to know what you look like. Show us a smile, an animated conversation, an intense moment, but do not look at the camera.

6. **NAMES ARE NECESSARY.** Identify all photos by place, date, and people. Be sure the information about the event is sent with the photo.

7. **CLUTTER IS CONFUSING.** Avoid unnecessary details in your photo; the table full of dishes, the tourist crowd in the background, the drink in the hand.

8. **TIMELINESS IS TERRIFIC.** The sooner we get your information, the more likely we are to print it. Generally speaking, you should send your information to us within a week of the event.

MISSING THUNDERBIRDS CLASS OF '61

We need your help once again! If you know the whereabouts of these alumni, please send the information to us at The Alumni Office, American Graduate School of International Management, Glendale, Arizona, 85306.

Information you provide to our office about your T-Bird friends and business associates helps us to spread the word of both campus happenings and regional alumni chapter gatherings a little further. Lists of unknown alumni by class will appear in

upcoming issues of "Thunderbird." We're eager to receive any news about you, your family, and your T-bird friends, so please include this information too for our Update section.

Anderson, Welsey A.
Beck, Robert N.
Benson, George A.
Bieling, Jobst A.
Brazil, Franz W.
Bunn, Bernard C.
Camargo, Fernando P.
Camlıkaya, Nail E.
Cohan, Henry S.
Colebaugh, Harold F.
Collins, Jack E.
Cruz, James E.

Davis, William P.
De St. Nicolas, John L.
Doke, Pleas A.
Dower, Weston G.
Epperson, Marvin G.
Estrada, Miriam
Euteneier, Max G.
Galaviz, Edward
Gilson, James E.
Goodwin, Charles E.
Gromatzky, Irene
Hann, Donald R.
Harris, C.W.
Horr, Kenneth R.
Hughes, Albert D.
Kjorlien, Ralph E.
Kleypas, James B.
Kreimendahl, Richard P.
Lindberg, William
MacKay, John F.
Moore, Kenyon C.
Nadeau, Edward J.

O'Brien, Gerald F.
O'Connor, Ralph K.
Perry, A.J.
Phillips, William M.
Riedy, James B.
Rigoni, Ronald G.
Ross, Alexander H.
Saint Romain, Burnette G.
Sandow, Richard E.
Schnider, Errol H.
Schoendorf, Fred A.
Schultz, John C.
Soto, Heriberto
Stewart, D.L.
Swanes, Kirt F.
Tooman, Norman L.
Veneman, Richard D.
Wagoner, Virgil C.
Walsh, Thomas J.
Williams, Karen G.

Alumni Chapter Leaders

BOSTON

Jay Donovan '79

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Steve Hall '69

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Suzanne Remar '79
Pres.

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Secty.

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Taco Proper '79
1st VP

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Debra Dickson '81
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Peggy Peckham '74
VP

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Sherman Olson '50
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37 Dodie Dr. (H) (201) 267-1598
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Joe Ringer '68
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Sierra Madre, CA 91024 (H) Same

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Treas.

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Maryann Soo '81
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Chairman

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Skeet Holland '78
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Doug Quelland '72
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The Thunderbird Ring

The Thunderbird design is also available as a tie tac, stickpin, or lapel pin. (Fasteners are gold or silver tone).

In addition to the turquoise setting shown, jewelry is also available in Coral (red chip), Malachite (dark green chip), Jet (black chip) and Plain (no chip with recessed textured metal background).

Rings are available in four design sizes: small, medium, large, and extra large (not to be confused with ring sizes). Please state the design size and the ring size in your order.



Sterling Silver

Design Size	Ring Sizes Available	Price
Small	2 - 7	\$ 55
Medium	5 - 9	\$ 62
Large	8 - 11	\$ 67
Extra Large	10 - 13	\$ 77

14K Gold

Small	2 - 7	\$203
Medium	5 - 9	\$241
Large	8 - 11	\$276
Extra Large	10 - 13	\$325

All rings available in quarter sizes.

Final cost of rings may vary according to precious metals market. Prices shown include handling charge.

All rings available in quarter sizes.

Please enclose a \$10 deposit for silver or \$30 for gold. Make checks payable to AGSIM Alumni Office. Arizona residents add 5% sales tax. Overseas residents add \$10. handling charge. Call the Alumni Office (602) 978-7135 for further information.