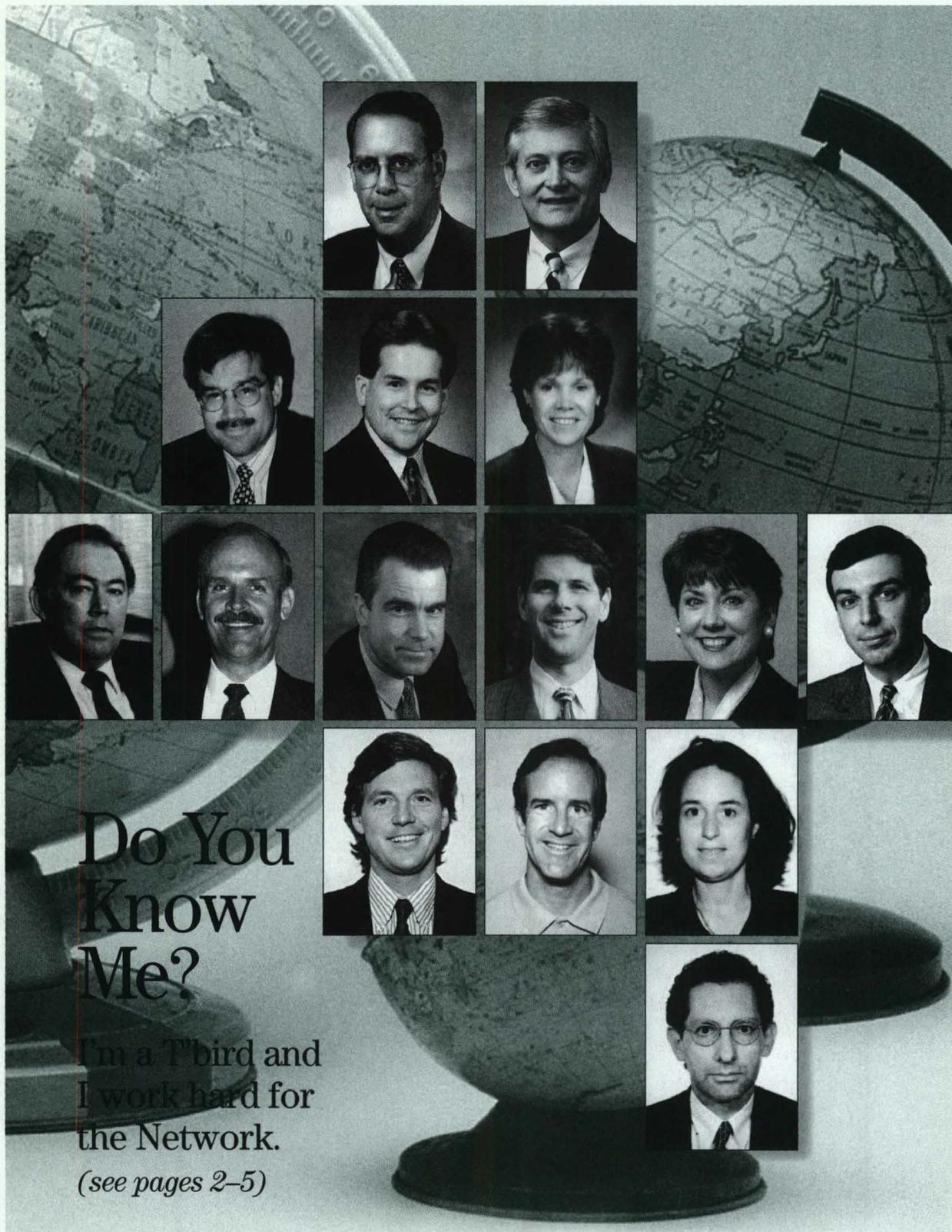


THUNDERBIRD

*The American
Graduate
School of
International
Management
Volume 50,
Number 2
1996*



**Do You
Know
Me?**

**I'm a T'bird and
I work hard for
the Network.**

(see pages 2-5)

THUNDERBIRD

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These T'birds are working hard for all alumni.

6 The European Reunion

Photos and report straight from Budapest.



8 Updates

Lots of T'bird news from around the world.

21 Letter from Elsewhere

The Russian surprise by John S. Sieh '79.

Editor's Note

■ What's so special about this issue?

In spite of being a bit smaller than usual, this issue of *Thunderbird* magazine has three special pieces of information to offer you.

FIRST, check out the Updates beginning on page 8. You'll notice there are a lot more than usual (over 1,200!). The reason? Many of you have sent in your most current information for the soon-to-be-published 1996 Alumni Directory (the newest since 1993, due out in December). Also, with the 50th anniversary homecoming arriving soon (November 1-3), many T'birds want their classmates to know what they are doing.

SECOND, take a look at the photos on pages 6 and 7 from the European Reunion held this June in beautiful Budapest. You might see a friend you know! THIRD and last, flip to page 2 for a story about 15 T'birds who are working hard to make Thunderbird responsive to your needs.

Thomas McMillan, Managing Editor

P.S. Keep your eyes out this October for a very special 50th anniversary issue. We guarantee it will make you feel nostalgic.

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A LETTER FROM JOY '86

Friendship and Pride

As a fellow T'bird, I'm especially proud to be a part of the forward motion going on at Thunderbird right now. It's a privilege to share in the excitement generated from the School's #1 ranking in *U.S. News* and our 50th Anniversary. But the best is yet to come.

The alumni office is preparing for several hundred of you to join us for **Homecoming, November 1-3**. Yes, that's a lot of T'birds in one place. If the crowd is anything like the ones that have attended our 50th Anniversary parties in San Francisco, L.A., or Budapest, there's no telling what might happen!

Homecoming is particularly significant this year. It's a chance to come back and reflect on the part Thunderbird has played in your various successes over the last half-century. It's also a chance to walk hand-in-hand with the School into the next 50 years.

Be forewarned: When you arrive, you may be surprised by some of the significant changes to the campus! To help re-acquaint you, we have tours planned all weekend.

Even so, there is much that is still the same. Yes, the **Tower**, the **Pub**, and the **Quad** (a.k.a. the Fish, Jurassic Park) are as popular as ever with T'birds. But I'm also talking about those things you cannot see, like the friendship and pride we've shared at Thunderbird. I think you'll find heavy doses of both here in November.

We've also planned a special **Business Forum**. International Studies professor Karen Walch and Modern Language professor Bill King will unveil a special CD-ROM

project on **negotiation and arbitration** they've been developing as part of Thunderbird's educational technology push. In the afternoon session, World Business professor and **India** expert Sundaresan Ram will examine the critical do's and don'ts of success in this vital emerging market.

In between, President Roy Herberger will update us with the State of the School address over lunch in front of the Tower. We will also rededicate the Barton Kyle Yount Centre (Yes, the **old library** has received a facelift).

Actually, the list of activities is pretty long...There are the Friday night special **class reunion** activities (including a BBQ at the Pub), the famous Thunderbird **balloon race** and twilight **Balloon Glow** (now held in Scottsdale), **golf** and **tennis** tournaments (great prizes), a special "**Pub Quiz**," music and lunch on the IBIC lawn, a **gala dinner** in

honor of the 50th Anniversary, a **farewell brunch** on campus...In other words, there will be plenty of chances to catch up with old classmates and make new friends.

We plan to keep you busy, but I urge you to take a moment to appreciate the progress the School has made and realize you are a part of it. And I hope you will continue to remain connected with the School long after the week-end is over.

Joy C. Lubeck



John and Valerie Kieser '60 at the San Francisco 50th Anniversary party.



Joy Lubeck '86 (bottom row, center) is Thunderbird's new Director of Alumni Relations. Joining her in Budapest at the European reunion were (top row) John Fogarasi '78, Philip Reeker '91, Agnes Toth '89, Dick Crail '72 and wife Lynn, (bottom row) Mariya Toohey Fogarasi '78, and John Cook '79.

ART ALERT!

A special T'bird art exhibit will be held during Homecoming this year. Alumni, students, staff, and faculty are being asked to submit their best work. Whatever your medium—oils, watercolors, photos, sculpture—just send it in by October 14 (display ready only, please). For details, contact Dean Warner '57 at 602-978-7700.



TAA Board members (l. to r.) Marcos Garay '79, Joe O'Neill '80, Carolyn O'Malley '70, and Chris Johnson '86.

Doing It Better

When it comes to creating value for alumni, this T'bird is working hard

■ by Jennifer Barrett

Mike Dillon '78 knows a lot about banking. He should. He's been doing it for over 15 years, throughout the United States and in the Far East.

He also knows a lot about the Thunderbird network. He credits an alumni connection with helping him clinch his

"We should also talk about the school supporting alumni."

current position as an executive vice president at Key Bank. And the School helped introduce him 17 years ago to former classmate **Connie Chapman '78**, now his wife.

But, until he joined six years ago, he didn't know much about the Thunderbird Alumni Association (TAA) Board. Today, he thinks he may know why he was in the dark back then—just like many other T'birds are today

VISIBILITY. "Many alumni out there say they've never understood what the alumni association does," says Dillon. "And the alumni chapters will also tell you the board is not as visible as it should be." Fortunately for alumni, as the **TAA board president** Dillon is in a position to change the situation.

One way Dillon and other alumni board members (*see pg. 4*) are increasing the TAA's visibility is through increased involvement in alumni and school events. And they're giving it more credibility by owning up to past mistakes and reaching out to alumni,

administration, and current T'birds.

"We all talk about the Thunderbird mystique and

the Thunderbird network, which is one of the strengths of the school," he says. "But we should also talk about the school supporting alumni, alumni supporting the students, students supporting the school. It's really this three-way interaction that is most powerful."

Dillon likens the alumni association to a vehicle—one that can be used to cross the distance between alumni, students, and the School's administration. At the same time, he is aware some administrators and alumni may still believe this car is in need of a tune-up. His message to them? "We're saying we're going to change," he notes, "we're going to do it better."

In two years, Dillon wants the board to produce a "report card" allowing alumni to grade its progress on specific goals. These include developing an alumni advisory council in Europe and

other regions, as well as increasing interaction between alumni and current students. They are also working on publicizing and exporting successful alumni chapter programs.

PROOF. In the past year alone, there is proof of progress towards each. Most recently, at the Budapest Reunion this June, about 20 alumni met to discuss the formation of a European Regional Council. Among them was **John Cook '79**, one of the main people behind 21 successful European reunions, who is helping to coordinate the council with the School's Alumni Office.

Meanwhile, an increasing number of events are drawing alumni to campus as speakers, mentors, and guests. And at this year's Homecoming, presidents of alumni chapters are invited to sit face-to-face with TAA Board members for a first-ever round table discussion.

Although the TAA board may be headed by a different T'bird when the report card is released, that doesn't bother Dillon. In fact, one of the association's priority goals is to increase recruiting efforts from within Thunderbird's 80 alumni chapters.

"You need new blood to keep the approach fresh and the energy levels high," says Dillon. "The make-up of our board should reflect the diversity of our students and alumni."

Regardless of which alumni are guiding the TAA board two years from now, Dillon is confident the group's efforts on behalf of all T'birds will not go unnoticed. "As we deliver the report card," he says, "we expect it to be highly visible. It's something we could speak about with pride that says 'Look, we're accomplishing things, we're really here.'" ■

BACKGROUND



Michael T. Dillon '78
President, TAA Board

EDUCATION

MIM Thunderbird, 1978; Sophia University (Tokyo);
University of Notre Dame

EXPERIENCE

Key Bank: Executive Vice President, commercial banking,
Indiana, Michigan and Ohio
Chase Manhattan Bank: Phoenix, Los Angeles, New York,
Tokyo, and Taipei

FAMILY

Wife, Connie (Chapman) Dillon '78, and two sons, age 12 and 14;
Brother, Joe Dillon '79

ALUMNI ACTIVITIES

Member of TAA Board since 1990; FORAD competition advisor,
Global Career Exploration Day, Homecoming '95

Seeing Eye to Eye With Students

Nearly 200 students came to hear two alumni speak

A primary reason students have always chosen Thunderbird is the opportunity to graduate into the most powerful international business network in the world—the Thunderbird alumni network.

These days, however, some students are not waiting for graduation. They want guidance and advice from alumni when they need it most: as *students* deciding what career path to take.

"We need to bring this 'Thunderbird Mystique' from outside the campus onto the campus," says **Martin Hernandez**, who has the honor this year of being the 100th president of Thunderbird's student government. "A lot of students think the alumni office is something they need to sign up for when they graduate."

Perhaps because he follows in the footsteps of 99 other T'birds who have gone before him since 1947, Hernandez is determined to increase communication between current students and alumni.

ROLE MODELS. One way to bring students and alumni together in mutually rewarding ways, says the student leader, is to encourage more alumni to return to Thunderbird as expert speakers and role models.



Programs that feature direct student-alumni contact are already popular among

students, including the Executive Exchange, the Student-Alumni Mentor program, InterAd, and several Winterim courses that feature alumni as instructors.

The extra efforts many alumni have made to participate in these programs are admirable. **Eric Schroder '79**, country manager of Thailand for Johnson & Higgins insurance, made a trip last year from Bangkok to guest lecture in the Regional Business Environment/Asia class. It was his first visit back to Thunderbird in 16 years.

Not surprisingly, students are also making the extra effort. In April **Mary Doan '80**, CEO and President of Saatchi & Saatchi Advertising in San Francisco, and **Ken Lambert '77**, Managing Director of DMB&B Americas, were featured presenters at a day-long international marketing symposium—organized not by the administration, but by T'bird students. Nearly 200 students came to hear the two alumni speak.

"For us, the opportunity to interact with alumni working in the industries we want to work in is invaluable experience," says Hernandez.—*Jennifer Barrett* ■

Call for Nominations

The Thunderbird Alumni Association
1996 Awards

Thunderbird invites all alumni to acknowledge the special achievements of outstanding fellow T'birds by nominating them for the following Thunderbird Alumni Association (TAA) Recognition Awards.

1. The Distinguished Alumni Award

Four Thunderbird alumni are recognized each year via the *Distinguished Alumni Award*, one from each of the following professional categories:

- 1) Banking & Finance
- 2) Business & Industry
- 3) Entrepreneurship
- 4) Public Service

DEADLINE for
nominations:
August 15, 1996

2. The Jonas Mayer Award

The *Jonas Mayer Award* is presented to one Thunderbird who has demonstrated the ultimate in professional achievements in his or her career, civic service, and Thunderbird activities that reflect great credit on the School.

To request nomination forms for either of these alumni awards, write to: Vickie Austin '93, TAA Board Award Committee, c/o Thunderbird Alumni Relations Office, 15249

N. 59th Avenue,
Glendale, AZ
85306. Or fax
your request to
(602) 978-6814.



NEW
AWARD!

3. The Alumni Appreciation Awards

Beginning this 50th Anniversary year, the *Alumni Appreciation Award* will be presented annually to one alumnus in each of Thunderbird's alumni chapters who has been instrumental in the growth and success of a specific chapter. Criteria for nomination may include 1) innovative ideas for chapter programming; 2) conception implementation; 3) time commitment; 4) offices held; 5) years of service; or 6) campus involvement.

To find out how to nominate a fellow chapter member for this award, please contact either the chapter leader in your area, or call Chris Mosakowski in the alumni relations office at (602) 978-7083.

DEADLINE for nominations: October 1, 1996

THE TAA BOARD OF DIRECTORS

Who Are These T'birds?

The 15 members of the Thunderbird Alumni Association Board of Directors serve as the eyes, ears and voices of 29,000 T'birds around the world. They come from different industries, countries and class years, but work on behalf of the entire Thunderbird network. These respected alumni provide leadership to the School through strategic planning and real-world business advice. Here's a brief look at the personal backgrounds of the TAA Board of Directors.

H. Gene Wick '60

Chairman of the Board

Gene Wick was vice president of operations at the R.J. Reynolds Tobacco International, Inc. in London, England from 1983-1987. He joined the company in 1968 as manufacturing director of the Puerto Rico operation after working for British American Tobacco in Mexico. From 1974 through 1980, Wick was manufacturing director and later served as vice president of manufacturing for RJR Tobacco International-Europe/Africa/Middle East. Wick is a former naval aviator.



Vickie A. Austin '93

Vice President, Direct Delivery

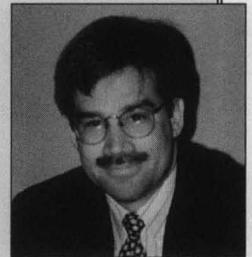
Vickie Austin is vice president for medical communications at Edelman Public Relations Worldwide in Chicago, IL, where she counsels medical and health care clients such as Eli Lilly, Searle and Blue Cross Blue Shield Association. Prior to this, she worked for McMurry Publishing, Inc., and was director of marketing for the market operations office of Humana, Inc., and for Humana Hospital-Phoenix. Austin is a graduate of the EMIM program.



Christopher P. Johnson '86

Vice President, Self Governance

Christopher Johnson is responsible for managing and leading The Bank of Nova Scotia's Technology and Electronics banking efforts (total value in excess of \$1 billion). He began with the company as a credit analyst and later, account officer. He has been an active member and leader of the San Francisco alumni chapter since graduation. He has returned to campus as a speaker for opening ceremonies and for the Global Career Exploration forum.



See story on Michael Dillon '78, President, on pg. 2.



Thomas L. Guetzke '86

Vice President, Chapter Delivery

Thomas Guetzke is president of Market-Advantage International in Minneapolis, MN. He began his career with Whirlpool Corporation where he successfully developed international marketing strategies for 65 countries, including Mexico, Japan, and Europe. In Europe, Guetzke was active in the Brussels chapter and helped organize the 1992 European reunion. He has spoken on campus at the Global Career Exploration forum.

Carolyn O'Malley '70

Vice President, Student Programs

Carolyn O'Malley has been executive director of the Desert Botanical Garden in Phoenix, AZ since August 1995, after serving as assistant director. She was previously director of public relations for The Volunteer Center and is a current board member of the Phoenix Country Day School. O'Malley has lived in Hong Kong, Singapore, Japan, The Philippines, England and Denmark.





Mike A. Santellanes '60

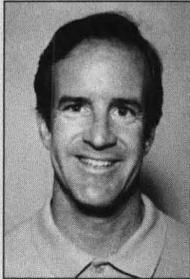
Vice President, Fundraising

Mike Santellanes has more than 33 years of experience in auditing and business consulting for public and private entities, including 29 years in Central America. Before retiring in 1993, he was senior partner and

chairman of Price Waterhouse Interamerica (includes Guatemala, El Salvador, Honduras, Nicaragua, Costa Rica, Panama, and the Dominican Republic). He established offices for Price Waterhouse in Costa Rica and Nicaragua in 1965.

Beatrice E. Cueto '87

Beatrice Cueto joined the International Private Bank at Bankers Trust Company in May 1993. She now serves as the team leader/business driver for the Southern Cone Region (Argentina/ Chile/Paraguay/Uruguay), supervising managers in the U.S. and working with current and prospective clients. Previously, Cueto worked at Chase Manhattan Bank-Private Banking International and Banco Santander International, both in NY. She is based in Miami, FL and recruits regularly at Thunderbird for Bankers Trust.



Stephen J. Doyle '82

Stephen Doyle is president of Integrity International Corp., a subsidiary of Integrity Coal Sales, Inc., a U.S. company formed in 1990 and currently trading about 1.2 million tons per year worldwide. He began Integrity International after 11 years with Ruhrkohle Trading Corporation as vice president and general manager. Doyle is past president and current board member of the New York alumni chapter. He is also past president and current board member of the New York Coal Trade Association.

Maarten W. Fleurke '79

Maarten Fleurke is president of ACO Polymer Products, Inc., a manufacturer of pre-cast building materials with U.S. factories in Ohio and North Carolina. Prior to joining ACO, he worked in various international capacities, including John Deere in Europe and the Middle East, and as entrepreneur in Mexico and Russia. He was co-founder of the Gold Coast/ Ventura County alumni chapter and conducted the first alumni gathering in Russia.



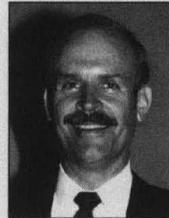
Marcos R. Garay '79

Marcos Garay is managing director of International Specialized Banking at Bancomer S.A. and its brokerage firm, Casa de Bolsa Bancomer. Garay is responsible for foreign branches and offices of the bank and the brokerage firm, as well as international product development for private banking. He was previously vice president, International of Acciones Bursatiles, the precursor of Casa de Bolsa Bancomer. Garay helped found the Mexico alumni chapter in 1979.



McDiarmid R. Messenger '72

McDiarmid "Mac" Messenger is a self-employed consultant of international trade finance. Before starting his own business, he spent six years running Standard Chartered Trading Company, a trade finance subsidiary of Standard Chartered Bank. He has more than 20 years experience in international finance and trade banking services. Past foreign assignments include posts in Germany and Denmark for American Express Bank, and in the United Arab Emirates and Brazil for First Interstate Bank.



Joseph A. O'Neill '80

Joseph O'Neill is director for the Western hemisphere for Jergens, responsible for the development of all business throughout Latin America and the Caribbean. He has been with Jergens since 1986 and is former director of sales, Far East. Before joining Jergens, he was General Manager of the product processing group of Dover Corporation for Latin America and Asia. O'Neill recently served as president of the Greater Cincinnati World Trade Association and president of the Cincinnati alumni chapter.



Stephen K. Orr '79

Stephen Orr is managing partner of Orr Associates, Inc. (OAI), based in Washington, D.C. He advises corporations, foundations, individuals, and non-profit organizations on managing strategic issues, raising resources, and marketing events. Prior to establishing OAI, Orr was managing director of The One to One Partnership, Inc., a non-profit, youth mentorship organization. Orr worked on Wall Street for 12 years and served as vice president in the Investment Banking Division of Goldman, Sachs & Co. from 1986 to 1991.



John C. Schuldt '85

John Schuldt is currently South Pacific district sales manager for Ford Worldwide Export Operations in Tokyo, Japan. He joined Ford Motor Company in 1985. Schuldt is a former Atlanta alumni chapter president and Ford liaison for Thunderbird fund raising efforts. He has served as Zone Sales Manager, Market Representation Manager, Administration Manager, Distribution Manager and Lincoln Marketing Manager.



Budapest: From business forum to buffet, T'birds had a memorable time

by John Cook '79



The spirit of Thunderbird shone all weekend long June 6-9, 1996, as more than 250 alumni and guests from over 25 countries—some from as far away as Hawaii, Scotland and Russia—gathered in Budapest, Hungary for the 21st annual European Reunion.

Like last year, the highlight of the weekend (in addition to the social activities!) was Thunderbird's trademark *European Business Forum*. This year's forum brought together European executives, economists and politicians to explore the topic of "Trends and Transition in Central Europe: The Commercial Perspective," and was co-sponsored by the Harvard Club of Hungary, the American Chamber of Commerce and the International Management Center.

Attendees of the forum were certainly in good company: U.S. Ambassador to Hungary **Donald Blinken** opened the session with lessons on Hungary and its economy in the post-Cold War era. **Mr. Ernest Beck**, Central Europe Correspondent for the *Wall Street Journal*, moderated the conference.

Expert speakers and panelists that followed included **Dr. Lajos Bokros**, former Minister of Finance for Hungary; **Dr. Gyorgy Szapary**, Deputy President, National Bank of Hungary; **Mr. Kenneth Wisnoski**, President, Tenneco Energy Europe; **Mr. Michael Zafirovski**, President and CEO of GE Lighting

Europe; **Mr. Chris Lacey**, Director of Sales/Marketing, GM/Opel Hungary; and **Dr. Aldo Fozzati**, Vice President and General Manager, Delco Remy International. The forum ended with a lively question-and-answer session.

Here's a quick run down of the full weekend:

THURSDAY, after check-in at the Marriott, attendees were treated to a grand buffet and reception at the New

York Cafe, a beautiful turn-of-the-century eating and drinking establishment.

FRIDAY started off with city tours of Budapest by bus, followed by the *European Business Forum*, at which the press and local business leaders were well represented. The day concluded with a gala dinner, where speaker **Colonel James McConnell** provided a description of the U.S. deployment in Bosnia.



Ernest Beck, Central Europe Correspondent for the *Wall Street Journal* and moderator for the business forum, holds court with Dr. Aldo Fozzati, Vice President and General Manager, Delco Remy International, and Mr. Chris Lacey, Director of Sales/Marketing, GM/Opel Hungary. "Trends and Transition in Central Europe" was the forum theme.



Dr. Lajos Bokros, former finance minister of Hungary, offered insight into the tough steps his government took to solidify the Hungarian economy.



Philip Reeker '91 of the Office of Press and Information of the U.S. Embassy; Dr. Lajos Bokros, former finance minister of Hungary; John Fogarasi, Commercial Attaché for the U.S. Embassy in Hungary; and Dr. Gyorgy Szapary, Deputy President, National Bank of Hungary prepare for the European Business Forum.



4

1. Enjoying the outdoor luncheon at the famous Gundel's Restaurant in Budapest are Cynthia Spidell '90, Chip Tedeschi '92, Dave Young '91, Maria Bratt '84, Robert Kuller '84, Mickie Senften '90, and Robert Ragsdale, '91.



5

2. Mariya Toohey Fogarasi '78, Chairman of the 1996 European Reunion organizing committee, signs the traveling alumni book containing 50th Anniversary greetings from around the world.
3. Bruce Roman '71, Garry Moore '64 and his wife Barit, and Fred Koppl '52 enjoy the opening reception at the opulent New York Cafe in Budapest. The June reunion attracted more than 250 people from over 25 countries.
4. Bob Dilworth '60 and his wife Irene board the bus for a reunion tour of the two sides of the Danube River that form the city of Budapest.
5. Charles LaFond '80 of Austria and John Cook '79 of Switzerland are long-time reunion attendees. Cook is past chairman of the Thunderbird Alumni Association of Europe.

SATURDAY began at the well known Gundel's restaurant, where alumni treated themselves to an assortment of typical Hungarian specialties. Dr. Herberger introduced our new Director of Alumni Relations, **Joy Lubeck '86**, and also gave an overview along with Senior Vice President **Mel Copen** of the direction that the School is taking, particularly the global distribution of international management education

via the internet. Merrill Lynch's **Tom Hobson '79** started the philanthropy ball rolling with the announcement of personal contributions by him and **Angelina Hall '79**. By the end of the weekend, various classes had donated nearly \$9,000 to the School. The School also conducted a small focus group of alumni to brainstorm on the future **European Alumni Council**, which will provide a permanent base for communication between the School, European alumni and the TAA Board of Directors. Saturday evening was spent cruising on the Danube River. The grand prize of the weekend raffle was a roundtrip domestic flight on Delta, won by Katie and **Tom Joski '85** of London. **Holly Coors-Smith '91** won free tickets and accommodation to the 50th Anniversary homecoming in Phoenix! **Casper Appeldorn '90** won a weekend for two, including a cooking class, from Mas de Cornud cooking school and country inn located in France, owned by **David Carpita '67**.



Agnes Toth '89 and Dick Crail '72 showcase a hand-drawn map of the new world from 1540. The map, a replica by Dr. Zsolt Torok that took a year to make, was presented to the School by the 1996 European Reunion committee in honor of Thunderbird's 50th anniversary.



U.S. Ambassador to Hungary Donald Blinken engaged a near-capacity crowd at the business forum with his insider's view of post-Cold War Hungary.

SUNDAY concluded the weekend with an enormous buffet brunch at the Marriott, where old friends and new acquaintances exchanged cards and toasted the one-and-only Thunderbird. ■

Sponsors

The Budapest committee would like to thank the following companies for their generous support (in alphabetical order): American Express, Budapest Marriott, The Budapest Sun, Citibank Hungary, Coca-Cola Hungary, CompuServe Hungary, Delta Airlines, General Electric, Westel 900; and for the Gala evening: Budapest Wine Society, Mas de Cornud Ecole de Cuisine, Juventus Radio and CartArt FacTsimile.

Organizing Committee

The Budapest organizing committee was chaired by **Mariya Toohey Fogarasi '78**, a past president of the Thunderbird Alumni Association of Europe (TAAE). Mariya's career took her to Germany, Canada and Bulgaria before moving to Hungary, where her husband **John Fogarasi** is Commercial Attaché at the U.S. Embassy ("John's organization of this year's business forum should qualify him for a Thunderbird MIM!" notes Mariya.) Other organizers included Citibank's **Agnes Toth '89**, a Hungarian-American who has lived and worked in Hungary the past three years; **Dick Crail '72** of Lockheed Martin and his wife Lynn; **Philip Reeker '91** of the Office of Press and Information of the U.S. Embassy; and **John Cook '79** of Institutional Investors Consulting Company in Zurich, Switzerland and past president of the TAAE.

Class Updates

'47-'59

REUNION
'51, '56
NOVEMBER
1996

Wilbur Robert

Marisa '47 is director of marketing at H & J Imports-Exports. He lives with his wife, Andrée, in Ventnor, NJ. **Robert L. Bean '48** is chairman of the Sunbelt World Trade Association and was last year's recipient of the "Arizona Outstanding International Business Leader of the Year" award for 1994. He lives in Green Valley, AZ. **Sigmund L. Liberman '48** is national director at AWR Products-Australia. He lives with his wife, Lee, in Carrollton, TX. **Lloyd Clark '49** is proprietor of LC

Enterprises, a writing, lecturing and tour guiding service. He also writes a weekly column for *The Daily News-Sun*. He and his wife, Jean, live in Sun City West, AZ. **Emanuel Forster '49** is owner of Emanuel Forster & Associates. He lives with his wife, Sylvia, in Pacific Palisades, CA. **Sidney M. Pace '51** is manager at J.B. Ranch, Inc. in Gateway, CO. **Van F. Crichfield '53** is retired and performing mission work in Slovenia, Croatia, and with Bosnian refugees. He resides in Frederick, CO. **George L. Houghtaling '53** is retired and living with his wife, Sharon, in Frostproof, FL. **John C. Temple-Raston '56** retired from the Newspaper Association of America in July, 1995 as vice-president/Western regions. He and his wife, Sandy, live in Tiburon, CA. **John D. Gilbert '57** is owner of World Wide Marketing. He lives with his wife, Sara, in Loveland, OH. **Kenneth C. Cogdill '58** recently retired from the position of vice-president, corporate planning and control, with Amerada Hess Corp. Cogdill worked for Amerada Hess for 26 years. He received his MBA from Harvard in 1966, and also worked for Exxon and Bank of Boston. He and his wife Janie reside in Summit, N.J. **J. H. (Ham) Dethero '58** is senior vice-president at Commercial Bank of San Francisco. **W. Roger Rae '58** is advertising sales rep. at Roger Rae Associates in Pelham, NY. **Pieter A. Vos '58** is owner/president at Global Marketing Associates. He lives with his wife, Harriet, in Sun City West, AZ. **John R. Bogert '59** is president at A.D.M. Company, Inc. in Phoenix. **Harry W. Griffiths '59** is owner/CEO at International Marketing Associates in Boise, ID. **Wallace L. Johnson '59** is involved with sales and parts at Mile High Turf, Inc. in Northglenn, CO. **George L. Reeves '59** is president at Bancaracas International Banking Corporation in San Juan, Puerto Rico. He lives with his wife, Rosa, in Miami, FL. **David A. Reider '59** is consultant at Reider & Associates in Miami.

'60-'64

REUNION
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John B. Barnett '60 is broker/owner at Re/MAX A-Team Professionals. He and his wife, Donna, live in Norco, CA. **Robert M. Bielby '60** is president

MULTI-CHAPTER EVENTS

The Phoenix Chapter is planning a weekend trip to San Francisco in August. Seattle, Portland, Tucson, and all California chapters are invited to join this weekend of cable cars, fine dining, and the beautiful bay of San Francisco. Packages are available including round-trip airfare from Phoenix, transfers to the hotel, two nights accommodations, and a California Wine Country Tour. For details, contact Lisa Pringle at (602) 561-1055.

and CEO at Durcon, Inc. He lives in Sarasota, FL. **Allen J. Brenteson '60** is president at Inter-American Medical Services in Miami. **Howard Grant Hall, II '60** is personal finance officer at Wells Fargo Securities, Inc. He lives with his wife, Deborah, in Moraga, CA. **G.H. (Gerry) Kangas '60** was elected state treasurer and a member of the state cabinet of Gideons International, a non-profit organization. He lives with his wife, Jeanne, in Clatskanie, OR. **John J. Ross '60** is consultant at Dart Container Corp. He lives with his wife, Carol, in Broomall, PA. **Robert L. Standfast '60** is global account manager at Saudi Oracle Limited. He lives with his wife, Christine, in Al Khobar, Saudi Arabia. **Richard H. Bagnall '61** is self-employed at Bagnall Financial Services in Wauwatosh, WI. **Kenneth L. Bennett '61** is managing director at Schilz GmbH. He lives with his wife, Ursula, in Dreieich, Germany. **James M. Davis '62** is vice-president/general manager at TFX Fiberoptics. He lives with his wife, Suzan, in Naples, FL. **Margaret (Marty) Moore Brennan '62** is self-employed at Moore Brennan Real Estate Financing in San Francisco. **William (Bill) A. Rosenthal '62** is vice-president and general manager at Atlanta-based Conway Data Inc., a global company specializing in research, publications and technology-related products for executives in corporate real estate and economic development. **Gordon R. (Bob) King '63** is broker at Jeanne Baker Inc. in Miami, FL. **George G. LaPlante '63** is investment banker at Robert W. Baird and Co., Inc. in Grand Rapids, MI. **Henry R. Vigor '63** is export manager-Latin America at Zippo Manufacturing Co. He lives with his wife, Karen, in Bradford, PA. **Bruce R. Bleeker '64** is vice-president, loan reviewer at California Korea Bank. He lives with his wife, Gail, in Lakewood, CA. **Bruce T. Hord '64** is a self-employed international sales consultant who

assists small companies in export start-up. He lives with his wife, Christina, in Canton, OH. Their son is a current Thunderbird student and Bruce recently had an opportunity to visit the Thunderbird campus. He writes, "Magnificent changes at the school. Hard to believe. Hope to return before our son graduates." **Murray Hutchison '64** is retired from International Technology Corp. **John R. (Russ) Jagoe '64** is president/owner of Export USA Publications in Bloomington, MN. **Charles A. Lagergren '64** is international sales manager at Moog Automotive. He and his wife, Karen, reside in Wildwood, MO. **Dwight W. Smith '64** is manager-Arizona at Mortgage Investors Corporation. He lives with his wife, Eileen, in Phoenix.

'65-'66

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Robert D. Bithell '65 is president at Bithell Foods, Inc. He lives with his wife, Mary, in Boring, OR. **Robert A. Cushman '65** is president at GS Industries, a steel manufacturing company. He lives with his wife, Janina, in Charlotte, NC. **Robert W. Gravell '65** is owner of The Latin Associates Inc., a firm specializing in consulting and sales of oilfield equipment in Houston. **Robert (Bob) A. Nuell '65** is partner at Robert A. Nuell & Assoc. in Sausalito, CA. **Richard D. Savage '65** is broker/traffic manager at Wardcom Corp. He lives with his wife, LeGlynn, in Sebastopol, CA. **John L. Shepherd '65** is self-employed at Focus Financial Network in Minnetonka, MN. **Donald E. Whisman '65** is director, analysis & agreements at Howard Hughes Medical Institute. He and his wife, Helen, reside in Kensington, MD. **Howard J. Boyer '66** is financial consultant at ASB Financial Services. He lives in Walnut Creek, CA. **Ward H. Clarke '66** is owner/partner at Freedom Enterprises, a network marketing, health, non-smoking and petroleum products company. He and his wife, Sally, live in Redmond, WA. **Peter X. Hahn '66** is sales manager at TravelHost in Fairport, NY. **David P. Haney '66** is manager, training centers I/IV at Caterpillar, Inc. He and his wife, Brenda, live in Tucson, AZ. **Kenneth W. Holbrook '66** is president, consumer & professional products at The Vigoro Corp. in Winter Haven, FL. **David LeBlanc '66** is vice-president at Pacific Forest Resources. He lives with his wife, Patti, in Larkspur, CA. **Richard E. Mar '66** is director at The Just Company (Japan, United States, and trade representative of China) in Foster City, CA. **Francesco L. Michelato '66** is officer for the think tank of FORZA Italia, the Italian conservative political party. He lives in Milan. **Brian Reilly '66** is president and CEO at the Reilly Company, a consulting firm that specializes in international market development and management. He lives with his wife, Kathie, in Waconia, MN. **John S. Thielbahr '66** is managing director at D.M. Schaffer Corp., an international consulting firm in Idaho.

'67

Gary S. Ambrose is president at Kaloli Point Enterprises in Hilo, HI. **William F. Craig** is president at Hielomatic, C.A., a manufacturer of commercial refrigeration equipment. He and his wife, Rosa, live in Valencia, Venezuela. **Martin W. Dennis** is managing partner at The Dunhill Group in Baltimore, MD. **John H. Dunmar** is vice-president at Sykes International, Ltd. in New York, NY. **Victor Fontaine** is president/CEO at Caterpillar Rental Services Network, Inc. He lives with his wife, Karin, in Peoria, IL. **Frederick J. Frese III** is clinical supervisor for Western Reserve Psychiatric Hospital's community outreach service. He also holds faculty appointments in both psychiatry and psychology at Case Western University in Cleveland. He lives with his wife in Hudson, OH. **James T. Grossmann** is division chief, Office of Privatization and Economic Restructuring/Europe at the U.S. Agency for International Development (USAID), Bureau for Europe and New Independent States. He resides in Alexandria, VA. **Bill Page** and his wife Claudia have finished building their new home, a family compound on 10 acres with a trout stream, located just north of Ojo Caliente (55 miles from Sante Fe). Bill writes: "A mac and modem connect us to Claudia's business in Denver, and I do substitute teaching K-12 in the local district." **Richard E. (Rags) Ragsdale** is chairman at Community Health Systems, Inc. He lives with his wife, Anne, in Brentwood, TN. **Samuel H. Stenson** is CEO at Shoreline Services, Inc. in Pine River, MN. **Frederick B. Suarez** is regional president, Andina Caribbean at Sanofi Winthrop in Bogota, Colombia. **James (Jim) D. Tegeder** is principal at Entree Ltd. He lives with his wife, Marlene, in Holly Springs, NC.

'68

Ronald T. Alonzo is executive director, international at The Frymaster Corporation, a food service equipment manufacturer. He and his wife, Denise, live in Shreveport, LA. **Kenneth A. Banks** is president at Fahlgren Benito Advertising, Inc. He lives with his wife, Sandra, in Redington Shores, FL. **Barry M. Beyer** is regional director, Latin America at Gas Services International Limited in Houston. **Robert Chapman**, chairman and CEO of Megdyne Information Systems, was recently elected to chairman of the board of Infodirect PTY, LTD., and information services firm headquartered in Sydney, Australia. He also serves on the boards of Delphi Information Sciences and BEPA, Inc. He writes that he "would love to hear from old friends." **Michael J. Geier** is partner at Rampage Marketing Services Inc., an insurance brokerage organization in NE Ohio. He lives in Akron, OH. **Steven L. Gold** is founder and CEO of the CCI Companies, which include Trish Information Services and TBS Marketing Services. The firm specializes in market-

ing research and business-to-business telemarketing for technology companies. Steven lives with his wife, Anne Marie, in Lafayette, CA. **Robert G. Hatfield** is chairman and CEO at View Tech, Inc. He lives with his wife, Kathleen, in Camarillo, CA. **James F. Lehman** is director at LB International, Inc. in Flagstaff, AZ. **Adam T. Moss** is president at Mass Distributing in Des Moines, IA. He lives with his wife, Mariann, in West Des Moines. **John E. O'Brien, Jr.** is executive vice-president and chief operating officer at MAPSCO, Inc. in Dallas. **William R. Owens** is president at Re/Max Property Associates. He and his wife, Elaine, live in Wake Forest, NC. **Robert R. Schreiber** is management consultant at R. Schreiber & Associates. He lives with his wife, Maria, in Akron, OH. **William S. Simpson** is sales representative at RMC & Associates in Wayne, PA. **John W. Unruh** is advertising sales representative at Pioneer Newspaper Group. He lives in Mill Creek, WA. **Richard Weden** is senior vice-president at American Express. He and his wife, Mary, reside in Moscow, Russia.

'69

Andrew R. (Bob) Black is group vice-president at Pet, Inc., a specialty food products manufacturing and marketing firm. He and his wife, Margaret, live in St. Louis. **Robert T. Coyne** is president/owner of Fargo Street Properties, Inc. He lives with his wife, Jessica, in Manchester, MA. **Mark E. Daniel** is senior security at MBNA, I.S. in Dallas. **Peter H. Daniels** is asset manager at Bank of America. He and his wife, Joan, live in Los Angeles. **Steven M. Friedheim** is president/CEO at Insight Entertainment, a television station ownership company in Nashville, TN. **David H. Gill** is vice-president at Steinman, Boynton, Gronquist, and Birdsall in Chicago. **Harold S. Johnson, Jr.** is vice-president/general manager at GTE Directories Corporation in Irving, TX. **Sam Matson** accepted early retirement from ARAMCO, the Saudi Arabian oil company, on February 1, 1995. He joined the company in 1975 and retired as head of the Cost Services Division which supports ARAMCO's capital construction program. His family has settled in Austin, TX. **John G. Pattullo** is tax attorney at Ehmann & Hiller, P.C. He lives with his wife, Susie, in Paradise Valley, AZ. **Ronald J. Rowland** is branch manager at Sierra Detroit Diesel-Allison Inc., in West Sacramento, CA. **Edward E. Sanders** is chairman and editor-in-chief at Blue Chip Publishing Corp. in Salem, OR. **Norman L. Wells** is vice-president, structured trade finance at Commerzbank AG in New York, NY.

'70

Gary A. Counts is underwriting manager at Alternative Capital Group, a subsidiary mortgage lending firm of Harbor Financial. He lives in Richardson, TX. **William R. Cutler, Jr.** is president at CSM International Corp. He lives with his wife, Deborah, in Vienna, VA. **John F. Duffer** is director of national acc. sales at Hackney & Sons, Inc., a worldwide manufacturer of beverage distribution equipment. He resides in Irving, TX. **Linda J. Eaton Veblen** is human resource director at Keyes Condon Florance. She lives with her husband,

Tom, in Washington, DC. **Douglas V. Frengle** is president at Concord Corporation in Hillsboro, OR. **George D. Ittner** is president/COO at Newport News, Inc. in New York, NY. **Thomas F. Johnson** is national sales manager at PAI Industries. He lives with his wife, Dinah, in Alpharetta, GA. **Mangeshwar (Matt) S. Mathur** is vice-president, finance at M. M. Corporation. He lives with his wife, Ranjana, in Albertson, NY. **Philippe Matron** has been relocated from Puerto Rico to Peru as channel marketing planning and merchandising manager for Coca-Cola. He is responsible for five countries, including Chile, Bolivia, Peru, Ecuador, and Colombia. Philippe has worked for Coca-Cola for 21 years, and has two children, a son who is 14 and a daughter who is 9. **Carolyn Polson O'Malley** is executive director at the Desert Botanical Garden in Phoenix. She is the ninth executive director of the 56-year-old garden. **Wayne M. Pulver** is benefits analyst for the State of Arizona in Phoenix. **Bo Leopold Seifert** is managing director at ISL Marketing AG in Lucerne, Switzerland. **Wesley A. Sheehy** is agri-business representative for the State of California, Employment Development Department. He and his wife, Susan, live in Healdsburg, CA. **Michael C. Sunderland** is vice-president at Square One Armoring Services, a manufacturer and installer of Ballistic armor. He lives with his wife, Kuka, in Miami. **William (Bill) C. Walker** is controller at Tactical Fabs, Inc., a high-tech manufacturer and assembler. He and his wife, Ana, live in Los Gatos, CA. **Marilyn J. Ward Muessel** is a self-employed salesperson/marketer. She lives in Frisco, CO.

'71

Charles Edward Buchner is retired and lives in West Palm Beach, FL. **Terry W. Cady** is managing director at Linc Financial in Chicago. **Gary Cunningham** is vice-president at New America Asset Management Services. He and his wife, Larae, live in Irvine, CA. **John D. Daughenbaugh** is senior vice-president, credit administration group at First National Bank of California. He lives with his wife, Su Mei, in Los Angeles. **Robert E. Hartman, Jr.** is senior auditor at Zale Corp. in Irving, TX. **William T. Kelley** is general manager-North America at Aesculap-

Meditec, a supplier of medical lasers. He and his wife, Judy, reside in Coto de Caza, CA. **Joseph Shelley Moorhead** is broker at Sestia Securities/Seslia and Company in St. Thomas, VI. **Jerry A. Morgan** is senior marketing executive at DataWorks Corp. He lives with his wife, Mary, in Escondido, CA. **Karl S. Reiner** is retired from the U.S. Department of Commerce. He lives in Clifton, VA. **Robert E. Stimson** is director Asia-Pacific at Industrial Dynamics Co., Ltd. in Torrance, CA. **Leith A. Swanson** is president at Prime Net in San Diego.

'72

Edward C. Auble is self-employed/insurance at Broker Resource Center in Paoli, PA. **Gary L. Buckingham** is general insurance manager-Kenya at AIG, Inc. in New York, NY. He lives with his wife, Els. **Hans Combee** is director, finance and treasury at Office Commercial Pharmaceutique. He lives in Le Mesnil St. Denis, France. **Kent (Sluggo) Gregory** is French teacher for Denver Public Schools in Denver, CO. **Jack W. Hurlbut** is area manager-Europe at Baker Hughes Mining Tools. He and his wife, Susi, live in Norfolk, England. **David E. Logie** is corporate secretary/treasurer at LMRA International. He resides in North Granby, CT. **L. Peter Niggeman** is executive vice-president at E.W. Blanch Co. in San Francisco. **Erich S. Reichenbach** is president (manufacturer's representative for electronic components) at Reichenbach International. He lives with his wife, Mizuho, in Westlake Village, CA. **Lawrence (Larry) D. Schulz** is financial controller at Eberle Controls GmbH in Nürnberg, Germany. He lives with his wife, Claudine, in Munich. **Gary L. Slade** is national account manager at Alza Pharmaceuticals. He lives in Santa Ana, CA. **Hiroshi Suzuki** is president at Coleman Japan Co., Ltd. in Tokyo. **W. Allen Taft** is president at W.A. Taft & Co., Ltd. in Hamilton, Bermuda. He resides with his wife, Susan, in West Chester, PA.

'73

Gary E. Adams is risk manager at Willbros U.S.A., Inc. He lives with his wife, Peggy, in Tulsa, OK. **A. Rodney Boren, Jr.** is managing director at Resource Companies, Inc. in Minneapolis. **Richard J. Breit** is senior vice-president and CFO at Banco Espanol de Credito, S.A. in New York. He lives with his wife, Toby, in Weston,

GREAT CHAPTER IDEA!

Several chapters are already planning special trips to Thunderbird this November for the School's 50th Anniversary Homecoming. For example, Chicago T'birds are planning ahead by organizing charter flight rates, hotel discounts, and other group-travel benefits. This year's anniversary celebration is sure to be the best—don't miss out!

CT. **Dennis Ferguson-Acosta** is a self-employed arts consultant/independent theatre production. He lives in Lima, Peru. **Thomas (Ty) F. Greer, Jr.** is managing partner at Enterprise Capital Corporation in Moraga, CA. **John C. Howell** is president at Hostar International, Inc., designers of material handling systems and equipment for premier hotels worldwide. He lives with his wife, Aleli, in Snohomish, WA. **Willard B. Hunter** is senior account manager at Research and Polling, Inc. He and his wife, Kathi, live in Corrales, NM. **Michael S. Kim** is owner of Michael S. Kim & Co., CPAs. He lives with his wife, Sook, in New York, NY. **James M. Kisela** is real estate agent at Davidyan & Nichols. He lives with his wife, Jan, in Wynnewood, PA. **David Levy** is vice-president/director of public affairs at the Federal Reserve Bank of Minneapolis. He lives in Orono, MN. **James S. Love** is president at American International Homes SW. He lives with his wife, Cyd, in Monterey, CA. **Daniel P. Nash** is teacher of German/Spanish for Jefferson County Public Schools in Evergreen, CO. He lives with his wife, Lynda, in Denver. **Michael L. Quinn** is executive director at Bucks County Housing Development Corp. in Levittown, PA. **James L. Sanchez** is personal financial advisor at American Express Financial Advisors in Richardson, TX. **Susan F. Stevens** is managing director at Chase Securities, Inc. in New York, NY. **Lee C. Stewart** is director of finance at Union Carbide Corporation. He resides in Weston, CT. **Vittoria A. Tomich** is vice-president at Unim, Inc., a hair care manufacturing company. She lives with her husband, Peter, in Phoenix. **Gerald W. Widasky** is home office consultant at U.S. West Communications in Phoenix.

'74

Carleton J. Brown is president at Software America Computer Center. He and his wife, Betty, live in Grand Rapids, MI. **Ronald E. Brown** is vice-president, sales and marketing at Flash Technology Corp. He lives with his wife, Jane, in Franklin, TN. **Robey A. Clark** is partner (real estate development) at Briscoe Clark Co., Ltd. in Dallas. **Charles W. Cliburn** is business development manager at Unisys Corp. in Tallahassee, FL. **Hal Q. Coggins** is an instructor at Florida Keys Community College in Key West.

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NETWORK: ARUBA!

Pictured together are (l to r) Peter Palmen '71, Lisa LaBonté '96, and Charles Rund '70. Palmen is the High Commissioner for Offshore Development, and Rund is the President of the First National Bank of Aruba. Nice assignment.



Timothy G. Connolly is senior vice-president at American National Bank. He lives with his wife, Lynn, in Wichita Falls, TX. **Steven W. DeLateur** is president at the Law Offices of Steven DeLateur in Palm Desert, CA. **John (Jack) F. Kenny** is chief executive officer at Hotel Group of America. He lives with his wife, Lindsay, in San Rafael, CA. **Frederick B. Ollett III** is CFO at Chemical Mellon Shareholders Services. He lives in Upper Saddle River, NJ. **Duane A. Partain** is a faculty member at Lane Community College. He lives with his wife, Jane, in Eugene, OR. **William N. Paty** is vice-president at Daiwa Bank, Ltd in New York. He lives with his wife, Diane, in Katonah, NY. **Randal G. Pearson, CFA** is president at Geomatrix, Inc. He lives with his wife, Paula, in Ridgewood, NJ. **Thomas J. Pinion** is loan officer at First National Mortgage Company of Evansville. He lives in Gosport, IN. **Gary L. Schaefer** is Mediterranean regional manager at Teledyne Rodney Metals, a specialty metals and tubing producer. He resides in Milan, Italy. **Arnt Vagle** is president at Global 2000 in Casselberry, FL. He lives with his wife, Sharon, in Winter Springs. **Wim J. Verkaik** is owner of Santa Barbara Peripherals in Santa Barbara, CA. **David J. Welch** is section manager at Bank of America in Pleasant Hill, CA.

'75

Dale E. Barlow is executive recruiter at Mangieri Solutions in Norwalk, CT. **Robert P. (Pat) Barnes, CPA** is president at Robert Barnes Consulting, Inc. in Roanoke. He lives with his wife, Marilyn, in Cloverdale, VA. **Robert C. Burnett** is general manager at Coflexip Stena Offshore-Asia. He has worked for Coflexip Stena Offshore for 18 years. The company is the world's largest sub-sea contractor in the offshore oil and gas industry. He resides in Singapore. **Dennis M. Campbell** is owner of Mission Mountain Resources. He lives in Billings, MT. **Paolo Colombi** is assistant vice-president at Sprint Corporation. He lives in Oakton, VA. **Johnny W. Davis** is broker at ADM Investor Services in Covington, TN. **Jennifer A. Fidiham Brandenburg** is consulting systems engineer at Bank of America in Concord, CA. **George M. Fronske** is manager, export administration at Fiberite Inc., a materials manufacturer for aerospace. He and his wife, Nonglak, live in Phoenix. **Robert L. Gilbert, Jr.** is vice-president at Standard Chartered Bank in New York, NY. **Arif Yusuf Hafiz** is general manager at Omar A. Balubaid Company, Ltd. in Saudi Arabia. He and his wife, Tasneem, reside in Middlesex, United Kingdom. **Mark "Arnold Palmer" Hasbany** is director, int'l fin. net. at TRU, Anderson (Engineering). He lives with his wife, Valerie, in Toronto, Canada. **Charles Ingalsbee** is vice-president/general manager at Camberley Hotel Company. He lives with his wife, Lora, in Abingdon, VA. **Bruce Lamarche** has been (since 1993) in the grain and agribusiness markets based in Geneva but working the North African and Ukrainian markets together with two ex-Continental Grain colleagues. He was with Continental Grain for 20 years prior. **Susan R. Nakaoki** is director of finance at FHP Healthcare in Cerritos, CA. **M. Camper O'Neal** is senior invest-

ment advisor at Merrill Lynch in Sarasota, FL. **Duane K. Okamoto** is president at Okamoto Consulting Group in Honolulu, HI. **James F. Paloma** is international sales manager-packaging and converting papers at Crown Vantage, Inc. in Cincinnati. He lives with his wife, Pamela, in Amelia, OH. **Victoria L. Rickey** is president and managing director at NACCO Material Handling Group-Europe. She lives with her husband, Barry, in Ayrshire, Scotland. **David E. Salazar** is senior vice-president, sales and marketing at EMED in San Antonio, TX. **Dennis Stanford** is purchasing manager at Fleet, Coca-Cola Trade Co. in Pfäffikon, Switzerland. He has been doing business in Eastern Europe and Russia for The Coca-Cola Company since 1990 and advises "anyone contemplating doing business in Eastern Europe and Russia to do their homework and be patient." **Ted R. Strickler** is human resources manager at CH2M Hill Federal Group, Ltd., a consulting engineering firm. He

development in the C.I.S. He and his wife, Driedra, live in Houston. **Satjiv Chahil** is vice-president of the New Media division at Apple Computer, Inc. He was also recently named senior vice-president of worldwide communications at Apple. He resides in Los Altos, CA. **Peter W. Clark** is CFO, vice-president, finance and operations at Buena Vista Software. He lives with his wife, Jane, in Menlo Park, CA. **Basil N. Drossos** is president at General Motors-Argentina. He and his wife, Eugenia, live in Buenos Aires, Argentina. **Douglas B. Fencl** is general manager at Austin Horn Collection. He lives with his wife, Diane, in Coto de Caza, CA. **John P. Gibson** is director at Maharishi Vedic University. He and his wife, Sidney, live in Phoenix. **Curtis E. Grandy** is purchasing manager at Goer Manufacturing-West in Cedar City, UT. **John M. Hancock** is associate general counsel at Blue Cross of Washington and Alaska. He lives in Bellevue, WA. **Reelana C. Hunter Peden** is county commissioner for Parker County, TX.

Dallas, TX. She is pursuing a degree to become an ordained minister in the United Methodist Church. **Gregory B. Casey** is administrative officer for the United States Peace Corps. He and his wife, Lisa, live in Moscow. **Sara G. Chadwick** is senior consultant at Republic Health Services, Inc. in San Antonio, TX. **Thomas Chamberlain, Jr.** is managing director at CHI in Miami, FL. **Patrick R. Consorti** is director, Icon-Japan service at Cisco Systems in San Jose, CA. **Michael M. Dixon** is international business manager at Carhart, Inc. He and his wife, Clara, live in Grosse Pointe Farms, MI. **Salvatore J. Galatioto** is first vice-president/deputy regional manager at Societ  General  in New York, NY. **Sharon M. Graham** is director of international sales at Wilton Industries in Woodridge, IL. **Thomas E. Halder** is controller at Stravina, Inc. He lives with his wife, Kimiko, in Simi Valley, CA. **Barbara Kamm** is executive vice-president, Southern California Group, at Silicon Valley Bank in Newport Beach, CA. **Scott H. Learmonth** is general manager-Indonesia for British Gas Exploration & Production. He lives with his wife, **Brook Learmonth '78**, and two children, in Jakarta, Indonesia. **Kenneth R. Leavitt** is president at White Water Mountain Resorts in West Hartford, CT. **Jorgen Hakon Lie** is general manager at Bomasa-Bosques y Maderas, a wood products manufacturer in Chile. He resides with his wife, Sandra, in Scottsdale, AZ. **Eric M. Locke** is director-marketing/sales at Immuno Laboratories, Inc. in Ft. Lauderdale, FL. **Lori L. Ludden Pederson** is involved with sales at Sportek, a producer of golf club components. She and her husband, Keven, live in Scottsdale, AZ. **Phillip M. Martineau** is vice-president at Pacific Dunlop. He lives with his wife, Stephanie, in Maplewood, MN. **Michael W. McBride** is regional sales manager at Balzers Process Systems. He and his wife, Sharon, reside in Midlothian, Virginia. **Rodolfo E. Milani** is senior vice-president at Donaldson, Lufkin & Jenrette. He lives with his wife, Linda, in Miami. **Steven C. Mobley** is consultant at Stelos International Marketing & Sales Co. in Fort Washington, MD. **Don Z. Moldovan** is manager, new business development at B.C. Leasing Associates in Kensington, MD. **Stephen B. Montgomery** is area executive at IBM Credit Corp. He lives in Grosse Pointe Park, MI. **Ziya Muhamedcani** is president at Madison Company, a sales and marketing consulting/training firm in San Francisco. **Scott T. Nation** is loan officer at Shelter Mortgage, a subsidiary of Guaranty Bank. He lives in Tucson, AZ. **Frank M. Parsons** is president at Parsons Consulting in Brentwood, TN. **John R. Sample** is CFO-Europe, Middle East, and Africa at Fisher Scientific International, a manufacturer of laboratory supplies, scientific apparatus, and laboratory chemicals. He and his wife, Celia, reside in Carlisle, MA. **Mary C. Schlesing** is owner of Sweet Celebrations Catering & Events. She and her husband, Ray, reside in San Diego. **Steven R. Scott** is manager, strategic business at Tandem Computers. He and his wife, Mari, live in Scotts Valley, CA. **Jan A. Seymour** is senior installation consultant at Ultradata in Pleasanton,

NETWORK: SOYBEANS



Director/China; Tom Brennan '79, Regional Director/Vienna; and Rick Row '79, Regional Director/Cyprus.

Reuniting at the American Soybean Association's International Staff Conference in St. Louis, are: (l to r) Jim Hershey '84, Europe Division Director/St. Louis; Jim Echle '72, Regional Director/Singapore; Phil Laney '71, Country

and his wife, Patti, reside in Thornton, CO. **Todd Thurwachter** is now Principal Commercial Consul in Osaka, Japan, after 11 years in Asia with the U.S. Commercial Service. He is busy promoting U.S. exports and keeping up with three active boys. **James (Jim) D. Wilson** is senior vice-president at Cornell Capital Group, Ltd. in Wayne, PA. **Silas H. Zirkle** is a tax compliance and research specialist at Miller, Allen & Co., P.C. in Phoenix.

'76

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'77

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'78

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transferred from Nassau, Bahamas to Washington, D.C. In July of 1996 Dorothy will move to the Bureau of European and Canadian Affairs, where she will be responsible for the administration of a number of European embassies. She writes: "As a Thunderbird alumnus of the class of '80, I have been remiss at keeping in touch....I'd like to here from my classmates." She and her family reside in Arlington, VA. **William Keiper** is president, CEO at Artisoft Inc. in Los Angeles. **George S. Kuck** is a self-employed software trainer/consultant. He and his wife, **Angela**, live in Scottsdale, AZ. **Kenneth E. Le Fevre, Jr.** is senior programmer/analyst for the Community College MIS Consortium. He lives with his wife, **Cindy**, in Antelope, CA. **Gaetan (Guy) C. Lion** is senior financial analyst/credit analysis at Federal Home Loan Bank of San Francisco. **Hal Meeks** writes that he is "up to his elbows in dough," in a bakery in Saba, Netherlands Antilles, along with **Judy Meeks**. **John D. Morrow** is principal at The Rogers Alliance, Inc. in Dallas. **Gregory C. Mueh** is group account director at The Waylor Co., a sales promotion agency. He lives with his wife, **Jill**, in St. Louis. **Rona Neuneker Houston** is account supervisor at Fellers and Company, an advertising agency in Austin, TX. **William H. Nicholson** is general manager at Insituform Technologies, Inc. in Kailua, HI. **Paul H. Nordin** is director of sales and marketing at Gemini BioProducts, Inc. in Calabasas, CA. **Karen S. Norell** is applications engineer at AT&T Microelectronics. She lives with her husband, **Nick**, in Bethlehem, PA. **Patrick L. Pancoast** is president at Market Abilities Unlimited, Inc. He lives with his wife, **Jean**, in Brussels, Belgium. **John C. Paxson** is chief, veterans assistance section at the U.S. Department of Veterans Affairs. He lives with his wife, **Francine**, in Redondo Beach, CA. **Joaquin Pericas** is director, marketing research at Coca-Cola Foods in Houston. He lives with his wife, **Christina**, in Katy, TX. **Richard F. Slade** is account executive at Insight Investments in Orange, CA. He resides in Phoenix. **Birger M. Svendsen, Jr.** is human resources director at Coca-Cola's Nordic and Northern Eurasia Division, headquartered in Oslo. The Division covers; Norway, Sweden, Finland, Denmark, Iceland, Estonia, Latvia, Lithuania, Kazakhstan, Moldova, and Russia. Birger writes that "with this territory, Thunderbird is a natural and proven source for recruitment and I expect to come back for more interviews." **Mark S. Unglaub** is sales representative at Stanley Hardware. He lives in San Ramon, CA. **Ralph D. Wagner** is reference librarian at Westfield State College in Westfield, MA. **K. Yamana** is vice managing director of MMC Automotive Espana, S.A., a subsidiary of Mitsubishi Motors Corp. He is responsible for sales and distribution of cars and trucks in Spain. He lives in Madrid with his wife, **Etsuko** and daughter, **Nozomi**.

'81

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'84

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Lourdes Alfonso is director of account services at Marketing Americas Group, Inc. in Coral Gables, FL. **Karen L. Baldauff** is marketing communications manager at Emcon in San Jose, CA. **Wilhelm Bang** is managing director at Paus & Paus, AS in Oslo, Norway. **Andrew Beckman** is account manager at Fair, Isaac & Co. He and his wife, Collette, live in San Francisco. **Denise A. Bertholon Frias** is a bilingual first grade teacher for the Pomona Unified School District. She lives in Anaheim, CA. **Tiling Chao** is a recruiter at Northwest Airlines, Inc. in Los Angeles.

Lilly and Co. He resides in Apple Valley, CA. **Debbie Kaplan** and **Bob Kaplan** had their second child last January, a boy named Jonah. They and their other son, Jared, relocated to Tucson, AZ in December to run a manufacturing company. **Bruce J. Kolb** is CEO at Kolb & Sons, a real estate company in Milwaukee, WI. He is also vice-president and treasurer at Sunset Valley Mansion Residents Association in Angeles City, Philippines. **R. Gary LeCheminant** is analyst at Hexcel Corporation in Pleasanton, CA. **Lisa M. Lobue** is involved with international product development at Visa International in Foster City, CA. **Taryn McCown-Veytia** is director of Europe at Vans, Inc. She lives with her husband, Stephen, in Paris. **David L. Parker** is regional manager, Asia/Pacific at Intersolv, Inc. He lives with his wife, Olga, in North Potomac, MD. **Kathleen A. Phibbs Pierz** is president at Great Wall Consulting, Beijing, specializing in strat-

NETWORK: HONG KONG



Alumni gather in Hong Kong in early December to share stories of their recent endeavors in one of the most dynamic business centers in the world.

Lorenzo Cusani-Visconti is traffic network manager at Allergan, Inc. He lives with his wife, Usa, in Waco, TX. **Peter C. Finger** is account supervisor at Halligan & Associates, an industrial marketing consulting firm. He lives in Chicago. **Hector M. Guerrero** recently received an M.A. degree from San Francisco State University in political science, and is currently pursuing a Ph.D. at the University of California, Santa Barbara, specializing in Latin America and the Caribbean. **Theresa (Terry) M. Gruber-Tapsoba** is marketing and communications manager at Population Services International. She, her husband, Valentin, and daughter, Stephanie, are pleased to announce the arrival of Michael Patrick Delwende Tapsoba on September 7, 1995. They reside in Conakry, Guinea. **Janet M. Haniffy** is employed at the State Bar of California in San Francisco. **Anthony J. Hartman** is production manager at Magnum Design, a multimedia company in San Francisco. **Gregory J. Hausdorf** is legal assistant at Jenkens & Gilchrist in Dallas. **Jay G. Heiser** is product manager at Norman Data Defense Systems, Inc. in Fairfax, VA. **Sy-Yau (Sean) Jeng** is vice-president at Rosenthal Collins Group, Taiwan, a provider of derivatives trading services. He lives in Taipei, Taiwan. **James F. Johnson** works at Eli

egy and marketing consulting to U.S./Chinese joint-ventures. She and her husband, Michael, live in Beijing, China. **Simone E. Redrupp** is global management associate at Citibank, N.A. She and her husband, Eric, live in New York, NY. **John Schuldt** is now South Pacific district sales manager, worldwide export operations, for Ford Motor Company (Japan) Ltd. Schuldt, who was originally scheduled to be stationed in Singapore, writes: "One week prior to my departure I was told that Singapore was out and Tokyo was in!" Schuldt says he will be located in Tokyo for the next two to three years. **J. (James) Townsend Shelby** is Spanish-English interpreter for Language Line Services, a venture of AT&T. He lives with his wife, Beula, in San Diego. **Keelie E. Snead Garbee** is product manager at Block Drug Company. She lives in Westfield, NJ. **Harry Tippins** is Latin American general manager for Network General Corporation. He lives with his wife, Nilda, and two children, Christian, 4 and Daniel, 1 in Hollywood, FL. **Mark D. Webster** is managing director at International Flavors & Fragrances, Korea in Seoul. **William D. Wrobel II** is international account executive at McLaughlin Gormley King Co. He lives with his wife, Malyn, in Eden Prairie, MN.

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Claire M. Anderson Seibly is vice-president, corporate bank marketing at PNC Bank. She and her husband, Gregory, live in Sewickley, PA. **Alex A. Astudillo** is vice-president-country manager at Stanford Financial Group in Quito, Ecuador. **Greg Banerian** is controller for European relations at Data I/O Corp. GmbH. He lives in Munich, Germany. **Roberta (Bobbie) S. Bell** is attorney at Loeb and Loeb in New York, NY. **Sunny Borges** is marketing manager at Motorola in Schaumburg, IL. **Earl F. Brosnahan** is international sales director at Publications International in Skokie, IL. **Howard Cohen** is director of Trademark Services for Dennemeyer & Co., based in Luxembourg. He says his e-mail address is cohen@denpat.lu. **James K. Collins** is project manager at Wilson's, The Leather Experts. He and his wife, Okju, live in Minnetonka, MN. **Sarah L. Couchman Dove** is professor at Sonoma State University in Rohnert Park, CA. **Kathleen M. Donnelly** is self-employed at Thunderbird Designs in Dover, FL. **Eric Alberto Dormoi** is general manager-Central America at Bordon de Guatemala, S.A. in Guatemala. **Michael L. Dulaney** is associate at Entron Development Corporation in Houston. **Nicholas B. Gardner** is attorney at West Publishing Corp. in St. Paul, MN. **Gregory M. Goodman** is financial advisor at Prudential Securities in Nashville, TN. **Shauna Heran** is general manager at Union Camp Corporation, a paper/packaging firm. She lives in Lodi, CA. **Mark A. Hornor** is distributor manager, South America at qad.inc. He lives in Sunnyvale, CA. **Hendra Kartasasita** is country general manager at Reckitt & Colman, Indonesia in Jakarta. **Ertan Kesicier** is vice-president at Imisk America, Inc. in Baldwin, NY. **Christopher Langholz** is general manager of Cargill-Malaysia, based in Kuala Lumpur. **Diane King** is systems trainer at Clinical Information Networks in Atlanta. **William L. Magers** is president at Quest Companies, Inc. in Sherman, TX. **James W. McDonald** is a principal manager of the equity and futures trading group in Morgan Stanley's proprietary trading operations in New York. **Richard D. Morean** is assistant vice-president, acquisitions at Kennedy Associates Real Estate Counsel, Inc. He lives with his wife, Barbara, in Woodinville, WA. **Michelle M. Nicolai** is director, business development at Danzas Corporation in Redondo Beach, CA. **Matthew Ogoro** is enrolled in the doctoral program in public & international affairs at the University of Pittsburgh. He resides in Philadelphia. **Michael E. Page** is surety bond underwriter with USF&G Insurance Company in Louisville, KY. He and his wife, Leslie, have two children-Laura and Sarah. **Rafael Pamas-Romero** is marketing manager at Danone, SA. He lives with his wife, Linda M. Reichard, in Barcelona, Spain. **Dana Rogstad-Mansuri** is deputy executive officer at the U.S. Agency for International Development. She lives with her husband, Jamal, and two children, Aziza, 7



and Ali, 2 in Addis Ababa, Ethiopia. **Dirk D. Russell** is S.E. Asia deputy claim manager at A.I.G. in Singapore. **Scott T. Schaefer** is vice-president at Bank One, Arizona N.A. He lives with his wife, Kim, in Phoenix. **Mary Ryan Foss-Skiftesvik** has been appointed to the Fulbright Commission of Cyprus as an American representative for 1996. She resides in Nicosia, Cyprus. **Willy Detlef Weber** is managing director at Kurgan & Chevot Co. He is opening a jewelry manufacturing/wholesale office for the firm in Bangkok, Thailand. He lives with his wife, Betty, in Bangkok. **Carol E. Wells** is division accounting manager at Exploratorium in San Francisco. **P. Todd Wightman** is regional manager at Heathrider, Inc. He lives in Idaho Falls, ID. **Lee D. Williams** is coverage officer at Morgan Stanley in Brooklyn, NY. **Walter A. Witschard, Jr.** is senior project analyst in the Microprocessor 6 Division at Intel. He and his wife, Jeannine, live in Hillsboro, OR. **Frank D. Zanin** is Arizona territory manager at AAF International. He lives with his wife, Patea, in Phoenix.

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Manuela Alvarez is treasurer at Clover Internacional, CA. She resides in Caracas, Venezuela. **John H. Amick** is Eastern Europe country desk officer for the United States Peace Corps. He lives with his wife, Susan, in Takoma Park, MD. **Gabriele E. Baron** is marketing manager at Procter & Gamble in Warsaw, Poland. **Curtiss Beech** is contract manager at Arthur Andersen-Office of Government Services' Partnership in Development Program. He lives with his wife, **Anne Worrell Beech**, in Cairo, Egypt. **Dean Bennion** has joined the Seattle, WA office of Piper Jaffray Inc., an investment firm. **Suzanne N. Bohnsack** is client representative at IBM. She resides in Chicago. **Michael H. Buening** is managing director at Schwing Shanghai Machinery Co. Ltd., a subsidiary of Schwing GmbH. He and his wife, Waisum, live in Shanghai, China. **Lynne M. Byrne** is business/financial analyst at Pangaea Partners, Ltd. in Madison, WI. **U. Steve Cabrera** is account manager at Marti, Flores, Prieto & Wachtel in Houston. **Timothy Carmody** works at Ben Bridge Jeweler Inc. in Seattle. **Eric D. Coffield** is general manager at Gates InterAmerica, a worldwide manufacturer of OEM and aftermarket rubber products. He lives with his wife, **Maya Villalobos Coffield**, in Ft. Lauderdale, FL. **Susanna Cordts French** is director of public relations at Pack, Paddle, Ski Corp., an outdoor adventure company. She lives with her husband, Steven, in S. Lima, NY. **Sheila E. Ebbitt McLoughlin** is manager, user support-MIS at Prestone Products Corporation in Danbury, CT. **Afif El-Solh** is president and chief executive officer at International Capital Group Corporation in New York, NY. **Timothy W. Evenson** is area manager at AT&T Capital Corporation. He lives with his wife, Karen, in Maple Grove, MN. **Pietro John Fiore** is an ESL teacher in the Boston School System. He is also self-employed at American Outdoor Adventure Tours, Inc. He lives with his wife, Nancy, in Hamilton, MA. **Emilie B. Foreman Kelly** is business development director

at KN Energy, Inc. She lives with her husband, John, in Morrison, CO. **Charles A. Gilbert** is foreign service officer for the U.S. Department of State. He and his wife, Terri, reside in Abu Dhabi, United Arab Emirates. **Arturo Gonzalez-Cosio** is national marketing manager at Grupo Galaxy Mexicana, DirecTV. He lives with his wife, Mariana, in Ciudad Mexico, Mexico. **John S. Griley** is operations manager at Chase-Durus Industries in Bend, OR. **Monique E. Hanis** is director of marketing at the Independent Bankers Association of America. She lives in Arlington, VA. **Jess M. Kaminsky** is director, finance & accounting at Whirlpool Greater China. He lives in Hong Kong. **Bjorn O. Kirchdorfer** is sales director, operations systems at AT&T in Irving, TX. **Carolyn F. Kolks** is associate (tax law) at Shook, Hardy & Bacon in Kansas City. In July 1995, she graduated from the University of Florida with an LLM in tax law. **Laurel L. Lee** is director of resource development and marketing at the United Way of the Monterey Peninsula. She is also a member of the board of directors and chairs the marketing committee of the Monterey County AIDS Project. She lives with her husband and stepdaughter in Pacific Grove, CA. **Renée Lewis-Crews** is strategy & support manager-unsecured collections at Household Finance Corporation. She and her husband, Daniel, live in Winfield, IL. **Leon V. Lobos** is senior credit analyst at Armstrong World Industries. He and his wife, Judy, live in Millersville, PA. **Richard L. Ludwig** is budget director at the Atlanta Committee for the Olympic Games. He lives with his wife, Mary, in Roswell, GA. **Frank L. Mauro III** is financial advisor at Prudential Securities. He lives with his wife, Michelle, in Tequesta, FL. **Karsten McNulty** is working with the Peace Corps in Romania, where she is participating in development of small- and medium-sized business as a consultant in U.N.-sponsored business centers. **Maureen Murphy Threet** is product analyst at Alltel Information Services. She and her husband, Michael, live in Dallas. **David Lindauer Novick** is special projects administrator at Maritz Company in Dallas. **Doreen A. Obert Sirizzotti** is product manager at Conner Peripherals, a manufacturer of hard disk drives. She and her husband, Rocco, reside in Denver. **Roger Potdevin** is president of Hornblower & Company in Darien, CT. **Victoria C. Prior** is administrator-compliance at GTE Mobilnet. She lives in Atlanta. **Robert E. Quast** is senior director, international market development at NordicTrack in Chaska, MN. **Zubaida Rasul** is political affairs officer at the United Nations-Peacekeeping Division in New York, NY. **Erik Y. Reynolds** is national MIS manager at Citibank in New York, NY. **Valerie A. Riley** is human resources manager at Ventra Corporation in Columbus, IN. **Rebecca Ruth-Hughes Raschke** is marketing development analyst at Lorin Industries. She lives with her husband, Charles, in Grand Haven, MI. **Matthew J. Rymer** is sales representative at Holt, Rinehart & Winston, Inc., a textbook publishing company. He lives with his wife, Patricia, in Garland, TX. **David C. Sagers** is vice-president at ABN-Amro

Bank in Chicago. **Gretchen Schmidt Conkey** is sales representative at Aqua Gulf X-Press, Inc. She lives with her husband, Douglas, in Orange Park, FL. **Brian P. Silkworth** is associate at The Washington Firm, Ltd. in Seattle. **Kenneth R. Strange, Jr.** works for the Office of Inspector General, U.S. Agency for International Development. He has recently been transferred from the San Jose, Costa Rica Mission to the San Salvador, El Salvador Mission. **Maria Judith Diaz (Dita) Tañedo** is operations director at Deutsche Morgan Grenfell Securities Phils. Inc. in Makati City, Philippines. **Alicia K. Tarico Laine** is regional manager at Recourse Communications Inc., an employment services company. She lives with her husband, Paul, in Palm Beach Gardens, FL. **Peter Paul Tattersfield** is owner of Mantles 'n Stones in Dania, FL. He lives with his wife, Leslie, in Miami Beach. **William H. Tiernay** is senior financial analyst for the Board of Governors of the Federal Reserve System in Washington, D.C. **Anne Worrell Beech** is manager at Arthur Andersen-Egypt's USAID audit division. She lives with her husband, **Curtiss Beech**, in Cairo, Egypt.

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Ahad "Ahi" Afridi is Middle East/North Africa division marketing manager at Pepsi Cola International in Dubai, United Arab Emirates. **Rob H. Aft** is vice-president, international distribution at MDP Worldwide in Los Angeles. **Jennifer Bischoff-Elder** lives with her husband, Roland, and two children, Nicholas and Christopher Lee, in Hong Kong. Bischoff writes that she and her husband have been in Hong Kong (her birthplace!) since early 1995, after spending six-plus years in Tokyo. **James S. Bonfils** is vice-president, emerging markets trading at Standard Bank. He lives with his wife, Andrea, in New York, NY. **Sheila Marie Bravo-Ross** is marketing manager at Godiva Chocolatier, Inc. She lives with her husband, Jeffrey, in New York, NY. **Brenton G. Brownell** is data networking account executive at AT&T. He and his wife, Kazuko, live in Omaha, NE. **Eric A. Butler** is senior director, international business development at United Health Care. He resides in Cologne, Germany. **Kathleen V. Callahan Smith** is employed by the Walt Disney Co. She lives with her husband, Steve, in Glendale, CA. **Douglas G. Carrie** is assistant professor of marketing at the University of Auckland in New Zealand. **Jose Castellanos**, his wife Karen, and his two sons are relocating to Buenos Aires, Argentina, where Jose was recently promoted to operations director of Coca-Cola de Argentina. **Martha Creel Niehoff** is director at The Cobalt Group. She lives with her husband, Walter, in Seattle. **Robert (Bob) D. Doehnert** works at Allied Signal. He lives with his wife, Maggie, in Phoenix. **Malcolm Elley** is analyst at SunGard Capital Markets. He lives with his wife, Tracy, and baby daughter, Jordan, in Philadelphia. **Brent A. Fisher** is administrative director at Loma Linda University Medical Center-Emergency Medicine Group. He lives with his wife, Sharon, in Corona, CA. **Julie Franz** is manager of business planning and development at Bayer Corporation in Akron, OH. **Steven P. Gan** is

president at Advance & Associates Co., Ltd., an international credit and collection services agency with affiliates in over fifty countries. He lives in Tokyo. **Marta Babel Garcia** is account director at CreatAbility, an advertising company in Coral Gables, FL. **Gregory A. Good** is social studies department chair at Mesa Public Schools in Mesa, AZ. **Mathias Herrmann** has moved back to the U.S. and assumed the position of managing director at debis Insurance Services in Norwalk, CT—a member of the Daimler-Benz InterServices Group. He and his wife, Inga, live in Riverside, CT. **Fred Hsu** works for Wella Cosmetics China Co., Ltd. in Tianjin, China. He lives with his wife, Fai Lan. **Sanyog Jain** is training director at Met Life. He and his wife, Jyoti, live in Edison, NJ. **Luis A. Jimenez** is involved with finance-Latin America at Whirlpool. He resides in Miami. **Neal A. Kerr** is contract administrator, proposing and negotiating commercial, government and international contracts at Talley Defense Systems in Mesa, AZ. He lives in Scottsdale. **Roy Koch** is international sales manager at Tradewinds Power Corp. He lives in Miami. **Shawn L. Kopetan Wilson** is project manager at Fisher Scientific Worldwide. She and her husband, Mark, live in Mountainside, NJ. **Sean P. McCormick** is involved in sales at Trade Insurance Services. He lives in San Francisco. **Byrne McKenna** is East Coast regional sales manager at Kuhlman Technology. **Heidi McKenna-Schmidt** is global export compliance analyst at Attachmate Software. Heidi and her husband, **Byrne**, live in Bellevue, WA. **Ruediger M. Nowag** is sales specialist at Dow Deutschland, Inc. He and his wife, **Karen L. Buck Nowag**, live in Usingen, Germany. **Kelley Orillac** announces Paulina Marie, born September 21, 1995. **Matthew K. Owen** is sales manager at Red Lion Hotel-Jantzen Beach in Portland, OR. He lives with his wife, Jennifer, in Lake Oswego. **Conan E. Peisen** is field coordinator at the United Nations High Commission for Refugees (UNHCR) in Belgrade, Yugoslavia. He and his wife, Irma, reside in Belgrade. **Richard G. Phelps** is regional manager-Latin America at General Instrument, a cable and digital telecommunications company. He lives with his wife, Gabriela, and two children, Alexander, 3 and Julian Daniel, 1 in Mexico City. **Richard M. Rothman** is commercial attaché for the U.S. Department of Commerce, U.S. and Foreign Commercial Service. He lives with his wife, Naina, in Jakarta, Indonesia. **A. Giuseppe (Beppe) Ruocco** is financial analyst at General Electric. He lives with his wife, Emmanuela, in Florence, Italy. **Christopher A. Salgado** is vice-president at ABN AMRO Bank in New York, NY. **Cesar Santos** works in sales at Le Chef Bakery. He lives in Woodland Hills, CA. **Ronald D. Scherdorf** is account manager at Air Liquide America, a seller of industrial gases in the U.S. and Mexico. He lives in Tucson, AZ. **Crystal L. Scurr** is an MFCC intern at Saticoy Family Health Care Center and also runs her own private practice providing psychotherapy and counseling to individuals, couples, families, and children. She lives in Santa Monica, CA. **James F. Seefeld** is international sales manager at AMPC, Inc. He lives with his wife, Jacki,

in West Des Moines, IA. **Stephen K. Seibold** is director of investment activity-Ukraine at Sun Group of Companies (London, UK) in Kiev, Ukraine. **Chrysta D. Sharp** is a graduate student at the University of Calgary. She lives in Calgary, Canada. **Joan L. Siewert-Cardona** is sales representative at Ideal Printers, a commercial printing firm in St. Paul, MN. **Beverly A. Sittner Langford** is business analyst at Tri-Tech International, Inc. in Englewood, CO. **Sherree Stehmeier Fitzgerald** is a nurse-RN at Condell Medical Center. She lives with her husband, Steve, in Libertyville, IL. **Francisco Antonio Tirado** is product line manager at Ferry-Morse Seed Company. He lives with his wife, Maria, in Modesto, CA. **René A. von Rautenkranz** is European office manager at Ditch Witch International. He lives with his wife, **Michèle Kovach von Rautenkranz**, and son, Hary, in IJsselstein, The Netherlands. **Donald B. Woods** is office manager at Mercy Clinic in Moundridge, KS. He lives in Moundridge with his wife, Heather. **Lisa A. Wylie** is senior analyst, market development for scientists/engineers at Knight-Ridder Information, Inc. She lives in San Francisco.

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Mary F. Allen is special account executive at AT&T in El Paso, TX. **David A. Andrade** is international account executive at United Parcel Service. He lives with his wife, Dottie, in Citrus Heights, CA. **Martha M. Barnes** is employed at Industrial Fabrics Assoc. Intl. in St. Paul, MN. **Steven M. Block** is assistant vice-president at Imperial Bancorp. He, his wife, Judy, and two-year-old daughter, Natalie Morgan, live in Los Angeles. **Tadd A. Buffington** is a self-employed computer consultant. He and his wife, Andrea, live in Naples, FL. **Deborah J. Camper** is brand manager-marketing at The Dial Corporation. She lives in Scottsdale, AZ. **Rebecca A. Christoff** is assistant vice-president at PNC Bank. She lives in Mechanicsburg, PA. **John J. Collins** is senior business planning manager at Acer Computer International, Ltd. He lives in Singapore. **Edward J. Crews** is agriproducts manager at A.Y.S.S.A. in Lima, Peru. He lives with his wife, Josefina, in Lima. **Karen S. Doepker** is market analyst at Sea-Land Service Inc., a shipping company and subsidiary of CSX Corp. She resides in Charlotte, NC. **James A. Dunn** is president at World Design, a furniture design and manufacturing firm in New York, NY. **David C. Edman** is director at California Tennis Academy in Leysin, Switzerland. He lives with his wife, Dominique, in Leysin. **Anne Ramsey Gaudet** is president at ARGO Global Services in Nashville, TN. **Martin Gawry** is computer operations/technical supervisor at Central Reserve Life Corp. in Strongsville, OH. **Maria C. Giangrasso** is Latin American sales manager at Andros Distributors, Inc. **David W. Gilmore** works at the U.S. Department of Defense in the Office of Deputy Assistant to the Secretary of Defense in Arlington, VA. **Bill T. Glembo** is business analyst at Georgia-Pacific Corp., a forest and building products firm in Portland, OR. **Mats E. Goransson** is head of commercial banking marketing at Enskilda, Head Office in Stockholm, Sweden. He, his wife,

Charlotte, and daughters, Sara, Hanna, and Emma, have recently moved to Stockholm from Bangkok, Thailand, where Mats was managing director at Skandinaviska Enskilda Banken, Bangkok branch. **Rena M. Grimaldo** is vice-president of sales at Sungold I-Weir, a sunglasses distributor in El Cajon, CA. She lives with her husband, Patrick. **Christopher A. Hamilton** is assistant vice-president at Firststar Bank, Milwaukee. **Karin Hoerhold and Curtis D. Lenox** tied the knot on August 26, 1995. They reside in Flushing, N.Y. **Erin E. Huitt** works in the international department at Eagle USA Airfreight in Houston. **Joel B. Jacobson** is assistant vice-president at Trust Company of the West in Los Angeles. **Diane Berry Jakubowski** was married on June 3, 1995 in Milwaukee, WI. T'birds in attendance included **Deborah Camper, Pamela Mitchell, Eliza Murray-Davis '88, Emily Fithian, Bridget Rodgers, and Jim Rodgers**. Jakubowski is product marketing manager at Sunset Publishing in Meno Park, CA. She and her husband, Brian, live in Palo Alto, CA. **Robert V. Joy** is physician services manager at Sutter Medical Foundation. He lives in Shingle Springs, CA. **Corry R. Klein** works at Smith Barney. She lives with her husband, Randolph, in Beverly Hills, CA. **Michael L. Laurie** is corporate banking officer at First Chicago Capital Markets, Inc. He lives in Highland Park, IL. **Kathy Lawrence Dodson** is director of business expansion and retention at the Greater El Paso Chamber of Commerce. She and her husband, **Tom Dodson '90**, live in El Paso, TX. **Susan J. Levin** is manager of computer operations at First Bank, Inc. She and her husband, David, live in St. Louis. **Andrew Levine** is vice-president at Oak Associates' Osaka Office in Osaka, Japan. **Elena M. Lojo** is business demand analyst at WMS Gaming in Chicago. **Catherine M. Lowance** is consultant at BPI Corporation in Dallas. **S. Kellee McKeever** is involved with sales and marketing at Virgin Interactive Entertainment, a subsidiary of Viacom/Spelling Entertainment in Irvine, CA. **Willie (Bill) G. Miller** is regional sales manager, Latin America/Africa at Jacobsen Textron, a manufacturer of turf equipment. He and his wife, Rebecca, live in Racine, WI. **Minoru Minamoto** is assistant vice-president at Citibank in Tokyo.

Yuriko Minamoto is a consultant in the field of third world development project management. Minoru and Yuriko live in Tokyo, Japan. **William D. Moore** is business analyst at Du Pont. He and his wife, Marly, reside in Webster, TX. **Elizabeth E. Nicholson** is head of projects management department at IOCN-World Conservation Union-Eastern Africa Regional Office. She lives with her husband, Mark, in Nairobi, Kenya. **Lori B. Pugsley Conn** is owner of Latin Link in Prairie Village, KS. **Lori A. Raimondo** is marketing manager at MTV Networks in Chicago. **Stephanie L. Ramsey** is special projects coordinator at Foresight Companies in Phoenix. **Liliana Rivadeneira** is financial manager at Jones Oakland Vision Group in Oakland, MD. **Sharon B. Schechter Mallery** is marketing manager at The Pillsbury Company. She lives with her husband, Lawrence, in Minneapolis, MN. **Daniel E. Shiffman** is research analyst at Liquidity Financial Group. He lives in Mill Valley, CA. **Tracey L. Shine** is vice-president at NationsBank in Dallas. **R. Clark Smith, II** is assistant director, yen bond trading, debt trading division at UBS Securities Limited. He lives in Tokyo, Japan. **Philip G. Smyth** is senior product manager at Johnson Controls, Inc. in Milwaukee, WI. **Shelly K. Stahlke** is portfolio analyst at ReliaStar Investment Research, Inc. in Minneapolis. **Tony (Anthony) van der Hoek** recently left ABB where he was vice-president Finance for a business unit within the U.S. Region, and has now joined Coca-Cola USA Fountain, as a Strategic Project Manager. He resides in Atlanta with his wife, Mary Beth, and two sons, Alex and Marcus. **Theodore C. VerLee** is area sales representative at Textron Financial Corporation in Brooklyn Center, MN. **Barbara Vincic Stephenson** is involved with marketing/strategic planning at Daimler-Benz AG. She lives with her husband, Philip, in Wendlingen A.N., Germany. **Lisa Woods Ploeg** is business analyst at Nike, Inc. She lives in Muiden, Netherlands.

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Jodi D. Amundson is senior manager-ethnic consumer analysis at Coca-Cola. She lives in Atlanta. **Marilyn J. Andrews** is director of marketing at Power Plan. She lives with her husband, William, in Seattle. **Edmund Austigard**

is sales/marketing manager at Compipe, A/S in Stavanger, Norway. **Christopher A. Barreto** is coordinator, health education at Merck & Co. He resides in Broomall, PA. **Judith Bazant Lum** is self-employed at Lum & Associates. She lives with her husband, Henry Thomas, in Woodinville, WA. **Gert Bergmann** is chief financial controller of Volkswagen Audi Nippon KK, the Volkswagen Group's subsidiary importing Volkswagen and Audi to Japan. **Fred L. Brader** is vice-president sales/distribution at FiberReclaim, Inc., a recycled paper brokerage. He lives with his wife, Shayne, in Selah, WA. **Lesley E. Brown** is business manager at Vintage Directions in Napa, CA. **John Chr. Bugge** is general manager at Automarine AS, a consulting company that does some trading. He lives in Oslo, Norway. **Carlos P. Candia** is division president-Latin America at Environmental Drilling Technology, Inc. (EDTI). He lives with his wife, Arlene, in Glendale, AZ. **Ron Cornish** is instructor, business education department at Sinte Gleska University in Mission, South Dakota. **Kevin R. Davis** is sales representative at Ebi Medical, an orthopedic devices subsidiary of Biomet. He resides with his wife, Kerry, in Los Gatos, CA. **Thomas M. Dodson** is manager of production and inventory control at Elamex S.A. de C.V. He lives with his wife, **Kathryn Lawrence Dodson '89**, in El Paso, TX. **Christopher M. Dunn** is vice-president, sales at James Page Brewing Co. in Minneapolis. **Mark R. Durand** is partner at ICARA Limited, LLC in Arvada, CO. **David W. Eiler** is vice-president at NationsBank in Fort Lauderdale. He lives with his wife, **Sandra Muvdi**, in Pompano Beach, FL. **Kellie L. Fiedler Utzinger** is assistant brand manager at The Dial Corp. She lives with her husband, Kirk, in Phoenix. **Lori Fisk and Stephen Felando '91** announce the birth of their first child, Stephen Fisk Felando, born on February 17, 1996. **Akiyuki Fujita** is deputy manager at Tokyo Gas Co., Ltd. He lives in Kanagawa, Japan. **Aris Alex Hacop Gharapetian** is marketing and advertising manager at Samsung America, Inc in La Mirada, CA. **Kevin Glynn** is a consultant at Oracle Caribbean in San Juan, Puerto Rico. **Denise E. Hansot** is involved with product marketing at Intel Corp. She and her husband, Bill, live in Sacramento, CA. **Jeffrey Havranek** is Europe/Middle East sales manager at HGM Medical Lasers. He and his wife, Dru, live in Salt Lake City, UT. **Christopher J. Haydel** is financial advisor at American Express Financial Advisors. He lives in Los Angeles. **Richard V. Holz** is assistant export manager at UMAR, S.A. in Madrid, Spain. **Clayton Hubbard** is sales representative at White Star Medical in Corpus Christi, TX. **Munehiro Inui** is employed at Mercedes-Benz Finance (Japan) Co. Ltd. in Tokyo. **Lars E. Johansen** is chief financial officer with Dyno Nobel Inc. in Salt Lake City, UT. Lars and his wife, Kendyl, have moved from their home in Huntington Beach, CA to Park City, Utah. **Robert T. Jones** is senior marketing analyst, international service at Federal Express in Memphis, TN. **Clare C. Jones** is commercial loan officer at NationsBank, Commercial Banking in Memphis. They reside in Cordova, TN.

NETWORK: NEW YORK

Monte Carlo came to New York for the celebration of the School's 50th Anniversary. Nearly 100 NY chapter alumni tried their luck in black jack, roulette and dice tables at casino night. AT&T sponsored the fun-filled night of buffet dinners, open bars and a disc jockey. Join the NY T'birds for their famous "Boat Party," a sunset cruise and dance around Manhattan on August 15.



Alexander G. Kramer is head of American Honda's newly created Trade Finance Group in Torrance, CA. The Group is responsible for developing export trade finance solutions for over US\$1.8 billion in U.S. export sales to affiliates in Brazil, Mexico, Argentina, and distributors in 38 countries. **Marcia L. Kruth** is international trade specialist at Southwestern Pennsylvania Regional Development Council in Pittsburg. **Leland J. Kurfess** is regional marketing manager at ALLTEL Information Services. He resides in Little Rock, AR. **Ginger L. Lantz** is involved with manufacturing strategy-new products at Ford Motor Company in Dearborn, MI. **Jeff Lewis** is desk officer-Somalia for the United Nations World Food Programme in Rome. He is also continuing to serve as an emergency officer in such African countries as Uganda, Somalia, Liberia, Angola, and Tanzania. He expects to work in Rome for two to three years before his hopeful return to the bush! **Mark C. Maliwauki** is vice-president, international business division at Multiple Zones International. He lives with his wife, Cynthia, in Redmond, WA. **John Mayshak** is CRA officer at Banc One Corporation in Phoenix. **Ramona M. Mendoza** is assistant customer marketing manager at Quaker Oats Co. in Atlanta, GA. **Juan Arno Muller** is commercial development manager at Union Camp Trading, S.A. He lives with his wife, Jacqueline, in Buenos Aires, Argentina. **Sergy A. Mummert** is manager, business development at DirecTV International, Inc. in Los Angeles. **Yasunobu Nakajima** is manager, international business development at Systemkiki Co., Ltd. in Tokyo. **Bashar Nejdawi** is Middle East regional manager of Motorola's European cellular subscriber division based in Basingstoke, UK. He and his wife, Karen, have two daughters, five-year-old Yasmine and two-year-old Alia. They relocated from Riyadh, Saudi Arabia to Dubai, UAE in December 1995. **Steven A. Nelson** is business manager at People Serving People, Inc. in Minneapolis. **Judy Phillips Nye** is area manager, cross-border finance, for Europe/Middle East/Africa with Motorola, and is located in the U.K. with her husband **Scott '91**. **Tjaarda N. Plas** is regional manager at the Netherlands Foreign Investment Agency. He and his wife, **Elizabeth Schwartz Plas**, live in Dallas. **Rene R. Polutan** is dock supervisor at Shopper's Guide, Inc. in Pennsauken, NJ. **Michael Prill** is analyst at Ernst & Young in Cleveland. **Kelly S. Umbaugh Prill** is adjunct professor at Hiram College. They reside in Streetsboro, OH. **Douglas G. Rash** is sales manager-Latin America at SCM Glidco, an aromatic chemical manufacturing subsidiary of Hanson PLC. He and his wife, Nicky, live in Jacksonville, FL. **Debra L. Ruther** is corporate internal auditor at AlliedSignal, Inc. She resides in Bedminster, NJ. **Kazuhisa George Sasagawa** is general manager at The International Far Eastern Leasing Co., Ltd., an industrial and commercial equipment leasing business formed by two Chinese, one Korean and two Japanese companies in China. His wife, Motoko, is currently a student at Thunderbird. **Jeffrey J. Schlueter** is senior manager-strategic marketing at Boston Technology, Inc., a high tech/

telecommunications manufacturer. He lives with his wife, Paula, in Wakefield, MA. **Anita Schori** is investment specialist at BInvestment Services. She lives in Austin, TX. **Adam J.T. Sear** is product development analyst at Sequus Pharmaceuticals, Inc. He lives in Palo Alto, CA. **Catherine Irene Sheldon** is product manager at Playtex Corporation in Westport, CT. **Jesstyn Shriver** is president at Wyndham, Inc. in Bowie, MD. **Brian S. Sirlouis** is president at Burrito Joe's Inc. He lives with his wife, Patricia, in Cincinnati. **Anggelos P. Skutaris** is associate at Goldman Sachs & Co. He and his wife, **Kirsten Mudge Meyer '91**, live in New York, NY. **Scott W. Smith** is sales manager, international and export, for Hectronic Steuer-Systeme GmbH. He and his family reside near Munich, Germany. **David E. Spalding** is assistant vice-president, corporate finance at NationsBank. He and his wife, Asmeda, live in Miami Beach, FL. **Melanie J. Spare-Oswalt** is executive vice-president at South Shore Motors Corp. (Ford). She and her husband, **Michael**, live in Center Moriches, NY. **Flavio Hiroshi Sugiyama** is assistant vice-president at Unibanco in New York, NY. **James G. Taylor** is president at Interlog USA, Inc. in Minneapolis. **Thomas A. Thompson** is president at Thompson Enterprises in Denver. **Joyce (Joy) R. Walsh** is logistics staff at BMW Manufacturing Corp. She lives in Greenville, SC. **Sharron D. Walters** is president of Chesapeake International Consulting. She lives with her husband, Joe, in Stevensville, MD. **Samuel P. Wercinski** is associate broker at West USA Realty in Scottsdale, AZ. **Ole J. Wiersholm** is manager of international finance at Harnischfeger Industries, Inc. He lives with his wife, Ann, in Milwaukee, WI. **Jennifer L. Wolsky** is involved with international development at Merle Norman Cosmetics. She lives in Hermosa Beach, CA. **Kimiya Yamamoto** is director at K-Broadway Co., Ltd. in Tokyo.

'91

Olubunmi A. Abifarin Morgan is assistant director of admissions at Marymount University in Arlington, VA. She lives with her husband, J. Rudolph, in Gaithersburg, MD. **Rama Ayman** is country manager at Barents Group in Washington, DC. **Mark S. Bertrand** is regional manager at California Export Finance in San Diego. **Suzanne F. Berube Rorhus** is market analyst at

United Parcel Service. She lives with her husband, Arild, in Roswell, GA. **Mark D. Bland** is systems analyst, specializing in worldwide computer networks and communications systems at Butler World Trade, the international division of Butler Manufacturing Company. He lives in Kansas City, MO. **Charles (Chuck) B. Block, Jr.** is hematopoietic product specialist at Ortho Biotech Inc. He lives in El Paso. **Robert E. Botsford** is audio visual sales manager at San Francisco Marriot. **Mark S. Busby** is program manager at the University of Phoenix. **Deborah A. Chanen** is director, managed care/business development at St. Mary Medical Center. She lives in Palos Verdes, CA. **Hong-John (Hans) Chuang** is vice-president at Sunny & Co., CPAS in Taipei, Taiwan. **Robert T. Cowan** is controller for the American Association of Neurological Surgeons in Park Ridge, IL. **Jonathon M. Crofford** is senior consultant at Information Engineering Systems Corporation. He and his wife, Capp, live in Dallas. **John Crowell** has returned from a year working in Warsaw, Poland and is now manager, advanced products group at Sun Microsystems, Inc. in Mountain View, CA. He lives with his wife, Vicki, in Redwood City, CA. **Dana A. Davis** is research assistant in the technology management department at ETH, Zürich (Swiss Federal Institute of Technology). **Juan Diego de Lavalle** is market management coordinator at IBM in Lima, Peru. **Grant E. DeBruin** is bond underwriter at Safeco Insurance. He lives with his wife, Linda, in Bellevue, WA. **Paul J. Famell** is a political-military officer in the U.S. Army. He is stationed at the 17th ASG CM in Japan. **Stephen Felando** and **Lori Fisk '90** announce the birth of their first child, Stephen Fisk Felando, born on February 17, 1996. **Herve Fleisch** and **Yvette M. Rusca '93** were married in San Jose, Costa Rica on March 5, 1994. Their first son, Ian Christopher, was born on October 10, 1995. Herve is director of research at the Maui Pineapple Company. Yvette does sales and marketing for their small business which manufactures chocolate-covered dried tropical fruits. They live in Kula, Maui HI. **Magnus Friberg** is vice-president, sales and marketing at Allgon, a telecommunications company. He lives with his wife, Laura, in Highland Village,



TX. **Tom C. Fujimura** is product marketing manager/Asia Pacific at Cordis, Corporation in Miami Lakes, FL. **Mary V. Gaffney Papazian** is treasury analyst at Fleet Bank. She lives with her husband, Norman, in Wilmington, MA. They married in October, 1995. **Glenn T. Gainer** is instructor of business and English as a Foreign Language (EFL) at Huron University Tokyo in Tokyo. **Matthew J. Gambino** is sales associate at Stile Mode USA in New York, NY. **Beth L. Garrison** is international sales manager at Balin Medical, a provider of cardiovascular monitoring devices and services. She resides in Chicago. **Jonathan Geiser** is director of international programs at EADA in Barcelona, Spain. **Louis J. Greif** is vice-president, Latin American sales at S.G. Warburg & Co., Inc., in New York, NY. **Marius A. Haas** is manager, microprocessor market analysis at Compaq Computer Corp. He lives with his wife, Lone, in The Woodlands, TX. **Stephanie E. Hall Withers** is senior auditor at Coca-Cola Enterprises. She and her husband, R. Brett, live in Decatur, GA. **Lisa K. Havens** is logistics supervisor at Tredegar Film Products. She lives in Tacoma, WA. **Elizabeth A. Hentze Owens** is director of international sales at Tracom, Inc., a distributor of quality assured used diesel engines. She lives with her husband, Joe, in Arlington, TX. **Edward A. Jansen** is general sales manager-Central & Eastern Europe at NCH Corporation, a manufacturer and seller of specialty maintenance products in Irving, TX. He resides in Prague, Czech Republic. **Faye I. Kantz** is export manager at Amerifit in Bloomfield, CT. **Stephen E. Kovalenko** is sales manager at Gelco Information Network-Government Division, an expense management services company in Reston, VA. **Wira Lapjatuporn** is product manager at Colgate-Palmolive (Thailand) Ltd. in Bangkok. **J. David Lee** is a self-employed exporter of floor coverings. He lives in Palm Springs, CA. **Donna L. Leggate** is vice-president, entertainment division at Pics Previews in San Francisco. **Roberta Arbogast Lipman** and her husband Allen welcomed their first child, Kelsey Anne, on September 20, 1995. They also relocated from New Jersey to Phoenix. **David J. Loaney** is president at Par Technologies in Scottsdale, AZ. **James R. Love** is director of sales and marketing ASPAC & AME at Tokheim Corporation in Fort Wayne, IN. **Cheryl K. Marszalek Niebeling** is international financial analyst at ADC Telecommunications in Minnetonka, MN. **Dena Matthews** is chief executive and chief financial officer at Project A Software Solutions, a software development and consulting, training, and retail software company. She lives with her husband, Jim, in Ashland, OR. **Michael J. McCarthy** is associate, international practice at The Chicago Group, Inc. in Chicago. **Jennifer L. Midkiff** is production planner at E & J Gallo Winery. She lives with her husband, David, in Modesto, CA. **Kevin G. Neff** is sales representative at General Electric Capital Modular Space. He lives with his wife, Lori, in Wilmington, DE. **Juliette A. Niven** is president at Extended Order Inc., an information management systems company. She lives in Chicago. **Matthew E. Osiecki** is

NETWORK: UKRAINE

Members of the Ukraine Chapter, (l to r) H.B.M. Prabhu '94, Kelly Seibold '88, Rick Martin '94, Greg Welling '91, David Kennedy '89, Kevin Chenoweth '93, Michael Wagner '93, Jeff Whitney '93, and (front) Christiane Degenhardt '92.



NETWORK: CLASS OF '92



Per Huge-Jensen '94, Allison Jones '92, Rita Tagge '91, Bill Evanow '92; (second row, l to r), Doug Neumeir '91, Elizabeth Johnston '92, Jenny Stanton '92, John Davis '92, Jeff Sletten '92; (top row, l to r) Jay Gangi '92, Debbie Nunn '92, and Kirk Monroe '92.

T'birds from afar gathered in Virginia to celebrate with Allison Jones (Evanow) '92 and Bill Evanow '92 on September 23, 1995. Pictured are: (front row, l to r) Mark Bertrand '91,

president at Magellan Trading Co., an export management company in San Diego. **Anthony M. Padgett** is translator/rewriter at Canon, Inc. He lives in Tokyo. **Douglas C. Pillsbury** is director of marketing at the Executive Center for Lifelong Learning (EXCELL) at Mount Vernon Nazarene College. Recently, he was voted Outstanding Faculty Member by students at the school. He lives with his wife, Kendra, in Mount Vernon, OH. **Shirlee E. Quick** is innkeeper/independent marketing agent at Arbor Guest House. She lives in Napa, CA. **Julia E. Richmond** is vice-president at Willrich Corporation in San Antonio, TX. **Jeanine M. Rodriguez** is assistant director-women's national team at the U.S. Field Hockey Association. She resides in Marietta, GA. **Shannon M. Rorabaugh** is product manager at Bobrick Washroom Equipment, Inc. She lives in Los Angeles. **Leslie L. Roubos** works for The DII Group, Inc. in Niwot, CO. **Ulrich Scherbeck** is manager of business production at Steag AG, a consulting firm. He and his wife, Claudia, reside in Schoepfingen, Germany. **Margaret Erin Scott** is assistant vice-president at Johnson & Higgins in Los Angeles. **Stephen Shapar** is financial officer at the Inter-American Development Bank in Washington, DC. He had spent the previous four years at the World Bank and now works on loan syndications, guarantees and project finance transactions. **Unal Ozalp Sofuoglu** is transportation manager at Handy Andy Home Improvement Centers, Inc. in Bellwood, IL. **Valerie E. Sosnow** is president at VES International, Inc., an international financial consulting firm in Las Vegas. **Kathy M. Starkey Marohl** is investor relations manager at Aspect Telecommunications in San Jose, CA. **George C. Stathopoulos** is operations manager at AEI, Inc., an international freight forwarding company. He lives with his wife, Mary, in Fairfax, VA. **Carol M. Stauter** is market support manager at Tetra Laval Food in Sweden. **Jenny Sutton-Amr** and her husband, Mostafa, announce the birth of their son, Hisham, on February 22, 1996. They reside in Atlanta, GA. **Mari Suzuki** is Asian global sales executive at Federal Express Corp. She lives in Hermosa Beach, CA. **Henriette Wijnmaalen-Terpstra** had a son, Wouter Jurgen, on October 4, 1995. She and her family reside in the Netherlands. **Nancy L. Thompson** is owner of Depot Antique Mall in St. Cloud, MN. **Katty M. Tilleman** is customer service supervisor at Federal Mogul in Kontich, Belgium. **Lisa E. Trousdale** recently completed a three-year tour as the Emergency Management Planner for the government of the Commonwealth of the Northern Mariana Islands on the Western Pacific island of Saipan. She is currently an independent consultant to the Federal Emergency Management Agency Region IX Headquarters located at the Presidio in San Francisco and specializes in the area of Information and Planning for multi-hazard response and recovery efforts. **René Marten Van Baardewijk** is area manager, Central Europe at Echostar Int. Corp. in Almelo, Netherlands. **Kyle S. Volluz** has completed his second year of law school at Southern Methodist University. He will work this summer for Thompson &

Knight, P.C. in Dallas and Lidell, Sapp, Zivley, Hill & LaBoon, L.L.P. in Houston. He lives in Dallas. **Jeffrey P. Walton** is international marketing specialist at AG Communication Systems in Phoenix. He lives with his wife, Margaret.

'92

Moukarram Atassi is deputy manager of the investment division of Saudi Hollandi Bank in Riyadh, Saudi Arabia. **Dennis M. Andres** is owner of Meta International. He has written two books, "Mustang Man" and "The Meta Physical Job Hunt". He lives in Sedona, AZ. **Tansel Avci** is chief operating officer at Tanner Development, Inc. He lives with his wife, Narin, in Commerce Township, MI. **Daniel H. Bean** is controller/district manager at America's Best Contacts & Eyeglasses. He lives in Glendale Hts, IL. **Geoffrey S. Bennett** is involved with institutional sales at Baring Securities. He and his wife, Cindy, live in San Francisco. **Sanjay Bhasin** is account supervisor at Young & Rubicam. **Marión Bravo-Bhasin** works at Olgilvy & Mather. They reside in Brooklyn, NY. **Maria T. Blanc Curto Lang** is part-time professor at California State Polytechnic University-Pomona Campus. She lives with her husband, **Gary S. Lang**, in Long Beach, CA. **Michelle S. Boessler** is senior marketing representative at The William Dierickx Company. She lives in Mercer Island, WA. **Marla Brecher** is marketing coordinator at Kraft Foods International in Coral Gables, FL. **John R. Buckie** is marketing executive at Nethold Services B.V. He lives with his wife, Valerie, in Masnuy St. Pierre, Belgium. **Christopher D. Buehler** is manager, product marketing at Northern Telecom in Richardson, TX. **Fernando Camacho** is logistic manager at NCR Colombia in Santa Fe de Bogota, Colombia. **Marcos Soares Camargo** is vice-president at Citicorp Securities, Inc. He and his wife, Regina, live in New York, NY. **Elizabeth W. Carr** is corporate communications manager at Americatel Corporation. She resides in Miami Beach, FL. **Laurence A. Cohen** is broker/institutional at Cantor Fitzgerald in New York, NY. **Greg A. Dalglish** is business analyst at Electronic Data Systems in Plano, TX. **Jeff A. Defalco** is region manager-Asia at ESAB Group,

Inc., a firm specializing in automated cutting/welding products in Florence, SC. **Lloyd M. Diamond** is product manager at F.L.A. Orthopedics in Miami Lakes, FL. **Sarah Dunbar Parker** is director of French school (volunteer) at Alliance Française. She and her husband, Duane, live in Louisville, KY. **Joanna M. Forbes** is business development manager for Japan at Hewlett-Packard. She resides in Loveland, CO. **Gary L. Freilich** is assistant product manager at Beiersdorf. He works on the Nivea Brand of Lotions and Creams and recently implemented the first Hispanic marketing campaign in the history of the brand. He and his wife, Katie, live in New York, NY. **Jay Gangi** is senior market researcher at Levi Strauss & Co. in San Francisco. **Alexander W. Gloger** is CEO and general manager at Lautex. He lives with his wife, Cynthia, in Berlin, Germany. **Therese A. Grayson** is president at International Consulting Alliance Corporation in Scottsdale, AZ. **Melanie C. Greer** is associate product manager at Hunt-Wesson. She lives in Ridarido Beach, CA. **William R. Greer** is marketing manager at Teleflex Control Systems. He lives with his wife, Constance, in Agoura, CA. **James Harrington III** is program analyst at Systems Planning and Analysis. He lives with his wife, Sharon, in Vienna, VA. **John J. Healy** is investment banker at Von Gehr International in Palo Alto, CA. **Donna F. Hellwege Goodreid** is legal compliance analyst at First Data Corporation. She lives with her husband, Thomas, in Denver. **David J. Howard** is international project manager at Video Lottery Consultants, Inc. He lives with his wife, **Oksana**, in Bozeman, MT. **Meredith S. Irwin** is marketing manager at Ingram International. She and her husband, **Mike A. Irwin**, live in Nashville, TN. **Anthony M. Javazon** is manager at Mortgage Planning Corporation. He and his wife, Beverly, live in Thornton, CO. **Vincent S. Johnson** is manager, new business development at Mabex Universal Corporation in San Diego. **Sunder Kimtrai** is managing director responsible for theatrical and home video distribution at Twentieth Century Fox in India. He and his wife, **Saira**, adopted a baby girl named Aysha on November 9, 1995. His email address in Bombay, India is

102430.3170@compuserve.com. **Gale A. Kirking** is senior equities analyst at Atlantik Financial Markets in Brno, Czech Republic. **Eric J. Kufel** is senior brand manager at Dial Corporation. He and his wife, Kristin, live in Phoenix. **Isabelle Landi Diamond** is area sales manager, eastern Latin America at Andros Distributors in Coral Gables, FL. **Michael A. Lanigan** is senior financial analyst at Anderson Consulting in Washington, D.C. **Stephen B. Lehan** is senior associate at Bortz & Company, Inc. He lives in Denver. **William Brad Lewis** is export compliance manager at TRW Inc.-Space and Electronics Group in Redondo Beach, CA. **Lance A. Lintner** is a writer/analyst at Bloomberg Business News. He lives in Tokyo, Japan. **Karla Lliarena** is senior account executive at del Rivero Messianu Advertising. She lives in Miami Beach, FL. **Maria S. (Corrie) Lontoc** is marketing manager at CUC International, Inc. in Culver City, CA. **Marc M. Low** is European marketing manager at Russell Athletic in Ternat, Belgium. **John R. Lucas** is principal at Global Venture Partners in San Francisco. **Mark D. Matheny** is fixed income analyst at Duff & Phelps Credit Rating in Chicago. **Steven D. McClaine** is international property underwriter at American International Underwriters in San Francisco. **Nicholas G. Metcalfe** is brand assistant at The Dial Corp. in Phoenix. **Michelle S. Milner** is associate product manager at Mead Paper. She resides in Pickerington, OH. **Oscar Molina** is international account executive at Televisa in New York, NY. **Inge B. Mueller** is product manager at Mattel GmbH in Dreieich, Germany. **Patrick Muller** is president/owner of Lapis Lazuli Int. N.V., a contact lens solutions and eye care products company in Laren, Holland. **Brendan J. Murray** is international contracts manager at Ringling Bros.-Barnum & Bailey, Inc. in Vienna, VA. **Vincent M. Mut** and his wife, **Sandra C. Mut**, live in Barcelona with their two sons, Nicholas, 3, and Henry, born on April 14, 1995. **David (Quint) Newcomer** is executive director at the Instituto Monteverde, a non-profit organization which offers university courses in tropical biology, agroecology and environmentally friendly architecture. He lives with his wife, Margaret, in Monteverde, Costa Rica. **Craig F. Nichols** is manufacturing group leader at Black & Decker, Inc. He lives with his wife, Missy, in Easton, MD. **John R. Peterson** is senior analyst at Syrius Research, Inc. in Los Angeles. He lives with his wife, Kim. **Jennifer C. Ralph** is a self employed ski instructor/consultant in Vail, CO. **Steven D. Richmond** is product manager at Performance, Inc. He lives in Chapel Hill, NC. **Lucinda P. Rost** is manager, international sales and marketing at Racine Federated, Inc. She resides in Racine, WI. **Eva Maria Schaffner** is marketing director at Benckiser (Schweiz) AG in Winterthur, Switzerland. **Andreas M. Schneider** is director, marketing mobile networks at Alcatel Sel AG in Stuttgart, Germany. **David B. Seligman** is director, Latin America at Pilling Weck Co., a manufacturer of medical devices. He and his wife, Adriana, live in Cary, NC. **Clifford W. Sell** is the controller of VOFA GmbH & Co, KG, a medium-sized parts supplier to

all of Germany's major auto manufacturers. He lives in Duesseldorf, Germany.

Eileen F. Sheridan is president of The Web of Culture in Arcadia, CA. **Victor F. Simonyi** is product development engineer at Sepragen Corp., a process chromatography equipment manufacturer. He and his wife, Mami Ishikawa, reside in Berkeley, CA. **Dan N. Smith** is channel marketing manager at Kingston Technology Corp. in Costa Mesa, CA. **Jill Anne Smith** is account executive at Maersk, Inc. in Oak Brook, IL. **Timothy J. Stegner** is retirement plan specialist at VAMCO, a broker/dealer subsidiary of The Variable Annuity Life Insurance Company in Lakewood, CO. **Eric Von Steinwinder** is manager of marketing programs and products for Europe and Hawaii at Continental Airlines. He lives in Houston. **Lloyd C. Stevens** is assistant treasurer at Dresdner Bank AG. He lives in New York, NY. **Juan P. Stocer** is account manager, Latin America at L'Oreal-Parbel. He lives in Miami Beach, FL. **Bridget C. Sweeney** is vice-president regional account director at Young & Rubicam Latin America, regional headquarters of Young & Rubicam, Inc. advertising agency. She lives in Miami Beach, FL. **Warren Teissier** is project manager at Jabil Circuit, Inc. He lives with his wife, Sonia, in St. Petersburg, FL. They announced the birth of their daughter, Stephanie Aimee, on Nov. 10, 1995.

Pamela B. Unhoch is strategic service representative at MCI in New York, NY. **Matthew E. Valder** is financial manager at Graybar Electric Company. He lives with his wife, Carolina, in Escondido, CA. **Clifford Neil VanCuren** is operations manager at Wells Fargo & Co. in Beaverton, OR. He lives with his wife, Kathy. **E. K. (Katherine) Vander-minden** is team manager at Schwab Institutional in Phoenix. **Luiz Cruz Villares** is consultant at Aços Villares S.A., a leading Brazilian specialty steel company. He had previously spent 2 years working at Villares Corporation of America in New Jersey. He lives with his wife, Andréa, and one-year-old daughter, Marina Nazário, in São Paulo, Brazil.

Yolanda Villarreal-Duperret is international credit analyst at CoBank. She lives with her husband, Cyrille, in Castle Rock, CO. **Mayako Wade** is international assistance coordinator at Premier Assistance Groupe, Inc. in Chicago. **Mark P. Ward** is asset manager at DMB Associates, Inc. He lives with his wife, Tricia, in Phoenix.

John M. Warren is proposal writer at PCS Health Systems. He lives with his wife, Jill, in Phoenix. **Robert M. Warren** is international manager, Africa and South America at Anagram International in Minneapolis. **Clement R. Wigger** is vice-president, sales at Media Resources International in New York, NY. **William J.R. Wilson** is associate at Chemical Securities, Inc. in New York, NY.

Virginia (Ginny) K. Yost Mumm is director of development at Community Conscience. She lives with her husband, Daniel, in Thousand Oaks, CA.

'93

Kimberly Adams Hranicky is sales representative at Sanctuary Woods Multimedia. She lives with her husband, **Kyle G. Hranicky**, in Dallas. **Antonio Alcazar** and his wife, Jesse, recently moved to Ravenna, Italy where their child Daniela Alexandra was born on

September 22, 1995. Antonio had been managing a project for The World Bank in Romania prior to moving to Italy. Their e-mail address is 74333.233@compuserve.com. **Sally Bernstein** is project manager for West Hudson and Co. specializing in management consulting, productivity improvement and process improvement. She lives in Boston, MA. **Ruben Berumen** is general manager, west zone at General Electric in Pleasanton, CA. **Per-Arnfinn Brekke** is brand manager at Pripps-Ringnes in Oslo, Norway. **Paul K. Brookshire** is international sales representative at U.S. Marine, a manufacturer of pleasure boats. He lives in Seattle. **Mark E. Burr** is district manager-Saudi Arabia at Steelcase International in Grand Rapids, MI. He resides with his wife, Betsy, in Rockford, IL. **Elizabeth Carr Murphy** is international account director at Cosmo Public Relations. She lives with her husband, John, in Tokyo. **Leo Yu-Yung Chang** is product manager at Taiwan Parfums & Beaute Co., Ltd. (L'Oréal Group) in Taipei, Taiwan. **Hsun-Pin David Chen Yang** is sales manager at ABC Embroidered Accessories, Inc. in New York, NY. **Kevin T. Chenoweth** is marketing manager at Commodities International Limited/Western Foods in Kiev, Ukraine. **Sonja (Sunny) Christofferson** is assistant agent/real estate for Coldwell Banker/Ann Balsterholt in Midvale, UT. **Chris A. Ciauri** is business alliance manager at PeopleSoft, a business application software company. He resides in Berkeley, CA. **Luc D. Collins** is vice-president at Actlink USA Corp., an environmental product distributor and service company. He lives in Tempe, AZ. **Patricia A. Craumer** is director, partner publishing at Silver Platter, Inc. She and her husband, David, live in Kalispell, MT.

Danelle M. Darroch is technical writer at Oracle Corporation in Redwood Shores, CA. **Sonya N. Dass** is market research analyst at Del Webb Corporation. She lives in Scottsdale, AZ. **Thomas De Rosa** is consultant at DataLan Corp. He lives with his wife, Maria, in White Plains, NY. **Marie DeLean** is manager, business development at Bennett and Associates in Chicago. **Dawn S. Deriso** is securities trader at Datek Securities, Inc., in New York, NY. **Christine M. Doyle** is manager of international finance at U.S. West, Inc. She resides in Denver. **Anne C. Elbaor Whitcomb** is internal auditor-New England at The Home Depot, USA. She and her husband, **Jeff Whitcomb '92**, were married October 21, 1995 in Essex Junction, VT and currently reside in Boston. **Jennifer R. Fazio** is account officer at First Interstate Bank-Gaming Division. She lives in Reno, NV. **Carla C. Ferrante di Ruffano** is international market manager at International Equipment Company in Needham Heights, MA. **Tanya Ferrell** is financial analyst (fixed income investments) at Equitable Investment Services, Inc. She and her husband, **Edwin Ferrell**, live in West Des Moines, IA. **Gregory F. Ferro** is account manager at Aetna Health Plans in Washington, D.C. **Moirá L.S. Gallagher Minielly** is involved with international advertising control at Wal-Mart International. She and her husband, **Christopher J. Minielly**, live in Bentonville, AR. **Wayne T. Giles** is

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NETWORK: BANGKOK

Enroute to Vietnam, Tony Le Dinh (center), member of Thunderbird's Global Advisory Council, stopped in Bangkok to visit with Tann Sukanjanajtee '64 (left) and Terry Daru '92 (right).



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at Emerson Electric Co. He lives in St. Louis. **Tom M. Lister** is employed at CPLabs Ltd. He lives with his wife, Kazumi, in Soquel, CA. **Hideki Matsubara** is product manager at Tap Holdings, Inc. He lives with his wife, Yasuko, in Buffalo Grove, IL. **Douglas D. Melick** is multimedia producer at Bloomberg Financial Markets in Princeton, NJ. **Kendall A. Middlebrook** is financial analyst at QUALCOMM, Inc. in San Diego. **John D. Mundschenk** is financial analyst at International Language Engineering. He lives with his wife, Nina, in Westminster, CO. **Kristin E. Naifeh** is involved with general accounting at GE International, Inc. in Shelton, CT. **Emily R. Nash** is international sales manager at IFGP in San Francisco. **Ianina Naydenova** began working for Teleflex in July 1995. In February 1996, she began her second assignment under the program as manager of quality and productivity in Philadelphia. **James H. O'Connor** is director of marketing at BG Associates, Inc. He lives with his wife, Kelly, in Phoenix. **Hyun Ho Park** is international liaison at Deluxe Data Systems, Inc. in Glendale, WI. **Sean Patterson** is financial analyst at Pexco Holdings, Inc. in Tulsa, OK. **Leslie (Les) T. Proctor III** is financial consultant at Smith Barney in Phoenix. **Lisa Renwick-McCall** is consultant for EU Consortium in Sofia, Bulgaria. She and her husband, Christopher, reside in Arnold, MD. **Diane Rigby** is assistant controller at Zions Bank Capital Markets in Salt Lake City, UT. **Michelle F. Robertson** started The Competitive Intelligence Group in the greater Cleveland (Ohio) area in January. **Armando Rodriguez** is marketing intern at Disney Consumer Products International in Coral Gables, FL. He resides in Miami. **Andrew "Kwong" Sagartz** is a law student at the Ohio State University in Columbus, OH. He recently received a Foreign Language and Area Studies (FLAS) fellowship, a two-year grant to continue Japanese language training while completing his legal studies. He also clerks at Ellis & Aeschliman, an international law firm. **Sagartz, his wife, Asaka, and son, Joshua, live in Hilliard, OH. Michael T. Sale** is senior financial analyst at AG Communication Systems. He and his wife, Debbie, live in Glendale, AZ. **Louis T. Sampson** is manager-corporate marketing at Sapient Corp. in Cambridge, MA. **Patrick J. Scanlan** is assistant brand manager at The Dial Corp. in Phoenix. **René P. Schlatter** is assistant sales manager at Merryvale Vineyards in St. Helena, CA. **Sharon Sharp** is financial analyst at GE Lighting. She lives in Hendersonville, NC. **Brock M. Stout** is human resource consultant at Oak Associates. He lives with his wife, Julie, in Kawasaki, Japan. **Robert Tamburri, Jr.** is export manager at Expeditors International. He and his wife, Elisa, live in Atlanta. **Susan M. Tangren** is an analyst at Andersen Consulting. She lives in Minnetonka, MN. **Ted G. Telford** is strategic planner/real estate analyst at Intel. He lives with his wife, Mindy, in Gilbert, AZ. **Karla N. Tennes** is market development specialist at Tektronix, Inc.-International Operations in Beaverton, OR. **Jason E. (J.T.) Timinenko** is senior research analyst at PACCAR, Inc. He lives with his wife, Lori, in Redmond,

WA. **Kiyoto Tone** is assistant manager, Foreign Trade Section No. 2 at Daido Steel Co., Ltd. He lives with his wife, **Takako Tone**, in Yokohama, Japan. **Daniel R. Twibell** is senior analyst-strategic development at PCS Health Systems in Scottsdale, AZ. **Sasagu Usui** is product marketing manager at L'Oréal (Prodesca SAIC). He and his wife, Satoko, live in Buenos Aires, Argentina. **Kirstin J. van Duermen** is product engineer (GLDP Program) at Rubbermaid Inc. She lives in Winchester, VA. **Ulrich (Uli) Wassmer** works at BASF AG. He and his wife, Isabel, live in Mannheim, Germany. **Craig C. Webster** is working in international product development for fashion designer Tommy Hilfinger in New York, NY. **Geri L. Weinstein** is export agent at Expeditors International. She resides in Redondo Beach, CA. **Corinne (Cory) T. Wiedel** is consultant at Millennium in Warsaw, Poland. **James C. Willborn** is operations manager at AGI Inc. He lives with his wife, Julie, in Aurora, IL. **Beverlee (Elree) K. Winnett** is associate at NationsBank in Atlanta. **David M. Wright** is marketing specialist at China Mist Tea Company. He lives with his wife, Polly, in Phoenix. **Peter S. Wyles** is international manager trainee at Bayer, AG. He lives with his wife, Mana, in Leverkusen, Germany. **Hsiu-Ju Carissa Yu** is finance administrator at Powerchip Semiconductor Corporation in Shin-Chu, Taiwan, R.O.C. **Christopher (Kip) Zahn** is associate consultant at CSC (Computer Sciences Corporation) Consulting Group. He lives in Chatham, NJ.

Deaths

George B. Andrew '47 died on June 19, 1994 in San Antonio, TX. **Arthur Joseph Smith, Jr. '49** died February 22, 1996 in Richmond, MI. He worked for Reynolds Metals Co. for 30 years and retired in 1980 as Regional Director of Labor Relations. A native of Detroit, he was a 1938 graduate of the U.S. Military Academy at West Point and retired as a colonel. He is survived by his wife of 57 years, Jane Fowler Smith and four children. **William E. Insch '52** died from congestive heart failure on February 6, 1996. He is survived by his wife, **Elizabeth T. Insch '52**. **Billy Martin '52** died on March 10, 1996. He is survived by his wife, Sue Martin. **Leon F. Westendorf '59** died on January 18, 1996. **Herbert Lyle Barlett '65** died on March 3, 1996 at his Coupeville, WA residence following an extended illness. He taught middle school and high school both in Arizona and in Silverdale, WA. He is survived by his wife and five children. **Thomas F. Jesson '72** died March 12, 1995 in Madison, WI. He worked as an Export Manager for Jones Dairy Farms in Fort Atkinson. He is survived by his ex-wife, Marion Stuenkel, and son, Jacob Leon Jesson. **Jaquelin Ferrell '78** died on February 9, 1996 from cancer, which she had been fighting for years. She had a highly successful career as an advertising account executive in Manhattan and Los Angeles. **John Paine '91** died on January 14, 1996 after a long battle with brain cancer. He is survived by his wife and daughter. **Joaquin Cano '94** was killed in a skiing accident on February 18, 1996.

LETTER FROM ELSEWHERE

The Russian Surprise

By John S. Sieh '79

The stories about T'bird experiences in Russia in the last magazine intrigued me. I had just returned from Volgograd after a special business trip when I read them, yet I found my impressions of the Russian people to be quite different.

I spent part of last Winter in southern Russia as a volunteer marketing consultant and business plan writer for Citizens Democracy Corps. Its mission is to acquaint eastern European business managers with modern business techniques. My client was the Volgograd Television Plant.

On the whole, I found that to do business in Russia today, you must really want to succeed. Conditions are tough. Executives and staff work long hours, and often most of the weekend. You must be knowledgeable of daily foreign exchange rates and prices of various commodities for bartering purposes. And you must be very creative and intuitive at organizing viable networks in order to create some semblance of a modern distribution system.

Fortunately for businesses, there is a vast employment pool of incredibly talented, well-educated citizenry who are definitely "survivors" rapidly adapting to a new environment. The Russian business world is full of very interesting, yet mainly inexperienced people. Former biochemists and aeronautical engineers are now marketing managers and sales representatives. A lot of modern business practices had to be learned overnight, mainly in a theoretical manner from books. An experienced manager is truly an anomaly (I taught several of my colleagues how to write their first resume).

There is also a rising group of "New Russians." I would correlate them to Generation X'ers in the USA. They are the hustlers on the street, flogging anything they can carry in a portable box or pitch from a cellular tele-



John S. Sieh '79

phone. The older generation—that is, those beyond age 27—often hold the group in contempt.

The workplace is crowded. Desks are small and virtually on top of each other. Partitions are a dream. Lighting is fluorescent. Office toilets are indescribable. Privacy, in general, is elusive. At my client firm, there was one telephone that served the executive office's 32 staff situated in four offices.

Every company I visited had a designated "dialer"; that is, an employee hired just to dial phone numbers since it can take hours to get a line to even the nearest city. Phone connections are weak, so shouting at the receiver is often the solution to a conversation. Faxes often arrive blurred.

At first, Russians may seem very intimidating to an American. Their demeanor is serious and their actions appear very deliberate. Once they decide they trust you, however, I found all my colleagues to be spontaneous and sentimental. If they like you, they will let you know quickly. If they don't...well, it's better not to be in this category.

Among Russians themselves, they categorize "good" Russians versus "bad" ones. The American media harps on the latter. I encourage more business people in the West to get to know the "good" ones.

For those T'birds who have never been to Russia, I say go. As for those who have already done business in Russia, I urge them to get out of the usual Moscow/St. Petersburg territory doldrums, to explore more of this enormous, intriguing country—and its unique people. ■

John S. Sieh '79 has done business in 40 nations, lived in seven, and visited 88 countries on six continents. He currently resides in New York City, where his six languages come in handy. He is an officer in the New York chapter.

Global Sounds of Thunderbird

Here's a notable Thunderbird first: its very own music CD!

The Global Sounds of Thunderbird, created and produced by T'birds students, features music from five continents, including Japanese Shakuhachi and Flamenco Guitar.

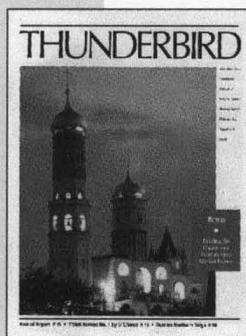
The idea for the CD came from students **Todd Ranney** and **Khatchig Jingirian, Jr.** While discussing the diverse musical talent among T'bird students, the two came up with the idea of producing a CD of ethnic, traditional and folk music from around the world.

After months of hard work, the CD was unveiled to a standing-room only crowd at a live concert in the AT&T Auditorium.

Plans are already underway for a second CD and concert in the fall.

Sales of the CD (\$12 plus shipping and handling) are being handled through **Dean Warner '57** at the Global Market on campus.

To order call 602-978-7700. Proceeds will be used to equip study rooms on campus with computers.



Technology Endowment

For the first time in the School's history, students have created their own class gift fund—before graduating!

More than 320 members of the class of 1996 have pledged \$83,860 to permanently establish the *Endowment for Technology*. Interest from the fund will be used to purchase technology critical to student needs.

Nearly a third of the student body participated in a ballot last October, voting the *Endowment for Technology* as the best gift the Class of '96 could leave to the students.

The leadership of the students has inspired others to show support. **Brian Bates**, Vice President for Student Affairs and Admissions, along with **Bill King**, Associate Professor of ESL, and **Jan Mueller**, Assistant Director Annual Fund, each contributed to the campaign.

Ken Seward '57, father of **Nicole Seward '96**, was so inspired by his daughter's effort that he is organizing his class to form another gift fund.

—Kathy Kapoor

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SINGAPORE
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Doing Business with the Asian Economies

The 1996 Thunderbird Asian Reunion and Business Forum:

September 6-8, 1996 - Singapore

"A golden opportunity to establish contacts throughout the region."

That's how **Osamu Yamada '83**, General Manager of WKK Japan Limited, described last year's Asian Reunion in Hong Kong.

This year's reunion and business forum in Singapore on September 6-8 again presents a golden opportunity for you to make business contacts and learn from the experiences of T'birds throughout Asia.

DON'T MISS THIS
IMPORTANT ASIAN
THUNDERBIRD
EVENT!

The 1996 Asian Business Forum, *Doing Business with the Asian Economies*, will offer professional sessions including **Political Risk Management, Cross Cultural Advertising, Trademark Infringement, Intellectual Property Protection, Multinationalism in Global Corporations**, and other important regional business topics.

Hear from experts like **Ian Batey** of Batey Ads (Singapore), **George O'Keefe '77** of IBM Greater China, **Sanjyot Dunung '87** of D&S International

Enterprises (author of *Doing Business in Asia*), associate professor **Min Chen**, (author of *Managing International Technology Transfer* and *Asian Management Systems*), professor **Llewellyn Howell**, (international authority on risk management), as well as other highly placed specialists.

Outside the forum enjoy many social activities, including a **Welcome Cocktail Reception** and **Pub Crawl**, **Tours of Singapore**, **Golf** tournament, Thunderbird Forum **CompuServe** demonstrations, a **Gala Dinner** at the Four Seasons Ballroom, and **Farewell Brunch** at the Raffles Hotel.

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