



THE THUNDERBIRD

FALL 1974

President's Message



All of you Thunderbirds will be glad to know that the School has completed what has probably been its most successful year in history. By successful, I mean number of students, quality of students, quality of faculty and net income. In 1973 fall enrollment was 853. Spring semester enrollment was 772, giving an average for the year of 813 which exceeded our budgeted 750 and also exceeded our established maximum number of students. There were 572 students on campus during the summer, and fall semester, 1974, started out with 821 students under instruction.

Financially we ended the fiscal year July 1 substantially in the black, which allowed us to retire a considerable portion of our long-term debt and to invest funds in a small computer center, additional library books, and several other capital improvements including air conditioning some of the classrooms and installing a new fire alarm system.

From the point of grade point averages, this is one of the best qualified groups of students the School has had. The average grade point average of those accepted for 1973-74 is approximately 2.8, with 3.0 a B and 4.0 an A. As you know, the critical score for admission to the School is 2.5.

We have arrived at what we consider to be an optimum of number and quality of the faculty. We are retaining the School's pragmatic approach but have added some faculty members in the last year which tend to balance out the theory and the practice as it is taught here on campus. We will continue to emphasize the pragmatic approach since this was the basis for the continuing success of the School over 28 years.

The most serious question facing the School at the moment is whether to accept an offer made by the Carefree Development Company to provide sufficient acreage to build a new school in Carefree, Arizona, an area about 20 miles north of Scottsdale. The offer is very attractive as it includes 50 acres of land for building the institutional part of the campus and 200 additional acres of ranch land which the School could use as it wished for sales development or for school purposes. The Carefree Development Company has also offered to build all dormitory apartments and faculty housing. These would be retained by Carefree and rented or sold to faculty and to the School if appropriate. The Board of Directors of AGSIM is considering the offer very carefully. Obviously there are pros and cons involved. There is no question that the physical plant at the present site is deteriorating and considerable money must be raised to refurbish the buildings here. Some Board members feel it would be easier to raise the 15 million dollars necessary to build a brand new campus in Carefree than to raise the 5 million dollars it will take to put this present campus into workable shape. All of us here would appreciate comments by Thunderbirds concerning this possible move. What ever happens, it is very unlikely that the actual physical moving of the School would occur before three to five years.

Another important development during the past year has been the creation of the Thunderbird Foundation. The Foundation will be the principle fund raising arm of the institution. Mr. James E. Patrick, Sr., who has been Chairman of the Board of Directors for the past two years, has moved over to become Chairman of the Foundation. It will be his responsibility to build the Foundation from the ground up. Mr. G. Clarke Bean, who is Chairman of the Board of Directors of the Arizona Bank, has accepted the chairmanship of the Board of Directors of the American Graduate School.

I'm happy to report that gifts from alumni exceeded \$25,000 last year. Also the response to the Martha Snyder Alumni Scholarship was heartwarming.

It is never too late to help us out, so I hope you are planning in this year's budget to contribute to the growth and development of the American Graduate School of International Management.

William Voris, President

PATRICK TO HEAD THUNDERBIRD FOUNDATION

Mr. James E. Patrick, Sr., Chairman of the Thunderbird Board of Directors for the past two years, will head up the newly-created Thunderbird Foundation. The foundation will be the principle fund raising arm of the institution. Mr. Patrick, retired Chairman of the Board of the Valley National Bank and currently President of the Continuing Education Institute, Inc., has long been a leader in the community's civic, cultural and educational organizations. He served as president of the board of directors of Compas II, a combined fund-raising effort for Phoenix cultural organizations and is a member of the Dean's Advisory Committee, College of Business Administration, Arizona State University. Long active in the Boy Scouts of America, Mr. Patrick received the Silver Buffalo Award — the highest honor the organization bestows at the national level, in 1969. In addition, he is a member of the Board of Trustees of Claremont Men's College in California and a member of the Phoenix Personnel Club.

BEAN APPOINTED BOARD CHAIRMAN

Mr. C. Clark Bean, Chairman of the Board and Chief Executive Officer of The Arizona Bank, has been named to succeed Mr. James E. Patrick, Sr., as Chairman of the Thunderbird Board of Directors.

Mr. Bean graduated from Princeton University and attended New York University Graduate School of Business and the Pacific Coast Banking School. He began his banking career with Bankers Trust Company in New York, and in 1947 joined the credit department of the Valley National Bank in Phoenix. In 1951, he was named Assistant Vice President, Commercial Loans, at Valley National headquarters in Tucson. He became affiliated with The Arizona Bank in Tucson in 1953 as Vice President and Area Supervisor, and in 1960 he returned to Phoenix as Senior Vice President, Earning Assets Division, of The Arizona Bank. He be-

THE THUNDERBIRD (alumni publication of the American Graduate School of International Management) is published in the Fall, Spring and Summer of each year.

EDITOR: Martha L. Snyder

COVER: The TELL INTERFAITH CENTER, presented to Thunderbird by Mr. and Mrs. A. P. Tell of Phoenix. The Center was formally dedicated in May 1974.

came Executive Vice President in 1965 and Senior Executive Vice President in 1967. He was named President and Chief Executive Officer of the Bank in 1969 and in 1971 was elected Chairman of the Board.

He is a director of Arizona Equities, Inc., and President and Director of BODCO Building Corporation. He is a member of Robert Morris Associates, The Arizona Bankers Association, and the American Bankers Association, serving as President, State Bank Division, from 1970-71.

He is very active in community activities and served as a member of the Board of Directors and President of the Phoenix United Fund; President, Board of Trustees of the Phoenix Art Museum; member of the Board of Directors, Central Arizona Project, National Alliance of Businessmen, Valley Forward Association, Phoenix Chamber of Commerce and the Arizona Harvard Business School Club. He is also a member of the Paradise Valley Country Club, Governor's State Advisory Commission on Manpower, and The Newcomen Society of North America.

Mr. Bean and his wife, Pamela, reside in Scottsdale and have three married daughters.

MERCHANT NAMED DIRECTOR OF DEVELOPMENT AT THUNDERBIRD

Mr. M. David Merchant, 35, has been named Director of Development at Thunderbird. Prior to joining the School, he was associated for two years with the American Assembly of Collegiate Schools of Business (AACSB) in Washington, D. C. as Project Director, International and Governmental Affairs.

He also served as the Executive Officer for the Committee on the Future of International Studies. From 1968 to 1971 he was employed by State University of New York, Office of International Studies and World Affairs, first as assistant director and then as director. He was also a teacher with the Peace Corps in Tanzania from 1963 to 1966.

Mr. Merchant received his B. A. degree in Government and International Relations from Carleton College, Northfield, Minnesota, and a masters degree in International Public Administration from Maxwell Graduate School of Citizenship and Public Affairs at Syracuse University.

NOTABLES SPEAK AT THUNDERBIRD

The AGSIM campus has been honored in recent weeks by the appearance of a number of guest speakers. Speaking to a crowded auditorium of students, faculty and staff, Kenneth Boulding,

NEW ALUMNI DIRECTOR



Ms. Diane Stallcup Connelly has been named Director of Alumni Affairs at the American Graduate School of International Management, according to Dr. William Voris, president of the school.

Before joining American Graduate School, Ms. Connelly, a native of Mesa, Arizona, was a vocational rehabilitation counselor with the Arizona Department of Economic Security. She has been associated with El Taco of Arizona as a management consultant, and with the National Opinion Research Center as a Senior Site Supervisor. Prior to returning to the United States in 1972, she was a language teacher and counselor for 14 years in various schools in Brazil, Colombia, and Venezuela.

She received a B.A. degree in Economics from Stanford University and is a 1956 graduate of American Graduate School (then, The American Institute for Foreign Trade). She holds an M.A. degree in school administration from Stanford University and is finishing another in guidance and counseling at Arizona State University.

Ms. Connelly replaces Mrs. Martha Snyder, who retires after 22 years with the school. Mrs. Snyder has been named the International General Secretary, Board of Governors, Delta Phi Epsilon, an international society for business and foreign affairs, with headquarters at the American Graduate School campus.

University of Colorado economics professor and former president of the American Economic Association, discussed the American economy and its relationship with the economy of the world.

Also appearing on campus was Mr. Preston Parish, Vice Chairman of the Board of The Upjohn Company. The title of his speech was "Profits and Technology: Seeds of Growth." He cited the U. S. government's failure to give momentum, direction and coherence to a national policy on research and development.

Visiting Professor Delivers Commencement Address

Sir Richard Allen, Visiting Professor of International Studies at Thunderbird, was the commencement speaker at the August graduation exercises. Sir Richard is the son of the late Sir Hugh Allen, Director of the Royal College of Music, London. He was educated at the Royal College at Dartmouth, and then at New College, Oxford. He has taught at University of Washington, UCLA (as Regent's Lecturer), Whitman College, and Central and Western Washington State Colleges.

He became a Knight of the Order of St. Michael and St. George in January 1960. In 1965-66, he received grants from the Ford and Rockefeller foundations for research and study in Southeast Asia. He is the author of two books, one on the History and Politics of Southeast Asia and one forthcoming book, *IMPERIALISM AND NATIONALISM IN THE FERTILE CRESCENT: SOURCES AND PROSPECTS OF THE ARAB-ISRAEL CONFLICT IN PALESTINE*, published by Oxford University Press.

Two hundred and sixty graduates received the Masters of International Management Degree, and two were given a Certificate of Advanced Study.

Vincent Daniels, Vice President of the Associated Students Legislative Committee, presented a gavel to James Dodson for his outstanding performance while President of the Committee. Jim was also the recipient of the Barton Kyle Yount Award.

Thunderbird was honored to have former President Arthur L. Peterson attend the commencement exercises. Dr. Peterson is Chairman of the Department of Politics and Government at Ohio Wesleyan University.

MOLLOY AND LEE RECEIVE KNIGHT AWARD

WILLIAM M. MOLLOY, a native of Fairfield, Connecticut, was the recipient of the May 1974 Alfred Knight Scholarship Award. The award is given for excellence in scholastic achievement. He graduated from Yale University with a BS in Administrative Science, and following graduation in May accepted a position with Bechtel, Inc., in San Francisco.

RICHARD HUGH LEE received the August 1974 Knight Award. Richard is a native of Beloit, Wisconsin, and received a Bachelor of Arts Degree in French from the University of Wisconsin in Madison. He had accepted a position with the Beloit Corporation.

DODSON RECEIVES BKY AWARD

JAMES E. DODSON, son of the late Mr. and Mrs. Howard Dodson, Bar Beach Road, Port Washington, New York, was presented the Barton Kyle Yount Award at the August '74 graduation exercises. His selection was by faculty vote on the basis of scholarship, character and the desire and potential to serve the American free enterprise system.

Jim is a graduate of the Paul D. Schreiber High School in Port Washington, and the U.S. Naval Academy, and received a degree in Industrial Engineering from the University of Dayton. Prior to attending Thunderbird, he was employed by Firestone International in Brazil.

Jim was very popular while on campus, serving as Vice President of the Associated Students Legislative Council for one semester, and later as President. He was also Chairman of the Recycle Committee for one semester.

He is married to the former Nory Jimenez of Havana, Cuba and is a veteran of the U.S. Navy.

BOARD MEMBER SELECTED AS ENVOY

Mr. William C. Turner, Arizona businessman and a member of the Thunderbird Board of Directors, has been nominated as United States representative to the Organization for Economic Cooperation and Development in Paris, France.

Turner, 44, as head of a large international economics and marketing consulting firm has had extensive background in the areas in which the OECD is active.

He is president of Western Management Consultants, Inc., the largest consulting firm in the Rocky Mountain States, and its affiliate, Western Management Consultants Europe S.A., based in Brussels. He has also been active on the National Review Board of the Center for Cultural and Technical Interchange between East and West by appointment of the Secretary of State.

BOARD MEMBER DIES

A. Lee Moore, senior partner in A. L. Moore and Sons Mortuary in Phoenix and a long-time member of the Thunderbird Board of Directors died on Friday, September 13th at Good Samaritan Hospital.

Born in Pueblo, Colorado, he was brought to Phoenix in 1904 as a child. His father was one of the first morticians in the Valley, starting the business in 1909.

Mr. Moore introduced air ambulance service to Arizona in 1937 and had logged nearly 9,000 hours of flying time, often on mercy missions, since he learned to fly at the old South Phoenix Airport in 1929.

He was a member of the Phoenix Rotary Club, El Zaribah Shrine, Moose Lodge, Woodmen of the World, Better Business Bureau, Masonic Lodge, Last Men's Club and Quiet Birdmen. He was exalted ruler of the Phoenix Elks Lodge in 1926, was a member of the National Selected Morticians Board of Control, and was on the Board of Directors of Arizona Public Service, St. Luke's Hospital and the American Graduate School of International Management.

Survivors include his wife, Ruth; a son, A. Lee Moore, Jr.; a daughter, Marilynn M. Crehore, and six grandchildren.

DUARTE RETURNS TO CAMPUS

Professor Joaquin Duarte has returned to the Chairmanship of Thunderbird's International Studies Department. Under the auspices of the Don Pedro II Chair in Luco — Brazilian and Hispanic — American Studies, Joaquin has concluded his doctoral research at Stanford University, completing his dissertation, entitled "The Rise of Dr. Salazar to Power in Portugal."

Joaquin presently teaches Latin American Survey and Brazil. During his year's absence the I.S. Department was headed by Dr. Shoshana Tancer.

CROSSON BACK AS FOOD DIRECTOR

JAMES R. CROSSON, Thunderbird Food Director from 1965 to 1969, has returned to campus. He resigned in 1969 to accept a position in Las Vegas. Most recently he was associated with Smart and Final, a local food wholesaler.

Jim is a past president of the Arizona Chapter of the Food Service Executives Association and is one of the few members honored with a life-time membership. He is also a member of the Lambda Chapter of Delta Phi Epsilon.

THUNDERBIRD or BLUEBIRD?

SUGGESTED READING: "Prey of the Eagle"

by PHYLLIS LEONARD

BOB BEAN '48 sent us the following excerpt from a July issue of the Guatemala City American Chamber of Commerce News Bulletin: "The name of the famous school mentioned in AmCham's News Bulletin #92 of July 5th, is the 'Thunderbird Graduate School of International Management' and not the 'Bluebird Graduate School' as we were rapidly apprised as soon as the bulletin hit the P.O. boxes here. Every time we read one of the bulletins after its assembly, we wince at some of the blunders — almost all by the compiler. All who work against a deadline make mistakes in verbs, spelling, expressions and have the dozens of faults to which those who scribble are prone. For us it was easy to rationalize how we wrote Bluebird instead of Thunderbird. We have been to so many classes of Clarence Greene on the excellence of Bluebird Buses, the word 'Bluebird' is almost automatic and covers many birds of beauty and utility What surprised us was the large number of alumni in Guatemala the Thunderbird School in Arizona has. We made no list of the telephone calls of reproach we got, but we remember among some of them were GEORGE LINDAHL '54, JEROME JOHNSON '67, JOHN ADAMS '74, WESLEY OLANDER '49, and RON JENSEN '55. All were proud of their school and quick to set the record straight."

LAMBDA CHAPTER, DELTA PHI EPSILON PLANS BUSY YEAR

The Lambda Chapter of Delta Phi Epsilon initiated 73 new members on October 3rd. The ceremony was held in the Thunderbird Room. International officers attending were FRANK McMINN, President of the Board of Governors; AL MARKS, Alumni Secretary, and BERGER ERICKSON, Executive Vice President.

The local chapter has a busy schedule planned — including placement seminars, panel discussions, and the sponsoring of campus appearances of prominent businessmen.

Al Marks, international alumni secretary, hosted a get-acquainted party for the Arizona members and new initiates on Saturday evening, September 28th, at his home in Phoenix.

The campus chapter had the misfortune of losing their President two weeks after his election to the office. DAN VAN GELDER, a June 1963 graduate of Thunderbird and a long-time DPE member, returned to AGSIM in September to complete requirements for the Masters in International Management and subsequently was elected

"Prey of the Eagle" by Phyllis Leonard is a must on your reading list. This is Phyllis' first novel although she has written for numerous publications for several years, many of the articles on the Aztec that provide the fascinating background for the book.

"Prey of the Eagle" tells the story of a New England spinster who, in 1881, inherited a vast sixteenth-century mansion called El Nido del Aguila (The Nest of the Eagle). Having arrived there, although she had not visited the mansion before, she had the curious sensation of having come home. Not until later did she grasp the full import of the bloody tragedy that had stained the rosy stones of El Nido back in the time of Cortez. Nothing in her New England background had prepared her for the sensual and corrupt culture that soon enveloped her at El Nido.

We will tell you no more — YOU MUST READ IT. You will find the novel a breath-taking experience from beginning to end.

Published by David McKay Company, Inc., the book sells for \$6.95 and is in book stores and departments throughout the country.

Walt and Phyllis Leonard, 1949 Thunderbirds, operated a successful insurance agency in Phoenix until three years ago. In 1971 they took up free-lance writing and photography as a hobby and achieved almost instant success. They sold the insurance business and now devote full time to research, writing and photography and to date have sold 160 articles to 90 magazines and publications.

AGSIM MOVING ? ? ? ? ?

Over the years there have been a number of rumors floating around that Thunderbird was moving — first to Ellis Island and later to New York City. Both were just rumors, but there is a possible move being considered.

The Carefree Development Company has offered to donate "free and clear" sufficient land to construct a new campus, and provide faculty and student housing. The Company, which owns the Carefree Inn and the Boulders Condominium Development, has purchased 10,000 acres of desert land, and present plans call for a 200 acre university park site which they would like Thunderbird to occupy, because of its worldwide reputation. This area would possibly be shared with an institute of engineering research. AGSIM would occupy prime frontage near the Carefree Airport.

Another \$10 million would be required to complete academic, administrative and other buildings. It is the feeling of the Board of Directors that individuals, foundations and companies would be more receptive to contributing to the building of a new campus than donating to the remodeling of the present facilities.

As we said, this is the latest rumor — however; this one is more concrete than the previous ones.

Chapter President; however, six weeks after his arrival on campus he received an offer from First National City Bank-Houston, accepted the position and reported for work on October 15th.

The international headquarters of DPE have been moved to Thunderbird and will occupy A32 in the campus dorms.

FRIENDS OF THUNDERBIRD HAVE ACTIVE YEAR

Friends of Thunderbird is the organization of townspeople interested in the welfare of AGSIM and its students. During their first year, Friends has established the stranded-student pick-

up service, transporting students from the airport to campus; held a welcome party for new students each semester so that they may meet each other as well as townspeople; launched a home hospitality program for foreign students and visitors; staffed a food booth at the International Festival; and set up a scholarship/loan fund with money received from Life Memberships. Among current officers are alumni wives Mrs. Jordan Paine ('47), President, and Mrs. Tom McSpadden ('65), Secretary/Treasurer.

The Thunderbird congratulates this organization for a job well done and extends best wishes for successful years ahead.

ADIOS TO CHRIS LARSEN AND MARTHA SNYDER

CHRIS LARSEN, former Director of Special Projects, and MARTHA SNYDER, former Executive Secretary of the Alumni Association, were given a gala farewell on June 27th when Thunderbird hosted a retirement party in the Key Man Lounge, which was artistically decorated in Hawaiian Motif — palm leaves, pineapples, leis, etc., with soft Island music in the background. We have Sonia Thurmond, Public Affairs Coordinator, and Lou Palmer, Executive Assistant to the President, to thank for the decorations.

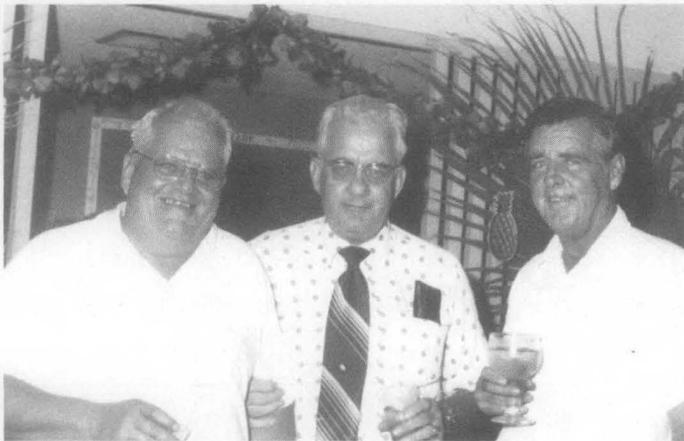
Unlike most retirement parties which are usually dull and sad, this one was a really joyful and fantastic affair and a beautiful way for Thunderbird to say goodbye to two of its senior citizens. As a parting gift from the faculty and staff, Chris was presented with the traditional Thunderbird cufflinks and a check to start him on his way to renewing an old hobby — raising rare species of orchids — and for Martha there was a trip to Hawaii (which she will take advantage of after the first of the year).



IT'S GOODBYE CHRIS — GOODBYE MARTHA — but FINNEY will be around for a time.



CHRIS LARSEN EXPOUNDS ON THE GLORIES OF RETIREMENT



HAPPY DAYS ARE HERE AGAIN



"I WONDER HOW IT WILL BE HAVING CHRIS AT HOME ALL THE TIME?" ponders Valla Larsen (left) as she talks with Mavis Voris.



EVERYONE LOVES A PARTY



ASSOCIATION NEWS

THUNDERBIRDS ENJOY LAKE MOHAWK OUTING

In July, MARY SECUNDA '72, and brother JOHN '73, hosted a gathering of Thunderbirds at their cabin on Lake Mohawk in New Jersey. ERNIE KANGAS reports that it was a beautiful day spent water skiing, swimming, boating, playing badminton, soccer and just relaxing in the sun — trying to escape the city life of New York.



Back row (left to right) John Secunda, Baxter Uhrst, Tom Miller, Melody Kangas, Ernie Kangas, Jack Willyard; (middle row — left to right) Jill Matousek, Ruth Daly, Jeneane Williard, all 1973 Thunderbirds. Front row (left to right) Mary Secunda, Mary Ann Peglar, Tory Peglar and Bob Peglar, from the 1972 Classes. Bob and Peggy (Mathisen) Bennett '72 attended the outing but are not shown in the photo.

COSTA RICA ALUMNI HOST THUNDERBIRD PRESIDENT

A group of Costa Rican Thunderbirds gathered for a luncheon in honor of President Voris when he visited that area in September. The luncheon was arranged by Jim Dahlstrom '58 and this was Dr. Voris' first opportunity to meet the C.R. alumni. We thank Jim for his time and efforts in our behalf.

ATTENTION: EUROPEAN THUNDERBIRDS

Don't forget the SKI NEW YEAR'S GET-TOGETHER at St. Johann in Tirol, Austria, scheduled for December 27-January 1st, and the FASCHING KARNEVAL WEEKEND to be held in Koln, Germany on February 7-9, 1975.

Make your reservations early by contacting DAVE HERTEL, N.V. Ridge Tool, S. A., 3800 St.-Truiden, Belgium (Telephone: 011 759-61).

TOKYO ALUMNI MEET

Although we have had no official report from the Tokyo Thunderbirds, we learned through David Fisher '67 that a group of twenty or more alumni met on Friday, October 4th. They hope to stimulate interest in an organized Chapter and to hold a meeting every other month. With approximately 70 T'Birds in Japan there is certainly potential for an active group. Anyone wishing to help in the reactivation of the Chapter please contact Dave at the International Education Center, Japanese American Conversation Institute, 21 Yotsuaja, 1-chome, Shinjuku-ku, Tokyo.

In Memoriam

PETER WEAVER DIES IN RIO

PETER C. WEAVER, a graduate of the June 1961 Class, died in Rio de Janeiro in March following a brief illness.

Peter and his wife, HORTENSIA, and their family had been living in Brazil for the past eleven years. At the time of his death he was employed by Procon, Inc., an engineering company. He was well known in the Brazilian and American communities.

We learned of Peter's death through his Thunderbird classmate, Bob Garrison. Hortensia and the children plan to remain in Rio. Although we do not have their home address, they can be reached through Montreal Engenharia, S. A., Rua Sao Jose 90-3° andar, Rio de Janeiro, Brazil.

HELEN BEHAN VICTIM OF CANCER

HELEN BEHAN, wife of JAMES B. BEHAN, a graduate of the December 1970 Class, died in November 1973 in Germany. Her death was attributed to cancer.

Helen was a native of Germany and at the time of her death the Behans were living in Koln, where he was employed by Air Freight, Inc.

Jim has returned to the States and can be reached through his sister, Mrs. Moira Kenneth, 2500 El Paseo Avenue, Alhambra, California 91803.

PETE RUTHERFORD KILLED IN HANG-GLIDER ACCIDENT

ROBERT N. RUTHERFORD II (affectionately known to his family and friends as "Pete"), was fatally injured on June 30th in a hang-glider accident on Barr Mountain in the State of Washington. He was a Seattle attorney and president of the Pacific Northwest Hang-Glider Association.



Pete was a strong advocate of self regulation for hang gliding. He abhorred the exercise of outside controls on the new and dangerous sport. He worked with such agencies as the Federal Aviation Administration in an attempt to set up a strong self regulating program within the sport before curbs were imposed by outside agencies. No governmental agency now regulates the sport. He was considered an experienced and able pilot, and met his death when his glider fell 200 feet.

A May 1971 Thunderbird graduate, Pete was a very popular student on campus. He served as Vice President of SAC for one semester and later as President. He was also Chairman of the Student Advisory Committee and a Social Chairman.

He is survived by his parents, Dr. and Mrs. Robert N. Rutherford of 5001 NE Laurelcree Lane, Seattle, Washington 98105.

DEATH OF EDMUND BARNES '47



EDMUND F. BARNES, a 22-year employee of the Douglas Aircraft Company, a division of McDonnell Douglas, died in a California hospital on June 26th, 1974. He had been admitted for tests and died of a cerebral hemorrhage before

the tests could be taken.

At the time of his death he was Manager of Airline Financial Planning.

Services were held at Christ The King Lutheran Church in Reseda. He is survived by his wife, Sonya, of 5705 Graves Avenue, Encino, California 91316, and two children.

FUND RAISING

\$20,000 NEEDED TO COMPLETE ALUMNI PROJECT

As mentioned in the Summer issue of THE THUNDERBIRD, we are still short of our goal for the Dining Hall Project. Another \$20,000 should put us over the top.

If you read the President's Report or the Editor's account of the proposed move to Carefree you may be wondering what will happen to the money already raised for the dining hall. If we choose to remain at the "old stand," the dining hall will be remodeled and refurbished some time soon. Should the Carefree move become a reality, the money raised for this project will be wisely used in establishing the new campus. **EITHER WAY — WE NEED YOUR SUPPORT IF THUNDERBIRD IS TO CONTINUE TO GROW AND PROSPER.**

If you have not donated to the present Fund, or if you wish to send an additional check, PLEASE drop your check in the mail soon. You can double your contribution, and in some cases triple it if your company participates in a Gift Matching Program. Matching Gift forms should be included with your donation. **YOU WILL TAKE PRIDE IN SEEING YOUR NAME LISTED ON THE CENTURY OR DIAMOND CLUB ROSTER, OR ON THE HONOR ROLL OF CONTRIBUTORS.**

CENTURY CLUB

(Contributions of \$100 to \$499)

Howard Shaw '61*

James Riddle '63
Philip Blaisdell '70

Robert E. Withers '68
Glenn Beck '56

(*Contribution divided between Alumni Fund and MLS Scholarship Fund)

HONOR ROLE OF CONTRIBUTORS

Herbert Lindstrom '47
Lee Haviland '47
McDonald Robinson '50
William Harris '50
C. Clifford Mitchell '50
Harry Turner '51
John Nelson '52
Ted Withers '52
Raymond Rubert '52
Harry Tiber '53
Eugene Schultz '53
Charles Keller '54
Juan Forster '55
Addison Luce '56
John Dailey '56
William Withers '57

Jerome Firsty '57
Dean Heulat '58
Jack Ryder '58
George Blake '59
Ralph De Santis '59
Richard Loth '62
Harold Olcott '63
Robert Gravelle '65
E. Jeanette George '65
Robert T. Moore '66
Keith Kaneko '66
Samuel Cantey '66
Harold Reed '67
William Messert '67
David L. Boston '68
Roger Young '68

William C. Brown '68
Norman Woods '68
Glen Scherckenbach '69
Kendall Furlong '69
James R. Coil '69
J. Laurence Jones '70
Larry E. Edstrom '70
Oliver Jakob '70
Malinda Elliott '70
William E. Epley '70
William C. Walker '70
Geraldine (Gurley) Lamonica '70
Dewey Cady '71
Klas Schoening '71
Jeffrey Davis '71

Robert Austin '71
Charles Shields '71
Ted McCullough '71
William Drypolcher '71
Clifford Myers '72
Michael Clarey '72
Ed Auble '72
Philip Hanson '72
Stephen D. Sischka '73
W. Grey Terry '73
Christopher Morrison '73
Haakon Rostad '73
Robert M. Dix '73
James Howard '74
U. K. Alumni Chapter

COMPANIES CONTRIBUTING UNDER MATCHING GIFT PROGRAM

Teledyne, Inc.
Manufacturers Hanover Bank
American Express Foundation
Fidelity Bank

The Chase Manhattan Bank
EXXON Foundation
Hughes Aircraft
Bank of New York

IBM Foundation
Johnson Wax Foundation
Heublin Foundation
National Petroleum Foundation
Bank of America

SCHOLARSHIP FUND

As of October 15, 1974, contributions and pledges to the Martha L. Snyder Scholarship Fund totaled \$4,700.00.

CENTURY CLUB

(Contributions of \$100 to \$499)

Jordan Paine '47
George Lindahl '54

Bo Seifert '70
Gunter Kohlke '73

Richard Stone '54
John Moynier '67

HONOR LIST OF CONTRIBUTORS

W. Lawrence Schaefer '47
Fred Leisering '47
Florence Mervis '47
Emily Adacuskay '47
Hebert Lindstrom '47
Lee Haviland '47
G. Timothy Warner '48
Robert Bean '48
William Davis '48
John Henson '48
Harold Landson '49
Joseph Viner '49
William Savage '49
Lloyd Clark '49
James Carrillo '50
Clifford Bevans '50
William Ferry '51

Joseph Piligian '51
Ralph Kelly '52
W. Theodore Withers '52
David Wist '54
John Vaughn '55
Robert Steinmetz '55
Kenneth Ketchner '55
George Tregua '55
David Brown '56
Sheila Hansen '56
Robert & Gloria Shuman '56
Irving Periman '56
John Arthur '57
William Rush '57
Robert Edsall '57
William Wihers '57
Dean Huelat '58

J. Hambright Dethero '58
Craig Dudley '58
Jack Ryder '58
Stanley Wilson '59
Andrew Furlan '59
Donald Rosellini '59
Sydney Kessler '59
George Blake '59
Lester Podgorny '60
David Bravender '60
Donald Brugge '60
Donn Davis '60
Frederick Arnold '61
Verlyn Miller '61
Wallis Sanborn '62
Christof Schieffele '62
Ronald Burkard '63

Glenn Glad '63
Beatrice Brown May '63
William Pennell '64
Paul Willetts '64
Olav Leithe '65
Tom McSpadden '65
Merle Hinrichs '65
Philip Calkins '65
William Constans '65
Edward Kaufer '65
Daniel Goldsmith '65
C. Taylor Hoskins '66
Alford Johnson '66
John McDonald '66
Samuel Cantey '66
Gary Ranker '67
William Page '67

Horst Nolden '67
 John Svalander '67
 Paul Donnelly '67
 Ben Amraoui '68
 Martha Thorne Mirabel '68
 William Vaught '68
 S. Lee Alliston '68
 Marshall Malden '69
 Gregory Jones '69
 Peter Cover '69
 Robert Hughes '69
 Sharon Taylor '69
 John Jones '69
 Roland Willett '70

Peter Kingman '70
 Malcolm Sloan '70
 Oliver Jakob '70
 James Hesse '70
 Michael Perren '70
 Robert Scholle '71
 Eugene Castle '71
 William Drypolcher '71
 Steven Toms '72
 Allan Taft '72
 Roger Fuller '72
 David Ogilvy '72
 Hugo Wolter '72
 Grier Cooper '72

Edward Auble '72
 Michael Moe '72
 John Graeff '73
 Carl Sauer (Special)
 Mildred Yount (Special)
 Luz Molinar (F)
 Donald Baerresen (F)
 Dan Kaufherr (F)
 Harold Leuba (F)
 Gerard Richter (F)
 Craig Woodruff (F)
 Marshall Geer (F)
 Frank Jackle (F)
 Paul Wilson (F)

Berger & Mabel Erickson (S)
 Gates Davison (S)
 Bernice White (S)
 Minerva Maki (S)
 Lu Palmer (S)
 William Voris (S)
 Lee Stickland (S)
 Al Fullerton (S)
 Cleo Lorette (S)
 Janice Denning (S)
 Chris Larsen, Sr. (S)
 Francis Gifford (S)
 Lora Jeanne Wheeler (S)

(F) Faculty contributors
 (S) Staff contributors

AROUND THE WORLD

1947 HERB LINDSTROM is Country Marketing Manager (Italy and Greece) for the Export Promotion Division of the U.S. Department of Commerce. Herb and MAL reside in Oxon Hill, Maryland.

LARRY SCHAEFFER ESTABLISHES SCHOOL IN MEXICO



W. LAWRENCE SCHAEFFER, a 1947 Thunderbird graduate, and his wife, LITA, have established the Schaeffer School of Speech in Mexico City.

After Larry's retirement from the Air Force, the Schaeffers moved to Mexico City, and he soon found that he needed something to occupy his time and began teaching English as Assistant Director of Georgetown University Language School (so-called because the Director used the Lado English Books from Georgetown). His wife, Lita, a graduate of the University of New Mexico, serves as the School's Director.

1949 As a Colonel in the reserve, LLOYD CLARK has been named officer-in-charge of the U.S. Army Reserve School at Fort Huachuca. Lloyd and JEAN reside in Bisbee, Arizona, where he serves as a regional administrator for the South-eastern Arizona Governments Organization.

1950 GUNNER JOHNSON is Director of Export and Distribution Sales at B. F. Goodrich headquarters in Akron, Ohio.

SARAH RICE BROADWAY STAR

Sarah Rice, daughter of Robert Rice of Phoenix, and Elaine (Fritz) Rice (a professor at Phoenix College) is one of the youngest girls to appear in a New York musical.

Sarah went to New York after graduating from high school and shortly after her arrival she got the only female role in the smash musical "The Fantasticks", the longest running musical in the world.

Her mother, the former Elaine Fritz, is a 1950 graduate of Thunderbird.

1951 JOHN TIMMEL is Deputy Managing Director of Manufacturers Hanover Bank in Brussels . . . FRED JEROY left Topper Toys sometime ago but decided to remain in the Philippines and is now employed by Pacific Multi Services.

1952 When we heard from TOBY MADISON in July he was about to take off for Japan. He writes: "I am to be Vice President, International Division of a privately-owned Japanese company. I am to be special advisor to the Japanese Sales Manager and internationally I will be handling Canada, USA, Latin America, UK, South Africa and Australia/New Zealand. I shall probably be in Kobe for three years and then with luck will set up Honny Chemicals (USA) Ltd. However, that is in the future and will only happen with luck and work." . . . JOHN NELSON is Sales Manager for West Valley Datsun in Glendale, Arizona . . . LOIS ALBERTS is living in the Phoenix area and has accepted a public relations position with the First Federal Savings & Loan Association . . . ERNIE GARFIELD has just completed the first hurdle in his race for the office of Corporation Commissioner. He piled up an astounding number of votes in the September primary.

1953 DICK VON DER HAAR was a recent campus visitor. He is Financial Advisor at the U.S. Army Post at Kaiserslautern, Germany.

1954 LOIS ANTINUCCI writes from Rome: "The day after Christmas, MARK took the oldest five children to Thailand and India for twelve days. They returned delighted with the beauty and politeness of the Thais, the well-being of the country . . . Laura continues to enjoy Union College, but not the Schenectady weather . . . Richard is working for Mark this year between high school and university. He does some cross-country motorcycling and some cross-city girl-chasing . . . Steven worked last summer on the floor of the Los Angeles exchange. He has two more years at the St. George's English School of Rome . . . Ellen enjoys gymnastics, piano and babysitting . . . Katherine likes piano and riding . . . Mark Victor is in the third grade of Italian School . . . David and Paul keep themselves and us busy playing, being read to, and getting into mischief. Pete follows them everywhere they'll let him, adoringly . . . Mark continues to work hard, travel a lot and plays golf. He complains about the headaches he has from his hobby, the **Daily American**, but is proud of the improvements he's made in it. A lot of the pleasure we'll have in our new summer place outside McMinnville, Oregon, will be from the friends who come to share our wooded hilltop in July and August." We were very sorry to learn that Mark lost his father and mother in 1973.

1955 GEORGE RAINOFF of Johnson and Higgins was scheduled to leave Singapore in mid-October to become Vice President of the International Department at J & H headquarters in New York City . . . BILLY and NANCY MARTIN and family have moved from Puerto Rico

to Clearwater, Florida, and Billy has accepted a position as Vice President, Treasurer and Comptroller of Winner Industries in Pinellas Park. He was formerly with ITT . . . WALKER REID is Theatre Arts Director at Chamizal National Memorial in El Paso, an operation administered by the National Parks Service of the U.S. Department of the Interior . . . Your retiring editor had a long-overdue visit with HAZEL and PINKY STEINMETZ (of Firestone-Bombay) when they stopped in at her apartment a few weeks ago while on home leave . . . Talk about seeing the world — in a seven year time span, GEORGE WEISMILLER has fulfilled CARE assignments in Honduras, Vietnam, Bangladesh, Colombia and just recently transferred to Cairo, Egypt.

1956 DAVE MURISON resigned his position as Vice President of FNCB in Frankfurt, Germany, to accept a Vice Presidency with the United California Bank in Los Angeles . . . JOHN DAILEY writes: "I have recently resigned from Phillips Petroleum to start my own business with a group of Brazilian, European and American partners in Sao Paulo and Santos. We have two basic businesses. One in Sao Paulo, as financial brokers dealing in stock and foreign exchange brokerage but concentrating mainly as brokers in the general money market, specializing in providing a service to the corporate treasurer for his placement of excess cash funds. The second, in Santos, as a general commodity brokerage firm dealing initially with green coffee representation and brokerage. As the market matures we hope to deal with other agricultural commodities." . . . LOLA SOMMER, of Dana Point, California, was on campus for a few days the latter part of August, while her daughter, CATHY, was settling in for her first semester at Thunderbird . . . CHARLEY ST. CLAIR has been named Managing Director of Foremost Dairies in Bangkok.

1957 ED BOTSFORD left Bendix International a few months ago. Still in Sao Paulo, he is now Vice President and General Manager of the Latin American operations of the Maremont Corporation.

1958 RUSS BRUNO is currently Managing Director of Squibb S.p.A., and Vice President of Squibb Europe and E. R. Squibb & Sons, Inc. He is based in Rome . . .

STAN WILSON, President of Snelling-Snelling in Rio has become a member of the Y.P.O. — Young President's Organization. To be accepted into membership one must be president of a company with at least 50 employees and a minimum annual billing of US \$1,500,000 — and before they are 40 years old.

AVON NAMES WETZEL DIRECTOR

Avon Products, Inc., recently announced the appointment of THOMAS J. WETZEL '59 as Director — International Field Operations in the company's world headquarters in New York City.

Tom joined Avon in 1965 as Field Operations Trainee in the company's distribution center in Kansas City. After serving in various capacities, he was named National Sales Manager — Spain, a position he held until his recent promotion. Before his association with Avon, he was an assistant representative of the Chase Manhattan Bank in Mexico.

Tom and his wife, PATRICIA, and their four children live in Stamford, Connecticut.

GRAVES PROMOTED BY ECONOMICS LABORATORY



FRANK P. GRAVES '59, formerly Vice President of Operations, Canada/Latin America, for Economics Laboratory, Inc., has been appointed Senior Vice President, International Division. A 15-year veteran with the company, Frank has gained

sales and administrative experience in international operations and now becomes involved in total corporate activities and policy making. During his early years with the Company he served in sales positions in both Panama and Mexico.

In 1965, he became general manager of El Canada Limited, and two years later he was promoted to Canada/Latin America area manager. In 1970, he assumed the responsibilities of vice president Canada/Latin America.

He will continue to work from the St. Paul, Minnesota headquarters. Frank and his wife, DONNA, have four children: Jane, 16; Tom, 15; Peter, 12; and Francis, 10.

1959 JOHN BOGERT, formerly with Lehman Brothers in New York City, is now living in Phoenix and is a Vice President of the brokerage firm of Paine, Webber, Jackson & Curtis . . . TED GRAYNO writes from Arlington, Virginia: "After retiring from International trade activities in 1968, I set up an international department in my company (Land & Business Development Corporation), which was primarily in real estate operations. Since January 1974, I have been actively engaged in commodities such as railroad ties from Surinam and Indonesia, as well as sugar, rice, and wheat sales to overseas buyers." . . . DOUG PALIN and his family are residing in Jacksonville, Florida, where he is an administrative assistant to the Coordinator of the State of Florida, Bureau of Maternal Health and Family Planning . . . TOM HONSE, who was formerly Executive Vice President and Director of Sales for AMF do Brasil, has been appointed General Manager and elected a Director of Auto Pegas Henrique Sherk Ind. e Com. S/A in Sao Paulo. The company is a division of The Echlin Manufacturing Company and produces electrical parts for the booming Brazil automobile industry. While on home leave last June, Tom and CAROL toured Colorado and New Mexico on a Harley Davidson cycle (an AMF product). Tom writes: "We have about completed a home on 25 acres of land outside Sao Paulo in the wooded mountain area. We will move there within a couple of weeks to enjoy the pool, sauna and horses — an escape from Sao Paulo's congestion. We are even planning a tennis court to avoid any excuse to take off on weekends."

1960 BOB MILLER was on campus in July and reports that he is living in San Francisco and currently a self-employed importer of canned goods and specialty frozen foods. Shortly after visiting campus he spent a few days in Guatemala.

1961 GEORGE and LILLIAN ARMENTA and family have been transferred to Tokyo by Ralston-Purina. In his new location, George will act as Vice President of the Japanese-American Joint Venture Fuji-Purina and Director of the company's Far East Operations . . . DR. JOE WEATHERBY has been named the new Chairman of the 60-member Academic Senate of California Polytechnic University. He joined the university's faculty in 1968 as a specialist in foreign affairs, especially those of

the Middle East. He was one of 25 political scientists from across the nation who were involved in a month-long Middle East Studies Association Institute which took place recently in St. Paul, Minnesota . . . AFIA has announced the appointment of BOB GARRISON as resident vice president for an expanded AFIA region in South America comprising Brazil, Argentina and five adjacent countries of the "Southern Cross" area. Bob was formerly resident vice president for Brazil.

HARTLEY PROMOTED

WILLIAM B. HARTLEY '62, formerly Export Sales Manager for Gould Pumps, Inc., has been named Director of Sales and Marketing for the Company's Brazil operations.



Bill and his wife, the former SHIRLEY WOOD, also a 1962 graduate, moved to Sao Paulo in September.

1962 GENE WEIDNER writes: "Just a short note to inform you that I am still employed by Chase Manhattan Bank and have just moved to Tegucigalpa, Honduras, where I will be working with our affiliate bank in the role of First Vice President, replacing GERALD MORLEY (1971 Key Man), who is returning to New York. This will be our first experience of living in Central America." Gene and NANCY previously spent six years in Brazil, where their two sons were born . . . DICK LOTH, formerly of the Industrial National Bank of Providence, Rhode Island, has accepted a position as General Manager (Division of Financial Services) for Petrolera Mito Juan, C. A. in Caracas, Venezuela.

1963 BRUCE BARBER has been promoted to assistant vice president in Bank of America's World Banking Division. He was formerly director of Investment Planning and Research with Bamerical International Financial Corporation, a position he held since joining the Bank in 1972. Bruce and JUDY recently built a new home in Los Altos Hills, California.

FOLKEDAL JOINS FIRST NATIONAL OF CHICAGO

TOR D. FOLKEDAL has been named Vice President of the international banking department of The First National Bank of Chicago.

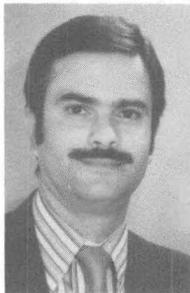


He joined the Bank in June of this year. He was previously President of the Chicago Edge Act subsidiary of First National City Corporation. He graduated from Stanford University in 1957, and received a BFT from Thunderbird in June 1963.

Tor and his wife, Cynthia, and their two children live in Lake Forest, Illinois.

1964 PIERRE DEBBAUDT switched from Bank of America to United California Bank some time ago and is currently assigned to the UCB branch in Brussels . . . RANDY PYLE, formerly with Goodyear International in Jamaica, has been assigned to Sao Paulo, Brazil, to serve as Regional Manager (W.H.) for the Earthmover Tire Sales and Service Department.

SUMMERS ASSIGNED TO ARMC0 IRAN



Following eight years in France with ARMC0 International Corporation, the last two as General Sales Manager, MITCH SUMMERS '64 has been named Manager of Armco operations in Iran.

Mitch has been in Tehran for several months and was recently joined by his wife, Judi, and their daughter, Heather.

While in Europe, the Summers were very active in the European Alumni Chapter. Mitch served as President of the group for the past three or four years.

If you are traveling in Iran you can reach the Summers by telephone — No. 835707.

1965 DAN and VICKIE GOLD-SMITH of Indonesia visited campus in August. Dan is currently General Manager of P. T. Diamond Cold Storage in Djakarta . . . E. JEANETTE GEORGE has been appointed Resident Manager, Personnel-Administration in the Indianapolis Office of The Travelers Insurance Companies. She joined Travelers in 1965 in San Francisco and in 1973 served as assistant manager of the Honolulu office.

1966 DAVE WATKINS has completed all the requirements to be certified as a Qualifying Member of the 1974 Million Dollar Round Table, an independent, international association of life insurance agents. Membership reflects a commitment to continuing advanced education to better serve the financial security needs of families, individuals and businesses. Dave is based in Orinda, California, with Davenport Associates . . . KEITH KANEKO has been transferred from Tokyo to Singapore by Manufacturers Hanover Trust Company . . . SAM CANTEY is working for Pier I Imports in Antwerp, Belgium . . . NOEL LANG writes: "Presently I am a District Representative for Caterpillar Tractor Company, stationed in Recife, Brazil. We have two children, Marcelo Roberto and Lilian Cristina" . . . Following several years in the Philippines with Firestone International, the FRED SMOOTS have returned to the States and are living in Pacific Palisades, California . . . JONATHAN and LUPE GIDDINGS have moved from Brazil to Caracas, Venezuela, where he serves as assistant treasurer for the Creole Petroleum Corporation . . . LLOYD STRAITS was recently appointed Vice President in charge of the International Division of Bankers Trust International (Pacific) Corporation and has been transferred from New York to the Los Angeles headquarters.

1967 BILL and SYDNEY MESSERT and two children have been living in Costa Rica for more than a year, where he is General Manager of the welding products division of ALL-STATE de Central America, S. A. . . . HAROLD REED is Vice President, Commercial Sales, Consolidated International Developers in Phoenix. . . . RON McCOWEN resigned from the North Carolina Department of Conservation and Development some months ago, and recently accepted a

position with the U.S. Department of Commerce in Washington, D.C. Currently, he is undergoing an intensive indoctrination orientation period. Once that is completed he will be a part of a four-man team traveling worldwide to promote U.S. trade exhibits . . . DAL and LINDA ARCHIBALD are well settled in South Africa, and write: "Even though South Africa doesn't have TV and we had to learn to drive on the left side of the road, and we can't find any Mexican food — we are enjoying living in Johannesburg." Dal is General Sales Manager for National Chemsearch operations in that part of the world.

HALLMANN APPOINTED ADVERTISING DIRECTOR

CLARK HALLMAN '67 has been appointed International Advertising Director of the American Express Company and will be based in New York City.



He joined AEC in 1967 and has held various positions with the Company and several of its subsidiaries in the United States, Mexico and Germany. Prior to his present appointment, he was Regional Vice President — Travelers Cheques Division in Mexico City.

LANDIS have recently moved from their FNCB Nassau assignment to Port-au-Prince, Haiti, where Jim serves as bank manager . . . PAT McLAUGHLIN writes: "I have recently changed jobs. I have just become Manager of International Operations for Mexico's largest processor of concentrated fruit juices, Frumex, S. A. One of my first projects is to open up business in Saudi Arabia and Iran." . . . ROG and CAROLYN YOUNG and two children reside in North Tarrytown, New York, and he commutes to his position as research analyst for the brokerage firm of Baker, Weeks, Inc., in New York City . . . GEORGE GRIMMETT reports from Orlando, Florida: "As of August 1, I became Manager of International Marketing for Citrus Central, Inc., which is one of the major suppliers of citrus products in the world. I recently returned from an extended trip to the Far East where I visited Japan, Thailand, Malaysia, Singapore, Australia, New Zealand, Guam and Hawaii. I ran into several Thunderbirds in Singapore, Japan and Kuala Lumpur. I'm looking forward to a trip to Europe in October." . . . BILL BROWN is Assistant Manager of American EXPRESS IBC in New Delhi, India and DALE STEVENS is assistant to the Executive Vice President of Administration and Control at Seattle-First National Bank.

MARINE MIDLAND PROMOTES TWO

ROBERT E. SCHLEGEL '68 has been promoted to international banking officer in the Latin American region of the International Department of Marine Midland — New York. Bob joined the Bank in 1971 following completion of his military obligation.



Bogota representative since March 1973.

Also promoted by Marine Midland is TIMOTHY K. COLLETT '69, who has assumed the duties of Assistant Vice President at the Bogota, Colombia, office of the bank. Tim was previously an international banking officer and has been the Bank's

SKUSE PROMOTED

KENNETH P. SKUSE has been promoted to vice president of Marine Midland Bank — New York. He was previously an assistant vice president and has been the Bank's Djakarta representative since 1971.



A Navy veteran, he is a 1963 graduate of the University of Georgia and received his BFT from Thunderbird in 1968.

1969 Following four years with American International Underwriters, CHRIS DEMARET has joined the Brussels headquarters of INA Reinsurance Company, a division of Insurance Company of North America . . . ROBERTO DE VALENCIA and CARLOS RECIO '73 are working for the First National City Bank in Barranquilla, Colombia. Roberto mentioned in a recent letter that he got together with CONNIE MALAVENDA '51 and JEFF MENNEN '64, and that the local group hopes to have a Thunderbird Reunion later this year . . . BILL and LAURIE SCHMIDT are living in Huntington Beach, California. Bill is Southern California representative for the Perry Division of Affiliated Hospital Products . . . BUSTER SCHERKENBACH is President of Austasia Container Express in Detroit, Michigan, and recently returned from a business trip to Europe and Bermuda, where he ran into MIKE ADAMS, CLARK THOMPSON, LO LOCHER and CHARLIE SEGAL. He requests that Detroit area and visiting Thunderbirds give him a call — (313) 961-2202 . . . ED BORGENS is currently associated with the accounting division of the Armour Oil Corporation in San Diego. Ed also teaches evening classes in Foreign Trade Principles and Practices at San Diego Community College.

GILBAUGH PROMOTED

JOHN E. GILBAUGH, assistant representative for Wells Fargo Bank in Mexico City, has been promoted to assistant vice president.

A Thunderbird graduate of May 1968, John joined the Bank's San Francisco Head Office in 1970. He subsequently was named to the International Division's Latin American group where he served as international banking officer in 1971 and assistant representative in Mexico City in 1973.

A native of Oregon, John was graduated in 1967 from the University of Oregon, with a degree in business administration.

1968 BILL DELEON is Export Sales Manager and Assistant to the President of East Europe Import/Export, Inc., headquartered in New York City . . . JIM and ANN

1970 JIM KUHN has been promoted to sales manager of Replacement Lens, Inc., a wholly owned subsidiary of RLI Corporation. He is responsible for directing worldwide contact lens insurance sales efforts for both telephone sales representatives and field sales executives. Jim and CHAN and their young son are living in Peoria, Illinois . . . HARVEY

KANE with the MacMillan Publishing Company in New York reports that he is now a product manager for the college division and handles all books on the soft side of the list. By this he means humanities, social sciences and education . . . MIKE PERREN has been transferred from Northern Ireland to San Juan, Puerto Rico by Good-year International . . . ROLAND WIL-LITS recently accepted the position of Assistant Administrator/Finances of the Garden Hospital in San Francisco . . . BOB AUSTIN writes: "Leaving Friday (August 23rd) for Foreign Service assignment to the American Embassy, San Jose, Costa Rica" . . . TOM SANDERS left the Franklin National Bank and has joined the New York branch of the Central Cleveland International Bank . . . WAYNE FULCHER has been assigned to Mississauga, Canada, to assume the position of Vice President and Account Executive for Benton & Bowles Ltd. Canada . . . The ROGER DECORTS are residing in Miami, Florida, where he is in charge of the national division of Flagship Banks, Inc. He was formerly with the Bank of Montreal in San Francisco . . . DAN DENNISON is an Economist with the U.S. Department of Defense in Washington, D.C. and LARRY JONES is assistant treasurer of the Bank of New York in Singapore . . . PETER KINGMAN was transferred several months ago from New York City to London by the Northern Trust Company of Chicago. Recently he was promoted to Second Vice President, and says that he finds his new assignment both stimulating and challenging . . . Avon Products, Inc. has announced the appointment of GEORGE ITTNER as Manager — Campaign Marketing/Argentina in the company's world headquarters in New York City. George and his wife, MARGARET, reside in Darien, Connecticut.

1971 The STEVE TIBERGS have been moved from Okinawa to Tokyo by American Foreign Insurance Association . . . DAVE FLECKER writes: "Please be advised of my most recent appointment as Chief Foreign Exchange Trader at the Northwestern National Bank in Minneapolis. My wife, SUSAN, and I also bought a house in Minnetonka, Minnesota." . . . PETER PALMEN stopped on campus a few weeks ago to report that he is Manager of the Midtown New York Office of Algemene Bank Nederland N.V. . . . JIM BEHAN was also a recent campus visitor. He was enroute to the Los Angeles area where he hopes to find employment in the international field . . . The TED McCULLOCHS were scheduled to arrive in South Korea in September on an assignment for Sea Land Services.

REPUBLIC OF DALLAS PROMOTES THREE

Republic National Bank of Dallas recently announced the election of WILLIAM H. MURPHY '70 as an officer of the Bank. He was formerly a loan officer at the Export-Import Bank in Washington, D.C., and has been elected a banking officer in the International Division at Republic.

NICHOLAS F. RENNA '72 and DAVID A. FRANCIS '72 were promoted from administrative assistants to banking officers in the International Division.

NEW SALES ASSIGNMENTS

ROY DAHLE '71, who has been handling Ridge Tool products in Venezuela for the last two years, has been assigned a new sales territory covering Spain, Portugal and Madeira. Roy, and his wife, NANCY, and daughter, Lynn, reside in Madrid.



WILLIAM BROADFOOT '72, who has been Ridge Caribbean Area Manager, will replace Roy in Venezuela. Bill and his family will live in Caracas, and he will handle RIGID sales in Venezuela,

Colombia and Trinidad.

1972 ED AUBLE of American International Group writes: "We left Kingston, Jamaica, in May. Took a new position here in Athens in June. In two short months we have experienced the overthrow of the government and the wave of anti-Americanism due to the Cyprus situation." In his new assignment, Ed will be assistant regional director for Southern Europe . . . BILL BARKELL entered the Foreign Service in June '74 and following five weeks of orientation, and an Eastern European area studies course, he was assigned to the American Embassy in Sofia, Bulgaria . . . RALPH CARP resigned his position as Secre-

tary-Treasurer of the Jensen-McLean Company to join the Kerr Group as vice president of marketing for TRACOFAM (Trading Corporation of the Americas). The Carps are living in Seattle, Washington, and added a son to their family in July . . . PHIL HANSON is Director for Training and Programs for ACTION in Rabat, Morocco . . . TOM McCOY is spending six months in Japan for Mercantile Bank & Trust Company. He will return to the U.S. in March '75 via Taiwan, Korea and the Philippines . . . TONY McKEON has been appointed an assistant international banking officer at the Tokyo branch of Marine Midland Bank . . . KELLY O'DEA, formerly account executive on the Shell Oil Account for Ogilvy & Mather in Houston, has been assigned to the New York Office as an account executive for the General Foods/Maxwell House Coffee account . . . MIKE POWELL writes: "I have recently moved to Japan from New York with the American International Group. My new job here is Manager, International Employee Benefits, for the American Life Insurance Company, a subsidiary of AIG. By coincidence, I ran into BILL STARKEY in Tokyo. He is working for Tiger Air Lines and was here on a business trip." . . . BILL SCHEER, who joined the H. H. Robertson Company in Pittsburgh after graduation is now a member of the new car sales staff of Walker & Battat in Akron, Ohio . . . When we heard from DOUG SHEWES in early Summer he was preparing for a National Chemsearch move to Birmingham, England . . . TOM TEGART reports: "After graduating in December '72, I worked in San Francisco as an account officer for Bank of America. I have now been transferred to Blantyre, Malawi, to represent B of A and serve as Special Consultant to our affiliate, The Commercial Bank of Malawi." . . . MATHEWSON GREEN is working for Triad Natural Resources in London, England.

1973 KAMEL and PAT AOSSEY are living in Bloomington, Minnesota, and he is a Zone Sales Manager for the Dr. Pepper Company . . . JIM BERRY recently left Lynx Precision Golf Equipment and is now employed by the Taylor Corporation, an import/export company. Current assignment — Anchorage, Alaska . . . DICK BREIT reports: "I have been promoted to an assistant manager of Chemical Bank where I am currently the controller of the Nassau, Bahamas Branch with headquarters in New York" . . . JOHN CRAWFORD of the Textron Division of Welsh Manufacturing Co., in Providence, Rhode Island, writes: "MIKE MARTIN and JIM GERBER

spent a week of sailing and sunning with my wife, BARBARA, and me at our summer place in Newport. We ran into JIMMY SANCHEZ, PETE WALLIN and JOHN YOUNGKEN at a beer-festival nearby." John sent a fantastic photo of MIKE, JIM and himself taken at Guadalajara last summer, showing an enormously large lobster that Jim caught. (Unfortunately, the color photo did not reproduce well enough for printing) . . . GEORGE DEBAKEY is an International Marketing Analyst with Collins Radio Group in Dallas; MIKE DEMING is a management trainee with the corporate banking division of First National Bank of Miami, and DON BISBEE is a law student at ASU . . . BOB DIX planned to leave New York in August for a Chase Manhattan assignment in Hong Kong . . . Following six months in Germany, HOLLAND EVANS joined the Department of Commerce in Dallas, and is now manning the newly created 1-man liaison office in Oklahoma City . . . JIM and CHARLOTTE HENDERSON of Torrance, California, spent a few days on campus in September. Jim participated in the lecture series offered to the Japanese Key Man Course. He is Field Service Training Manager for Toyota USA . . . JACK HARRIS is Advertising Administrator of the International Division of J. I. Case Company in Racine, Wisconsin; STAN HARRIS is employed as financial manager for Grumman International in Houston; DAN JOHNSTON is a management associate for the Citizens & Southern National Bank in Atlanta, and JACK KITCHEN is Material Supervisor for the Bechtel Corporation assigned to Fairbanks, Alaska . . . ERNIE KANGAS of Foreign Credit Insurance Association in New York has been promoted to Credit Analyst and updates us on other FCIA Thunderbirds: YOUNG KOO CHUNG '70 has been sent to the FCIA headquarters in San Francisco; and CHARLES SCHELLENGER '72 has been assigned to the Chicago office as assistant manager. MIKE MOE '72, formerly with the company, is now with the Central National Bank of Chicago, and MIKE KING '71, a former FCIA employee is employed by the First National City Bank in Chicago . . . GEORGE and NANCY KARKLINS and new son expected to transfer to Frankfurt, Germany in October on an assignment for First Pennsylvania Bank . . . SANDY WERTH and JACK KERREST were married in December and are living in New York, where he is working at the United Nations in the Office of Financial Services as a Budget Officer . . . CLAXTON LOVIN is a market analyst — European Airline Division of McDonnell-Douglas Corporation in Newport Beach, California . . . GARY MILLER has been promoted to Regional Marketing Manager — Africa by FMC Corporation (Agricultural Machinery Division) in Jonesboro, Arkansas . . . GARY OLSON and wife moved to Tokyo in August, where he is em-

MISCHNICK JOINS LANGUAGE HOUSE



MARK MISCHNICK '73 has joined the staff of Language House, the Chicago-based division of Telemedia, Inc., responsible for language teaching transcultural training.

Mark will direct the new Dallas branch office, and his sales territory includes Texas, Oklahoma and Louisiana.

Mark was formerly employed by the Paper Converting Machine Company in Green Bay, Wisconsin.

employed at the Chase Manhattan headquarters . . . JAGDISH PATEL is manager of international marketing for Ortho Kinetics in Waukesha, Wisconsin, and recently spent six weeks in England . . . GEORGE RICHTER is employed by Witco Chemical Corporation in New York; DAVE TALBOT is a Management Design Engineer for Futuremics in Phoenix; DENNIS TROYER is a management trainee with Olinkraft, Inc., in Santa Catarina, Brazil, and GREY TERRY is a financial analyst for General Motors Corporation in New York City . . . STEVE SISCHKA writes from Sunnyvale, California: "I am working for Carnation Company — Grocery Products Division. Responsible for Market Wholesale Grocers, Inc., out of Fresno, and have extensive territory in the Central Valley. Was up in Everett, Washington for BROOKS and LORETTA WALTON'S wedding on June 15th. I will be traveling to Frankfurt to see AL OSTROFE '72 in November." . . . HAAKON ROSTAD resigned from Champion International to establish his own import-export business — importing mainly from Scandinavia and exporting to South America . . . JIM STRANDINE reports that he has assumed the position of District Sales Manager — Europe and the Middle East for Avionics Biomedical Division of Del Mar Engineering Laboratories. The Strandines are based in Brussels and Jim travels extensively through Europe and the Middle East . . . DENNIS VELIE reports that he has been in training since October '73 with the Jervis B. Webb International Company of Detroit, Michigan, and hopes to be promoted to Manager of Export Operations in December . . . HOWARD and PAT YARBROUGH were married at the Shepherd of the Valley Lutheran Church in Phoenix on August 17. They will live in Chicago where he is Export Sales Manager of Detex Corporation.

1974 LIVIO SILVESTRI has accepted a position as Senior Cost Analyst in the Comptroller Department of Westinghouse Nuclear Europe, a subsidiary of Westinghouse Corporation, and was scheduled to arrive in Brussels on October 7th . . . CRAIG WILLIAMSON reports that he is working for Industrial National Bank of Rhode Island and that out of the 15 management or training positions in the international department, four are held by Thunderbirds . . . MASOOD JABBAR is employed in the Budget and Control Department of IBM Canada Ltd., and based in Don Mills, Ontario . . . TAPAN SINHA writes: "I joined Armour as an engineer in July, and have been posted in the Turlock plant in California." . . . ROBEY CLARK is President of the Sunshine Framing Company in Scottsdale; MIKE BIXLER is a sales representative for Oscar Mayer & Company in Chicago, Illinois; TOM HARTJE is in the account executive development program (assigned to the Kraft Company Group Account) at Foote, Cone and Belding headquarters in Chicago, and HAL COGGINS is with Caterpillar in Peoria, Illinois . . . WIM VERKAIK reports: "After two years in the U.S. it is good to be back in Europe. I am training for at least 16 weeks at DuPont's graphical art center near Frankfurt. It is hard work, but it is pleasant because it is so closely related to my hobby — photography." . . . JOHN RIPLEY is a management trainee with the Brascan Trading Group in Toronto, and GEORGE WITTENDORF is an international inspector trainee with the First National City Bank in New York . . . RALPH JOHNSON reports that he has been with Burroughs Corporation since July 1 and has completed the first phase of the marketing training course in Pasadena, California . . . DOUG ARNOLD is an account executive with Meldrum & Fewsmith Advertising in Cleveland and is currently working on the T. R. W., Republic Steel and Addressograph Multigraph accounts.

TOO LATE TO CLASSIFY

BILL WALKER '70 writes: "After spending 3 years with Citibank's South America Inspection Team, I've joined the International Banking Group and am currently assigned to Citibank Saigon as the Senior Branch Operations Office. I was married in April to the former Anamaria Guimaraes of Rio de Janeiro. In June '74, CYNNIE and STEVE OCHOA of Chicago and LINDA and DOUG LONGMIRE of New York and my family had a great reunion in New York before my departure to Saigon." . . . JIM COIL '69 is Manager-Marketing for Mexico and Central America for Cummins and is based in

Mexico City . . . JOHN HOWELL left Hilti Engineering Company recently and has accepted a position as Assistant Purchasing Manager, New Projects, of Western Service & Supply in Seattle, Washington. He reports that he is doing a lot of sailing and plans to snowshoe through the Cascades this winter . . . BILL MORGAN '58 is spending a part of his time in Holland, where he is establishing a subsidiary for Bentley Laboratories, manufacturer of disposable medical products used primarily in cardio-vascular surgery. Bill is based in Uden (Tele: 04132-65229) and says he would be delighted to see visiting Thunderbirds or those located in The Netherlands . . . CATHERINE INGRAM resigned from J. Walter Thompson Company in New York, where she was an account executive on the Listerine Antiseptic Account, and is currently employed in a similar position for Ayer/Baker Advertising Company in Seattle . . . The HAL OLCOTTS are living in Sao Paulo, where he is headquartered as Sales Manager, Latin America, for Airco Welding Products. He reports that he travels extensively through Latin America and South Africa building up a distributor network and manufacturing facilities . . . BOB AMYOT '61 writes: "We have moved back to the U.S. after 12 years in Latin America and Europe. I left ICEM and beautiful Geneva and am now with the Export Department of United Greenfield Division of TRW, Inc., where we handle exports of 11 different affiliate companies. Our children, Bobby (8) and Stephanie (7) are finally getting to know their mother country and for the first time we own our own house. Louise and I are thrilled at the prospect of doing a bit of gardening, living in such a pleasant town and being so near our own native New Hampshire." The AMYOTS live in Greenfield, Mass. . . . Sporting beard and mustache, LARRY LANG '57 appeared on campus after almost eight years of changes. After a stint of stock brokerage-investment activities, he went into real estate and free lance writing. He recently finished a novel on a charismatic waitress who runs for president during the great inflation-depression of 1980. The novel has received good reception from publishers. Larry, RAUL GUTIERREZ and GARY RAYNER got together recently in Los Angeles. Raul reports that he has been kidnapped three times while assigned to Buenos Aires by TUFF-COAT Dinol, Inc. . . . BERT PINARD '68 has been promoted from his position as Regional Director for Turkey and the Eastern Block Countries with headquarters in Istanbul, Turkey, to General Finance Manager for the central European region of Ford Tractor Operations. He is now based in Basildon, England . . . JIM DEMPSEY '67 is on a leave of absence from his international finance position at American Can Company. He is enrolled in a doctoral program in Management Economics at Oxford University in England. Upon completion of

the doctorate he will return to the company's treasury department . . . JOHN GRAEFF is employed by the Lone Star Gas Company and is currently based at the Company's Washington, D.C. office as a representative, developing staff contacts with the world of international government relations . . . BILL BURRUS '72 writes: "After graduating from AGSIM, my wife and I accepted a position with American Friends Service Committee in Mexico as directors of a rural community development program in Acatlan, Hidalgo. Following a year there, I became associate director of ACCION International/AITEC, which until September of last year had its offices in New York." Bill is now based at ACCION headquarters in Cambridge, Massachusetts . . . DOROTHY REED '73 is living in Torrance, California, and has become one of the first of two women sales representatives in the 100 year history of the Angelica Uniform Company . . . On August 30th, DON HEDGPETH severed his connections with TMX-TIMEX in Lusanne, Switzerland, and with his wife JENNY began an overland trip to Australia in their new VW camper. They plan to arrive in Sydney in April '75 . . . GEORGE HOWARD '71 reports that he is spending a few weeks in Iran assisting in the establishment of a joint venture for AIG with the government of Iran. The new operation will be managed by LARRY PHILLIPPS '70 . . . LAURIER CARPENTER is a commercial credit officer for Banque Canadine Nationale in Montreal, Canada, and reports that he met SALAH and JANE TARRAF '73. Salah is employed by XEROX Canada in Montreal. The Tarrafs enjoyed a three-week vacation with his parents in Senegal . . . JIM DODSON '74 has accepted a position as Marketing Manager for the Hong Kong operations of the DAYCO Rubber Company of Dayton, Ohio . . . BUNKIE and LIBBY JOHNSON '51 report that there is nothing really exciting to tell except that they recently became grandparents. The Johnsons live in Macon, Georgia, where he is manager of the regional data processing center of North America Companies . . . JIM WALTER '74 and CLINT ARNOLDUS '72 have been assigned to The Netherlands by Koehring International Marketing Company . . . GARY PAYNE '74 is Manager, International Trade Department, of the San Antonio (TX) Chamber of Commerce. He worked with the Mexican Institute for Foreign Trade in putting on Mexico's largest international trade fair in San Antonio, which was held the latter part of October . . . BRYAN CRUTCHER, formerly with the First National Bank of Dallas, has accepted a position as Financial Planner for Eckerd Drugs, Inc., in Charlotte, North Carolina, and BERRY HAYLEY '68 is branch manager of the AFIA office in Coral Gables, Florida . . . MYRON CARLSON '58 was a recent campus visitor. He reports that his family (LAURA and young son, Jano) are

enjoying life on their Brazilian ranch near Porto Alegre. Myron is interested in exporting Brazilian products to the States — stones, leather goods, knives, etc. He will also act as agent for U.S. companies in Brazil. Anyone interested can contact Myron at Caixa Postal 3028, AG, Farrapos, Porto Alegre . . . SEMACH SARFATY '74 has accepted a position with Midland Export Company in Fort Wayne, Indiana. One of the partners of the company is ERROL REED '64 . . . DAVE McINTYRE '68 writes from St. Louis: "I am still Advertising Manager for Seven-Up International, Inc., and 1974 has been a very interesting year. In May, the American Management Association published my article in Management Review Magazine entitled "Advertising in Undeveloped Countries: Seven-Ups System." In July, I was invited for the fourth time to be a guest speaker at an AMA course on International Marketing. After a fifteen-year layoff from competition in college, I reentered the swimming activity by joining the AAU Masters Program and after two years of hard training, broke two National (unofficial world) age group (35-39) records. What made all the aches and pains worthwhile, was turning in a better time during the National Championships meet than I had ever done in my life." . . . EINAR BERGH '69 Vice Consul of the Norwegian Information Service has returned to the U.S. from Oslo, Norway, and is now based in New York City . . . JOEL KOPEL '73 has been assigned to London by Hertz Europe Ltd., and will be traveling throughout Europe as a financial analyst.

THUNDERBIRD VISITORS

DAN and VICKI GOLDSMITH '65 of Djakarta, Indonesia . . . WALTER KELLY '67 of San Francisco . . . BOB and HAZEL STEINMETZ '55 of Bombay, India . . . RAY MENDOZA '62 of Mexico City . . . SHEPPARD ROOT '69 of Boca Raton, Florida . . . HOWARD YARBROUGH '73 of Chicago . . . LOLA SOMMERS '56 of Dana Point, California . . . RICHARD VON DER HAAR '53 of Kaiserlautern, Germany . . . PETER PALMEN '71 of New York City . . . GARY PRICE '72 of New York City . . . JIM BEHAN '71 . . . FRANK (PACO) DAY '59 of Tucson . . . BILL and JOAN EPLEY '70 of Thousand Oaks, California . . . HOWARD SHAW '61 of El Paso . . . MICHAEL WILEY '69 of Mexico City . . . LINDA HANS '72 of Elmhurst, Illinois . . . DALLAS HENSLEY '72 of Auckland, New Zealand . . . JIM and CHARLOTTE HENDERSON '73 of Torrance, California . . . GABE HOEFLE '72 of Caracas . . . GERALDINE (GURLEY) LAMONICA '70 and husband of Houston . . . MYRON CARLSON '68 of Porto Alegre, Brazil . . . LAWRENCE LANG '67 of Hollywood . . . EDWIN DEBUS '73 of Los Angeles.

**AMERICAN GRADUATE SCHOOL
OF INTERNATIONAL MANAGEMENT**

Thunderbird Campus
Glendale, Arizona 85306

Bulk Rate
U. S. POSTAGE
PAID
Phoenix, Arizona
Permit No. 18

MABEL J ERICKSON 65J
TGSIM
TGSIM CAMPUS
GLENDALE AZ 85306

ADDRESS CORRECTION REQUESTED

Wedding Bells

CONGRATULATIONS and BEST WISHES to the following Thunderbird newlyweds: BROOKS and LORETTA WALTON '73 . . . the BILL WALKERS '70 of Saigon . . . TOM and KATHY ANDREE '74 of Chicago . . . GERALDINE (GURLEY) LAMONICA '70 and husband of Houston (unfortunately, she neglected to give us her husband's first name) . . . JACK and SANDY (WERTH) KERREST '73 of New York . . . HOWARD and PAT YARBROUGH '73 of Chicago.

CRADLE ROLL

GIRLS: CHARLES and MARIA SHIELDS '71 of Kaarst, Germany . . . TOM and BONNY SANDERS '70 of Port Washington, New York . . . BOB and BARBARA AUSTIN '71 of San Jose, Costa Rica . . . CHARLES and JUDY HAZEN '69 of Kirkland, Washington.

BOYS: BUZZ and RHETTA YOUNT '71 of Columbia, South Carolina . . .

LARRY and JOAN GOSS '74 of Manhattan, Kansas . . . DAN and LINDA DENNISON '70 of Arlington, Virginia . . . CHARLES and DOROTHY NIEMANN '62 of Amman, Jordan . . . GEORGE and NANCY KARKLINS '73 of Wallingford, Pennsylvania . . . BRUCE and CHERYL BLANKENSHIP '72 of Rutherford, New Jersey . . . BOB and NANCY KIDNEY '60 of Beirut, Lebanon (twin boys) . . . BEAU and MARY WALKER '68 of Beirut, Lebanon.

THUNDERBIRDS TODAY AND TOMORROW

will appreciate company products and personal contributions for the biennial auction, April '75, from alumni stateside and abroad. Proceeds benefit scholarships and, especially, capital improvements to buildings and furnishings that have aged and aged since you were here.

**International Auction '75
American Graduate School of International Management
Glendale, Arizona 85306**

- Yes, I'll send a gift for Auction '75.
- A friend arriving stateside will mail my gift through domestic mail or deliver personally to the campus.

Name

Address

Grad. Yr.